#### HILB ROGAL & HOBBS CO

Form 4

February 08, 2005

### FORM 4

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

OMB Number:

3235-0287 January 31,

0.5

Check this box if no longer subject to Section 16.

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF **SECURITIES** 

Expires: 2005 Estimated average

**OMB APPROVAL** 

burden hours per response...

Form 4 or Form 5 obligations may continue.

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section

30(h) of the Investment Company Act of 1940

1(b).

(Print or Type Responses)

See Instruction

1. Name and Address of Reporting Person \* CHAUFTY WILLIAM L

2. Issuer Name and Ticker or Trading

Issuer

below)

Symbol

HILB ROGAL & HOBBS CO

(Check all applicable)

Vice President

5. Relationship of Reporting Person(s) to

[HRH]

(Last)

(First) (Middle) 3. Date of Earliest Transaction

Director 10% Owner X\_ Officer (give title Other (specify

(Month/Day/Year) 02/07/2005

HILB ROGAL & HOBBS COMPANY, 4951 LAKE BROOK

(Street)

DRIVE, SUITE 500

4. If Amendment, Date Original

6. Individual or Joint/Group Filing(Check

Applicable Line)

Filed(Month/Day/Year)

\_X\_ Form filed by One Reporting Person Form filed by More than One Reporting

D

GLEN ALLEN, VA 23060

(City) (State) (Zip)

Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

1.Title of Security (Instr. 3)

2. Transaction Date 2A. Deemed (Month/Day/Year)

Execution Date, if

(Month/Day/Year)

3. 4. Securities TransactionAcquired (A) or Code Disposed of (D) (Instr. 8) (Instr. 3, 4 and 5) 5. Amount of Securities Beneficially Owned Following

6. Ownership 7. Nature of Form: Direct Indirect (D) or Beneficial Indirect (I) Ownership (Instr. 4) (Instr. 4)

Reported (A)

Transaction(s) (Instr. 3 and 4)

Code V Amount (D) Price

Common Stock

37,382

Retirement I

Common Stock

Savings Plan

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

13,745

**SEC 1474** (9-02)

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# $\label{thm:convergence} \begin{tabular}{ll} Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned \\ (\emph{e.g.}, puts, calls, warrants, options, convertible securities) \\ \end{tabular}$

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transac Code (Instr. 8	ransactiorDerivative ode Securities		6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and Amount o Underlying Securities (Instr. 3 and 4)		
				Code	V	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Share
Stock Options (Right to buy)	\$ 0							03/01/2002	03/01/2007	Common Stock	1,625
Stock Options (Right to buy)	\$ 0							02/12/2003	02/12/2008	Common Stock	1,600
Stock Options (Right to buy)	\$ 0							02/11/2004	02/11/2009	Common Stock	2,250
Stock Options (Right to buy)	\$ 0							02/10/2005	02/11/2010	Common Stock	3,500
Stock Options (Right to buy)	\$ 0							02/09/2006	02/09/2011	Common Stock	3,500
Stock Options (Right to buy)	\$ 8.844							05/05/1999	05/05/2005	Common Stock	20,000
Stock Options (Right to buy)	\$ 14.219							03/01/2001	03/01/2007	Common Stock	10,000
Stock Options (Right to buy)	\$ 18.755							02/12/2002	02/12/2008	Common Stock	13,000
	\$ 32.73							02/09/2005	02/09/2011		14,500

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Stock Options (Right to buy)							Common Stock	
Stock Options (Right to buy)	\$ 37.25				02/10/2004	02/11/2010	Common Stock	14,500
Stock Options (Right to buy)	\$ 37.45				02/11/2003	02/11/2009	Common Stock	13,000
Stock Options (Right to buy)	\$ 0	02/07/2005	A	3,500	02/07/2007(3)	02/07/2012	Common Stock	3,500
Stock Options (Right to buy)	\$ 33.06	02/07/2005	A	14,500	02/07/2007(4)	02/07/2012	Common Stock	14,500

# **Reporting Owners**

Reporting Owner Name / Address	Relationships					
	Director	10% Owner Officer	Other			

CHAUFTY WILLIAM L HILB ROGAL & HOBBS COMPANY 4951 LAKE BROOK DRIVE, SUITE 500 GLEN ALLEN, VA 23060

Vice President

# **Signatures**

Walter L. Smith 02/08/2005

\*\*Signature of Reporting Person

Date

# **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (3) Restricted Stock vesting contingent on continued employment and achievement of specified goals. If necessary goals achieved, vests 25% for two years of employment after date of grant, and 25% per year of employment thereafter.
- (4) Nonqualified Stock Option vesting contingent on continued employment, 25% per year of employment after date of grant, with certain specified exceptions.
- (2) Taxes on vesting of Restricted Stock paid by redemption of vested shares.
- (1) Taxes on vesting of Restricted Stock paid by redemption of vested shares.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Reporting Owners 3

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