HILB ROGAL & HOBBS CO

Form 5

February 08, 2005

| FORM | 15 | | | | | | | OMB | APPROVAL | | | | |
|--|---|--------------------|--|---|-----------|--|--|---|-------------------------------|----------|--|--|---|
| UNITED STATES SECURITIES AND EXCHANGE COMMISSION | | | | | | | | | 3235-0362 | | | | |
| Check thin no longer | | V | Vashington, l | D.C. 205 | 49 | | | Number: Expires: | January 31, 2005 | | | | |
| to Section Form 4 o 5 obligati may cont | r Form ANN ons inue. | NUAL STATEN OWN | MENT OF C ERSHIP OF | | | | FICIAL | I average ours per | | | | | |
| See Instruction 1(b). Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Form 3 Holdings Section 17(a) of the Public Utility Holding Company Act of 1935 or Section Reported Form 4 30(h) of the Investment Company Act of 1940 Transactions Reported | | | | | | | | | | | | | |
| 1. Name and Address of Reporting Person * SMITH WALTER L | | | er Name and Ti bl B ROGAL & 1 H] | | | 5. Relationship of Reporting Person(s) to Issuer (Check all applicable) | | | | | | | |
| (Last) (First) (Middle) | | | ement for Issuer h/Day/Year) /2004 | ear En | - | Director 10% OwnerX_ Officer (give title Other (specify below) Senior Vice President, General | | | | | | | |
| | SAL & HOBBS Y, 4951 LAKE JITE 500 | BROOK | | | | | Semor VI | ce President, | General | | | | |
| | Amendment, Date Original 6. Individu (Month/Day/Year) | | | | | or Joint/Group Reporting (check applicable line) | | | | | | | |
| GLEN ALI | LEN, VA 2300 | 60 | | | | - | _X_ Form Filed by Form Filed by Person | | | | | | |
| (City) | (State) | (Zip) T | able I - Non-De | rivative So | ecuriti | ies Acqu | ired, Disposed o | f, or Benefici | ally Owned | | | | |
| 1.Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | | Code | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | | (A) or Disposed of (E) (Instr. 3, 4 and 5) | | (A) or Disposed of (Instr. 3, 4 and 5) (A) | | d of (D) | 5. Amount of Securities Beneficially Owned at end of Issuer's Fiscal Year (Instr. 3 and | | 7. Nature of Indirect Beneficial Ownership (Instr. 4) |
| C. | | | | Amount | or (D) | Price | 4) | | | | | | |
| Common Stock | Â | Â | Â | Â | Â | Â | 37,552 | D | Â | | | | |
| Common Stock | 11/05/2004 | Â | L | 35.89 | A | \$ 32.1 | 2,286.08 | I | Employee Stock Purchase | | | | |

Plan

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| Common Stock | 12/06/2004 | Â | L | 32.76 | A | \$ 35.16 | 2,318.84 | I | Employee Stock Purchase Plan |
|-----------------|------------|---|---|-------|---|-------------|----------|---|---------------------------------------|
| Common Stock | 12/31/2004 | Â | L | 6.69 | A | \$ 36.45 | 2,325.53 | I | Employee Stock Purchase Plan |
| Common Stock | 10/12/2004 | Â | L | 76.82 | A | \$ 37.08 | 22,912 | I | Retirement Savings Plan |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 2270 (9-02)

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | | | 6. Date Exercisable and Expiration Date (Month/Day/Year) | | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) | |
|---|---|---|---|---|-----|-----|--|--------------------|---|-------------------------------------|
| | | | | | (A) | (D) | Date Exercisable | Expiration Date | Title | Amount or Number of Shares |
| Stock Options (Right to buy) | \$ 0 | Â | Â | Â | Â | Â | 03/01/2002 | 03/01/2007 | Common Stock | 1,725 |
| Stock Options (Right to buy) | \$ 0 | Â | Â | Â | Â | Â | 02/12/2003 | 02/12/2008 | Common Stock | 1,000 |
| Stock Options (Right to buy) | \$ 0 | Â | Â | Â | Â | Â | 02/11/2004 | 02/11/2009 | Common Stock | 1,875 |
| Stock Options (Right to buy) | \$ 0 | Â | Â | Â | Â | Â | 02/10/2005 | 02/11/2010 | Common Stock | 2,500 |

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| Stock Option (Right buy) | X () | Â | Â | Â | Â | Â | 02/09/2006 | 02/09/2011 | Common Stock | 2,500 |
|-----------------------------------|-------------|---|---|---|---|---|------------|------------|-----------------|--------|
| Stock Option (Right buy) | N 14 / 19 | Â | Â | Â | Â | Â | 03/01/2001 | 03/01/2007 | Common Stock | 6,000 |
| Stock Option (Right buy) | A 1 A / 1 1 | Â | Â | Â | Â | Â | 02/12/2002 | 02/12/2008 | Common Stock | 8,000 |
| Stock Option (Right buy) | * 4//4 | Â | Â | Â | Â | Â | 02/09/2005 | 02/09/2011 | Common Stock | 10,000 |
| Stock Option (Right buy) | | Â | Â | Â | Â | Â | 02/10/2004 | 02/11/2010 | Common Stock | 10,000 |
| Stock Option (Right buy) | 3 3 / 4 3 | Â | Â | Â | Â | Â | 02/11/2003 | 02/11/2009 | Common Stock | 10,000 |

Reporting Owners

| Reporting Owner Name / Address | Relationships | | | | | | |
|--|---------------|-----------|--------------------------------------|-------|--|--|--|
| , g | Director | 10% Owner | Officer | Other | | | |
| SMITH WALTER L HILB ROGAL & HOBBS COMPANY 4951 LAKE BROOK DRIVE, SUITE 500 GLEN ALLEN, VA 23060 | Â | Â | Senior Vice President, General | Â | | | |

Signatures

Timothy J. Korman, A. Brent King, Carolyn Jones, Robert W.

Blanton, Jr.

**Signature of Reporting Person

Date

Explanation of Responses:

- * If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space provided is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.

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