## AMERICAN NATIONAL BANKSHARES INC

Form 10-Q
August 10, 2009

## UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

FORM 10-Q
x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT of 1934 FOR THE QUARTERLY PERIOD ENDED June 30, 2009.
"TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM TO .

Commission file number: 0-12820
AMERICAN NATIONAL BANKSHARES INC.
(Exact name of registrant as specified in its charter)

VIRGINIA
(State or other jurisdiction of incorporation or organization)

628 Main Street
Danville, Virginia
(Address of principal executive offices)

54-1284688
(I.R.S. Employer

Identification No.)

$$
24541
$$

(Zip Code)
(434) 792-5111
(Registrant's telephone number, including area code)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes x No ..

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months.

Yes .. No ..

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer o
filer x
Smaller reporting company o
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) Yes" No x

At August 5, 2009, the Company had 6,099,333 shares of Common Stock outstanding, \$1 par value.

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AMERICAN NATIONAL BANKSHARES INC.

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| Part I. |  | FINANCIAL INFORMATION |  |

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Part I. Financial Information
Item 1. Financial Statements

> American National Bankshares Inc. and Subsidiaries
> Consolidated Balance Sheets
> (Dollars in thousands, except share data)

| ASSETS | (Unaudited) June 30, 2009 | (Audited) <br> December 31, $2008$ |
| :---: | :---: | :---: |
| Cash and due from banks | \$ 13,905 | \$ 14,986 |
| Interest-bearing deposits in other banks | 26,879 | 9,112 |
| Securities available for sale, at fair value | 144,706 | 133,695 |
| Securities held to maturity | 6,712 | 7,121 |
| Total securities | 151,418 | 140,816 |
| Loans held for sale | 10,408 | 1,764 |
| Loans, net of unearned income | 557,042 | 571,110 |
| Less allowance for loan losses | $(7,934)$ | $(7,824)$ |
| Net loans | 549,108 | 563,286 |
| Premises and equipment, net | 18,912 | 17,129 |
| Other real estate owned | 4,033 | 4,311 |
| Goodwill | 22,468 | 22,468 |
| Core deposit intangibles, net | 1,886 | 2,075 |
| Accrued interest receivable and other assets | 12,466 | 13,237 |
| Total assets | \$ 811,483 | \$ 789,184 |

## LIABILITIES and SHAREHOLDERS' EQUITY

| Liabilities: |  |  |
| :---: | :---: | :---: |
| Demand deposits -- noninterest bearing | \$ 101,449 | \$ 95,703 |
| Demand deposits -- interest bearing | 91,424 | 116,132 |
| Money market deposits | 81,306 | 56,615 |
| Savings deposits | 62,768 | 59,624 |
| Time deposits | 278,284 | 261,064 |
| Total deposits | 615,231 | 589,138 |
|  |  |  |
| Short-term borrowings: |  |  |
| Customer repurchase agreements | 59,437 | 51,741 |
| Other short-term borrowings | - | 7,850 |
| Long-term borrowings | 8,712 | 13,787 |
| Trust preferred capital notes | 20,619 | 20,619 |
| Accrued interest payable and other liabilities | 4,866 | 3,749 |
| Total liabilities | 708,865 | 686,884 |

Shareholders' equity:
Preferred stock, \$5 par, 200,000 shares authorized, none outstanding
Common stock, $\$ 1$ par, $10,000,000$ shares authorized, 6,100,330 shares outstanding at June 30, 2009 and 6,085,628 shares outstanding at December 31, 6,100 6,086 2008
Capital in excess of par value $\quad 26,772 \quad$ 26,491
Retained earnings 70,682 71,090

Accumulated other comprehensive loss, net
$(936) \quad(1,367)$

Total shareholders' equity
102,618 102,300
Total liabilities and shareholders' equity
\$ 811,483
\$ 789,184

The accompanying notes are an integral part of the consolidated financial statements.

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American National Bankshares Inc. and Subsidiaries Consolidated Statements of Income (Dollars in thousands, except per share and per share data) (Unaudited)

|  | Three Months Ended June 30 |  |  |
| :---: | :---: | :---: | :---: |
|  | 2009 | 2008 |  |
| Interest and Dividend Income: |  |  |  |
| Interest and fees on loans | \$ 7,917 | \$ | 8,987 |
| Interest and dividends on securities: |  |  |  |
| Taxable | 1,233 |  | 1,234 |
| Tax-exempt | 416 |  | 420 |
| Dividends | 21 |  | 73 |
| Other interest income | 103 |  | 74 |
| Total interest and dividend income | 9,690 |  | 10,788 |
| Interest Expense: |  |  |  |
| Interest on deposits | 2,180 |  | 3,116 |
| Interest on short-term borrowings | 177 |  | 427 |
| Interest on long-term borrowings | 80 |  | 171 |
| Interest on trust preferred capital notes | 344 |  | 344 |
| Total interest expense | 2,781 |  | 4,058 |
|  |  |  |  |
| Net Interest Income | 6,909 |  | 6,730 |
| Provision for Loan Losses | 492 |  | 600 |
| Net Interest Income After Provision for Loan Losses | 6,417 |  | 6,130 |
| Noninterest Income: |  |  |  |
| Trust fees | 767 |  | 916 |
| Service charges on deposit accounts | 511 |  | 601 |
| Other fees and commissions | 251 |  | 226 |
| Mortgage banking income | 568 |  | 200 |
| Brokerage fees | 73 |  | 101 |
| Securities gains (losses), net | 1 |  | (138) |
| Impairment of securites | - |  | (255) |
| Net loss on foreclosed real estate | (43) |  |  |
| Other | 125 |  | 190 |
| Total noninterest income | 2,253 |  | 1,841 |
|  |  |  |  |
| Noninterest Expense: |  |  |  |
| Salaries | 2,732 |  | 2,481 |
| Employee benefits | 832 |  | 777 |
| Occupancy and equipment | 719 |  | 1,210 |
| FDIC assessment | 564 |  | 24 |
| Bank franchise tax | 160 |  | 173 |

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| Core deposit intangible amortization | 95 | 95 |  |
| :--- | ---: | ---: | ---: |
| Other | 1,219 | 883 |  |
| Total noninterest expense | 6,321 | 5,643 |  |
| Income Before Income Taxes | 2,349 | 2,328 |  |
| Income Taxes | 643 | 519 |  |
| Net Income | 1,706 | $\$$ | 1,809 |
| Net Income Per Common Share: |  |  |  |
| Basic | $\$$ | 0.28 | $\$$ |
| Diluted | $\$$ | 0.28 | $\$ 0.30$ |
| Average Common Shares Outstanding: |  |  |  |
| Basic | $6,096,034$ | $6,098,184$ |  |
| Diluted | $6,097,047$ | $6,108,536$ |  |

The accompanying notes are an integral part of the consolidated financial statements.

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American National Bankshares Inc. and Subsidiaries Consolidated Statements of Income (Dollars in thousands, except per share and per share data) (Unaudited)



| Core deposit intangible amortization | 189 | 189 |
| :---: | :---: | :---: |
| Other | 2,525 | 2,602 |
| Total noninterest expense | 12,196 | 11,092 |
| Income Before Income Taxes | 3,271 | 5,599 |
| Income Taxes | 797 | 1,485 |
| Net Income | \$ 2,474 | \$ 4,114 |
| Net Income Per Common Share: |  |  |
| Basic | \$ 0.41 | \$ 0.67 |
| Diluted | \$ 0.41 | \$ 0.67 |
| Average Common Shares Outstanding: |  |  |
| Basic | 6,089,055 | 6,103,008 |
| Diluted | 6,091,291 | 6,114,911 |

The accompanying notes are an integral part of the consolidated financial statements.

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> American National Bankshares Inc. and Subsidiaries Consolidated Statements of Changes in Shareholders' Equity Six Months Ended June 30, 2009 and 2008
> (Dollars in thousands) (Unaudited)

|  | Common Stock |  |  | Capital in Excess of Par Value | Retained Earnings | Accumulated Other Comprehensive Income (Loss) | Total Shareholders' Equity |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
| Balance, | 6,118,717 | \$ | 6,119 | \$ 26,425 | \$ 69,409 | \$ (442) | \$ | 101,511 |
| $\begin{aligned} & \text { December 31, } \\ & 2007 \end{aligned}$ |  |  |  |  |  |  |  |  |


| Net income | - | - | - | 4,114 |  | 4,114 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Change in unrealized gains on securities
available for(618)
sale, net of tax, \$(332)

Add: Reclasification
adjustment for
losses

| on impairment <br> of securities, net <br> of tax, $\$ 89$ | - | - | - | - | 166 |
| :--- | :--- | :--- | :--- | :--- | :--- |

Add: Reclassification
adjustment for
losses

| on securities |
| :--- |
| available for |
| sale, net of |
| tax, $\$ 38$ |


| Other |
| :--- |
| comprehensive |
| income |


| Total |
| :--- |
| comprehensive |
| income |

$$
\begin{aligned}
& \text { Change in } \\
& \text { pension plan } \\
& \text { measurement } \\
& \text { date, } \\
& \text { net of tax, } \\
& \$(40)
\end{aligned}
$$

| Stock repurchased and retired | $(31,200)$ |  | (31) |  | (135) |  | (484) |  | - |  | (650) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Stock options exercised | 10,345 |  | 10 |  | 173 |  | - |  | - |  | 183 |
| Cash dividends declared, \$0.46 per share | - |  | - |  | - |  | $(2,806)$ |  | - |  | $(2,806)$ |
| $\begin{aligned} & \text { Balance, June } \\ & 30,2008 \end{aligned}$ | 6,097,862 | \$ | 6,098 | \$ | 26,463 | \$ | 70,233 | \$ | (898) | \$ | 101,896 |
| Balance, <br> December 31, $2008$ | 6,085,628 | \$ | 6,086 | \$ | 26,491 | \$ | 71,090 | \$ | $(1,367)$ | \$ | 102,300 |
| Net income | - |  | - |  | - |  | 2,474 |  | - |  | 2,474 |
| Change in unrealized gains on securities |  |  |  |  |  |  |  |  |  |  |  |
| available for sale, net of tax, \$232 | - |  | - |  | - |  | - |  | 432 |  |  |


| Less: Reclassification adjustment for gains |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| on securities available for sale, net of |  |  |  |  |  |  |
| tax of \$0 | - | - | - | - | (1) |  |
| Other comprehensive income |  |  |  |  | 431 | 431 |


| Total | 2,905 |
| :--- | :---: |
| comprehensive |  |
| income |  |


| Stock <br> repurchased and <br> retired | $(7,600)$ | $(8)$ | $(33)$ | $(80)$ | - |
| :--- | :--- | :--- | :--- | :--- | :--- |


| Stock options | 22,302 | 22 | 283 | - | - | 305 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| exercised |  |  |  |  |  |  |

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The accompanying notes are an integral part of the consolidated financial statements.

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American National Bankshares Inc. and Subsidiaries
Consolidated Statements of Cash Flows
Six Months Ended June 30, 2009 and 2008
(Dollars in thousands) (Unaudited)

|  | 2009 | 2008 |
| :---: | :---: | :---: |
| Cash Flows from Operating Activities: |  |  |
| Net income | \$ 2,474 | \$ 4,114 |
| Adjustments to reconcile net income to net |  |  |
| cash (used in) provided by operating activities: |  |  |
| Provision for loan losses | 842 | 740 |
| Depreciation | 566 | 552 |
| Core deposit intangible amortization | 189 | 188 |
| Net amortization (accretion) of bond premiums and discounts | (144) | (121) |
| Net (gain) loss on sale or call of securities | (1) | 108 |
| Impairment of securities | - | 255 |
| Gain on loans held for sale | (752) | (337) |
| Proceeds from sales of loans held for sale | 30,756 | 16,400 |
| Originations of loans held for sale | $(38,648)$ | $(16,895)$ |
| Net (gain) loss on foreclosed real estate | (17) | 7 |
| Change in valuation allowance for foreclosed real estate | 1,239 |  |
| Stock-based compensation expense | 31 | - |
| Deferred income tax (benefit) expense | (510) | 19 |
| Net change in interest receivable | (149) | 66 |
| Net change in other assets | 1,199 | $(1,084)$ |
| Net change in interest payable | (211) | (258) |
| Net change in other liabilities | 1,327 | $(1,176)$ |
| Net cash (used in) provided by operating activities | $(1,809)$ | 2,578 |
| Cash Flows from Investing Activities: |  |  |
| Proceeds from sales of securities available for sale | - | 814 |
| Proceeds from maturities and calls of securities available for sale | 48,188 | 28,991 |
| Proceeds from maturities and calls of securities held to maturity | 411 | 2,164 |
| Purchases of securities available for sale | $(58,393)$ | $(22,109)$ |
| Net decrease (increase) in loans | 12,202 | $(17,694)$ |
| Purchases of bank property and equipment | $(2,349)$ | $(1,003)$ |
| Proceeds from sales of foreclosed real estate | 190 | 119 |
| Net cash provided by (used in) investing activities | 249 | $(8,718)$ |


| Cash Flows from Financing Activities: |  |  |
| :---: | :---: | :---: |
| Net change in demand, money market, and savings deposits | 8,873 | 1,419 |
| Net change in time deposits | 17,220 | $(13,396)$ |
| Net change in customer repurchase agreements | 7,696 | 10,082 |
| Net change in short-term borrowings | $(7,850)$ | 16,425 |
| Net change in long-term borrowings | $(5,075)$ | 4,926 |
| Cash dividends paid | $(2,802)$ | $(2,806)$ |
| Repurchase of stock | (121) | (650) |
| Proceeds from exercise of stock options | 305 | 183 |
| Net cash provided by financing activities | 18,246 | 16,183 |
| Net Increase in Cash and Cash Equivalents | 16,686 | 10,043 |
| Cash and Cash Equivalents at Beginning of Period | 24,098 | 18,304 |
| Cash and Cash Equivalents at End of Period | \$ 40,784 | \$ 28,347 |

The accompanying notes are an integral part of the consolidated financial statements.

Note 1 - Basis of Presentation
The consolidated financial statements include the accounts of American National Bankshares Inc. and its wholly owned subsidiary, American National Bank and Trust Company (collectively referred to as the "Company"). American National Bank offers a wide variety of retail, commercial, secondary market mortgage lending, and trust and investment services which also include non-deposit products such as mutual funds and insurance policies.

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses and the valuation of foreclosed real estate.

In April 2006, AMNB Statutory Trust I, a Delaware statutory trust (the "Trust") and a wholly owned subsidiary of the Company, was formed for the purpose of issuing preferred securities (the "Trust Preferred Securities") in a private placement pursuant to an applicable exemption from registration. Proceeds from the securities were used to fund the acquisition of Community First Financial Corporation ("Community First") which occurred in April 2006. Refer to Note 9 for further details concerning this variable interest entity.

All significant inter-company transactions and accounts are eliminated in consolidation, with the exception of the Trust, as detailed in Note 9.

In the opinion of management, the accompanying unaudited consolidated financial statements contain all adjustments, consisting of normal recurring accruals necessary to present fairly the Company's financial position as of June 30, 2009; the consolidated statements of income for the three and six months ended June 30, 2009 and 2008; the consolidated statements of changes in shareholders' equity for the six months ended June 30, 2009 and 2008; and the consolidated statements of cash flows for the six months ended June 30, 2009 and 2008. Operating results for the three and six month periods ended June 30, 2009 are not necessarily indicative of the results that may occur for the year ending December 31, 2009. Certain reclassifications have been made to prior period balances to conform to the current period presentation. These statements should be read in conjunction with the Notes to Financial Statements included in the Company's Form 10-K for the year ended December 31, 2008.

## Note 2 - Recent Accounting Pronouncements

In April 2009, the Financial Accounting Standards Board ("FASB") issued FASB Staff Position ("FSP") Statement of Financial Accounting Standards ('SFAS") 141(R)-1, "Accounting for Assets Acquired and Liabilities Assumed in a Business Combination That Arise from Contingencies." FSP SFAS 141(R)-1 amends and clarifies SFAS 141(R) to address application issues on initial recognition and measurement, subsequent measurement and accounting, and disclosure of assets and liabilities arising from contingencies in a business combination. The FSP is effective for assets and liabilities arising from contingencies in business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. The Company does not expect the adoption of FSP SFAS $141(\mathrm{R})-1$ to have a material impact on its consolidated financial statements.

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In April 2009, the FASB issued FSP SFAS 157-4, "Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly." FSP SFAS 157-4 provides additional guidance for estimating fair value in accordance with SFAS 157 when the volume and level of activity for the asset or liability have significantly decreased. The FSP also includes guidance on identifying circumstances that indicate a transaction is not orderly. FSP SFAS 157-4 is effective for interim and annual periods ending after June 15, 2009, and shall be applied prospectively. The Company does not expect the adoption of FSP SFAS 157-4 to have a material impact on its consolidated financial statements.

In April 2009, the FASB issued FSP SFAS 107-1 and Accounting Principals Board ("APB") 28-1, "Interim Disclosures about Fair Value of Financial Instruments." FSP SFAS 107-1 and APB 28-1 amends SFAS No. 107, "Disclosures about Fair Value of Financial Instruments," to require disclosures about fair value of financial instruments for interim reporting periods of publicly traded companies as well as in annual financial statements. In addition, the FSP amends APB Opinion No. 28, "Interim Financial Reporting," to require those disclosures in summarized financial information at interim reporting periods. The FSP is effective for interim periods ending after June 15, 2009. The Company does not expect the adoption of FSP SFAS 107-1 and APB 28-1 to have a material impact on its consolidated financial statements.

In April 2009, the FASB issued FSP SFAS 115-2 and SFAS 124-2, "Recognition and Presentation of Other-Than-Temporary Impairments." FSP SFAS 115-2 and SFAS 124-2 amends other-than-temporary impairment guidance for debt securities to make guidance more operational and to improve the presentation and disclosure of other-than-temporary impairments on debt and equity securities. The FSP does not amend existing recognition and measurement guidance related to other-than-temporary impairments of equity securities. FSP SFAS 115-2 and SFAS 124-2 are effective for interim and annual periods ending after June 15, 2009. The Company does not expect the adoption of FSP SFAS 115-2 and SFAS 124-2 to have a material impact on its consolidated financial statements.

In April 2009, the Securities and Exchange Commission ("SEC") issued Staff Accounting Bulletin ("SAB") No. 111. SAB 111 amends and replaces SAB Topic 5.M. in the SAB Series entitled "Other Than Temporary Impairment of Certain Investments in Debt and Equity Securities." SAB 111 maintains the SEC Staff's previous views related to equity securities and amends Topic 5.M. to exclude debt securities from its scope. The Company does not expect the implementation of SAB 111 to have a material impact on its consolidated financial statements.

In May 2009, the FASB issued SFAS No. 165, "Subsequent Events." SFAS 165 establishes general standards of accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued or are available to be issued. SFAS 165 is effective for interim and annual periods ending after June 15, 2009. The Company does not expect the adoption of SFAS 165 to have a material impact on its consolidated financial statements.

In June 2009, the FASB issued SFAS No. 166, "Accounting for Transfers of Financial Assets - an amendment of FASB Statement No. 140." SFAS 166 provides guidance to improve the relevance, representational faithfulness, and comparability of the information that a reporting entity provides in its financial statements about a transfer of financial assets; the effects of a transfer on its financial position, financial performance, and cash flows; and a transferor's continuing involvement, if any, in transferred financial assets. SFAS 166 must be applied as of the beginning of the first annual reporting period that begins after November 15, 2009 and for interim periods within that first annual reporting period. Earlier application is prohibited. The Company does not expect the adoption of SFAS 166 to have a material impact on its consolidated financial statements.

In June 2009, the FASB issued SFAS No. 167, "Amendments to FASB Interpretation No. 46(R)." SFAS 167 improves financial reporting by enterprises involved with variable interest entities. SFAS 167 will be effective as of the beginning of the first annual reporting period that begins after November 15, 2009 and for interim periods within that first annual reporting period. Earlier application is prohibited. The Company does not expect the adoption of SFAS

167 to have a material impact on its consolidated financial statements.

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In June 2009, the FASB issued SFAS No. 168, "The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles - a replacement of FASB Statement No. 162." SFAS 168 establishes the FASB Accounting Standards Codification, which will become the source of authoritative U.S. generally accepted accounting principles ("GAAP") recognized by the FASB to be applied by nongovernmental entities. Rules and interpretive releases of the Securities and Exchange Commission under authority of federal securities laws are also sources of authoritative GAAP for SEC registrants. On the effective date, the Codification will supersede all then-existing non-SEC accounting and reporting standards. All other non-grandfathered non-SEC accounting literature not included in the Codification will become non-authoritative. SFAS 168 is effective for financial statements issued for interim and annual periods ending after September 15, 2009. The Company does not expect the adoption of SFAS 168 to have a material impact on its consolidated financial statements.

In June 2009, the SEC issued SAB No. 112. SAB 112 revises or rescinds portions of the interpretative guidance included in the codification of SABs in order to make the interpretive guidance consistent with current GAAP. The Company does not expect the adoption of SAB 112 to have a material impact on its consolidated financial statements.

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Note 3 - Securities
The amortized cost and estimated fair value of investments in debt and equity securities at June 30, 2009 and December 31, 2008 were as follows:

June 30, 2009

| (in thousands) | Amortized Cost | Unrealized Gains | Unrealized Losses | Estimated Fair Value |
| :---: | :---: | :---: | :---: | :---: |
| Securities available for sale: Debt securities: |  |  |  |  |
| Federal agencies | \$ 45,665 | \$ 1,760 | \$ 54 | \$ 47,371 |
| Mortgage-backed | 39,160 | 1,334 | 346 | 40,148 |
| State and municipal | 47,767 | 1,036 | 110 | 48,693 |
| Corporate | 3,974 | 158 | - | 4,132 |
| Equity securities: |  |  |  |  |
| FHLB stock - restricted | 2,811 | - | - | 2,811 |
| Federal Reserve stock restricted | 1,429 | - | - | 1,429 |
| Other | 122 | - | - | 122 |
| Total securities available for sale | 140,928 | 4,288 | 510 | 144,706 |
| Debt securities held to maturity: |  |  |  |  |
| Mortgage-backed | 223 | 15 | - | 238 |
| State and municipal | 6,489 | 216 | - | 6,705 |
| Total securities held to maturity | 6,712 | 231 | - | 6,943 |
| Total securities | \$ 147,640 | \$ 4,519 | \$ 510 | \$ 151,649 |


| (in thousands) | December 31, 2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | Unrealized Gains | Unrealized Losses | Estimated Fair Value |
| Securities available for sale: Debt securities: |  |  |  |  |
| Federal agencies | \$ 43,331 | \$ 2,093 | \$ 8 | \$ 45,416 |
| Mortgage-backed | 45,139 | 1,040 | 496 | 45,683 |
| State and municipal | 36,726 | 653 | 74 | 37,305 |
| Corporate | 1,485 | 3 | 96 | 1,392 |
| Equity securities: |  |  |  |  |
| FHLB stock - restricted | 2,362 | - | - | 2,362 |
| Federal Reserve stock restricted | 1,429 | - | - | 1,429 |
| Other | 108 | - | - | 108 |
| Total securities available for sale | 130,580 | 3,789 | 674 | 133,695 |


| Debt securities held to <br> maturity: |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Mortgage-backed | 254 | 10 | - | 264 |
| State and municipal <br> Total securities held to <br> maturity | 6,867 | 7,121 | 261 | 1 |
| Total securities | $\$ 137,701$ | $\$ 4,060$ | $\$ 675$ | $\$ 141,086$ |

The Corporation's investment in Federal Home loan Bank ("FHLB") stock totaled \$2,811,000 at June 30, 2009. FHLB stock is generally viewed as a long term investment and as a restricted investments security which is carried at cost, because there is no market for the stock other than the FHLBs or member institutions. Therefore, when evaluating FHLB stock for impairment, its value is based on ultimate recoverability of the par value rather than by recognizing temporary declines in value. Despite the FHLB's temporary suspension of cash dividend payments and repurchases of excess capital stock in 2009, the Corporation does not consider this investment to be other temporarily impaired at June 20, 2009 and no impairment has been recognized.

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The tables below show estimated fair value and gross unrealized losses, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at June 30, 2009 and December 31, 2008. The date for determining when securities are in an unrealized loss position is month-end. Therefore, it is possible that a security's market value exceeded its amortized cost on other days during the past twelve-month period.

Management evaluates securities for other-than-temporary impairment quarterly, and more frequently if economic or market concerns warrant. Consideration is given to the length of time and the extent to which the fair value has been less than cost, the financial condition and near-term prospects of the issuer, and whether the Company intends to sell the security or may be required to sell the security prior to maturity. As of June 30, 2009, the Company held six securities that had been in a continuous unrealized loss position for twelve months or more. The Company has reviewed these securities for other-than-temporary impairment, and does not consider the balances presented in the table to be other-than-temporarily impaired as of June 30, 2009.

June 30, 2009

| (in thousands) | Total <br> Estimated |  | Less than 12 Months Estimated |  | 12 Months or More Estimated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair Value | Unrealized Loss | Fair Value | Unrealized Loss | Fair <br> Value | Unrealized Loss |
| Federal agencies | \$ 1,954 | \$ 54 | \$ 1,954 | 54 | \$ - | \$ |
| Mortgage-backed | 2,488 | 346 | - | - | 2,488 | 346 |
| State and municipal | 8,059 | 110 | 7,196 | 79 | 863 | 31 |
| Total | \$ 12,501 | \$ 510 | \$ 9,150 | \$ 133 | \$ 3,351 | \$ 377 |

December 31, 2008

| (in thousands) | Total <br> Estimated |  | Less than 12 Months Estimated |  | 12 Months or More Estimated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair Value | Unrealized Loss | Fair Value | Unrealized Loss | Fair <br> Value | Unrealized Loss |
| Federal agencies | \$ 1,583 | \$ 8 | \$ 1,583 | \$ | \$ | \$ - |
| Mortgage-backed | 4,484 | 496 | 3,468 | 472 | 1,016 | 24 |
| State and municipal | 3,581 | 75 | 3,581 | 75 | - | - |
| Corporate | 389 | 96 | - | - | 389 | 96 |
| Total | \$ 10,037 | \$ 675 | \$ 8,632 | \$ 555 | \$ 1,405 | \$ 120 |

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## Note 4 - Loans

Loans, excluding loans held for sale, were comprised of the following:

|  | June 30, <br> 2009 | December 31, <br> 2008 |
| :--- | :---: | :---: |
| (in thousands) |  |  |
| Construction and land development | $\$ 50,930$ | $\$ 63,361$ |
| Commercial real estate | 210,832 | 207,160 |
| Residential real estate | 128,835 | 136,480 |
| Home equity | 61,818 | 57,170 |
| $\quad$ Total real estate | 452,415 | 464,171 |
|  |  |  |
| Commercial and industrial | 96,978 | 98,546 |
| Consumer | 7,649 | 8,393 |
| Total loans | $\$ 557,042$ | $\$ 571,110$ |

The following is a summary of information pertaining to impaired and nonaccrual loans:

| (in thousands) | June 30, $2009$ | $\begin{gathered} \text { December 31, } \\ 2008 \end{gathered}$ |
| :---: | :---: | :---: |
| Impaired loans with a valuation allowance | \$ 1,879 | \$ 2,545 |
| Impaired loans without a valuation allowance | 640 | 647 |
| Total impaired loans | \$ 2,519 | \$ 3,192 |
| Allowance provided for impaired loans, |  |  |
| included in the allowance for loan losses | \$ 953 | \$ 1,164 |
| Nonaccrual loans excluded from the impaired loan disclosure | \$ 1,573 | \$ 1,574 |


| As of and for the | Three Months <br> Ended | Six Months Ended | Three Months | Ended |
| :--- | :---: | :---: | :---: | :---: | | Six Months |
| :---: |
| Ended |


| Average balance in <br> impaired loans....... <br> Ins.3,3.12 | $\$ 3,348$ | $\$ 5,729$ | $\$ 4,687$ |
| :--- | :---: | :---: | :---: |
| Interest income <br> recognized on <br> impaired loans............ | 47 | 83 | 59 |
| Interest income <br> recognized on <br> nonaccrual loans......... |  |  | 108 |
| Interest on <br> non-accrual loans | - | - |  |


| had they been <br> accruing.............................. | 202 | 96 | 169 |  |
| :--- | :--- | :--- | :--- | :--- |
| Loans past due 90 <br> days and still <br> accruing interest.... | - | - | 172 | 172 |

No additional funds are committed to be advanced in connection with impaired loans.

Foreclosed real estate was \$4,033,000 at June 30, 2009 and \$4,311,000 December 31, 2008.

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Note 5 - Allowance for Loan Losses and Reserve for Unfunded Lending Commitments
Changes in the allowance for loan losses and the reserve for unfunded lending commitments for the six months ended June 30, 2009 and 2008, and for the year ended December 31, 2008, are presented below:

|  | Six Months <br> Ended <br> June 30, <br> 2009 | Year <br> Ended <br> December 31, <br> 2008 | Six Months <br> Ended <br> June 30, <br> 2008 |
| :--- | :---: | :---: | :---: |
| (in thousands) | $\$ 7,824$ | $\$ 7,395$ | $\$ 7,395$ |
| Allowance for Loan Losses | 842 | 1,620 | 740 |
| Balance, beginning of period | $(798)$ | $(1,564)$ | $(373)$ |
| Provision for loan losses | 66 | 373 | 170 |
| Charge-offs | $\$ 7,934$ | $\$ 7,824$ | $\$ 7,932$ |
| Recoveries |  |  |  |
| Balance, end of period | $\$ 475$ | 151 | $\$$ |
| Reserve for unfunded lending <br> commitments <br> Balance, beginning of period <br> Provision for unfunded commitments <br> Charge-offs | $(12)$ | 324 | 151 |
| Balance, end of period | $(215)$ | $\$-$ | 218 |

The reserve for unfunded loan commitments is included in other liabilities.

Note 6 - Goodwill and Other Intangible Assets
In January 2002, the Company adopted SFAS No. 142, "Goodwill and Other Intangible Assets". Accordingly, goodwill is no longer subject to amortization, but is subject to at least an annual assessment for impairment by applying a fair value test. A fair value-based test was performed during the third quarter of 2008 that determined there has been no impairment in the value of goodwill.

The changes in the carrying amount of goodwill for the quarter ended June 30, 2009, are as follows (in thousands):

| Balance as of December 31, <br> 2008 | $\$$ | 22,468 |
| :--- | ---: | ---: |
| Goodwill recorded during the <br> period | - |  |
| Impairment losses |  |  |
| Balance as of June 30, 2009 | $\$$ | 22,468 |

Core deposit intangible assets resulting from an acquisition were originally recorded at \$3,112,000 in April 2006, and are being amortized over 99 months. The net core deposit intangible at June 30, 2009 was $\$ 1,886,000$.

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Note 7 - Short-term Borrowings
Short-term borrowings consist of customer repurchase agreements, overnight borrowings from the Federal Home Loan Bank of Atlanta ("FHLB"), and Federal Funds purchased. Customer repurchase agreements are collateralized by securities of the U.S. Government, its agencies or Government Sponsored Enterprises ("GSE"). They mature daily. The interest rates may be changed at the discretion of the Company. FHLB overnight borrowings have floating interest rates that may change daily at the discretion of the FHLB. Federal Funds purchased are unsecured overnight borrowings from other financial institutions. Short-term borrowings consisted of the following as of June 30, 2009 and December 31, 2008 (in thousands):

June 30, $2009 \quad$ December 31, 2008

| Customer repurchase agreements | $\$ 59,437$ | $\$ 51,741$ |
| :--- | ---: | ---: |
| FHLB overnight borrowings | - | 7,850 |
|  | $\$ 59,437$ | $\$ 59,591$ |

Note 8 - Long-term Borrowings
Under the terms of its collateral agreement with the FHLB, the Company provides a blanket lien covering all of its residential first mortgage loans, second mortgage loans and home equity lines of credit. In addition, the Company pledges as collateral its capital stock in the FHLB and deposits with the FHLB. The Company has a line of credit with the FHLB equal to $30 \%$ of the Company's assets, subject to the amount of collateral pledged. As of June 30, 2009, $\$ 98,157,000$ in 1-4 family residential mortgage loans and $\$ 57,258,000$ in home equity lines of credit were pledged under the blanket floating lien agreement which covers both short-term and long-term borrowings. Long-term borrowings consisted of the following fixed rate, long term advances as of June 30, 2009 and December 31, 2008 (in thousands):

| Due by <br> June 30 | 2009 <br> Advance <br> Amount | Weighted <br> Average <br> Rate | Due by <br> December <br> 31 | 2008 <br> Advance <br> Amount | Weighted <br> Average <br> Rate |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
|  |  |  | 2009 | $\$ 5,000$ | $5.26 \%$ |
| 2011 | 8,000 | 2.92 | 2011 | 8,000 | 2.93 |
|  | 712 | 3.78 | 2014 | 787 | 3.78 |
|  | $\$ 8,712$ | $2.99 \%$ |  | $\$ 13,787$ | $3.82 \%$ |

## Note 9 - Trust Preferred Capital Notes

On April 7, 2006, AMNB Statutory Trust I, a Delaware statutory trust and a wholly owned subsidiary of the Company, issued $\$ 20,000,000$ of preferred securities in a private placement pursuant to an applicable exemption from registration. The Trust Preferred Securities mature on June 30, 2036, but may be redeemed at the Company's option beginning on June 30, 2011. The securities require quarterly distributions by the Trust to the holder of the Trust Preferred Securities at a fixed rate of $6.66 \%$. Effective June 30, 2011, the rate will reset quarterly at the three-month LIBOR plus $1.35 \%$. Distributions are cumulative and will accrue from the date of original issuance, but may be
deferred by the Company from time to time for up to twenty consecutive quarterly periods. The Company has guaranteed the payment of all required distributions on the Trust Preferred Securities.

The proceeds of the Trust Preferred Securities received by the Trust, along with proceeds of $\$ 619,000$ received by the Trust from the issuance of common securities by the Trust to the Company, were used to purchase $\$ 20,619,000$ of the Company's junior subordinated debt securities (the "Trust Preferred Capital Notes"), issued pursuant to a Junior Subordinated Indenture entered into between the Company and Wilmington Trust Company, as trustee. The proceeds of the Trust Preferred Capital Notes were used to fund the cash portion of the merger consideration to the former shareholders of Community First in connection with the Company's acquisition of that company, and for general corporate purposes. In accordance with FASB Interpretation No. 46R, "Consolidation of Variable Interest Entities", the Company did not eliminate through consolidation the Corporation's $\$ 619,000$ equity investment in AMNB Statutory Trust I. Instead, the Company reflected this equity investment in the "Accrued interest receivable and other assets" line item in the consolidated balance sheets.

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Note 10 - Stock Based Compensation
A summary of stock option transactions for the six months ended June 30, 2009, is as follows:

|  | Option Shares | Weighted Average Exercise Price | Weighted Average Remaining Contractual Term | Average Intrinsic Value (\$000) |
| :---: | :---: | :---: | :---: | :---: |
| Outstanding at December 31, 2008 | 218,610 | \$20.31 |  |  |
| Granted | 6,000 | 16.00 |  |  |
| Exercised | $(22,302)$ | 13.69 |  |  |
| Forfeited | $(19,500)$ | 19.45 |  |  |
| Outstanding at June 30, 2009 | 182,808 | \$21.07 | 5.6 | \$ 183 |
| Exercisable at June 30, 2009 | 137,058 | \$22.47 | 4.3 | \$ 74 |

The total intrinsic value of options exercised during the six month period ended June 30, 2009 was $\$ 52,000$.
There were 59,000 options granted in the fourth quarter of 2008 and 6,000 options granted in the second quarter of 2009 , which resulted in $\$ 31,000$ equity related compensation expense in 2009. $\$ 158,000$ remains to be expensed in future periods. No other options were granted in 2008. There was no tax benefit associated with stock option activity during 2009 or 2008. Under SFAS No. 123R, "Share-Based Payment" a company may only recognize tax benefits for stock options that ordinarily will result in a tax deduction when the option is exercised ("non-statutory" options). The Company has no non-statutory stock options.

Note 11 - Earnings Per Share
The following shows the weighted average number of shares used in computing earnings per share and the effect on weighted average number of shares of potentially dilutive common stock. Potentially dilutive common stock had no effect on income available to common shareholders.

|  | Three Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  |
|  |  | Per |  | Per |
|  |  | Share |  | Share |
|  | Shares | Amount | Shares | Amount |
| Basic | 6,096,034 \$ | \$ . 28 | 6,098,184 \$ | \$ . 30 |
| Effect of dilutive securities stock options | 1,013 | - | 10,352 | - |
| Diluted | 6,097,047 | \$ . 28 | 6,108,536 | \$ . 30 |
|  | Six Months Ended June 30, |  |  |  |
|  | 2009 |  | 2008 |  |
|  | Per |  | Per |  |
|  |  |  |  | Share |
|  | Shares | Amount | Shares | Amount |
| Basic | 6,089,055 \$ | \$ . 41 | 6,103,008 \$ | \$ . 67 |


| Effect of dilutive securities - <br> stock options | 2,236 | - | 11,903 | - |
| :--- | :---: | :---: | :---: | :---: |
| Diluted | $6,091,291$ | $\$ .41$ | $6,114,911$ | $\$ .67$ |

Stock options on common stock which were not included in computing diluted earnings per share for the six month periods ended June 30, 2009 and 2008, because their effects were antidilutive, averaged 106,511 and 116,511, respectively.

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## Note 12 - Employee Benefit Plans

The following is information pertaining to the Company's non-contributory defined benefit pension plan.

| Components of Net Periodic Benefit Cost <br> (in thousands) | Three Months <br> Ended <br> June 30, <br> 20092008 |  | Six Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2009 | 2008 |
| Service cost | \$ 184 | \$ | \$ 368 | \$ 362 |
|  | 146181 |  |  |  |
| Interest cost |  |  | 292 | 257 |
|  | 129 |  |  |  |
| Expected return on plan assets | (203) |  | (406) | (328) |
|  | (164) |  |  |  |
| Amortization of prior service cost | - |  | - | (1) |
|  | (1) |  |  |  |
| Recognized net actuarial loss | 111 |  | 222 | 56 |
|  | 28 |  |  |  |
|  |  |  |  |  |
| Net periodic benefit cost | \$ 238 | \$ | \$ 476 | \$ 346 |
|  | 173 |  |  |  |

The Company's anticipated contribution for 2009 is $\$ 481,000$.
Note 13 - Segment and Related Information
In accordance with SFAS No. 131, "Disclosures About Segments of an Enterprise and Related Information", reportable segments include community banking and trust and investment services.

Community banking involves making loans to and generating deposits from individuals and businesses. All assets and liabilities of the Company are allocated to community banking. Investment income from securities is also allocated to the community banking segment. Loan fee income, service charges from deposit accounts, and non-deposit fees such as automatic teller machine fees and insurance commissions generate additional income for community banking.

Trust and investment services include estate planning, trust account administration, investment management, and retail brokerage. Investment management services include purchasing equity, fixed income, and mutual fund investments for customer accounts. The trust and investment services division receives fees for investment and administrative services. Fees are also received by this division for individual retirement accounts managed for the community banking segment.

Amounts shown in the "Other" column include activities of American National Bankshares Inc. and its subsidiary, AMNB Statutory Trust I. Refer to Note 1 for additional information on the Trust. The "Other" column also includes corporate items, results of insignificant operations and, as it relates to segment profit (loss), income and expense not allocated to reportable segments. Intersegment eliminations primarily consist of American National Bankshares Inc.'s investment in American National Bank and Trust Company and related equity earnings.

The accounting policies of the segments are the same as those described in the summary of significant accounting policies. All intersegment sales prices are market based.

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Segment information as of and for the six month periods ended June 30, 2009 and 2008, is shown in the following table.

Three Months Ended June 30, 2009
Trust and

| (in thousands) | Community Banking |  | Investment Services |  | Other |  | Intersegment Eliminations | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income | \$ | 9,690 | \$ |  | \$ | 79 \$ | (79) | \$ | 9,690 |
| Interest expense |  | 2,516 |  |  |  | 344 | (79) |  | 2,781 |
| Noninterest income |  | 1,398 |  | 839 |  | 16 | - |  | 2,253 |
| Income (loss) before income |  | 2,330 |  | 362 |  | (343) |  |  | 2,349 |

taxes

| Depreciation and <br> amortization | 376 | 7 | - | - | 383 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Total assets | 810,728 | - | 755 | - | 811,483 |
| Capital | 1,160 | - | - | - | 1,160 |

expenditures

|  | Three Months Ended June 30, 2008 Trust and |  |  |  |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income | \$ | 10,788 | \$ |  | \$ - | \$ | - | \$ 10,788 |
| Interest expense |  | 3,714 |  |  | 344 |  |  | 4,058 |
| Noninterest income |  | 815 |  | 1,017 | 9 |  | - | 1,841 |
| Income (loss) before income taxes |  | 2,207 |  | 520 | (399) |  | - | 2,328 |
| Depreciation and amortization |  | 355 |  | 6 |  |  | - | 361 |
| Total assets |  | 789,926 |  | - | 769 |  | - | 790,695 |
| Capital expenditures |  | 600 |  | 6 |  |  | - | 606 |


|  | Six Months En <br> Community <br> Banking |  |  | ne 30 , <br> t and <br> tment <br> ices | Other |  | Intersegment Eliminations |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income | \$ | 19,340 | \$ | - | \$ | 159 | \$ | (159) | \$ 19,340 |
| Interest expense |  | 5,490 |  |  |  | 687 |  | (159) | 6,018 |
| Noninterest income |  | 1,305 |  | 1,654 |  | 28 |  | - | 2,987 |
| Income (loss) before income taxes |  | 3,285 |  | 656 |  | (670) |  | - | 3,271 |
| Depreciation and amortization |  | 741 |  | 13 |  | 1 |  | - | 755 |
| Total assets |  | 810,728 |  |  |  | 755 |  | - | 811,483 |
| Capital expenditures |  | 2,341 |  | 8 |  |  |  | - | 2,349 |

Six Months Ended June 30, 2008
Trust and

|  | Community Banking |  | Investment Services |  | Other | Intersegment Eliminations |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income | \$ | 22,048 | \$ | - | \$ | \$ |  | \$ 22,048 |
| Interest expense |  | 7,906 |  | - | 687 |  |  | 8,593 |
| Noninterest income |  | 1,911 |  | 2,040 | 25 |  | - | 3,976 |
| Income (loss) before income taxes |  | 5,318 |  | 1,086 | (805) |  |  | 5,599 |
| Depreciation and amortization |  | 727 |  | 12 | 1 |  | - | 740 |
| Total assets |  | 789,926 |  | - | 769 |  | - | 790,695 |
| Capital expenditures |  | 997 |  | 6 | - |  | - | 1,003 |

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Note 14 - Fair Value of Financial Instruments
The Company adopted SFAS No. 157, "Fair Value Measurements", on January 1, 2008 to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. SFAS 157 clarifies that fair value of certain assets and liabilities is an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants.

In October of 2008, the FASB issued FSP 157-3 to clarify the application of SFAS 157 in a market that is not active and to provide key considerations in determining the fair value of a financial asset when the market for that financial asset is not active. FSP 157-3 was effective upon issuance, including prior periods for which financial statements were not issued.

SFAS 157 specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Company's market assumptions. The three levels of the fair value hierarchy under SFAS 157 based on these two types of inputs are as follows:

Level 1 -Valuation is based on quoted prices in active markets for identical assets and liabilities.

Level 2 -Valuation is based on observable inputs including quoted prices in active markets for similar assets and liabilities, quoted prices for identical or similar assets and liabilities in less active markets, and model-based valuation techniques for which significant assumptions can be derived primarily from or corroborated by observable data in the market.

Level 3 -Valuation is based on model-based techniques that use one or more significant inputs or assumptions that are unobservable in the market.

The following describes the valuation techniques used by the Company to measure certain financial assets and liabilities recorded at fair value on a recurring basis in the financial statements:

Securities available for sale: Securities available for sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted market prices, when available (Level 1). If quoted market prices are not available, fair values are measured utilizing independent valuation techniques of identical or similar securities for which significant assumptions are derived primarily from or corroborated by observable market data. Third party vendors compile prices from various sources and may determine the fair value of identical or similar securities by using pricing models that considers observable market data (Level 2). Federal Reserve Bank and Federal Home Loan Bank stocks are carried at cost since no ready market exists and there is no quoted market value. The Company is required to own stock in these companies as long as it is a member. Therefore, they have been excluded from the table below.

The following table presents the balances of financial assets and liabilities measured at fair value on a recurring basis as of June 30, 2009 (in thousands):

|  | Fair Value Measurements at June 30, 2009 Using |  |  |
| :---: | :---: | :--- | :--- |
| Balance as | Quoted | Significant | Significant |
| of | Prices in | Other | Unobservable |
| June 30, | Active | Observable | Inputs |
|  | Markets for | Inputs |  |

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|  | $\begin{array}{c}\text { Identical } \\ \text { Assets } \\ \text { Level 1 }\end{array}$ |  |  |  |  | Level 2 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |$)$ Level 3

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Certain financial assets are measured at fair value on a nonrecurring basis in accordance with GAAP. Adjustments to the fair value of these assets usually result from the application of lower-of-cost-or-market accounting or write-downs of individual assets.

The following describes the valuation techniques used by the Company to measure certain financial assets recorded at fair value on a non-recurring basis in the financial statements:

Loans held for sale: Loans held for sale are carried at market value. These loans currently consist of one-to-four family residential loans originated for sale in the secondary market. Fair value is based on the price secondary markets are currently offering for similar loans using observable market data which is not materially different than cost due to the short duration between origination and sale (Level 2). As such, the Company records any fair value adjustments on a nonrecurring basis. No nonrecurring fair value adjustments were recorded on loans held for sale during the year ended December 31, 2008 or the period ended June 30, 2009. Gains and losses on the sale of loans are recorded within income from mortgage banking on the Consolidated Statements of Income.

Impaired Loans: Loans are designated as impaired when, in the judgment of management based on current information and events, it is probable that all amounts due according to the contractual terms of the loan agreement will not be collected. The measurement of loss associated with impaired loans can be based on either the observable market price of the loan or the fair value of the collateral. Fair value is measured based on the value of the collateral securing the loans. Collateral may be in the form of real estate or business assets including equipment, inventory, and accounts receivable. The vast majority of the collateral is real estate. The value of real estate collateral is determined utilizing an income or market valuation approach based on an appraisal conducted by an independent, licensed appraiser, outside of the Company, using observable market data (Level 2). However, if the collateral is a house or building in the process of construction or if an appraisal of the real estate property is over two years old, then the fair value is considered Level 3. The value of business equipment is based upon an outside appraisal if deemed significant, or the net book value on the applicable business' financial statements if not considered significant using observable market data. Likewise, values for inventory and accounts receivables collateral are based on financial statement balances or aging reports (Level 3). Impaired loans allocated to the Allowance for Loan Losses are measured at fair value on a nonrecurring basis. Any fair value adjustments are recorded in the period incurred as provision for loan losses on the Consolidated Statements of Income.

Foreclosed assets. Foreclosed assets consist of assets acquired through, or in lieu of, loan foreclosure, and are held for sale and initially were recorded at fair value, less estimated costs to sell at the date of acquisition, thus establishing a new cost basis. Loan losses arising from the acquisitions of such property are charged against the allowance for loan losses at the date the property is acquired. Subsequent to acquisition, valuations are performed periodically and the assets are carried at the lower of the new cost basis or fair value. Revenues and expenses from operations and changes in any subsequent valuation allowance are included in net foreclosed assets costs and expenses.

The following table summarizes the Company's financial assets that were measured at fair value on a nonrecurring basis during the period (in thousands):

Carrying Value at June 30, 2009

|  | Quoted |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | Prices in |  |  |  |
|  | Active | Significant |  |  |
|  | Balance as | Markets for | Other |  |
| of | Identical | Observable | Unobservable |  |
| Description | June 30, | Assets | Inputs |  |

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| Assets |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| $\quad$ Loans held for sale | $\$ 10,408$ | $\$$ | - | 459 |
| Impaired loans, net of | 926 | - |  | 467 |
| valuation allowance |  | - | - | 4,033 |
| Foreclosed assets | 4,033 | - |  |  |

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The fair value of a financial instrument is the current amount that would be exchanged between willing parties, other than in a forced liquidation. Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Company's various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument. SFAS 107, "Disclosures About Fair Value of Financial Instruments", excludes certain financial instruments and all non-financial instruments from its disclosure requirements. Accordingly, the aggregate fair value amounts presented may not necessarily represent the underlying fair value of the Company.

The estimated fair values of the Company's assets are as follows:


The following methods and assumptions were used by the Company in estimating fair value disclosures for financial instruments:

Cash and cash equivalents. The carrying amount is a reasonable estimate of fair value.
Securities. Fair values are based on quoted market prices or dealer quotes. The carrying value of restricted stock approximates fair value.

Loans held for sale. The carrying amount is a reasonable estimate of fair value.
Loans. For variable-rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values. Fair values for fixed-rate loans are estimated based upon discounted cash flow analyses, using interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. Fair values for nonperforming loans are estimated using discounted cash flow analyses or underlying collateral values, where applicable.

Accrued interest receivable. The carrying amount is a reasonable estimate of fair value.

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Deposits. The fair value of demand deposits, savings deposits, and money market deposits equals the carrying value. The fair value of fixed-rate certificates of deposit is estimated by discounting the future cash flows using the current rates at which similar deposit instruments would be offered to depositors for the same remaining maturities.

Repurchase agreements. The carrying amount is a reasonable estimate of fair value.

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Other borrowings. The fair values of long-term borrowings are estimated using discounted cash flow analyses based on the interest rates for similar types of borrowing arrangements.

Trust preferred capital notes. Fair value is calculated by discounting the future cash flows using the estimated current interest rates at which similar securities would be issued.

Accrued interest payable. The carrying amount is a reasonable estimate of fair value.
Off-balance sheet instruments. The fair value of letters of credit is based on fees currently charged for similar agreements or on the estimated cost to terminate them or otherwise settle the obligations with the counterparties at the reporting date. At June 30, 2009 and December 31, 2008, the fair value of off balance sheet instruments was deemed immaterial, and therefore was not included in the table above.

The Company assumes interest rate risk (the risk that interest rates will change) in its normal operations. As a result, the fair values of the Company's financial instruments will change when interest rates change and that change may be either favorable or unfavorable to the Company.

Note 15 - Supplemental Cash Flow Information

| (in thousands) | $\begin{gathered} \text { Six Mo } \\ \text { June } 30 \text {, } \\ 2009 \end{gathered}$ | Ended $2008$ |
| :---: | :---: | :---: |
| Supplemental Schedule of Cash and Cash Equivalents: |  |  |
| Cash and due from banks | \$ 13,905 | \$ 20,082 |
| Interest-bearing deposits in other banks | 26,879 | 8,265 |
|  | \$ 40,784 |  |
|  |  |  |
| Supplemental Disclosure of Cash Flow Information: |  |  |
| Cash paid for: |  |  |
| Interest on deposits and borrowed funds | \$ 6,296 | \$ 8,850 |
| Income taxes | 505 | 1,972 |
| Noncash investing and financing activities: |  |  |
| Transfer of loans to other real estate owned | 1,134 | 52 |
| Unrealized gain (loss) on securities available for sale | 663 | (587) |

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## ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The purpose of this discussion is to focus on important factors affecting the financial condition and results of operations of the Company. The discussion and analysis should be read in conjunction with the Consolidated Financial Statements.

## Forward-Looking Statements

This report contains forward-looking statements with respect to the financial condition, results of operations and business of American National Bankshares Inc. and its wholly owned subsidiary, American National Bank and Trust Company (the "Bank") (collectively referred to as the "Company"). These forward-looking statements involve risks and uncertainties and are based on the beliefs and assumptions of management of the Company and on information available to management at the time these statements and disclosures were prepared. Forward-looking statements are subject to numerous assumptions, estimates, risks, and uncertainties that could cause actual conditions, events, or results to differ materially fro those stated or implied by such forward-looking statements.

A variety of factors may affect the operations, performance, business strategy, and results of the Company. Those factors include but are not limited to the following:

- Financial market volatility, including the level of interest rates, could affect the values of financial instruments and the amount of net interest income earned;
- General economic or business conditions, either nationally or in the market areas in which the Company does business, may be less favorable than expected, resulting in deteriorating credit quality, reduced demand for credit, or a weakened ability to generate deposits;
- Competition among financial institutions may increase and competitors may have greater financial resources and develop products and technology that enable those competitors to compete more successfully than the Company;
- Businesses that the Company is engaged in may be adversely affected by legislative or regulatory changes, including changes in accounting standards;
- The ability to retain key personnel; and
- The failure of assumptions underlying the allowance for loan losses.


## Reclassification

In certain circumstances, reclassifications have been made to prior period information to conform to the 2009 presentation.

## Critical Accounting Policies

The accounting and reporting policies followed by the Company conform with U.S. generally accepted accounting principles ("GAAP") and they conform to general practices within the banking industry. The Company's critical accounting policies, which are summarized below, relate to (1) the allowance for loan losses and (2) goodwill impairment. A summary of the Company's significant accounting policies is set forth in Note 1 to the Consolidated Financial Statements in the Company's 2008 Annual Report on Form 10-K.

The financial information contained within the Company's financial statements is, to a significant extent, financial information that is based on measures of the financial effects of transactions and events that have already occurred. A
variety of factors could affect the ultimate value that is obtained when earning income, recognizing an expense, recovering an asset, or relieving a liability. In addition, GAAP itself may change from one previously acceptable method to another method.

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Allowance for Loan Losses and Reserve for Unfunded Loan Commitments
The allowance for loan losses is an estimate of the losses inherent in the loan portfolio at the balance sheet date. The allowance is based on two basic principles of accounting: (i) Statement of Financial Accounting Standards ("SFAS") No. 5, Accounting for Contingencies, which requires that losses be accrued when they are probable of occurring and estimable and (ii) SFAS No. 114, Accounting by Creditors for Impairment of a Loan, which requires that losses on impaired loans be accrued based on the differences between the value of collateral, present value of future cash flows, or values observable in the secondary market, and the loan balance.

The Company's allowance for loan losses has three basic components: the formula allowance, the specific allowance and the unallocated allowance. Each of these components is determined based upon estimates that can and do change. The formula allowance uses a historical loss view as an indicator of future losses along with various qualitative factors, including levels and trends in delinquencies, nonaccrual loans, charge-offs and recoveries; trends in volume and terms of loans; effects of changes in underwriting standards; experience of lending staff and economic conditions; and portfolio concentrations. In the formula allowance, the historical loss rate is combined with the qualitative factors, resulting in an adjusted loss factor for each risk-grade category of loans. The adjusted loss factor is multiplied by the period-end balances for each risk-grade category. The formula allowance is calculated for a range of outcomes. The specific allowance uses various techniques to arrive at an estimate of loss for specifically identified impaired loans. The unallocated allowance includes estimated losses whose impact on the portfolio has yet to be recognized in either the formula or specific allowance. The use of these values is inherently subjective and actual losses could be greater or less than the estimates.

The reserve for unfunded loan commitments is an estimate of the losses inherent in off-balance-sheet loan commitments at the balance sheet date. It is calculated by multiplying an estimated loss factor by an estimated probability of funding, and then by the period-end amounts for unfunded commitments. The reserve for unfunded loan commitments is included in other liabilities.

## Goodwill Impairment

The Company tests goodwill on an annual basis or more frequently if events or circumstances indicate that there may have been impairment. If the carrying amount of goodwill exceeds its implied fair value, the Company would recognize an impairment loss in an amount equal to that excess. The goodwill impairment test requires management to make judgments in determining the assumptions used in the calculations. The goodwill impairment testing conducted by the Company in 2008 indicated that goodwill is not impaired and is properly recorded in the financial statements. No events or circumstances since December 31, 2008 have occurred that would question the impairment of goodwill.

## Non-GAAP Presentations

The analysis of net interest income in this document is performed on a taxable equivalent basis to facilitate performance comparisons among various taxable and tax-exempt assets.

## Internet Access to Corporate Documents

The Company provides access to its Securities and Exchange Commission ("SEC") filings through a link on the Investors Relations page of the Company's web site at www.amnb.com. Reports available include the annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and all amendments to those reports as soon as reasonably practicable after the reports are filed electronically with the SEC. The SEC maintains an Internet site that contains reports, proxy and information statements, and other information regarding issuers that file
electronically with the SEC at www.sec.gov.

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## RESULTS OF OPERATIONS

Earnings Performance
Three months ended June 30, 2009 and 2008

For the quarter ended June 30, 2009, the Company reported net income of $\$ 1,706,000$ compared to $\$ 1,809,000$ for the comparable quarter in 2008. The $\$ 103,000$ decline in earnings was primarily driven by a $\$ 540,000$ increase in deposit insurance premiums and a $\$ 100,000$ one-time increase in personnel expense associated with staff reductions, all reflected in the change in noninterest expense category and more fully discussed on page 32.


Six months ended June 30, 2009 and 2008
For the six month period ended June 30, 2009 the Company reported net income of $\$ 2,474,000$ compared to $\$ 4,114,000$ for the comparable period in 2008. The $\$ 1,640,000$ decline in earnings was driven by the factors noted above, however for the period the impact of the FDIC increase was $\$ 740,000$, plus, most notably, a $\$ 1.2$ million write-down in the first quarter of other real estate owned, reflected in the change to noninterest income.

SUMMARY INCOME STATEMENT
(dollars in thousands)
For the six months ended June 2009 \$ change $\%$ change 30,

| Interest income | $\$ 19,340$ | $\$ 22,048$ | $\$(2,708)$ | $-12.3 \%$ |
| :--- | ---: | ---: | ---: | ---: |
| Interest expense | $(6,018)$ | $(8,593)$ | 2,575 | $-30.0 \%$ |
| Net interest income | 13,322 | 13,455 | $(133)$ | $-1.0 \%$ |
| Provision for loan losses | $(842)$ | $(740)$ | $(102)$ | $13.8 \%$ |
| Noninterest income | 2,987 | 3,976 | $(989)$ | $-24.9 \%$ |
| Noninterest expense | $(12,196)$ | $(11,092)$ | $(1,104)$ | $10.0 \%$ |
| Income tax expense | $(797)$ | $(1,485)$ | 688 | $-46.3 \%$ |
|  |  |  |  |  |
| Net income | $\$ 2,474$ | $\$ 4,114$ | $\$(1,640)$ | $-39.9 \%$ |

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Net Interest Income
Net interest income is the difference between interest income on earning assets, primarily loans and securities, and interest expense on interest bearing liabilities, primarily deposits and other funding sources. Fluctuations in interest rates as well as volume and mix changes in earning assets and interest bearing liabilities can materially impact net interest income. The following discussion of net interest income is presented on a taxable equivalent basis to facilitate performance comparisons among various taxable and tax-exempt assets, such as certain state and municipal securities. A tax rate of $35 \%$ was used in adjusting interest on tax-exempt assets to a fully taxable equivalent basis. Net interest income divided by average earning assets is referred to as the net interest margin. The net interest spread represents the difference between the average rate earned on earning assets and the average rate paid on interest bearing liabilities.

Since September 2007, the Federal Open Market Committee of the Federal Reserve Board has reduced the federal funds rate ten times by a total of $5.00 \%$. Because of this historically low interest rate environment and because most of the Company's interest bearing assets and interest paying liabilities are relatively short-term in nature, the yields and costs discussed in the following pages have, in general, fallen during the reported periods.

Three months ended June 30, 2009 and 2008
Net interest income on a taxable equivalent basis increased $\$ 186,000$, or $2.7 \%$, for the second quarter of 2009 compared to the 2008 quarter. This increase was almost entirely due to changes in interest rates, as indicated by the Rate/Volume Analysis shown later in this section.

The Company's yield on earnings assets was $5.33 \%$ compared to $6.07 \%$ for the prior year quarter. The cost of interest bearing liabilities was $1.83 \%$ compared to $2.79 \%$. These rates resulted in an interest rate spread of $3.50 \%$ compared to $3.28 \%$. The Company's net interest margin, on a fully taxable equivalent basis, was $3.84 \%$ during the second quarter of 2009 , compared to $3.83 \%$, during the 2008 quarter. Yields and rates generally fell between periods, but most of the improvement in spread and margin was related to liability pricing.

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The following presentation is an analysis of net interest income and related yields and rates, on a taxable equivalent basis, for the three months ended June 30, 2009 and 2008. Nonaccrual loans are included in average balances. Interest income on nonaccrual loans, if recognized, is recorded on a cash basis or when the loan returns to accrual status.

Net Interest Income Analysis
For the Three Months Ended June 30, 2009 and 2008 (in thousands, except rates)

|  | Average Balance |  |  | Interest Income/Expense |  | Yield/Rate |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2009 | 2008 | 2009 | 2008 | 2009 | 2008 |
| Loans: |  |  |  |  |  |  |  |
| Commercial | \$ | 91,701 | \$ 90,648 | \$ 1,100 | \$ 1,342 | 4.80 \% | 5.92 \% |
| Real estate |  | 470,859 | 467,424 | 6,669 | 7,468 | 5.67 | 6.39 |
| Consumer |  | 7,881 | 8,903 | 175 | 197 | 8.88 | 8.85 |
| Total loans |  | 570,441 | 566,975 | 7,944 | 9,007 | 5.57 | 6.35 |
| Securities: |  |  |  |  |  |  |  |
| Federal agencies |  | 46,225 | 45,708 | 525 | 551 | 4.54 | 4.82 |
| Mortgage-backed |  |  |  |  |  |  |  |
| \& CMO's |  | 41,382 | 50,357 | 550 | 642 | 5.32 | 5.10 |
| State and municipal |  | 51,718 | 47,201 | 731 | 652 | 5.65 | 5.53 |
| Other |  | 8,251 | 6,981 | 72 | 90 | 3.49 | 5.16 |
| Total securities |  | 147,576 | 150,247 | 1,878 | 1,935 | 5.09 | 5.15 |


| Deposits in other <br> banks | 26,882 | 8,567 | 103 | 74 | 1.53 | 3.46 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| Total <br> interest-earning <br> assets | 744,899 | 725,789 | 9,925 | 11,016 | 5.33 | 6.07 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Non-earning assets $67,505 \quad 63,623$
Total assets $\quad \$ 812,404 \quad \$ 789,412$

| Deposits: |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Demand | $\$ 92,447$ | $\$ 107,154$ | 42 | 160 | 0.18 | 0.60 |
| Money market | 78,143 | 51,124 | 148 | 239 | 0.76 | 1.87 |
| Savings | 62,557 | 62,648 | 37 | 84 | 0.24 | 0.54 |
| Time | 280,729 | 255,281 | 1,953 | 2,633 | 2.78 | 4.13 |
| Total deposits | 513,876 | 476,207 | 2,180 | 3,116 | 1.70 | 2.62 |

Customer
repurchase

| agreements | 60,876 | 53,535 | 176 | 339 | 1.16 | 2.53 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | 1,553 | 14,765 | 1 | 88 | 0.26 | 2.38 |


| Other short-term borrowings |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Long-term borrowings | 30,460 | 37,247 | 424 | 515 | 5.57 | 5.53 |
| Total interest-bearing |  |  |  |  |  |  |
| liabilities | 606,765 | 581,754 | 2,781 | 4,058 | 1.83 | 2.79 |
| Noninterest bearing |  |  |  |  |  |  |
| demand deposits | 98,258 | 99,960 |  |  |  |  |
| Other liabilities | 4,519 | 5,187 |  |  |  |  |
| Shareholders' equity | 102,862 | 102,511 |  |  |  |  |
| Total liabilities and shareholders' equity $\quad \$ 812,404 \quad \$ 789,412$ |  |  |  |  |  |  |
| Interest rate spread |  |  |  |  | 3.50 \% | 3.28 \% |
| Net interest margin |  |  |  |  | 3.84 \% | 3.83 \% |
| Net interest income (taxable equivalent basis) |  |  | 7,144 | 6,958 |  |  |
| Less: Taxable equivalent |  |  |  |  |  |  |
| Net interest income |  |  | \$ 6,909 | \$ 6,730 |  |  |

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## Changes in Net Interest Income (Rate/Volume Analysis) (in thousands)

Three months ended June 30
2009 vs. 2008

|  | Interest <br> Increase <br> (Decrease) | Change <br> Attributable to <br> Rate |  |
| :--- | ---: | ---: | ---: |
| Volume |  |  |  |


| Interest expense |  |  |  |
| :--- | ---: | ---: | ---: |
| Deposits: | $(118)$ | $(99)$ | $(19)$ |
| Demand | $(91)$ | $(182)$ | 91 |
| Money market | $(47)$ | $(47)$ | - |
| Savings | $(680)$ | $(922)$ | 242 |
| Time | $(936)$ | $(1,250)$ | 314 |
| $\quad$ Total deposits | $(163)$ | $(204)$ | 41 |
| Customer repurchase <br> agreements <br> Other borrowings <br> Total interest <br> expense <br> Net interest income | $(1,277)$ | $(1,376)$ | 99 |

Six months ended June 30, 2009 and 2008

Net interest income on a taxable equivalent basis decreased $\$ 142,000$ or $1.0 \%$ for the six months ended June 30, 2009 compared to the 2008 period. This decrease was due mostly to changes in rates, but was significantly impacted by changes in volumes of interest earning assets and interest bearing liabilities, as indicated by the Rate/Volume Analysis shown later in this section.

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The Company's yield on earnings assets was $5.35 \%$ compared to $6.24 \%$ for the prior year period. The cost of interest bearing liabilities was $1.99 \%$ compared to $2.97 \%$. These rates resulted in an interest rate spread of $3.36 \%$ compared to $3.27 \%$. The net interest margin, on a fully taxable equivalent basis, was $3.72 \%$ for the six month period ended June 30,2009 compared to $3.86 \%$ for the 2008 period, a 14 basis point decline. Yields and rates generally fell between periods, but the decline in margin was mitigated by liability pricing.

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The following presentation is an analysis of net interest income and related yields and rates, on a taxable equivalent basis, for the six-month period ended June 30, 2009 and 2008. Nonaccrual loans are included in average balances. Interest income on nonaccrual loans, if recognized, is recorded on a cash basis or when the loan returns to accrual status.


| Other short-term <br> borrowings <br> Long-term <br> borrowings | 32,418 | 34,013 | 898 | 984 | 5.54 | 5.79 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Total <br> interest-bearing <br> liabilities |  |  |  |  |  |  |

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## Changes in Net Interest Income (Rate/Volume Analysis) (in thousands)

| Interest income | Six months ended June 30 2009 vs. 2008 |  |  |
| :---: | :---: | :---: | :---: |
|  | Interest <br> Increase <br> (Decrease) | Change Attributable to |  |
|  |  | Rate | Volume |
| Loans: |  |  |  |
| Commercial |  | \$ (596) | \$ (769) | \$ 173 |
| Real Estate | $(1,809)$ | $(2,010)$ | 201 |
| Consumer | (61) | (2) | (59) |
| Total loans | $(2,466)$ | $(2,781)$ | 315 |
| Securities: |  |  |  |
| Federal agencies | (102) | (58) | (44) |
| Mortgage-backed | (133) | 20 | (153) |
| State and municipal | 27 | 35 | (8) |
| Other securities | (84) | (83) | (1) |
| Total securities | (292) | (86) | (206) |
| Deposits in other banks | 41 | (109) | 150 |
| Total interest income | $(2,717)$ | $(2,976)$ | 259 |


| Interest expense |  |  |  |
| :--- | ---: | ---: | ---: |
| Deposits: <br> Demand | $(153)$ | $(135)$ | $(18)$ |
| Money market | $(187)$ | $(350)$ | 163 |
| Savings | $(1,528)$ | $(120)$ | $(3)$ |
| Time | $(1,991)$ | $(2,481)$ | 348 |
| Total deposits | $(381)$ | $(441)$ | 490 |
| Repurchase agreements | $(203)$ | 26 | 60 |
| Other borrowings | $(2,575)$ | $(2,896)$ | $(229)$ |
| Total interest expense | $\$(142)$ | $\$(80)$ | $\$$ |
| Net interest income |  | $(62)$ |  |

## Noninterest Income

Noninterest income increased to $\$ 2,253,000$ in the second quarter of 2009 from $\$ 1,841,000$ in the second quarter of 2008 , a $\$ 412,000$ or $22.4 \%$ increase, due primarily to $\$ 393,000$ in securities losses recorded during 2008 and a $\$ 368,000$ increase in mortgage banking income in the 2009 quarter compared to the prior year quarter.

Fees from the management of trusts, estates, and asset management accounts decreased to $\$ 767,000$ in the second quarter of 2009 from $\$ 916,000$ in the second quarter of 2008 , a $\$ 149,000$ or $16.3 \%$ decline. Volatility in the financial markets negatively impacted account asset values, which more than offset the income from new account activity. A substantial portion of Trust fees are earned based on account market values.

Service charges on deposit accounts decreased to $\$ 511,000$ in the second quarter of 2009 from $\$ 601,000$ in the second quarter of 2008 , a $\$ 90,000$ or $15.0 \%$ decline. This reduction was primarily the result of a drop in customer overdraft activity fee income.

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Mortgage banking income increased to $\$ 568,000$ in the second quarter of 2009 from $\$ 200,000$ in the second quarter of 2008 , an increase of $\$ 368,000$ or $184 \%$. This improvement reflects the impact of historically low mortgage rates and increased refinancing demand. Management expects a slowdown in refinancing activity volume, beginning in the third quarter.

Brokerage fees decreased to $\$ 73,000$ in the second quarter of 2009 from $\$ 101,000$ for the second quarter in 2008, a $\$ 28,000$ or $27.7 \%$ decline. The reduction was due to a decline in retail investment activity.

Noninterest income decreased to $\$ 2,987,000$ in the six months ended June 30, 2009 from $\$ 3,976,000$ for the same period in 2008, a $\$ 989,000$ or $24.9 \%$ decline. The major factors impacting earnings for the six month period included all the items noted above, but also, most notably, included a $\$ 1.2$ million write-down of other real estate owned in 2009 and $\$ 363,000$ in securities related losses recognized in the 2008 period.

## Noninterest Expense

Noninterest expense was $\$ 6,321,000$ for the second quarter of 2009 compared to $\$ 5,643,000$ for the second quarter in 2008 , an increase of $\$ 678,000$ or $12 \%$.

Salaries were $\$ 2,732,000$ for the second quarter of 2009 compared to $\$ 2,481,000$ for the second quarter of 2008 , a $\$ 251,000$ or $10.1 \%$ increase, due to $\$ 100,000$ in one-time costs associated with staff reductions, $\$ 138,000$ in increased commissions based on secondary market lending production, and limited salary increases. Late in the second quarter management reduced the number of full time equivalent employees in the Bank by 14 , over $5 \%$ of the workforce. This was accomplished through a combination of retirements, unfilled vacancies, and a small number of layoffs. Management anticipates that the annualized savings from this action will be approximately $\$ 700,000$.

Employee benefits were $\$ 832,000$ for the second quarter of 2009 compared to $\$ 777,000$ for the second quarter of 2008, a $\$ 55,000$ or $7.1 \%$ increase, due primarily to increases in insurance expense.

FDIC insurance assessment was $\$ 564,000$ for the second quarter of 2009 compared to $\$ 24,000$ for the second quarter of 2008, a $\$ 540,000$ or $2,250 \%$ increase. Of this increase, $\$ 362,000$ was attributable to the impact of an industry-wide special assessment. Management anticipates similar assessments will occur in the third quarter and possibly in the fourth quarter of 2009. The remainder of the cost increase was due to the impact of industry-wide premium increases and the final use of a premium credit by the Bank.

Noninterest expense was $\$ 12,196,000$ for the six months ended June 30,2009 compared to $\$ 11,092,000$ for the same period of 2008, an increase of $9.9 \%$ or $\$ 1,104,000$. Expenses for the period were impacted by the same factors noted above, however, the FDIC expense increase accounted for $\$ 740,000$ or $67 \%$ of the total increase in expense.

## Income Taxes

The effective tax rate for the second quarter of 2009 was $27.4 \%$ compared to $22.3 \%$ for the same quarter of 2008 .
The effective tax rate for the six months ended June 30,2009 was $24.4 \%$ compared to $26.5 \%$ for the same period of 2008.

The effective tax rate is lower than the statutory rate primarily due to income that is not taxable for Federal income tax purposes. The primary non-taxable income is that of state and municipal securities and industrial revenue bonds or loans.

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Impact of Inflation and Changing Prices
The majority of assets and liabilities of a financial institution are monetary in nature and therefore differ greatly from most commercial and industrial companies that have significant investments in fixed assets or inventories. The most significant effect of inflation is on noninterest expense, which tends to rise during periods of inflation. Changes in interest rates have a greater impact on a financial institution's profitability than do the effects of higher costs for goods and services. Through its balance sheet management practices, the Company has the ability to react to those changes and measure and monitor its interest rate and liquidity risk.

## CHANGES IN FINANCIAL POSITION

## BALANCE SHEET ANALYSIS

## Securities

The securities portfolio generates income, plays a major role in the management of interest rate sensitivity, provides a source of liquidity, is used to meet collateral requirements for public deposits, and facilitates commercial customers' repurchase agreements. The portfolio consists primarily of high quality, investment-grade securities. Federal agency and U. S. government sponsored enterprises, mortgage-backed, and state and municipal securities comprise the majority of the portfolio.

The available for sale securities portfolio was $\$ 144,706,000$ at June 30, 2009 compared to $\$ 133,695,000$ at December 31,2008 , an $\$ 11,011,000$ or $8.2 \%$ increase. The held to maturity securities portfolio decreased to $\$ 6,712,000$ at June 30, 2009 from $\$ 7,121,000$ at December 31, 2008, a $\$ 409,000$ or $5.7 \%$ decline.

At June 30, 2009, the available for sale portfolio had an estimated fair value of $\$ 144,706,000$ and an amortized cost of $\$ 140,928,000$, resulting in a net unrealized gain of $\$ 3,778,000$. At the same dates, the held to maturity portfolio had an estimated fair value of $\$ 6,943,000$ and an amortized cost of $\$ 6,712,000$, resulting in a net unrealized gain of $\$ 231,000$.

At June 30, 2009, mortgage-backed securities consist principally of obligations of U.S. Government sponsored enterprises. CMOs (collateralized mortgage obligations) issued by non-U.S. Government sponsored enterprises, as of June 30, 2009, had an amortized cost of $\$ 2,800,000$ and an estimated fair value of $\$ 2,454,000$; resulting in an estimated net unrealized loss of $\$ 346,000$.

Loans
The loan portfolio consists primarily of commercial and residential real estate loans, commercial loans, construction and land development loans, and home equity loans. Loans were $\$ 557,042,000$ at June 30, 2009 compared to $\$ 571,110,000$ at December 31, 2008, a $\$ 14,068,000$ or $2.5 \%$ decrease. Management considers the decline in the loan portfolio primarily the result of the current economic climate and secondarily the result of the Company's deliberate decision to maintain a conservative risk profile in consideration of long term asset quality.

Allowance for Loan Losses, Asset Quality, and Credit Risk Management
The allowance for loan losses was $\$ 7,934,000$ at June 30, 2009 compared to $\$ 7,824,000$ at December 31, 2008. The allowance was $1.42 \%$ of loans at the end of the second quarter 2009 compared to $1.37 \%$ at year-end. Annualized net charge-offs represented $0.28 \%$ of total loans during the second quarter of 2009.

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Nonperforming loans include loans on which interest is no longer accrued, accruing loans that are contractually past due 90 days or more as to principal and interest payments, and any loans classified as troubled debt
restructurings. Nonperforming assets include nonperforming loans and foreclosed real estate. Nonperforming loans represented $0.49 \%$ and $0.50 \%$ of total loans, respectively, at June 30, 2009 and December 31, 2008. There were no troubled debt restructurings at June 30, 2009 or December 31, 2008.

The following table summarizes nonperforming assets (in thousands):

|  | June 30, | December <br> 31, |
| :--- | :---: | :---: |
|  | 2009 | 2008 |
| Loans 90 days or more past due | $\$-$ | $\$-$ |
| Nonaccrual loans | 2,745 | 2,845 |
| $\quad$ Nonperforming loans | 2,745 | 2,845 |
| Foreclosed real estate | 4,033 | 4,311 |
| Nonperforming assets | $\$ 6,778$ | $\$ 7,156$ |

Premises and equipment
Premises and equipment were $\$ 18,912,000$ at June 30 , 2009 compared to $\$ 17,129,000$, a $\$ 1,783,000$ or $10.4 \%$ increase. Most of this increase was related to changes in the Bank's branch structure, most notably the recent completion of a new $\$ 2.1$ million branch in Martinsville, Virginia, which opened in July 2009. The Company is actively seeking to provide better customer service through its branch system in a cost effective and efficient manner. Earlier this year the Bank closed two Danville branches in close proximity to each other. Their operations were consolidated into a new, larger facility, with extended hours, at Piedmont Drive in Danville. In April, the Bank relocated the Smith Mountain branch to a better facility in order to provide services not previously available to customers in that market. The Bank recently converted the Ridgeway branch to a drive-through only from a full-service facility. The South Main office in Danville will be closed in October. All of these changes were part of a concerted strategy to improve customer service in a cost effective and efficient manner.

## Deposits

The Company's deposits consist primarily of checking, money market, savings, and consumer time deposits. Total deposits were $\$ 615,231,000$ at June 30, 2009 compared to $\$ 589,138,000$ at December 31, 2008, a $\$ 26,093,000$ or $4.4 \%$ increase. Of this change approximately $\$ 21.6$ million represents brokered deposits obtained in the first quarter of 2009. Management anticipates that $\$ 15$ million of those funds will mature during the third quarter and the Bank does not plan for them to be renewed. Core deposit growth continues to be an ongoing strategic goal and challenge for the Bank and the community banking industry. The Bank has a practice of maintaining only limited reliance on wholesale funding sources.

## Shareholders' Equity

The Company's capital management strategy is to be classified as "well capitalized" under regulatory capital ratios and provide as high as possible total return to our shareholders.

Shareholders' equity increased slightly to \$102,618,000 at June 30, 2009 from \$102,300,000 at December 31, 2008.
The Board of Directors decided to pay cash dividends of $\$ 0.23$ per share in the first and second quarters, which was greater than the aggregate basic earnings per share during the two quarters of $\$ 0.41$ per share. The Board also declared
its third quarter dividend in July, $\$ 0.23$ per share. The Company's current capital position provided the Board of Directors with the strategic flexibility to temporarily pay a cash dividend disproportionate to current earnings.

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Banking regulators have defined minimum regulatory capital ratios that the Company and its banking subsidiary are required to maintain. These ratios take into account risk factors identified by those regulatory authorities associated with the assets and off-balance sheet activities of financial institutions. The guidelines require percentages, or "risk weights," be applied to those assets and off-balance sheet assets in relation to their perceived risk. Under the guidelines, capital strength is measured in two tiers. Tier I capital consists primarily of shareholders' equity (net of intangible assets and other comprehensive income) and trust preferred capital notes, while Tier II capital consists of qualifying allowance for loan losses. "Total" capital is the combination of Tier I and Tier II capital. Another regulatory indicator of capital adequacy is the leverage ratio, which is computed by dividing Tier I capital by average quarterly assets less intangible assets.

The regulatory guidelines require that minimum total capital (Tier I plus Tier II) of $8 \%$ be held against total risk-adjusted assets, at least half of which (4\%) must be Tier I capital. At June 30, 2009, the Company's Tier I and total capital ratios were $16.67 \%$ and $17.92 \%$, respectively. At December 31, 2008, these ratios were $16.67 \%$ and $17.92 \%$, respectively. The ratios for both periods were in excess of the regulatory requirements. The Company's leverage ratio was $12.60 \%$ and $13.04 \%$ at June 30, 2009 and December 31, 2008, respectively. The leverage ratio has a regulatory minimum of $4 \%$, with most institutions required to maintain a ratio of $4-5 \%$, depending upon risk profiles and other factors.

As mandated by bank regulations, the following five capital categories are identified for insured depository institutions: "well capitalized," "adequately capitalized," "undercapitalized," "significantly undercapitalized," and "critically undercapitalized." These regulations require the federal banking regulators to take prompt corrective action with respect to insured depository institutions that do not meet minimum capital requirements. Under the regulations, well capitalized institutions must have Tier I risk-based capital ratios of at least $6 \%$, total risk-based capital ratios of at least $10 \%$, and leverage ratios of at least $5 \%$, and not be subject to capital directive orders. Management believes, as of June 30, 2009, that the Company met the requirements to be considered well capitalized.

Russell 2000
American National Bankshares Inc. (NASDAQ: AMNB) was added to the Russell 3000 Index and the Russell 2000 Index on June 29, 2009 when Russell Investments reconstituted its comprehensive set of U. S. and Global equity indexes. The Russell indexes are widely used by investment managers as index funds and performance benchmarks for investment strategies. The indexes are reconstituted annually in late May and are comprised of the 3,000 largest U . S. stocks by market capitalization. The largest 1,000 companies comprise the Russell 1000 and the next 2,000 companies comprise the Russell 2000.

## Off-Balance-Sheet Activities

The Company enters into certain financial transactions in the ordinary course of business that result in off-balance sheet commitments. Other than AMNB Statutory Trust I, formed in 2006 to issue the Trust Preferred Securities, the Company does not have any off-balance sheet subsidiaries. Off-balance sheet commitments were as follows (in thousands):

| June 30, | December 31, |
| :---: | :---: |
| 2009 | 2008 |


| Commitments to extend | $\$ 132,858$ | $\$ 146,399$ |
| :--- | ---: | ---: |
| credit | 2,318 | 2,858 |
| Standby letters of credit | 5,076 | 2,031 |

Mortgage loan rate-lock commitments

Commitments to extend credit to customers represent legally binding agreements with fixed expiration dates or other termination clauses. Since many of the commitments are expected to expire without being funded, the total commitment amounts do not necessarily represent future funding requirements. Standby letters of credit are conditional commitments issued by the Company guaranteeing the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements.

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## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Market Risk Management

Effectively managing market risk is essential to achieving the Company's financial objectives. Market risk reflects the risk of economic loss resulting from changes in interest rates and market prices. The Company is not subject to currency exchange risk or commodity price risk. The Company's primary market risk exposure is interest rate risk; however, market risk also includes liquidity risk. Both are discussed below.

Interest Rate Risk Management
Interest rate risk and its impact on net interest income is a primary market risk exposure. The Company manages its exposure to fluctuations in interest rates through policies approved by its Asset/Liability Management Committee ("ALCO") and the Board of Directors, both of which receives and review periodic reports of the Company's interest rate risk position.

The Company uses simulation analysis to measure the sensitivity of projected earnings to changes in interest rates. Simulation takes into account current balance sheet volumes and the scheduled repricing dates and maturities of assets and liabilities. It incorporates numerous assumptions including growth, changes in the mix of assets and liabilities, prepayments, and average rates earned and paid. Based on this information, management uses the model to project net interest income under multiple interest rate scenarios.

A balance sheet is considered asset sensitive when its earning assets (loans and securities) reprice faster than its liabilities (deposits and borrowings). An asset sensitive balance sheet will produce more net interest income when interest rates rise and less net interest income when they decline. Based on the Company's simulation analysis, management believes the Company's interest sensitivity position is asset sensitive.

The most recent simulation projection for the Company shows that a $1 \%$ shocked, i.e. sudden, increase in market rates will result in an annualized increase in net interest income of $7.82 \%$. The Company does not consider a decline in market rates as probable in the current economic situation.

## Liquidity Risk Management

Liquidity is the ability of the Company to convert assets into cash or cash equivalents without significant loss and to raise additional funds by increasing liabilities. Liquidity management involves maintaining the Company's ability to meet the daily cash flow requirements of its customers, whether they are borrowers requiring funds to meet their credit needs or depositors desiring to withdraw funds. Additionally, the parent company requires cash for various operating needs including, but not limited to, dividends to shareholders, the servicing of debt, and the payment of general corporate expenses. The Company manages its exposure to fluctuations in interest rates through policies approved by the ALCO and the Board of Directors, both of which receive periodic reports of the Company's interest rate risk position. The Company uses a simulation and budget model to manage the future liquidity needs of the Company.

Liquidity sources include cash and amounts due from banks, deposits in other banks, loan repayments, increases in deposits, lines of credit from the Federal Home Loan Bank of Atlanta ("FHLB") and the Federal Reserve Bank's discount window, federal funds lines of credit from two correspondent banks, and maturities and sales of securities. Management believes that these sources provide sufficient and readily available liquidity.

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The Company has a line of credit with the FHLB equal to $30 \%$ of the Company's assets, subject to the amount of collateral pledged. Under the terms of its collateral agreement with the FHLB, the Company provides a blanket lien covering all of its residential first mortgage loans and home equity lines of credit. In addition, the Company pledges as collateral its capital stock in and deposits with the FHLB. At June 30, 2009, principal obligations to the FHLB consisted of $\$ 8,712,000$ in fixed-rate, long-term advances. FHLB borrowings were $\$ 21,637,000$ at December 31, 2008, consisting of $\$ 7,850,000$ in floating-rate, overnight borrowings and $\$ 13,787,000$ in fixed-rate, long-term advances.

The Company had fixed-rate term borrowing contracts with the FHLB as of June 30, 2009, with the following final maturities (in thousands):

| Amount | Expiration Date |
| :---: | :--- |
| $\$ 4,000,000$ | March 2011 |
| $4,000,000$ | April 2011 |
| 712,000 | March 2014 |
| $\$ 8,712,000$ |  |

The Company has federal funds lines of credit established with two other banks in the amounts of $\$ 15,000,000$ and $\$ 10,000,000$, and has access to the Federal Reserve Bank's discount window. There were no amounts outstanding under these facilities at June 30, 2009.

There have been no material changes to market risk as disclosed in the Company's 2008 Annual Report on Form $10-\mathrm{K}$. Refer to those disclosures for further information.

## ITEM 4. CONTROLS AND PROCEDURES

## Disclosure Controls and Procedures

The Company's management, including the Chief Executive Officer and Chief Financial Officer, evaluated the Company's disclosure controls and procedures as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), as of June 30, 2009. Based on this evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective to ensure that the information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in SEC rules and forms. There were no significant changes in the Company's internal controls over financial reporting that occurred during the quarter ended June 30, 2009 that have materially affected or are reasonably likely to materially affect the Company's internal control over financial reporting.

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Part II Other Information

Item:

1. Legal Proceedings

The nature of the business of the Company ordinarily results in a certain amount of litigation. The Company is involved in various legal proceedings, all of which are considered incidental to the normal conduct of business. Management believes that these proceedings will not have a material adverse effect on the consolidated financial position or consolidated results of operations of the Company.

## 1A.Risk Factors

There have been no material changes to the risk factors disclosed in the Company's 2008 Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 16, 2009.
2. Unregistered Sales of Equity Securities and Use of Proceeds

Repurchases Made for the Quarter Ended June 30, 2009

|  |  | Maximum <br> Total Number <br> of Shares | Number of <br> Shares that |
| :---: | :---: | :---: | :---: |
| Purchased as |  |  |  |
| Day Yet Be |  |  |  |


| April 1-30 | - | $\$$ | - | - | 82,150 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| May 1-31 | - | - | - | 82,150 |  |
| June 1-30 | - | - | - | 82,150 |  |

On August 19, 2008, the Company's Board of Directors approved the extension of its stock repurchase plan, begun in 2000, to include the repurchase of up to 100,000 shares of the Company's common stock between August 20, 2008 and August 18,2009 . The stock may be purchased in the open market or in privately negotiated transactions as management determines to be in the best interest of the Company.

## 3. Defaults Upon Senior Securities

## None

## 4. Submission of Matters to a Vote of Security Holders

Proposal 1
To elect four Class I directors to serve three-year terms expiring at the 2012 Annual Meeting.
Votes For Votes Withheld

| Ben J. Davenport, Jr. | $4,133,367$ | 210,319 |
| :--- | :--- | :--- |
| Michael P. Haley | $4,134,110$ | 209,576 |

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| Charles S. Harris | $4,140,370$ | 203,316 |
| :--- | :--- | :--- |
| Franklin W. Maddux, M.D. | $4,136,570$ | 207,116 |

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Proposal 2
To elect one Class II director to serve a one-year term expiring at the 2010 Annual Meeting.
Votes For Votes Withheld
E. Budge Kent, Jr. 4,147,885 195,801

Proposal 3
To elect one Class III director to serve a two-year term expiring at the 2011 Annual Meeting.
Votes For Votes Withheld

$$
\text { Martha W. Medley } \quad 4,133,345 \quad 210,341
$$

Proposal 4
To eliminate classification of terms of its Board of Directors to require that all Directors stand for election annually.
Votes For: 1,056,407 Votes Against:2,175,780 Abstain: 98,226

## 5. Other Information

(a) Required 8-K disclosures

None
(b) Changes in Nominating Process

None
6.

Exhibits
10.1 Executive Severance Agreement between American National Bankshares Inc., American National Bank and Trust Company, and William W. Traynham dated April 21, 2009
11. Refer to EPS calculation in the Notes to Financial Statements
31.1 Section 302 Certification of Charles H. Majors, President and Chief Executive Officer
31.2 Section 302 Certification of William W. Traynham, Senior Vice President and Chief Financial Officer 32.1 Section 906 Certification of Charles H. Majors, President and Chief Executive Officer
32.2 Section 906 Certification of William W. Traynham, Senior Vice President and Chief Financial Officer

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## AMERICAN NATIONAL BANKSHARES INC.

/s/ Charles H. Majors

Date - August 7, 2009

Date - August 7, 2009
Charles H. Majors
President and Chief Executive Officer
/s/ William W. Traynham
William W. Traynham
Senior Vice President and
Chief Financial Officer

