

FIRST NATIONAL LINCOLN CORP /ME/
Form 10-K
March 13, 2009
UNITED STATES SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549

FORM 10-K x Annual Report Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

For the Fiscal Year ended December 31, 2008

Commission File Number 0-26589

THE FIRST BANCORP, INC.

(Exact name of Registrant as specified in its charter) **MAINE** **01-0404322**

(State or other jurisdiction of incorporation or organization)(I.R.S. Employer Identification No.)

MAIN STREET, DAMARISCOTTA, MAINE 04543

(Address of principal executive offices) (Zip code)

(207) 563-3195

Registrant's telephone number, including area code

Securities registered pursuant to Section 12(g) of the Act:

Common Stock, \$.01 par value per share

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

Yes No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.

Yes No

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§ 229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).

Yes No

State the aggregate market value of the voting and non-voting common equity held by non-affiliates computed by reference to the price at which the common equity was last sold, or the average bid and asked price of such common equity, as of the last business day of the registrant's most recently completed second fiscal quarter.

Common Stock, \$.01 par value per share: \$119,381,000

Indicate the number of shares outstanding of each of the registrant's classes of common stock as of March 10, 2009

Common Stock: 9,709,968 shares

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ITEM 1. Discussion of Business

The First Bancorp, Inc. (the "Company") was incorporated under the laws of the State of Maine on January 15, 1985, for the purpose of becoming the parent holding company of The First National Bank of Damariscotta, which was chartered as a national bank under the laws of the United States on May 30, 1864. At the Company's Annual Meeting of Shareholders on April 30, 2008, the Company's name was changed from First National Lincoln Corporation to The First Bancorp, Inc. On January 14, 2005, the acquisition of FNB Bankshares ("FNB") of Bar Harbor, Maine, was completed, adding seven banking offices and one investment management office in Hancock and Washington counties of Maine. FNB's subsidiary, The First National Bank of Bar Harbor, was merged into The First National Bank of Damariscotta at closing, and as of January 31, 2005, the combined banks have operated under a new name: The First, N.A. (the "Bank").

As of December 31, 2008, the Company's securities consisted of one class of common stock, \$.01 par value per share, of which there were 9,696,397 shares outstanding and held of record by approximately 3,353 shareholders. The common stock of the Bank is the principal asset of the Company, which has no other subsidiaries. The Bank's capital stock consists of one class of common stock of which 120,000 shares, par value \$2.50 per share, are authorized and outstanding. All of the Bank's common stock is owned by the Company.

The Bank emphasizes personal service, and customers are primarily small businesses and individuals for whom the Bank offers a wide variety of services, including deposit accounts, consumer and commercial and mortgage loans. The Bank has not made any material changes in its mode of conducting business during the past five years. The banking business in the Bank's market area is seasonal with lower deposits in the winter and spring and higher deposits in the summer and fall. This swing is predictable and has not had a materially adverse effect on the Bank.

In addition to providing traditional banking services, the Company provides investment management and private banking services through First Advisors, which is an operating division of the Bank. First Advisors is focused on taking advantage of opportunities created as the larger banks have altered their personal service commitment to clients not meeting established account criteria. First Advisors is able to offer a comprehensive array of private banking, financial planning, investment management and trust services to individuals, businesses, non-profit organizations and municipalities of varying asset size, and to provide the highest level of personal service. The staff includes investment and trust professionals with extensive experience.

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The financial services landscape has changed considerably over the past five years in the Bank's primary market area. Two large out-of-state banks have continued to experience local change as a result of mergers and acquisitions at the regional and national level. Credit unions have continued to expand their membership and the scope of banking services offered. Non-banking entities such as brokerage houses, mortgage companies and insurance companies are offering very competitive products. Many of these entities and institutions have resources substantially greater than those available to the Bank and are not subject to the same regulatory restrictions as the Company and the Bank.

In November of 1999, Congress adopted the Gramm-Leach-Bliley Financial Modernization Act (GLBA). This legislation breaks down the firewalls separating related business in order to create more competition and a level playing field in the financial services sector. The Act eliminated depression-era restrictions which separate the business of banking from the business of insurance and securities underwriting, and also resulted in modifications to protect consumers and streamline regulation. While the Company views this legislation as an opportunity to offer a more comprehensive range of financial products and services, at the same time it has provided additional competition in the marketplace.

The Company believes that there will continue to be a need for a bank in the Bank's primary market area with local management having decision-making power and emphasizing loans to small and medium-sized businesses and to individuals. The Bank has concentrated on extending business loans to such customers in the Bank's primary market area and to extending investment and trust services to clients with accounts of all sizes. The Bank's Management also makes decisions based upon, among other things, the knowledge of the Bank's employees regarding the communities and customers in the Bank's primary market area. The individuals employed by the Bank, to a large extent, reside near the branch offices and thus are generally familiar with their communities and customers. This is important in local decision-making and allows the Bank to respond to customer questions and concerns on a timely basis and fosters quality customer service.

The Bank has worked and will continue to work to position itself to be competitive in its market area. The Bank's ability to make decisions close to the marketplace, Management's commitment to providing quality banking products, the caliber of the professional staff, and the community involvement of the Bank's employees are all factors affecting the Bank's ability to be competitive. If the Company and the Bank are unable to compete successfully, however, the business and operations could be adversely affected.

Supervision and Regulation

The Company is a financial holding company within the meaning of the Bank Holding Company Act of 1956, as amended (the Act), and section 225.82 of Regulation Y issued by the Board of Governors of the Federal Reserve System (the Federal Reserve Board), and is required to file with the Federal Reserve Board an annual report and other information required pursuant to the Act. The Company is subject to examination by the Federal Reserve Board.

The Act requires the prior approval of the Federal Reserve Board for a financial holding company to acquire or hold more than a 5% voting interest in any bank, and controls interstate banking activities. The Act restricts The First Bancorp's non-banking activities to those which are determined by the Federal Reserve Board to be closely related to banking. The Act does not place territorial restrictions on the activities of non-bank subsidiaries of financial holding companies. The majority of the Company's cash revenues are generally derived from dividends paid to the Company by the Bank. These dividends are subject to various legal and regulatory restrictions which are summarized in Note 19 to the accompanying financial statements.

The Bank is regulated by the Office of the Comptroller of the Currency (OCC) and is subject to the provisions of the National Bank Act. As a result, it must meet certain liquidity and capital requirements, which are discussed in the following sections.

Customer Information Security

The Federal Deposit Insurance Corporation (FDIC), the OCC and other bank regulatory agencies have published guidelines establishing standards for safeguarding nonpublic personal information about customers that implement provisions of the GLBA (the Guidelines). Among other things, the Guidelines require each financial institution, under the supervision and ongoing oversight of its Board of Directors or an appropriate committee thereof, to develop, implement and maintain a comprehensive written information security program designed to ensure the security and confidentiality of customer information, to protect against any anticipated threats or hazards to the security or integrity of such information, and to protect against unauthorized access to or use of such information that could result in substantial harm or inconvenience to any customer.

Privacy

The FDIC, the OCC and other regulatory agencies have published privacy rules pursuant to provisions of the GLBA (Privacy Rules). The Privacy Rules, which govern the treatment of nonpublic personal information about consumers by financial institutions, require a financial institution to provide notice to customers (and other consumers in some circumstances) about its privacy policies and practices, describe the conditions under which a financial institution may disclose nonpublic personal information to nonaffiliated third parties, and provide a method for consumers to prevent a financial institution from disclosing that information to most nonaffiliated third parties by opting-out of that disclosure, subject to certain exceptions.

USA Patriot Act

The USA Patriot Act of 2001, designed to deny terrorists and others the ability to obtain anonymous access to the U.S. financial system, has significant implications for depository institutions, broker-dealers and other businesses involved in the transfer of money. The USA Patriot Act, together with the implementing regulations of various federal regulatory agencies, have caused financial institutions, including the Bank, to adopt and implement additional or amend existing policies and procedures with respect to, among other things, anti-money laundering compliance, suspicious activity and currency transaction reporting, customer identity verification and customer risk analysis. The statute and its underlying regulations also permit information sharing for counter-terrorist purposes between federal law enforcement agencies and financial institutions, as well as among financial institutions, subject to certain conditions, and require the Federal Reserve Board (and other federal banking agencies) to evaluate the effectiveness of an applicant in combating money laundering activities when considering applications filed under Section 3 of the Act or under the Bank Merger Act.

The Sarbanes-Oxley Act

The Sarbanes-Oxley Act of 2002 (SOX) implements a broad range of corporate governance and accounting measures for public companies (including publicly-held bank holding companies such as the Company) designed to promote honesty and transparency in corporate America and better protect investors from the type of corporate wrongdoings that occurred at Enron and WorldCom, among other companies. SOX principal provisions, many of which have been implemented through regulations released and policies and rules adopted by the securities exchanges in 2003 and 2004, provide for and include, among other things:

- The creation of an independent accounting oversight board;

- Auditor independence provisions which restrict non-audit services that accountants may provide to their audit clients;

- Additional corporate governance and responsibility measures, including the requirement that the chief executive officer and chief financial officer of a public company certify financial statements;

- The forfeiture of bonuses or other incentive-based compensation and profits from the sale of an issuer's securities by directors and senior officers in the twelve-month period following initial publication of any financial statements that later require restatement;

- An increase in the oversight of, and enhancement of certain requirements relating to, audit committees of public companies and how they interact with the public company's independent auditors;

- Requirements that audit committee members must be independent and are barred from accepting consulting, advisory or other compensatory fees from the issuer;

- Requirements that companies disclose whether at least one member of the audit committee is a financial expert (as such term is defined by the Securities and Exchange Commission (SEC)) and if not, why not;

- Expanded disclosure requirements for corporate insiders, including accelerated reporting of stock transactions by insiders and a prohibition on insider trading during pension blackout periods;

- A prohibition on personal loans to directors and officers, except certain loans made by insured financial institutions, such as the Bank, on nonpreferential terms and in compliance with other bank regulatory requirements;

- Disclosure of a code of ethics and filing a Form 8-K in the event of a change or waiver of such code; and

- A range of enhanced penalties for fraud and other violations.

The Company complies with, the provisions of SOX and its underlying regulations. Management believes that such compliance efforts have strengthened the Company's overall corporate governance structure and does not expect that such compliance has to date, or will in the future have, a material impact on the Company's results of operations or financial condition.

Capital Requirements and FDICIA

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The OCC has established guidelines with respect to the maintenance of appropriate levels of capital by FDIC-insured banks. The Federal Reserve Board has established substantially identical guidelines with respect to the maintenance of appropriate levels of capital, on a consolidated basis, by bank holding companies. If a banking organization's capital levels fall below the minimum requirements established by such guidelines, a bank or bank holding company will be expected to develop and implement a plan acceptable to the FDIC or the Federal Reserve Board, respectively, to achieve adequate levels of capital within a reasonable period, and may be denied approval to acquire or establish additional banks or non-bank businesses, merge with other institutions or open branch facilities until such capital levels are achieved. Federal legislation requires federal bank regulators to take prompt corrective action with respect to insured depository institutions that fail to satisfy minimum capital requirements and imposes significant restrictions on such institutions. See Prompt Corrective Action below.

Leverage Capital Ratio

The regulations of the OCC require national banks to maintain a minimum Leverage Capital Ratio or Tier 1 Capital (as defined in the Risk-Based Capital Guidelines discussed in the following paragraphs) to Total Assets of 4.0%. Any bank experiencing or anticipating significant growth is expected to maintain capital well above the minimum levels. The Federal Reserve Board's guidelines impose substantially similar leverage capital requirements on bank holding companies on a consolidated basis. It is possible that banking regulators may increase minimum capital requirements for banks should the current economic situation worsen.

Risk-Based Capital Requirements

The regulations of the OCC also require national banks to maintain minimum capital levels measured as a percentage of such banks risk-adjusted assets. A bank's qualifying total capital (Total Capital) for this purpose may include two components: Core (Tier 1) Capital and Supplementary (Tier 2) Capital. Core Capital consists primarily of common stockholders' equity, which generally includes common stock, related surplus and retained earnings, certain non-cumulative perpetual preferred stock and related surplus, and minority interests in the equity accounts of consolidated subsidiaries, and (subject to certain limitations) mortgage servicing rights and purchased credit card relationships, less all other intangible assets (primarily goodwill). Supplementary Capital elements include, subject to certain limitations, a portion of the allowance for losses on loans and leases, perpetual preferred stock that does not qualify for inclusion in Tier 1 capital, long-term preferred stock with an original maturity of at least 20 years and related surplus, certain forms of perpetual debt and mandatory convertible securities, and certain forms of subordinated debt and intermediate-term preferred stock.

The risk-based capital rules assign a bank's balance sheet assets and the credit equivalent amounts of the bank's off-balance sheet obligations to one of four risk categories, weighted at 0%, 20%, 50% or 100%, respectively. Applying these risk-weights to each category of the bank's balance sheet assets and to the credit equivalent amounts of the bank's off-balance sheet obligations and summing the totals results in the amount of the bank's total Risk-Adjusted Assets for purposes of the risk-based capital requirements. Risk-Adjusted Assets can either exceed or be less than reported balance sheet assets, depending on the risk profile of the banking organization. Risk-Adjusted Assets for institutions such as the Bank will generally be less than reported balance sheet assets because its retail banking activities include proportionally more residential mortgage loans and certain investment securities with a lower risk weighting and relatively smaller off-balance sheet obligations.

The risk-based capital regulations require all banks to maintain a minimum ratio of Total Capital to Risk-Adjusted Assets of 8.0%, of which at least one-half (4.0%) must be Core (Tier 1) Capital. For the purpose of calculating these ratios: (i) a banking organization's Supplementary Capital eligible for inclusion in Total Capital is limited to no more than 100% of Core Capital; and (ii) the aggregate amount of certain types of Supplementary Capital eligible for inclusion in Total Capital is further limited. For example, the regulations limit the portion of the allowance for loan losses eligible for inclusion in Total Capital to 1.25% of Risk-Adjusted Assets. The Federal Reserve Board has established substantially identical risk-based capital requirements, which are applied to bank holding companies on a consolidated basis. The risk-based capital regulations explicitly provide for the consideration of interest rate risk in the overall evaluation of a bank's capital adequacy to ensure that banks effectively measure and monitor their interest rate risk, and that they maintain capital adequate for that risk. A bank deemed by its federal banking regulator to have excessive interest rate risk exposure may be required to maintain additional capital (that is, capital in excess of the minimum ratios discussed above). The Bank believes, based on its level of interest rate risk exposure, that this provision will not have a material adverse effect on it.

On December 31, 2008, the Company's consolidated Total and Tier 1 Risk-Based Capital Ratios were 11.13% and 10.11%, respectively, and its Leverage Capital Ratio was 7.07%. Based on the above figures and accompanying discussion, the Company exceeds all regulatory capital requirements and is considered well capitalized.

On November 21, 2008, the Company received approval for a \$25 million preferred stock investment by the U.S. Treasury under the Capital Purchase Program. The Company completed the CPP investment transaction on January 9, 2009 and issued 25,000 shares of Series A Preferred Stock to the U.S. Treasury at a liquidation value of \$1,000 per share. The CPP Shares call for cumulative dividends at a rate of 5.0% per year for

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the first five years, and at a rate of 9.0% per year in following years. The CPP Shares qualify as Tier 1 capital on the Company's books for regulatory purposes and will rank senior to the Company's common stock and senior or at an equal level in the Company's capital structure to any other shares of preferred stock the Company may issue in the future. A pro-forma demonstration of the impact on the Company's capital ratios as of December 31, 2008, is shown in the following table:

	<u>As of December 31, 2008</u>	
	Historical as Presented	Pro-Forma as Approved
Total capital to risk-weighted assets	11.13%	13.97%
Tier 1 capital to risk-weighted assets	10.11%	12.96%
Tier 1 capital to average assets	7.07%	9.06%

If we are unable to redeem the Series A Preferred Stock prior to February 15, 2014, the cost of this capital to us will increase substantially on that date, from 5.0% per annum to 9.0% per annum. Depending on our financial condition at the time, this increase in the annual dividend rate on the Series A Preferred Stock could have a material negative effect on our liquidity.

The Purchase Agreement between us and Treasury provides that until the earlier of January 9, 2012 or the date on which all shares of the Series A Preferred Stock have been redeemed by us or transferred by Treasury to third parties, we may not, without the consent of Treasury, (a) increase the cash dividend on our common stock or (b) subject to limited exceptions, redeem, repurchase or otherwise acquire shares of our common stock or preferred stock (other than the Series A Preferred Stock) or trust preferred securities. In addition, we are unable to pay any dividends on our common stock unless we are current in our dividend payments on the Series A Preferred Stock. These restrictions could have a negative effect on the value of our common stock. Moreover, holders of our common stock are entitled to receive dividends only when, as and if declared by our Board of Directors. ***Prompt Corrective Action***

The Federal Deposit Insurance Corporation Improvement Act of 1991 (FDICIA) requires, among other things, that the federal banking regulators take prompt corrective action with respect to, and imposes significant restrictions on, any bank that fails to satisfy its applicable minimum capital requirements. FDICIA establishes five capital categories consisting of well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized and critically undercapitalized. Under applicable regulations, a bank that has a Total Risk-Based Capital Ratio of 10.0% or greater, a Tier 1 Risk-Based Capital Ratio of 6.0% or greater and a Leverage Capital Ratio of 5.0% or greater, and is not subject to any written agreement, order, capital directive or prompt corrective action directive to meet and maintain a specific capital level for any capital measure is deemed to be well capitalized. A bank that has a Total Risk-Based Capital Ratio of 8.0% or greater, a Tier 1 Risk-Based Capital Ratio of 4.0% or greater and a Leverage Capital Ratio of 4.0% (or 3% for banks with the highest regulatory examination rating that are not experiencing or anticipating significant growth or expansion) or greater and does not meet the definition of a well capitalized bank is considered to be adequately capitalized. A bank that has a Total Risk-Based Capital Ratio of less than 8.0% or has a Tier 1 Risk-Based Capital Ratio that is less than 4.0%, except as noted above, a Leverage Capital Ratio of less than 4.0% is considered undercapitalized. A bank that has a Total Risk-Based Capital Ratio of less than 6.0%, or a Tier 1 Risk-Based Capital Ratio that is less than 3.0% or a Leverage Capital Ratio that is less than 3.0% is considered to be significantly undercapitalized, and a bank that has a ratio of tangible equity to total assets equal to or less than 2% is deemed to be critically undercapitalized. A bank may be deemed to be in a capital category lower than is indicated by its actual capital position if it is determined to be in an unsafe or unsound condition or receives an unsatisfactory examination rating. FDICIA generally prohibits a bank from making capital distributions (including payment of dividends) or paying management fees to controlling stockholders or their affiliates if, after such payment, the bank would be undercapitalized.

Under FDICIA and the applicable implementing regulations, an undercapitalized bank will be (i) subject to increased monitoring by its primary federal banking regulator; (ii) required to submit to its primary federal banking regulator an acceptable capital restoration plan (guaranteed, subject to certain limits, by the bank's holding company) within 45 days of being classified as undercapitalized; (iii) subject to strict asset growth limitations; and (iv) required to obtain prior regulatory approval for certain acquisitions, transactions not in the ordinary course of business, and entries into new lines of business. In addition to the foregoing, the primary federal banking regulator may issue a prompt corrective action directive to any undercapitalized institution. Such a directive may (i) require sale or re-capitalization of the bank, (ii) impose additional restrictions on transactions between the bank and its affiliates, (iii) limit interest rates paid by the bank on deposits, (iv) limit asset growth and other activities, (v) require divestiture of subsidiaries, (vi) require replacement of directors and officers, and (vii) restrict capital distributions by the bank's parent holding company. In addition to the foregoing, a significantly undercapitalized institution may not award bonuses or increases in compensation to its senior executive officers until it has submitted an acceptable capital restoration plan and received approval from its primary federal banking regulator.

Not later than 90 days after an institution becomes critically undercapitalized, the primary federal banking regulator for the institution must appoint a receiver or, with the concurrence of the FDIC, a conservator, unless the agency, with the concurrence of the FDIC, determines that the purpose of the prompt corrective action provisions would be better served by another course of action. FDICIA requires that any alternative determination be documented and reassessed on a periodic basis. Notwithstanding the foregoing, a receiver must be appointed after 270 days

unless the appropriate federal banking agency and the FDIC certify that the institution is viable and not expected to fail.

Deposit Insurance Assessments

The Bank's deposits are insured by the Bank Insurance Fund of the FDIC to the legal maximum of \$250,000 generally for each insured depositor. Non-interest bearing checking accounts have unlimited coverage. The Federal Deposit Insurance Act, as amended by the Federal Deposit Insurance Reform Act of 2005, provides that the FDIC shall set deposit insurance assessment rates. In 2006, the former Bank Insurance Fund merged with the Savings Association Insurance Fund to create the Deposit Insurance Fund, or DIF. The Act eliminated the requirement that the FDIC set deposit insurance assessment rates on a semi-annual basis at a level sufficient to increase the ratio of BIF reserves to BIF-insured deposits to at least 1.25%. Under the Act, the FDIC annually sets the designated reserve ratio (DRR) of DIF reserves to DIF-insured deposits between 1.15% and 1.50%, subject to public comment, based on appropriate considerations including risk of losses, economic conditions such that the ratio would increase during favorable economic conditions and decrease during less favorable conditions, thus avoiding sharp swings in assessment rates. For 2008, the FDIC set the DRR at 1.25%. DIF insurance assessments may be increased in the future if necessary to maintain DIF reserves at the level determined by the FDIC.

Brokered Deposits and Pass-Through Deposit Insurance Limitations

Under FDICIA, a bank cannot accept brokered deposits unless it either (i) is *Well Capitalized* or (ii) is *Adequately Capitalized* and has received a written waiver from its primary federal banking regulator. For this purpose, *Well Capitalized* and *Adequately Capitalized* have the same definitions as in the Prompt Corrective Action regulations. See *Prompt Corrective Action* above. Banks that are not in the *Well Capitalized* category are subject to certain limits on the rates of interest they may offer on any deposits (whether or not obtained through a third-party deposit broker). Pass-through insurance coverage is not available in banks that do not satisfy the requirements for acceptance of brokered deposits for deposits of certain employee benefit plans, except that pass-through insurance coverage will be provided for employee benefit plan deposits in institutions which at the time of acceptance of the deposit meet all applicable regulatory capital requirements and send written notice to their depositors that their funds are eligible for pass-through deposit insurance. The Bank currently accepts brokered deposits.

Real Estate Lending Standards

FDICIA requires the federal bank regulatory agencies to adopt uniform real estate lending standards. The FDIC and the OCC have adopted regulations which establish supervisory limitations on Loan-to-Value (LTV) ratios in real estate loans by FDIC-insured banks, including national banks. The regulations require banks to establish LTV ratio limitations within or below the prescribed uniform range of supervisory limits.

Standards for Safety and Soundness

Pursuant to FDICIA the federal bank regulatory agencies have prescribed, by regulation, standards and guidelines for all insured depository institutions and depository institution holding companies relating to: (i) internal controls, information systems and internal audit systems; (ii) loan documentation; (iii) credit underwriting; (iv) interest rate risk exposure; (v) asset growth; and (vi) compensation, fees and benefits. The compensation standards prohibit employment contracts, compensation or benefit arrangements, stock option plans, fee arrangements or other compensatory arrangements that would provide excessive compensation, fees or benefits, or that could lead to material financial loss. In addition, the federal bank regulatory agencies are required by FDICIA to prescribe standards specifying: (i) maximum classified assets to capital ratios; (ii) minimum earnings sufficient to absorb losses without impairing capital; and (iii) to the extent feasible, a minimum ratio of market value to book value for publicly-traded shares of depository institutions and depository institution holding companies.

Consumer Protection Provisions

FDICIA also includes provisions requiring advance notice to regulators and customers for any proposed branch closing and authorizing (subject to future appropriation of the necessary funds) reduced insurance assessments for institutions offering lifeline banking accounts or engaged in lending in distressed communities. FDICIA also includes provisions requiring depository institutions to make additional and uniform disclosures to depositors with respect to the rates of interest, fees and other terms applicable to consumer deposit accounts.

FDIC Waiver of Certain Regulatory Requirements

The FDIC issued a rule, effective on September 22, 2003, that includes a waiver provision which grants the FDIC Board of Directors extremely broad discretionary authority to waive FDIC regulatory provisions that are not specifically mandated by statute or by a separate regulation.

Impact of Monetary Policy

The monetary policies of regulatory authorities, including the Federal Reserve Board, have a significant effect on the operating results of banks and bank holding companies. Through open market securities transactions and changes in its discount rate and reserve requirements, the Board of Governors exerts considerable influence over the cost and availability of funds for lending and investment. The nature of future monetary policies and the effect of such policies on the future business and earnings of the Company and the Bank cannot be predicted. See Item 7 - Management's Discussion and Analysis of Financial Condition and Results of Operations, regarding the Bank's net interest margin and the effect of interest-rate volatility on future earnings.

Employees

At December 31, 2008, the Company had 213 employees and full-time equivalency of 207 employees. The Company enjoys good relations with its employees. A variety of employee benefits, including health, group life and disability income, a defined contribution retirement plan, and an incentive bonus plan, are available to qualifying officers and employees.

Company Website

The Company maintains a website at www.thefirstbancorp.com where it makes available, free of charge, its annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, as well as all Section 16 reports on Forms 3, 4, and 5, as soon as reasonably practicable after such reports are electronically filed with, or furnished to, the SEC. The Company's reports filed with, or furnished to, the SEC are also available at the SEC's website at www.sec.gov. Information contained on the Company's website does not constitute a part of this report.

ITEM 1A. Risk Factors

The risks and uncertainties described below are not the only ones the Company faces. Additional risks and uncertainties that we are unaware of, or that we currently deem immaterial, also may become important factors that affect us and our business. If any of these risks were to occur, our business, financial condition or results of operations could be materially and adversely affected.

Recent negative developments in the financial services industry and U.S. and global credit markets may adversely impact our operations and results.

Negative developments in the latter half of 2007 and in 2008 in the capital markets have resulted in uncertainty in the financial markets in general with the expectation of the general economic downturn continuing in 2009 and perhaps beyond 2009. The impact of this situation, together with concerns regarding the financial strength of financial institutions, has led to distress in credit markets and issues relating to liquidity among financial institutions. Some financial institutions around the world have failed; others have been forced to seek acquisition partners. Loan portfolio performances have deteriorated at many institutions resulting from, amongst other factors, a weak economy and a decline in the value of the collateral supporting their loans. The competition for our deposits has increased significantly due to liquidity concerns at many of these same institutions. Stock prices of bank holding companies, like ours, have been negatively affected by the current condition of the financial markets, as has our ability, if needed, to raise capital or borrow in the debt markets compared to recent years. The United States and other governments have taken unprecedented steps to try to stabilize the financial system, including investing in financial institutions. Our business and our financial condition and results of operations could be adversely affected by (1) continued or accelerated disruption and volatility in financial markets, (2) continued capital and liquidity concerns regarding financial institutions generally and our counterparties

specifically, (3) recessionary conditions that are deeper or last longer than currently anticipated, or (4) new federal or state laws and regulations regarding lending and funding practices and liquidity standards, and the likelihood that financial institution regulatory agencies will be very aggressive in responding to concerns and trends identified in examinations, including the expected issuance of formal enforcement actions. Negative developments in the financial services industry and the impact of new legislation in response to those developments could negatively impact our operations by restricting our business operations, including our ability to originate or sell loans, and adversely impact our financial performance.

The soundness of other financial services institutions may adversely affect our credit risk. We rely on other financial services institutions through trading, clearing, counterparty, and other relationships. We maintain limits and monitor concentration levels of our counterparties as specified in our internal policies. Our reliance on other financial services institutions exposes us to credit risk in the event of default by these institutions or counterparties. These losses could adversely affect our results of operations and financial condition.

Declines in value may adversely impact the investment portfolio.

As of December 31, 2008, we had \$27.8 million and \$234.8 million in available for sale and held to maturity investment securities, respectively. We may be required to record impairment charges on our investment securities if they suffer a decline in value that is considered other-than-temporary. Numerous factors, including lack of liquidity for re-sales of certain investment securities, absence of reliable pricing information for investment securities, adverse changes in business climate, adverse actions by regulators, or unanticipated changes in the competitive environment could have a negative effect on our investment portfolio in future periods. If an impairment charge is significant enough it could affect the ability of the Bank, which could have a material adverse effect on our liquidity and our ability to upstream dividends to the Company to then pay dividends to shareholders and could negatively impact our regulatory capital ratios and result in not being classified as well-capitalized for regulatory purposes.

Changes in interest rates can have an adverse effect on profitability.

Our earnings and cash flows are largely dependent upon the Bank's net interest income. Net interest income is the difference between interest income earned on interest-earning assets, such as loans and investment securities, and interest expense paid on interest-bearing liabilities, such as deposits and borrowed funds. Interest rates are sensitive to many factors that are beyond our control, including general economic conditions, competition, and policies of various governmental and regulatory agencies and, in particular, the policies of the Federal Reserve Board. Changes in monetary policy, including changes in interest rates, could influence not only the interest the Bank receives on loans and investment securities and the amount of interest it pays on deposits and borrowings, but such changes could also affect (i) the Bank's ability to originate loans and obtain deposits, (ii) the fair value of the Bank's financial assets and liabilities, including the held to maturity, available for sale, and trading securities portfolios, and (iii) the average duration of the Bank's interest-earning assets. This also includes the risk that interest-earning assets may be more responsive to changes in interest rates than interest-bearing liabilities, or vice versa (repricing risk), the risk that the individual interest rates or rate indices underlying various interest-earning assets and interest-bearing liabilities may not change in the same degree over a given time period (basis risk), and the risk of changing interest rate relationships across the spectrum of interest-earning asset and interest-bearing liability maturities (yield curve risk), including a prolonged flat or inverted yield curve environment. Although Management believes it has implemented effective asset and liability management strategies to reduce the potential effects of changes in interest rates on our results of operations, any substantial, unexpected, or prolonged change in market interest rates could have a material adverse effect on our financial condition and results of operations.

Regulation.

Bank holding companies and nationally chartered banks operate in a highly regulated environment and are subject to supervision and examination by various regulatory agencies. The Company is subject to the Bank Holding Company Act of 1956, as amended, and to regulation and supervision by the Federal Reserve Board. The Bank is subject to regulation and supervision by the Office of the Comptroller of the Currency, or the OCC. The cost of compliance with regulatory requirements may adversely affect our results of operations or financial condition. Federal and state laws and regulations govern numerous matters including: changes in the ownership or control of banks and bank holding companies; maintenance of adequate capital and the financial condition of a financial institution; permissible types, amounts and terms of extensions of credit and investments; permissible non-banking activities; the level of reserves against deposits; and restrictions on dividend payments. The OCC possesses cease and desist powers to prevent or remedy unsafe or unsound practices or violations of law by banks subject to their regulation, and the Federal Reserve Board possesses similar powers with respect to bank holding companies. These and other restrictions limit the manner in which we may conduct our business and obtain financing.

Under regulatory capital adequacy guidelines and other regulatory requirements, we must meet guidelines that include quantitative measures of assets, liabilities, and certain off-balance sheet items, subject to qualitative judgments by regulators about components, risk weightings and other factors. If we fail to meet these minimum capital guidelines and other regulatory requirements, our financial condition would be materially and adversely affected. Our failure to maintain the status of well capitalized under our regulatory framework could affect the confidence of our customers in us, thus compromising our competitive position. In addition, failure to maintain the status of well capitalized under our regulatory framework or well managed under regulatory examination procedures could compromise our status as a bank holding company and related

eligibility for a streamlined review process for acquisition proposals.

Recent legislative and regulatory initiatives to address difficult market and economic conditions may not stabilize the U.S. banking system.

The recently enacted Emergency Economic Stabilization Act of 2008, or EESA, authorizes the U.S. Treasury to purchase from financial institutions and their holding companies up to \$700 billion in mortgage loans, mortgage-related securities and certain other financial instruments, including debt and equity securities issued by financial institutions and their holding companies, under the troubled asset relief program, or TARP. The purpose of TARP is to restore confidence and stability to the U.S. banking system and to encourage financial institutions to increase their lending to customers and to each other. The Treasury has allocated \$250 billion towards the TARP Capital Purchase Program. Under the TARP Capital Purchase Program, Treasury is purchasing equity securities from participating institutions. The EESA also increased federal deposit insurance on most deposit accounts from \$100,000 to \$250,000. This increase is in place until the end of 2009.

The EESA followed numerous actions by the Federal Reserve Board, the U.S. Congress, Treasury, the Federal Deposit Insurance Corporation, the SEC and others to address the current liquidity and credit crisis that has followed the sub-prime meltdown that commenced in 2007. These measures include homeowner relief that encourage loan restructuring and modification; the establishment of significant liquidity and credit facilities for financial institutions and investment banks; the lowering of the federal funds rate; emergency action against short selling practices; a temporary guaranty program for money market funds; the establishment of a commercial paper funding facility to provide back-stop liquidity to commercial paper issuers; and coordinated international efforts to address illiquidity and other weaknesses in the banking sector. The purpose of these legislative and regulatory actions is to stabilize the U.S. banking system. The EESA and the other regulatory initiatives described above may not have their desired effects. If the volatility in the markets continues and economic conditions fail to improve or worsen, our business, financial condition and results of operations could be materially and adversely affected.

The Cost of FDIC Insurance May Increase.

The FDIC has publicly stated that past bank failures and reserves against future failures have lowered the FDIC insurance fund to 0.40% of insured deposits as of December 31, 2008 from 1.22% a year prior. In order to keep the insurance fund from falling to a level that could undermine public confidence, it has announced there will most likely be a one-time special insurance premium to all FDIC-insured banks. The amount being discussed ranges from 0.10% to 0.20% of deposits as of June 30, 2009, and the proposed premium would be payable on September 30, 2009.

In addition, the FDIC announced that higher quarterly premiums may go into effect in the second quarter of 2009 for premiums to be paid in September of 2009. Starting in the second quarter, base assessment rates for well-capitalized banks may be 0.12% to 0.16% up from 0.05% in 2008 and above the 0.10% to 0.14% that the FDIC previously announced. The range of assessment rates takes into account factors that vary from bank to bank. The FDIC projects that the special assessment along with raising the assessment schedule will recapitalize the insurance fund to 1.15% of insured deposits in seven years.

Interest rate risk.

Our main source of income is net interest income, which is equal to the difference between the interest income received on loans, investment securities and other interest-bearing assets and the interest expense incurred in connection with deposits, borrowings and other interest-bearing liabilities. As a result, our net interest income can be affected by changes in market interest rates. These rates are highly sensitive to many factors beyond our control, including general economic conditions, both domestic and foreign, and the monetary and fiscal policies of various governmental and regulatory authorities. We have asset and liability management policies that attempt to minimize the potential adverse effects of changes in interest rates on our net interest income, primarily by altering the mix and maturity of loans, investments and funding sources. However, even with these policies in place, we cannot provide assurance that changes in interest rates will not negatively impact our operating results. For a further discussion on the Company's exposure to interest rate risk, see Item 7A: Quantitative and Qualitative Disclosures about Market Risk.

Furthermore, our banking business is affected not only by general economic conditions, but also by the monetary policies of the Federal Reserve Board. Changes in monetary or legislative policies may affect the interest rates we must offer to attract deposits and the interest rates we can charge on our loans, as well as the manner in which we offer deposits and make loans. These monetary policies have had, and are expected to continue to have, significant effects on the operating results of depository institutions, including the Bank. Increases in interest rates also may reduce the demand for loans and, as a result, the amount of loan and commitment fees the Bank receives.

Credit risk.

A number of factors can impact the ability of borrowers to repay their current loan obligations, which could not only result in increased loan defaults, foreclosures and write-offs, but also necessitate further increases to our allowance for loan losses. If customers default on the repayment of their loans, our profitability could be adversely affected. A borrower's default on its obligations under one or more of our loans may result in lost principal and interest income and increased operating expenses as a result of the allocation of management time and resources

to the collection and work-out of the loans. If collection efforts are unsuccessful or acceptable workout arrangements cannot be reached, we may have to write-off the loans in whole or in part. Although we may acquire real estate or other assets that secure the defaulted loans through foreclosure or other similar remedies, the amount owed under the defaulted loans may exceed the value of the assets acquired.

Management periodically makes a determination of our allowance for loan losses based on available information, including the quality of our loan portfolio, economic conditions, the value of the underlying collateral and the level of our non-accruing loans. If assumptions prove to be incorrect, our allowance may not be sufficient. Increases in this allowance will result in an expense for the period. If, as a result of general economic conditions or an increase in non-performing loans, Management determines that an increase in our allowance for loan losses is necessary, we may incur additional expenses.

As an integral part of their examination process, bank regulatory agencies periodically review our allowance for loan losses and the value we attribute to real estate acquired through foreclosure or other similar remedies. These regulatory agencies may require us to adjust our determination of the value of these items. These adjustments could negatively impact our results of operations or financial condition.

Because we serve primarily individuals and smaller businesses located in coastal Maine, the ability of customers to repay their loans is impacted by the economic conditions in this area. In addition, our ability to continue to originate loans may be impaired by adverse changes in local and regional economic conditions. These events also could have an adverse effect on the value of our collateral and our financial condition.

In the course of business, we may acquire, through foreclosure, properties securing loans that are in default. In commercial real estate lending, there is a risk that hazardous substances could be discovered on these properties. In this event, we might be required to remove these substances from the affected properties at our sole cost and expense. The cost of this removal could exceed the value of the affected properties. We may not have adequate remedies against the prior owners or other responsible parties and could find it difficult or impossible to sell the affected properties. The occurrence of one or more of these events could adversely affect our financial condition or operating results.

Liquidity and funding.

We have traditionally obtained funds principally through deposits and borrowings. As a general matter, deposits are a lower-cost source of funds than borrowings, because interest rates paid for deposits are typically less than interest rates charged for borrowings. If, as a result of competitive pressures, market interest rates, general economic conditions or other events, the balance of our deposits decreases relative to our overall banking operations, we may have to rely more heavily on borrowings as a source of funds in the future. Such an increased reliance on borrowings could have a negative impact on our results of operations or financial condition. In addition, fluctuations in interest rates may result in disintermediation, which is the flow of funds away from depository institutions into direct investments that pay higher rates of return, and may affect the value of our investment securities and other interest-earning assets.

Our access to funding sources in amounts adequate to finance our activities could be impaired by factors that affect us specifically or the financial services industry in general. Factors that could detrimentally impact our access to liquidity sources include a decrease in the level of our business activity due to a market downturn or adverse regulatory action against us. Our ability to borrow could also be impaired by factors that are not specific to us, such as a severe disruption of the financial markets or negative views and expectations about the prospects for the financial services industry as a whole should the recent turmoil faced by banking organizations in the domestic and worldwide credit markets continue or worsen.

Loss of lower-cost funding sources.

Checking and savings, NOW, and money market deposit account balances and other forms of customer deposits can decrease when customers perceive alternative investments, such as the stock market, as providing a better risk/return tradeoff. If customers move money out of bank deposits and into other investments, we could lose a relatively low cost source of funds, increasing our funding costs and reducing our net interest income and net income. Advances from the Federal Home Loan Bank of Boston (FHLB) are currently a relatively low-cost source of funding. The availability of qualified collateral on the Bank's balance sheet determines the level of advances available from FHLB and a deterioration in quality in the Bank's loan portfolio can adversely impact the availability of this source of funding.

Competition in the financial services industry.

We face substantial competition in all areas of our operations from a variety of different competitors, many of which are larger and may have more financial resources than we do. We compete with other providers of financial services such as commercial and savings banks, savings and loan associations, credit unions, money market and mutual funds, mortgage companies, title agencies, asset managers, insurance companies and a large list of other local, regional and national institutions which offer financial services. Mergers between financial institutions within Maine and in neighboring states have added competitive pressure. If we are unable to compete effectively, we will lose market share and our income

generated from loans, deposits, and other financial products will decline.

Allowance for loan losses may be insufficient.

The Bank maintains an allowance for loan losses based on, among other things, national and regional economic conditions, historical loss experience and delinquency trends. We make various assumptions and judgments about the collectability of our loan portfolio, including the creditworthiness of borrowers and the value of the real estate and other assets serving as collateral for the repayment of loans. In determining the size of the allowance for loan losses, we rely on our experience and our evaluation of economic conditions. However, we cannot predict loan losses with certainty, and we cannot provide assurance that charge-offs in future periods will not exceed the allowance for loan losses. During 2008, the Bank experienced incremental increases in both non-performing loans and net loan charge-offs, as compared to prior periods. No assurance can be given that the economic and market conditions precedent will improve or will not further deteriorate. Hence, the persistence or worsening of such conditions could result in an increase in delinquencies, could cause a decrease in our interest income, or could continue to have an adverse impact on our loan loss experience, which, in turn, may necessitate increases to our allowance for loan losses. If net charge-offs exceed the Bank's allowance, its earnings would decrease. In addition, regulatory agencies review the Bank's allowance for loan losses and may require additions to the allowance based on their judgment about information available to them at the time of their examination. Management could also decide that the allowance for loan losses should be increased. An increase in the Bank's allowance for loan losses could reduce its earnings.

Changes in primary market area could adversely impact results of operations and financial condition.

Most of the Bank's lending is in Mid-Coast and Down East Maine. As a result of this geographic concentration, a significant broad-based deterioration in economic conditions in this area or Northern New England could have a material adverse impact on the quality of the Bank's loan portfolio, and accordingly, our results of operations. Such a decline in economic conditions could impair borrowers' ability to pay outstanding principal and interest on loans when due, and, consequently, adversely affect the cash flows of our business.

The Bank's loan portfolio is largely secured by real estate collateral. A substantial portion of the real and personal property securing the loans in the Bank's portfolio is located in Mid-Coast and Down East Maine. Conditions in the real estate market in which the collateral for the Bank's loans is located strongly influence the level of the Bank's non-performing loans and results of operations. A decline in the Mid-Coast and Down East Maine area real estate market, as well as other external factors, could adversely affect the Bank's loan portfolio.

Operational risk.

We face the risk that the design of our controls and procedures, including those to mitigate the risk of fraud by employees or outsiders, may prove to be inadequate or are circumvented, thereby causing delays in detection of errors or inaccuracies in data and information. Management regularly reviews and updates our internal controls, disclosure controls and procedures, and corporate governance policies and procedures. Any system of controls, however well designed and operated, is based in part on certain assumptions and can provide only reasonable, not absolute, assurances that the objectives of the system are met. Any failure or circumvention of our controls and procedures or failure to comply with regulations related to controls and procedures could have a material adverse effect on our business, results of operations and financial condition.

We may also be subject to disruptions of our systems arising from events that are wholly or partially beyond our control (including, for example, computer viruses or electrical or telecommunications outages), which may give rise to losses in service to customers and to financial loss or liability. We are further exposed to the risk that our external vendors may be unable to fulfill their contractual obligations (or will be subject to the same risk of fraud or operational errors by their respective employees as are we) and to the risk that our (or our vendors') business continuity and data security systems prove to be inadequate.

Our performance is largely dependent on the talents and efforts of highly skilled individuals. There is intense competition in the financial services industry for qualified employees. In addition, we face increasing competition with businesses outside the financial services industry for the most highly skilled individuals. Our business operations could be adversely affected if we were unable to attract new employees and retain and motivate our existing employees.

Claims and litigation pertaining to fiduciary responsibility or lender liability.

From time to time as part of our normal course of business, customers make claims and take legal action against the Bank based on actions or inactions of the Bank. If such claims and legal actions are not resolved in a manner favorable to us, they may result in financial liability and/or adversely affect the market perception of the Company and its products and services. This may also impact customer demand for the Company's products and services. Any financial liability or reputation damage could have a material adverse effect on our business, which, in turn, could have a material adverse effect on our financial condition and results of operations.

There may not be a robust trading market for the Common Stock.

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Although our common stock is traded on the NASDAQ Global Select market, the trading volume of the common stock has historically not been substantial. Over the five-year period ending December 31, 2008, for example, the average weekly trading volume of our common stock has been 26,147 shares or approximately 0.27% of the outstanding common stock. Due to the limited trading volume in our common stock, the intraday spread between bid and ask prices has been as high as 34.0% of the bid price of the shares over this time period. There can be no assurance that a more robust, active or economical trading market for our common stock will develop. The market value and liquidity of our common stock may, as a result, be adversely affected.

The price of our common stock may fluctuate.

The price of our common stock on the NASDAQ Global Select Market constantly changes and recently, given the uncertainty in the financial markets, has fluctuated widely. We expect the market price of our common stock will continue to fluctuate. Holders of our common stock will be subject to the risk of volatility and changes in prices. Our common stock price can fluctuate as a result of many factors which are beyond our control, including:

- quarterly fluctuations in our operating and financial results;
- operating results that vary from the expectations of Management, securities analysts and investors;
- changes in expectations as to our future financial performance, including financial estimates by securities analysts;
- events negatively impacting the financial services industry which result in a general decline for the industry;
- announcements of material developments affecting our operations or our dividend policy;
- future sales of our equity securities;
- new laws or regulations or new interpretations of existing laws or regulations applicable to our business;
- changes in accounting standards, policies, guidance, interpretations or principles; and
- general domestic economic and market conditions.

In addition, recently the stock market generally has experienced extreme price and volume fluctuations, and industry factors and general economic and political conditions and events, such as economic slowdowns or recessions, interest rate changes or credit loss trends, could also cause our stock price to decrease regardless of our operating results.

Future offerings of debt or other securities may adversely affect the market price of our stock.

In the future, we may attempt to increase our capital resources or, if our or the Bank's capital ratios approach or fall below the required minimums, we or the Bank could be forced to raise additional capital by making additional offerings of debt or preferred equity securities, including medium-term notes, trust preferred securities, senior or subordinated notes and preferred stock. Upon liquidation, holders of our debt securities and shares of preferred stock and lenders with respect to other borrowings will receive distributions of our available assets prior to the holders of our common stock. Additional equity offerings may dilute the value for existing shareholders or reduce the market price of our common stock, or both. Holders of our common stock are not entitled to preemptive rights or other protections against dilution.

ITEM 1B. Unresolved Staff Comments

None

ITEM 2. Properties

The principal office of the Company and the Bank is located in Damariscotta, Maine. The Bank operates 14 full-service banking offices in four counties in the Mid-Coast and Down East regions of Maine:

Lincoln County
Boothbay Harbor

Knox County
Camden

Hancock County
Bar Harbor

Washington County
Eastport

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Damariscotta
Waldoboro
Wiscasset

Rockland
Rockport

Blue Hill
Ellsworth
Northeast Harbor
Southwest Harbor

Calais

First Advisors, the investment management and trust division of the Bank, operates from two offices in Bar Harbor, and Damariscotta. The Bank also maintains an Operations Center in Damariscotta.

The Company owns all of its facilities except for the land on which the Ellsworth branch is located, and except for the Camden, Calais, Northeast Harbor, and Southwest Harbor drive-up facilities, for which the Bank entered into long-term leases. Management believes that the Bank's current facilities are suitable and adequate in light of its current needs and its anticipated needs over the near term.

ITEM 3. Legal Proceedings

There are no material pending legal proceedings to which the Company or the Bank is a party or to which any of its property is subject, other than routine litigation incidental to the business of the Bank. None of these proceedings is expected to have a material effect on the financial condition of the Company or of the Bank.

ITEM 4. Submission of Matters to a Vote of Security Holders

On December 29, 2008, at a special meeting of shareholders, the Company's stockholders approved an amendment to the Company's Articles of Incorporation authorizing the issuance of up to 1,000,000 shares of preferred stock, of which 25,000 shares were issued on January 9, 2009 to the U.S. Treasury under the CPP program. 5,251,196 shares were voted in favor of the amendment, 971,830 shares were voted against and 16,735 shares were abstentions or broker non-votes.

ITEM 5. Market for Registrant's Common Equity and Related Shareholder Matters

The common stock of The First Bancorp (ticker symbol FNLC) trades on the NASDAQ Global Select Market System. The following table reflects the high and low prices of actual sales in each quarter of 2008 and 2007. Such quotations do not reflect retail mark-ups, mark-downs or brokers' commissions.

	<u>2008</u>		<u>2007</u>	
	High	Low	High	Low
1st Quarter	\$15.74	\$13.95	\$16.84	\$15.64
2nd Quarter	18.00	13.65	17.00	15.50
3rd Quarter	23.05	12.88	17.50	13.60
4th Quarter	22.98	12.84	15.95	14.20

The last transaction in the Company's stock on NASDAQ during 2008 was on December 31 at \$19.89 per share. There are no warrants outstanding with respect to the Company's common stock, and the Company has no securities outstanding which are convertible into common equity (other than warrants to purchase up to 225,904 shares of its common stock (subject to adjustment) at \$16.60 per share issued to the U.S.

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Treasury incident to the Company's participation in the CPP program).

The ability of the Company to pay cash dividends depends on receipt of dividends from the Bank. Dividends may be declared by the Bank out of its net profits as the directors deem appropriate, subject to the limitation that the total of all dividends declared by the Bank in any calendar year may not exceed the total of its net profits of that year plus retained net profits of the preceding two years. The amount available for dividends in 2009 will be that year's net income plus \$12.3 million. The payment of dividends from the Bank to the Company may be additionally restricted if the payment of such dividends resulted in the Bank failing to meet regulatory capital requirements. The Bank is also required to maintain minimum amounts of capital-to-total-risk-weighted-assets, as defined by banking regulators. At December 31, 2008, the Bank was required to have minimum Tier 1 and Tier 2 risk-based capital ratios of 4.00% and 8.00%, respectively. The Bank's actual ratios were 10.09% and 11.10%, respectively, as of December 31, 2008. The table below sets forth the cash dividends declared in the last two fiscal years:

Date Declared	Amount Per Share	Date Payable
March 22, 2007	\$0.165	April 30, 2007
June 21, 2007	\$0.170	July 31, 2007
September 19, 2007	\$0.175	October 31, 2007
December 20, 2007	\$0.180	January 31, 2008
March 20, 2008	\$0.185	April 30, 2008
June 19, 2008	\$0.190	July 31, 2008
September 18, 2008	\$0.195	October 31, 2008
December 18, 2008	\$0.195	January 30, 2009

Repurchase of Shares and Use of Proceeds

On July 21, 2006, the Company announced that its Board of Directors had authorized a program for the repurchase of up to 250,000 shares of the Company's common stock or approximately 2.5% of the outstanding shares. This program ended in August of 2007, with 126,334 shares repurchased under the program at an average price of \$16.93 and at a total cost of \$2.1 million.

On August 16, 2007, the Company announced that its Board of Directors had authorized a new program for the repurchase of up to 300,000 shares of the Company's common stock or approximately 3.1% of the outstanding shares. The Company expects such repurchases to be effected from time to time, in the open market, in private transactions or otherwise, during a period of up to 24 months. The amount and timing of shares to be purchased will be subject to market conditions and will be based on several factors, including the price of the Company's stock and the level of stock issuances under the Company's employee stock plans. No assurance can be given as to the specific timing of the share repurchases or as to whether and to what extent the share repurchase will be consummated. As a consequence of

the Company's issuance of securities under the U.S. Treasury's CPP program, its ability to repurchase stock while such securities remain outstanding is restricted. As of December 31, 2008, the Company had repurchased 175,474 shares under the new repurchase plan at an average price of \$15.54 and at a total cost of \$2.7 million.

The following table details repurchases under this program for the year ended December 31, 2008:

Month	Shares Purchased	Average Price Paid Per Share	Total Number of Shares Purchased as Part of a Publicly Announced Plan or Program
January 2008	6,976	\$ 14.59	6,976
February 2008	39,698	14.64	39,698
March 2008	756	14.69	756
April 2008	511	16.65	511
May 2008	1,753	17.25	1,753
June 2008	23,400	17.12	23,400
July 2008	10,807	18.15	10,807
August 2008	12	18.58	12
September 2008	955	17.58	955

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October 2008	3,680	17.26	3,680
November 2008	83	16.84	83
December 2008	133	17.65	133
Total	88,764	\$ 15.93	88,763

Unregistered Sales of Equity Securities

The Company issues shares to the Bank's 401k Investment and Savings Plan pursuant to an exemption from registration under the Securities Act of 1933, as amended (the Securities Act), contained in Section 3(a)(11) thereof and Rule 147 promulgated thereunder. Sales in 2008 are presented in the following table:

Month	Shares	Average Price	Proceeds
January 2008	564	\$ 14.18	\$ 8,000
February 2008	393	15.27	6,000
March 2008	992	15.12	15,000
April 2008	387	15.50	6,000
May 2008	316	15.82	5,000
June 2008	249	16.06	4,000
July 2008	415	16.87	7,000
August 2008	237	16.88	4,000
September 2008	229	17.47	4,000
October 2008	1,768	16.97	30,000
November 2008	192	15.63	3,000
December 2008	235	17.02	4,000
Total	5,977	\$ 16.06	\$ 96,000

In addition, on January 9, 2009, the Company issued 25,000 shares of its Series A Preferred Stock, as well as warrants to purchase up to 225,904 shares of its common stock, to the U.S. Treasury for total proceeds of \$25,000,000 pursuant to an exemption from registration under Section 4(2) of the Securities Act.

ITEM 6. Selected Financial Data

The First Bancorp, Inc. and Subsidiary

Dollars in thousands,

Years ended December 31,

except for per share amounts

Summary of Operations

	2008	2007	2006	2005	2004
Interest Income	\$ 71,372	\$ 71,721	\$ 64,204	\$ 50,431	\$ 30,528
Interest Expense	33,669	39,885	33,589	18,848	9,024
Net Interest Income	37,703	31,836	30,615	31,583	21,504
Provision for Loan Losses	4,700	1,432	1,325	200	880
Non-Interest Income	9,646	10,145	10,306	9,034	4,667
Non-Interest Expense	22,994	22,183	22,439	22,518	13,371
Net Income	14,034	13,101	12,295	12,843	8,509

Per Common Share Data

Net Income					
Basic	\$ 1.45	\$ 1.34	\$ 1.25	\$ 1.32	\$ 1.16
Diluted	1.44	1.34	1.25	1.30	1.14
Cash Dividends (Declared)	0.765	0.69	0.61	0.53	0.45
Book Value	12.09	11.58	10.98	10.52	7.18

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Market Value	19.89	14.64	16.72	17.58	17.45
Financial Ratios					
Return on Average Equity	12.02%	11.89%	11.63%	12.98%	17.10%
Return on Average Tangible Equity	15.75	15.89	15.75	17.81	17.36
Return on Average Assets	1.10	1.13	1.14	1.36	1.41
Average Equity to Average Assets	9.14	9.53	9.81	10.44	8.22
Average Tangible Equity to Average Assets	6.98	7.13	7.24	7.61	8.27
Net Interest Margin (Tax-Equivalent)	3.33	3.13	3.24	3.84	3.94
Dividend Payout Ratio (Declared)	52.76	51.49	48.80	40.15	38.62
Allowance for Loan Losses/Total Loans	0.90	0.74	0.76	0.79	0.99
Non-Performing Loans to Total Loans	1.27	0.31	0.42	0.40	0.34
Non-Performing Assets to Total Assets	1.31	0.56	0.32	0.30	0.25
Efficiency Ratio (Tax-equivalent)	46.07	50.16	52.12	52.89	48.78
At Year End					
Total Assets	\$1,325,744	\$1,223,250	\$1,104,869	\$1,042,209	\$ 634,238
Total Loans	979,273	920,164	838,145	772,338	478,332
Total Investment Securities	262,532	221,815	180,549	183,981	126,827
Total Deposits	925,736	781,280	805,235	713,964	369,844
Total Borrowings	272,074	316,719	179,862	215,189	207,206
Total Shareholders' Equity	\$ 117,181	\$112,453	\$ 107,327	\$ 103,452	\$ 52,815
				High	Low
Market price per common share of stock during 2008				\$23.05	\$12.84

ITEM 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

The First Bancorp, Inc. (the "Company") was incorporated in the State of Maine on January 15, 1985, and is the parent holding company of The First, N.A. (the "Bank"). At the Company's Annual Meeting of Shareholders on April 30, 2008, the Company's name was changed to The First Bancorp, Inc. from First National Lincoln Corporation.

The Company generates almost all of its revenues from the Bank, which was chartered as a national bank under the laws of the United States on May 30, 1864. The Bank, which has fourteen offices along coastal Maine, emphasizes personal service to the communities it serves, concentrating primarily on small businesses and individuals.

The Bank offers a wide variety of traditional banking services and derives the majority of its revenues from net interest income—the spread between what it earns on loans and investments and what it pays for deposits and borrowed funds. While net interest income typically increases as earning assets grow, the spread can vary up or down depending on the level and direction of movements in interest rates. Management believes the Bank has modest exposure to changes in interest rates, as discussed in "Interest Rate Risk Management" elsewhere in Management's Discussion. In addition, the banking business in the Bank's market area historically has been seasonal with lower deposits in the winter and spring and higher deposits in the summer and fall. This seasonal swing is fairly predictable and has not had a materially adverse effect on the Bank.

Non-interest income is the Bank's secondary source of revenue and includes fees and service charges on deposit accounts, fees for processing merchant credit card receipts, income from the sale and servicing of mortgage loans, and income from investment management and private banking services through First Advisors, a division of the Bank.

Critical Accounting Policies

Management's discussion and analysis of the Company's financial condition and results of operations is based on the consolidated financial statements which are prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of such financial statements requires Management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses and related disclosure of contingent assets and liabilities. On an ongoing basis, Management evaluates its estimates, including those related to the allowance for loan losses, the valuation of mortgage servicing rights, goodwill and the valuation of stock options. Management bases its estimates on historical experience and on various other assumptions that are believed to be reasonable under the

circumstances, the results of which form the basis for making judgments about the carrying values of assets that are not readily apparent from other sources. Actual results are likely to differ from the amounts derived from Management's estimates and assumptions, and such differences could be substantial.

The allowance for loan losses is a critical accounting policy that requires the most significant estimates and assumptions used in the preparation of the consolidated financial statements. The allowance for loan losses is based on Management's evaluation of the level of the allowance required in relation to the estimated loss exposure in the loan portfolio. Management believes the allowance for loan losses is a significant estimate and therefore regularly evaluates it for adequacy by taking into consideration factors such as prior loan loss experience, the character and size of the loan portfolio, business and economic conditions and Management's estimation of probable losses. The use of different estimates or assumptions could produce different provisions for loan losses. The allowance for loan losses is discussed in more detail in the Assets and Asset Quality section of this report.

The valuation of mortgage servicing rights is a critical accounting policy which requires significant estimates and assumptions. The Bank often sells mortgage loans it originates and retains the ongoing servicing of such loans, receiving a fee for these services, generally 0.25% of the outstanding balance of the loan per annum. Mortgage servicing rights are recognized when they are acquired through the sale of loans, and are reported in other assets. They are amortized into non-interest income in proportion to, and over the period of, the estimated future net servicing income of the underlying financial assets. Management uses an independent firm which specializes in the valuation of mortgage servicing rights to determine the fair value which is recorded on the balance sheet. This includes an evaluation for impairment based upon the fair value of the rights, which can vary depending upon current interest rates and prepayment expectations, as compared to amortized cost. Impairment is determined by stratifying rights by predominant characteristics, such as interest rates and terms. The use of different assumptions could produce a different valuation.

The valuation of goodwill is a critical accounting policy. Intangible assets include the excess of the purchase price over the fair value of net assets acquired (goodwill) from the acquisition of FNB Bankshares in 2005 as well as the core deposit intangible related to the same acquisition. The core deposit intangible is amortized on a straight-line basis over ten years. The straight-line basis is used because the Company does not expect significant run off in the core deposits which were acquired. The Company periodically evaluates intangible assets for impairment on the basis of whether these assets are fully recoverable from projected, undiscounted net cash flows of the acquired company.

The value of stock options is a critical accounting policy. The Company established a shareholder-approved stock option plan in 1995, under which the Company may grant options to its employees for up to 600,000 shares of common stock. Only incentive stock options may be granted under the plan. The option price of each option grant is determined by the Options Committee of the Board of Directors, and in no instance shall be less than the fair market value on the date of the grant. An option's maximum term is ten years from the date of grant, with 50% of the options granted vesting two years from the date of grant and the remaining 50% vesting five years from date of grant. As of January 16, 2005, all options under this plan had been granted. The Company applies the fair value recognition provisions of Statement of Financial Accounting Standards (SFAS) No. 123 (Revised 2004), Share-Based Payment, to stock-based employee compensation for fiscal years beginning on or after January 1, 2006.

Companies are required to perform periodic reviews of individual securities in their investment portfolios to determine whether decline in the value of a security is other than temporary. A review of other-than-temporary impairment requires companies to make certain judgments regarding the materiality of the decline, its effect on the financial statements and the probability, extent and timing of a valuation recovery and the company's intent and ability to hold the security. Pursuant to these requirements, Management assesses valuation declines to determine the extent to which such changes are attributable to fundamental factors specific to the issuer, such as financial condition, business prospects or other factors or market-related factors, such as interest rates. Declines in the fair value of securities below their cost that are deemed to be other than temporary are recorded in earnings as realized losses.

Results of Operations

The First Bancorp posted record earnings of \$14.0 million in 2008, despite the weakening economy and recession. Lower interest rates and good asset growth resulted in our net interest margin increasing to 3.33% in 2008 from 3.13% in 2007. This, in turn, led to a \$5.9 million or 18.4% increase in net interest income to \$37.7 million in 2008 compared to \$31.8 million in 2007.

Earning assets grew nearly \$100 million in 2008, which Management views as especially good given current economic conditions. The Company's loan portfolio increased \$59.1 million during the year, with the majority of this in commercial loans, which are typically the highest earning assets. We also saw modest growth in mortgages, consumer loans and municipal loans. The Company's investment portfolio also posted good growth in 2008, up \$40.7 million or 18.4%, with the increase coming in municipal and U.S. Government Agency securities. The asset growth was funded entirely with deposits, which were up \$144.5 million or 18.5%. Low-cost deposits increased \$10.5 million or 4.2%, while the

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majority of growth was in certificates of deposit primarily from wholesale or national market sources which were up \$128.6 million or 31.5%. As a result, borrowed funds declined \$44.6 million or 14.1%.

Net Interest Income

Net interest income in 2008 was \$37.7 million, an increase of \$5.9 million or 18.4% from the \$31.8 million posted by the Company in 2007. The primary factor for the increase in net interest income during 2008 compared to 2007 was the \$99.3 million or 8.7% growth in earning assets in 2008, with total loans increasing \$59.1 million or 6.4% and investments increasing \$40.7 million or 18.4%. At the same time, lower interest rates resulted in our net interest margin increasing, which in turn, led to an increase in net interest income.

The following tables present changes in interest income and expense attributable to changes in interest rates, volume, and rate/volume¹ for interest-earning assets and interest-bearing liabilities. Tax-exempt income is calculated on a tax-equivalent basis, using a 35.0% tax rate.

Year ended December 31, 2008 compared to 2007

<i>Dollars in thousands</i>	Volume	Rate	Rate/Volume ¹	Total
Interest on earning assets				
Interest-bearing deposits	\$ -	\$ -	\$ 3	\$ 3
Investment securities	2,592	(305)	(63)	2,224
Loans held for sale	6	22	47	75
Loans	5,338	(7,251)	(632)	(2,545)
Total interest income	7,936	(7,534)	(645)	(243)
Interest expense				
Deposits	1,272	(7,688)	(329)	(6,745)
Borrowings	3,688	(2,317)	(842)	529
Total interest expense	4,960	(10,005)	(1,171)	(6,216)
Change in net interest income	\$ 2,976	\$ 2,471	\$ 526	\$ 5,973

Year ended December 31, 2007 compared to 2006

<i>Dollars in thousands</i>	Volume	Rate	Rate/Volume ¹	Total
Interest on earning assets				
Interest-bearing deposits	\$ (64)	\$ (64)	\$ 64	\$ (64)
Investment securities	1,044	482	46	1,572
Loans held for sale	5	15	31	51
Loans	4,165	1,761	133	6,059
Total interest income	5,150	2,194	274	7,618
Interest expense				
Deposits	1,067	2,760	114	3,941
Borrowings	1,897	368	90	2,355
Total interest expense	2,964	3,128	204	6,296
Change in net interest income	\$ 2,186	\$ (934)	\$ 70	\$ 1,322

¹ Represents the change attributable to a combination of change in rate and change in volume.

The following table presents, for the years ended December 31, 2008, 2007, and 2006, the interest earned on or paid for each major asset and liability category, respectively, the average yield for each major asset and liability category, and the net yield between assets and liabilities. Tax-exempt income has been calculated on a tax-equivalent basis using a 35% rate. Unrecognized interest on non-accrual loans is not included in the amount presented, but the average balance of non-accrual loans is included in the denominator when calculating yields.

<i>Dollars in thousands</i>	<u>2008</u> Amount of interest	Average Yield/Rate	<u>2007</u> Amount of interest	Average Yield/Rate	<u>2006</u> Amount of interest	Average Yield/Rate
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Interest on earning assets						
Interest-bearing deposits	\$ 3	1.65%	\$ -	0.00%	\$ 64	5.41%
Investment securities	14,806	6.07%	12,582	5.98%	11,010	5.73%
Loans held for sale	78	4.05%	53	8.43%	14	6.93%
Loans	58,672	6.16%	61,167	7.01%	55,096	6.79%
Total interest-earning assets	73,559	6.14%	73,802	6.81%	66,184	6.58%
Interest-bearing liabilities						
Deposits	23,000	2.90%	29,745	3.93%	25,804	3.55%
Borrowings	10,669	3.62%	10,140	4.71%	7,785	4.49%
Total interest-bearing liabilities	33,669	3.10%	39,885	4.10%	33,589	3.73%
Net interest income	\$ 39,890		\$ 33,917		\$ 32,595	
Interest rate spread		3.04%		2.71%		2.85%
Net interest margin		3.33%		3.13%		3.24%

Tax-exempt interest income amounted to \$4.1 million for the year ended December 31, 2008, \$3.9 million for the year ended December 31, 2007, and \$3.7 million for the year ended December 31, 2006. The following table presents the effect of tax-exempt income on the calculation of the net interest margin, using a 35.0% tax rate in 2008, 2007 and 2006.

<i>Dollars in thousands</i>	For the Years Ended December 31,		
	2008	2007	2006
Net interest income as presented	\$37,703	\$31,836	\$30,615
Effect of tax-exempt income	2,187	2,081	1,980
Net interest income, tax equivalent	\$39,890	\$33,917	\$32,595

Non-Interest Income

Non-interest income decreased \$0.5 million or 4.9% from \$10.1 million in 2007 to \$9.6 million in 2008. The decrease in non-interest income was due to lower mortgage origination and servicing income, which decreased by 75.4% and lower investment management and fiduciary income, which decreased by 15.1%. The decrease in mortgage origination and servicing income was due to a \$338,000 impairment charge for mortgage-servicing rights.

Non-Interest Expense

Non-interest expense increased \$0.8 million or 3.7% in 2008 from \$22.2 million in 2007 to \$23.0 million in 2008. During 2008, the Company aggressively sought to control operating expense. The Company saw a modest increase in salaries and benefits as well as in other operating expense.

Provision to the Allowance for Loan Losses

The Company's provision to the allowance for loan losses was \$4.7 million in 2008 compared to \$1.4 million in 2007. The amount of provision made during 2008 and 2007 was to maintain the allowance for loan losses at an adequate level given continued growth in our loan portfolio as well as current deterioration in asset quality. While the weakness in the national economy has not hit coastal Maine as hard as many other parts of the country, the Company has seen an increase in the level of past-due and non-performing loans. Net chargeoffs were \$2.7 million in 2008 with \$1.1 million coming from one borrowing relationship compared to net chargeoffs of \$1.0 million in 2007. As a result, our provision for loan losses was increased by \$3.3 million in 2008 compared to 2007. Given the number of economic uncertainties at this time, Management views it prudent to continue to increase the allowance for loan losses. A further discussion of asset and credit quality can be found in Assets and Asset Quality .

Net Income

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Net income for 2008 was \$14.0 million a 7.1% or \$0.9 million increase from net income of \$13.1 million that was posted in 2007. Earnings per share on a fully diluted basis were \$1.44, up \$0.10 or 7.5% from the \$1.34 reported for the year ended December 31, 2007. Higher net interest income was the primary factor for the increase in net income.

Key Ratios

Return on average assets in 2008 was 1.10%, down from the 1.13% posted in 2007. Return on average tangible equity was 15.75% in 2008, compared to 15.89% in 2007 and 15.75% in 2006, while return on average equity was 12.02% in 2008, compared to 11.89% in 2007 and 11.63% in 2006. The substantial difference between return on average tangible equity and average equity is due to the addition of goodwill related to acquisitions. In 2008, the Company's dividend payout ratio (dividends declared divided by net income) was 52.76%, compared to 51.49% in 2007 and 48.8% in 2006.

The Company's efficiency ratio a benchmark measure of the amount spent to generate a dollar of income was 46.07% in 2008 compared to 64.72% for the Bank's peer group, on average. In 2007, the Bank's efficiency ratio was 50.16% compared to 59.47% for the Bank's peer group, on average. The improvement in 2008 was the result of the growth in net interest income while controlling operating expenses. The efficiency ratio is calculated by dividing the Company's operating expenses (which excludes the provision for loan losses) by the total of net interest income on a tax-equivalent basis before provision for loan losses and other operating income (which excludes securities gains).

Investment Management and Fiduciary Activities

As of December 31, 2008, First Advisors, the Bank's private banking and investment management division, had assets under management with a market value of \$223.8 million, consisting of 1,015 trust accounts, estate accounts, agency accounts, and self-directed individual retirement accounts. This compares to December 31, 2007, when 1,020 accounts with a market value of \$261.0 million were under management. The decline in market value was due to decline in equity markets that impacted the value of assets under management.

Assets and Asset Quality

Asset growth was strong in 2008, with the loan portfolio increasing by \$59.1 million or 6.4%, while the investment portfolio increased \$40.7 million or 18.4% over December 31, 2007. Total assets increased by 8.4% or \$102.5 million from \$1.22 billion at December 31, 2007, to \$1.33 billion at December 31, 2008. This increase in earning assets contributed to net interest income increasing \$5.9 million or 18.4% during 2008 when compared to 2007.

While the weaknesses in the national and global economies have not impacted coastal Maine as much as other parts of the country, we nevertheless experienced a deterioration in asset quality in our loan portfolio. Non-performing assets to total assets stood at 1.31% at December 31, 2008, a significant increase over 0.56% at December 31, 2007. This increase is attributable to the impact that the weakened economy is having on our borrowers. Small businesses are seeing revenue/sales decreases and some are struggling to meet their obligations with a declining revenue base. A number of consumers have lost their jobs or seen a reduction in hours worked and/or overtime, thereby creating strained finances resulting in payment issues on their loans. In Management's opinion, the Company's long-standing approach to working with borrowers and ethical loan underwriting standards helps alleviate some of the payment problems on customers' loans and in the end minimizes actual loan losses.

Net charge offs in 2008 were \$2.7 million compared to \$1.0 million in 2007, with \$1.1 million of the loan losses in 2008 coming from one borrowing relationship. This \$2.7 million in net losses is 0.28% of average outstanding loans in 2008, which is relatively low compared to most banks across the country but higher than our results for the past 20 years with average chargeoffs of 0.22% per year. We manage our loan portfolio to minimize losses and have shown an excellent track record. The last time loan losses were at this level was during the late 1980s and early 1990s. Without the \$1.1 million attributable to the one relationship, the loss ratio would have been 0.17%, which is in line with our ten-year historical average.

Residential real estate loans represent 46.6% of the total loan portfolio, and this loan category has a low level of losses in comparison to other loan types. In 2008, the loss ratio for residential mortgages was 0.04% compared to 0.28% for the entire loan portfolio. We have not written subprime mortgages or no documentation loans the type of loans that are currently defaulting on a large scale nationwide. The Company does

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not have a credit card portfolio or offer dealer consumer loans which generally carry more risk and therefore higher losses.

The allowance for loan losses ended the year at \$8.8 million and stood at 0.90% of total loans outstanding. A \$4.7 million provision was made to the allowance for loan losses in 2008, resulting in a \$2.0 million net increase in the allowance after \$2.7 million in net chargeoffs. With a weakening economy and an increase in the level of non-performing loans, we felt it prudent to add to the reserve. Given all of the above factors management feels comfortable with the \$8.8 million level as of December 31, 2008.

Investment Activities

During 2008, the investment portfolio increased 18.4% to end the year at \$262.5 million, compared to \$221.8 million on December 31, 2007. The Company's investment securities are classified into two categories: securities available for sale and securities to be held to maturity. Securities available for sale consist primarily of debt securities which Management intends to hold for indefinite periods of time. They may be used as part of the Company's funds management strategy, and may be sold in response to changes in interest rates, prepayment risk and liquidity needs, to increase capital ratios, or for other similar reasons. Securities to be held to maturity consist primarily of debt securities that the Company has acquired solely for long-term investment purposes, rather than for trading or future sale. For securities to be categorized as held to maturity, Management must have the intent and the Company must have the ability to hold such investments until their respective maturity dates. The Company does not hold trading account securities.

All investment securities are managed in accordance with a written investment policy adopted by the Board of Directors. It is the Company's general policy that investments for either portfolio be limited to government debt obligations, time deposits, banker's acceptances, corporate bonds and commercial paper with one of the three highest ratings given by a nationally recognized rating agency. The portfolio is primarily in U.S. Government agency securities and tax-exempt obligations of states and political subdivisions. The individual securities have been selected to enhance the portfolio's overall yield while not materially adding to the Company's level of interest rate risk. The following table sets forth the Company's investment securities at their carrying amounts as of December 31, 2008, 2007, and 2006.

<i>Dollars in thousands</i>	2008	2007	2006
Securities available for sale			
U.S. Treasury and agency	\$ -	\$ -	\$ 4,967
Mortgage-backed securities	922	1,322	1,571
State and political subdivisions	8,910	10,855	11,073
Corporate securities	2,977	14,727	18,349
Federal Home Loan Bank stock	14,031	12,569	7,586
Federal Reserve Bank stock	662	662	662
Other equity securities	263	326	607
	\$ 27,765	\$ 40,461	\$ 44,815
Securities to be held to maturity			
U.S. Treasury and agency	\$ 110,513	\$ 95,009	\$ 46,192
Mortgage-backed securities	60,774	30,786	33,379
State and political subdivisions	62,330	53,914	47,549
Corporate securities	1,150	1,645	8,614
	234,767	181,354	135,734
Total securities	\$ 262,532	\$ 221,815	\$ 180,549

The following table sets forth certain information regarding the yields and expected maturities of the Company's investment securities as of December 31, 2008. Yields on tax-exempt securities have been computed on a tax-equivalent basis using a tax rate of 35%. Mortgage-backed securities are presented according to their final contractual maturity date, while the calculated yield takes into effect the intermediate cashflows from repayment of principal which results in a much shorter average life.

	<u>Available For Sale</u>		<u>Held to Maturity</u>	
	Fair			
<i>Dollars in thousands</i>	Value	Yield to maturity	Amortized Cost	Yield to maturity
U.S. Treasury & Agency				
Due in 1 year or less	\$ -	0.00%	\$ -	0.00%

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Due in 1 to 5 years	-	0.00%	-	0.00%
Due in 5 to 10 years	-	0.00%	5,000	5.00%
Due after 10 years	-	0.00%	105,513	6.42%
Total	-	0.00%	110,513	6.35%
Mortgage-Backed Securities				
Due in 1 year or less	-	0.00%	-	0.00%
Due in 1 to 5 years	165	1.61%	2,612	3.92%
Due in 5 to 10 years	86	7.00%	1,857	5.09%
Due after 10 years	671	3.04%	56,305	5.66%
Total	922	3.15%	60,774	5.57%
State & Political Subdivisions				
Due in 1 year or less	-	0.00%	785	8.50%
Due in 1 to 5 years	2,834	6.97%	4,598	6.73%
Due in 5 to 10 years	6,076	7.47%	13,999	6.60%
Due after 10 years	-	0.00%	42,948	6.43%
Total	8,910	7.31%	62,330	6.52%
Corporate Securities				
Due in 1 year or less	935	7.71%	150	1.50%
Due in 1 to 5 years	1,409	7.50%	-	0.00%
Due in 5 to 10 years	-	0.00%	1,000	5.12%
Due after 10 years	633	4.60%	-	0.00%
Total	2,977	6.95%	1,150	4.65%
Equity Securities				
	14,956	5.95%		
	\$27,765	6.40%	\$234,767	6.19%

During 2008, the Company sold the majority of the corporate debt securities in the investment portfolio in order to reduce the level of credit risk in the portfolio. As a result, a net security loss of \$58,000 was recorded, net of taxes.

As of December 31, 2008, corporate debt securities which were rated below investment grade totaled \$2.4 million, with an estimated fair value of \$1.4 million. Management has evaluated these securities for other-than-temporary impairment, and in the Company's opinion, none of these holdings warranted other-than-temporary classification as of December 31, 2008. Management considered several factors in making this determination, including:

All three companies were current on their interest payments to bondholders.

The securities are issued by auto-related companies: the U.S. Government and President Obama have publicly stated the importance of helping the U.S. auto industry and preserving jobs.

The Company has the both the intent and the ability to continue to hold these securities.

The securities are in the available-for-sale portfolio, and the decline in market value is recognized on the Company's balance sheets as an unrealized loss to equity in accordance with SFAS 115.

Lending Activities

The loan portfolio experienced solid growth during 2008, with the most significant increase seen in commercial real estate loans. Total loans were \$979.3 million at December 31, 2008, a 6.4% increase from total loans of \$920.2 million at December 31, 2007. This continues the loan growth trend experienced by the Company over the past ten years. The following tables summarize the Bank's loan portfolio as of December 31, 2008, 2007, 2006, 2005, and 2004.

<i>Dollars in thousands</i>	<u>As of December 31,</u>		2007	2006	2005	2004
	2008					
Commercial						
Real estate	\$172,492	17.6%	\$119,675	13.0%	\$ 94,765	10.2%
Other	245,224	25.0%	251,489	27.3%	236,637	30.3%
Residential real estate						
Term	455,753	46.6%	442,407	48.1%	421,967	50.4%
Construction	1,883	0.2%	5,269	0.6%	5,394	0.6%
Consumer	67,642	6.9%	66,539	7.2%	55,658	6.7%

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Municipal	36,279	3.7%	34,785	3.8%	23,724	2.8%	20,270	2.6%	13,724	2.9%
Total loans	\$979,273	100%	\$920,164	100%	\$838,145	100%	\$772,338	100%	\$478,332	100%

The following table sets forth certain information regarding the contractual maturities of the Bank's loan portfolio as of December 31, 2008.

<i>Dollars in thousands</i>	< 1 Year	1 - 5 Years	5 - 10 Years	> 10 Years	Total
Commercial real estate	\$ 632	\$ 6,165	\$ 20,945	\$144,750	\$172,492
commercial other	46,504	53,517	35,498	109,705	245,224
Residential real estate	1,081	5,963	38,825	409,884	455,753
Residential construction	1,705	178	-	-	1,883
Consumer	7,505	15,402	10,094	34,641	67,642
Municipal	4,928	14,663	5,715	10,973	36,279
Totals	\$62,355	\$95,888	\$111,077	\$709,953	\$979,273

The following table provides a listing of loans by category, excluding loans held for sale, between variable and fixed rates as of December 31, 2008.

<i>Dollars in thousands</i>	Amount	% of total
Variable-rate loans		
Commercial loans	\$370,306	37.81%
State and municipal loans	4,440	0.45%
Consumer loans	5,155	0.53%
Equity loans	74,541	7.61%
Residential adjustable-rate mortgages	277,709	28.36%
Total variable-rate loans	732,151	74.76%
Fixed-rate loans	247,122	25.24%
Total loans	\$979,273	100.00%

Loan Concentrations

As of December 31, 2008, the Bank did not have any concentration of loans in one particular industry that exceeded 10% of its total loan portfolio.

Loans Held for Sale

The volume of residential mortgages sold into the secondary market during 2008 was lower than that sold in 2007 due to lower loan demand. This, along with an accounting adjustment for mortgage servicing rights, resulted in lower levels of non-interest income for mortgage origination and servicing. Loans held for sale are carried at the lower of cost or market value, with a balance of \$1.3 million at December 31, 2008 compared with \$1.8 million at December 31, 2007.

Allowance for Loan Losses and Loan Loss Experience

The allowance for loan losses represents the amount available for credit losses inherent in the Company's loan portfolio. Loans are charged off when they are deemed uncollectible, after giving consideration to factors such as the customer's financial condition, underlying collateral and guarantees, as well as general and industry economic conditions.

Adequacy of the allowance for loan losses is determined using a consistent, systematic methodology, which analyzes the risk inherent in the loan portfolio. In addition to evaluating the collectibility of specific loans when determining the adequacy of the allowance for loan losses,

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Management also takes into consideration other factors such as changes in the mix and size of the loan portfolio, historic loss experience, the amount of delinquencies and loans adversely classified, and economic trends. The adequacy of the allowance for loan losses is assessed by an allocation process whereby specific loss allocations are made against certain adversely classified loans, and general loss allocations are made against segments of the loan portfolio which have similar attributes. The Company's historical loss experience, industry trends, and the impact of the local and regional economy on the Company's borrowers, were considered by Management in determining the adequacy of the allowance for loan losses.

The allowance for loan losses is increased by provisions charged against current earnings. Loan losses are charged against the allowance when Management believes that the collectibility of the loan principal is unlikely. Recoveries on loans previously charged off are credited to the allowance. While Management uses available information to assess possible losses on loans, future additions to the allowance may be necessary based on increases in non-performing loans, changes in economic conditions, growth in loan portfolios, or for other reasons. Any future additions to the allowance would be recognized in the period in which they were determined to be necessary. In addition, various regulatory agencies periodically review the Company's allowance for loan losses as an integral part of their examination process. Such agencies may require the Company to record additions to the allowance based on judgments different from those of Management.

Credit quality of the commercial portfolios is quantified by a corporate credit rating system designed to parallel regulatory criteria and categories of loan risk. Individual loan officers monitor their loans to ensure appropriate rating assignments and adjustments are made on a timely basis. Risk ratings and quality of the commercial loan portfolio are also assessed on a regular basis by an independent loan review consulting firm. Ongoing portfolio trend analyses and individual credit reviews to evaluate loan risk and compliance with corporate lending policies are also performed. The level of allowance allocable to each risk-rating group is determined by applying a loss factor that estimates the amount of probable loss in each category. The assigned loss factor for each risk rating is based upon Management's assessment of historical loss data, portfolio characteristics, economic trends, overall market conditions and past experience.

Consumer loans, which include residential mortgages, home equity loans/lines, and direct/indirect loans, are generally evaluated as a group based on product type and on the basis of delinquency data and other credit data available due to the large number of such loans and the relatively small size of individual credits. Allocations for these loan categories are principally determined by applying loss factors that represent Management's estimate of inherent losses. In each category, inherent losses are estimated based upon Management's assessment of historical loss data, portfolio characteristics, economic trends, overall market conditions and past experience. In addition, certain loans in these categories may be individually risk-rated if considered necessary by Management.

The other method used to allocate the allowance for loan losses entails the assignment of reserve amounts to individual loans on the basis of loan impairment. Certain loans are evaluated individually and are judged to be impaired when Management believes it is probable that the Company will not collect all of the contractual interest and principal payments as scheduled in the loan agreement. Under this method, loans are selected for evaluation based on internal risk ratings or non-accrual status. A specific reserve is allocated to an individual loan when that loan has been deemed impaired and when the amount of a probable loss is estimable on the basis of its collateral value, the present value of anticipated future cash flows, or its net realizable value. At December 31, 2008, impaired loans with specific reserves totaled \$7.6 million (all of these loans were on non-accrual status) and the amount of such reserves was \$2.0 million. This compares to impaired loans with specific reserves of \$1.3 million at December 31, 2007 (all of these loans were on non-accrual status) and the amount of such reserves was \$0.6 million.

All of these analyses are reviewed and discussed by the Directors' Loan Committee, and recommendations from these processes provide Management and the Board of Directors with independent information on loan portfolio condition. As a result of these analyses, the Company has concluded that the level of the allowance for loan losses was adequate as of December 31, 2008. Although the level of the allowance for loan losses is lower than the average of the Bank's peers as a percentage of total loans, Management views the level of the allowance for loan losses as adequate as a result of the relatively high percentage of residential real estate loans in the portfolio in comparison to the peer group's average and overall credit quality in the portfolio.

The following table reflects the Bank's allowance for loan losses by category of loan as of December 31, 2008, 2007, 2006, 2005, and 2004. The unallocated portion of the allowance for loan losses is a general reserve that is not allocated to a specific portion of the loan portfolio. The commercial category includes commercial real estate loans. The percentages represent the proportion of each category to the total amount of loans outstanding at each date.

<i>Dollars in thousands</i>	<u>As of December 31,</u>									
	2008		2007		2006		2005		2004	
Real estate	\$ 757	47%	\$ 781	49%	\$ 749	51%	\$ 798	52%	\$ 856	58%
Commercial	6,223	46%	4,678	44%	4,503	42%	3,983	43%	2,509	36%
Consumer	1,144	7%	1,098	7%	1,008	7%	1,043	5%	711	6%

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Unallocated	676	-	243	-	104	-	262	-	638	-
Total	\$8,800	100%	\$6,800	100%	\$6,364	100%	\$6,086	100%	\$4,714	100%

During 2008, a provision of \$4.7 million was made to the allowance for loan losses, compared to a provision of \$1.4 million in 2007, and \$1.3 million in 2006. Given the current weakness in the national economy resulting in a deterioration in asset quality, Management felt it prudent to continue to increase the allowance for loan losses during 2008. Net loans charged off in 2008 were \$2.7 million, or 0.28% of average loans outstanding for the year. This compares to net loan chargeoffs of \$1.0 million or 0.11% in 2007 and \$1.0 million or 0.13% in 2006. The following table summarizes loan loss allowance activity for the years ended December 31, 2008, 2007, 2006, 2005 and 2004.

<i>Dollars in thousands</i>	<u>Years ended December 31,</u>				
	2008	2007	2006	2005	2004
Balance at beginning of year	\$6,800	\$6,364	\$6,086	\$4,714	\$4,200
Acquisition of FNB Bankshares	-	-	-	2,066	-
Loans charged off:					
Commercial ¹	2,190	867	851	501	260
Real estate mortgage	159	13	42	270	-
Consumer ²	592	457	420	281	180
Total	2,941	1,337	1,313	1,052	440
Recoveries on loans previously charged off					
Commercial ¹	81	145	93	51	14
Real estate mortgage	4	4	16	-	-
Consumer	156	192	157	107	60
Total	241	341	266	158	74
Net loans charged off	2,700	996	1,047	894	366
Provision for loan losses	4,700	1,432	1,325	200	880
Balance at end of year	\$8,800	\$6,800	\$6,364	\$6,086	\$4,714
Ratio of net loans charged off to average loans outstanding	0.28%	0.11%	0.13%	0.12%	0.08%
Ratio of allowance for loan losses to total loans outstanding	0.90%	0.74%	0.76%	0.79%	0.99%

¹ Includes commercial real estate loans

² Includes home equity lines of credit

Non-Performing Assets

The Bank's overall loan delinquency ratio increased to 2.99% at December 31, 2008, versus 2.27% at December 31, 2007. The increase in 2008 was related to the weakening national economy resulting in a deterioration in asset quality. The following table sets forth loans delinquent more than ninety days by category, total loans carried on a non-accrual basis, and income not recognized from non-accrual loans as of December 31, 2008, 2007, 2006, 2005 and 2004.

<i>Dollars in thousands</i>	<u>As of December 31,</u>				
	2008	2007	2006	2005	2004
Commercial real estate and business	\$ 11,049	\$ 2,745	\$ 3,390	\$ 2,022	\$ 1,580
Residential real estate	3,938	2,055	540	934	270
Consumer	2,442	354	302	464	32
Total	\$ 17,429	\$ 5,154	\$ 4,232	\$ 3,420	\$ 1,882
Non-accrual loans included in above total	\$ 12,449	\$ 2,867	\$ 3,485	\$ 3,095	\$ 1,601

Income not recognized from non-accrual loans	489	283	396	202	189
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The Bank places a loan on non-accrual status only after a careful review of the loan circumstances and a determination that payment in full of principal and/or interest is not expected. Income not recognized from non-accrual loans represents the interest income, as of the end of each period, that would have been recorded on loans placed on non-accrual status if they were current in accordance with their original terms. None of these amounts were included in interest income for the same periods.

At December 31, 2008, there were nine properties owned with a net OREO balance of \$2.4 million compared to December 31, 2007 when there were two properties owned with a net OREO balance of \$0.8 million and December 31, 2006 when there were also two properties owned with a net OREO balance of \$1.1 million. Other real estate owned and repossessed assets (OREO) are comprised of properties or other assets acquired through a foreclosure proceeding, or acceptance of a deed or title in lieu of foreclosure.

Funding, Liquidity and Capital Resources

The Company's principal sources of funding are deposits and borrowed funds from the Federal Home Loan Bank of Boston. The Company has a comprehensive liquidity management program. It maintains adequate funding for its assets by acquiring deposits in its local market as well as through wholesale sources. The Bank's liquidity position is further supplemented with securities repurchase agreements with certain brokers and \$15.0 million in credit lines with correspondent banks.

While the Bank maintains a securities available for sale portfolio to enhance its overall liquidity position, its present policy is not to liquidate securities to meet short-term liquidity needs. Instead, the Bank uses Federal Home Loan Bank advances or securities repurchase agreements for this purpose. At December 31, 2008, the Company had a net unrealized loss of \$0.8 million (net of \$0.4 million in deferred income taxes) on securities available for sale.

Deposit balances generally increase during the summer and autumn months of each year due to increased seasonal business activity and also fluctuate throughout the year as a result of changes in volume of wholesale certificates of deposit due to variations in rates available from several wholesale funding sources. In 2008, the maximum amount of deposits at any month end was \$925.7 million on December 31, 2008.

As of December 31, 2008, the Bank had primary sources of liquidity of \$188.4 million, or 14.5% of its assets. It is Management's opinion that this is adequate. The Bank has established guidelines for liquidity management, with policies and procedures prescribed in its funds management policy. The Bank has not experienced any recent significant deposit trends which would have a material effect on the Bank's liquidity position.

Deposits

During 2008, total deposits increased by \$144.5 million or 18.5%, ending the year at \$925.7 million compared to \$781.3 million at December 31, 2007. This increase was primarily due to an increase in certificates of deposit. The following table sets forth the average daily balance for the Bank's principal deposit categories for each period:

<i>Dollars in thousands</i>	<u>Years ended December 31,</u>			<i>% growth 2008 vs. 2007</i>
	2008	2007	2006	
Demand deposits	\$ 63,495	\$ 61,678	\$ 62,571	2.86%
NOW accounts	105,689	102,083	101,103	3.41%
Money market accounts	123,699	125,370	126,837	-1.35%
Savings	86,018	91,967	102,683	-6.92%
Certificates of deposit	474,517	438,131	396,855	7.67%
Total deposits	\$ 853,418	\$ 819,229	\$ 790,049	4.01%

The average cost of deposits (including non-interest-bearing accounts) was 2.69% for the year ended December 31, 2008, compared to 3.75% for the year ended December 31, 2007 and 3.27% for the year ended December 31, 2006. The following table sets forth the average cost of each category of interest-bearing deposits for the periods indicated.

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	<u>Years ended December 31,</u>		
	2008	2007	2006
NOW	0.63%	0.66%	0.54%
Money market	2.88%	4.82%	4.64%

Savings	0.97%	1.12%	1.09%
Certificates of deposit	3.78%	5.12%	4.60%
Total interest-bearing deposits	2.90%	3.93%	3.55%

Of all certificates of deposit, \$484.5 million or 90.2% will mature by December 31, 2009. As of December 31, 2008, the Bank held a total of \$290.8 million in certificate of deposit accounts with balances in excess of \$100,000. The following table summarizes the time remaining to maturity for these certificates of deposit:

<i>Dollars in thousands</i>	<u>As of December 31,</u>	
	2008	2007
Within 3 Months	\$ 214,491	\$ 36,997
3 Months through 6 months	35,475	21,093
6 months through 12 months	22,631	30,139
Over 12 months	18,200	18,726
Total	\$ 290,797	\$ 106,955

Borrowed Funds

Borrowed funds consists mainly of advances from the Federal Home Loan Bank of Boston (FHLB) which are secured by FHLB stock, funds on deposit with FHLB, U.S. Treasury and Agency notes and mortgage-backed securities and qualifying first mortgage loans. As of December 31, 2008, the Bank's total FHLB borrowing capacity was \$317.8 million, of which \$97.4 million was unused. As of December 31, 2008, advances totaled \$220.4 million, with a weighted average interest rate of 3.38% and remaining maturities ranging from two days to 16 years. This compares to advances totaling \$273.6 million, with a weighted average interest rate of 4.20% and remaining maturities ranging from two days to 16 years, as of December 31, 2007. During 2008, the Bank shifted a portion of its funding from borrowed funds to wholesale certificates of deposit to increase the Bank's immediate sources of liquidity. The decrease in the weighted average rate paid on borrowed funds in 2008 compared to 2007 is consistent with the interest rate policy and actions of the FOMC.

The Bank offers securities repurchase agreements to municipal and corporate customers as an alternative to deposits. The balance of these agreements as of December 31, 2008 was \$48.8 million, compared to \$41.1 million on December 31, 2007, and \$39.8 million on December 31, 2006. The weighted average rates of these agreements were 2.12% as of December 31, 2008, compared to 3.46% as of December 31, 2007 and 3.60% as of December 31, 2006.

The Bank participates in the Note Option Depository which is offered by the U.S. Treasury Department. Under the Treasury Tax and Loan Note program, the Bank accumulates tax deposits made by its customers and is eligible to receive additional Treasury Direct investments up to an established maximum balance of \$5.0 million. The balances invested by the Treasury are increased and decreased at the discretion of the Treasury. The deposits are generally made at interest rates that are favorable in comparison to other borrowings. The balances on the Treasury Tax and Loan note at December 31, 2008, 2007, and 2006 were \$2.9 million, \$2.0 million, and \$2.5 million, respectively.

The maximum amount of borrowed funds outstanding at any month-end during each of the last three years was \$331.7 million at the end of January for the year 2008, \$316.7 million at the end of December for the year 2007, and \$180.9 million at the end of May for the year 2006. The average amount outstanding during 2008 was \$293.7 million with a weighted average interest rate of 3.62%. This compares to an average outstanding amount of \$215.4 million with a weighted average interest rate of 4.71% in 2007, and an average outstanding amount of \$173.2 million with a weighted average interest rate of 4.49% in 2006. The decline in average cost realized during 2008 is consistent with the interest rate policy and actions of the FOMC.

Capital Resources

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Capital at December 31, 2008 was sufficient to meet the requirements of regulatory authorities. Leverage capital of the Company, or total shareholders' equity divided by average total assets for the current quarter less goodwill and any net unrealized gain or loss on securities available for sale, stood at 7.07% on December 31, 2008 and 7.22% at December 31, 2007. To be rated "well-capitalized", regulatory requirements call for a minimum leverage capital ratio of 5.00%. At December 31, 2008, the Company had tier-one risk-based capital of 10.11% and tier-two risk-based capital of 11.13%, versus 10.21% and 11.07%, respectively, at December 31, 2007. To be rated "well-capitalized", regulatory requirements call for minimum tier-one and tier-two risk-based capital ratios of 6.00% and 10.00%, respectively. The Company's actual levels of capitalization were comfortably above the standards to be rated "well-capitalized" by regulatory authorities.

During 2008, the Company declared cash dividends of \$0.185 per share for the first quarter, \$0.190 per share for the second quarter, \$0.195 per share for the third quarter, and \$0.195 per share for the fourth quarter. The Company's dividend payout ratio was 52.76% of earnings in 2008, 51.49% in 2007, and 48.80% in 2006. The ability of the Company to pay cash dividends to its shareholders depends on receipt of dividends from its subsidiary, the Bank. A total of \$7.3 million in dividends was declared in 2008 from the Bank to the Company.

In determining future dividend payout levels, the Board of Directors carefully analyzes capital requirements and earnings retention, as set forth in the Company's Dividend Policy. The Bank may pay dividends to the Company out of so much of its net profits as the Bank's directors deem appropriate, subject to the limitation that the total of all dividends declared by the Bank in any calendar year may not exceed the total of its net profits of that year combined with its retained net profits of the preceding two years. Based upon this restriction, the amount available for dividends in 2009 will be that year's net income plus \$12.3 million. The payment of dividends from the Bank to the Company may be additionally restricted if the payment of such dividends resulted in the Bank failing to meet regulatory capital requirements. Also, pursuant to restrictions applicable to the Company as a consequence of its participation in the CPP program discussed below, the Company may not increase its dividend above \$0.195 per share during the first three years that the CPP shares are outstanding without the consent of the U.S. Treasury.

In 2008, 13,000 shares of common stock were issued in conjunction with the exercise of stock options for consideration totaling \$84,000 and 39,668 shares were issued via employee stock programs and the dividend reinvestment plan during the year for consideration totaling \$0.6 million. The Company also purchased 88,764 shares of common stock for total consideration of \$1.4 million during the year.

On November 21, 2008, the Company received approval for a \$25 million preferred stock investment by the U.S. Treasury under the Capital Purchase Program. The Company completed the CPP investment transaction on January 9, 2009. The CPP Shares call for cumulative dividends at a rate of 5.0% per year for the first five years, and at a rate of 9.0% per year in following years. The CPP Shares qualify as Tier 1 capital on the Company's books for regulatory purposes and will rank senior to the Company's common stock and senior or at an equal level in the Company's capital structure to any other shares of preferred stock the Company may issue in the future. A pro-forma demonstration of the impact on the Company's capital ratios as of December 31, 2008, is shown in the following table:

	<u>As of December 31, 2008</u>	
	Historical as Presented	Pro-Forma as Approved
Total capital to risk-weighted assets	11.13%	13.97%
Tier 1 capital to risk-weighted assets	10.11%	12.96%
Tier 1 capital to average assets	7.07%	9.06%

Management knows of no present trends, events or uncertainties that will have, or are reasonably likely to have, a material effect on capital resources, liquidity, or results of operations.

Average Daily Balance Sheets

The following table shows the Company's average daily balance sheets for the years ended December 31, 2008, 2007 and 2006.

<i>In thousands of dollars</i>	Years ended December 31,		
	2008	2007	2006
Assets			
Cash and due from banks	\$ 16,281	\$ 19,978	\$ 21,227
Overnight funds sold	181	-	-

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Securities available for sale	37,506	43,652	41,441
Securities to be held to maturity	205,783	158,080	142,374
Loans held for sale (fair value approximates cost)	1,923	623	202
Loans	949,135	873,009	811,665
Allowance for loan losses	(7,607)	(6,634)	(6,176)
Net loans	941,528	866,375	805,489
Accrued interest receivable	6,846	6,697	5,573
Premises and equipment, net of accumulated depreciation	16,228	15,664	16,250
Other real estate owned	1,736	931	902
Goodwill	27,609	27,684	27,684
Other assets	17,812	16,833	17,065
Total Assets	\$1,273,433	\$1,156,517	\$1,078,207

Liabilities & Stockholders' Equity

Demand deposits	\$ 63,495	\$ 61,678	\$ 62,571
NOW deposits	105,689	102,083	101,103
Money market deposits	123,699	125,370	126,837
Savings deposits	86,018	91,967	102,683
Certificates of deposit	364,529	323,367	164,988
Certificates \$100M and over	109,988	114,764	231,867
Total deposits	853,418	819,229	790,049
Borrowed funds	293,745	215,403	173,200
Dividends payable	850	739	628
Other liabilities	8,972	9,724	8,571
Total Liabilities	1,156,985	1,045,095	972,448
Shareholders' Equity:			
Common stock	97	98	99
Additional paid-in capital	44,214	45,644	46,776
Retained earnings	72,492	65,366	58,275
Accumulated other comprehensive (loss) income			
Net unrealized gains (losses) on available-for-sale securities	(87)	574	609
Net unrealized loss on postretirement benefit costs	(268)	(260)	-
Total Stockholders' Equity	116,448	111,422	105,759
Total Liabilities & Stockholders' Equity	\$1,273,433	\$1,156,517	\$1,078,207

Contractual Obligations and Off-Balance Sheet Activities

The following table sets forth the contractual obligations and commitments to extend credit of the Company as of December 31, 2008:

<i>Dollars in thousands</i>	Total	Less than			More than 5
		1 year	1-3 years	3-5 years	years
Borrowed funds	\$ 272,074	131,890	50,000	20,000	70,184
Operating leases	1,014	206	376	204	228
Certificates of deposit	536,949	484,486	46,669	5,794	-
Total	\$ 810,037	616,582	97,045	25,998	70,412
Unused lines, collateralized by residential real estate	\$ 55,370	55,370	-	-	-
Other unused commitments	\$ 75,236	75,236	-	-	-
Standby letters of credit	\$ 2,687	2,687	-	-	-
Commitments to extend credit	\$ 12,496	12,496	-	-	-
Total loan commitments and unused lines of credit	\$ 145,789	145,789	-	-	-

The Company is party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These include commitments to originate loans, commitments for unused lines of credit, and standby letters of credit. The instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the consolidated balance sheets. Commitments for unused lines are agreements to lend to a customer provided there is no violation of any condition established in the contract and generally have fixed expiration dates. Standby letters of credit are conditional commitments issued by the Bank to guarantee a customer's performance to a third

party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loans to customers. As of December 31, 2008, the Company's off-balance-sheet activities consisted entirely of commitments to extend credit.

Capital Purchases

In 2008, the Company made capital purchases totaling \$0.8 million. This cost will be amortized over an average of seven years, adding approximately \$112,000 to pre-tax operating costs per year. The capital purchases included real estate improvements for branch premises and equipment related to technology. In addition, \$3.3 million in computer hardware and software was acquired which the Company intends to place in service during the first quarter of 2009.

Effect of Future Interest Rates on Post-retirement Benefit Liabilities

In evaluating the Company's post-retirement benefit liabilities, Management believes changes in discount rates which have occurred pursuant to newly enacted Federal legislation will not have a significant impact on the Company's future operating results or financial condition.

Other Information

Impact of Recently Issued Accounting Standards

In September 2006, FASB issued Statement of Financial Accounting Standards (SFAS) No. 157, Fair Value Measurements. SFAS No. 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. The statement establishes a fair value hierarchy about the assumptions used to measure fair value and clarifies assumptions about risk and the effect of a restriction on the sale or use of an asset. This Statement is effective for financial statements issued for fiscal years beginning after November 15, 2007. In February 2008, FASB issued FASB Staff Position (FSP) No. FAS 157-2, Effective Date of FASB Statement No. 157, which delays the effective date for all nonfinancial assets and nonfinancial liabilities, except those that are recognized or disclosed at fair value on a recurring basis (at least annually) to fiscal years beginning after November 15, 2008, and interim periods within those fiscal years. Although this Statement does not require any new fair value measurements, it has expanded our fair value disclosures. In October 2008, the FASB issued FSP FAS No. 157-3, Determining the Fair Value of a Financial Asset when the Market for that Asset is not Active. FSP FAS No. 157-3 amended SFAS No. 157 by incorporating an example to illustrate key considerations in determining the fair value of a financial asset in an inactive market. The FSP was effective upon issuance.

In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities, which gives entities the option to measure eligible financial assets and financial liabilities at fair value on an instrument-by-instrument basis. The election to use the fair value option is available when an entity first recognizes a financial asset or financial liability. Subsequent changes in fair value must be recorded in earnings. SFAS No. 159 contains provisions to apply the fair value option to existing eligible financial instruments at the date of adoption. This statement is effective as of the beginning of an entity's first fiscal year after November 15, 2007. The Company did not take the fair value option under SFAS No. 159 for any financial assets or financial liabilities.

Effective January 1, 2008, the Company adopted the provisions of Emerging Issues Task Force (EITF) 06-10: Accounting for Collateral Assignment Split-Dollar Life Insurance Arrangements. The EITF states that an employer should recognize a liability for the postretirement benefit related to a collateral assignment split-dollar life insurance arrangement. The Company recognized the effect of applying EITF 06-10 as a change in accounting principle through a cumulative-effect adjustment to retained earnings. The cumulative effect of the change on retained earnings on the consolidated balance sheet was \$215,000 to retained earnings.

In December 2007, FASB issued Statement No. 160, Non-controlling Interests in Consolidated Financial Statements—an amendment of ARB No. 51 (SFAS No.160). This statement applies to all entities that prepare consolidated financial statements, except not-for-profit organizations, but will affect only those entities that have an outstanding non-controlling interest in one or more subsidiaries or that deconsolidate a subsidiary. This statement amends ARB No. 51 to establish accounting and reporting standards for the non-controlling interest in a subsidiary and for the deconsolidation of a subsidiary. SFAS No. 160 is effective for fiscal years beginning after December 15, 2009. The Company does not expect it will have a material effect on its financial condition or results of operations.

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In March 2008, FASB issued Statement No. 161, *Disclosures about Derivative Instruments and Hedging Activities* an amendment of FASB Statement No. 133 (SFAS No. 161). This statement requires enhanced disclosures about an entity's derivative and hedging activities and thereby improves the transparency of financial reporting. Entities are required to provide enhanced disclosures about (a) how and why an entity uses derivative instruments, (b) how derivative instruments and related hedged items are accounted for under Statement 133 and its related interpretations, and (c) how derivative instruments and related hedged items affect an entity's financial position, financial performance, and cash flows. SFAS No. 161 is effective for fiscal years and interim periods beginning after November 15, 2008. The Company is currently evaluating the impact of SFAS No. 161 but does not expect it will have a material effect on its financial condition or results of operations.

In June 2006, the Financial Accounting Standards Board (FASB) issued FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* (FIN 48). FIN 48 clarifies the accounting for uncertainty in income taxes recognized in the Company's financial statements in accordance with SFAS No. 109, *Accounting for Income Taxes*, and prescribes a minimum recognition threshold and measurement attributed for the financial statement recognition and measurement of a tax provision taken or expected to be taken in a tax return. The provisions of FIN 48 are effective for fiscal years beginning after December 15, 2007. The Company implemented FIN 48 during 2008 and it did not have a material impact on the Company's financial statements.

Forward-Looking Statements

Certain disclosures in Management's Discussion and Analysis of Financial Condition and Results of Operations contain certain forward-looking statements (as defined in the Private Securities Litigation Reform Act of 1995). In preparing these disclosures, Management must make assumptions, including, but not limited to, assumptions concerning the level of future interest rates, general local, regional and national economic conditions, competitive pressures, prepayments on loans and investments, required levels of capital, needs for liquidity, and the adequacy of the allowance for loan losses. These forward-looking statements may be subject to significant known and unknown risks and uncertainties, and other factors, including, but not limited to, those matters referred to in the preceding sentence.

Although the Company believes that the expectations reflected in such forward-looking statements are reasonable, actual results may differ materially from the results discussed in these forward-looking statements. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. The Company undertakes no obligation to republish revised forward-looking statements to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events. Readers are also urged to carefully review and consider the various disclosures made by the Company which attempt to advise interested parties of the factors which affect the Company's business.

ITEM 7A. Quantitative and Qualitative Disclosures about Market Risk

Market risk is the risk of loss arising from adverse changes in the fair value of financial instruments due to changes in interest rates, and the Company's market risk is composed primarily of interest rate risk. The Bank's Asset/Liability Committee (ALCO) is responsible for reviewing the interest rate sensitivity position of the Company and establishing policies to monitor and limit exposure to interest rate risk. All guidelines and policies established by ALCO have been approved by the Board of Directors.

Asset/Liability Management

The primary goal of asset/liability management is to maximize net interest income within the interest rate risk limits set by ALCO. Interest rate risk is monitored through the use of two complementary measures: static gap analysis and earnings simulation modeling. While each measurement has limitations, taken together they present a reasonably comprehensive view of the magnitude of interest rate risk in the Company, the level of risk through time, and the amount of exposure to changes in certain interest rate relationships.

Static gap analysis measures the amount of repricing risk embedded in the balance sheet at a point in time. It does so by comparing the differences in the repricing characteristics of assets and liabilities. A gap is defined as the difference between the principal amount of assets and liabilities which reprice within a specified time period. The cumulative one-year gap, at year-end, was -8.95% of total assets, which compares to -12.90% of assets at December 31, 2007. ALCO's policy limit for the one-year gap is plus or minus 20% of total assets. Core deposits with

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non-contractual maturities are presented based upon historical patterns of balance attrition which are reviewed at least annually.

The gap repricing distributions include principal cash flows from residential mortgage loans and mortgage-backed securities in the time frames in which they are expected to be received. Mortgage prepayments are estimated by applying industry median projections of prepayment speeds to portfolio segments based on coupon range and loan age.

The Company's summarized static gap, as of December 31, 2008, is presented in the following table:

<i>Dollars in thousands</i>	0-90 Days	90-365 Days	1-5 Years	5+ Years
Investment securities at amortized cost	\$ 63,438	\$ 88,255	\$ 73,195	\$ 38,904
Loans held for sale	-	-	-	1,298
Loans	351,460	122,312	350,183	155,318
Other interest-earning assets	-	9,148	-	-
Non-rate-sensitive assets	1,631	-	-	70,602
Total assets	416,529	219,715	423,378	266,122
Interest-bearing deposits	481,273	134,281	52,462	189,321
Borrowed funds	116,886	15,009	70,047	70,132
Non-rate-sensitive liabilities and equity	1,800	5,700	38,000	150,833
Total liabilities and equity	599,959	154,990	160,509	410,286
Period gap	\$(183,430)	\$ 64,725	\$ 262,869	\$(144,164)
Percent of total assets	-13.84%	4.88%	19.83%	-10.87%
Cumulative gap (current)	(183,430)	(118,705)	144,164	-
Percent of total assets	-13.84%	-8.95%	10.87%	0.00%

The earnings simulation model forecasts one- and two-year net interest income under a variety of scenarios that incorporate changes in the absolute level of interest rates as well as basis risk, as represented by changes in the shape of the yield curve and changes in interest rate relationships. Management evaluates the effects on income of alternative interest rate scenarios against earnings in a stable interest rate environment. This analysis is also most useful in determining the short-run earnings exposures to changes in customer behavior involving loan payments and deposit additions and withdrawals.

The most recent simulation model projects net interest income would increase by approximately 1.8% of stable-rate net interest income if short-term rates fall gradually by one percentage point over the next year, and decrease by approximately 1.2% if short-term rates rise gradually by two percentage points. Both scenarios are within ALCO's policy limit of a decrease in net interest income of no more than 10.0% given a move in interest rates of 2.0% up or 1.0% down, in the first year. Management believes this reflects a reasonable interest rate risk position. Within a two-year horizon and assuming no additional change in interest rates, the model forecasts that net interest income would be lower than that earned in a stable rate environment by 0.5% in a falling rate scenario and decrease by 6.4% in a rising rate scenario.

The change in net interest income projections between December 31, 2008, and December 31, 2007, is attributable to the change in the Company's mix of assets and liabilities, as well as lowering of interest rates by the FOMC and the corresponding steepening of the yield curve which occurred in 2007. A summary of the Company's interest rate risk simulation modeling, as of December 31, 2008 and 2007 is presented in the following table:

Changes in Net Interest Income	2008	2007
Year 1		
Projected changes if rates decrease by 1.0%	+1.8%	+4.7%
Projected change if rates increase by 2.0%	-1.2%	-7.3%
Year 2		
Projected changes if rates decrease by 1.0%	-0.5%	+15.8%
Projected change if rates increase by 2.0%	-6.4%	-15.0%

This dynamic simulation model includes assumptions about how the balance sheet is likely to evolve through time and in different interest rate environments. Loans and deposits are projected to maintain stable balances. All maturities, calls and prepayments in the securities portfolio are assumed to be reinvested in similar assets. Mortgage loan prepayment assumptions are developed from industry median estimates of prepayment

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speeds for portfolios with similar coupon ranges and seasoning. Non-contractual deposit volatility and pricing are assumed to follow historical patterns. The sensitivities of key assumptions are analyzed annually and reviewed by ALCO.

A variety of financial instruments can be used to manage interest rate sensitivity. These may include the securities in the investment portfolio, interest rate swaps, and interest rate caps and floors. Frequently called interest rate derivatives, interest rate swaps, caps and floors have characteristics similar to securities but possess the advantages of customization of the risk-reward profile of the instrument, minimization of balance sheet leverage and improvement of liquidity. As of December 31, 2008, the Company was using interest rate caps for interest rate risk management to mitigate its exposure to deterioration of net interest income in a rising rate environment.

Management believes that the current level of interest rate risk is acceptable as of December 31, 2008. The Company engages an independent consultant to periodically review its interest rate risk position, as well as the effectiveness of simulation modeling and reasonableness of assumptions used. As of December 31, 2008, there were no significant differences between the views of the independent consultant and Management regarding the Company's interest rate risk exposure.

ITEM 8. Financial Statements and Supplemental Data

Consolidated Balance Sheets

The First Bancorp, Inc. and Subsidiary

	2008	2007 (restated for change in accounting principle)
<i>As of December 31,</i>		
<u>Assets</u>		
Cash and cash equivalents	\$ 16,856,000	\$ 17,254,000
Securities available for sale	27,765,000	40,461,000
Securities to be held to maturity, fair value of \$229,460,000 at December 31, 2008, and \$181,132,000 at December 31, 2007	234,767,000	181,354,000
Loans held for sale	1,298,000	1,817,000
Loans	979,273,000	920,164,000
Less allowance for loan losses	8,800,000	6,800,000
Net loans	970,473,000	913,364,000
Accrued interest receivable	5,783,000	6,585,000
Premises and equipment, net	16,028,000	16,481,000
Other real estate owned	2,428,000	827,000
Goodwill	27,684,000	27,684,000
Other assets	22,662,000	17,423,000
Total assets	\$1,325,744,000	\$ 1,223,250,000
<u>Liabilities</u>		
Demand deposits	\$ 68,399,000	\$ 60,637,000
NOW deposits	108,188,000	101,680,000
Money market deposits	129,333,000	124,033,000
Savings deposits	82,867,000	86,611,000
Certificates of deposit under \$100,000	246,152,000	301,364,000
Certificates of deposit \$100,000 or more	290,797,000	106,955,000
Total deposits	925,736,000	781,280,000
Borrowed funds	272,074,000	316,719,000
Other liabilities	10,753,000	12,798,000
Total liabilities	1,208,563,000	1,110,797,000
Commitments and contingent liabilities (notes 13, 15, 19 and 20)		
<u>Shareholders' equity</u>		
Common stock, one cent par value	97,000	97,000
Additional paid-in capital	44,117,000	44,762,000

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Retained earnings	74,057,000	67,432,000
Accumulated other comprehensive (loss) income		
Net unrealized (loss) gain on securities available for sale, net of tax benefit of \$441,000 in 2008 and net of tax of \$234,000 in 2007	(819,000)	436,000
Net unrealized loss on post-retirement benefit costs,		
net of tax benefit of \$146,000 in 2008 and \$147,000 in 2007	(271,000)	(274,000)
Total shareholders equity	117,181,000	112,453,000
Total liabilities and shareholders equity	\$ 1,325,744,000	\$ 1,223,250,000
<u>Common stock</u>		
Number of shares authorized	18,000,000	18,000,000
Number of shares issued	9,696,397	9,732,493
Number of shares outstanding	9,696,397	9,732,493
Book value per share	\$12.09	\$11.58

The accompanying notes are an integral part of these consolidated financial statements

Consolidated Statements of Income

The First Bancorp, Inc. and Subsidiary

<i>Years ended December 31,</i>	2008	2007	2006
Interest and dividend income			
Interest and fees on loans (includes tax-exempt income of \$1,245,000 in 2008, \$1,179,000 in 2007, and \$975,000 in 2006)	\$58,079,000	\$60,585,000	\$54,585,000
Interest on deposits with other banks	3,000	-	64,000
Interest and dividends on investments (includes tax-exempt income of \$2,820,000 in 2008, \$2,685,000 in 2007, and \$2,703,000 in 2006)	13,290,000	11,136,000	9,555,000
Total interest and dividend income	71,372,000	71,721,000	64,204,000
Interest expense			
Interest on deposits	23,000,000	29,745,000	25,804,000
Interest on borrowed funds	10,669,000	10,140,000	7,785,000
Total interest expense	33,669,000	39,885,000	33,589,000
Net interest income	37,703,000	31,836,000	30,615,000
Provision for loan losses	4,700,000	1,432,000	1,325,000
Net interest income after provision for loan losses	33,003,000	30,404,000	29,290,000
Non-interest income			
Fiduciary and investment management income	1,475,000	1,737,000	1,951,000
Service charges on deposit accounts	2,837,000	2,740,000	2,752,000
Net securities gains	-	2,000	18,000
Mortgage origination and servicing income	145,000	589,000	503,000
Other operating income	5,189,000	5,077,000	5,082,000
Total non-interest income	9,646,000	10,145,000	10,306,000
Non-interest expense			
Salaries and employee benefits	11,333,000	11,037,000	10,826,000
Occupancy expense	1,518,000	1,438,000	1,421,000
Furniture and equipment expense	2,005,000	1,944,000	2,124,000
Net securities losses	89,000	-	-
Amortization of core deposit intangible	283,000	283,000	283,000
Other operating expenses	7,766,000	7,481,000	7,785,000
Total non-interest expense	22,994,000	22,183,000	22,439,000
Income before income taxes	19,655,000	18,366,000	17,157,000
Income tax expense	5,621,000	5,265,000	4,862,000
Net income	\$ 14,034,000	\$13,101,000	\$12,295,000
Earnings per common share			
Basic earnings per share	\$ 1.45	\$ 1.34	\$ 1.25
Diluted earnings per share	1.44	1.34	1.25
Cash dividends declared per share	0.765	0.690	0.610
Weighted average number of shares outstanding	9,701,379	9,787,287	9,816,307

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Incremental shares **18,952** 25,731 49,476

The accompanying notes are an integral part of these consolidated financial statements

Consolidated Statements of Changes in Shareholders' Equity

The First Bancorp, Inc. and Subsidiary

	Number of common shares outstanding	Common stock capital	Additional paid-in	Retained earnings	Accumulated other comprehensive income (loss)	Total shareholders
Balance at December 31, 2005	9,832,777	\$ 99,000	\$47,718,000	\$54,901,000	\$ 734,000	\$103,452,000
Net income	-	-	-	12,295,000	-	12,295,000
Net unrealized loss on securities available for sale, net of tax benefit of \$3,000	-	-	-	-	(38,000)	(38,000)
Initial application of Statement No. 158, net of tax benefit of \$190,000	-	-	-	-	(352,000)	(352,000)
Comprehensive income	-	-	-	12,295,000	(390,000)	11,905,000
Cash dividends declared	-	-	-	(5,983,000)	-	(5,983,000)
Equity compensation expense	-	-	60,000	-	-	60,000
Payment to repurchase common stock	(179,176)	(1,000)	(3,051,000)	-	-	(3,052,000)
Proceeds from sale of common stock	117,191	-	860,000	-	-	860,000
Tax benefit of disqualifying disposition of stock option shares	-	-	-	85,000	-	85,000
Balance at December 31, 2006	9,770,792	98,000	45,587,000	61,298,000	344,000	107,327,000
Net income	-	-	-	13,101,000	-	13,101,000
Net unrealized loss on securities available for sale, net of tax benefit of	-	-	-	-	(260,000)	(260,000)

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\$100,000						
Unrecognized actuarial gain for post-retirement benefits,						
net of taxes of \$42,000	-	-	-	-	78,000	78,000
Comprehensive income	-	-	-	13,101,000	(182,000)	12,919,000
Cash dividends declared	-	-	-	(6,752,000)	-	(6,752,000)
Equity compensation expense	-	-	59,000	-	-	59,000
Payment to repurchase common stock	(109,860)	(1,000)	(1,686,000)	-	-	(1,687,000)
Proceeds from sale of common stock	71,561	-	802,000	-	-	802,000
Balance at December 31, 2007						
(as previously stated)	9,732,493	\$ 97,000	\$ 44,762,000	\$67,647,000	\$ 162,000	\$112,668,000
Change in accounting for split dollar life insurance arrangements	-	-	-	(215,000)	-	(215,000)
Balance at December 31, 2007 (restated)	9,732,493	\$ 97,000	\$ 44,762,000	\$67,432,000	\$ 162,000	\$112,453,000
Net income	-	-	-	14,034,000	-	14,034,000
Net unrealized loss on securities available for sale, net of tax benefit of \$675,000	-	-	-	-	(1,255,000)	(1,255,000)
Unrecognized actuarial gain for post-retirement benefits,						
net of taxes of \$1,000	-	-	-	-	3,000	3,000
Comprehensive income	-	-	-	14,034,000	(1,252,000)	12,782,000
Cash dividends declared	-	-	-	(7,416,000)	-	(7,416,000)
Equity compensation expense	-	-	37,000	-	-	37,000
Payment to repurchase	(88,764)	-	(1,414,000)	-	-	(1,414,000)

common stock						
Proceeds from sale of common stock	52,668	-	732,000	-	-	732,000
Tax benefit of disqualifying disposition of stock option shares	-	-	-	7,000	-	7,000
Balance at December 31, 2008	9,696,397	\$ 97,000	\$ 44,117,000	\$74,057,000	\$ (1,090,000)	\$117,181,000

The accompanying notes are an integral part of these consolidated financial statements

Consolidated Statements of Cash Flows

The First Bancorp, Inc. and Subsidiary

<i>For the years ended December 31,</i>	2008	2007	2006
Cash flows from operating activities			
Net income	\$14,034,000	\$13,101,000	\$12,295,000
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation	1,232,000	1,224,000	1,400,000
Change in deferred income taxes	(1,039,000)	(464,000)	(424,000)
Provision for loan losses	4,700,000	1,432,000	1,325,000
Loans originated for resale	(19,199,000)	(24,081,000)	(17,435,000)
Proceeds from sales of loans	19,718,000	22,724,000	16,975,000
Net (gain) loss on sale of other real estate owned	-	20,000	(10,000)
Net (gain) loss on sale of premises and equipment	17,000	(34,000)	-
Equity compensation expense	37,000	59,000	60,000
Net (gain) loss on sale or call of securities	89,000	(2,000)	(18,000)
Net change in other assets and accrued interest receivable	(1,627,000)	(926,000)	(1,444,000)
Net change in other liabilities	(1,933,000)	486,000	2,542,000
Amortization of investment in limited partnership	84,000	-	-
Net accretion of discounts on investments	(5,475,000)	(2,996,000)	(253,000)
Net acquisition amortization	239,000	228,000	252,000
Provision for losses on other real estate owned	-	56,000	269,000
Net cash provided by operating activities	10,877,000	10,827,000	15,534,000
Cash flows from investing activities			