

HILB ROGAL & HOBBS CO
 Form 5
 February 11, 2008

FORM 5

UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

OMB APPROVAL

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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).
 Form 3 Holdings Reported Form 4 Transactions Reported

ANNUAL STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

1. Name and Address of Reporting Person *
 MANKE KARL E

2. Issuer Name and Ticker or Trading Symbol
 HILB ROGAL & HOBBS CO
 [HRH]

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)

3. Statement for Issuer's Fiscal Year Ended (Month/Day/Year)
 12/31/2007

Director 10% Owner
 Officer (give title below) Other (specify below)
 Vice President

HILB ROGAL & HOBBS COMPANY, 4951 LAKE BROOK DRIVE, SUITE 500

(Street)

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Reporting

(check applicable line)

GLEN ALLEN, VA 23060

Form Filed by One Reporting Person
 Form Filed by More than One Reporting Person

(City) (State) (Zip)

Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)			5. Amount of Securities Beneficially Owned at end of Issuer's Fiscal Year (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)
				Amount	(A) or (D)	Price			
Common Stock							5,020	D	
Common Stock							19,098.164	I	Deferred Plan, Held in Trust
Common Stock	03/30/2007		L	0.0123	A	\$ 49.41	5.0805	I	Employee Stock Purchase

Common Stock	07/02/2007	Â	L	0.0151	A	\$ 43.69	5.0956	I	Plan Employee Stock Purchase Plan
Common Stock	10/01/2007	Â	L	0.015	A	\$ 43.83	5.1106	I	Plan Employee Stock Purchase Plan

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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(9-02)

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned
(e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	6. Date Exercisable and Expiration Date (Month/Day/Year)	7. Title and Amount of Underlying Securities (Instr. 3 and 4)	8. Amount or Number of Shares
Stock Options (Right to buy)	\$ 0	Â	Â	Â	Â Â	02/07/2007 02/07/2012	Common Stock	1,500
Stock Options (Right to buy)	\$ 0	Â	Â	Â	Â Â	02/09/2006 02/09/2011	Common Stock	1,000
Stock Options (Right to buy)	\$ 0	Â	Â	Â	Â Â	02/16/2009 02/12/2014	Common Stock	2,000
Stock Options (Right to buy)	\$ 0	Â	Â	Â	Â Â	02/16/2008 02/16/2013	Common Stock	2,000
	\$ 0	Â	Â	Â	Â Â	Â ⁽¹⁾ 02/11/2010		500

Stock Options (Right to buy)										Common Stock	
Stock Options (Right to buy)	\$ 32.73	^	^	^	^	^	02/09/2005	02/09/2011		Common Stock	8,000
Stock Options (Right to buy)	\$ 33.06	^	^	^	^	^	02/07/2006	02/07/2012		Common Stock	8,000
Stock Options (Right to buy)	\$ 37.25	^	^	^	^	^	02/10/2004	02/11/2010		Common Stock	8,000
Stock Options (Right to buy)	\$ 37.45	^	^	^	^	^	02/11/2003	02/11/2009		Common Stock	8,000
Stock Options (Right to buy)	\$ 39.35	^	^	^	^	^	02/16/2007	02/16/2013		Common Stock	8,000
Stock Options (Right to buy)	\$ 42.66	^	^	^	^	^	02/12/2008	02/12/2014		Common Stock	4,000

Reporting Owners

Reporting Owner Name / Address	Relationships			
	Director	10% Owner	Officer	Other
MANKE KARL E HILB ROGAL & HOBBS COMPANY 4951 LAKE BROOK DRIVE, SUITE 500 GLEN ALLEN, VA 23060	^	^	^ Vice President	^

Signatures

Walter L. Smith 02/11/2008

**Signature of
Reporting Person

Date

Explanation of Responses:

- * If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Restricted Stock - vesting contingent on continued employment and achievement of specified goals. If necessary goals achieved, vests 25% for two years of employment after date of grant, and 25% per year of employment thereafter.

Note: File three copies of this Form, one of which must be manually signed. If space provided is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.