#### HILB ROGAL & HOBBS CO

Form 4 March 02, 2006

FORM 4

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

OMB Number: 3235-0287

burden hours per

Check this box if no longer subject to Section 16.

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES

Expires: January 31, 2005
Estimated average

0.5

**OMB APPROVAL** 

Form 4 or Form 5 obligations may continue. See Instruction

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

response...

1(b).

(Print or Type Responses)

1. Name and Address of Reporting Person \* 5. Relationship of Reporting Person(s) to 2. Issuer Name and Ticker or Trading MANKE KARL E Issuer Symbol HILB ROGAL & HOBBS CO (Check all applicable) [HRH] (Last) (First) (Middle) 3. Date of Earliest Transaction Director 10% Owner X\_ Officer (give title \_ Other (specify (Month/Day/Year) below) HILB ROGAL & HOBBS 02/28/2006 Vice President COMPANY, 4951 LAKE BROOK DRIVE, SUITE 500 (Street) 4. If Amendment, Date Original 6. Individual or Joint/Group Filing(Check Filed(Month/Day/Year) Applicable Line) \_X\_ Form filed by One Reporting Person Form filed by More than One Reporting

Person

#### GLEN ALLEN, VA 23060

(City)	(State)	(Zip) Tabl	e I - Non-I	Derivative	Secui	rities Acq	uired, Disposed	of, or Beneficia	lly Owned
1.Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. 4. Securities Acquired Transaction(A) or Disposed of (D) Code (Instr. 3, 4 and 5) (Instr. 8)		5. Amount of Securities Beneficially Owned Following Reported Transaction(s)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)		
			Code V	Amount	or (D)	Price	(Instr. 3 and 4)		
Common Stock	02/28/2006		M	342	A	\$ 38.65	5,135	D	
Common Stock	02/28/2006		M	47	A	\$ 38.65	5,182	D	
Common Stock	02/28/2006		M	336	A	\$ 38.65	5,518	D	
Common Stock	02/28/2006		M	336	A	\$ 38.65	5,854	D	
							18,657.907	I	

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Reminder: Report on a separate line for each class of securities benefic	•	Plan
Common Stock	1,495.8221 I	Employee Stock Purchase
Common Stock		Deferred Plan, Held in Trust

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transactic Code (Instr. 8)		6. Date Exercisab Expiration Date (Month/Day/Year		7. Title and Amount of Underlying Securities (Instr. 3 and 4)	
				Code V	(A) (D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares
Stock Options (Right to buy)	\$ 0					02/07/2007	02/07/2012	Common Stock	2,000
Stock Options (Right to buy)	\$ 0					02/16/2008	02/16/2013	Common Stock	2,000
Stock Options (Right to buy)	\$ 18.755					02/12/2002	02/12/2008	Common Stock	2,000
Stock Options (Right to buy)	\$ 32.73					02/09/2005	02/09/2011	Common Stock	8,000
	\$ 33.06					02/07/2006	02/07/2012		8,000

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Stock Options (Right to buy)							Common Stock	
Stock Options (Right to buy)	\$ 37.25				02/10/2004	02/11/2010	Common Stock	8,000
Stock Options (Right to buy)	\$ 37.45				02/11/2003	02/11/2009	Common Stock	8,000
Stock Options (Right to buy)	\$ 39.35				02/16/2007	02/16/2013	Common Stock	8,000
Stock Options (Right to buy)	\$ 0	02/28/2006	X	500	02/28/2006	02/12/2008	Common Stock	336
Stock Options (Right to buy)	\$ 0	02/28/2006	X	500	02/28/2006(2)	02/11/2010	Common Stock	336
Stock Options (Right to buy)	\$ 0	02/28/2006	X	500	02/28/2006	02/09/2011	Common Stock	342
Stock Options (Right to buy)	\$ 0	02/28/2006	X	500	02/28/2006	02/11/2009	Common Stock	47

# **Reporting Owners**

Reporting Owner Name / Address	Kelationships					
	Director	10% Owner	Officer	Other		
MANKE KARL E HILB ROGAL & HOBBS COMPANY 4951 LAKE BROOK DRIVE, SUITE 500 GLEN ALLEN, VA 23060			Vice President			

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## **Signatures**

Walter L. Smith 03/02/2006

\*\*Signature of Date
Reporting Person

## **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (2) Restricted Stock vesting contingent on continued employment and achievement of specified goals. If necessary goals achieved, vests 25% for two years of employment after date of grant, and 25% per year of employment thereafter.
- (1) Taxes on vesting of Restricted Stock paid by redemption of vested shares.
- (3) Number reflects cancellation of a portion of shares with the net shares vesting paying taxes by redemption of vested shares.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.

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