

DIXIE GROUP INC  
Form 10-Q  
May 06, 2009

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**Form 10-Q**

(Mark One)

R

**QUARTERLY REPORT PURSUANT  
TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF  
1934**

For the quarterly period ended: **March**  
**28, 2009**

or

**o**

**TRANSITION REPORT PURSUANT  
TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF  
1934**

For the transition period from  
\_\_\_\_\_ to  
\_\_\_\_\_

Commission File Number: 0-2585

**THE DIXIE GROUP, INC.**  
(Exact name of Registrant as specified in  
its charter)

**Tennessee**

**62-0183370**  
(I.R.S. Employer Identification No.)

Edgar Filing: DIXIE GROUP INC - Form 10-Q

(State or other jurisdiction of incorporation or  
organization)

**104 Nowlin Lane, Suite 101, Chattanooga, TN**

**37421**

**(423) 510-7000**

(Address of principal executive offices)

(zip code)

(Registrant's telephone number, including area  
code)

**Not Applicable**

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. R Yes  
o No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulations S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). R Yes o No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o Accelerated filer R Non-accelerated filer o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.)

o Yes R No

The number of shares outstanding of each of the issuer's classes of Common Stock as of the latest practicable date.

Class	Outstanding as of April 20, 2009
Common Stock, \$3 Par Value	11,740,267 shares
Class B Common Stock, \$3 Par Value	858,447 shares
Class C Common Stock, \$3 Par Value	0 shares

[Return to Table of Contents](#)



**THE DIXIE GROUP, INC.**  
**INDEX TO QUARTERLY FINANCIAL REPORT**

**Table of Contents**

<b>PART 1. FINANCIAL INFORMATION</b>	<b>Page</b>
Item 1 -- Financial Statements	
<u>Consolidated Condensed Balance Sheets -</u>	3
March 28, 2009 and December 27, 2008	
<u>Consolidated Condensed Statements of Operations -</u>	4
Three Months Ended March 28, 2009 and March 29, 2008	
<u>Consolidated Condensed Statements of Cash Flows -</u>	5
Three Months Ended March 28, 2009 and March 29, 2008	
<u>Consolidated Condensed Statement of Stockholders' Equity</u> <u>and Comprehensive</u>	
<u>Income (Loss) -</u>	6
Three Months Ended March 28, 2009	
<u>Notes to Consolidated Condensed Financial Statements</u>	7 - 16
<u>Management's Discussion and Analysis of Results of</u> <u>Operations and Financial Condition</u>	17 - 20
Item 2 --	
Item 3 -- <u>Quantitative and Qualitative Disclosures about Market Risk</u>	20 - 21
Item 4 -- <u>Controls and Procedures</u>	21

**PART 11. OTHER INFORMATION**

<u>Item 1</u> -- Legal Proceedings	21
<u>Item 1A</u> -- Risk Factors	21 - 23
<u>Item 2</u> -- Unregistered Sales of Equity Securities and Use of Proceeds	23
<u>Item 3</u> -- Defaults Upon Senior Securities	23
<u>Item 4</u> -- Submission of Matters to a Vote of Security Holders	23
<u>Item 5</u> -- Other information	23
<u>Item 6</u> -- Exhibits	23
 <u>Signatures</u>	 24



**PART I. FINANCIAL INFORMATION****Item 1. Financial Statements**

**THE DIXIE GROUP, INC.**  
**CONSOLIDATED CONDENSED BALANCE SHEETS**  
(dollars in thousands)

	(Unaudited)	
	March 28, 2009	December 27, 2008
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash and cash equivalents	\$ 169	\$ 113
Receivables (less allowance for doubtful accounts of \$1,033 for 2009 and \$961 for 2008)	23,162	32,976
Inventories	65,888	75,167
Other current assets	8,095	5,893
<b>TOTAL CURRENT ASSETS</b>	<b>97,314</b>	114,149
<b>PROPERTY, PLANT AND EQUIPMENT</b>		
Land and improvements	6,088	6,088
Buildings and improvements	47,326	46,892
Machinery and equipment	131,817	131,297
	185,231	184,277
Less accumulated depreciation and amortization	(93,651)	(90,217)
<b>NET PROPERTY, PLANT AND EQUIPMENT</b>	<b>91,580</b>	94,060
<b>OTHER ASSETS</b>		
Goodwill	---	33,406
Other long-term assets	10,108	11,048
<b>TOTAL OTHER ASSETS</b>	<b>10,108</b>	44,454
<b>TOTAL ASSETS</b>	<b>\$ 199,002</b>	\$ 252,663
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>CURRENT LIABILITIES</b>		
Accounts payable	\$ 9,645	\$ 11,335
Accrued expenses	15,334	16,356
Current portion of long-term debt	8,864	8,832

Edgar Filing: DIXIE GROUP INC - Form 10-Q

TOTAL CURRENT LIABILITIES	<b>33,843</b>	36,523
LONG-TERM DEBT		
Senior indebtedness	<b>59,294</b>	68,549
Capital lease obligations	<b>1,442</b>	1,806
Convertible subordinated debentures	<b>14,662</b>	14,662
TOTAL LONG-TERM DEBT	<b>75,398</b>	85,017
DEFERRED INCOME TAXES	<b>6,130</b>	10,713
OTHER LONG-TERM LIABILITIES	<b>11,502</b>	12,822
COMMITMENTS AND CONTINGENCIES	---	---
STOCKHOLDERS' EQUITY		
Common Stock (\$3 par value per share):		
Authorized 80,000,000		
shares, issued - 15,844,542 shares for 2009 and		
15,840,374		
shares for 2008	<b>47,534</b>	47,521
Class B Common Stock (\$3 par value per share):		
Authorized		
16,000,000 shares, issued - 858,447 shares for		
2009 and		
862,915 shares for 2008	<b>2,575</b>	2,589
Additional paid-in capital	<b>136,159</b>	136,015
Accumulated deficit	<b>(54,397)</b>	(18,840)
Accumulated other comprehensive income (loss)	<b>(526)</b>	(509)
	<b>131,345</b>	166,776
Less Common Stock in treasury at cost - 4,104,275		
shares for 2009		
and 4,086,546 shares for 2008	<b>(59,216)</b>	(59,188)
TOTAL STOCKHOLDERS' EQUITY	<b>72,129</b>	107,588
TOTAL LIABILITIES AND STOCKHOLDERS'		
EQUITY	<b>\$ 199,002</b>	<b>\$ 252,663</b>

See accompanying notes to the consolidated condensed financial statements.

[Return to Table of Contents](#)





**THE DIXIE GROUP, INC.**  
**CONSOLIDATED CONDENSED STATEMENTS**  
**OF OPERATIONS**  
**(UNAUDITED)**

**(dollars in thousands, except per share data)**

	Three Months Ended	
	March 28, 2009	March 29, 2008
Net sales	\$ 47,639	\$ 70,722
Cost of sales	38,024	50,165
Gross profit	9,615	20,557
Selling and administrative expenses	15,618	18,943
Other operating income	(43)	(148)
Other operating expense	182	187
Facility consolidation and severance expenses	1,615	---
Impairment of goodwill	31,406	---
Operating income (loss)	(39,163)	1,575
Interest expense	1,486	1,476
Other income	(305)	(61)
Other expense	20	8
Income (loss) from continuing operations before taxes	(40,364)	152
Income tax provision (benefit)	(4,923)	70
Income (loss) from continuing operations	(35,441)	82
Loss from discontinued operations, net of tax	(116)	(69)
Net income (loss)	\$ (35,557)	\$ 13

**BASIC EARNINGS  
(LOSS) PER SHARE:**

Continuing operations	\$	<b>(2.90)</b>	\$	0.01
Discontinued operations		<b>(0.01)</b>		(0.01)
Net income (loss)	\$	<b>(2.91)</b>	\$	0.00

<b>BASIC SHARES OUTSTANDING</b>	<b>12,236</b>	12,649
-------------------------------------	---------------	--------

**DILUTED EARNINGS  
(LOSS) PER SHARE:**

Continuing operations	\$	<b>(2.90)</b>	\$	0.01
Discontinued operations		<b>(0.01)</b>		(0.01)
Net income (loss)	\$	<b>(2.91)</b>	\$	0.00

<b>DILUTED SHARES OUTSTANDING</b>	<b>12,236</b>	12,768
---------------------------------------	---------------	--------

**DIVIDENDS PER  
SHARE:**

Common Stock	---	---
Class B Common Stock	---	---

See accompanying notes to the consolidated condensed financial statements.

[Return to Table of Contents](#)

**THE DIXIE GROUP, INC.**  
**CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS**  
**(UNAUDITED)**  
**(dollars in thousands)**

	Three Months Ended	
	March 28, 2009	March 29, 2008
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Income (loss) from continuing operations	\$ (35,441)	\$ 82
Loss from discontinued operations	(116)	(69)
Net income (loss)	(35,557)	13
Adjustments to reconcile net income (loss) to net cash		
provided by (used in) operating activities:		
Depreciation and amortization	3,564	3,480
Change in deferred income taxes	(2,903)	(19)
Net gain on property, plant and equipment disposals	(3)	(113)
Gain on sale of available-for-sale securities	(283)	---
Stock-based compensation expense	320	261
Impairment of goodwill	31,406	---
Changes in operating assets and liabilities:		
Accounts receivable	9,814	411
Inventories	9,279	(6,403)
Other current assets	(2,165)	(2,410)
Accounts payable and accrued expenses	(2,240)	735
Other operating assets and liabilities	(157)	(443)
<b>NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES</b>	<b>11,075</b>	<b>(4,488)</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Net proceeds from sales of property, plant and equipment	3	241
Purchase of property, plant and equipment	(1,026)	(2,929)
Net proceeds from sale of available-for-sale securities	283	---

NET CASH USED IN INVESTING  
ACTIVITIES

(740) (2,688)

CASH FLOWS FROM FINANCING  
ACTIVITIES

Net (payments) borrowings on credit line	(8,034)	7,243
Payments on term loan	(377)	(427)
Payments on equipment financing	(774)	(724)
Payments on capitalized leases	(339)	(338)
Payments on mortgage note payable	(63)	(60)
Change in outstanding checks in excess of cash	(649)	2,480
Common stock issued under stock option plans	---	5
Common stock acquired for treasury	(28)	(1,146)
Payments for debt issuance cost	(15)	---
NET CASH (USED IN) PROVIDED BY FINANCING ACTIVITIES	(10,279)	7,033

INCREASE (DECREASE) IN CASH AND  
CASH EQUIVALENTS

56 (143)

CASH AND CASH EQUIVALENTS AT  
BEGINNING OF PERIOD

113 427

CASH AND CASH EQUIVALENTS AT END  
OF PERIOD

\$ 169 \$ 284

SUPPLEMENTAL CASH FLOW  
INFORMATION:

Interest paid	\$ 1,116	\$ 1,192
Income taxes paid, net of tax refunds (received)	(4,822)	449

See accompanying notes to the consolidated condensed financial statements.

[Return to Table of Contents](#)



**THE DIXIE GROUP, INC.**  
**CONSOLIDATED CONDENSED STATEMENTS OF STOCKHOLDERS' EQUITY AND**  
**COMPREHENSIVE INCOME (LOSS)**  
**(UNAUDITED)**  
**(dollars in thousands)**

	Common Stock and Class B Common Stock	Additional Paid-In Capital	Accumulated Deficit	Accumulated Other Comprehensive Income (Loss)	Common Stock in Treasury	Total Stockholders' Equity
<b>Balance at December 27, 2008</b>	<b>\$ 50,110</b>	<b>\$ 136,015</b>	<b>\$ (18,840)</b>	<b>\$ (509)</b>	<b>\$ (59,188)</b>	<b>\$ 107,588</b>
Common Stock acquired for treasury - 17,729 shares	---	---	---	---	(28)	(28)
Restricted stock grants forfeited - 300 shares	(1)	(2)	---	---	---	(3)
Stock-based compensation expense	---	323	---	---	---	323
Tax expense from vesting of stock awards	---	(177)	---	---	---	(177)
Comprehensive Income (Loss):						
Net loss	---	---	(35,557)	---	---	(35,557)
Unrealized loss on interest rate swap agreements, net of tax of \$53	---	---	---	(86)	---	(86)
Reclassification into earnings on interest rate swap agreements, net of tax of				233		233

\$143									
Unrealized gain on available-for-sale securities, net of tax of \$21	---	---	---		33	---		33	
Realized gain on sale of available-for- sale securities, net of tax of \$108	---	---	---		(175)	---		(175)	
Postretirement benefit plans:									
Recognition of net actuarial gain, net of tax of \$5	---	---	---		(8)	---		(8)	
Amortization of prior service credits, net of tax of \$8	---	---	---		(14)	---		(14)	
Total Comprehensive Income (Loss)	---	---	(35,557)		(17)	---		(35,574)	
<b>Balance at March 28, 2009</b>	<b>\$ 50,109</b>	<b>\$ 136,159</b>	<b>\$ (54,397)</b>	<b>\$</b>	<b>(526)</b>	<b>\$ (59,216)</b>	<b>\$</b>	<b>72,129</b>	

See accompanying notes to the consolidated condensed financial statements.

[Return to Table of Contents](#)

**THE DIXIE GROUP, INC.**

**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS**

**(UNAUDITED)**

**(dollars in thousands, except per share data)**

**NOTE A - BASIS OF PRESENTATION**

The accompanying unaudited consolidated condensed financial statements have been prepared in accordance with U.S. generally accepted accounting principles for interim financial statements which do not include all the information and footnotes required by such accounting principles for annual financial statements. In the opinion of management, all adjustments (generally consisting of normal recurring accruals) considered necessary for a fair presentation have been included in the accompanying financial statements. The financial statements should be read in conjunction with the financial statements and notes thereto included in the Company's 2008 Annual Report on Form 10-K filed with the Securities and Exchange Commission, which includes consolidated financial statements for the fiscal year ended December 27, 2008. Operating results for the three month period ended March 28, 2009 are not necessarily indicative of the results that may be expected for the entire 2009 year.

The Company is in one line of business, carpet manufacturing.

**NOTE B - RECENT ACCOUNTING PRONOUNCEMENTS**

In December 2007, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards No. 141R, "Business Combinations" ("SFAS No. 141R"). SFAS No. 141R replaces SFAS No. 141 and establishes principles and requirements for how identifiable assets, liabilities assumed, non-controlling interests in an acquiree, and goodwill are recognized and measured in an acquirer's financial statements. SFAS No. 141R also establishes disclosure requirements to assist users in evaluating the nature and financial effects of business combinations. This standard is effective for fiscal years beginning after December 15, 2008. The adoption of this statement did not have a material effect on the Company's financial position or results of operations.

In December 2007, the FASB issued SFAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements" ("SFAS No. 160"). SFAS No. 160 establishes accounting and reporting standards for ownership interests in subsidiaries held by parties (other than the parent of such subsidiaries), the amount of consolidated net income attributable to the parent and to the holder of a noncontrolling interest, changes in a parent's ownership interest and the



valuation of retained noncontrolling equity investments when a subsidiary is no longer consolidated. SFAS No. 160 also establishes reporting requirements to clearly identify, distinguish and disclose the interests of the parent and the interests of the noncontrolling owners. This standard is effective for fiscal years beginning after December 15, 2008. The adoption of this statement did not have a material effect on the Company's financial position or results of operations.

In March 2008, the FASB issued SFAS No. 161, "Disclosures about Derivative Instruments and Hedging Activities, an amendment of FASB Statement No. 133" ("SFAS No. 161"). SFAS No. 161 establishes, among other things, additional disclosure requirements for derivative instruments and for hedging activities. SFAS No. 161 is effective for fiscal years and interim periods beginning after November 15, 2008. The adoption of this statement did not have a material effect on the Company's financial position or results of operations.

#### **NOTE C - SHARE-BASED PAYMENTS**

The Company recognizes compensation expense relating to share-based payments based on the fair value of the equity or liability instrument issued.

The Company's stock compensation expense was \$320 and \$261 for the three months ended March 28, 2009 and March 29, 2008, respectively.

During the three months ended March 28, 2009, the Company extended the life of 234,081 options by an additional three years. The modification affected 27 of the Company's employees and increased stock compensation expense by \$9.

[Return to Table of Contents](#)

**THE DIXIE GROUP, INC.****NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS****(UNAUDITED)****(dollars in thousands, except per share data) - Cont'd.****NOTE D - RECEIVABLES**

Receivables are summarized as follows:

	<b>March 28, 2009</b>	December 27, 2008
Customers, trade	\$ <b>20,611</b>	\$ 23,805
Income taxes	<b>2,384</b>	5,280
Other	<b>1,200</b>	4,852
Gross receivables	<b>24,195</b>	33,937
Less allowance for doubtful accounts	<b>(1,033)</b>	(961)
Net receivables	\$ <b>23,162</b>	\$ 32,976

The Company also had notes receivable in the amount of \$423 and \$425 at March 28, 2009 and December 27, 2008, respectively. The current portions of notes receivable are included in receivables and the non-current portions are included in other long-term assets in the Company's consolidated condensed balance sheets.

**NOTE E - INVENTORIES**

Inventories are stated at the lower of cost or market. Cost is determined using the last-in, first-out (LIFO) method, which generally matches current costs of inventory sold with current revenues, for substantially all inventories.

Inventories are summarized as follows:

	<b>March 28, 2009</b>	December 27, 2008
Raw materials	\$ <b>22,669</b>	\$ 27,133
Work-in-process	<b>11,644</b>	15,284
Finished goods	<b>41,778</b>	43,980
Supplies, repair parts and other	<b>395</b>	416
LIFO reserve	<b>(10,598)</b>	(11,646)
Total inventories	\$ <b>65,888</b>	\$ 75,167

**NOTE F - GOODWILL**

The Company's goodwill is tested for impairment annually in the fourth quarter of each year or more frequently if events or circumstances indicate that the carrying value of goodwill associated with a reporting unit may not be fully recoverable. The first step in the goodwill assessment process, used to identify potential goodwill impairments, involves a comparison of the carrying value of a reporting unit, including goodwill, to the fair value of the reporting unit. For this purpose, fair value is an estimate of the value of the reporting unit's current and future cash flows discounted at the Company's weighted-average cost of capital ( WACC ). Such an estimate necessarily involves judgments and assumptions concerning, among other matters, future sales and profitability, as well as interest rates and other financial factors used to calculate the Company's WACC. Because economic conditions in the carpet industry deteriorated significantly in the first quarter of 2009, the Company reduced its expectations for the future sales and profitability of its reporting unit that had goodwill and tested goodwill for impairment. As a result of the decline in the cash flow expectations for this reporting unit, goodwill was potentially impaired.

Because goodwill was potentially impaired, the Company performed the second step in the goodwill evaluation process by comparing the implied fair value of the reporting unit's goodwill with the carrying value of the reporting unit's goodwill. For this purpose, the implied fair value of goodwill for the reporting unit that had goodwill associated with its operations was determined in the same manner as the amount of goodwill would be determined in a business combination. The measurement resulted in the impairment of the remaining goodwill associated with the acquisition of Fabrica International, Inc. in 2000; accordingly, the Company recorded a non-cash goodwill impairment loss of \$31,406 in the first quarter of 2009.

[Return to Table of Contents](#)



**THE DIXIE GROUP, INC.****NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS****(UNAUDITED)****(dollars in thousands, except per share data) - Cont'd.**

The changes in the carrying amount of goodwill are as follows:

	<b>March 28, 2009</b>
Balance at beginning of period	<b>\$ 33,406</b>
Reclassification to deferred tax assets	<b>(2,000)</b>
Impairment loss	<b>(31,406)</b>
Balance at end of period	<b>\$ ---</b>

**NOTE G - ACCRUED EXPENSES**

Accrued expenses are summarized as follows:

	<b>March 28, 2009</b>	December 27, 2008
Compensation and benefits	<b>\$ 6,422</b>	\$ 5,696
Provision for customer rebates claims and allowances	<b>3,952</b>	5,057
Outstanding checks in excess of cash	<b>1,160</b>	1,809
Other	<b>3,800</b>	3,794
Total accrued expenses	<b>\$ 15,334</b>	\$ 16,356

**NOTE H - PRODUCT WARRANTY RESERVES**

The Company provides product warranties related to manufacturing defects and specific performance standards for its products. The Company records reserves for the estimated costs of defective products and failure of its products to meet applicable performance standards at the time sales are recorded. The level of reserves is established based primarily upon historical experience and evaluation of pending claims. Product warranty reserves are included in accrued expenses in the Company's consolidated condensed balance sheets. Following is a summary of the Company's warranty activity.

	Three Months Ended	
	<b>March 28, 2009</b>	March 29, 2008
Warranty reserve beginning of period	\$ <b>1,363</b>	\$ 1,515
Warranty liabilities accrued	<b>668</b>	765
Warranty liabilities settled	<b>(710)</b>	(780)
Changes for pre-existing warranty liabilities	<b>(83)</b>	(37)
Warranty reserve end of period	\$ <b>1,238</b>	\$ 1,463

## NOTE I - LONG-TERM DEBT AND CREDIT ARRANGEMENTS

Long-term debt consists of the following:

	<b>March 28, 2009</b>	December 27, 2008
Senior indebtedness		
Credit line borrowings	\$ <b>34,755</b>	\$ 42,789
Term loan	<b>13,959</b>	14,336
Equipment financing	<b>9,301</b>	10,075
Capital lease obligations	<b>2,860</b>	3,199

Mortgage note payable	<b>6,225</b>	6,288
Total senior indebtedness	<b>67,100</b>	76,687
Convertible subordinated debentures	<b>17,162</b>	17,162
Total long-term debt	<b>84,262</b>	93,849
Less current portion of long-term debt	<b>(7,446)</b>	(7,439)
Less current portion of capital lease obligations	<b>(1,418)</b>	(1,393)
Total long-term debt, less current portion	<b>\$ 75,398</b>	\$ 85,017

**THE DIXIE GROUP, INC.**

**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS**

**(UNAUDITED)**

**(dollars in thousands, except per share data) - Cont'd.**

The Company's senior loan and security agreement, which matures on May 11, 2013, provides \$83,959 of credit, consisting of \$70,000 of revolving credit and a \$13,959 term loan. The Company's credit facilities do not contain ongoing financial covenants. The level of accounts receivable and inventory limit the borrowing availability under the agreement's revolving credit facility. The unused borrowing capacity under the senior loan and security agreement on March 28, 2009 was \$9,287.

**NOTE J - FAIR VALUE MEASUREMENTS**

SFAS No. 157 defines fair value as the exchange value of an asset or a liability in an orderly transaction between market participants. The standard outlines a valuation framework and creates a fair value hierarchy in order to increase the consistency and comparability of fair value measurements and the related disclosures. The three broad fair value hierarchy levels are defined as follows:

Level 1 - Quoted market prices in active markets for identical assets or liabilities as of the reported date.

Level 2 - Other than quoted market prices in active markets for identical assets or liabilities, quoted prices for similar assets and liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, and other than quoted prices for assets or liabilities and prices that are derived principally from or corroborated by market data by correlation or other means.

Level 3 - Measurements using management's best estimate of fair value, where the determination of fair value requires significant management judgment or estimation.

The Company's available-for-sale securities and interest rate swaps are measured under the fair value standard. The following table summarizes the hierarchy level the Company used to determine fair value of its financial assets and liabilities as of March 28, 2009:



		Fair Value Hierarchy Level			
	Balance at March 28, 2009	Level 1	Level 2	Level 3	
Assets:					
Available-for-sale securities	\$ 6	\$ 6	\$ ---	\$ ---	
Liabilities:					
Interest rate swaps	\$ 1,957	\$ ---	\$ 1,957	\$ ---	

The fair value of available-for-sale securities was determined based on quoted market prices and the fair value of the interest rate swaps was obtained from external sources and was determined through the use of models that consider various assumptions and relevant economic factors.

Available-for-sale securities are reflected on the Company's consolidated condensed balance sheets in other current assets and related gains and losses are deferred in accumulated other comprehensive income (loss) ("AOCIL").

Unrealized gains, net of taxes, included in AOCL were \$3 at March 28, 2009. During the three months ended March 28, 2009, the Company realized gains from the sale of available-for-sale securities of \$283, or \$175 net of tax.

## NOTE K - FINANCIAL INSTRUMENTS

The Company's earnings, cash flows and financial position are exposed to market risks relating to interest rates. It is the Company's policy to minimize its exposure to adverse changes in interest rates and manage interest rate risks inherent in funding the Company with debt. The Company addresses this financial exposure through a risk management program that includes maintaining a mix of fixed and floating rate debt and the use of interest rate swaps, to minimize interest rate volatility. The Company does not hold speculative financial instruments, nor does it hold or issue financial instruments for trading purposes.

[Return to Table of Contents](#)

**THE DIXIE GROUP, INC.****NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS****(UNAUDITED)****(dollars in thousands, except per share data) - Cont'd.**

Derivatives designated as cash flow hedges are linked to specific liabilities on the Company's balance sheet. The Company assesses, both at inception and on an ongoing basis, whether the derivatives that are used in the hedging transaction are highly effective in offsetting changes in cash flows of the hedged items. When it is determined that a derivative is not highly effective or the derivative expires, is sold, terminated, or exercised, the Company discontinues hedge accounting for that specific hedge instrument. The Company recognizes all derivatives on its balance sheet at fair value. Changes in the fair value of cash flow hedges are deferred in AOCIL. Changes in the fair value of derivatives that are not effective cash flow hedges are recognized in income.

The Company is a party to an interest rate swap agreement with a notional amount of \$30,000 through May 11, 2010. Under this interest rate swap agreement, the Company pays a fixed rate of interest of 4.79% times the notional amount and receives in return a specified variable rate of interest times the same notional amount. The interest rate swap agreement is linked to the Company's variable rate debt and is considered a highly effective hedge.

The Company is also a party to an interest rate swap agreement through March 2013, which is linked to a mortgage and considered a highly effective hedge. Under the interest rate swap agreement, the Company pays a fixed rate of interest times a notional amount equal to the outstanding balance of the mortgage, and receives in return an amount equal to a specified variable rate of interest times the same notional amount. At March 28, 2009, the notional amount of the interest rate swap agreement was \$6,225. Under the terms of the interest rate swap agreement, the Company pays a fixed interest rate of 4.54% through March 2013, which effectively fixes the interest rate on the mortgage at 6.54%.

The following table summarizes the fair values of derivative instruments included in other long-term liabilities on the Company's consolidated condensed balance sheets as of March 28, 2009 and December 27, 2008:

	Liability Derivatives	
	March 28, 2009	December 27, 2008
Cash flow hedges - interest rate swaps	\$ 1,957	\$ 2,194

## Edgar Filing: DIXIE GROUP INC - Form 10-Q

The following table summarizes the pre-tax impact of derivative instruments on the Company's financial statements for the three months ending March 28, 2009 and March 29, 2008:

	Amount of Gain or (Loss) Recognized in AOCIL on Derivative (effective portion)		Amount of Gain or (Loss) Reclassified from AOCIL into Income (effective portion) (1) (2)	
	March 28, 2009	March 29, 2008	March 28, 2009	March 29, 2008
Cash flow hedges - interest rate swaps	\$ (139)	\$ (1,083)	\$ (376)	\$ (86)

(1) The amount of gain or (loss) reclassified from AOCIL into income is included in interest expense on the Company's consolidated condensed statements of operations.

(2) The amount of AOCIL expected to be reclassified into earnings during the next 12 months is \$1,527.

### NOTE L - EMPLOYEE BENEFIT PLANS

The Company sponsors two 401(k) defined contribution plans covering substantially all associates. The Company generally matches participants' contributions, on a sliding scale, up to a maximum of 5% of the participants' earnings. The Company does not intend to match participants' contributions for one of the two 401(k) plans for the 2009 plan year; accordingly, matching contributions for the 401(k) plans were \$22 for the three months ended March 28, 2009 and \$306 for the three months ended March 29, 2008. The Company may make additional contributions to the plan if the Company attains certain performance targets.

[Return to Table of Contents](#)

**THE DIXIE GROUP, INC.****NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS****(UNAUDITED)****(dollars in thousands, except per share data) - Cont'd.**

The Company sponsors a non-qualified retirement savings plan that allows eligible associates to defer a specified percentage of their compensation. The obligations owed to participants under this plan were \$8,078 at March 28, 2009 and \$9,197 at December 27, 2008 and are included in other long-term liabilities in the Company's consolidated condensed balance sheets. The obligations are unsecured general obligations of the Company and the participants have no right, interest or claim in the assets of the Company, except as unsecured general creditors. The Company utilizes a Rabbi Trust to hold, invest and reinvest deferrals and contributions under the plan. Amounts invested in company-owned life insurance in the Rabbi Trust were \$8,402 at March 28, 2009 and \$8,931 at December 27, 2008 and are included in other long-term assets in the Company's consolidated condensed balance sheets.

On December 29, 2007, the Company became a contributing employer in a multi-employer pension plan. The Company's expense related to the multi-employer pension plan was \$51 and \$68, respectively, during the three months ended March 28, 2009 and March 29, 2008.

The Company sponsors a legacy postretirement benefit plan that provides life insurance to a limited number of associates as a result of a prior acquisition. The Company also sponsors a postretirement benefit plan that provides medical and life insurance for a limited number of associates who retired prior to January 1, 2003.

Components of net periodic benefit cost for all postretirement plans are summarized as follows:

	Three Months Ended	
	<b>March 28, 2009</b>	March 29, 2008
Amortization of prior service credits	\$ (22)	\$ (17)
Recognized net actuarial gains	(13)	(11)
Net periodic benefit credit	\$ (35)	\$ (28)

Amounts contributed or expected to be contributed by the Company during the current fiscal year to its postretirement plans are not anticipated to be significantly different from amounts disclosed in the Company's 2008 Annual Report filed on Form 10-K.

## NOTE M - INCOME TAXES

The Company accounts for uncertainty in income tax positions under the provisions of Financial Accounting Standards Board Interpretation No. 48, "Accounting for Uncertainty in Income Taxes - an interpretation of FASB Statement No. 109" ("FIN 48"). Unrecognized tax benefits were \$332 at March 28, 2009. Due to the Company's valuation allowances, such benefits, if recognized, would not affect the Company's effective tax rate. No interest or penalties have been accrued at March 28, 2009. The Company does not expect its unrecognized tax benefits to change significantly during the next twelve months. The Company recognizes interest and penalties related to uncertain tax positions, if any, in income tax expense.

Following is a summary of the change in the Company's unrecognized tax benefits:

	Three Months Ended	
	March 28, 2009	March 29, 2008
Balance at beginning of period	\$ 332	\$ 419
Additions based on tax positions taken during a prior period	---	14
Reductions related to settlement of tax matters	---	(15)
Reductions related to a lapse of applicable statute of limitations	---	---
Balance at end of period	\$ 332	\$ 418

The Company and its subsidiaries are subject to United States federal income taxes, as well as income taxes in a number of state jurisdictions. The tax years subsequent to 2004 remain open to examination for U.S. federal income

taxes and most state jurisdictions. A few state jurisdictions remain open to examination for tax years subsequent to 2003.

**THE DIXIE GROUP, INC.****NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS****(UNAUDITED)****(dollars in thousands, except per share data) - Cont'd.**

The Company's first quarter 2009 income tax benefit includes a benefit of \$2,992 from the write-off of the tax deductible component of the Company's \$31,406 goodwill impairment.

**NOTE N - COMMON STOCK AND EARNINGS (LOSS) PER SHARE**

The following table sets forth the computation of basic and diluted earnings (loss) per share from continuing operations:

	Three Months Ended	
	<b>March 28, 2009</b>	March 29, 2008
Income (loss) from continuing operations (1)	\$ <b>(35,441)</b>	\$ 82
Denominator for calculation of basic earnings (loss) per share - weighted-average shares (2)	<b>12,236</b>	12,649
Effect of dilutive securities:		
Stock options (3)	---	77
Restricted stock grants (2)(3)	---	---
Directors' stock performance	---	42

units		
Denominator for calculation of diluted earnings (loss) per share - weighted-average shares adjusted for potential dilution		
(2)(3)	<b>12,236</b>	12,768

Earnings (loss) per share:		
Basic	\$ (2.90)	\$ 0.01
Diluted	(2.90)	0.01

(1)

No adjustments needed in the numerator for diluted calculations.

(2)

Includes Common and Class B Common shares, less shares held in treasury and unvested restricted stock, in thousands.

(3)

Because their effects are anti-dilutive, shares issuable under stock option plans where the exercise price is greater than the average market price of Common Shares outstanding at the end of the relevant period, restricted stock grants where market conditions have not been met, and shares issuable on conversion of subordinated debentures into shares of Common Stock have been excluded. Aggregate shares excluded were 1,675 shares in 2009 and 1,499 shares in 2008.

[Return to Table of Contents](#)





**THE DIXIE GROUP, INC.****NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS****(UNAUDITED)****(dollars in thousands, except per share data) - Cont'd.****NOTE O - COMPREHENSIVE INCOME (LOSS)**

Comprehensive income (loss) is as follows:

	Three Months Ended	
	<b>March 28, 2009</b>	March 29, 2008
Net income (loss)	\$ (35,557)	\$ 13
Other comprehensive income (loss):		
Unrealized loss on interest rate swap agreements:		
Before income taxes	(139)	(1,083)
Income taxes	(53)	(412)
Net of taxes	(86)	(671)
Reclassification into earnings on interest rate swap agreements:		
Before income taxes	376	86
Income taxes	143	33
Net of taxes	233	53
Unrealized gain on available-for-sale securities:		
Before income taxes	54	868
Income taxes	21	330
Net of taxes	33	538
Realized gain on sale of available-for-sale securities:		
Before income taxes	(283)	---
Income taxes	(108)	---

Net of taxes	(175)	---
Recognition of net actuarial gain on postretirement benefit plans:		
Before income taxes	(13)	(11)
Income taxes	(5)	(4)
Net of taxes	(8)	(7)
Amortization of prior service credits on postretirement benefit plans:		
Before income taxes	(22)	(17)
Income taxes	(8)	(6)
Net of taxes	(14)	(11)
Comprehensive income (loss)	\$ (35,574)	\$ (85)

[Return to Table of Contents](#)

**THE DIXIE GROUP, INC.****NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS****(UNAUDITED)****(dollars in thousands, except per share data) - Cont'd.**

Components of accumulated other comprehensive income (loss), net of tax, are as follows:

	Interest Rate Swaps	Available- for-Sale Securities	Post- Retirement Liabilities	Total
Balance at December 27, 2008	\$ (1,359)	\$ 145	\$ 705	\$ (509)
Unrealized loss on interest rate swap agreements, net of tax of \$53	(86)	---	---	(86)
Reclassification into earnings on interest rate swap agreements, net of tax of \$143	233	---	---	233
Unrealized gain on available-for-sale securities, net of tax of \$21	---	33	---	33
Realized gain on sale of available- for-sale securities, net of tax of \$108	---	(175)	---	(175)
Recognition of net actuarial gain on postretirement benefit plans, net	---	---	(8)	(8)

of  
tax of \$5

Amortization of  
prior service  
credits  
on  
postretirement  
benefit plans, net  
of tax of \$8

---

---

(14)

(14)

**Balance at March 28,  
2009**

\$ (1,212)

\$

3

\$

683

\$ (526)

## NOTE P - OTHER (INCOME) EXPENSE

Other (income) expense is summarized as follows:

	Three Months Ended	
	March 28, 2009	March 29, 2008
Other operating income:		
Gain on sale of operating assets	\$ (3)	\$ (113)
Miscellaneous income	(40)	(35)
Other operating income	\$ (43)	\$ (148)
Other operating expense:		
Retirement expense	\$ 67	\$ 143
Miscellaneous expense	115	44
Other operating expense	\$ 182	\$ 187
Other income:		
Sale of available-for-sale securities	\$ (283)	\$ ---
	(22)	(61)

Miscellaneous income				
Other income	\$	(305)	\$	(61)
Other expense:				
Miscellaneous expense	\$	20	\$	8
Other expense	\$	20	\$	8

**THE DIXIE GROUP, INC.****NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS****(UNAUDITED)****(dollars in thousands, except per share data) - Cont'd.****NOTE Q - FACILITY CONSOLIDATION AND SEVERANCE EXPENSES**

In response to the difficult economic conditions, the Company developed plans in the fourth quarter of 2008 to consolidate its North Georgia carpet tufting operation into its Atmore, Alabama tufting, dyeing and finishing facility and make organizational and other changes to reduce staff and expenses throughout the Company. The consolidation of the Company's East Coast tufting operations was substantially completed in the first quarter of 2009. During the first quarter of 2009, the Company further reduced the size of its operations and made additional staffing reductions as economic conditions within the carpet industry significantly weakened. The Company's staff was reduced by an additional 13% in the first quarter 2009, bringing the Company's total employment down by 26% since the beginning of 2008.

Following our evaluation of Fabrica's business, we have concluded that our customers can best be served by consolidating our Santa Ana tufting plant into our Santa Ana dyeing, finishing, and distribution facility. This consolidation, expected to be completed during the fourth quarter of this year, will trim operations to better align with Fabrica's business activity levels and reduce cost.

Costs related to the facility consolidations and organizational changes are summarized as follows:

				As of March 28, 2009		
	Accrued Balance at December 27, 2008	2009 Expenses To Date	Cash Payments	Accrued Balance at March 28, 2009	Total Costs To Date	Total Expected Costs
Equipment and inventory relocation	\$ ---	\$ 1,013	\$ (1,013)	\$ ---	\$ 2,868	\$ 3,218
Severance pay	281	602	(193)	690	1,064	1,100

Leased  
facility  
expenses

(1)		---		---		---		---		---		---
Total	\$	281	\$	1,615	\$	(1,206)	\$	690	\$	3,932	\$	4,318

(1) The Company cannot currently estimate the cost it may incur to exit its West Coast leased facility.

Expenses incurred under the plan are classified in "Facility consolidation and severance expenses" in the Company's consolidated condensed statements of operations for the quarter ended March 28, 2009.

## NOTE R - DISCONTINUED OPERATIONS

Results associated with operations that have been sold or discontinued are generally classified as discontinued operations for all periods presented. Discontinued operations are summarized as follows:

	Three Months Ended	
	<b>March 28, 2009</b>	March 29, 2008
Loss from discontinued operations:		
Before income taxes	\$ (171)	\$ (108)
Income tax benefit	(55)	(39)
Loss from discontinued operations, net of tax	\$ (116)	\$ (69)

Discontinued operating losses in 2009 and 2008 primarily consisted of expenses for workers' compensation related to businesses sold in 2003 and 2004.



[Return to Table of Contents](#)

Page 16

---

## **ITEM 2.**

### **MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION**

The following is presented to update the discussion of results of operations and financial condition included in our 2008 Annual Report.

#### **CRITICAL ACCOUNTING POLICIES**

Our critical accounting policies were outlined in Management's Discussion and Analysis of Results of Operations and Financial Condition in our 2008 Annual Report on Form 10-K filed with the Securities and Exchange Commission. There have been no changes to those critical accounting policies subsequent to the date of that report.

#### **OVERVIEW**

The carpet industry and our business continued to be negatively affected by declining demand as tight credit conditions, low consumer confidence and other economic factors reduced the level of new residential and business construction and refurbishment activity. Although our sales outperformed the carpet industry for a number of years, our sales have slowed at a greater rate than the sales of the industry during the last three quarters. We believe our results reflect the impact of the overall downturn as it reached the higher end of the market where our business is concentrated.

#### **FACILITY CONSOLIDATIONS AND COST REDUCTION PLAN**

In response to the difficult economic conditions, we developed plans in the fourth quarter of 2008 to consolidate our North Georgia carpet tufting operation into our Atmore, Alabama tufting, dyeing and finishing facility and make organizational and other changes to reduce staff and expenses throughout our Company. The consolidation of our East Coast tufting operations was substantially completed in the first quarter of 2009. During the first quarter, we further reduce the size of our operations and made additional staffing reductions as economic conditions in our industry significantly weakened. Our staff was reduced an additional 13% in the first quarter of 2009, bringing our total employment down by 26% since the beginning of 2008.

Following our evaluation of Fabrica's business, we have concluded that our customers can best be served by consolidating our Santa Ana tufting plant into our Santa Ana dyeing, finishing, and distribution facility. This consolidation, expected to be completed during the fourth quarter of this year, will trim operations to better align with Fabrica's business activity levels and reduce cost.

Expenses for the consolidation and organizational changes were \$1.6 million in the first quarter of 2009, bringing the total costs for the cost reduction plan to \$3.9 million. The first quarter costs included \$1.0 million for facility consolidations and \$600 thousand for severance expenses. The expenses to complete the cost reduction plan, excluding any expenses that may be incurred to exit a leased facility, are expected to be approximately \$400 thousand.

In addition to the facility consolidations and employee reductions, we suspended our match of certain 401(k) contributions for 2009 and lowered the compensation of our exempt salaried associates in March 2009. All of these actions should substantially reduce expenses for the remainder of 2009.

## **GOODWILL IMPAIRMENT**

Our goodwill is tested for impairment annually in the fourth quarter of each year or more frequently if events or circumstances indicate that the carrying value of goodwill associated with a reporting unit may not be fully recoverable. The first step in the goodwill assessment process, used to identify potential goodwill impairments, involves a comparison of the carrying value of a reporting unit, including goodwill, to the fair value of the reporting unit. For this purpose, fair value is an estimate of the value of the reporting unit's current and future cash flows discounted at our weighted-average cost of capital ( WACC ). Such an estimate necessarily involves judgments and assumptions concerning, among other matters, future sales and profitability, as well as interest rates and other financial factors used to calculate our WACC. Because economic conditions in the carpet industry deteriorated significantly in the first quarter of 2009, we reduced our expectations for the future sales and profitability of the reporting unit that had goodwill and tested goodwill for impairment. As a result of the decline in the cash flow expectations for this reporting unit, the test indicated that goodwill was potentially impaired.

[Return to Table of Contents](#)

Because goodwill was potentially impaired, we performed the second step in the evaluation process by comparing the implied fair value of the reporting unit's goodwill with the carrying value of the reporting units' goodwill. For this purpose, the implied fair value of goodwill for the reporting unit that had goodwill associated with its operations was determined in the same manner as the amount of goodwill would be determined in a business combination. The measurement resulted in the impairment of the remaining goodwill associated with the acquisition of Fabrica International, Inc. in 2000; accordingly, we recorded a non-cash goodwill impairment loss of \$31,406 in the first quarter of 2009.

## RESULTS OF OPERATIONS

The following table sets forth certain elements of our continuing operating results as a percentage of net sales for the periods indicated:

	Three Months Ended	
	March 28, 2009	March 29, 2008
Net sales	100.0 %	100.0 %
Cost of sales	79.8 %	70.9 %
Gross profit	20.2 %	29.1 %
Selling and administrative expenses	32.8 %	26.8 %
Other operating income	(0.1) %	(0.2) %
Other operating expense	0.4 %	0.3 %
Facility consolidation and severance expenses	3.4 %	0.0 %
Impairment of goodwill	65.9 %	0.0 %
Operating income (loss)	(82.2) %	2.2 %

**Net Sales.** Net sales were \$47.6 million for the quarter ended March 28, 2009, a decrease of 32.6%, compared with sales of \$70.7 million for the year earlier quarter. Continued deterioration of residential and commercial carpet markets negatively affected the carpet industry and our business. The carpet industry reported an 18.6% year-over-year decline in dollar volume of sales in the first quarter of 2009, with residential carpet sales down 20.4% and commercial carpet sales down 16.1%. Our first quarter 2009 results reflected an aggregate 32.2% year-over-year decline in dollar volume of carpet sales, with residential carpet sales down 27.9% and commercial carpet sales down 38.7%.

**Cost of Sales.** Cost of sales as a percentage of sales increased 8.9 percentage points in the first quarter of 2009 compared with the first quarter of 2008. Significantly lower production led to operating inefficiencies and higher

unabsorbed fixed cost which more than offset lower raw material and energy costs and the effect of our cost reduction plans. Production declined in the first quarter of 2009 due to the significantly lower sales and a 12% reduction in inventories from the end of 2008.

**Gross Profit.** Gross profit dollars decreased \$10.9 million in the first quarter of 2009 compared with the same period in 2008 due to lower sales volume and the higher cost as a percent of sales described above.

**Selling and Administrative Expenses.** Selling and administrative expenses declined \$3.3 million in the first quarter of 2009, compared with the first quarter of 2008. The reduction in these expenses reflects the effect of our cost reduction initiatives and the drop in variable expenses associated with lower sales.

**Other Operating Income.** The decrease in other operating income in the first quarter of 2009, compared with the first quarter of 2008, was primarily the result of a gain on the sale of an operating asset in 2008 that did not repeat in 2009.

**Other Operating Expense.** Other operating expense was relatively unchanged in the first quarters of 2009 and 2008.

**Facility Consolidation and Severance Expenses, Impairment of Goodwill.** During the first quarter of 2009, we recorded \$1.6 million of expenses related to the consolidation of facilities and severance cost, and a \$31.4 million non-cash impairment of goodwill.

**Operating Income (Loss).** Our first quarter 2009 operating loss was \$39.2 million, including \$33.0 million of principally non-cash expenses related to impairment of goodwill and facility consolidations and severance costs, compared with operating income of \$1.6 million in the first quarter of 2008.

**Interest Expense.** Interest expense was relatively unchanged in the first quarters of 2009 and 2008

**Other Income.** Other income increased \$244 thousand in the first quarter of 2009, compared with the first quarter of 2008 principally the result of the sale of available-for-sale securities.

**Other Expense.** Other expense was not significant in the first quarter of 2009 or the first quarter of 2008.

**Income Tax Provision (Benefit).** Our effective income tax benefit rate was 12.2% in the first quarter of 2009 compared with an effective income tax rate of 46.1% for the first quarter of the prior year. The effective rate varied from the statutory rate primarily due to the impairment of goodwill in 2009 and the effect of non-deductible items on low levels of pre-tax income in 2008.

**Income (Loss) from Continuing Operations.** The loss from continuing operations was \$35.4 million, or \$2.90 per diluted share in the first quarter of 2009, including \$29.5 million, or \$2.42 per diluted share of losses associated with the impairment of goodwill and consolidation and severance expenses, compared with income of \$82 thousand, or \$0.01 per diluted share, in the first quarter of 2008.

**Net Income (Loss).** Discontinued operations reflected a loss of \$116 thousand, \$0.01 per diluted share, in the first quarter of 2009, compared with a loss of \$69 thousand, or \$0.01 per diluted share, in the same period of 2008.

Including discontinued operations, the net loss was \$35.6 million, or \$2.91 per diluted share, in the first quarter of 2009, compared with income of \$13 thousand, or \$0.00 per diluted share, for the same period of 2008.

## LIQUIDITY AND CAPITAL RESOURCES

During the three months ended March 28, 2009, we generated \$11.1 million of funds through operating activities and \$283 thousand from the sale of available-for-sale securities. These funds were primarily used to finance operations, invest \$1.0 million in capital assets, reduce outstanding checks in excess of cash by \$649 thousand and reduce debt by \$9.6 million.

Working capital was reduced \$14.2 million during the three month period ended March 28, 2009, principally as a result of lower levels of receivables and inventory. Receivables and inventories were reduced \$9.8 million and \$9.3

million, respectively, and accounts payable and accrued expenses declined by \$2.7 million. Other current assets increased \$2.2 million, principally as the result of seasonally higher prepaid expenses. The lower level of receivables reflected reductions of \$3.2 million in trade receivables, \$2.9 million in income tax receivables and \$3.7 million in other receivables.

Capital expenditures for the three-months ended March 28, 2009 were \$1.0 million while depreciation and amortization was \$3.6 million. We expect capital expenditures to be approximately \$7.0 million in fiscal 2009, while depreciation and amortization is expected to be approximately \$14.0 million. Approximately \$3.2 million of the anticipated 2009 capital expenditures will be for new manufacturing technology, with the remainder being expenditures to maintain our facilities and equipment.

We believe our operating cash flows, credit availability under our senior loan and security agreement and other sources of financing are adequate to finance our normal liquidity requirements. However, significant additional cash expenditures above our normal liquidity requirements, or significant further deterioration in economic conditions that affect our business, could require supplemental financing or other funding sources. There can be no assurance that such supplemental financing or other sources of funding can be obtained or will be obtained on terms favorable to us. The levels of our accounts receivable and inventory limit the borrowing availability under our revolving credit facility. Unused borrowing capacity under our revolving credit facility was \$9.3 million at March 28, 2009.

## **RECENT ACCOUNTING PRONOUNCEMENTS**

In December 2007, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards No. 141R, "Business Combinations" ("SFAS No. 141R"). SFAS No. 141R replaces SFAS No. 141 and establishes principles and requirements for how identifiable assets, liabilities assumed, non-controlling interest in an acquiree, and goodwill are recognized and measured in an acquirer's financial statements. SFAS No. 141R also establishes disclosure requirements to assist users in evaluating the nature and financial effects of business combinations. This standard is effective for fiscal years beginning after December 15, 2008. The adoption of this statement did not have a material effect on our financial position or results of operations.

[Return to Table of Contents](#)

In December 2007, the FASB issued SFAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements" ("SFAS No. 160"). SFAS No. 160 establishes accounting and reporting standards for ownership interests in subsidiaries (held by parties other than the parent of such subsidiaries), the amount of consolidated net income attributable to the parent and to the holder of a noncontrolling interest, changes in a parent's ownership interest and the valuation of retained noncontrolling equity investments when a subsidiary is no longer consolidated. SFAS No. 160 also establishes reporting requirements to clearly identify, distinguish and disclose the interests of the parent and the interests of the noncontrolling owners. This standard is effective for fiscal years beginning after December 15, 2008. The adoption of this statement did not have a material effect on our financial position or results of operations.

In March 2008, the FASB issued SFAS No. 161, "Disclosures about Derivative Instruments and Hedging Activities, an amendment of FASB Statement No. 133" ("SFAS No. 161"). SFAS No. 161 establishes, among other things, additional disclosure requirements for derivative instruments and for hedging activities. SFAS No. 161 is effective for fiscal years and interim periods beginning after November 15, 2008. The adoption of this statement did not have a material effect on our financial position or results of operations.

## **CERTAIN FACTORS AFFECTING THE COMPANY'S PERFORMANCE**

In addition to the other information provided in this Report, the risk factors included in Item 1A should be considered when evaluating results of our operations, future prospects and an investment in shares of our Common Stock. Any of these factors could cause our actual financial results to differ materially from our historical results, and could give rise to events that might have a material adverse effect on our business, financial condition and results of operations.

## **FORWARD-LOOKING INFORMATION**

This Report contains statements that may be considered forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. These statements include the use of terms or phrases that include such terms as "expects," "estimated," "projects," "believes," "anticipates," "intends," and similar terms and phrases. Such forward looking statements relate to, among other matters, our future financial performance, business prospects, growth strategies or liquidity. The following important factors may affect our future results and could cause those results to differ materially from our historical results; these factors include, in addition to those Risk Factors detailed in item 1A of this report and described elsewhere in this document, the cost and availability of capital, raw material and transportation costs related to petroleum price levels, the cost and availability of energy supplies, the loss of a significant customer or group of customers, materially adverse changes in economic conditions generally in carpet, rug and floor covering markets we serve and other risks detailed from time to time in our filings with the Securities and Exchange Commission.



**ITEM 3 - QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK (Dollars in thousands)**

The Company's earnings, cash flows and financial position are exposed to market risks relating to interest rates. It is the Company's policy to minimize its exposure to adverse changes in interest rates and manage interest rate risks inherent in funding the Company with debt. The Company addresses this financial exposure through a risk management program that includes maintaining a mix of fixed and floating rate debt and the use of derivative financial instruments.

At March 28, 2009, the Company was a party to an interest rate swap agreement on its mortgage note payable with a notional amount equal to the outstanding balance of the mortgage note (\$6,225 at March 28, 2009) which expires in March of 2013. Under the interest rate swap agreement, the Company pays a fixed rate of 4.54% of interest times the notional amount and receives in return an amount equal to a specified variable rate of interest times the same notional amount. The swap agreement effectively fixes the interest rate on the mortgage note payable at 6.54%.

On October 11, 2005, the Company entered into an interest rate swap agreement with a notional amount of \$30,000 through May 11, 2010. Under this agreement, the Company pays a fixed rate of interest of 4.79% times the notional amount and receives in return a specified variable rate of interest times the same notional amount. The interest rate swap agreement is linked to the Company's variable rate debt and is considered a highly effective hedge.

[Return to Table of Contents](#)

At March 28, 2009, \$18,714, or approximately 22% of the Company's total debt, was subject to floating interest rates. A 10% fluctuation in the variable interest rates applicable to this floating rate debt would have an annual after-tax impact of approximately \$41.

#### **ITEM 4 - CONTROLS AND PROCEDURES**

We maintain disclosure controls and procedures to ensure that information required to be disclosed in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Commission's rules and forms and is accumulated and communicated to management, including our principal executive officer and principal financial officer, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure. Our management, under the supervision and with the participation of our Chief Executive Officer ( CEO ) and Chief Financial Officer ( CFO ) evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as such terms are defined in Rules 13(a)-15(e) and 15(d)-15(e)) under the Securities Exchange Act of 1934, as amended (the Exchange Act ) as of March 28, 2009, the date of the financial statements included in this Form 10-Q (the Evaluation Date ). Based on that evaluation, our CEO and CFO concluded that our disclosure controls and procedures were effective as of the Evaluation Date.

No changes in our internal control over financial reporting occurred during the quarter covered by this report that materially affected, or are reasonably likely to affect, our internal control over financial reporting.

Internal control over financial reporting cannot provide absolute assurance of achieving financial reporting objectives because of its inherent limitations. Internal control over financial reporting is a process that involves human diligence and compliance and is subject to lapses in judgment and breakdowns resulting from human failures, as well as diverse interpretation of U. S. generally accepted accounting principals by accounting professionals. It is also possible that internal control over financial reporting can be circumvented by collusion or improper management override. Because of such limitations, there is a risk that material misstatements may not be prevented or detected on a timely basis by internal control over financial reporting. Furthermore, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate. These inherent limitations are known features of the financial reporting process; therefore, while it is possible to design into the process safeguards to reduce such risk, it is not possible to eliminate all risk.

#### **PART II. OTHER INFORMATION**

## **Item 1 - Legal Proceedings**

None.

## **Item 1A - Risk Factors**

**In addition to the other information provided in this Report, the following risk factors should be considered when evaluating results of our operations, future prospects and an investment in shares of our Common Stock.**

**Any of these factors could cause our actual financial results to differ materially from our historical results, and could give rise to events that might have a material adverse effect on our business, financial condition and results of operations.**

**The floorcovering industry is cyclical and prolonged declines in residential or commercial construction activity or corporate remodeling and refurbishment could have a material adverse effect on our business.**

The U.S. floorcovering industry is cyclical and is influenced by a number of general economic factors. In general the industry is dependent on residential and commercial construction activity, including new construction as well as remodeling. New construction is cyclical in nature. To a somewhat lesser degree, this also is true with residential and commercial remodeling. A prolonged decline in new construction or remodeling activity could have a material adverse effect on our business, financial condition and results of operations. The level of activity in these industries is significantly affected by numerous factors, all of which are beyond our control, including among others:

[Return to Table of Contents](#)

·  
consumer confidence;

·  
housing demand;

·  
financing availability;

·  
national and local economic conditions;

·  
interest rates;

·  
employment levels;

·  
changes in disposable income;

·  
commercial rental vacancy rates; and

·  
federal and state income tax policies.

Our product concentration in the higher-end of the residential and commercial markets could significantly affect the impact of these factors on our business.

**We face intense competition in our industry, which could decrease demand for our products and could have a material adverse effect on our profitability.**

The floorcovering industry is highly competitive. We face competition from a number of domestic manufacturers and independent distributors of floorcovering products and, in certain product areas, foreign manufacturers. There has been significant consolidation within the floorcovering industry during recent years that has caused a number of our existing and potential competitors to be significantly larger and have significantly greater resources and access to capital than we do. Maintaining our competitive position may require us to make substantial additional investments in our product development efforts, manufacturing facilities, distribution network and sales and marketing activities, which may be limited by our access to capital, as well as restrictions set forth in our credit facilities. Competitive pressures may also result in decreased demand for our products and in the loss of market share. In addition, we face, and will continue to face, pressure on sales prices of our products from competitors. As a result of any of these

factors, there could be a material adverse effect on our sales and profitability.

**Raw material prices may increase.**

The cost of raw materials has a significant impact on our profitability. In particular, our business requires the purchase of large volumes of nylon yarn, as well as wool yarns, synthetic backing, latex, and dyes. Increases in the cost of these raw materials could materially adversely affect our business, results of operations and financial condition if we are unable to pass these increases through to our customers. We believe we are successful in passing along raw material and other cost increases as they may occur; however, there can be no assurance that we will successfully recover such increases in cost.

**Unanticipated termination or interruption of our arrangements with third-party suppliers of nylon yarn could have a material adverse effect on us.**

Nylon yarn is the principal raw material used in our floorcovering products. A significant portion of such yarn is purchased from one supplier. We believe there are other sources of nylon yarns; however, an unanticipated termination or interruption of our supply arrangements could adversely affect our supply arrangements and could be material.

**We may be responsible for environmental cleanup costs.**

Various federal, state and local environmental laws govern the use of our facilities. These laws govern such matters as:

.

Discharges to air and water;

.

Handling and disposal of solid and hazardous substances and waste; and

.

Remediation of contamination from releases of hazardous substances in our facilities and off-site disposal locations.

Our operations also are governed by laws relating to workplace safety and worker health, which, among other things, establish noise standards and regulate the use of hazardous materials and chemicals in the workplace. We have taken, and will continue to take, steps to comply with these laws. If we fail to comply with present or future environmental or safety regulations, we could be subject to future liabilities. However, we cannot ensure that complying with these environmental or health and safety laws and requirements will not adversely affect our business, results of operations and financial condition. Future laws, ordinances or regulations could give rise to

additional compliance or remediation costs that could have a material adverse effect on our business, results of operations and financial condition.

### **Acts of Terrorism.**

Our business could be materially adversely affected as a result of international conflicts or acts of terrorism. Terrorist acts or acts of war may cause damage or disruption to our facilities, employees, customers, suppliers, and distributors, which could have a material adverse effect on our business, results of operations or financial condition. Such conflicts also may cause damage or disruption to transportation and communication systems and to our ability to manage logistics in such an environment, including receipt of supplies and distribution of products.

### **Unanticipated Business Interruptions.**

Our business could be adversely affected if a significant portion of our plant, equipment or operations were damaged or interrupted by a casualty, condemnation, utility service, work stoppage or other event beyond our control. Such an event could have a material adverse effect on our business, results of operations and financial condition.

## **Item 2 - Unregistered Sales Of Equity Securities And Use Of Proceeds**

The following table provides information regarding our repurchases of shares of our Common Stock during the three months ended March 28, 2009:

Month Ending	Total Number of Shares Purchased	Average Price Paid Per Share	Maximum Number (or approximate dollar value) of Shares That May Yet Be Purchased Under Plans or Programs	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs (1)
January 31, 2009	10,500	\$ 1.76	\$	10,500
February 28, 2009	---	---		---
March 28, 2009	7,229	1.26		7,229

Edgar Filing: DIXIE GROUP INC - Form 10-Q

Three Months Ended March 28, 2009	17,729	1.56	4,872,695	17,729
-----------------------------------	--------	------	-----------	--------

(1) On August 8, 2007, we announced a program to repurchase up to \$10 million of our Common Stock.

**Item 3 -  
Defaults  
Upon Senior  
Securities**

None.

**Item 4 -  
Submission of  
Matters to a  
Vote of  
Security  
Holders**

None.

**Item 5 -  
Other  
Information**

None.

**Item 6 -  
Exhibits**

(a) Exhibits

(i) Exhibits Incorporated by Reference

10.1 On March 20, 2009, The Dixie Group, Inc. established the performance goals and the range of incentives for the Company's 2009 Incentive Compensation Plan. (Incorporated by reference to the Current Report on Form 8-K dated March 26, 2009)

(ii) Exhibits Filed with this Report

31.1 CEO Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

31.2 CFO Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

32.1 CEO Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.



32.2 CFO Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

Page 23

---

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE DIXIE GROUP, INC.  
(Registrant)

Date: May 6, 2009

By: /s/ GARY A. HARMON  
Gary A. Harmon  
Vice President and Chief Financial Officer

Date: May 6, 2009

By: /s/ D. EUGENE LASATER  
D. Eugene Lasater  
Controller

[Return to Table of Contents](#)