

Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

SOUTHEAST AIRPORT GROUP

Form 20-F

June 22, 2005

=====

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

Form 20-F

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934  
For the fiscal year ended December 31, 2004

Commission File Number: 1-15132

Grupo Aeroportuario del Sureste, S.A. de C.V.  
(Exact name of registrant as specified in its charter)

Southeast Airport Group  
(Translation of registrant's  
name into English)

United Mexican States  
(Jurisdiction of incorporation  
or organization)

Bosque de Alisos No. 47A - 4th Floor  
Bosques de las Lomas  
05120 Mexico, D.F.  
Mexico

(Address of principal executive offices)

Securities registered or to be registered pursuant to Section 12(b) of the Act:

Title of each class: -----	Name of each exchange on which registered -----
Series B Shares, without par value, or shares American Depositary Shares, as evidenced by American Depositary Receipts, ADSs, each representing ten shares	New York Stock Exchange, Inc.*  New York Stock Exchange, Inc.

-----

\* Not for trading, but only in connection with the registration of  
American Depositary Shares, pursuant to the requirements of the  
Securities and Exchange Commission.

Securities registered or to be registered pursuant to  
Section 12(g) of the Act:

None  
----

Securities for which there is a reporting obligation  
pursuant to Section 15(d) of the Act:

N/A  
---

Indicate the number of outstanding shares of each of the issuer's classes of

Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

capital or common stock as of the close of the period covered by the annual report: Series B Shares, without par value: 255,000,000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.

Yes X No  
---

Indicate by check mark which financial statement item the registrant has elected to follow:

Item 17 Item 18 X  
---

=====

Item 1. Identity of Directors, Senior Management and Advisers.....1

Item 2. Offer Statistics and Expected Timetable.....1

Item 3. Key Information.....1

    Selected Financial Data.....1

    Exchange Rates.....5

    Risk Factors.....6

    Forward Looking Statements.....18

Item 4. Information on the Company.....18

    History and Development of the Company.....18

    Business Overview.....24

    Regulatory Framework.....42

    Organizational Structure.....58

    Property, Plant and Equipment.....58

Item 5. Operating and Financial Review and Prospects.....59

Item 6. Directors, Senior Management and Employees.....75

Item 7. Major Shareholders and Related Party Transactions.....87

    Major Shareholders.....87

    Related Party Transactions.....89

Item 8. Financial Information.....92

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

	Dividends.....	93
Item 9.	The Offer and Listing.....	94
	Trading on the Mexican Stock Exchange.....	95
Item 10.	Additional Information.....	96
	Exchange Controls.....	110
	Taxation.....	110
	Documents On Display.....	115
Item 11.	Quantitative and Qualitative Disclosures About Market Risk.....	116
Item 12.	Description of Securities Other Than Equity Securities.....	116
Item 13.	Defaults, Dividend Arrearages and Delinquencies.....	117
Item 14.	Material Modifications to the Rights of Security Holders and Use of Proceeds.....	117
Item 15.	Controls and Procedures.....	117
Item 16.	Reserved.....	117
Item 16A.	Audit Committee Financial Expert.....	117
Item 16B.	Code of Ethics.....	117
Item 16C.	Principal Accountant Fees and Services.....	118
Item 16D.	Exemptions from the Listing Standards for Audit Committees.....	118
Item 16E.	Purchases of Equity Securities by the Issuer and Affiliated Purchasers.....	118
Item 18.	Financial Statements.....	119
Item 19.	Exhibits.....	120

### PART I

Item 1.	Identity of Directors, Senior Management and Advisers
	Not applicable.
Item 2.	Offer Statistics and Expected Timetable
	Not applicable.
Item 3.	Key Information

### SELECTED FINANCIAL DATA

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

We publish our financial statements in Mexican pesos. Pursuant to generally accepted accounting principles in Mexico, or Mexican GAAP, financial data for all periods in the financial statements included in Items 3, 5 and 8 and, unless otherwise indicated, throughout this Form 20-F have been restated in constant pesos as of December 31, 2004.

This Form 20-F contains translations of certain peso amounts into U.S. dollars at specified rates solely for the convenience of the reader. These translations should not be construed as representations that the peso amounts actually represent such U.S. dollar amounts or could be converted into U.S. dollars at the rate indicated. Unless otherwise indicated, U.S. dollar amounts have been translated from Mexican pesos at an exchange rate of Ps. 11.1495 to U.S.\$1.00, the exchange rate for pesos on December 31, 2004 as published by the Mexican Ministry of Finance. On June 16, 2005 the Federal Reserve Bank of New York's noon buying rate for Mexican pesos was Ps.10.7929 to U.S.\$1.00.

The following table presents our summary consolidated financial information and that of our subsidiaries for each of the periods indicated. This information should be read in conjunction with, and is qualified in its entirety by reference to, our financial statements, including the notes thereto. Our financial statements are prepared in accordance with Mexican GAAP, which differs in certain significant respects from generally accepted accounting principles in the United States, or U.S. GAAP. A reconciliation to U.S. GAAP of our net income and total stockholders' equity is also provided in this summary financial data. Note 15 to our financial statements provides a description of the principal differences between Mexican GAAP and U.S. GAAP as they relate to our business.

Mexican GAAP provides for the recognition of certain effects of inflation by restating non-monetary assets and non-monetary liabilities using the Mexican National Consumer Price Index, restating the components of stockholders' equity using the Mexican National Consumer Price Index and recording gains or losses in purchasing power from holding monetary liabilities or assets. Mexican GAAP requires the restatement of all financial statements to constant Mexican pesos as of the date of the more recent balance sheet presented. Our audited financial statements and all other financial information contained herein are accordingly presented in constant pesos with purchasing power as of December 31, 2004 unless otherwise noted.

References in this annual report on Form 20-F to "dollars," "U.S. dollars" or "U.S.\$" are to the lawful currency of the United States of America. References in this annual report on Form 20-F to "pesos" or "Ps." are to the lawful currency of Mexico. We publish our financial statements in pesos.

This annual report on Form 20-F contains references to "workload units," which are units measuring an airport's passenger traffic volume and cargo volume. A workload unit currently is equivalent to one terminal passenger or 100 kilograms (220 pounds) of cargo.

The summary financial and other information set forth below reflects our financial condition, results of operations and certain operating data since the year ended December 31, 2000.

Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

	2000	2001	2002	2003
	(thousands of pesos) (1)	(thousands of pesos) (1)	(thousands of pesos) (1)	(thousands of pesos) (1)
Income statement data:				
Mexican GAAP:				
Revenues:				
Aeronautical services(3).....	Ps. 1,193,285	Ps. 1,142,992	Ps. 1,095,247	Ps. 1,247,311
Non-aeronautical services(4).....	205,756	202,990	261,645	300,000
Total revenues.....	1,399,041	1,345,982	1,356,892	1,547,311
Operating expenses:				
Costs of services.....	(326,024)	(333,175)	(376,160)	(376,160)
Technical assistance fee(5).....	(63,380)	(44,030)	(40,933)	(40,933)
Concession fee(6).....	(69,906)	(67,288)	(67,805)	(67,805)
General and administrative expenses	(122,097)	(115,137)	(117,016)	(117,016)
Depreciation and amortization.....	(350,635)	(350,223)	(366,511)	(366,511)
Operating income.....	466,999	436,129	388,467	518,897
Net comprehensive financing (cost) income	(17,273)	40,339	29,716	29,716
Income before taxes, employees' statutory profit sharing and extraordinary items.....	449,726	476,468	418,183	548,613
Provision for income taxes and employees' statutory profit sharing	(196,765)	(176,531)	(168,123)	(200,000)
Income before extraordinary items.....	252,961	299,937	250,060	348,613
Extraordinary items.....	--	(7,734)	(9,126)	(9,126)
Net income.....	252,961	292,203	240,934	339,487
Basic and diluted earnings per share..	0.84	0.97	0.80	0.80
Basic and diluted earnings per ADS (unaudited) (7).....	8.43	9.74	8.03	8.03
U.S. GAAP:				
Revenues.....	1,399,041	1,345,982	1,356,892	1,547,311
Operating income.....	578,331	540,181	462,473	618,897
Net income (loss).....	345,496	340,905	(378,273)	299,361
Basic and diluted earnings per share..	1.15	1.14	(1.26)	1.14
Basic and diluted earnings per ADS (unaudited) (7).....	11.52	11.36	(12.61)	11.36
Dividends per share(8).....	--	--	1.48	1.48
Other Operating Data (Unaudited):				
Total passengers (thousands of passengers).....	11,448.1	11,240.3	10,996.6	11,240.3
Total air traffic movements (thousands of movements).....	207.6	194.9	194.9	194.9
Total revenues per passenger (in pesos or dollars).....	122.2	119.7	123.4	137.8

	Year ended December			
	2000	2001	2002	2003
	(thousands of pesos) (1)	(thousands of pesos) (1)	(thousands of pesos) (1)	(thousands of pesos) (1)

Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

Balance Sheet Data:

Mexican GAAP:

Cash and marketable securities.....	Ps. 675,713	Ps. 1,015,947	Ps. 543,398	Ps. 747,
Total current assets.....	813,571	1,234,478	790,496	1,074,
Airport concessions, net.....	8,776,826	8,546,257	8,314,068	8,082,
Rights to use airport facilities, net.....	2,476,234	2,387,156	2,298,082	2,219,
Total assets.....	12,392,459	12,861,694	12,341,119	12,604,
Current liabilities.....	91,417	93,301	134,328	164,
Total liabilities.....	348,225	525,256	560,186	667,
Net equity/stockholders' equity.....	12,044,234	12,336,439	11,780,932	11,936,
U.S. GAAP:				
Cash and cash equivalents.....	675,708	643,358	480,959	456,
Total current assets.....	813,571	1,236,045	790,496	1,074,
Airport concessions, net.....	360,169	304,764	250,904	193,
Rights to use airport facilities....	1,929,098	1,867,291	1,802,367	1,743,
Total assets.....	7,186,429	7,529,590	6,679,352	6,825,
Total liabilities.....	91,418	93,706	135,041	161,
Net equity/stockholders' equity.....	7,095,013	7,435,884	6,544,311	6,663,

Cash Flow Data:

Mexican GAAP:

Resources provided by operating activities.....	859,540	737,165	613,809	690,
Resources provided by (used in) financing activities.....	(356,667)	--	(796,440)	(134,
Resources used in investing activities.....	(255,199)	(396,932)	(289,919)	(351,
Increase in cash and marketable securities.....	247,674	340,233	(472,550)	203,
U.S. GAAP: Cash flow				
provided by operating activities.....	897,576	780,471	644,737	765,
Cash flow used in financing activities.....	(356,667)	--	(796,440)	(248,
Cash flow (used in) provided by investing activities.....	11,748	(769,510)	130	(582,
Effect of inflation on cash and cash equivalents.....	(38,039)	(43,311)	(10,825)	41,
Increase (decrease) in cash and cash equivalents.....	514,618	(32,350)	(162,398)	(24,

- 
- (1) Expressed in constant pesos with purchasing power as of December 31, 2004. Per share peso amounts are expressed in pesos (not thousands of pesos).
  - (2) Translated into dollars at the rate of Ps. 11.1495 per U.S. dollar, the Mexican Ministry of Finance exchange rate for Mexican pesos at December 31, 2004. Per share dollar amounts are expressed in dollars (not thousands of dollars).
  - (3) Revenues from aeronautical services include those earned from passenger charges, landing charges, aircraft parking charges, charges for airport security services and charges for use of passenger walkways.
  - (4) Revenues from non-aeronautical services are earned from the leasing of space in our airports, access fees collected from third parties providing services at our airports and miscellaneous other sources.

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

- (5) Since April 19, 1999, we have paid ITA a technical assistance fee under the technical assistance agreement entered into in connection with ITA's purchase of its series BB shares. This fee is described in "Item 7. Major Shareholders and Related Party Transactions--Related Party Transactions--Arrangements with ITA."
- (6) Each of our subsidiary concession holders is required to pay a concession fee to the Mexican government under the Mexican Federal Duties Law. The concession fee is currently 5% of each concession holder's gross annual revenues from the use of public domain assets pursuant to the terms of its concession.
- (7) Based on the ratio of 10 series B shares per ADS.
- (8) Income tax was payable on the dividends because the distribution was not made from our after-tax earnings account.

### EXCHANGE RATES

The following table sets forth, for the periods indicated, the high, low, average and period-end, free-market exchange rate expressed in pesos per U.S. dollar. The average annual rates presented in the following table were calculated by using the average of the exchange rates on the last day of each month during the relevant period. The data provided in this table is based on noon buying rates published by the Federal Reserve Bank of New York for cable transfers in Mexican pesos. We have not restated the rates in constant currency units. All amounts are stated in pesos. We make no representation that the Mexican peso amounts referred to in this prospectus could have been or could be converted into U.S. dollars at any particular rate or at all.

Year Ended December 31,	Exchange Rate			
	High	Low	Period End	Average (1)
2000.....	10.09	9.18	9.62	9.47
2001.....	9.97	9.03	9.16	9.34
2002.....	10.43	9.00	10.43	9.75
2003.....	11.40	10.11	11.24	10.79
2004.....	11.64	10.81	11.31	11.15
December 2004.....	11.33	11.11	11.20	11.15
2005:				
January 2005.....	11.41	11.17	11.26	11.21
February 2005.....	11.21	11.04	11.14	11.09
March 2005.....	11.33	10.98	11.16	11.18
April 2005.....	11.23	11.04	11.08	11.11
May 2005.....	11.03	10.89	10.91	10.98

(1) Average of month-end rates or daily rates, as applicable.

Source: Federal Reserve noon buying rate.

Except for the period from September through December 1982, during a liquidity crisis, the Mexican Central Bank has consistently made foreign currency available to Mexican private-sector entities (such as us) to meet their foreign currency obligations. Nevertheless, in the event of renewed shortages of foreign currency, there can be no assurance that foreign currency would continue to be available to private-sector companies or that foreign currency needed by

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

us to service foreign currency obligations or to import goods could be purchased in the open market without substantial additional cost.

Fluctuations in the exchange rate between the peso and the U.S. dollar will affect the U.S. dollar value of securities traded on the Mexican Stock Exchange, and, as a result, will likely affect the market price of the ADSs. Such fluctuations will also affect the U.S. dollar conversion by the depository of any cash dividends paid in pesos.

On December 31, 2004, the Federal Reserve noon buying rate was Ps. 11.1540 per U.S. \$1.00. On April 27, 2005, the Federal Reserve noon buying rate was Ps. 11.0980 per U.S. \$1.00.

For a discussion of the effects of fluctuations in the exchange rates between the peso and the U.S. dollar, see "Item 10. Additional Information--Exchange Controls."

### RISK FACTORS

#### Risks Related to Our Operations

The September 11, 2001 terrorist attacks, international conflicts and health epidemics have had a severe impact on the international air travel industry and have adversely affected our business and may continue to do so in the future.

The events of September 11, 2001 resulted in a significant decline in passenger traffic worldwide and future terrorist attacks could result in similar declines.

The terrorist attacks on the United States on September 11, 2001 had a severe adverse impact on the air travel industry, particularly on U.S. carriers and carriers operating international service to and from the United States. Airline traffic in the United States fell precipitously after the attacks. In Mexico, airline and passenger traffic decreased substantially, although the decrease was less severe than in the United States. Our airports experienced a significant decline in passenger traffic following September 11, 2001. Any future terrorists attacks, whether or not involving aircraft, will likely adversely affect our business, results of operations, prospects and financial condition.

Security enhancements following the events of September 11, 2001 have resulted in increased costs.

The air travel business is susceptible to increased costs resulting from enhanced security and higher insurance and fuel costs. Following the events of September 11, we reinforced security at our airports. For a description of the security measures that we adopted, see "Item 4. Information on the Company--Business Overview--Non-Aeronautical Services--Airport Security." While enhanced security at our airports has not resulted in a significant increase in our operating costs to date, we may be required to adopt additional security measures in the future. In addition, our general liability insurance premiums for 2002 increased substantially relative to our 2001 premiums and may rise again in the future. Since October 2001, we carry a U.S.\$50 million insurance policy covering liabilities resulting from terrorist acts. Because our insurance policies do not cover losses resulting from war in any amount or from terrorism for amounts greater than U.S.\$50 million, we could incur significant costs if we were to be directly affected by events of this nature. Any such increase in our operating costs will have an adverse effect on our results of operations.

The users of airports, principally airlines, have been subject to increased costs following the September 11 events. Airlines have been required



## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

to adopt additional security measures and may be required to comply with more rigorous security guidelines in the future. Premiums for aviation insurance have increased substantially and could escalate further. While governments in other countries have agreed to indemnify airlines for liabilities they might incur resulting from terrorist attacks, the Mexican government has not done so and has given no indication of an intention to do the same. In addition, fuel prices and supplies, which constitute a significant cost for airlines using our airports, may be subject to increases resulting from any future terrorist attacks, a general increase in international hostilities or a reduction in output of fuel, voluntary or otherwise, by oil producing countries. Such increases in airlines' costs have resulted in higher airline ticket prices and decreased demand for air travel generally, thereby having an adverse effect on our revenues and results of operations. In addition, because a substantial majority of our international flights involve travel to the U.S., we may be required to comply with security directives of the U.S. Federal Aviation Authority, in addition to the directives of Mexican aviation authorities.

International events could have a negative impact on international air travel

Historically, a substantial majority of our revenues have been aeronautical services, and our principal source of aeronautical revenues is passenger charges. Passenger charges are payable for each passenger (other than diplomats, infants, transfer and transit passengers) departing from the airport terminals we operate, collected by the airlines and paid to us. In 2004, passenger charges represented 60.3% of our total revenues. Events such as the war in Iraq and public health crises such as Severe Acute Respiratory Syndrome (or "SARS") have negatively affected the frequency and pattern of air travel worldwide. Because our revenues are largely dependent on the level of passenger traffic in our airports, any general increase of hostilities relating to reprisals against terrorist organizations, further conflict in the Middle East, outbreaks of health epidemics such as SARS or other events of general international concern (and any related economic impact of such events) could result in decreased passenger traffic and increased costs to the air travel industry and, as a result, could cause a material adverse effect on our business, results of operations, prospects and financial condition.

Our business is highly dependent upon revenues from Cancun International Airport.

In 2003 and 2004, Ps. 1,135.6 million and Ps. 1,510.4 million, respectively, or 73.6% and 76.4% respectively, of our revenues were derived from operations at Cancun International Airport. During 2003 and 2004, Cancun International Airport represented 71.2% and 72.0%, respectively, of our passenger traffic and 44.1% and 44.4%, respectively, of our air traffic movements. The desirability of Cancun as a tourist destination and the level of tourism to the area is dependent on a number of factors, many of which are beyond our control. We cannot assure you that tourism to Cancun will not decline in the future. Any event or condition affecting Cancun International Airport or the areas that it serves could have a material adverse effect on our business, results of operations, prospects and financial condition.

Our business is highly dependent upon the operations of Mexico City International Airport.

For the years ended December 2002, 2003 and 2004, approximately 80.6%, 82.0% and 78.9%, respectively, of our domestic passengers flew to or from our airports via Mexico City International Airport. As a result, our domestic traffic is highly dependent upon the operations of Mexico City International Airport. Mexico City International Airport is currently in the process of increasing its capacity, but we cannot assure you that the airport's operations will not decrease in the future, that the capacity increase will be completed

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

or, if completed, result in an increase in passenger traffic at our airports. Any event or condition that adversely affects Mexico City International Airport could adversely affect our business, results of operations, prospects and financial condition.

The Mexican government could grant new concessions that compete with our airports.

The Mexican government could grant additional concessions to operate existing government-managed airports, or authorize the construction of new airports, that could compete directly with our airports. For example, the Mexican state of Quintana Roo has formed a majority state-owned company to seek a concession from the Mexican federal government to build and operate a new airport in the Mayan Riviera region of the state. We have no further details on the construction or projected opening of the airport and are unable to predict the effect that it may have on our passenger traffic or operating results if the project is successfully carried out. Any competition from this or other such airports could have a material adverse effect on our business and results of operations. Generally, the grant of a concession for a new or existing airport is required to be made pursuant to a public bidding process. In the event that a competing concession is offered in a public bidding process, we cannot assure you that we would participate in such process, or that we would be successful if we did participate. In addition, in certain circumstances, the Mexican government can grant concessions without conducting a public bidding process. Please see "Grants of new concessions" below. Grants of new concessions that compete with our airports could adversely affect our business, results of operations, prospects and financial condition.

We provide a public service regulated by the Mexican government and our flexibility in managing our aeronautical activities is limited by the regulatory environment in which we operate.

Our aeronautical fees charged to airlines and passengers are, like most airports in other countries, regulated. In 2002, 2003 and 2004, approximately 80.7%, 78.8% and 75.0%, respectively, of our total revenues were earned from aeronautical services, which are subject to price regulation under our maximum rates. These regulations may limit our flexibility in operating our aeronautical activities, which could have a material adverse effect on our business, results of operations, prospects and financial condition. In addition, several of the regulations applicable to our operations and that affect our profitability are authorized (as in the case of our master development programs) or established (as in the case of our maximum rates) by the Ministry of Communications and Transportation for five-year terms. Except under limited circumstances, we generally do not have the ability unilaterally to change our obligations (such as the investment obligations under our master development programs or the obligation under concessions to provide a public service) or increase our maximum rates applicable under those regulations should our passenger traffic or other assumptions on which the regulations were based change during the applicable term. In addition, there can be no assurance that this price regulation system will not be amended in a manner that would cause additional sources of our revenues to be regulated.

We cannot predict how the regulations governing our business will be applied.

Many of the laws, regulations and instruments that regulate our business were adopted or became effective in 1999, and there is only a limited history that would allow us to predict the impact of these legal requirements on our future operations. In addition, although Mexican law establishes ranges of sanctions that might be imposed should we fail to comply with the terms of one of our concessions, the Mexican Airport Law and its regulations or other applicable law, we cannot predict the sanctions that are likely to be assessed for a given violation within these ranges. We cannot assure you that we will not

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

encounter difficulties in complying with these laws, regulations and instruments. Moreover, there can be no assurance that the laws and regulations governing our business will not change.

The Ministry of Communications and Transportation has announced that it intends to establish a new, independent regulatory agency to supervise the operation of our airports, as well as those of other airports that have been opened to private investment. For further information on this agency, see "Item 4. Information on the Company--Regulatory Framework--New Regulatory Agency." We cannot predict whether or when this new agency will be organized, the scope of its authority, the actions that it will take in the future or the effect of any such actions on our business.

If we exceed the maximum rate at any airport at the end of any year, we could be subject to sanctions.

Historically, we have set the prices we charge for regulated services at each airport as close as possible to the prices we are allowed to charge under the maximum rate for that airport. We expect to continue to pursue this pricing strategy in the future. For example, in 2004, our revenues subject to maximum rate regulation represented 98.8% of the amount we were entitled to earn under the maximum rates for all of our airports. There can be no assurance that we will be able to establish prices in the future that allow us to collect virtually all of the revenue we are entitled to earn from services subject to price regulation.

The specific prices we charge for regulated services are determined based on various factors, including projections of passenger traffic volumes, the Mexican producer price index (excluding petroleum) and the value of the peso relative to the U.S. dollar. These variables are outside of our control. Our projections could differ from the applicable actual data, and, if these differences occur at the end of any year, they could cause us to exceed the maximum rate at any one or more of our airports during that year.

If we exceed the maximum rate at any airport at the end of any year, the Ministry of Communications and Transportation may assess a fine and may reduce the maximum rate at that airport in the subsequent year. The imposition of sanctions for violations of certain terms of a concession, including for exceeding the airport's maximum rates, can result in termination of the concession if the relevant term has been violated and sanctions have been imposed at least three times. In the event that any one of our concessions is terminated, our other concessions may also be terminated.

A devaluation of the peso may cause us to exceed our maximum rates.

Our tariffs for the services that we provide to international flights or international passengers are generally denominated in U.S. dollars, but are paid in Mexican pesos based on the average exchange rate for the month prior to each flight. We generally collect passenger charges from airlines 30 to 115 days following the date of each flight. We intend to charge prices that are as close as possible to our maximum chargeable rates. Because we generally are entitled to adjust our specific prices only once every six months (or earlier upon a cumulative increase of 5% in the Mexican producer price index (excluding petroleum)), a devaluation of the peso, particularly late in the year, could cause us to exceed the maximum rates at one or more of our airports which could lead to the termination of one of our concessions. In the event that any one of our concessions is terminated, our other concessions may also be terminated.

The price regulatory system applicable to our airports does not guarantee that our consolidated results of operations, or that the results of operations of any airport, will be profitable.

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

The system of price regulation applicable to our airports establishes an annual maximum rate for each airport, which is the maximum annual amount of revenues per work load unit (which is equal to one passenger or 100 kilograms (220 pounds) of cargo) that we may earn at that airport from services subject to price regulation. The maximum rates for our airports have been determined for each year through December 31, 2008. For a discussion of the framework for establishing our maximum rates and the application of these rates, see "Item 4. Information on the Company--Regulatory Framework--Price Regulation." Under the terms of our concessions, there is no guarantee that the results of operations of any airport will be profitable.

Our concessions provide that an airport's maximum rates will be adjusted periodically for inflation. Although we are entitled to request additional adjustments to an airport's maximum rates under certain circumstances, our concessions provide that such a request will be approved only if the Ministry of Communications and Transportation determines that certain events specified in our concessions have occurred. The circumstances under which we are entitled to an adjustment are described under "Item 4. Information on the Company--Regulatory Framework--Price Regulation--Special Adjustments to Maximum Rates." Therefore, there can be no assurance that any such request would be granted.

Our concessions may be terminated under various circumstances, some of which are beyond our control.

We operate each of our airports under a 50-year concession granted as of November 1, 1998 by the Mexican government. A concession may be terminated for a variety of reasons. For example, a concession may be terminated if we fail to make the committed investments required by the terms of that concession. In addition, in the event that we exceed the applicable maximum rate at an airport in any year, the Ministry of Communications and Transportation is entitled to reduce the applicable maximum rate at that airport for the subsequent year and assess a penalty. Violations of certain terms of a concession (including violations for exceeding the applicable maximum rate) can result in termination only if sanctions have been imposed for violation of the relevant term at least three times. Violations of other terms of a concession can result in the immediate termination of the concession. We would face similar sanctions for violations of the Mexican Airport Law or its regulations. Although we believe we are currently complying with the principal requirements of the Mexican Airport Law and its regulations, we are not in compliance with certain requirements under the regulations. These violations could result in fines or other sanctions being assessed by the Ministry of Communications and Transportation, and are among the violations that could result in termination of a concession if they occur three or more times. For a description of the consequences that may result from the violation of various terms of our concessions, the Mexican Airport Law or its regulations, see "Item 4. Information on the Company--Regulatory Framework--Penalties and Termination and Revocation of Concessions and Concession Assets." Under applicable Mexican law and the terms of our concessions, our concessions may also be made subject to additional conditions, which we may be unable to meet. Failure to meet these conditions may also result in fines, other sanctions and the termination of the concessions.

In addition, the Mexican government may terminate one or more of our concessions at any time through reversion, if, in accordance with applicable Mexican law, it determines that it is in the public interest to do so. In the event of a reversion of the public domain assets that are the subject of our concessions, the Mexican government under Mexican law is required to compensate us for the value of the concessions based on the results of an audit performed by appraisers. There can be no assurance that we will receive compensation equivalent to the value of our investment in our concessions and related assets in the event of such a revocation.

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

In the event that any one of our concessions is terminated, whether through revocation or otherwise, our other concessions may also be terminated. Thus, the loss of any concession would have a material adverse effect on our business and results of operations. For a discussion of events which may lead to a termination of a concession, see "Item 4. Information on the Company--Regulatory Framework--Penalties and Termination and Revocation of Concessions and Concession Assets." Moreover, we are required to continue operating each of our nine airports for the duration of our concessions, even if one or more of them are unprofitable.

Competition from other tourist destinations could adversely affect our business.

One of the principal factors affecting our results of operations and business is the number of passengers using our airports. The number of passengers using our airports may vary as a result of factors beyond our control, including the level of tourism in Mexico. In addition, our passenger traffic volume may be adversely affected by the attractiveness, affordability and accessibility of competing tourist destinations in Mexico, such as Acapulco, Puerto Vallarta and Los Cabos, or elsewhere, such as Puerto Rico, Florida, Cuba, Jamaica, the Dominican Republic and other Caribbean island and Central American destinations. The attractiveness of the destinations we serve is also likely to be affected by perceptions of travelers as to the safety and political and social stability of Mexico. There can be no assurance that tourism levels in the future will match or exceed current levels.

The loss of one or more of our key customers could result in a loss of a significant amount of our revenues.

Airlines and other entities controlled by Cintra, S.A. de C.V., a holding company of the Mexican government, collectively accounted for approximately 26.7%, 22.6% and 19.5% of the revenues generated by our airports in 2002, 2003 and 2004, respectively. In addition, in recent years American Airlines and Continental Airlines have accounted for a significant portion of the revenues generated by our airports (6.7% and 5.6%, respectively, in 2003 and 6.8% and 5.4%, respectively, in 2004). The global airline industry continues to experience significant financial difficulties, marked by the filing for bankruptcy protection of several major carriers in the U.S. in recent years. Our business and results of operations could be adversely affected if we do not continue to generate comparable portions of our revenue from our key customers. We do not have contracts with any airlines that obligate them to continue providing service to our airports. We can offer no assurance that competing airlines would seek to increase their flight schedules if any of our key customers reduced their use of our airports. We expect that we will continue to generate a significant portion of our revenues from a relatively small number of airlines in the foreseeable future. In addition, Cintra has announced publicly that it intends to sell all or a portion of its ownership interest in its airlines, and we can offer no assurance that these airlines, operating independently of Cintra, would continue to use any or all of our airports. Our business and results of operations could be adversely affected if we do not continue to generate comparable portions of our revenue from our key customers.

In addition, Mexican law prohibits an international airline from transporting passengers from one Mexican location to another (unless the flight originated outside Mexico), which limits the number of airlines providing domestic service in Mexico. Accordingly, we expect to continue to generate a significant portion of our revenues from domestic travel from a limited number of airlines.

Our results of operations may be adversely affected by required efficiency adjustments to our maximum rates.

Our maximum rates are subject to annual efficiency adjustments, which

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

have the effect of reducing the maximum rates for each year to reflect projected efficiency improvements. For the five-year term ending December 31, 2008, an annual efficiency adjustment factor of 0.75% was established by the Ministry of Communications and Transportation. Future annual efficiency adjustments will be determined by the Ministry of Communications and Transportation in connection with the setting of each airport's maximum rates every five years. For a description of these efficiency adjustments, see "Item 4. Information on the Company--Regulatory Framework--Price Regulation--Methodology for Determining Future Maximum Rates." We cannot assure you that we will achieve efficiency improvements sufficient to allow us to maintain or increase our operating income as a result of the progressive decrease in each airport's maximum rate.

The operations of our airports may be disrupted due to the actions of third parties, which are beyond our control.

As is the case with most airports, the operation of our airports is largely dependent on the services of third parties, such as air traffic control authorities and airlines. We are also dependent upon the Mexican government or entities of the government for provision of services such as energy, supply of fuel to aircraft at our airports and immigration services for our international passengers. We are not responsible for and cannot control the services provided by these parties. Any disruption in or adverse consequence resulting from their services, including a work stoppage or other similar event, may have a material adverse effect on the operation of our airports and on our results of operations.

Natural disasters could adversely affect our business.

From time to time, the southeast region of Mexico, like other Caribbean destinations, experiences hurricanes, particularly during the third quarter of each year. Portions of the southeast region also experience earthquakes from time to time. Natural disasters may impede operations, damage infrastructure necessary to our operations or adversely affect the destinations served by our airports. Any of these events could reduce our passenger traffic volume. The occurrence of natural disasters in the destinations we serve could adversely affect our business, results of operations, prospects and financial condition. We have insured the physical facilities at our airports against damage caused by natural disasters, accidents or other similar events, but do not have insurance covering losses due to resulting business interruption. Moreover, should losses occur, there can be no assurance that losses caused by damages to the physical facilities will not exceed the pre-established limits on the policies.

In September 2004, we temporarily closed our Cancun and Cozumel airports as a safety precaution in anticipation of Hurricane Ivan. Cancun airport was closed for approximately 6.5 hours and approximately 80 flights were either cancelled or rescheduled as a result of the hurricane. However, half of these flights were cancelled or rescheduled due to precautionary decisions made by the airlines themselves and were not due to the temporary closure of the airport. The adverse weather conditions resulting from the hurricane caused very minor damages to the airport. Cozumel Airport closed for approximately 36 hours and approximately 9 flights were cancelled. No recorded damage nor passenger injuries resulted from the hurricane due to the precautionary measures that we took. In September 2002, hurricane Isidore caused significant damages to the state of Yucatan and to our airport in Merida, which was closed to commercial traffic for 27 hours, resulting in the cancellation of 100 flights. Additionally, the airport sustained property damage of Ps. 9.3 million, of which Ps. 5.6 million was covered by insurance.

Our business could be adversely affected by a downturn in the U.S. economy.

In 2003 and 2004, 69.1% and 69.4%, respectively, of the international passengers served by our airports arrived or departed on flights originating in

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

or departing to the United States. Thus, our business is dependent on the condition of the U.S. economy, and is particularly influenced by trends in the United States relating to leisure travel, consumer spending and international tourism. Events and conditions affecting the U.S. economy may adversely affect our business, results of operations, prospects and financial condition.

We cannot predict what effect any future terrorist attacks or threatened attacks on the United States or any retaliatory measures taken by the United States in response to these events may have on the U.S. economy. An economic downturn in the United States may negatively affect our results of operations and a prolonged economic crisis in the United States will likely have a material adverse effect on our results of operations.

ITA has substantial influence over our management and its interests may differ from those of other stockholders.

ITA holds series BB shares representing 15.0% of our capital stock, which provide it with special management rights. For example, ITA is allowed to appoint and remove our chief executive officer and at least half of our other executive officers (currently two of four) and to elect two members of our board of directors. ITA also has the right to veto certain actions requiring approval of our stockholders. Our bylaws also provide ITA veto rights with respect to certain corporate actions so long as its series BB shares represent at least 7.65% of our capital stock. Special rights granted to ITA are more fully discussed in "Item 10. Additional Information" and "Item 7. Major Shareholders and Related Party Transactions."

As a result, ITA, as our principal stockholder, is likely to substantially influence our management and matters requiring the approval of our stockholders. The interests of ITA may differ from those of our other stockholders, and there can be no assurance that ITA would exercise its rights in ways that favor the interests of our other stockholders.

Our operations are at greater risk of disruption due to the dependence of most of our airports on a single commercial runway.

As is the case with many other domestic and international airports around the world, most of our airports, including Cancun International Airport, have only one commercial aviation runway. While we seek to keep our runways in good working order and to conduct scheduled maintenance during off-peak hours, we cannot assure you that the operation of our runways will not be disrupted due to required maintenance or repairs. In addition, our runways may require unscheduled repair or maintenance due to natural disasters, aircraft accidents and other factors that are beyond our control. The closure of any runway for a significant period of time could have a material adverse effect on our business, results of operations, prospects and financial condition.

Due to a significant increase in passengers at Cancun International Airport, we have requested that the Mexican federal government provide us with the land necessary for the construction of a second runway at this airport. The Mexican federal government has expropriated or purchased a substantial majority of the land needed for the expansion, and is in the process of negotiating for the acquisition of the rest of the land. There can be no assurance that the Mexican government will complete this process or that the Mexican federal government will provide us with the opportunity to acquire the land necessary to construct the new runway. If we are unable to carry out the construction of this second runway, it could limit the growth of our business and adversely affect our results of operations, future prospects or financial condition.

### Risks Related to Mexico

Economic developments in Mexico may adversely affect our business and results of

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

operations.

Although a substantial portion of our revenues is derived from foreign tourism, domestic passengers in recent years have represented approximately half of the passenger traffic volume in our airports. In addition, all of our assets are located, and all of our operations are conducted, in Mexico. As a result, our business, financial condition and results of operation could be adversely affected by the general condition of the Mexican economy, by a devaluation of the peso, by inflation and high interest rates in Mexico, or by political developments in Mexico.

Mexico has experienced adverse economic conditions.

Mexico has experienced adverse economic conditions, including high levels of inflation. From 1982 to 1987, Mexico experienced periods of slow or negative growth, high inflation, large devaluations of the peso and limited availability of foreign currency. In the late 1980s and early 1990s, Mexico's growth rate increased, the inflation rate declined and the U.S. dollar/peso exchange rate was relatively stable. Beginning in December 1994 and continuing through 1995, Mexico experienced an economic crisis characterized by exchange rate instability, devaluation of the peso, high inflation, high domestic interest rates, negative economic growth, reduced consumer purchasing power, and high unemployment.

The economic crisis occurred in the context of a series of internal disruptions and political events, including a large current account deficit, civil unrest in the southern state of Chiapas (in which one of our airports is located), the assassination of two prominent political figures, a substantial outflow of capital, and a significant devaluation of the peso.

In response, the Mexican government implemented a broad economic reform program. Economic conditions in Mexico improved in 1996 and 1997. However, a combination of factors led to a slowdown in Mexico's economic growth in 1998. Notably, the decline in the international price of oil resulted in a reduction of federal revenues, approximately one-third of which are derived from petroleum taxes and duties. In addition, the economic crises in Asia and Russia and the financial turmoil in Argentina, Brazil, Venezuela and elsewhere produced greater volatility in the international financial markets, which further slowed Mexico's economic growth. The Mexican government has reported that real GDP grew by 6.6% in 2000 and decreased by 0.3% in 2001. The Mexican government estimates that GDP growth in 2002 was approximately 0.9%. In 2003, inflation in Mexico was 3.98%, interest rates on 28-day Mexican government treasury securities averaged 6.31% and the peso depreciated by 7.6% (in nominal terms) against the U.S. dollar. The Mexican government estimates that GDP growth in 2003 was approximately 1.3% and approximately 3.8% in 2004. In 2004, inflation in Mexico was 5.2%, interest rates on 28-day Mexican government treasury securities averaged 7.2% and the peso appreciated by 0.8% (in nominal terms) against the U.S. dollar.

We cannot assure you that similar events will not occur, or that any recurrence of these or similar events will not adversely affect our business, results of operations, prospects and financial condition.

Depreciation or fluctuation of the peso relative to the U.S. dollar could adversely affect our results of operations and financial condition.

Following the devaluation of the peso in December 1994, the aggregate passenger traffic volume in our airports in 1995 decreased as compared to the prior year, reflecting a decrease in domestic passenger traffic volume which more than offset an increase in international passenger traffic volume. Any future depreciation of the peso is likely to reduce our aggregate passenger traffic volume, which may have a material adverse effect on our results of operations. In addition, we cannot assure you that any future devaluation would



## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

result in an increase in international passenger traffic.

Devaluation or depreciation of the peso against the U.S. dollar may adversely affect the dollar value of an investment in the ADSs and the series B shares, as well as the dollar value of any dividend or other distributions that we may make.

As of December 31, 2004 less than one percent of our liabilities (U.S.\$1.9 million) were dollar-denominated. Although we currently intend to fund the investments required by our business strategy through cash flow from operations, we may incur dollar-denominated debt to finance all or a portion of these investments. A devaluation of the peso would increase the debt service cost of any dollar-denominated indebtedness that we may incur and result in foreign exchange losses.

Severe devaluation or depreciation of the peso may also result in the disruption of the international foreign exchange markets and may limit our ability to transfer or to convert pesos into U.S. dollars and other currencies.

Political conditions in Mexico could materially and adversely affect Mexican economic policy and, in turn, our operations.

The national elections held on July 2, 2000 ended 71 years of rule by the Institutional Revolutionary Party ("PRI") with the election of President Vicente Fox Quesada, a member of the National Action Party ("PAN") and resulted in the increased representation of opposition parties in the Mexican Congress and in mayoral and gubernatorial positions. No single party currently has a majority in the Congress or Senate. This shift in political power has transformed Mexico from a one-party state to a pluralist democracy. Multiparty rule is still relatively new in Mexico and could result in economic or political conditions that could materially and adversely affect our operations. The lack of a majority party in the legislature, the lack of alignment between the legislature and the President and any changes that result from the presidential and congressional election scheduled for July 2006 could result in instability or deadlock and prevent the timely implementation of economic reforms, which in turn could have a material adverse effect on the Mexican economy and on our business.

Increased environmental regulation and enforcement in Mexico may affect us.

The level of environmental regulation in Mexico has significantly increased in recent years, and the enforcement of environmental laws is becoming substantially more stringent. We expect this trend to continue and to be stimulated by international agreements between Mexico and the United States. There can be no assurance that environmental regulations or their enforcement will not change in a manner that could have a material adverse effect on our business, results of operations, prospects or financial condition.

Developments in other countries may affect us.

The market value of securities of Mexican companies may be, to varying degrees, affected by economic and market conditions in other countries. Although economic conditions in these countries may differ significantly from economic conditions in Mexico, investors' reactions to developments in any of these other countries may have an adverse effect on the market value of securities of Mexican issuers. In past years, prices of both Mexican debt and equity securities have been adversely affected by the sharp drop in Asian securities markets and the economic crises in Russia, Brazil, Argentina and Venezuela. There can be no assurance that the market value of our securities will not be adversely affected by events elsewhere.

In addition, in recent years, economic conditions in Mexico have become

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

increasingly correlated to economic conditions in the United States. Therefore, adverse economic conditions in the United States could have a significant adverse effect on the Mexican economy. There can be no assurance that the market value of our securities will not be adversely affected by events elsewhere.

You may not be entitled to participate in future preemptive rights offerings.

Under Mexican law, if we issue new shares for cash as part of a capital increase, we generally must grant our shareholders the right to purchase a sufficient number of shares to maintain their existing ownership percentage in ASUR. Rights to purchase shares in these circumstances are known as preemptive rights. We may not legally be permitted to allow holders of ADSs in the United States to exercise any preemptive rights in any future capital increase unless we file a registration statement with the U.S. Securities and Exchange Commission, or SEC, with respect to that future issuance of shares, or the offering qualifies for an exemption from the registration requirements of the Securities Act of 1933, as amended.

At the time of any future capital increase, we will evaluate the costs and potential liabilities associated with filing a registration statement with the SEC and any other factors that we consider important to determine whether we will file such a registration statement.

We cannot assure you that we will file a registration statement with the SEC to allow holders of ADSs or shares in the United States to participate in a preemptive rights offering. In addition, under current Mexican law, sales by the depository of preemptive rights and distribution of the proceeds from such sales to you, the ADS holders, is not possible. As a result, your equity interest in ASUR may be diluted proportionately.

Corporate disclosure.

There may be less or different publicly available information about issuers of securities in Mexico than is regularly published by or about issuers of securities in certain countries with highly developed capital markets. In addition, differences in accounting and other reporting principles and standards may cause our results to differ substantially from those results that would have been obtained using other principles and standards, such as U.S. GAAP.

### FORWARD LOOKING STATEMENTS

This Form 20-F contains forward-looking statements. We may from time to time make forward-looking statements in our periodic reports to the Securities and Exchange Commission on Forms 20-F and 6-K, in our annual report to shareholders, in offering circulars and prospectuses, in press releases and other written materials, and in oral statements made by our officers, directors or employees to analysts, institutional investors, representatives of the media and others. Examples of such forward-looking statements include:

- o projections of operating revenues, net income (loss), net income (loss) per share, capital expenditures, dividends, capital structure or other financial items or ratios,
- o statements of our plans, objectives or goals,
- o statements about our future economic performance or that of Mexico or other countries in which we operate, and
- o statements of assumptions underlying such statements.

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

Words such as "believe," "anticipate," "plan," "expect," "intend," "target," "estimate," "project," "predict," "forecast," "guideline," "should" and similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements.

Forward-looking statements involve inherent risks and uncertainties. We caution you that a number of important factors could cause actual results to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward-looking statements. These factors, some of which are discussed above under "Risk Factors," include material changes in the performance or terms of our concessions, developments in legal proceedings, economic and political conditions and government policies in Mexico or elsewhere, inflation rates, exchange rates, regulatory developments, customer demand and competition. We caution you that the foregoing list of factors is not exclusive and that other risks and uncertainties may cause actual results to differ materially from those in forward-looking statements.

Forward-looking statements speak only as of the date they are made, and we do not undertake any obligation to update them in light of new information or future developments.

### Item 4. Information on the Company

#### HISTORY AND DEVELOPMENT OF THE COMPANY

Grupo Aeroportuario del Sureste, S.A. de C.V., or ASUR, is a corporation (sociedad anonima de capital variable) organized under the laws of Mexico. We were incorporated in 1998 as part of the Mexican government's program for the opening of Mexico's airports to private-sector investment. The duration of our corporate existence is 100 years. We are a holding company and conduct all of our operations through our subsidiaries. The terms "ASUR," "we" and "our" in this annual report refer both to Grupo Aeroportuario del Sureste, S.A. de C.V. as well as Grupo Aeroportuario del Sureste, S.A. de C.V. together with its subsidiaries. Our registered office is located at Bosque de Alisos No. 47A, Bosques de las Lomas, 05120 Mexico, D.F., Mexico, telephone (5255) 5284-0400.

#### Investment by ITA

As part of the opening of Mexico's airports to investment, in 1998 the Mexican government sold a 15% equity interest in ASUR to ITA pursuant to a public bidding process. Currently, Fernando Chico Pardo holds 51% of ITA's shares and Copenhagen Airports A/S holds 49% of ITA's shares.

Fernando Chico Pardo became a stockholder in ITA in April 2004 when he acquired the 24.5% ownership stake of French group Vinci, S.A. in ITA and a 13.5% ownership stake of Spanish Ferrovial Aeropuertos, S.A. in ITA. At the same time, Copenhagen Airports A/S acquired Ferrovial Aeropuertos, S.A.'s 11.0% ownership interest in ITA, thereby increasing its participation in ITA from 25.5% to 36.5%. Fernando Chico Pardo acquired an additional 25.5% ownership stake in ITA through the exercise of his right of first refusal following the auction of such shares by NAFIN, a Mexican national credit institution and development bank controlled by the Mexican government. On April 29, 2005, Copenhagen Airports A/S increased its participation in ITA from 36.5% to 49% through the purchase of shares from Fernando Chico Pardo.

Fernando Chico Pardo, a Mexican investor, is the founder and President of Promecap, S.C. He serves as a board member of various organizations, including The United Nations Pension Fund, The Quantum Group of Funds, Grupo Posadas de Mexico, Grupo Financiero Inbursa and Grupo Carso.

Copenhagen Airports A/S is among the world's leading airport operators and has won several international awards. Copenhagen Airport was named Europe's

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

best and the world's second best airport in the 15-25 million passenger category in January 2005 by IATA and ACI. In 2004, approximately 19.0 million passengers were served at Copenhagen Airport. Additionally, Copenhagen Airports A/S owns and operates Roskilde Airport located about 30 kilometers from Copenhagen, and holds 49% of the shares in Newcastle International Airport in England (4.7 million passengers in 2004) and a 20% stake in Hainan Meilan Airport Company in China (7.5 million passengers in 2004).

ITA paid the Mexican government a total of Ps. 1,165.1 million (nominal pesos, excluding interest) (U.S.\$120.0 million based on the exchange rates in effect on the dates of payment) in exchange for:

- o 45,000,000 series BB shares representing 15% of our outstanding capital stock,
- o three options to subscribe for newly issued series B shares, the first and second of which have expired. The remaining option, which will expire on December 18, 2005, allows ITA to subscribe for 1% of our capital stock outstanding at the time of each exercise, each determined on a fully diluted basis, at a price per-share equal to the per-share purchase price of ITA's 15% interest plus a premium accruing at an annual rate of 5%, and
- o the right and obligation to enter into various agreements with us and the Mexican government, including a participation agreement, a technical assistance agreement and a shareholders' agreement under terms established during the public bidding process. These agreements are described in greater detail under "Item 7. Major Shareholders and Related Party Transactions--Related Party Transactions."

Under the technical assistance agreement, ITA provides management and consulting services and transfers industry "know-how" and technology to ASUR in exchange for a technical assistance fee. This agreement is more fully described in "Item 7. Major Shareholders and Related Party Transactions--Related Party Transactions." The agreement provides us a perpetual and exclusive license in Mexico to use all technical assistance and "know-how" transferred to us by ITA or its stockholders during the term of the agreement. The agreement has an initial fifteen-year term, and is automatically renewed for successive five-year terms, unless one party provides the other a notice of termination within a specified period prior to a scheduled expiration date. ITA provides us assistance in various areas, including: development of our commercial activities, preparation of marketing studies focusing on increasing passenger traffic volume at our airports, assistance with the preparation of the master development plans that we are required to submit to the Ministry of Communications and Transportation with respect to each of our airports and the improvement of our airport operations.

The technical assistance fee is equal to the greater of a fixed dollar amount or 5% of our annual consolidated earnings before comprehensive financing cost, income taxes and depreciation and amortization (determined in accordance with Mexican GAAP and calculated prior to deducting the technical assistance fee under this agreement). The fixed dollar amount decreased during the agreement's initial five years. The fixed dollar amount was U.S.\$5.0 million in 1999 and 2000, and U.S.\$3.0 million in 2001 and 2002. Since 2003, the fixed dollar amount is U.S.\$2.0 million before the annual adjustment for inflation (measured by the U.S. consumer price index) as from the first anniversary of the technical assistance agreement. We believe that this structure creates an incentive for ITA to increase our annual consolidated earnings before net comprehensive financing cost, income and asset taxes and depreciation and amortization. ITA is also entitled to reimbursement for the out-of-pocket expenses it incurs in its provision of services under the agreement. Under Mexican tax law, companies may not deduct fees that are determined by reference to their profitability (as defined under Mexican tax law).

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

The technical assistance agreement allows ITA, its stockholders and their affiliates to render additional services to ASUR only if the Acquisitions and Contracts Committee of our board of directors determines that these related persons have submitted the most favorable bid in a public bidding process involving at least three unrelated parties. For a description of this committee, see "Item 6. Directors, Senior Management and Employees--Committees."

Under our bylaws, the participation agreement and the technical assistance agreement, ITA has the right to elect two permanent members of our board of directors (which currently consists of seven members) and their alternates and to appoint and remove our chief executive officer and half of our executive officers (currently two of four). As the holder of the series BB shares, ITA's consent is also required to approve certain corporate matters so long as ITA's series BB shares represent at least 7.65% of our capital stock. In addition, our bylaws, the participation agreement and the technical assistance agreement contain certain provisions designed to avoid conflicts of interest between ASUR and ITA. The rights of ITA in our management are explained in "Item 6. Directors, Senior Management and Employees--Committees." ITA's stockholders have entered into an agreement regarding the exercise of ITA's rights and performance of its obligations under our bylaws, the participation agreement, the technical assistance agreement and the option agreement. The ITA shareholder's agreement is described in "Principal Stockholders and NAFIN Trust."

The remaining 85% of our outstanding capital stock, consisting of 255,000,000 series B shares, was sold by the Mexican government to a Mexican trust established by NAFIN. This trust was the selling stockholder in the global offering. NAFIN sold an additional 33,260,870 series B shares in a public secondary offering in March 2005.

Currently, ITA is permitted to transfer up to 49% of its series BB shares without restriction. After December 18, 2008, ITA may sell in any year up to 20% of its remaining 51% ownership interest in ASUR represented by series BB shares. Our bylaws provide that series BB shares must be converted into series B shares prior to transfer. For a more detailed discussion of ITA's rights to transfer its stock, see "Item 10. Additional Information--Registration and Transfer."

As required under the participation agreement entered into in connection with the Mexican government's sale of the Series BB shares of ASUR to ITA, ITA has transferred its series BB shares to a trust, the trustee of which is Banco Nacional de Comercio Exterior, S.N.C. Under the terms of the participation agreement and the trust agreement, ITA's shareholders, currently Copenhagen Airports A/S and Fernando Chico Pardo, are required to maintain an ownership interest in ITA of a minimum of 25.5% prior to December 18, 2014 unless otherwise approved by the Ministry of Communications and Transportation. To the extent that a key partner acquires shares of ITA in excess of a 25.5% interest, this additional interest may be sold without restriction See "Item 7. Major Shareholders and Related Party Transactions--Major Shareholders--ITA Trust and Shareholders' Agreement" for a further description of these provisions. There can be no assurance that the terms of the participation agreement or the trust would not be amended to reduce or eliminate these ownership commitments. If ITA or any of its stockholders defaults on any obligation contained in the trust agreement, or if ITA defaults on any obligation contained in the participation agreement or the technical assistance agreement, after specified notice and cure provisions, the trust agreement provides that the trustee may sell 5% of the shares held in the trust and pay the proceeds of such sale to ASUR as liquidated damages.

Pursuant to the terms of the trust, ITA may direct the trustee to vote only shares representing up to 10% of ASUR's capital stock. Any shares in excess

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

of 10% are voted by the trustee in accordance with the vote of the majority of series B shares. The trust does not affect the veto and other special rights granted to the holders of series BB shares described in "Item 10. Additional Information."

### Master Development Programs

Under the terms of our concessions, each of our subsidiary concession holders is required to submit an updated master development plan for approval by the Ministry of Communications and Transportation every five years. Each master development plan covers a fifteen-year period and includes investment commitments for the regulated part of our business (including certain capital expenditures and improvements) for the succeeding five-year period and investment projections for the regulated part of our business (including certain capital expenditures and improvements) for the remaining ten years. Once approved by the Ministry of Communications and Transportation, these commitments become binding obligations under the terms of our concessions. Committed investments are minimum requirements, and our capital expenditures may exceed our investment commitments in any period. On December 30, 2003, the Ministry of Communications and Transportation approved each of our current updated master development plans. These plans are in effect from January 1, 2004 to December 31, 2008.

The following table sets forth our committed investments for the regulated part of our business for each airport pursuant to the terms of our current master development plans for the periods presented.

		Committed Investments							
		Year ended December 31,							
		2004	2005	2006	2007				
		(thousands of pesos(1))							
Cancun.....	Ps.	242,922	Ps.	449,521	Ps.	99,655	Ps.	200,756	Ps.
Merida.....		8,177		49,611		15,317		17,867	
Cozumel.....		8,210		17,947		754		5,882	
Villahermosa.....		18,897		50,099		25,945		20,976	
Oaxaca.....		5,079		5,167		3,120		4,530	
Veracruz.....		18,518		21,719		885		1,990	
Huatulco.....		14,569		5,174		5,677		8,884	
Tapachula.....		14,621		21,038		13,622		12,322	
Minatitlan.....		34,775		46,486		3,982		6,940	
 Total.....	Ps.	 365,768	Ps.	 666,762	Ps.	 168,957	Ps.	 280,147	Ps.
		=====		=====		=====		=====	

(1) Expressed in adjusted pesos as of December 31, 2004 based on the Mexican construction price the terms of our master development plan.

The following table sets forth our historical capital expenditures made with respect to the regulated and unregulated parts of our business in the periods indicated.

### Capital Expenditures

Year ended December 31, -----	(thousands of pesos) -----
----------------------------------	-------------------------------

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

2002.....	Ps.	289,919
2003.....		351,380
2004.....		411,954

We expect to fund our operations and capital expenditures in the short-term and long-term through cash flow from operations. Although we may incur indebtedness from time to time, we do not currently anticipate that we will be required to incur indebtedness to satisfy our commitments under our master development plans or to fund our other capital expenditures.

### BUSINESS OVERVIEW

We hold concessions to operate, maintain and develop nine airports in the southeast region of Mexico for fifty years from November 1, 1998. As operators of these airports, we charge airlines, passengers and other users fees for the use of the airports' facilities. We also derive rental and other income from commercial activities conducted at our airports, such as the leasing of space to restaurants and retailers. Our concessions include the concession for Cancun International Airport, the second busiest airport in Mexico in 2004 in terms of passenger traffic, according to the Mexican Airport and Auxiliary Services Agency. We also hold concessions to operate the airports in Cozumel, Huatulco, Merida, Minatitlan, Oaxaca, Tapachula, Veracruz and Villahermosa.

Mexico is one of the main tourist destinations in the world. Mexico has historically ranked in the top ten countries worldwide in terms of foreign visitors, with 20.6 million visitors in 2004, according to the Mexican Ministry of Tourism. Within Latin America and the Caribbean, Mexico ranked first in 2004 in terms of number of foreign visitors and income from tourism, according to the World Tourism Organization. The tourism industry is one of the largest generators of foreign exchange in the Mexican economy. Within Mexico, the southeast region (where our airports are located) is a principal tourist destination due to its beaches and cultural and archeological sites, which are served by numerous hotels and resorts.

Cancun and its surroundings were the most frequently visited international tourism destination in Mexico in 2004, according to the Mexican Ministry of Tourism. Cancun International Airport represented 70.2%, 71.2% and 72.0% of our passenger traffic volume and 72.2%, 73.6% and 76.4% of our revenues in 2002, 2003 and 2004, respectively. At December 31, 2004, Cancun had approximately 27,700 hotel rooms, according to the Mexican Ministry of Tourism. We believe that Cancun International Airport is positioned to benefit from its proximity to the Mayan Riviera, a 129-kilometer (80-mile) stretch of coastal resorts and hotels that is among Mexico's most rapidly developing tourism areas. According to the Mexican National Trust for Tourism Development, the Mayan Riviera had approximately 23,900 hotel rooms as of December 31, 2004.

Our airports served approximately 11 million passengers in 2002, approximately 12.2 million passengers in 2003 and approximately 13.9 million passengers in 2004. For year-by-year passenger figures, see "--Our Airports."

The United States currently is a significant source of passenger traffic volume in our airports. In 2002, 2003 and 2004, international passengers represented 58.3%, 58.5% and 61.6%, respectively, of the total passenger traffic volume in our airports. In 2002, 2003 and 2004, 69.2%, 69.1% and 69.4%, respectively, of the international passengers in our airports traveled on flights originating in or departing to the United States. As of December 31, 2004, 17 Mexican and 45 international airlines, including U.S.-based airlines such as American Airlines and Continental Airlines, were operating directly or through code-sharing arrangements (where one aircraft has two or more flight numbers of different, allied airlines) in our airports.

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

### Aeronautical Services

The following table sets forth our revenues for the period presented.

	2002	2003	2004
	(thousands of pesos)		
Revenues:			
Aeronautical Services.....	Ps. 1,095,247	Ps. 1,215,423	Ps. 1,481,254
Non-Aeronautical Services.....	261,645	327,339	494,722
Total.....	Ps. 1,356,892	Ps. 1,542,762	Ps. 1,975,976

Aeronautical services represent the most significant source of our revenues. In 2002, 2003 and 2004, aeronautical revenues represented approximately 80.7%, 78.8% and 75.0% of our total revenues, respectively. All of our revenues from aeronautical services are regulated under the "dual-till" price regulation system applicable to our airports.

Our revenues from aeronautical services are derived from: passenger charges, landing charges, aircraft parking charges, charges for the use of passenger walkways and charges for the provision of airport security services. Charges for aeronautical services generally are designed to compensate an airport operator for its infrastructure investment and maintenance expense. Aeronautical revenues are principally dependent on three factors: passenger traffic volume, the number of air traffic movements and the weight of the aircraft.

### Passenger Charges

We collect a passenger charge for each departing passenger on an aircraft (other than diplomats, infants and transfer and transit passengers). We do not collect passenger charges from arriving passengers. Passenger charges are automatically included in the cost of a passenger's ticket and generally collected twice monthly from each airline. As of December 2004, the charge for international passengers is U.S. \$16.60 and the charge for domestic passengers is Ps.140.0 (nominal pesos) for all of our airports except Cozumel and Oaxaca, where we charge international passengers U.S. \$18.00 and domestic Ps.168.5 (nominal pesos). International passenger charges are currently dollar-denominated, but generally collected in pesos based on the average exchange rate during the month prior to the flight. Domestic passenger charges are peso-denominated. In each of 2003 and 2004, passenger charges represented 77.2% and 80.5%, respectively of our aeronautical revenues and 59.6% and 60.3%, respectively, of our total revenues. From time to time we have offered discounts on passenger charges at certain of our airports.

### Aircraft Landing and Parking Charges, Passenger Walkway Charges and Airport Security Charges

We collect various charges from carriers for the use of our facilities by their aircraft and passengers. For each aircraft's arrival, we collect a landing charge that is based on the average of the aircraft's maximum takeoff weight and the aircraft's weight without fuel. We also collect aircraft parking charges based on the time an aircraft is at an airport's gate or parking position. Parking charges at several of our airports vary based on the time of day that the relevant service is provided (with higher fees generally charged during peak usage periods at certain of our airports). We collect aircraft



## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

parking charges the entire time an aircraft is on our aprons. Airlines are also assessed charges for the connection of their aircraft to our terminals through a passenger walkway. We also assess an airport security charge, which is collected from each airline based on the number of its departing passengers. We provide airport security services at our airports through third-party contractors. We also provide firefighting and rescue services at our airports.

Landing charges represented 10.04%, 8.65% and 7.62% of our aeronautical revenues and 8.10%, 6.81% and 5.72% of our total revenues in 2002, 2003 and 2004, respectively. Aircraft parking charges represented 11.94%, 10.85% and 8.82% of our aeronautical revenues and 9.64%, 8.55% and 6.61% of our total revenues in 2002, 2003 and 2004, respectively. Airport security charges represented 1.64%, 1.56% and 1.49% of our aeronautical revenue and 1.32%, 1.23% and 1.11% of our total revenues in 2002, 2003 and 2004, respectively. Passenger walkway charges represented 2.48%, 1.76% and 1.60% of our aeronautical revenues and 2.01%, 1.38% and 1.20% of our total revenues in 2002, 2003 and 2004, respectively.

### Non-aeronautical Services

#### General

Non-aeronautical services have historically generated a proportionately smaller portion of our revenues. Our revenues from non-aeronautical services are derived from commercial activities (such as the leasing of space in our airports to retailers, restaurants, airlines and other commercial tenants) and access fees charged to providers of complementary services in our airports (such as catering, handling and ground transport). In 2002, 2003 and 2004, revenues from non-aeronautical services represented 19.28%, 21.22% and 25.04%, respectively, of our total revenues, of which 62.3%, 66.6% and 78.17%, respectively, were derived from access fees and 33.9%, 30.5% and 18.0%, respectively, were derived from commercial revenues as defined under the Mexican Airport Law.

Currently, the leasing of space in our airports to airlines and other commercial tenants represents the most significant source of our revenues from non-aeronautical services. Although certain of our revenues from non-aeronautical services are regulated under our "dual-till" price regulation system, our revenues from commercial activities (other than the lease of space to airlines and other airport service providers that is considered essential to an airport) are not regulated.

#### Commercial Activities

Leading international airports generally generate an important portion of their revenues from commercial activities. An airport's revenues from commercial activities is largely dependent on passenger traffic, its passengers' level of spending, terminal design, the mix of commercial tenants and the basis of fees charged to businesses operating in the airport. Revenues from commercial activities also depend substantially on the percentage of traffic represented by international passengers due to the revenues generated from duty-free shopping.

In 2002, we opened 40 new commercial spaces in six of our airports, including new duty-free shops, restaurants, bank and foreign exchange services, and convenience stores. In 2003 we continued developing the commercial spaces in our airports by opening new bars and restaurants in six of our airports as well as new retail stores in seven of our airports. In addition, in 2003 we dedicated additional space to advertising in our Cancun airport and set aside additional rental space for car exhibits at the Merida and Villahermosa airports. We opened 13 new retail stores in our Cancun, Merida and Oaxaca airports in 2004.

We estimate that revenues from commercial activities in our terminals historically accounted for less than 15% of the total revenues generated by our

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

airports. In contrast, we believe that revenues from commercial activities account for 30% or more of the consolidated revenues of many leading international airports. Accordingly, a significant part of our business strategy is focused on increasing our revenues from commercial activities in our airports.

Within our nine airports, we leased approximately 189 commercial premises as of December 31, 2004, including restaurants, banks, retail outlets (including duty-free stores), currency exchange bureaus and car rental agencies. Our most important tenant in terms of occupied space and revenue in 2004 was Mera Aeroportos, S.A. de C.V. Generally, concessionaires pay a monthly fee based on the higher of a fixed amount or a percentage of their revenues.

We are currently involved in legal proceedings in which we are seeking a confirmation of our right to terminate certain lease agreements upon the expiration of their term. These proceedings include litigation involving the duty-free stores in Cancun, Cozumel and Merida. Although we cannot predict when these proceedings will end, we expect that they will ultimately be resolved in our favor.

In April 2005, the International Court of Arbitration issued a final ruling that requires Dufry Mexico, S.A. de C.V. to, among other requirements, deliver one of the duty-free stores that it operates in the Cancun airport and to pay U.S.\$3.7 million to ASUR. Dufry has not yet complied with this ruling, and there can be no assurance that Dufry will comply with the ruling in the future.

In March 2004, we agreed to pay a US\$7 million termination fee to a tenant in the Cancun Airport in connection with the early termination of their lease agreement for four units in the Cancun Airport as compensation for improvements made to the leased space. The four units consist of a restaurant, three convenience stores and a snack bar. We intend to operate these units until we award the concession to operate them to a new concessionaire.

In September 2003, we awarded a 20-year concession to build and operate a gas station and a convenience store to Mexico-based PERC Group following a bidding process. We may terminate the agreement with PERC Group without penalty as they have been unable to obtain the necessary licenses.

### Access Charges

At each of our airports, we earn revenues from charging access fees to various third-party providers of complementary services, including luggage check-in, sorting and handling, aircraft servicing at our gates, aircraft cleaning, cargo handling, aircraft catering services and assistance with passenger boarding and deplaning. Our revenues from access charges are regulated under our "dual-till" price regulation system. Under current regulations, each of these services may be provided by the holder of an airport concession, by a carrier or by a third party hired by a concession-holder or a carrier. Typically, these services are provided by third parties, whom we charge an access fee based on a percentage of revenues that they earn at our airports. Six different contractors provide handling services at our nine airports.

Mexico's two largest airlines, Aeromexico and Mexicana, participate in a joint venture (Servicios de Apoyo en Tierra or "SEAT") that provides certain complementary services, such as baggage handling, to various carriers at airports throughout Mexico. SEAT operated at our airports prior to our commencement of operations under our concessions and continues to do so. Under the Mexican Airport Law, third-party providers of complementary services are required to enter into agreements with the respective concession holder at that airport, which we did as of December 27, 2000.

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

Under the Mexican Airport Law, we are required to provide complementary services at each of our airports if there is no third party providing such services. SEAT is currently the sole provider of baggage handling services at five of our airports. If SEAT ceased to provide such services directly, we could be required to provide these services or find a third party to provide such services.

### Automobile Parking and Ground Transport

Each of our airports has public car parking facilities consisting of open-air parking lots. The only airport at which we do not charge parking fees is Cozumel. In 2002, 2003 and 2004, our revenues from parking lot fees were Ps. 16.6 million, Ps. 21.5 million and Ps. 25.7 million, respectively. Revenues from parking at our airports currently are not regulated, although they could become regulated upon a finding by the Mexican Antitrust Commission that there are no competing alternatives.

We collect revenues from various commercial vehicle operators, including taxi, bus and other ground transport operators. Our revenues from permanent providers of ground transport services, such as access fees charged to taxis, are regulated activities, while our revenues from non-permanent providers of ground transport services, such as access fees charged to charter buses, are not regulated revenues.

### Airport Security

The General Office of Civil Aviation, Mexico's federal authority on aviation, and the Office of Public Security issue guidelines for airport security in Mexico. At each of our airports, security services are provided by independent security companies that we hire. In recent years, we have undertaken various measures to improve our security standards at our airports. These measures included increasing the responsibilities of the private security companies that we hire, the modernization of our carry-on luggage scanning and security equipment, the implementation of strict access control procedures to the restricted areas of our airports and the installation of a closed-circuit television monitoring system in some of our airports.

In response to the September 11, 2001 terrorist attacks in the United States, we have taken additional steps to increase security at our airports. At the request of the Transport Security Administration of the United States, the General Office of Civil Aviation issued directives in October 2001 establishing new rules and procedures to be adopted at our airports. Under these directives, these rules and procedures were to be implemented immediately and for an indefinite period of time.

To comply with these directives, we reinforced security by:

- 0 increasing and improving the security training of airport personnel,
- 0 increasing the supervision and responsibilities of both our security personnel and airline security personnel that operate in our airports,
- 0 issuing new electronic identification cards to airport personnel,
- 0 reinforcing control of different access areas of our airports, and
- 0 physically changing the access points to several of the restricted areas of our airports.

Airlines have also contributed to the enhanced security at our airports as they have adopted new procedures and rules issued by the General Office of Civil Aviation applicable to airlines. Airlines have also contributed to the

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

enhanced security at our airports as they have adopted new procedures and rules issued by the General Office of Civil Aviation applicable to airlines. Some measures adopted by the airlines include adding more points for verification of passenger identification, inspecting luggage prior to check-in and reinforcing controls over access to airplanes by service providers (such as baggage handlers and food service providers). As airport security requirements become more stringent, we may provide additional services to the airlines, including providing facilities and trained security personnel to assist airlines in complying with the requirement to screen all bags that are checked.

### Fuel

All airport property and installations related to the supply of aircraft fuel were retained by the Mexican Airport and Auxiliary Services Agency in connection with the opening of Mexico's airports to private investment. Pursuant to our concessions, the Mexican Airport and Auxiliary Services Agency has entered into agreements obligating it to pay each of our subsidiary concession holders a fee for access to our facilities equivalent to 1% of the service charge for fuel supply. In the event that the Mexican government were to privatize fuel supply activities in the future, the terms of our concessions provide that it will do so through a competitive bidding process.

### Our Airports

In 2004, our airports served a total of 13.9 million passengers, approximately 61.6% of which were international passengers. In 2003, our airports served a total of 12.2 million passengers, approximately 58.5% of which were international passengers. In 2002, our airports served a total of 11.0 million passengers, approximately 58.3% of which were international passengers. In 2002, 2003 and 2004, Cancun International Airport accounted for 70.2%, 71.2% and 72.0% of the passenger traffic volume and 72.2%, 73.6% and 76.4% of revenues, respectively, from our nine airports.

All of our airports other than Minatitlan Airport are designated as international airports under Mexican law, which indicates that they are equipped to receive international flights and have customs and immigration facilities.

The following table sets forth the number of passengers served by our airports based on flight origination or destination.

Region	2000	2001	2002	2003	2004	Percentage of Total 2004
Mexico	4,981	4,864	4,814	5,309	5,620	40.4%
United States	4,579	4,500	4,438	4,925	5,928	42.7%
Europe	909	882	779	980	1,258	9.1%
Canada	441	530	632	712	805	5.8%
Latin America	528	455	315	256	278	2.0%
Asia and others	10	9	19	8	8	0.0%
Total	11,448	11,240	10,997	12,190	13,897	100%

(1) Figures in thousands. Figures exclude passengers in transit and private aviation passengers.

In 2002, 2003 and 2004, approximately 82.0%, 81.1% and 78.9%, respectively, of our domestic passengers traveled to or from Mexico City.

The following table sets forth the total traffic volume and air traffic movements in our nine airports for the periods presented:

Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

Airport Traffic  
(in thousands)

	Year ended December 31,				
	2000	2001	2002	2003	2004
Passengers:					
Total.....	11,448.1	11,240.3	10,996.6	12,190.0	13,897.0
Air traffic movements:(1)					
Total.....	207.6	194.9	194.9	198.0	219.0

(1) Includes landings and departures, in thousands. Air traffic movement data include the Cancun charter terminal for all periods, because ASUR earned landing fees from all landings regardless of the terminal used.

The following table sets forth the passenger traffic volume for each of our airports during the periods indicated:

	Passenger Traffic (in thousands)			
	Year ended December 31,			
	2000	2001(1)	2002	2003
Cancun Main Terminal.....	5,450.6	5,771.3	5,860.8	6,517.6
Cancun Charter Terminal.....	2,295.5	1,868.7	1,857.2	2,166.6
Total Cancun.....	7,746.1	7,640.0	7,718.0	8,684.2
Merida.....	903.3	919.4	849.6	899.6
Cozumel.....	600.3	565.2	445.9	455.8
Villahermosa.....	528.3	533.2	499.1	599.7
Oaxaca.....	459.8	440.2	433.2	461.0
Veracruz.....	494.1	503.4	479.6	514.6
Huatulco.....	331.4	317.3	268.4	259.4
Tapachula.....	234.4	190.4	176.8	184.8
Minatitlan.....	150.4	131.2	126.0	130.9
Total.....	11,448.1	11,240.3	10,996.6	12,190.0
Total excluding Cancun Charter Terminal	9,152.6	9,371.7	9,139.4	10,023.0

(1) The increase and decrease in Cancun's main terminal and charter terminal traffic, respectively is partially due to the occasional diversion of charter flights to the main terminal. See "International Airport" below.

Air Traffic Movements by Airport(1)

Year ended December 31,				
2000	2001	2002	2003	2004

Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

Cancun(2)	83,587	80,900	82,730	87,347	97,575
Merida	25,680	23,627	22,827	24,213	26,534
Cozumel	17,670	15,225	14,015	12,813	14,355
Villahermosa	21,142	19,058	18,244	20,299	22,267
Oaxaca	16,052	14,428	15,479	15,111	17,502
Veracruz	19,103	18,705	19,034	19,737	22,228
Huatulco	5,988	6,213	5,922	5,461	6,152
Tapachula	13,219	12,317	12,032	7,658	7,686
Minatitlan	5,200	4,431	4,602	5,362	5,598
Total	207,641	194,904	194,885	198,001	219,897

-----

- (1) Includes departures and landings.  
(2) Includes the Cancun charter terminal for all periods, because ASUR earned landing fees from all landings regardless of the terminal used.

The following table sets forth the air traffic movements in our airports for the periods indicated in terms of commercial, charter and general aviation:

Air Traffic Movements by Aviation Category(1)

	Year ended December 31,				
	2000	2001	2002	2003	2004
Commercial Aviation	143,630	137,019	142,877	143,783	57,139
Charter Aviation	27,312	24,565	19,183	22,535	28,520
General Aviation(2)	36,699	33,320	32,825	31,683	34,238
Total	207,641	194,904	194,885	198,001	219,897

-----

- (1) Includes departures and landings for all nine airports and includes the Cancun charter terminal.  
(2) General aviation generally consists of small private aircraft.

The following table sets forth the revenues for each of our airports during the periods indicated:

Revenues by Airport

	Year ended December 31,				
	2002		2003		
	(thousands of pesos)	(thousands of dollars) (1)	(thousands of pesos)	(thousands of dollars) (1)	(thousands of pesos)
Cancun	Ps. 980,236	U.S.\$ 87,917	Ps. 1,135,667	U.S.\$ 101,858	Ps. 1,510
Merida	102,775	9,218	108,056	9,692	117,
Cozumel	54,073	4,850	56,524	5,070	78,
Villahermosa	55,973	5,020	69,522	6,235	77,
Oaxaca	45,294	4,062	48,673	4,365	58,
Veracruz	54,510	4,889	60,805	5,454	65,

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

Huatulco.....	27,351	2,453	25,650	2,301	29,
Tapachula.....	22,204	1,991	22,642	2,031	23,
Minatitlan.....	14,476	1,298	15,223	1,365	15,
Total.....	1,356,892	121,698	1,542,762	138,371	1,975,

-----

(1) Translated into dollars at the rate of Ps. 11.1495 per U.S. dollar, the Mexican Ministry of rate for Mexican pesos at December 31, 2004.

### Cancun International Airport

Cancun International Airport is our most important airport in terms of passenger volume, air traffic movements and contribution to revenues. In 2004, Cancun International Airport was the second busiest airport in Mexico in terms of passenger traffic, according to the Mexican Airport and Auxiliary Services Agency. The airport is located approximately 16 kilometers (ten miles) from the city of Cancun, which has a population of approximately 519,000. In 2002, 2003 and 2004, approximately 5.9 million, 6.5 million and 7.8 million passengers, respectively, traveled through Cancun International Airport's main terminal. Of these passengers, in 2002, 2003 and 2004, 75.6%, 67.1% and 77.6%, respectively, were international passengers. A substantial majority of the airport's international passengers (69.2% in 2002, 69.1% in 2003 and 69.4% in 2004) began or ended their travel in the United States. The airport's most important points of origin and destination are Mexico City, Miami, Houston, Dallas and New York. Due to the airport's significant number of passengers from the United States, its traffic volume and results of operations are substantially dependent on economic conditions in the United States. See "Item 3. Key Information--Risk Factors--Risks Related to Our Operations--Our business could be adversely affected by a downturn in the U.S. economy."

During 2004, approximately 2.2 million passengers traveled through the charter terminal in Cancun International Airport. Combined with the 7.8 million passengers that traveled through the main terminal in that year, a total of 10.0 million passengers were served by Cancun International Airport in 2004.

Cancun is located in the state of Quintana Roo. Cancun and its surroundings was the most visited international tourism destination in Mexico in 2004, according to the Mexican Ministry of Tourism. According to the Mexican National Trust for Tourist Development, the Cancun area had approximately 27,700 hotel rooms as of December 31, 2004. The Mexican National Trust for Tourist Development estimates that Cancun will be fully developed in 2010 with approximately 30,000 rooms. Although Cancun may be reached by land, sea or air, we believe most tourists arrive by air through Cancun International Airport. Cancun is between approximately one and a half and five hours by air from all major cities in the United States and 10 to 13 hours by air from most major European cities.

Cancun is located near beaches, coral reefs, ecological parks and Mayan archeological sites. Cancun International Airport serves travelers visiting the Mayan Riviera, which stretches from Cancun south to the Mayan ruins at Tulum, and includes coastal hotels and resorts in the towns of Playa del Carmen, Tulum and Akumal. According to the Mexican National Trust for Tourism Development, the greater Cancun area (including the Mayan Riviera) was estimated to have an aggregate of approximately 51,600 hotel rooms as of December 31, 2004.

Since most of the airport's passengers are tourists, the airport's traffic volume and results of operations are influenced by the perceived attractiveness of Cancun as a tourist destination. See "Item 3. Key Information--Risk Factors--Risks Related to Our Operations-- Our business could be adversely affected by a downturn in the U.S. economy."

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

As part of our commercial strategy, in the fourth quarter of 2004 we completed an expansion of 1,856 square meters (approximately 20,000 square feet) and a remodeling of 1,342 square meters (approximately 14,445 square feet), giving us a total of 61,359 square meters (approximately 660,470 square feet) of which 10,038 square meters (108,048 square feet) are for commercial use in Cancun International Airport's main terminal. We are currently pursuing the eviction of several commercial tenants that occupy a small part of this area. We are also currently working with the authorities to obtain a license to develop cargo facilities at the airport.

The Cancun International Airport has one runway with a length of 3,500 meters (2.2 miles). Due to a significant increase in passengers at Cancun International Airport, we have asked the Mexican federal government to provide us with the land necessary for the construction of a second runway at this airport. The Mexican federal government has expropriated or purchased a substantial majority of the land needed for the expansion, and is in the process of negotiating for the acquisition of the rest of the land. The estimated cost of this project is between U.S.\$40 million and U.S.\$60 million dollars, and this project is included in the Master Development Plan for the 2008-2013 period. There can be no assurance that the Mexican government will complete this process or that the Mexican federal government will provide us with the opportunity to acquire the land necessary to construct the new runway. If we are unable to carry out the construction of this second runway, it could limit the growth of our business and adversely affect our results of operations, future prospects or financial condition.

The airport's facilities include a main terminal (which includes a wing referred to as the satellite wing), a charter terminal and a general aviation building that handles private aircraft. The airport has thirty-three gates, ten of which are accessible by passenger walkways. The main terminal has nine gates accessible by passenger walkways, and the charter terminal has one gate that is accessible by a passenger walkway.

The airport's main terminal (including the satellite terminal wing) has a total area of approximately 40,869 square meters (approximately 439,693 square feet). The charter terminal in Cancun International Airport, which we acquired on June 30, 1999, has an additional 20,500 square meters (approximately 220,500 square feet).

In April 2002, we entered into an agreement with Mera Aeropuertos S.A. de C.V. under which Mera agreed to acquire from Opredi S.A. de C.V. certain contractual rights to provide food and beverage services in several locations in our Cancun airport. Mera successfully acquired the rights in 2002 and, through its subsidiary Hotelaria Inmobiliaria S.A de C.V has since been operating these locations in exchange for a fee that it pays to us which is partially based on its sales and passenger traffic in the airport.

As of February 2003, we charge taxis and passenger vans an access fee of Ps. 14.45, and buses an access fee of Ps. 23.90, upon entering the airport.

In September 2004, we closed our Cancun airport for approximately 6.5 hours as a safety precaution in anticipation of Hurricane Ivan. Approximately 80 flights were either cancelled or rescheduled as a result of the hurricane. However, half of these flights were cancelled or rescheduled due to precautionary decisions made by the airlines themselves and were not due to the temporary closure of the airport. The adverse weather conditions resulting from the hurricane caused very minor damages to the airport.

In October 2004, the Mexican state of Quintana Roo formed a majority state-owned company, Aeropuerto Internacional de la Riviera Maya, S.A. de C.V., to seek a concession from the Mexican federal government to build and operate a new airport in the Mayan Riviera region of the state. ASUR has no further



## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

details on the construction or projected opening of the airport and is unable to predict the effect that it may have on ASUR's passenger traffic or operating results if the project is successfully carried out.

In January 2005, Aeropuerto de Cancun, S.A. de C.V. made equity contributions to Aeropuerto de Huatulco, S.A. de C.V., Aeropuerto de Cozumel, S.A. de C.V., Aeropuerto de Veracruz, S.A. de C.V., Aeropuerto de Tapachula, S.A. de C.V. and Aeropuerto de Minatitlan, S.A. de C.V. As a result, Aeropuerto de Cancun, S.A. de C.V. currently has equity participation of 24.2%, 18.1%, 8.9%, 29.9% and 30.0% in these airports, respectively.

### Merida International Airport

Merida International Airport serves the inland city of Merida, which has a population of approximately 920,000, and surrounding areas in the state of Yucatan. Merida International Airport ranked second among our airports in 2004 in terms of passenger traffic and contribution to revenues. During 2002, 2003 and 2004, Merida International Airport served 849,610, 899,620 and 931,127 passengers, respectively, the substantial majority of which were domestic. The airport's primary point of origin and destination is Mexico City.

Merida International Airport attracts a mix of both business travelers and tourists. The city of Merida is an established urban area with numerous small and medium-sized businesses. The city is approximately 120 kilometers (75 miles) by highway from Chichen Itza, and approximately 80 kilometers (50 miles) from Uxmal, pre-Columbian archeological sites that attract a significant number of tourists. Because the airport's passengers are predominantly domestic, its passenger traffic and results of operations are affected by Mexican economic conditions. For example, the airport's passenger traffic decreased by 26.4% in 1995 as compared to the prior year following the December 1994 peso devaluation.

The airport has two runways, one with a length of 3,200 meters (2.0 miles) and another with a length of 2,300 meters (1.4 miles). The airport has one main terminal, with four gates accessible by passenger walkways and six remote boarding positions. As part of our commercial strategy, we remodeled the entire 7,110 square meter (76,400 square foot) terminal, of which 962 square meters (approximately 10,350 square feet) are for commercial use. This remodeled area was opened in December 2001.

In 2002, 2003 and 2004, approximately 20,144, 18,829 and 19,148 metric tons of cargo, respectively, were transported through Merida International Airport, making it our leading airport in terms of cargo volume. In 2002, 2003 and 2004, Merida represented approximately 50.1%, 47.9% and 46.6%, respectively, of our total cargo volume. We have considered opportunities for developing the Merida cargo facilities, but we have no plans to pursue such opportunities at this time.

There is currently one business operating under a long-term lease in Merida International Airport with Grupo de Desarrollo del Sureste, S.A. de C.V. ("GDS"), which will terminate on January 1, 2009. This lease allows GDS to construct and develop the airport's air cargo terminal. Our concession provides us the right to collect landing charges and parking charges for aircraft using the cargo terminal.

In September 2002, hurricane Isidore caused significant damages to the state of Yucatan and to our airport in Merida, which was closed to commercial traffic for 27 hours, resulting in the cancellation of 100 flights. Additionally, the airport sustained property damage of Ps. 9.8 million, of which Ps. 5.9 million was covered by insurance.

### Cozumel International Airport

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

Cozumel International Airport is located on the island of Cozumel in the state of Quintana Roo. The airport primarily serves foreign tourists. During 2002, 2003 and 2004, 445,886, 455,831 and 584,444 passengers, respectively, traveled through Cozumel International Airport, most of which were international passengers. Cozumel is the most frequently visited destination for cruise ships in Mexico, hosting approximately 2.7 and 2.9 million cruise ship visitors in 2003 and 2004, respectively. Cozumel has one of the world's largest coral reserves, and many passengers traveling to Cozumel are divers. The airport's most important points of origin and destination are Houston, Dallas and Cancun. The island of Cozumel has a population of approximately 71,000.

As part of our commercial strategy, at Cozumel International Airport's main terminal we completed an expansion of 2,218 square meters (approximately 23,900 square feet) and a remodeling of 1,132 square meters (approximately 12,200 square feet), giving us a main terminal building with a total of 7,258 square meters (78,100 square feet) of which 610 square meters (6,600 square feet) are for commercial use. The remodeled commercial center was inaugurated on December 27, 2001.

The airport has a commercial runway with a length of 2,700 meters (1.7 miles). The airport has one main commercial terminal, with four remote boarding positions. The airport also has a general aviation building for small private aircraft.

In September 2004, we closed Cozumel airport for approximately 36 hours as a safety precaution in anticipation of hurricane Ivan. Approximately 9 flights were cancelled, and no recorded damage or passenger injuries resulted.

### Villahermosa International Airport

Villahermosa International Airport is located in the state of Tabasco, approximately 75 kilometers (46.9 miles) from Palenque, a Mayan archeological site. The city of Villahermosa has a population of approximately 658,000. Oil exploration is the principal business activity in the Villahermosa area, and most of the airport's passengers are businesspeople working in the oil industry. During 2002, 2003 and 2004, the airport served 499,117, 599,729 and 673,313 passengers, respectively, substantially all of which arrived on domestic flights. The airport's most important point of origin and destination is Mexico City.

The airport has one runway with a length of 2,200 meters (1.4 miles). The airport's main terminal has four remote parking positions.

### Oaxaca International Airport

Oaxaca International Airport serves the city of Oaxaca, which is the capital of the state of Oaxaca. The city of Oaxaca, located 390 kilometers (243.8 miles) from the Pacific coast, has a population of approximately 511,000. The airport served 433,296, 461,013 and 543,238 passengers in 2002, 2003 and 2004, respectively, most of which were domestic. The airport's passengers are primarily Mexican businesspeople and tourists, thus its passenger volume and results of operations are dependent on Mexican economic conditions. Oaxaca is a picturesque colonial city located near several tourist attractions, including the archeological ruins of Monte Alban and Mitla. The airport's most important point of origin and destination is Mexico City.

The airport has one runway with a length of 2,450 meters (1.5 miles) and a main terminal building with five remote positions. The airport also includes a general aviation building for small private airplanes with 20 positions.

### Veracruz International Airport

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

Veracruz International Airport is located in the city of Veracruz along the Gulf of Mexico. The city of Veracruz has a population of approximately 600,000. Veracruz is the busiest port in Mexico in terms of commercial traffic, and is the location of the country's largest container terminal. According to the Mexican Bureau of Ports, Veracruz accounted for 21.6% of all waterborne cargo handled by Mexican ports in 2004. In 2002, 2003 and 2004, the airport served 479,574, 514,587 and 563,511 passengers, respectively. Because the airport's passengers are primarily Mexican business people, its passenger volume and results of operations are dependent on Mexican economic conditions. The airport's most important point of origin and destination is Mexico City.

The airport has two perpendicular runways, one with a length of 2,400 meters (1.5 miles) and another with a length of 1,523 meters (1.0 miles). The airport has one main commercial terminal. The airport also has a general aviation building for small private aircraft with 23 positions.

Due to Veracruz's proximity to Mexico City, we believe Veracruz could be an attractive location for developing cargo activities. In January 2002, we entered into a contract with Alianz Aviation Group to allow Alianz to operate a cargo hub at Veracruz.

### Huatulco International Airport

Huatulco International Airport serves the Huatulco resort area in the state of Oaxaca on Mexico's Pacific coast. Huatulco has a population of approximately 14,000. Huatulco was developed as a tourist resort in the late 1980s. The airport served 268,354, 259,386 and 270,757 passengers in 2002, 2003 and 2004, respectively, most of which were domestic. The substantial majority of the airport's passengers are international tourists, although many arrive through domestic flights and are thus classified as domestic. The airport's most important points of origin and destination are Mexico City, Monterrey and Oaxaca.

The airport has one runway with a length of 2,700 meters (1.7 miles). The airport's main terminal has three remote positions. The airport has a general aviation building for small private airplanes with 8 positions.

### Tapachula International Airport

Tapachula International Airport serves the city of Tapachula, which has a population of approximately 199,000, and the state of Chiapas. In 2002, 2003 and 2004, the airport served 176,793, 184,750 and 193,573 passengers, respectively, substantially all of which were domestic. The airport's passenger volume and results of operations are dependent on Mexican economic conditions since virtually all of its passengers are domestic. The airport's most important point of origin and destination is Mexico City.

The airport has one runway with a length of 2,000 meters (1.3 miles). The airport has one main terminal with three remote boarding positions. The airport also has a general aviation building for small private aircraft with 24 boarding positions.

### Minatitlan Airport

Minatitlan Airport is located near the Gulf of Mexico, 13 kilometers (8.1 miles) from the city of Coatzacoalcos, 11 kilometers (6.9 miles) from the city of Cosoleacaque and 26 kilometers (16.2 miles) from the city of Minatitlan. The metropolitan area comprised of these three cities has a population of approximately 541,000. In 2002, 2003 and 2004, the airport served 126,009, 130,900 and 126,497 passengers, respectively. In recent years, the airport's passenger traffic has decreased due to lower oil and petrochemical industry

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

activity in Coatzacoalcos and Cosoleacaque. The airport's passengers are principally domestic business people drawn by the area's petrochemical and agriculture businesses. Because the airport's passengers are primarily Mexican travelers, its passenger volume and results of operations are dependent on Mexican economic conditions. The airport's most important point of origin and destination is Mexico City.

The airport has one runway with a length of 2,100 meters (1.3 miles). The airport's main terminal has three remote parking positions. The airport has a general aviation building for small private airplanes with 30 boarding positions.

### Principal Air Traffic Customers

As of December 31, 2004, 45 international airlines and 17 Mexican airlines operated flights at our nine airports (including airlines operating in the charter terminal in Cancun International Airport and airlines operating solely on a code share basis). A code share arrangement means that airlines that do not fly their own aircraft into our airports arrange to share the passenger space in another airline's aircraft, with both airlines booking passengers through the same code.

Mexicana operates the most flights at our airports, with Aeromexico providing the second highest number of flights. The following chart sets forth total revenues from Mexicana and Aeromexico for 2002, 2003 and 2004 for passenger fees, airport and commercial services (including VIP lounges) and security.

Revenues from Principal Air Traffic Customers by Category of Service  
(in thousands)

	Mexicana			Aerome	
	2002	2003	2004	2002	2003
Passenger Fees	Ps. 140,596.8	Ps. 152,231.9	Ps. 163,898.9	Ps. 89,978.2	Ps. 89,978.2
Airport and Commercial Services (including VIP lounges)	31,759.5	26,196.2	26,461.9	25,370.2	25,370.2
Security	3,006.4	3,089.8	3,129.2	1,876.3	1,876.3
<b>Total</b>	<b>175,362.7</b>	<b>181,517.9</b>	<b>193,490.0</b>	<b>117,224.7</b>	<b>117,224.7</b>

Airlines and other entities controlled by Cintra, S.A. de C.V., a holding company of the Mexican government, collectively accounted for approximately 26.7%, 22.6% and 19.5% of the revenues generated by our airports in 2002, 2003 and 2004, respectively. Aeromexico and Mexicana are both owned by Cintra, S.A. de C.V. The Mexican government directly owns approximately 10% of the capital stock of Cintra, S.A. de C.V., and approximately 36% of the capital stock of Cintra, S.A. de C.V. is owned by the Institution for the Protection of Bank Savings, a decentralized entity of the Mexican federal government. Cintra, S.A. de C.V. also controls several other airlines operating in our airports, including Aerocaribe, Aerocozumel, Aerolitoral, as well as the largest provider of baggage and ramp handling services at our airports, SEAT. After a period of study, the Mexican Congress has approved the separate privatization of several of these Cintra-controlled companies through a competitive bidding process. No

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

date has yet been set for this sale process. The Institution for the Protection of Bank Savings is required by law to transfer all holdings, including its shares of Cintra, S.A. de C.V. and the Mexican government has announced that it intends to sell its shares of Cintra, S.A. de C.V. Further information regarding Cintra, S.A. de C.V.-controlled entities may be found in "Item 7. Major Shareholders and Related Party Transactions--Related Party Transactions--Agreements with Entities Controlled by the Mexican Government."

Among foreign airlines, American Airlines and Continental Airlines operate the greatest number of flights to and from our airports. In 2002, American Airlines and Continental Airlines accounted for 6.4% and 5.6%, respectively, of our revenues. In 2003, American Airlines and Continental Airlines accounted for 6.7% and 5.6%, respectively, of our revenues. In 2004, American Airlines and Continental Airlines accounted for 6.8% and 5.4%, respectively, of our total revenues.

The following table sets forth our principal air traffic customers based on the percentage of revenues they represented for the years ended December 31, 2002, 2003 and 2004:

### Principal Air Traffic Customers

Customer	Percentage of ASUR Revenues		
	Year ended December 31,		
	2002	2003	2004
Compania Mexicana de Aviacion, S.A. de C.V.* (Mexicana) ..	13.0%	11.6%	9.6%
American Airlines.....	6.4%	6.7%	6.8%
Aerovias de Mexico, S.A. de C.V. (Aeromexico).....	8.9%	6.5%	6.2%
Continental Airlines.....	5.6%	5.6%	5.4%
Aerovias Caribe, S.A. de C.V.* (Aerocaribe).....	4.5%	4.1%	3.3%
Aviation Support S.A. de C.V.....	4.0%	2.3%	2.0%
Aviacion Comercial Especializada S.A. de C.V.....	2.8%	4.1%	4.0%
Comercializadora de Productos en Aeropuertos.....	2.9%	3.8%	0%
Consorcio Aviaca, S.A. de C.V.....	3.5%	3.1%	3.6%
Lineas Aereas Allegro, S.A. de C.V. ....	3.5%	2.4%	0%
Air Routing International Corporation.....	2.7%	2.2%	0%
American Trans Air.....	2.5%	2.0%	1.3%
Petroservicios de Mexico, S.A. de C.V.....	1.1%	2.0%	2.5%
Other.....	38.6%	43.6%	55.3%
Total.....	100.0%	100.0%	100%

-----  
 \*Denotes airline controlled by the Mexican holding company Cintra, S.A. de C.V.

### Seasonality

Our business is subject to seasonal fluctuations. In general, demand for air travel is typically higher during the summer months and during the winter holiday season, particularly in international markets, because there is more vacation travel during these periods. Our results of operations generally reflect this seasonality, but have also been impacted by numerous other factors that are not necessarily seasonal, including economic conditions, war or threat of war, weather, air traffic control delays and general economic conditions, as well as the other factors discussed above. As a result, our operating results

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

for a quarterly period are not necessarily indicative of operating results for an entire year, and historical operating results are not necessarily indicative of future operating results.

### Competition

Since our business is substantially dependent on international tourists, our principal competition is from competing tourist destinations. We believe that the main competitors to Cancun are vacation destinations in Mexico, such as Acapulco, Puerto Vallarta and Los Cabos, and elsewhere such as Puerto Rico, Florida, Cuba, Jamaica, the Dominican Republic and other Caribbean island and Central American resorts. In March 2000, a new airport opened in Chichen Itza. This airport is operated by the former operator of the charter terminal in Cancun International Airport. In addition, in October 2004, the Mexican state of Quintana Roo formed a majority state-owned company, Aeropuerto Internacional de la Riviera Maya, S.A. de C.V., to seek a concession from the Mexican federal government to build and operate a new airport in the Mayan Riviera region of the state. ASUR has no further details on the construction or projected opening of the airport and is unable to predict the effect that it may have on ASUR's passenger traffic or operating results if the project is successfully carried out.

The relative attractiveness of the locations we serve is dependent on many factors, some of which are beyond our control. These factors include promotional activities and pricing policies of hotel and resort operators, weather conditions, natural disasters (such as hurricanes) and the development of new resorts that may be considered more attractive. There can be no assurance that the locations we serve will continue to attract the same level of passenger traffic in the future.

Excluding Cancun International Airport, our airports generally do not face significant competition. The Mexican Airport and Auxiliary Services Agency currently operates seven small airports in Mexico's southeast region. The Mexican Airport and Auxiliary Services Agency estimates that its airports collectively account for less than 10% of the passengers traffic in the region.

## REGULATORY FRAMEWORK

### Sources of Regulation

The following are the principal laws, regulations and instruments that govern our business and the operation of our airports:

- o the Mexican Airport Law, enacted December 22, 1995,
- o the regulations to the Mexican Airport Law, enacted February 17, 2000,
- o the Mexican Communications Law, enacted February 19, 1940,
- o Mexican Civil Aviation Law, enacted May 12, 1995,
- o the Mexican Federal Duties Law, enacted December 31, 1981,
- o the Mexican National Assets Law, enacted May 20, 2004, and
- o the concessions that entitle our subsidiaries to operate our nine airports, which were granted June 29, 1998 and amended on March 19, 1999.

The Mexican Airport Law and the regulations to the Mexican Airport Law establish the general framework regulating the construction, operation,

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

maintenance and development of Mexican airport facilities. The Mexican Airport Law's stated intent is to promote the expansion, development and modernization of Mexico's airport infrastructure by encouraging investment and competition.

Under the Mexican Airport Law, a concession granted by the Ministry of Communications and Transportation is required to construct, operate, maintain or develop a public service airport in Mexico. A concession generally must be granted pursuant to a public bidding process, except for: (i) concessions granted to (a) entities considered part of "the federal public administration" as defined under Mexican law and (b) private companies whose principal stockholder may be a state or municipal government; (ii) concessions granted to operators of private airports (who have operated privately for five or more years) wishing to begin operating their facilities as public service airports; and (iii) complementary concessions granted to existing concession holders. Complementary concessions may be granted only under certain limited circumstances, such as where an existing concession holder can demonstrate, among other things, that the award of the complementary concession is necessary to satisfy passenger demand. On June 29, 1998, the Ministry of Communications and Transportation granted nine concessions to operate, maintain and develop the nine principal airports in Mexico's southeast region to our subsidiaries. Because our subsidiaries were considered entities of the federal public administration at the time the concessions were granted, the concessions were awarded without a public bidding process. Each of our concessions was amended on March 19, 1999 in order, among other things, to incorporate each airport's maximum rates and certain other terms as part of the concession.

On May 20, 2004 a new Mexican National Assets Law was adopted and published in the Diario Oficial de la Federacion which, among other items, establishes regulations relating to concessions on real property held in the public domain, including the airports that we operate. The new Mexican National Assets Law requires concessionaires of real property held in the public domain that are used for administrative or other non-public purposes to pay a tax. In addition, the new Mexican National Assets Law establishes new grounds for revocation of concessions for failure to pay this tax.

The constitutionality of the new Mexican National Assets Law has not been challenged in Mexico's court system. If challenged in the future, a court could declare the tax void or determine an alternate amount. We do not expect that this new tax will materially affect our results of operations or financial condition.

On February 17, 2000 the regulations to the Mexican Airport Law were issued. Although we believe we are currently complying with the principal requirements of the Mexican Airport Law and its regulations, we are not in compliance with certain requirements under the regulations. These violations could result in fines or other sanctions being assessed by the Ministry of Communications and Transportation, and are among the violations that could result in termination of a concession if they occur three or more times.

### Role of the Ministry of Communications and Transportation

The Ministry of Communications and Transportation is the principal regulator of airports in Mexico and is authorized by the Mexican Airport Law to perform the following functions:

- o grant, modify and revoke concessions for the operation of airports,
- o establish air transit rules and rules regulating take-off and landing schedules through the Mexican air traffic control authority,
- o take all necessary action to create an efficient, competitive and non-discriminatory market for airport-related services,

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

- o approve any transaction or transactions that directly or indirectly may result in a change of control of a concession holder,
- o approve the master development plans prepared by each concession holder every five years,
- o determine each airport's maximum rates,
- o approve any agreements entered into between a concession holder and a third party providing airport or complementary services at its airport,
- o establish safety regulations,
- o monitor airport facilities to determine their compliance with the Mexican Airport Law, other applicable laws and the terms of the concessions, and
- o impose penalties for failure to observe and perform the rules under the Mexican Airport Law, the Mexican Airport Law regulations and the concessions.

In addition, under the Mexican Organic Law of the Federal Public Administration, the Mexican Airport Law and the Mexican Civil Aviation Law, the Ministry of Communications and Transportation is required to provide air traffic control, radio assistance and aeronautical communications at Mexico's airports. The Ministry of Communications and Transportation provides these services through SENEAM, the Mexican air traffic control authority, which is a division of the Ministry of Communications and Transportation. Since 1978, the Mexican air traffic control authority has provided air traffic control for Mexico's airports.

### New Regulatory Agency

The Ministry of Communications and Transportation has announced that it intends to establish a new regulatory agency. This new agency is expected to be authorized to monitor our activities and those of the other new airport groups, to enforce applicable regulations and to propose amendments to concessions, to set maximum rates, to resolve disputes between concession holders and airport users (such as airlines) and to collect and distribute information relating to the airport sector. No date for the establishment of this new regulatory agency has been publicly announced.

### Scope of Concessions and General Obligations of Concession Holders

As authorized under the Mexican Airport Law, each of the concessions held by our subsidiaries is for an initial 50-year term. This initial term of each of our concessions may be renewed in one or more terms for up to an additional 50 years, subject to the concession holder's acceptance of any new conditions imposed by the Ministry of Communications and Transportation and to its compliance with the terms of its concession.

The concessions held by our subsidiary concession holders allow the relevant concession holder, during the term of the concession, to: (i) operate, maintain and develop its airport and carry out any necessary construction in order to render airport, complementary and commercial services as provided under the Mexican Airport Law and the Mexican Airport Law regulations; and (ii) use and develop the assets that comprise the airport that is the subject of the concession (consisting of the airport's real estate and improvements but excluding assets used in connection with fuel supply and storage). These assets are government-owned assets, subject to the Mexican National Assets Law. Upon expiration of a concession, these assets automatically revert to the Mexican government.



## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

Substantially all of contracts entered into by the Mexican Airport and Auxiliary Services Agency with respect to each of our airports have been assigned to the relevant concession holder for each airport. As part of this assignment, each concession holder agreed to indemnify the Mexican Airport and Auxiliary Services Agency for any loss suffered by the Mexican Airport and Auxiliary Services Agency due to the concession holder's breach of its obligations under an assigned agreement.

Under the Mexican Federal Duties Law, each of our subsidiary concession holders is required to pay the Mexican government a concession fee based on its gross annual revenues from the use of public domain assets pursuant to the terms of its concession. Currently, this concession fee is set at a rate of 5% and may be revised annually by the Mexican Congress. Our concessions provide that we may request an amendment of our maximum rates if there is a change in this concession fee.

Concession holders are required to provide airport security. If public order or national security is endangered, the competent federal authorities are authorized to act to protect the safety of aircraft, passengers, cargo, mail, installations and equipment.

Each concession holder and any third party providing services at an airport is required to carry specified insurance in amounts and covering specified risks, such as damage to persons and property at the airport, in each case as specified by the Ministry of Communications and Transportation. To date the Ministry of Communications and Transportation has not specified the required amounts of insurance. We cannot assure you that we will not be required to obtain additional insurance once these amounts are specified.

ASUR and our subsidiary concession holders are jointly and severally liable to the Ministry of Communications and Transportation for the performance of all obligations under the concessions held by our subsidiaries. Each of our subsidiary concession holders is responsible for the performance of the obligations set forth in its concession, including the obligations arising from third-party contracts, as well as for any damages to the Mexican government-owned assets which they use and to third-party airport users. In the event of a breach of one concession, the Ministry of Communications and Transportation is authorized to revoke all of the concessions held by our subsidiaries.

The shares of a concession holder and the rights under a concession may be subject to a lien only with the approval of the Ministry of Communications and Transportation. No agreement documenting liens approved by the Ministry of Communications and Transportation may allow the beneficiary of a pledge to become a concession holder under any circumstances.

A concession holder may not assign any of its rights or obligations under its concession without the authorization of the Ministry of Communications and Transportation. The Ministry of Communications and Transportation is authorized to consent to an assignment only if the proposed assignee satisfies the requirements to be a concession holder under the Mexican Airport Law, undertakes to comply with the obligations under the relevant concession and agrees to any other conditions that the Ministry may require.

### Classification of Services Provided at Airports

The Mexican Airport Law and the Mexican Airport Law regulations classify the services that may be rendered at an airport into the following three categories:

- o Airport Services. Airport services may be rendered only by the holder of a

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

concession or a third party that has entered into an agreement with the concession holder to provide such services. These services include: --the use of airport runways, taxiways and aprons for landing, aircraft parking and departure, --the use of hangars, passenger walkways, transport buses and automobile parking facilities, --the provision of airport security services, rescue and firefighting services, ground traffic control, lighting and visual aids, --the general use of terminal space and other infrastructure by aircraft, passengers and cargo, and --the provision of access to an airport to third parties providing complementary services (as defined in the Mexican Airport Law) and third parties providing permanent ground transport services (such as taxis).

- o Complementary Services. Complementary services may be rendered by an airline, by the airport operator or by a third party under agreements with airlines or the airport operator. These services include: --ramp and handling services, --passenger check-in, and --aircraft security, catering, cleaning, maintenance, repair and fuel supply and related activities that provide support to air carriers.
- o Commercial Services. Commercial services involve services that are not considered essential to the operation of an airport or aircraft, and include: --the leasing of space to retailers, restaurants and banks, and --advertising.

Third parties rendering airport, complementary or commercial services are required to do so pursuant to a written agreement with the relevant concession holder. All agreements relating to airport or complementary services are required to be approved by the Ministry of Communications and Transportation. The Mexican Airport Law provides that the concession holder is jointly liable with these third parties for compliance with the terms of the relevant concession with respect to the services provided by such third parties. All third-party service providers of complementary services are required to be corporations incorporated under Mexican law.

Airport and complementary services are required to be provided to all users in a uniform and regular manner, without discrimination as to quality, access or price. Concession holders are required to provide airport and complementary services on a priority basis to military aircraft, disaster support aircraft and aircraft experiencing emergencies. Airport and complementary services are required to be provided at no cost to military aircraft and aircraft performing national security activities.

In the event of force majeure, the Ministry of Communications and Transportation may impose additional regulations governing the provision of services at airports, but only to the extent necessary to address the force majeure event. The Mexican Airport Law allows the airport administrator appointed by a concession holder to suspend the provision of airport services in the event of force majeure.

A concession holder is also required to take all necessary measures to create a competitive market for complementary services. Due to space, efficiency and safety considerations, a concession holder may limit the number of providers of complementary services in its airport. If the number of complementary service providers must be limited due to these considerations, contracts for the provision of complementary services must be awarded through a competitive bidding process.

### Master Development Plans

Concession holders are also required to submit to the Ministry of Communications and Transportation a master development plan describing, among other things, the concession holder's construction and maintenance plans.

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

Each master development plan is for a fifteen-year period and is required to be updated every five years and resubmitted for approval to the Ministry of Communications and Transportation. Upon such approval, the master development plan is deemed to constitute a part of the relevant concession. Any major construction, renovation or expansion of an airport may only be made pursuant to a concession holder's master development plan or upon approval by the Ministry of Communications and Transportation. Information required to be presented in the master development plan includes:

- o airport growth and development expectancies,
- o 15-year projections for air traffic demand (including passenger, cargo and operations),
- o construction, conservation, maintenance, expansion and modernization programs for infrastructure, facilities and equipment,
- o five-year detailed investment program and planned major investments for the following ten years,
- o probable sources of financing,
- o descriptive airport plans, and
- o environmental protection measures.

The concessions require the concession holder to engage recognized independent consultants to conduct polls among airport users with respect to current and expected quality standards, and to prepare air traffic projections and investment requirements. The concession holder must submit a draft of the master development plan to airport users for their review and comments. Further, the concession holder must submit the master development plan to the Ministry of Communications and Transportation prior to the expiration of the five-year term. The Ministry of Communications and Transportation may request additional information or clarification as well as seek further comments from airport users.

Changes to a master development plan and investment program require the approval of the Ministry of Communications and Transportation, except for emergency repairs and minor works that do not adversely affect an airport's operations.

On December 30, 2003, the Ministry of Communications and Transportation approved our current master development plans. The current terms of the updated master development plans went into effect on January 1, 2004, and will be in effect until December 31, 2008.

The following table sets forth our committed investments for each airport pursuant to the terms of our current master development plans for the periods presented.

		Committed Investments				
		Year ended December 31,				
		2004	2005	2006	2007	2008
		(thousands of pesos(1))				
Cancun.....	Ps.	242,922	Ps. 449,521	Ps. 99,655	Ps. 200,756	Ps. 105,918

Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

Merida.....	8,177	49,611	15,317	17,867	14,979
Cozumel.....	8,210	17,947	754	5,882	33,010
Villahermosa.....	18,897	50,099	25,945	20,976	2,064
Oaxaca.....	5,079	5,167	3,120	4,530	5,794
Veracruz.....	18,518	21,719	885	1,990	14,126
Huatulco.....	14,569	5,174	5,677	8,884	3,783
Tapachula.....	14,621	21,038	13,622	12,322	1,331
Minatitlan.....	34,775	46,486	3,982	6,940	11,371
	-----	-----	-----	-----	-----
Total.....	Ps. 365,768	Ps. 666,762	Ps. 168,957	Ps. 280,147	Ps. 192,376
	=====	=====	=====	=====	=====

(1) Expressed in adjusted pesos as of December 31, 2004 based on the Mexican construction price accordance with the terms of our master development plan.

#### Price Regulation

The Mexican Airport Law provides that the Ministry of Communications and Transportation may establish price regulations for services for which the Antitrust Commission determines that a competitive market does not exist. On March 9, 1999, the Antitrust Commission issued a ruling stating that competitive markets generally do not exist for airport services and airport access provided to third parties rendering complementary services. This ruling authorized the Ministry of Communications and Transportation to establish regulations governing the prices that may be charged for airport services and access fees that may be charged to providers of complementary services in our airports. On March 19, 1999, a new regulation, the Rate Regulation, was incorporated within the terms of each of our concessions. The Rate Regulation, which became effective May 1, 1999, establishes the annual maximum rates for each of our concession holders, which is the maximum amount of revenue per work load unit (one passenger or 100 kilograms (220 pounds) of cargo) in a given year that the concession holder may earn at its airports from all regulated revenue sources.

#### Regulated Revenues

The Rate Regulation establishes a "dual-till" system of price regulation under which certain of our revenues, such as passenger charges, landing charges, aircraft parking charges and access fees from third parties providing complementary services at our airports, are regulated, while the revenues that we earn from commercial activities in our terminals, such as the leasing of space to duty-free stores, retailers, restaurants, car rental companies and banks, are not regulated.

The Rate Regulation provides that the following sources of revenues are regulated under this "dual-till" system:

- o revenues from airport services (as defined under the Mexican Airport Law), other than automobile parking, and
- o access fees earned from third parties providing complementary services, other than those related to the establishment of administrative quarters that the Ministry of Communications and Transportation determines to be non-essential.

All other sources of revenues at our airports are not regulated. Approximately 86.1%, 84.0%, and 78.8% of our revenues in 2002, 2003 and 2004, respectively, were derived from regulated sources of revenue.

Each concession holder is entitled to determine the prices charged for each regulated service and is required to register such prices with the Ministry

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

of Communications and Transportation. Once registered, those prices are deemed part of its concession, and may only be changed every six months or earlier if there has been a cumulative increase of at least 5% in the Mexican producer price index (excluding petroleum) as published by the Mexican Central Bank since the date of the last adjustment and in other specific circumstances. See "--Special Adjustments to Maximum Rates."

### Current Maximum Rates

Each airport's maximum rates from January 1, 2004 to December 31, 2008 were set by the Ministry of Communications and Transportation in December 2003.

The following table sets forth the maximum rates for each of our airports for the periods indicated. These maximum rates are subject to adjustment only under the limited circumstances described below under "Special Adjustments to Maximum Rates."

	Maximum Rates(1) (2)				
	Year ended December 31,				
	2004	2005	2006	2007	2008
Cancun.....	Ps. 114.20	Ps. 113.34	Ps. 112.49	Ps. 111.64	Ps. 110.79
Merida.....	86.06	85.42	84.78	84.15	83.51
Cozumel.....	122.53	121.61	120.69	119.78	118.86
Villahermosa.....	99.71	98.95	98.22	97.48	96.74
Oaxaca.....	105.13	104.33	103.55	102.77	101.98
Veracruz.....	89.30	88.62	87.95	87.30	86.64
Huatulco.....	101.00	100.25	88.02	98.75	98.00
Tapachula.....	125.60	124.66	123.73	122.80	121.87
Minatitlan.....	107.05	106.25	105.45	104.66	103.86

(1) Expressed in adjusted pesos as of December 31, 2004 based on the Mexican producer price index (excluding petroleum).

(2) Our concessions provide that each airport's maximum rate may be adjusted annually to take account of projected improvements in efficiency. For the five-year period ending December 31, 2008, the maximum rates applicable to our airports reflect a projected annual efficiency improvement of .75%.

### Methodology For Determining Future Maximum Rates

The Rate Regulation provides that each airport's annual maximum rates are to be determined in five-year intervals based on the following variables:

- o Projections for the fifteen-year period of work load units (each of which is equivalent to one passenger or 100 kilograms (220 pounds) of cargo), operating costs and expenses (excluding amortization and depreciation) related to services subject to price regulation.
- o Projections for the fifteen-year period of capital expenditures related to regulated services, based on air traffic forecasts and quality of standards for services to be derived from the master development plans.
- o Reference values, which were established in the concessions and are designed to reflect the net present value of the regulated revenues minus the corresponding regulated operating costs and expenses (excluding amortization and depreciation), and capital expenditures related to the

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

provision of regulated services plus a terminal value.

- o A discount rate to be determined by the Ministry of Communications and Transportation. The concessions provide that the discount rate shall reflect the cost of capital to Mexican and international companies in the airport industry (on a pre-tax basis), as well as Mexican economic conditions. The concessions provide that the discount rate shall be at least equal to the average yield of long-term Mexican government debt securities quoted in the international markets during the prior 24 months plus a risk premium to be determined by the Ministry of Communications and Transportation based on the inherent risk of the airport business in Mexico.

Our concessions specify a discounted cash flow formula to be used to determine the maximum rates that, given the projected pre-tax earnings, capital expenditures and discount rate, would result in a net present value equal to the reference values established in connection with the last determination of maximum rates.

Our concessions provide that each airport's maximum rate may be adjusted annually to take account of projected improvements in efficiency. For the five-year period ending December 31, 2008, the maximum rates applicable to our airports reflect a projected annual efficiency improvement of 0.75%.

The concessions provide that each airport's reference values, discount rate and the other variables used in calculating the maximum rates are not guarantees and do not in any manner represent an undertaking by the Ministry of Communications and Transportation or the Mexican government as to the performance of any concession holder. To the extent that the revenues from services subject to price regulation in any period are less than an airport's maximum rate multiplied by the work load units processed for such period, no adjustment will be made to compensate for this shortfall.

To the extent that such aggregate revenues per work load unit exceed the relevant maximum rate, the Ministry of Communications and Transportation may proportionately reduce the maximum rate in the immediately subsequent year and assess penalties equivalent to 1,000 to 50,000 times the general minimum wage in the Federal District (Mexico City). On December 31, 2004, the daily minimum wage in Mexico City was Ps. 45.24. As a result, the maximum penalty at such date could have been Ps. 2.26 million (U.S.\$202,879). In the event that a concession holder fails to comply with certain terms of its concession, or violates certain other terms of its concession after having been sanctioned at least three times for violation of that concession, the Ministry of Communications and Transportation is entitled to revoke its concession. We would face similar sanctions for any violations of the Mexican Airport Law or its regulations. A full discussion of circumstances which might lead to a revocation of a concession may be found below at "Penalties and Termination and Revocation of Concessions and Concession Assets."

Currently, our calculation of work load units (one passenger or 100 kilograms (220 pounds) of cargo does not include transit passengers. There is a possibility that in the future our work load units may include transit passengers and the Ministry of Communications and Transportation will decrease our maximum rates to reflect this higher passenger base. Although there can be no assurance, we do not expect this change to occur in the short term or have a material adverse effect on our revenues if and when it happens.

### Special Adjustments to Maximum Rates

Once determined, each airport's maximum rates are subject to special adjustment only under the following circumstances:

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

- o Change in law or natural disasters. A concession holder may request an adjustment in its maximum rates if a change in law with respect to quality standards or safety and environmental protection results in operating costs or capital expenditures that were not contemplated when its maximum rates were determined. In addition, a concession holder may also request an adjustment in its maximum rates if a natural disaster affects demand or requires unanticipated capital expenditures. There can be no assurance that any request on these grounds would be approved.
- o Macroeconomic conditions. A concession holder may also request an adjustment in its maximum rates if, as a result of a decrease of at least 5% in Mexican gross domestic product in a 12-month period, the work load units processed in the concession holder's airport are less than that projected when its maximum rates were determined. To grant an adjustment under these circumstances, the Ministry of Communications and Transportation must have already allowed the concession holder to decrease its projected capital improvements as a result of the decline in passenger traffic volume. There can be no assurance that any request on these grounds would be approved.
- o Increase in concession fee under Mexican Federal Duties Law. An increase in duty payable by a concession holder under the Mexican Federal Duties Law entitles the concession holder to request an adjustment in its maximum rates. There can be no assurance that any request on these grounds would be approved.
- o Failure to make required investments or improvements. The Ministry of Communications and Transportation annually is required to review each concession holder's compliance with its master development plan (including the provision of services and the making of capital investments). If a concession holder fails to satisfy any of the investment commitments contained in its master development plan, the Ministry of Communications and Transportation is entitled to decrease the concession holder's maximum rates and assess penalties.
- o Excess revenues. In the event that revenues subject to price regulation per work load unit in any year exceed the applicable maximum rate, the maximum rate for the following year will be decreased to compensate airport users for overpayment in the previous year. Under these circumstances, the Ministry of Communications and Transportation is also entitled to assess penalties against the concession holder.

### Ownership Commitments and Restrictions

The concessions require us to retain a 51% direct ownership interest in each of our nine concession holders throughout the term of these concessions. Any acquisition by us or one of our concession holders of any additional airport concessions or of a beneficial interest of 30% or more of another concession holder requires the consent of the Antitrust Commission. In addition, the concessions prohibit us and our concession holders, collectively or individually, from acquiring more than one concession for the operation of an airport along each of Mexico's southern and northern borders.

Air carriers are prohibited under the Mexican Airport Law from controlling or beneficially owning 5% or more of the shares of a holder of an airport concession. We, and each of our subsidiaries, are similarly restricted from owning 5% or more of the shares of any air carrier.

Foreign governments acting in a sovereign capacity are prohibited from owning any direct or indirect equity interest in a holder of an airport concession.

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

### Reporting, Information and Consent Requirements

Concession holders and third parties providing services at airports are required to provide the Ministry of Communications and Transportation access to all airport facilities and information relating to an airport's construction, operation, maintenance and development. Each concession holder is obligated to maintain statistical records of operations and air traffic movements in its airport and to provide the Ministry of Communications and Transportation with any information that it may request. Each concession holder is also required to publish its annual audited consolidated financial statements in a principal Mexican newspaper within the first four months of each year.

The Mexican Airport Law provides that any person or group directly or indirectly acquiring control of a concession holder is required to obtain the consent of the Ministry of Communications and Transportation to such control acquisition. For purposes of this requirement, control is deemed to be acquired in the following circumstances:

- o if a person acquires 35% or more of the shares of a concession holder,
- o if a person has the ability to control the outcome of meetings of the stockholders of a concession holder,
- o if a person has the ability to appoint a majority of the members of the board of directors of a concession holder, and
- o if a person by any other means acquires control of an airport.

Under the regulations to the Mexican Airport Law, any company acquiring control of a concession holder is deemed to be jointly and severally liable with the concession holder for the performance of the terms and conditions of the concession.

The Ministry of Communications and Transportation is required to be notified upon any change in a concession holder's chief executive officer, board of directors or management. A concession holder is also required to notify the Ministry of Communications and Transportation at least 90 days prior to the adoption of any amendment to its bylaws concerning the dissolution, corporate purpose, merger, transformation or spin-off of the concession holder.

### Penalties and Termination and Revocation of Concessions and Concession Assets

The Mexican Airport Law provides that sanctions of up to 400,000 times the minimum daily wage in the Federal District (Mexico City) may be assessed for failures to comply with the terms of a concession. On December 31, 2004, the daily minimum wage in Mexico City was Ps.45.24. As a result, the maximum penalty at such date could have been Ps.18.09 million (U.S.\$1.62 million).

Under the Mexican Airport Law and the terms of the concessions, a concession may be terminated upon any of the following events:

- o expiration of its term,
- o surrender by the concession holder,
- o revocation of the concession by the Ministry of Communications and Transportation,
- o reversion of the Mexican government-owned assets that are the subject of the concession (principally real estate, improvements and other infrastructure),



## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

- o inability to achieve the purpose of the concession, except in the event of force majeure, or
- o dissolution, liquidation or bankruptcy of the concession holder.

In addition, on May 20, 2004 a new Mexican National Assets Law was adopted and published in the Diario Oficial de la Federacion which, among other items, establishes regulations relating to concessions on real property held in the public domain, including the airports that we operate. The new Mexican National Assets Law requires concessionaires of real property held in the public domain that are used for administrative or other non-public purposes to pay a tax. In addition, the new Mexican National Assets Law establishes new grounds for revocation of concessions for failure to pay this tax.

Following a concession's termination, the concession holder remains liable for the performance of its obligations during the term of the concession.

Upon termination, whether as a result of expiration or revocation, the real estate and fixtures that were the subject of the concession automatically revert to the Mexican government. In addition, upon termination the Mexican federal government has a preemptive right to acquire all other assets used by the concession holder to provide services under the concession at prices determined by expert appraisers appointed by the Ministry of Communications and Transportation. Alternatively, the Mexican government may elect to lease these assets for up to five years at fair market rates as determined by expert appraisers appointed by the Mexican government and the concession holder. In the event of a discrepancy between appraisals, a third expert appraiser must be jointly appointed by the Mexican government and the concession holder. If the concession holder does not appoint an expert appraiser, or if such appraiser fails to determine a price, the determination of the appraiser appointed by the Mexican government will be conclusive. If the Mexican government chooses to lease the assets, it may thereafter purchase the assets at their fair market value, as determined by an expert appraiser jointly appointed by the Mexican government and the concession holder.

The Mexican Communications Law, however, provides that upon expiration, termination or revocation of a concession, all assets necessary to operate the airports will revert to the Mexican government, at no cost, and free of any liens or other encumbrances. There is substantial doubt as to whether the provisions of our concessions would prevail over those of the Mexican Communications Law. Accordingly, there can be no assurance that upon expiration or termination of our concessions the assets used by our subsidiary concession holders to provide services at our airports will not revert to the Mexican government, free of charge, together with government-owned assets and improvements permanently attached thereto.

A concession may be revoked by the Ministry of Communications and Transportation under certain conditions, including:

- o the failure by a concession holder to begin operating, maintaining and developing an airport pursuant to the terms established in the concession,
- o the failure by a concession holder to maintain insurance as required under the Mexican Airport Law,
- o the assignment, encumbrance, transfer or sale of a concession, any of the rights thereunder or the assets underlying the concession in violation of the Mexican Airport Law,
- o any alteration of the nature or condition of an airport's facilities without the authorization of the Ministry of Communications and Transportation,

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

- o use, with a concession holder's consent or without the approval of air traffic control authorities, of an airport by any aircraft that does not comply with the requirements of the Mexican Civil Aviation Law, that has not been authorized by the Mexican air traffic control authority, or that is involved in the commission of a felony,
- o knowingly appointing a chief executive officer or board member of a concession holder that is not qualified to perform his functions under the law as a result of having violated criminal laws,
- o a violation of the safety regulations established in the Mexican Airport Law and other applicable laws,
- o a total or partial interruption of the operation of an airport or its airport or complementary services without justified cause,
- o the failure of ASUR to be the beneficial owner of at least 51% of the capital stock of its subsidiary concession holders,
- o the failure to maintain the airport's facilities,
- o the provision of unauthorized services,
- o the failure to indemnify a third party for damages caused by the provision of services by the concession holder or a third-party service provider,
- o charging prices higher than those registered with the Ministry of Communications and Transportation for regulated services or exceeding the applicable maximum rate,
- o any act or omission that impedes the ability of other service providers or authorities to carry out their functions within the airport, or
- o any other failure to comply with the Mexican Airport Law, its regulations and the terms of a concession.

The Ministry of Communications and Transportation is entitled to revoke a concession without prior notice as a result of the first six events described above. In the case of other violations, a concession may be revoked as a result of a violation only if sanctions have been imposed at least three times with respect to the same violation.

According to the Mexican National Assets Law, Mexico's national patrimony consists of private and government-owned assets of the Federation. The surface area of our airports and improvements on such space are considered government-owned assets. A concession concerning government-owned assets may be "rescued," or revert to the Mexican government prior to the concession's expiration, when considered necessary for the public interest. In exchange, the Mexican government is required to pay compensation as determined by expert appraisers. Following a declaration of "rescue," or reversion, the assets that were subject to the concession are automatically returned to the Mexican government.

In the event of war, public disturbances or threats to national security, the Mexican government may requisition any airport, airport and complementary services as well as any other airport assets. Such government action may exist only during the duration of the emergency. Except in the case of war, the Mexican federal government is required to compensate all affected parties for any damages or losses suffered as a result of such government action. If the Mexican government and a concession holder cannot agree as to the appropriate amount of damages or losses, the amount of damages shall be

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

determined by experts jointly appointed by both parties and the amount of losses shall be determined based on the average net income of the concession holder during the previous year.

### Grants of new concessions

The Mexican government may grant new concessions to manage, operate, develop and construct airports. Such concessions may be granted through a public bidding process in which bidders must demonstrate their technical, legal, managerial and financial capabilities. In addition, the government may grant concessions without a public bidding process to the following entities:

- o Parties who hold permits to operate civil aerodromes and intend to transform the aerodrome into an airport so long as (i) the proposed change is consistent with the national airport development programs and policies, (ii) the civil aerodrome has been in continuous operation for the previous 5 years and (iii) the permit holder complies with all requirements of the concession;
- o Current concession holders when necessary to meet increased demand so long as (i) a new airport is necessary to increase existing capacity, (ii) the operation of both airports by a single concession holder is more efficient than other options, and (iii) the concession holder complies with all requirements of the concession;
- o Current concession holders when it is in the public interest for their airport to be relocated;
- o Entities in the federal public administration; and
- o Commercial entities in which local or municipal governments have an equity interest if the entities' corporate purpose is to manage, operate, develop and /or construct airports.

### Environmental Matters

Our operations are subject to Mexican federal and state laws and regulations relating to the protection of the environment. The principal environmental laws include the General Law of Ecological Balance and Environmental Protection, or the Ecological Law, which is administered by the Federal Attorney's Office for the Protection of the Environment, the enforcement arm of the Ministry of the Environment, Natural Resources and Fishing, and the Law of National Waters and its regulations, which are administered by the National Water Commission. Under the Ecological Law, regulations have been promulgated concerning air pollution, environmental impact studies, noise control and hazardous wastes. The Ecological Law also regulates vibrations, thermal energy, soil pollution and visual pollution that result from construction, although the Mexican government has not yet issued specific enforcement standards on these issues. Pursuant to the Law of National Waters, companies that discharge waste water must comply with maximum allowable contaminant levels in order to preserve water quality. The Ecological Law also provides that companies that contaminate the soil are responsible for clean-up. Promulgated pursuant to the Ecological Law, Mexican Official Norms, which are technical regulations issued by a competent regulatory authority, establish standards relating to air emissions, discharges of pollution and waste water and the handling of hazardous waste. Mexican Official Norms also regulate noise pollution. The Federal Attorney's Office for the Protection of the Environment can bring administrative, civil and criminal proceedings against companies that violate environmental laws, and it also has the power to close non-complying facilities. Every company in Mexico is required to provide the National

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

Institute of Ecology, the regulatory arm of the Ministry of the Environment, Natural Resources and Fishing, with periodic reports regarding compliance with the Ecological Law and the regulations thereunder.

Under the terms of our concessions, the Mexican government has agreed to indemnify us for any environmental liabilities arising prior to March 19, 1998 and for any failure by the Mexican Airport and Auxiliary Services Agency prior to November 1, 1998 to comply with its agreements with Mexican environmental authorities. Although there can be no assurance, we believe that we are entitled to be indemnified for the amounts related to the actions our predecessor was required to perform under these agreements. For further information regarding these liabilities, see Note 13 to our financial statements.

The level of environmental regulation in Mexico has increased in recent years, and the enforcement of the law is becoming more stringent. We expect this trend to continue and to be stimulated by international agreements between Mexico and the United States. We do not expect that compliance with Mexican environmental laws or Mexican state environmental laws will have a material effect on our financial condition or results of operations. There can be no assurance, however, that environmental regulations or the enforcement thereof will not change in a manner that could have a material adverse effect on our business, results of operations, prospects or financial condition.

The Procuraduria Federal de Proteccion Ambiental (PROFEPA) has issued "clean industry" certificates for all of our airports. These certificates certify compliance with applicable Mexican environmental law regulations. We are in compliance with the requirement to renew these certificates every two years.

### ORGANIZATIONAL STRUCTURE

The following table sets forth our consolidated subsidiaries as of December 31, 2004, including our direct and indirect ownership interest in each:

Subsidiary -----	Ownership Interest -----
Aeropuerto de Cancun, S.A. de C.V.	99.99%
Aeropuerto de Cozumel, S.A. de C.V. (1)	99.99%
Aeropuerto de Merida, S.A. de C.V.	99.99%
Aeropuerto de Huatulco, S.A. de C.V. (2)	99.99%
Aeropuerto de Oaxaca, S.A. de C.V.	99.99%
Aeropuerto de Veracruz, S.A. de C.V. (3)	99.99%
Aeropuerto de Villahermosa, S.A. de C.V.	99.99%
Aeropuerto de Tapachula, S.A. de C.V. (4)	99.99%
Aeropuerto de Minatitlan, S.A. de C.V. (5)	99.99%
Servicios Aeroportuarios del Sureste, S.A. de C.V.	99.99%

(1) As of January 2005, Aeropuerto de Cancun, S.A. de C.V., has a 18.1% equity participation in this airport.

(2) As of January 2005, Aeropuerto de Cancun, S.A. de C.V., has a 24.2% equity participation in this airport.

(3) As of January 2005, Aeropuerto de Cancun, S.A. de C.V., has a 8.9% equity participation in this airport.

(4) As of January 2005, Aeropuerto de Cancun, S.A. de C.V., has a 29.9% equity participation in this airport.

(5) As of January 2005, Aeropuerto de Cancun, S.A. de C.V., has a 30.0% equity participation in this airport.

All of our subsidiaries are organized under the laws of Mexico.

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

### PROPERTY, PLANT, AND EQUIPMENT

Pursuant to the Mexican General Law of National Assets, all real estate and fixtures in our airports are owned by the Mexican nation. Each of our concessions is scheduled to terminate in 2048, although each concession may be extended one or more times for up to an aggregate of an additional fifty years. The option to extend a concession is subject to our acceptance of any changes to such concession that may be imposed by the Ministry of Communications and Transportation and our compliance with the terms of our current concessions. Upon expiration of our concessions, these assets automatically revert to the Mexican nation, including improvements we may have made during the terms of the concessions, free and clear of any liens and/or encumbrances, and we will be required to indemnify the Mexican government for damages to these assets, except for those caused by normal wear and tear.

Our corporate headquarters are located in Mexico City, and total 742.64 square meters. We also rent two warehouses totaling 128 square meters located in Mexico City for storage.

We maintain comprehensive insurance coverage that covers the principal assets of our airports and other property, subject to customary limits, against damage due to natural disasters, accidents or similar events. We do not maintain business interruption insurance.

#### Item 5. Operating and Financial Review and Prospects

The following discussion is derived from our financial statements, which are included elsewhere in this annual report. This discussion does not include all of the information included in these financial statements. You should read these financial statements to gain a better understanding of our business and our historical results of operations.

Our financial statements have been prepared in accordance with Mexican GAAP, which differ in certain respects from U.S. GAAP. See Note 15 to our financial statements for a description of the principal differences between Mexican GAAP and U.S. GAAP as they relate to us.

#### Passenger Traffic Volume and Composition

A substantial majority of the revenues generated from our nine airports have been earned from aeronautical services. For example, in 2002, 2003 and 2004, 80.7%, 78.8% and 75.0% respectively, of our revenues were derived from aeronautical services and the remainder of our revenues was derived from non-aeronautical services.

Our principal source of revenues is passenger charges, which are charges collected from airlines for each passenger (other than diplomats, infants and transfer and transit passengers) departing from the airport terminals that we operate. In 2002, 2003 and 2004, passenger charges represented 73.9%, 77.2 % and 80.5% of our aeronautical services revenues and 59.6%, 60.8% and 60.3% respectively, of our consolidated revenues. As a result, the principal factor affecting our results of operations is the number of passengers using our airports.

In recent years, the aggregate passenger traffic volume in our airports has been divided between domestic and international passengers at fairly constant levels. In 2002, 2003 and 2004, for example, approximately 58.3%, 58.5% and 61.6%, respectively, of the passengers using our airports were international and the remaining were domestic. During 2002, 2003 and 2004, 37.4%, 39.7% and

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

42.1% of our total revenues were derived from passenger charges collected from international passengers.

Of the international passengers traveling through our airports, a majority historically has traveled on flights originating in or departing to the United States. In 2002, 2003 and 2004, for example, approximately 40.4%, 40.4% and 42.7% of the total passengers and approximately 69.2%, 69.1% and 69.4%, respectively, of the international passengers in our airports arrived or departed on flights originating in or departing to the United States. Accordingly, our results of operations are substantially influenced by U.S. economic and other conditions, particularly trends and events affecting leisure travel and consumer spending. In addition, of the domestic passengers traveling through our airports, a majority has historically traveled on flights originating in or departing to Mexico City. In 2002, 2003 and 2004, for example, approximately 79.3%, 78.1% and 83.5%, respectively, of the domestic passengers in our airports arrived or departed on flights originating in or departing to Mexico City. Many factors affecting our passenger traffic volume and the mix of passenger traffic in our airports are beyond our control.

### Classification of Revenues and Price Regulation

For financial reporting purposes, we classify our revenues into two categories: revenues from aeronautical services and revenues from non-aeronautical services. Our revenues from aeronautical services are earned from passenger charges, landing charges, aircraft parking charges, charges for airport security services and for the use of passenger walkways. Our revenues from non-aeronautical services are earned from the leasing of space in our airports to airlines, retailers and other commercial tenants, access fees collected from third parties providing complementary services at our airports and related miscellaneous sources.

Revenues from our airports are subject to a "dual-till" price regulation system. Under this system, a substantial portion of our revenues, such as revenues from passenger charges, landing charges, aircraft parking charges and access fees from third parties providing services at our airports, are regulated. Based on our classification of our revenues for financial reporting purposes, all of our revenues from aeronautical services and certain of our revenues from non-aeronautical services are regulated by the Ministry of Communications and Transportation. The system of price regulation applicable to our airports establishes an annual maximum rate in pesos for each airport, which is the maximum annual amount of revenues per work load unit (which is equal to one passenger or 100 kilograms (220 pounds) of cargo) that we may earn at that airport from services subject to price regulation. The maximum rates for our airports have been determined for each year through December 31, 2008. In 2002, 2003 and 2004, approximately 86.1%, 84.0% and 78.8%, respectively, of our total revenues and approximately 28.2%, 24.8% and 15.2%, respectively, of our revenues from non-aeronautical services were earned from regulated sources of revenues. Revenues from our leasing of space in our terminals (other than space leased to airlines and other space deemed essential to our airports by the Ministry of Communications and Transportation) are currently not regulated under this price regulation system.

Our regulated revenues at each airport are subject to a maximum rate at that airport which is established by the Ministry of Communications and Transportation. To avoid exceeding the maximum rate established at an airport for any given year, at year end we have historically taken measures to ensure that the maximum rates are not exceeded, including reducing prices during the latter part of the year and issuing rebates or discounts to customers as price adjustments. These price adjustments or rebates constitute a reduction of the selling prices (i.e., the amounts originally billed to the customers for services rendered), and, therefore, are characterized as a reduction of the related revenues recognized during the year, both for Mexican and US GAAP

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

purposes. All discounts and rebates are issued and recorded in the same year as the service is provided. In 2002, 2003 and 2004, we did not issue rebates in significant amounts.

The following table sets forth our revenues for the years ended December 31, 2002, 2003 and 2004, based on the categories of services established under the Mexican Airport Law.

	Year ended December 31,				
	2002		2003		
	Amount	Percent	Amount	Percent	
(thousands of pesos, except percentages)					
Regulated Revenues:					
Airport Services(1).....	Ps. 1,168,918	86.1%	Ps. 1,296,505	84.0%	Ps.
Non-regulated Revenues:					
Access fees from non-permanent ground transportation.....	2,461	0.2%	5,403	0.4%	
Car parking and related access fees.....	16,657	1.2%	21,436	1.4%	
Other fees.....	1,912	0.1%	1,853	0.1%	
Complementary Services(1).....	0	0.0%	0	0.0%	
Commercial Services.....	159,887	11.8%	211,114	13.7%	
Other Services.....	7,057	0.5%	6,451	0.4%	
Total.....	Ps. 1,356,892	100%	Ps. 1,542,762	100.0%	Ps.
	=====	=====	=====	=====	=====

(1) Access fees charged to third parties providing complementary services in our airports are recorded under regulated airport services.

### Taxation Treatment

Mexican companies are generally required to pay the greater of their income tax liability or their asset tax liability (determined at a rate of 1.8% of the average tax value of virtually all of their assets (including, in our case, our concessions), less the average tax value of certain liabilities (basically liabilities owed to Mexican residents excluding those with financial institutions or their intermediaries)). If, in any year, the asset tax liability exceeds the income tax liability, the asset tax payment for such excess may be reduced by the amount by which the income tax exceeded the asset tax in the three preceding years. In 2002, 2003 and 2004, we and each of our subsidiaries paid an aggregate of Ps. 163.7 million, Ps. 158.0 million and Ps. 156.2 million, respectively, in asset taxes.

As a result of changes in the Mexican income tax law, the latest of which became effective on January 1, 2005, the income tax rate was 33% in 2004 and is scheduled to decrease to 30% for 2005, 29% for 2006 and 28% thereafter are applied to the result. As a result of this change in tax rates, we reversed a portion of our provision for deferred tax liabilities and recorded Ps. 113.82 million as income in 2004. In addition, we amortize our investment in our concessions for tax purposes at rates that range from 6% to 10% per year, and we expect this accelerated depreciation to reduce our current income tax payments. As permitted under Mexican tax law, for the 2004 tax year we elected to increase the rate at which we depreciate our investment in Aeropuerto de Cancun, S.A. de C.V. from 10% to 15% for tax purposes. Because we are required under Mexican

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

GAAP to amortize our investment in our concession over a longer period for financial reporting purposes, we will continue to record a deferred tax liability and provision in our financial statements with respect to the difference between the amount of amortization for tax and financial reporting purposes.

On January 1, 2000, we became subject to the mandatory employee statutory profit sharing regime established under the Mexican federal labor law. Under this regime, 10% of each unconsolidated company's annual profits (as calculated for tax purposes) must be distributed among its employees (excluding the chief executive officer). We were not required to pay employee statutory profit sharing in 2002, 2003 and 2004 because we generated tax losses in those years. In May 2005, the Mexican Supreme Court issued an opinion stating that calculations of employee statutory profit sharing should not include tax losses from prior years. We are currently unable to predict the impact of this opinion on us in the future.

Our results of operations reflect the accrual of a technical assistance fee to ITA under the technical assistance agreement. This fee is explained in Item 4, "Information on the Company--History and Development of the Company--Investment by ITA."

### Effects of Devaluation and Inflation

The following table sets forth, for the periods presented:

- o the percentage that the Mexican peso depreciated or appreciated against the U.S. dollar,
- o the Mexican inflation rate,
- o the U.S. inflation rate, and
- o the percentage that Mexican gross domestic product, or GDP, changed as compared to the previous period.

	Year ended December 31,		
	2002	2003	2004
	----	----	----
Depreciation (appreciation) of the Mexican Peso as compared to the U.S. dollar(1).....	13.8%	7.6%	(0.7)%
Mexican inflation rate(2).....	5.7%	4.0%	5.2%
U.S. inflation rate(3).....	2.4%	1.9%	3.3%
Increase in Mexican gross domestic product(4).....	0.9%	1.3%	4.4%

- 
- (1) Based on changes in the rates for calculating foreign exchange liabilities, as reported by Banco de Mexico, the Mexican Central Bank, at the end of each period, which were as follows: Ps. 10.4393 per U.S. dollar as of as of December 31, 2002, Ps. 11.2372 per U.S. dollar as of December 31, 2003 and 11.1495 pesos per U.S. dollar as of December 31, 2004.
  - (2) Based on changes in the Mexican consumer price index from the previous period, as reported by the Banco de Mexico. The Mexican consumer price index at year end was: 102.904 in 2002, 106.996 in 2003 and 112.554 in 2004.
  - (3) As reported by the U.S. Department of Labor, Bureau of Statistics.
  - (4) In real terms, as reported by the Mexican National Statistical, Geographic and Information Institute (INEGI).



## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

The general condition of the Mexican economy, changes in the value of the peso as compared to the dollar, inflation and high interest rates have in the past adversely affected, and may in the future adversely affect, our:

- o Depreciation and amortization expense. We restate our non-monetary foreign assets to give effect to inflation. The restatement of these assets in periods of high inflation increases the carrying value of these assets in pesos, which in turn increases the related depreciation expense and risk of impairments.
- o Passenger charges. Passenger charges for international passengers are currently denominated in dollars, while passenger charges for domestic passengers are denominated in pesos. Because Mexican GAAP requires Mexican companies to restate their results of operations in prior periods in constant pesos as of the most recent balance sheet date, when the rate of inflation in a period exceeds the depreciation of the peso as compared to the dollar for that period, the peso value of dollar-denominated or dollar-linked revenues in the prior period will be higher than those of the current period. This effect may occur despite the fact that the amount of such revenues in dollar terms may have been greater in the current period.
- o Comprehensive financing cost. As required by Mexican GAAP, our comprehensive financing cost reflects gains or losses from foreign exchange and gains or losses from monetary position and, as a result is impacted by both inflation and depreciation.
- o Maximum rates in pesos. Our tariffs for the services we provide to international flights or international passengers are denominated in U.S. dollars, but are generally paid in Mexican pesos based on the average exchange rate for the month prior to each flight. We generally collect passenger charges from airlines 60-115 days following the date of each flight. We intend to charge prices that are as close as possible to the maximum rates that we can charge. Because we generally are entitled to adjust our specific prices only once every six months (or earlier upon a cumulative increase of 5% in the Mexican producer price index (excluding petroleum)), a depreciation of the peso as compared to the dollar, particularly late in the year, could cause us to exceed the maximum rates at one or more of our airports that could lead to the termination of one of our concessions. In the event that any one of our concessions is terminated, our other concessions may also be terminated. In addition, if the peso appreciates compared to the dollar we may underestimate the specific prices we can charge for regulated services and be unable to adjust our prices upwards to maximize our regulated revenues.

### Revenues from Aeronautical Services and Non-aeronautical Services

The following table sets forth our revenues from aeronautical services and non-aeronautical services for the periods presented:

Revenues	Year Ended December 31,		
	2002	2003	2004
	(millions of pesos)		
<b>Aeronautical Services:</b>			
Passenger charges.....	Ps. 809.4	Ps. 938.1	Ps. 1,19
Landing charges.....	109.9	105.1	11
Aircraft parking charges.....	130.8	131.9	13

Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

Airport security charges.....	17.9	18.9	2
Passenger walkway charges.....	27.2	21.4	2
Total.....	1,095.2	1,215.4	1,48
Non-aeronautical Services:			
Leasing of space.....	88.8	99.7	8
Access fees from catering.....	11.6	12.0	1
Access fees from ground transport.....	24.9	34.5	4
Other access fees.....	126.5	171.6	33
Other.....	9.7	9.6	1
Total.....	261.5	327.4	49
Total Revenues:.....	Ps. 1,356.7	Ps. 1,542.8	Ps. 1,97
Other Information:			
Total workload units(1).....	11.4	12.6	1
Total aeronautical revenue per workload unit.....	96.1	96.5	10
Change in aeronautical revenue(2).....	(4.18%)	11.0%	21
Change in total aeronautical revenue per workload unit(2).....	(1.64%)	0.42%	7.

-----

(1) In millions. Under regulations applicable to our aeronautical revenues, a workload unit is equivalent to one passenger or 100 kilograms (220 pounds) of cargo.

(2) As compared to the previous year.

Operating Results by Airport

The following table sets forth our results of operations for the periods presented.

	Year Ended December 31,		
	2002	2003	2004
	-----		
	Airport Operating Results		
	-----		
	(millions of pesos)		
Cancun:			
Revenues:			
Aeronautical services.....	Ps. 796.1	Ps. 901.9	Ps. 1,119
Non-aeronautical services.....	184.1	233.7	391
Total revenues.....	980.2	1,135.6	1,510
Operating income.....	417.0	501.3	792
Merida:			
Revenues:			
Aeronautical services.....	77.4	79.1	85
Non-aeronautical services.....	25.4	28.9	32
Total revenues.....	102.8	108.0	117
Operating income.....	9.0	11.2	14
Cozumel:			
Revenues:			
Aeronautical services.....	40.9	41.7	60
Non-aeronautical services.....	13.1	14.8	18
Total revenues.....	54.0	56.5	78
Operating (loss) income.....	(5.1)	(2.6)	14
Villahermosa:			
Revenues:			
Aeronautical Services.....	44.4	53.5	60

Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

Non Aeronautical Services.....	11.6	16.0	17
Total revenues.....	56.0	69.5	77
Operating income .....	7.6	17.0	19
Other: (1)			
Revenues:			
Aeronautical services.....	136.3	139.2	155
Non-aeronautical services.....	27.6	33.8	36
Total revenues.....	163.9	172.8	192
Operating loss.....	(40.0)	1.1	(2)
Total:			
Revenues:			
Aeronautical services.....	1,095.1	1,215.4	1,481
Non-aeronautical services.....	261.8	327.2	494
Total revenues.....	1,356.9	1,542.6	1,976
Operating income.....	388.5	527.9	837

-----  
(1) Reflects the results of operations of our parent holding company, our airports located in Veracruz, Minatitlan, Oaxaca, Huatulco, Villahermosa and Tapachula and consolidation adjustments.

Summary Historical Results of Operations

The following table sets forth our consolidated results of operations for the periods presented.

	Consolidated Operating Result	
	Year Ended December 31,	
	2002	2003
	(thousands of pesos)	
Revenues:		
Aeronautical services.....	Ps. 1,095,247	Ps. 1,215,423
Non-aeronautical services.....	261,645	327,339
Total revenues.....	1,356,892	1,542,762
Operating Expenses:		
Cost of services.....	(376,160)	(388,924)
General and administrative expenses.....	(117,016)	(127,292)
Technical assistance(1).....	(40,933)	(48,519)
Concession fee(2).....	(67,805)	(77,110)
Depreciation and amortization.....	(366,511)	(373,033)
Total operating expenses.....	(968,425)	(1,014,878)
Operating income.....	388,467	527,884
Comprehensive Financing Cost:		
Interest income, net.....	51,179	56,052
Exchange (losses) gains, net.....	13,076	5,942
Loss from monetary position.....	(34,539)	(36,524)
Net comprehensive financing (cost) income....	29,716	25,470
Income before taxes, employees' statutory profit sharing and extraordinary items.....	418,183	553,354
Provision for income taxes and employees' statutory profit sharing.....	(168,123)	(243,975)
Extraordinary items.....	(9,126)	(18,850)
Net income.....	240,934	290,529
Other Operating Data (Unaudited):		
Operating margin(3).....	28.6%	34.2%

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

Net margin(4)..... 17.8% 18.8%

- 
- (1) We are required to pay ITA a technical assistance fee based on the technical assistance agreement. This fee is described in "Information on the Company--History and Development of the Company--Investment by ITA" under Item 4.
  - (2) Each of our subsidiary concession holders is required to pay a concession fee to the Mexican government under the Mexican Federal Duties Law. The concession fee is currently 5% of each concession holder's gross annual revenues from the use of public domain assets pursuant to the terms of its concession.
  - (3) Operating income divided by total revenues, expressed as a percentage.
  - (4) Net income divided by total revenues, expressed as a percentage.

Results of operations for the year ended December 31, 2004 compared to the year ended December 31, 2003

### Revenues

Total revenues for 2004 were Ps. 1,976.0 million, 28.1% higher than the Ps. 1,542.8 million recorded in 2003. The increase in total revenues resulted primarily from a 20.0% increase in international passenger traffic volume.

Our revenues from aeronautical services, net of rebates, increased 21.9% to Ps. 1,481.3 million in 2004 from Ps. 1,215.4 million in 2003, primarily as a result of the 20.0% increase in international passengers. Revenues from passenger charges increased 27.2% to Ps. 1,192.0 million in 2004 (80.5% of our aeronautical revenues during the period) from Ps. 938.1 million in 2003 (77.2% of our aeronautical revenues during the period).

Revenues from non-aeronautical services increased 51.1% to Ps. 494.7 million in 2004 from Ps. 327.4 million in 2003, principally due to a 69.4% increase in commercial revenues. The increase in commercial revenues was mainly due to an increase in other access fees, which increased 93.9% to Ps. 332.6 million in 2004 (representing 67.2% of our non-aeronautical services during the period) from Ps. 171.6 million in 2003. This increase was primarily the result of growth in our international passenger traffic volume and duty-free revenues, new commercial services in our airports (including new restaurants, stores and bars) and revenues from our direct operation in 2004 of a restaurant, snack bar and three convenience stores previously operated by concessionaires.

Our revenues from regulated sources in 2004 were Ps. 1,556.6 million, a 20.1% increase compared to Ps. 1,296.5 million in 2003, mainly due to the increase in revenue from passenger charges. During 2004, Ps. 419.4 million of our revenues were from non-regulated sources, a 70.3% increase from the Ps. 246.3 million of revenues from non-regulated sources in 2003. This increase was primarily due to the increase in commercial revenues.

### Operating Expenses and Operating Income

Total operating expenses were Ps. 1,138.4 million in 2004, a 12.2% increase from the Ps. 1,014.9 million recorded in 2003, primarily as a result of a 21.6% increase in cost of services, a 38.0% increase in technical assistance fees and a 28.1% increase in concession fees, all due primarily to the increase in overall revenues. These sources of increased costs were partially offset by a 16.9% decrease in administrative expenses. As a percentage of total revenues, operating expenses decreased to 57.6% of total revenues in 2004 from 65.8% of total revenues in 2003.

Cost of services increased 20.2% to Ps. 467.3 million in 2004 from Ps.

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

388.9 million in 2003. The increase was principally due to increases the costs related to our direct commercial operation of a restaurant, a snack bar and three convenience stores previously operated by a former concessionaire, and an increase in maintenance and payroll expenses resulting from the relocation of personnel from our corporate headquarters to the airport level, principally at the Cancun airport, which shifted costs from general and administrative expenses to costs of services.

General and administrative expenses decreased 16.9% to Ps. 105.8 million in 2004 from Ps. 127.3 million in 2003. This decrease was primarily attributable to the relocation of personnel to the airports as discussed above.

Technical assistance fees increased by 38.0% to Ps. 67.0 million in 2004 from Ps. 48.5 million in 2003, and concession fees increased by 28.1% to Ps. 98.8 million in 2004 from Ps. 48.5 million in 2003. Technical assistance fees increased in 2004 due to our improved operating results. The 28.1% increase in concession fees was primarily the result of the increase in overall revenues.

Depreciation and amortization costs increased by 7.1% to Ps. 399.5 million in 2004 from Ps. 373.0 million in 2003. This increase was principally due to the capitalization of investments in fixed assets, improvements made to concession assets and capitalization of U.S.\$7.0 million paid to concessionaires for terminating leases of a restaurant, snack bar and three convenience stores previously operated by a former concessionaire that we now directly operate.

Operating income increased 58.7% to Ps. 837.6 million in 2004 from Ps. 527.9 million in 2003. This increase in operating income was primarily a result of a 28.1% increase in total revenues.

Operating income for Cancun International Airport increased by 50.6% to Ps. 796.5 million in 2004 from Ps. 528.9 million in 2003. Our eight other airports, on an aggregate basis, reported operating income of Ps. 31.3 million in 2004 compared to operating income of Ps. 2.5 million in 2003. During 2004, revenues and passenger traffic volume in those eight airports increased 14.4% and 10.9%, respectively, from 2003. The increase in revenues resulted from increased passenger traffic at these airports. The differences in operating results principally reflected differences in the maximum rates at each airport.

### Comprehensive Financing Result

Our net comprehensive financing result changed to an expense of Ps. 28.7 million in 2004 as compared to income of Ps. 25.5 million in 2003, primarily due to a higher loss on monetary position in 2004 (reflecting our higher cash balances) and lower net interest income (reflecting lower average interest rates in 2004).

### Income Taxes, Employees' Statutory Profit Sharing and Asset Tax

Our provision for income taxes and employees' statutory profit sharing (all of which represented deferred income taxes and deferred employees' statutory profit sharing) decreased by 24.5% to Ps. 184.2 million in 2004 from Ps. 244.0 million in 2003, primarily due to the Ps. 113.8 million tax benefit resulting from the reduction in income tax rates discussed above.

### Net Income

Net income more than doubled from Ps. 290.5 million in 2003 to Ps. 607.0 million in 2004, due to increases in revenues and the cost control measures discussed above.

Results of operations for the year ended December 31, 2003 compared to the year

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

ended December 31, 2002

### Revenues

Total revenues for 2003 were Ps. 1,542.8 million, 13.7% higher than the Ps. 1,357.0 million recorded in 2002. The increase in total revenues resulted primarily from an 11.21% increase in international passenger traffic.

Our revenues from aeronautical services, net of rebates, increased 11.0% to Ps. 1,215.4 million in 2003 from Ps. 1,095.2 million in 2002, primarily as a result of the increase in international passengers. Revenues from passenger charges increased 16.0% to Ps. 938.1 million in 2003 (77.2% of our aeronautical revenues during the period) from Ps. 809.4 million in 2002 (73.9% of our aeronautical revenues during the period). Other access fees increased 35.5% to Ps. 171.6 million in 2003 (52.4% of our non-aeronautical services during the period) from Ps. 126.5 million in 2002.

Revenues from non-aeronautical services increased 25.1% to Ps. 327.4 million in 2003 from Ps. 261.5 million in 2002, principally due to the improvement in commercial revenues. The increase in commercial revenues was mainly due to an increase in international passengers, new commercial services in all of our airports, including new restaurants, stores and bars, and our addition of rented office space in the Cancun airport.

Our revenues from regulated sources in 2003 were Ps. 1,296.5 million, a 10.9% increase compared to Ps. 1,168.9 million in 2002, mainly due to the increase in passenger charges. During 2003, Ps. 246.3 million of our revenues were from non-regulated sources, 31.0% more than the Ps. 88.0 million of revenues from non-regulated sources in 2002. This increase was primarily due to increased revenues from parking lots and related access fees and commercial services.

### Operating Expenses and Operating Income

Total operating expenses were Ps. 1,014.9 million in 2003, a 4.8% increase from the Ps. 968.4 million recorded as operating expenses in 2002, primarily as a result of a 13.6% increase in administrative expenses, an 18.5% increase in technical assistance fees and a 13.7% increase in concession fees, all due primarily to the increase in overall revenues. As a percentage of total revenues, operating expenses decreased to 65.8% of total revenues in 2003 from 71.4% of total revenues in 2002. The decrease in total operating expenses as a percentage of total revenues resulted primarily from the increase in overall revenues.

Cost of services increased 3.4% to Ps. 388.9 million in 2003 from Ps. 376.2 million in 2002. The increase was principally due to increases in insurance and maintenance costs.

General and administrative expenses increased 8.8% to Ps. 127.3 million in 2003 from Ps. 117.0 million in 2002. This increase was primarily attributable to a 10.9% average wage increase granted to non-unionized employees during the third quarter of 2003. The increase in administrative expenses also reflected the preparation and presentation of the investment projects for the Cancun airport and the development, design and preparation of the 2004-2008 Master Development Plan.

Technical assistance fees increased by 18.5% to Ps. 48.5 million in 2003 from Ps. 40.9 million in 2002, and concession fees increased by 13.7% to Ps. 77.1 million in 2003 from Ps. 67.8 million in 2002. Technical assistance fees increased in 2003 due to our improved profitability. The increase in concession fees was primarily the result of the increase in overall revenues.

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

Depreciation and amortization costs increased by 1.8% to Ps. 373.0 million in 2003 from Ps. 366.5 million in 2002. This increase was principally due to additional depreciation in 2003 that resulted from the capitalization of Ps. 289.9 million in fixed assets and improvements we made in December 2002 to our concession assets, principally in the Cancun airport.

Operating income increased 35.9% to Ps. 527.9 million in 2003 from Ps. 388.5 million in 2002. This increase in operating income was primarily a result of the 13.7% increase in total revenues and the effectiveness of our cost controls discussed above.

Operating income for Cancun International Airport increased by 26.8% to Ps. 528.9 million in 2003 from Ps. 417.0 million in 2002. Our eight other airports, on an aggregate basis, had an operating loss of Ps. 2.5 million in 2003 compared to an operating loss of Ps. 19.5 million in 2002. During 2003, revenues and passenger traffic volume in those eight airports increased 8.0% and 6.9%, respectively, from 2002.

### Comprehensive Financing Result

Our net comprehensive financing result decreased 14.3% to income of Ps. 25.5 million in 2003 as compared to income of Ps. 29.7 million in 2002, primarily due to a reduction in our net foreign exchange gain resulting primarily from the depreciation of the Peso against the U.S. Dollar by 7.6% in 2003.

### Income Taxes, Employees' Statutory Profit Sharing and Asset Tax

Provision for income taxes and employees' statutory profit sharing (all of which represented deferred income taxes and deferred employees' statutory profit sharing) increased by 45.1% to Ps. 244.0 million in 2003 from Ps. 168.1 million in 2002, primarily due to increases in deferred income taxes and higher asset taxes resulting from a higher asset tax base due to new construction in 2003.

### Net Income

Net income increased 20.6% from Ps. 240.9 million in 2002 to Ps. 290.5 million in 2003, due to increases in revenues and the cost control measures discussed above.

### Liquidity and Capital Resources

Historically, our operations have been funded through cash flow from operations. The cash flow generated from our operations has generally been used to fund operating expenses and capital expenditures, and to increase our cash balances. In addition, in 2004 and 2003 we used Ps. 176.7 million and Ps. 164.1 million, respectively, for the payment of dividends. At December 31, 2004, we had Ps. 1,163.3 million in cash and marketable securities.

In 2004, we generated Ps. 1,222.8 million in resources from operating activities. Our resources used in financing activities were Ps. 217.2 million, as a result of payment of dividends of Ps. 176.7 million and Ps. 64.6 million of tax on dividends paid, partially offset by recovered income tax on dividends paid in previous years. Our resources used in investing activities in 2004 were Ps. 489.6 million for purchases of machinery, furniture and equipment principally for the Cancun, Huatulco and Veracruz airports.

In 2003, we generated Ps. 690.7 million in resources from operating activities. Our resources used in financing activities were Ps. 135.0 million, reflecting payment of dividends of Ps. 164.1 million and Ps. 84.5 million of tax on dividends paid, partially offset by recovered income tax on dividends paid in

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

previous years. Our resources used in investing activities in 2003 were Ps. 351.8 million for purchases of machinery, furniture and equipment principally for the Cancun, Huatulco and Veracruz airports and the termination fee paid to a former concessionaire in the Cancun airport in connection with the early termination of their lease agreement as discussed above.

In 2002, we generated Ps. 613.8 million in resources from operating activities. Our resources used in financing activities were Ps. 796.4 million, reflecting the payment of Ps. 513.3 million of dividends in the second quarter of 2002 and Ps. 283.1 million of tax on dividends paid, and our resources used in investing activities were Ps. 289.9 million in 2002 for the acquisition of machinery, furniture and equipment principally for the Cancun, Cozumel and Merida airports.

Under the terms of our concessions, each of our subsidiary concession holders is required to present a master development plan for approval by the Ministry of Communications and Transportation every five years. Each master development plan includes investment commitments (including capital expenditures and improvements) of the concession holder for the succeeding five-year period. Once approved by the Ministry of Communications and Transportation, these commitments become binding obligations under the terms of our concessions. On December 30, 2003, the Ministry of Communications and Transportation approved each of our master development plans. The current terms of the master development plans went into effect on January 1, 2004 and will be in effect until December 31, 2008.

The following table sets forth our committed investments for each airport pursuant to the terms of our current master development plans for the periods presented. There can be no assurance as to the level of committed investments we will be required to undertake under future master development plans.

		Committed Investments									
		Year ended December 31,									
		2004	2005	2006	2007	2008					
		(thousands of pesos) (1))									
Cancun.....	Ps.	242,922	Ps.	449,521	Ps.	99,655	Ps.	200,756	Ps.	105,918	Ps.
Merida.....		8,177		49,611		15,317		17,867		14,979	
Cozumel.....		8,210		17,947		754		5,882		33,010	
Villahermosa.....		18,897		50,099		25,945		20,976		2,064	
Oaxaca.....		5,079		5,167		3,120		4,530		5,794	
Veracruz.....		18,518		21,719		885		1,990		14,126	
Huatulco.....		14,569		5,174		5,677		8,884		3,783	
Tapachula.....		14,621		21,038		13,622		12,322		1,331	
Minatitlan.....		34,775		46,486		3,982		6,940		11,371	
Total.....	Ps.	365,768	Ps.	666,762	Ps.	168,957	Ps.	280,147	Ps.	192,376	Ps.

(1) Expressed in constant pesos with purchasing power as of December 31, 2004 based on the Mexican construction price index in accordance with the terms of our master development plan.

The following table sets forth our historical investments in the periods indicated.



# Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

## Investments

Year ended December 31, -----	(thousands of pesos) (1) -----
2000.....	Ps. 255,199
2001.....	396,932
2002.....	289,919
2003.....	351,830
2004.....	411,954

-----  
(1) Expressed in constant pesos with purchasing power as of December 31, 2004.

We expect to fund our operations and capital expenditures in the short-term and long-term through cash flow from operations. We may also incur indebtedness from time to time.

### Critical Accounting Policies

The preparation of our financial statements requires us to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of our financial statements, and the reported amounts of revenue and expenses generated during the reporting period. There can be no assurance that actual results will not differ from those estimates and assumptions. The impact and any associated risks related to such policies on our business operations are addressed where such policies affect our reported and expected financial results throughout our discussion of our results of operations. Critical accounting policies are defined as those that are both important to the portrayal of our financial condition and results of operations and which require us to exercise significant judgment. Our most critical accounting policies are described briefly below. For a detailed discussion of the application of these and other accounting policies, see notes 2 and 15 of our financial statements.

### Revenue Recognition

Our regulated revenues are subject to a maximum chargeable rate at each airport established by the Ministry of Communications and Transportation. To avoid exceeding our maximum rates at year end, we may be required to take actions, including reducing prices during the latter part of the year or issuing rebates or discounts to customers. These actions are recorded against revenues. If we exceed the maximum rate at any of our airports at the end of the year, the Ministry of Communications and Transportation may assess a fine and may reduce the maximum rate at that airport in the subsequent year. The imposition of sanctions for exceeding an airport's maximum rate can also result in termination of the concession if the maximum rate has been exceeded and sanctions have been imposed three times. In the event that any one of our concessions is terminated, our other concessions may also be terminated. We therefore closely monitor our revenues and take action when necessary to ensure that we do not exceed the maximum rates we are permitted to charge.

### Allowance for Doubtful Accounts

We perform ongoing credit evaluations of our customers and adjust credit limits based upon the customer's payment history and current creditworthiness. We continuously monitor collections and payments from our customers and maintain a provision for estimated credit losses based upon our historical experience and any specific customer collection issues that we have identified. While such credit losses have historically been within our expectations and the established allowance we have created to provide for such losses, we cannot guarantee that we will continue to experience the same credit

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

loss rates that we have in the past. Since our accounts receivable are concentrated in the hands of a few large customers, a significant change in the liquidity or financial position of any one of these customers could have a material adverse impact on the collection of our accounts receivables and our future operating results.

### Valuation of Rights to Use Airport Facilities and Airport Concessions

We periodically review the carrying value of our rights to use airport facilities and airport concessions. This review is based upon our projections of anticipated future cash flows over the life of the asset or our concessions, as appropriate. Since our airport concessions expire in 2048, significant management judgment is required in estimating these future cash flows. While we believe that our estimates of future cash flows are reasonable, different assumptions regarding such cash flows could materially affect our evaluations including assumptions concerning passenger traffic, increases or decreases in rates and inflation and operating costs. Further, in analyzing the carrying value of our airport concessions, we compare the aggregate carrying value of all nine of our airport concessions to the net cash flows derived from all of the airports, as we are not permitted to dispose of or cease operating any individual airport. The aggregate net cash flows from all of our airports exceeds the carrying value of the airport concessions. Accordingly, because we analyze our valuation estimates on an aggregate level, we have not recognized any impairment loss in the carrying value of an individual airport concession where the carrying value of the individual airport concession exceeds the net cash flows of that airport.

### Deferred Income Tax, Employees' Statutory Profit Sharing and Asset Tax

Our income tax expense, employees' statutory profit sharing and asset tax is comprised of current expenses and deferred expenses. Deferred income tax represents future receivables or payables resulting from the temporary differences generated from the differences in the accounting and tax treatment of balance sheet items, such as our airport concessions, rights to use airport facilities, and from non-balance sheet items such as tax loss carry-forwards and credits. Deferred employees' statutory profit sharing is calculated in a similar manner. These temporary differences and tax loss carry-forwards and credits are accounted for as deferred tax assets or liabilities on our balance sheet. The corresponding difference between the beginning and year-end balances of the recognized deferred tax assets and liabilities is recorded in earnings. Asset tax is a minimum tax that is calculated as 1.8% of the average tax value of virtually all of our assets less the average tax value of certain liabilities. In 2004, we were subject to the asset tax, which can be credited against future taxable income for a period of ten years. A company may credit the asset tax against taxable income when it generates taxable income. Deferred tax assets, deferred employees' statutory profit sharing assets and recoverable asset tax are not subject to valuation allowances if we estimate that there is a high probability that the assets will be realized. We have analyzed each airport on an individual basis and have recognized valuation allowances against deferred tax assets, deferred employees' statutory profit sharing and recoverable asset tax for some of our airport subsidiaries. We have not recognized valuation allowances against tax loss carry-forwards generated by our other airport subsidiaries because each is taxed on an individual basis and under current tax law these tax carry-forwards can be carried forward through the term of the airport concessions or a period of ten years. As our airport concessions expire in 2048, significant management judgment concerning a number of factors, including the number of passengers we anticipate in our airports, increases in rates and inflation; changes in the discount rate and taxes is required in determining any valuation allowance.

### Contingent Liabilities

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

We are a party to a number of legal proceedings. Under generally accepted accounting principles, liabilities are recognized in the financial statements when a loss is both estimable and probable. If the loss is neither probable nor estimable or if the likelihood of a loss is remote, no amounts are recognized in the financial statements. Based on legal advice we have received from our Mexican counsel and other information available to us, we have not recognized any losses in the financial statements as a result of these proceedings.

### Differences between Mexican GAAP and U.S. GAAP

Our financial statements are prepared in accordance with Mexican GAAP, which differs in certain respects from U.S. GAAP. See Note 15 to our financial statements. Net income (loss) under U.S. GAAP was Ps. (378.3) million, Ps. 283.4 million and Ps. 248.5 million for the years ended December 31, 2002, 2003 and 2004, respectively.

The principal differences between Mexican GAAP and U.S. GAAP as they relate to us are deferred income taxes, employees' statutory profit sharing, tax on dividends paid, the treatment of our investments in our concessions and the rights to use airport facilities, the contract termination fee on leasehold agreements and the treatment of ITA's options, which are accounted for as a deferred technical assistance fee under U.S. GAAP. Each of these differences affects both net income and stockholders' equity. See Note 15 to our financial statements for a discussion of these differences and the effect on our results of operation.

### Off-balance sheet arrangements

We are not party to any off-balance sheet arrangements, nor have we been involved in any such transactions in the past.

### Tabular disclosure of contractual obligations

Contractual Obligations	Payments due by period (in millions of pesos)				Mo tha ye
	Total	Less than 1 year	1-3 years	3-5 years	
Master Development Plan.....	Ps. 1,674	Ps. 367	Ps. 1,115	Ps. 192	
Purchase Obligations.....	11	11	-	-	
Operating Lease Obligations.....	3	3	-	-	
Technical Assistance Agreement (1).....	67	67	-	-	
Capital (Finance) Lease Obligations.....	-	-	-	-	
Long-Term Debt Obligations.....	-	-	-	-	
<b>Total.....</b>	<b>Ps. 1,755</b>	<b>Ps. 448</b>	<b>Ps. 1,115</b>	<b>Ps. 192</b>	

(1) Reflects fixed minimum amount due under the Technical Assistance Agreement. Actual amount to be paid in any year may be higher because technical assistance fees are calculated as the greater of a fixed dollar amount (subject to certain adjustments) and 5% of our annual consolidated earnings before comprehensive financing cost, income taxes and depreciation and amortization (determined in accordance with Mexican GAAP and calculated prior to deducting the technical assistance fee).

Item 6. Directors, Senior Management and Employees

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

### Directors

The board of directors is responsible for the management of our business. Pursuant to our bylaws, the board of directors must consist of an uneven number of directors determined at an ordinary general meeting of stockholders and is required to have at least seven, but not more than eleven, members. Currently, the board of directors consists of nine directors, each of whom is elected at the annual stockholders' meeting for a term of one year or until a successor has been appointed.

Our bylaws provide that the holders of series BB shares are entitled to elect two members and their alternates to the board of directors. Our remaining directors are elected by the holders of our series B shares. Under our bylaws, each stockholder or group of stockholders owning at least 10% of our capital stock in the form of series B shares is entitled to elect one member to the board of directors for each 10% interest that it owns. The other directors to be elected by the holders of our series B shares are elected by majority vote of all holders of series B shares present at the stockholders' meeting (including stockholders that individually or as part of a group elected a director as a result of their 10% stake). On February 28, 2001 the stockholders voted to eliminate alternate members of the board of directors with respect to those directors elected by holders of series B shares.

The following table lists our directors as of the date of this annual report, their title and date of appointment:

Name ----	Title ----	Director Since
Kjeld Binger(1).....	Director (also Interim Chief Executive Officer)	March 19, 1
Fernando Chico Pardo(2).....	Director and Chairman	April 28, 2
Ricardo Guajardo Touche.....	Director	February 28,
Francisco Garza Zambrano.....	Director	February 28,
George J. Vojta.....	Director	April 28, 2
Gaston Azcarraga Andrade.....	Director	April 28, 2
Valentin Diez Morodo.....	Director	April 28, 2

-----  
 (1) Elected by ITA as holder of series BB shares, with Michael Olsen as Alternate.

(2) Elected by ITA as holder of series BB shares, with Luis Chico Pardo as Alternate.

Kjeld Binger. Mr. Binger is a member of our board of directors and was appointed Chairman of the Board on March 20, 2001. He is also currently serving as our Interim Chief Executive Officer. He has been an Executive Vice-President since 2001 and Vice-President of Copenhagen Airports A/S since 1996. Previously, Mr. Binger was Director of Planning and Projects of Copenhagen Airports A/S, Vice-President of project development of Hojgaard & Schultz A/S and Project Director of Hoffman & Sonner A/S. Mr. Binger has been involved in several international bidding processes regarding privatization of airports. Currently, Mr. Binger is a member of the board of directors of Copenhagen Airport Development International A/S, and a member of the management committee of Copenhagen Airports A/S. He is 50 years old. Mr. Binger was appointed by ITA.

Fernando Chico Pardo. Mr. Chico Pardo is a member of our board of directors and Chairman of the Board since April 28, 2005. He is the founder and President of Promecap, S.C. since 1997. Previously, Mr. Chico Pardo was the Partner and Chief

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

Executive Officer of Grupo Financiero Inbursa, S.A. de C.V., Partner and Chief Executive Officer of Acciones y Inversora Bursatil, S.A. de C.V. Casa de Bolsa, founder and Chairman of Acciones y Asesoría Bursatil, S.A. de C.V. Casa de Bolsa, Director of Metals Procurement at Salomon Brothers (New York) and the Latin America Representative for Mocatta Metals Corporation and the Mexico Representative for Standard Chartered Bank (London). Mr. Chico Pardo has been a member of the board of directors of Grupo Financiero Inbursa, Condumex Grupo Carso, Sanborns Sears Roebuck de Mexico and Grupo Posadas. He is 53 years old. Mr. Chico Pardo was appointed by ITA.

Ricardo Guajardo Touche. Mr. Guajardo is a member of our board of directors. He was President of Grupo Financiero BBVA Bancomer, S.A. from 2000 to 2004, a President and General Director of Grupo Financiero BBVA Bancomer, S.A. from 1991 to 2000, and General Director of Grupo Vamsa since 1989. He has served on the board of directors of Instituto Tecnológico y de Estudios Superiores de Monterrey (ITESM), Fomento Económico Mexicano (FEMSA), Grupo Valores de Monterrey (VAMSA), Transportación Marítima Mexicana (TMM), Alfa, El Puerto de Liverpool and Centro de Estudios Económicos del Sector Privado (CEESP). He is 57 years old. Mr. Guajardo is an independent director.

Francisco Garza Zambrano. Mr. Garza is a member of our board of directors and he has served as President of Cementos Mexicanos of Norteamérica y Trading (his current position), as President of Cementos Mexicanos Mexico, as President of Cementos Mexicanos Panama, as President of Cementos Mexicanos Venezuela, and as President of Cementos Mexicanos E.U.A. He was formerly on the board of directors of Control Administrativo Mexicano S.A. de C.V., Vitro Plano, S.A. de C.V., Universidad de Monterrey, Cámara Nacional del Cemento (CANACEM), Club Industrial, A.C. and Fundación Mexicana para la Salud. He is 50 years old. Mr. Garza is an independent director.

George Vojta. Mr. Vojta is a member of our board of directors and has been Director of the Financial Services Forum since 1999. Previously, Mr. Vojta was Vice Chairman to the Board of Bankers Trust, President of Deak & Company, Chief Financial Officer of Phibro-Salomon Inc. and Vice Chairman of Citigroup. Currently, Mr. Vojta is Chairman of Caux Roundtable, Chairman and Chief Executive Officer of Westchester Group LLC and Chairman of Wharton Financial Institutions Center. He is 69 years old. Mr. Vojta is an independent director.

Gaston Azcarraga Andrade. Mr. Azcarraga is a member of our board of directors and has served as Chairman and Chief Executive Officer of Grupo Posadas since 1993. He is a member of the board of directors of ING Mexico, Holcim-Apasco, and Corporación Mexicana de Restaurantes. He is 49 years old.

Valentin Diez Morodo. Mr. Diez is a member of our board of directors and currently serves as Chairman of the Board of the Mexican Business Council for Foreign Trade, Investment and Technology (COMCE). He is also the President of the Mexico-Spain Bilateral Business Committee at COMCE. Mr. Diez also serves on the board of Grupo Financiero Banamex, S.A. de C.V., International Advisory Board of Citigroup, Inc., Acciones y Valores Banamex, S.A. de C.V., Kimberly Clark Mexico, S.A. de C.V., Grupo ALFA, S.A. de C.V., DESC, S.A. de C.V., Grupo Mexico, S.A. de C.V., Grupo Modelo, S.A. de C.V., Grupo MVS Multivision, Avantel, S.A., Zara Mexico, S.A. de C.V., International Advisory Board of Instituto de Empresa, Madrid, and Banco Nacional de Comercio Exterior (Banamex). Previously, Mr. Diez served as Vice President and General Director of Sales and Exports of Grupo Modelo, S.A. de C.V. He is 65 years old. Mr. Diez is an independent director.

### Senior Management

Pursuant to our bylaws, the holders of series BB shares are entitled to appoint and remove our chief executive officer and one half of the executive officers reporting directly to the chief executive officer. Currently, four

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

executive officers report directly to the chief executive officer, one of whom was appointed by ITA as holder of the BB shares.

On April 28, 2005, Mr. Fernando Chico Pardo was elected Chairman of our Board of Directors.

As of June 2, 2003, Frantz Guns resigned from his position as Chief Executive Officer. Mr. Guns was named Chief Executive Officer of ASUR in March of 2000. Kjeld Binger was named by the Board of Directors to serve as interim Chief Executive Officer. We are undertaking a search for a new Chief Executive Officer.

On August 7, 2003, Manuel Gutierrez Sola was appointed Chief Commercial Officer by ASUR's Nominations and Compensation Committee.

As of January 25, 2003, Maria Felisa Perez Luengo resigned from her position as Director of Operations, and the duties of Director of Operations have been divided into two positions. Currently, Hector Navarrete Munoz is serving in the role of Regional Director of Operations and Gabriel Gurmendez Armand-Ugon is serving in the role of Director of Cancun Airport.

The following table lists our executive officers, their current position and their year of appointment as an executive officer:

Name -----	Principal occupation -----	Executive Officer since -----
Kjeld Binger*.....	Interim Director General (interim chief executive officer)	June 2, 2003
Adolfo Castro Rivas*.....	Director of Finance (chief financial officer)	January 24, 2000
Gabriel Gurmendez Armand-Ugon.....	Director of Cancun Airport	November 20, 2000
Hector Navarrete Munoz.....	Regional Director of Operations	January 15, 2000
Claudio Gongora Morales.....	General Counsel	April 19, 1999
Manuel Gutierrez Sola.....	Chief Commercial Officer	August 7, 2003

-----  
\*Appointed by ITA, as holder of series BB shares.

Kjeld Binger. Mr. Binger is our Interim Chief Executive Officer. He is also a member of our board of directors and was appointed Chairman of the Board on March 20, 2001. He has been a Vice-President of Copenhagen Airports A/S since 1996. Previously, Mr. Binger was Director of Planning and Projects of Copenhagen Airports A/S, Vice-President of project development of Hojgaard & Schultz A/S and Project Director of Hoffman & Sonner A/S. Mr. Binger has been involved in several international bidding processes regarding privatization of airports. Currently, Mr. Binger is a member of the board of directors of Copenhagen Airport Development International A/S, and a member of the management committee of Copenhagen Airports A/S. He is 50 years old.

Adolfo Castro Rivas. Mr. Castro has been our Director of Finance since January, 2000. Prior to joining ASUR, Mr. Castro was Director of Finance and Administration of Ferrocarril del Sureste S.A. de C.V. Mr. Castro was also Chief Financial Officer of Netcapital S.A. de C.V., and Director of Finance of Grupo Mexicano de Desarrollo S.A. de C.V., Finance Manager of Grupo ICA S.A. and an auditor and consultant with Coopers & Lybrand. He is 41 years old.

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

Gabriel Gurmendez Armand-Ugon. Mr. Gurmendez has been the Director of Cancun International Airport since November 2004. Previously, Mr. Gurmendez was the Minister of Transportation and Public Works and the President and Director of ANTEL, the national telecommunications company of Uruguay. Mr. Gurmendez also served as the General Manager of Consorcio Aeropuertos Internacionales S.A., the private concessionaire of the International Airport of Punta del Este, Uruguay. He also acted as interim President of Uruguay's national oil company, ANCAP, the national railway, AFE, and the national waterworks company, OSE. He is 43 years old.

Hector Navarrete Munoz. Mr. Navarrete is the Regional Director of Airports. Previously, Mr. Navarrete is also the Administrator of the Merida International Airport, Director of the Board of Culture and Tourism of the State of Yucatan and Coordinator of the Mayan Cultural Project in San Antonio, Texas. He is 48 years old.

Claudio Gongora Morales. Mr. Gongora has been General Counsel since April 25, 2001. Previously, he was Sub-Director of ASUR (starting on April 19, 1999). Mr. Gongora also served as Legal Director of Azufrera Panamericana, S.A. de C.V., alternating as Legal Advisor for Compania Exploradora del Istmo, S.A. de C.V. He has also been Legal Sub-Director of Commission de Fomento Minero, Legal Chief Consultant for Grafito de Mexico, S.A. de C.V., Terrenos para Industrias, S.A. de C.V., Terrenos de Jaltipan, S.A. de C.V., Macocozac, S.,A. de C.V., Pasco Terminals, Inc. and Pasco International, Ltd. He is 53 years old.

Manuel Gutierrez Sola. Mr. Gutierrez has been our Chief Commercial Officer since August 7, 2003. Previously, Mr. Gutierrez Sola was ASUR's Acting Chief Commercial Officer since October 31, 2002, where he has been in charge of the negotiations of the commercial contracts for the airports managed by ASUR and the implementation of the second stage of the company's commercial strategy. Before that, he was Concessions Manager at ASUR since December, 2000. Prior to joining ASUR, Mr. Gutierrez was Chief Operations Officer of G. Accion S.A. de C.V. and Machinery and Equipment Manager of Gutsa Construcciones, S.A. de C.V. He is 42 years old.

### Share Ownership of Directors and Senior Management

With the exception of Fernando Chico Pardo, directors and senior management do not own shares of ASUR. There are no compensation arrangements under which employees may acquire capital of ASUR.

### Statutory Auditor

Our bylaws provide for two or more statutory auditors who report to the stockholders at the ordinary general stockholders' meeting on the accuracy of the financial information presented by the board of directors and generally review the affairs of ASUR. Our bylaws provide that each stockholder or group of stockholders owning at least 10% of our shares is entitled to appoint a statutory auditor and an alternate. The statutory auditors are authorized to: (i) call ordinary or extraordinary stockholders' meetings; (ii) place items on the agenda for meetings of stockholders or the board of directors; and (iii) attend, but not vote at, meetings of stockholders, the board of directors and our management committees. The current statutory auditors are Jose Manuel Canal Hernando, who was appointed by our Series B shareholders, and Rafael Maya Urosa, with Manuel Leyva Vega as alternate, who were appointed by ITA, as holder of series BB shares.

### Compensation of Directors and Senior Management

For the year ended December 31, 2004, we paid an aggregate amount of approximately Ps. 15.5 million for the services of our executive officers, which includes payments to Copenhagen Airports A/S for the services of Kjeld Binger as

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

our interim chief executive officer. Directors received Ps. 3.9 million in aggregate compensation for the year ended December 31, 2004.

No amount has been set aside by ASUR or its subsidiaries for pension, retirement or similar benefits.

### Committees

Our bylaws provide for four committees to assist the board of directors with the management of our business: an Operating Committee, an Audit Committee, an Acquisitions and Contracts Committee and a Nominations and Compensation Committee.

The Operating Committee, which currently has five members, is responsible for proposing and approving certain plans and policies relating to our business, investments and administration, including approval of the master development plans of our subsidiary concession holders, our dividend policy and investments of less than U.S.\$2 million, that are not provided for in our annual budget. Pursuant to our bylaws, the board of directors is authorized to appoint six members of the Operating Committee. Board members elected by the holders of series BB shares have the right to appoint three of the committee members, one of whom is required to be the chief executive officer. The consent of the series BB directors is also required to select the members of the Operating Committee that are not members of our board or officers of our company. The current members of the Operating Committee are Martha Miller de Lombera, Michael Olsen, Fernando Chico Pardo, Francisco Garza Zambrano and Kjeld Binger. One position on the Operating Committee remains open. A secretary has also been appointed who is not a member of the committee.

The Audit Committee, which currently has three members, is responsible for monitoring the activities of our board of directors, our officers and the officers of our subsidiaries for compliance with the bylaws and applicable law. The Audit Committee is also responsible for monitoring transactions with affiliates, including ITA and its stockholders. Our bylaws provide that a stockholders' meeting shall determine the number of members of the Audit Committee, which is required to be comprised of a majority of members of the board of directors. All members of the Audit Committee must meet the applicable independence criteria set forth under the Sarbanes-Oxley Act of 2002 and the rules issued thereunder by the U.S. Securities and Exchange Commission. The members of the board of directors elected by the holders of series BB shares are entitled to appoint one member to the committee. The committee members elect a president, who does not have a tie-breaking vote, and a secretary, who is not required to be a committee member. The committee also appoints a special delegate, George Vojta, who may not be a person appointed by the holders of series BB shares nor be related to them. The special delegate is charged with ensuring that ITA complies with its obligations under the technical assistance agreement with us. The current members of the Audit Committee are Ricardo Guajardo Touche, Gaston Azcarraga Andrade and George Vojta (who serves as our Audit Committee financial expert). A secretary has also been appointed who is not a member of the committee.

The Acquisitions and Contracts Committee, composed of three members, is responsible for ensuring compliance with our procurement policies set forth in our bylaws. Among other things, these policies require that the Acquisitions and Contracts Committee approve any transaction or series of related transactions between us and a third party involving consideration in excess of U.S.\$400,000 and that any contract between us, on the one hand, and ITA or any of its related persons (as defined under "Description of Capital Stock"), on the other hand, be awarded pursuant to a bidding process involving at least three other bidders. Our bylaws provide that a stockholders' meeting will determine the number of members of the Acquisitions and Contracts Committee, which is required to be comprised primarily of members of the board of directors. The members of the



## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

board of directors elected by the holders of series BB shares are entitled to appoint one member to the committee. The current members of the Acquisitions and Contracts Committee are Fernando Chico Pardo, Martha Miller de Lombera and Kjeld Binger. A secretary has also been appointed who is not a member of the committee.

The Nominations and Compensation Committee was formed on October 12, 1999. The duties of the committee include the proposal, removal and compensation of candidates for election to the board of directors and for appointment as executive officers. Our bylaws provide that a stockholders' meeting will determine the number of members of the committee. The holders of the series B and series BB shares, acting as a class, are each entitled to name one member of the Nominations and Compensation Committee. The remaining members of the committee are to be named by these two initial members. Members of the committee each have a term of one year. At each annual stockholders' meeting after a public offering of our shares, the Nominations and Compensation Committee is required to present a list of at least seven candidates for election as directors for the vote of the series B stockholders. At an ordinary stockholders' meeting held February 28, 2001, our stockholders resolved that the Nominations and Compensation Committee be comprised of three members. The three current members of the Nominations and Compensation Committee are Kjeld Binger, Martha Miller de Lombera and Fernando Chico Pardo. A secretary has also been appointed who is not a member of the committee.

### NYSE Corporate Governance Comparison

Pursuant to Section 303A.11 of the Listed Company Manual of the NYSE, we are required to provide a summary of the significant ways in which our corporate governance practices differ from those required for U.S. companies under the NYSE listing standards. We are a Mexican corporation with shares listed on the Mexican Stock Exchange. Our corporate governance practices are governed by our bylaws, the Securities Market Law and the regulations issued by the Mexican National Banking and Securities Commission. We also generally comply on a voluntary basis with the Mexican Code of Best Corporate Practices (Codigo de Mejores Practicas Corporativas) as indicated below, which was created in January 2001 by a group of Mexican business leaders and was endorsed by the Mexican Banking and Securities Commission. On an annual basis, we file a report with the Mexican Banking and Securities Commission and the Mexican Stock Exchange regarding our compliance with the Mexican Code of Best Corporate Practices.

The table below discloses the significant differences between our corporate governance practices and the NYSE standards.

NYSE Standards -----	Our Corporate Governance Practice -----
Director Independence. Majority of board of directors must be independent. Section 303A.01	Pursuant to the Mexican Securities Market Law, we are required to have a board of directors of between five and 20 members, 25% of whom must be independent. Our Board of Directors is not required to make a determination as to the independence of our directors. Our by-laws provide that our Board of Directors may be composed of between 7 to 11 members. Currently, our board has 7 members, of which 5 are independent under the Mexican Securities Market Law.

The definition of independence applicable to us pursuant to the Mexican Securities Market Law differs in certain respects from the definition applicable to U.S. issuers under the NYSE rules. Generally, under the Mexican Securities Market Law, a director is not independent if such director is an employee or officer of the company or a shareholder that has influence over the company. In addition, if there exist certain relationships between a company and a director, entities with which the director is associated or family members of the director, the director will not qualify as independent.

Executive Sessions. Non-management directors must meet regularly in executive sessions without management. Independent directors should meet alone in an executive session at least once a year. Section 303A.03

Our non-management and independent directors are not required to meet in executive sessions and generally do not do so. Executive sessions are not expressly recommended by the Mexican Code of Best Corporate Practices.

None of our members of management are members of our Board of Directors nor our other committees, except for our CEO, who presides as Chairman of the Board of Directors and is a member of the Nomination and Compensation Committee and the Operating Committee.

Audit committee. Audit committee satisfying the independence and other requirements of Rule 10A-3 under the Exchange Act and the more stringent requirements under the NYSE standards is required. Sections 303A.06, 303A.07

We are in compliance with the independence requirements of Rule 10A-3, but the members of our Audit Committee are not required to satisfy the NYSE independence and other audit committee standards that are not prescribed by Rule 10A-3.

The principal characteristics of our Audit Committee are as follows:

- o Our Audit Committee is composed of three members, two of which are members of our Board of Directors.
- o A majority of the members of our Audit Committee and the committee's president are independent as such term is

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

defined under the Mexican Securities Market Law.

- o Our Audit Committee operates pursuant to provisions in the Mexican Securities Market Law and our bylaws.
- o Our Audit Committee submits an annual report regarding its activities to our Board of Directors.
- o The duties of our Audit Committee include, among others, the following:
  - Ensuring compliance with our by-laws by officers and directors of the company and its subsidiaries
  - Making recommendations to the Nomination and Compensation Committee with respect to the removal of directors and officers for violations of the by-laws or any other applicable legal provision
  - Overseeing compliance with the corporate governance provisions as set forth in the General Law of Business Companies (Ley General de Sociedades Mercantiles), and the Mexican Securities Market Law and protection of minority shareholder rights
  - Appointing and removing the company's internal auditor and establishing the scope of the internal auditor's duties and responsibilities

Nominating/corporate governance and compensation committee.

Nominating/corporate governance committee of independent directors and compensation committee of independent directors are required. Compensation committee must approve executive officer compensation. Each committee must have a charter specifying the purpose, duties and evaluation procedures of the committee. ss.303A.04 and ss.303A.05

We are not required to have a nominating/corporate governance committee or a compensation committee, but the Mexican Code of Best Corporate Practices recommends that companies have an evaluation and compensation committee. Our by-laws provide for a Nomination and Compensation Committee, which we believe carries out the duties of an evaluation and compensation committee and a nominating/corporate governance committee. The duties of our

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

Nomination and Compensation Committee include, among others, the following:

- o Proposing individuals to serve as directors at the shareholders meeting.
- o Proposing individuals to serve as officers to the Board of Directors.
- o Proposing compensation for directors, statutory auditors, and officers at the shareholders' meeting or to the Board of Directors, as applicable.
- o Proposing for consideration at the shareholders' meeting the removal of members of the Board of Directors and officers.
- o Submitting an annual report on its activities to the Board of Directors and the shareholders.

The Nomination and Compensation Committee is currently composed of three members who are appointed by the shareholders at the shareholders' meeting. Pursuant to our by-laws, at least one member is appointed by the Series B shareholders and at least one member is appointed by the Series BB shareholders.

Equity compensation plans. Equity compensation plans require shareholder approval, subject to limited exemptions.

Shareholder approval is not expressly required under our bylaws for the adoption and amendment of an equity-compensation plan. No equity-compensation plans have been approved by our shareholders.

Code of Ethics. Corporate governance guidelines and a code of business conduct and ethics is required, with disclosure of any waiver for directors or executive officers. Section 303A.10

We have adopted a code of ethics applicable to all of our directors and executive officers, which is available to you free of charge upon request and at [www.asur.com.mx](http://www.asur.com.mx). We are required by Item 16B of Form 20-F to disclose any waivers granted to our chief executive officer, chief financial officer, and persons performing similar functions as well as to our other officers/employees.

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

### Employees

The following table sets forth the number of employees in various positions as of the end of 2002, 2003 and 2004.

	As of December 31, 2002	As of December 31, 2003	As of December 31, 2004
	-----	-----	-----
<b>Administrative Employees</b>			
Mexico City.....	123	114	63
Cancun Airport.....	69	77	114
Cozumel Airport.....	13	13	10
Huatulco Airport.....	14	16	14
Merida Airport.....	35	35	34
Minatitlan Airport.....	13	13	12
Oaxaca Airport.....	12	13	12
Tapachula Airport.....	15	20	17
Veracruz Airport.....	18	18	19
Villahermosa Airport...	11	15	14
	-----	-----	
Total Administrative Employees	323	334	309
	=====	=====	=====
<b>Unionized Employees</b>			
Mexico City.....	0	0	0
Cancun Airport.....	113	114	109
Cozumel Airport.....	25	25	24
Huatulco Airport.....	18	18	19
Merida Airport.....	44	44	44
Minatitlan Airport.....	16	16	16
Oaxaca Airport.....	20	22	20
Tapachula Airport.....	17	16	16
Veracruz Airport.....	26	26	26
Villahermosa Airport...	24	25	27
	-----	-----	-----
Total Union Employees	303	306	301
	=====	=====	=====

As of December 31, 2002, 2003 and 2004, we had approximately 626, 640 and 610 employees, respectively.

Approximately 49.3% of our employees on December 31, 2004 were members of labor unions. A significant portion of the services rendered in our airports is provided by personnel employed by third parties. Approximately 10% of our employees are employed by Servicios Aeroportuarios del Sureste, S.A. de C.V., a wholly-owned subsidiary that provides us with administrative and personnel services, while the remainder, including all unionized personnel, are employed by our nine subsidiary operating companies.

All of our unionized employees are members of local chapters of the Mexican National Union of Airport Workers. Labor relations with our employees are governed by nine separate collective labor agreements, each relating to one of our nine airports, and negotiated by the local chapter of the union. As is typical in Mexico, wages are renegotiated every year, while other terms and conditions of employment are renegotiated every two years. We began renegotiating our collective bargaining agreements with our unionized employees in August 2003 and reached final agreements with the unions in October 2004. We

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

believe that our relations with our employees are good.

As part of the opening of Mexico's airports to investment, personnel employed by our predecessor at our airports were terminated on October 31, 1998 and rehired by us on November 1, 1998 free of any labor liability for their prior employment. In connection with the change in management, we have undertaken a number of personnel initiatives, including:

- o substantially reducing overtime,
- o creating recruiting standards,
- o implementing general training programs,
- o emphasizing customer service, and
- o implementing a management decentralization program.

### Item 7. Major Shareholders and Related Party Transactions

#### MAJOR SHAREHOLDERS

The following table sets forth certain information regarding the ownership of outstanding Shares as of June 1, 2005.

	Number of Shares		Percentage of total share capital	
Identity of stockholder	B Shares	BB Shares	B Shares	BB Shares
ITA(1).....	--	45,000,000	--	
Copenhagen Airports A/S.....	7,500,000	--	2.5%	
Fernando Chico Pardo.....	7,000,010	--	2.3%	
Public.....	240,499,990	--	80.2%	

(1) Copenhagen Airports A/S also owns 49% of the capital stock of ITA and 2.5% of our series B shares.

(2) Fernando Chico Pardo also owns a 51% interest in ITA and 2.3% of our series B shares.

ITA has an option through December 18, 2005 to subscribe for newly issued B shares. This option allows ITA to subscribe for 1% of our capital stock outstanding at the time of the exercise, determined on a fully diluted basis, through December 18, 2005. Please see "Our Capital Stock" below. ITA may exercise its options only if it has complied with its obligations under the technical assistance agreement and the stock ownership restrictions set forth in ASUR's bylaws. These options are described in "Related Party Transactions."

#### ITA Trust and Shareholders' Agreement

The rules governing the sale of our series BB shares to ITA required that ITA place all of its series BB shares in trust in order to guarantee ITA's performance of its obligations under the technical assistance agreement and ITA's commitment to maintain its interest in ASUR for a specified period. Accordingly, ITA has placed its shares in trust with Bancomext. This trust provides that ITA may instruct Bancomext with respect to the voting of the shares held in trust that represent up to 10% of ASUR's capital stock; the remaining 5% is required to be voted in the same manner as the majority of all

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

shares voted at the relevant stockholders' meeting. Under our bylaws and the trust, until December 18, 2008 ITA may transfer up to 49% of the series BB shares without restriction. After December 18, 2008, ITA may sell in any year up to 20% of its remaining interest in series BB shares. The term of the trust will be extended for an additional 15 years if, at the end of the initial 15-year term, ITA holds shares representing more than 10% of our capital stock. ITA may terminate the trust before the second 15 year term begins if: (i) ITA holds less than 10% of our capital stock at the end of the initial term; and (ii) the technical services agreement has been terminated. ITA is required to deposit in the trust any additional shares of our capital stock that it acquires.

ITA's stockholders have entered into a shareholders' agreement which provides that most matters relating to ITA's participation in our management are to be decided by a qualified majority consisting of at least six of ITA's eight directors. The agreement among ITA's stockholders also provides that the qualified majority must include the four directors appointed by the two key partners, currently Copenhagen Airports A/S and Fernando Chico Pardo with respect to certain matters, including the appointment and removal of ASUR's chief executive officer and the election of the members of our board of directors to be elected by the series BB stockholders. The directors appointed by Copenhagen Airports A/S are also required to be included in the qualified majority with respect to the adoption or amendment of our master development plans, business plans and investment plans. Currently, Copenhagen Airports A/S and Fernando Chico Pardo are each entitled to appoint two directors out of ITA's seven directors.

Under the agreement among ITA's stockholders, ITA's decision to exercise its options to purchase additional shares of our capital stock requires the unanimous consent of each stockholder of ITA. However, in the event that ITA's stockholders do not unanimously agree to exercise an option, the ITA stockholder or stockholders in favor of exercising that option are permitted to cause ITA to transfer the option to such stockholder or stockholders at the fair value of such option as agreed among the stockholders or determined through an appraisal. These options are described in "--Related Party Transactions--Arrangements with ITA."

Under the terms of the participation agreement and the trust agreement, ITA's shareholders, currently Copenhagen Airports A/S and Fernando Chico Pardo, are required to maintain an ownership interest in ITA of a minimum of 25.5% prior to December 18, 2014 unless otherwise approved by the Ministry of Communications and Transportation. To the extent that a key partner acquires shares of ITA in excess of a 25.5% interest, this additional interest may be sold without restriction. There can be no assurance that the terms of the participation agreement or the trust would not be amended to reduce or eliminate these ownership commitments. If ITA or any of its stockholders defaults on any obligation contained in the trust agreement, or if ITA defaults on any obligation contained in the participation agreement or the technical assistance agreement, after specified notice and cure provisions, the trust agreement provides that the trustee may sell 5% of the shares held in the trust and pay the proceeds of such sale to ASUR as liquidated damages.

In January 2004, the 25.5% ownership in ITA's capital stock of Triturados Basalticos y Derivados S.A. de C.V. was transferred to NAFIN. As a result of the transfer, Triturados Basalticos y Derivados ceased to hold any interest in the capital stock of ITA. In October 2004 NAFIN began a bidding process to auction its 25.5% interest in ITA. The sale of NAFIN's interest in ITA was subject to the right of first refusal of ITA's other shareholders, and Fernando Chico Pardo exercised this right in December 2004. Mr. Chico Pardo paid 2% above the highest bid received during the auction process. The transfer of shares became effective upon completion of standard provisions for such transaction as set out in ITA's Shareholders' Agreement.

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

In April 2004, the French group Vinci, S.A. transferred its 24.5% ownership in ITA's capital stock to Fernando Chico Pardo. As a result of the transfer, Vinci, S.A. ceased to hold any interest in the capital stock of ITA.

In April 2004, the Spanish company Ferrovial Aeropuertos, S.A. transferred 11.0% of its ownership in ITA's capital stock to Copenhagen Airports A/S and its remaining 13.5% interest to Fernando Chico Pardo. As a result of the transfer, Ferrovial Aeropuertos, S.A. ceased to hold any interest in the capital stock of ITA.

In April 2005, Fernando Chico Pardo transferred 12.5% of his ownership in ITA's capital stock to Copenhagen Airports A/S. As a result of this transfer, Fernando Chico Pardo and Copenhagen Airports A/S own 51% and 49% of ITA's capital stock, respectively.

### RELATED PARTY TRANSACTIONS

#### Arrangements with ITA

The rules for the sale of the Series BB shares required ITA, ASUR and the Ministry of Communications and Transportation to enter into a participation agreement, which established the framework for the option agreement, the technical assistance agreement and the Banco Nacional de Comercio Exterior, S.N.C., or Bancomext, trust agreement.

Pursuant to the technical assistance agreement and the participation agreement, ITA and its stockholders agreed to provide management and consulting services and transfer industry "know-how" related to the operation of airports to us. These agreements entitle ITA to name our chief executive officer, half our other executive officers and two members of our board of directors. These agreements also grant us a perpetual and exclusive license in Mexico to use all technical assistance and know-how transferred to us by ITA or its stockholders during the term of the agreement. The technical assistance agreement has a fifteen-year term and is automatically renewed for additional five-year terms, unless one party provides notice of its intent not to renew within a specified period. We are required under this agreement to pay ITA an annual fee equal to the greater of a fixed dollar amount or 5% of our annual consolidated earnings before comprehensive financing cost, income taxes and depreciation and amortization (determined in accordance with Mexican GAAP and calculated prior to deducting the technical assistance fee under this agreement). The fixed dollar amount decreases during the initial five years of the agreement in order to create an incentive for ITA to increase ASUR's earnings before comprehensive financing cost, income taxes and depreciation and amortization. ITA is also entitled to reimbursement for the out-of-pocket expenses it incurs in its provision of services under the agreement. The agreement allows ITA, its stockholders and their affiliates to render additional services to us only if our Acquisitions and Contracts Committee determines that these related persons have submitted the most favorable bid in a bidding process. This process is described in "Item 6. Directors, Senior Management and Employees--Committees." In 2001, 2002, 2003 and 2004 we recognized expenses of U.S.\$4.5 million, U.S.\$3.7 million, U.S.\$4.1 million, and U.S.\$5.8 million, respectively, pursuant to the technical assistance agreement plus additional expenses of approximately U.S.\$0.3 million, U.S.\$0.6 million, U.S.\$0.3 million, and U.S.\$0.1 million, respectively.

Under the option agreement, ITA has an option to subscribe for newly issued series B shares. This option allows ITA to subscribe for 1% of our capital stock outstanding at the time of exercise, determined on a fully diluted basis, through December 18, 2005, provided that ITA has complied with its obligations under the technical assistance agreement and the stock ownership restrictions set forth in our bylaws. The option exercise price is U.S.\$2.64559301 per share (the per share purchase price paid by ITA for its



## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

series BB shares) plus an accrued annual premium of 5% from December 18, 1998. The option agreement provides that the exercise price will be adjusted in the event of increases or decreases in capital or certain dividend payments.

### Arrangements with Copenhagen Airports A/S

In June 2003 we entered into a contract with a subsidiary of Copenhagen Airports A/S under which we retained the services of Kjeld Binger as ASUR's interim chief executive officer in exchange for a monthly fee.

### Stock Option Exercise Periods

		Percentage of then- outstanding fully diluted capital stock -----
First exercise period(1)	Dec. 18, 2001 to Dec. 18, 2003	2%
Second exercise period(1)	Dec. 18, 2002 to Dec. 18, 2004	2%
Third exercise period	Dec. 18, 2003 to Dec. 18, 2005	1%

(1) Expired without being exercised.

ITA is entitled to exercise its remaining option immediately upon the earlier to occur of: (i) the acquisition by any stockholder of at least 35% of ASUR's capital stock (the acquisition of more than 10% of our capital stock by any person other than ITA would require an amendment to our bylaws); (ii) a stockholders' meeting approving a merger involving us that dilutes the holdings of our stockholders by more than 35%; or (iii) our price per share on a stock exchange is at least U.S.\$5.29118602 (twice the option exercise price). ITA or any holder of the option is entitled to transfer its option to any party that is entitled to be a stockholder of a concession holder under the Mexican Airport Law and our bylaws. The relevant restrictions are described in "Item 4. Information on the Company--Regulatory Framework--Scope of Concessions and General Obligations of Concession Holders."

ITA's stockholders have entered into an agreement under which ITA's decision to exercise any of its options requires the unanimous consent of each stockholder of ITA. However, in the event that ITA's stockholders do not unanimously agree to exercise an option, the ITA stockholder or stockholders in favor of exercising that option are permitted to cause ITA to transfer the option to such stockholder or stockholders at the fair value of such option as agreed among the stockholders or determined through an appraisal.

### Arrangements with Entities Controlled by the Mexican Government

In the ordinary course of its business, we enter into transactions with various entities controlled by the Mexican government, including the provision of services to various airlines controlled by the Mexican holding company Cintra, S.A. de C.V. and the purchase of electricity from the Mexican Federal Electricity Commission.

Airlines and other entities controlled by Cintra, S.A. de C.V. accounted for approximately 27.2%, 22.6 and 19.5% of the revenues generated by our airports in 2002, 2003 and 2004, respectively. Of our accounts receivable, these entities accounted for 47.4%, 49.4% and 62.0% as of December 31, 2002, 2003 and 2004, respectively. These airlines include Aeromexico, Mexicana, Aerocaribe, Aerocozumel and Aerolitoral. Through Aeromexico and Mexicana, Cintra, S.A. de C.V. also controls SEAT, the principal provider of baggage and ramp handling services in our airports. A majority of the capital stock of Cintra, S.A. de C.V. is owned by the Institution for the Protection of Bank Savings, a decentralized entity of the Mexican federal government, and by the

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

Mexican government. The Institution for the Protection of Bank Savings is required by law to transfer all holdings, including its shares of Cintra, S.A. de C.V. and the Mexican government has announced that it intends to sell its shares of Cintra, S.A. de C.V. For details of revenues earned from related parties, see "Item 4. Information on the Company--Business Overview--Principal Air Traffic Customers" and Note 12 to our financial statements.

In addition to the revenues earned from Cintra, we recorded revenues from several Mexican federal and state government agencies. Revenues from related public sector entities (excluding Cintra) were Ps. 2.9 million, Ps. 6.7 million and Ps. 3.1 million for the years ended December 31, 2002, 2003 and 2004, respectively.

During the years ended December 31, 2002, 2003 and 2004, we recorded expenses of Ps. 58.6 million, Ps. 57.1 million and Ps. 61.9 million, respectively, for electricity, waste disposal, water and other services obtained from entities or agencies of the Mexican government.

### Item 8. Financial Information

See "Item 18. Financial Statements" beginning on page F-1.

### Legal Proceedings

We are involved in legal proceedings from time to time that are incidental to the normal conduct of our business.

We are currently involved in certain legal proceedings in which we are seeking a confirmation of our right to terminate certain lease agreements upon the expiration of their term. These proceedings include litigation involving the duty-free stores in Cancun, Cozumel and Merida.

In April 2005, the International Court of Arbitration issued a final ruling that requires Dufry Mexico, S.A. de C.V. to, among other requirements, deliver one of the duty-free stores that it operates in the Cancun airport and to pay U.S.\$3.7 million to ASUR. Dufry has not yet complied with this ruling, and there can be no assurance that Dufry will comply with the ruling in the future.

The municipalities of Cancun, Cozumel, Merida, Minatitlan, Veracruz and Villahermosa have given us notice requesting that we pay property tax (predial) for the property on which these airports are located. However, we believe that the request to pay this tax is not in accordance with applicable law relating to property in the public domain, which includes the airports we currently operate under concessions. In April 2001, we filed a protective action in court against the attempt to collect the tax by the municipal treasuries of Cancun and Cozumel. Our case against the municipality of Cancun was decided in our favor in March 2004. The other legal proceedings are still in progress.

We do not believe that liabilities related to any of these claims and proceedings against us are reasonably likely to have, individually or in the aggregate, a material adverse effect on our consolidated financial condition or results of operations.

### DIVIDENDS

The declaration, amount and payment of dividends are determined by a majority vote of the stockholders present at a stockholders' meeting and generally, but not necessarily, on the recommendation of the board of directors. So long as the series BB shares represent at least 7.65% of our capital stock, the declaration and payment of dividends will require the approval of the holders of a majority of the series BB shares. Figures included in this

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

subsection are stated in nominal pesos.

Mexican law requires that at least 5% of a company's net income (on a non-consolidated basis) each year (after profit sharing and other deductions required by Mexican law) be allocated to a legal reserve fund until such fund reaches an amount equal to at least 20% of its capital stock (without adjustment for inflation).

Mexican companies may pay dividends only out of earnings (including retained earnings after all losses have been absorbed or paid up) and only after such allocation to the legal reserve fund. The reserve fund is required to be funded on a stand-alone basis for each company, rather than on a consolidated basis. The level of earnings available for the payment of dividends is determined under Mexican GAAP. The legal reserve of our holding company, Grupo Aeroportuario del Sureste, S.A. de C.V., is Ps. 99.2 million (which includes the required allocation corresponding to year 2004 net income). Our subsidiaries are required to allocate earnings to their respective legal reserve funds prior to paying dividends to Grupo Aeroportuario del Sureste, S.A. de C.V.

Dividends paid to non-resident holders with respect to ASUR's series B shares and ADSs are not subject to Mexican withholding tax. Dividends that are paid from a company's distributable earnings that have not been subject to corporate income tax will be subject to a corporate-level dividend tax (payable by us) calculated on a gross-up basis by applying a factor of 1.5385 in 2002, 1.5152 in 2003, 1.4925 in 2004, 1.4286 in 2005, 1.4085 in 2006 and 1.3889 thereafter. Corporate tax rates of 35% in 2002, 34% in 2003, 33% in 2004, 30% in 2005, 29% in 2006 and 28% thereafter are applied to the result. Corporate tax rates of 35% in 2002, 34% in 2003, 33% in 2004, 30% in 2005, 29% in 2006 and 28% thereafter are applied to the result. This corporate-level dividend income tax on the distribution of earnings may be applied as a credit against Mexican corporate income tax corresponding to the fiscal year in which the dividend was paid or against the Mexican corporate income tax of the two fiscal years following the date in which the dividend was paid. In the case of dividends paid in 2004, the credit would be applicable against the Mexican corporate income tax of the following three fiscal years. Dividends paid from a company's distributable earnings that have been subject to corporate income tax are not subject to this corporate-level dividend income tax. Three of our subsidiaries (Cancun, Villahermosa and Merida) benefit from an injunction that reduced the rate for dividends from 47.0592% in 2004 to 32%.

As of December 31, 2004, we had no distributable earnings that were subject to corporate income tax. We do not expect to generate such after-tax earnings in the near future. Until we generate such earnings subject to corporate income tax, dividends paid by us to non-resident holders of series B shares and ADSs will be subject to both the corporate-level dividend tax income discussed above.

On April 28, 2005, our stockholders approved the allocation of 5%, or Ps. 30.3 million, of the Company's net profits for the fiscal year ended December 31, 2004 to the legal reserve fund in compliance with Mexican law. The stockholders approved the allocation of Ps. 14.6 million (5% of net income for fiscal year 2003) to the legal reserve fund on April 29, 2004, and approved the allocation of Ps. 12.1 million (5% of net income for fiscal year 2002) to the legal reserve fund on April 29, 2003.

On April 28, 2005, our stockholders approved the payment of a net ordinary cash dividend after income tax of Ps. 186.0 or Ps. 0.62 per share for each outstanding series B or BB share. This dividend was paid on May 30, 2005. At the general stockholders' meeting on April 29, 2004, ASUR's stockholders agreed to pay net dividends after income tax of Ps. 168.0 million or Ps. 0.56 per share. Because this dividend payment was not taken from the after-tax earnings account, it gave rise to an income tax of Ps. 61.4 million. At the

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

April 27, 2003 general stockholders' meeting, the company's stockholders agreed to pay net dividends after income tax of Ps. 150.0 million, or Ps.0.50 per share.

In the absence of attractive investment opportunities, we intend to continue paying yearly dividends out of our annual net retained earnings, however we do not necessarily plan to pay extraordinary dividends in the future. We do not currently intend to implement a stock repurchase program.

We will declare any future dividends in pesos. In the case of series B shares represented by ADSs, cash dividends are paid to the depositary and, subject to the terms of the Deposit Agreement, converted into and paid in U.S. dollars at the prevailing exchange rate, net of conversion expenses of the depositary. Fluctuations in exchange rates affect the amount of dividends that ADS holders receive. For a more detailed discussion, see "Item 10. Additional Information."

### Item 9. The Offer and Listing

#### Stock Price History

The following table sets forth, for the periods indicated, the high and low closing prices for (i) our common shares on the Mexican Stock Exchange in pesos and (ii) the ADSs on the New York Stock Exchange in U.S. dollars. For more information, see "Item 10. Additional Information--Exchange Controls" for the exchange rates applicable during the periods set forth below. The information set forth in the table below reflects actual historical amounts at the trade dates and has not been restated in constant pesos.

The annual high and low market prices for (i) our common shares on the Mexican Stock Exchange in pesos and (ii) the ADSs on the New York Stock Exchange in U.S. dollars over the five most recent financial years is as follows:

Years ended December 31,	U.S.\$ per ADR(1)		Pesos per Series B Share	
	Low	High	Low	High
2003				
First Quarter.....	11.30	12.86	9.82	12.55
Second Quarter.....	13.06	16.34	10.99	15.99
Third Quarter.....	15.00	17.19	13.93	16.13
Fourth Quarter.....	16.20	20.00	14.55	18.14
2004				
First Quarter.....	19.30	24.71	17.38	22.50
Second Quarter.....	18.58	20.33	21.29	23.06
Third Quarter.....	19.46	22.28	22.65	25.27
Fourth Quarter.....	23.54	27.05	26.99	30.15
	Pesos per Series B Share		U.S.\$ per ADR(1)	
	Low	High	Low	High
Monthly Prices				
December, 2004.....	29.20	31.79	25.62	28.62
January, 2005.....	28.10	31.00	24.35	27.30
February, 2005.....	29.60	35.95	26.40	32.55
March, 2005.....	30.60	37.12	27.26	33.70
April, 2005.....	31.19	34.25	28.00	31.05

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

May, 2005..... 32.55 33.30 29.92 30.75

-----

(1) 10 Series B shares per ADR.

(2) Dividend paid

Sources: Mexican Stock Exchange and the New York Stock Exchange.

### TRADING ON THE MEXICAN STOCK EXCHANGE

The Mexican Stock Exchange, located in Mexico City, is the only stock exchange in Mexico. Founded in 1894, it ceased operations in the early 1900s, and was reestablished in 1907. The Mexican Stock Exchange is organized as a corporation whose shares are held by brokerage firms. These firms are exclusively authorized to trade on the floor of the Exchange. Trading on the Mexican Stock Exchange takes place exclusively through an automated inter-dealer quotation system known as SENTRA, which is open between the hours of 8:30 a.m. and 3:30 p.m., Mexico City time, each business day. Each trading day is divided into six trading sessions with ten-minute periods separating each session. Trades in securities listed on the Mexican Stock Exchange can, subject to certain requirements, also be effected off the Exchange. Due primarily to tax considerations, however, most transactions in listed Mexican securities are effected through the Exchange. The Mexican Stock Exchange operates a system of automatic suspension of trading in shares of a particular issuer as a means of controlling excessive price volatility. The suspension procedures will not apply to shares that are directly or indirectly (through ADSs or CPOs) quoted on a stock exchange outside Mexico.

Settlement is effected two business days after a share transaction on the Mexican Stock Exchange. Deferred settlement, even if by mutual agreement, is not permitted without the approval of the CNBV. Most securities traded on the Mexican Stock Exchange are on deposit with S.D. Indeval, S.A. de C.V., Instituto para el Deposito de Valores, a privately-owned central securities depository that acts as a clearing house, depository, custodian and registrar for Mexican Stock Exchange transactions, eliminating the need for the physical transfer of shares.

The Mexican Stock Exchange is one of Latin America's largest exchanges in terms of market capitalization, but it remains relatively small and illiquid compared to major world markets, and therefore subject to greater volatility.

As of December 31, 2004, 158 Mexican companies, excluding mutual funds, had equity listed on the Mexican Stock Exchange. In 2004, the ten most actively traded equity issues (excluding banks) represented approximately 71% of the total volume of equity issues traded on the Mexican Stock Exchange. Although the public participates in the trading of securities, a major part of the activity of the Mexican Stock Exchange reflects transactions by institutional investors. There is no formal over-the-counter market for securities in Mexico.

The market value of securities of Mexican companies is, to varying degrees, affected by economic and market conditions in other emerging market countries. In late October 1997, prices of both Mexican debt securities and Mexican equity securities dropped substantially following declines earlier in the year in the Asian, Russian and Brazilian securities markets.

Item 10. Additional Information

Bylaws

This section summarizes certain provisions of Mexican law and our estatutos sociales (bylaws), a copy of which is attached to this Form 20-F as Exhibit 1.1.

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

At our Extraordinary Stockholders' Meeting held on December 30, 2003, several changes to our bylaws were approved in order to comply with the regulations published in the Diario Oficial de la Federacion on March 19, 2003 by the Mexican Banking and Securities Commission. Our restated bylaws that include these recent amendments were duly registered with the Federal District Public Registry of Commerce on February 25, 2004 under file number 237,658. Our corporate purpose is defined in Article 2 of our bylaws and includes the management and operation of airports as well as a wide range of other commercial activities.

### Directors

Our bylaws provide that our board of directors will have at least seven but not more than eleven members. All directors can be elected at one meeting.

At each stockholders' meeting for the election of directors, the holders of series BB shares are entitled to elect two directors. The remaining members of the board of directors are to be elected by the holders of the series B shares.

Each person (or group of persons acting together) holding 10% of our capital stock in the form of series B shares is entitled to elect one director. The remaining positions on the board of directors will be filled based on the vote of all holders of series B shares, including those series B holders that were entitled to elect a director by virtue of their owning 10% of our capital stock. The candidates to be considered for election as directors by the series B stockholders will be proposed to the stockholders' meeting by the Nominations and Compensation Committee. All directors are elected based on a simple majority of the votes cast at the relevant stockholders' meeting. Our bylaws do not currently require mandatory retirement of directors after they reach a certain age. The compensation of our directors is proposed by the Nominations and Compensation Committee to all of our stockholders at stockholders' meetings for their approval.

The number of directors to be elected by the holders of series B shares is to be determined based on the number of directors elected by persons holding series B shares representing 10% (individually or as a group) of our capital stock and by the holders of the series BB shares. If less than seven directors are elected by 10% stockholders exercising their right to elect one director and by the holders of the series BB shares, the total number of directors to be elected by the series B holders will be such number as is required to reach seven. If seven directors are elected by 10% stockholders exercising their right to elect one director and by the holders of the series BB shares, the series B stockholders will be entitled to elect two directors in addition to those elected by 10% stockholders. If more than seven directors are elected by 10% stockholders exercising their right to elect one director and the holders of the series BB shares, the series B stockholders will be entitled to elect one or two directors in addition to the directors elected by 10% stockholders (individually or as a group) (depending on which number will result in an odd number of directors).

### Authority of the Board of Directors

The board of directors is our legal representative. The powers of the board include, without limitation, the power:

- o to participate in our strategic planning decisions,
- o to authorize changes in our policies regarding financial structure, products, market development and organization,

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

- o to oversee compliance with general corporate practices, our bylaws and the minority rights set forth thereunder,
- o to call for stockholders' meetings and act on their resolutions,
- o to create special committees and grant them the powers and authority it sees fit, provided that said committees will not be vested with the authorities which by law or under our bylaws are expressly reserved for the stockholders or the board of directors,
- o to determine how to vote the shares held by us in our subsidiaries in matters related to the appointment of: (i) our chief executive officer; and (ii) the officers determined by the board of directors other than those whose designation is reserved for the series BB directors or the Operating Committee,
- o to approve, upon proposal by the Operating Committee: (i) our annual budget and that of our subsidiaries; and (ii) the master development plan and any amendments thereto for each of the airports to be submitted to the Ministry of Communications and Transportation,
- o to determine how we will vote our shares in subsidiaries when the Operating Committee does not timely do so, and
- o to exercise non-assignable authority to approve: (i) operations outside the ordinary course of business between the Company and related parties; (ii) the purchase or sale of 10% or more of our assets; (iii) the granting of guarantees in an amount greater than 30% of the value of our assets; and (iv) operations, other than those already listed, that are outside the ordinary course of our business for amounts greater than 1% of the value of our assets.

Meetings of the board of directors will be validly convened and held if a majority of its members are present. Resolutions at said meetings will be valid if approved by a majority of the members of the board of directors, unless our bylaws require a higher number. The chairman does not have a tie-breaking vote.

Resolutions at board meetings with respect to any of the issues listed below will be valid only if approved by the members of the board of directors elected by the holders of the series BB shares:

- o approval of our financial statements and those of our subsidiaries and their submission to the stockholders' meeting,
- o approval of the 5-year master development plans for each of the airports operated by our subsidiaries,
- o annual approval of the business plan and the investment budget,
- o approval of capital investments not considered in the approved annual budget for each fiscal year,
- o approval of any sale of fixed assets having, individually or jointly, a value greater than U.S.\$2.0 million,
- o determine the manner in which the Company shall vote its shares at the shareholders meeting of its subsidiaries, taking into consideration the proposal of the Operating Committee,
- o proposal to increase our capital or that of our subsidiaries,

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

- o approval of any sale of shares of the capital stock of our subsidiaries,
- o approval of any transfer by us of shares in our subsidiaries,
- o purchase of shares or interests in any company,
- o approval or amendment of our management structure,
- o creation of new committees, delegation of powers to the same, and changes to the powers of any existing committee,
- o incurrence of any indebtedness in an amount greater than U.S.\$5.0 million during any calendar year or in excess of the debt level set forth in the annual business plan, which must not exceed a 50% debt to capital ratio, and
- o approval of our dividend policy and its submission to the stockholders' meeting.

### Powers of Series BB Directors

The Series BB directors are entitled to:

- o appoint and remove our chief executive officer and half of our executive officers;
- o appoint three members of the Operating Committee, one of which must be the chief executive officer;
- o appoint at least one member of the Audit Committee and the Acquisitions and Contracts Committee; and
- o determine the composition of our Operating Committee with respect to those members who are not affiliated with ASUR or our corporate group.

### Our Capital Stock

The following table sets forth our authorized capital stock and our issued and outstanding capital stock at December 31, 2004:

	Capital Stock	Issued and outstanding
	Authorized -----	-----
Fixed capital stock:		
Series B shares.....	255,000,000	255,000,000
Series BB shares.....	45,000,000	45,000,000
Variable capital stock:		
Series B shares.....	15,789,474	--
Series BB shares.....	--	--

All ordinary shares confer equal rights and obligations to holders within each series. The series BB shares have the voting and other rights described below.

Our bylaws provide that our shares have the following characteristics:

- o Series B. Series B shares currently represent 85% of our capital. Series B shares may be held by any Mexican or foreign natural person, company or entity. Variable series B shares represent treasury stock held by ASUR that could be issued in the event that



## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

ITA exercises its option to subscribe for 1% of our capital stock outstanding at the time of the exercise, determined on a fully diluted basis, through December 18, 2005.

- o Series BB. Series BB shares currently represent 15% of our capital. Series BB shares may be held by any Mexican or foreign natural person, company or entity.

Under the Mexican Airport Law and the Mexican Foreign Investments Law, foreign persons may not directly or indirectly own more than 49% of the capital stock of a holder of an airport concession unless an authorization from the Mexican Commission of Foreign Investments is obtained. We obtained this authorization on September 7, 1999 and as a consequence these restrictions do not apply to our series B or series BB shares.

### Voting Rights and Stockholders' Meetings

Each series B share and series BB share entitles the holder to one vote at any general meeting of our stockholders. Holders of series BB shares are entitled to elect two members of our board of directors and holders of series B shares are entitled to name the remaining members of the board of directors.

Under Mexican law and our bylaws, we may hold three types of stockholders' meetings: ordinary, extraordinary, and special. Ordinary stockholders' meetings are those called to discuss any issue not reserved for extraordinary stockholders' meeting. An annual ordinary stockholders' meeting must be convened and held within the first four months following the end of each fiscal year to discuss, among other things, the report prepared by the Board on our financial statements, the appointment of members of the Board and statutory auditors and the determination of compensation for members of the Board and statutory auditors.

Extraordinary stockholders' meetings are those called to consider any of the following matters:

- o extension of a company's duration or voluntary dissolution,
- o an increase or decrease in a company's minimum fixed capital,
- o change in corporate purpose or nationality,
- o any transformation, merger or spin-off involving the company,
- o any stock redemption or issuance of preferred stock or bonds,
- o the cancellation of the listing of our shares with the National Registry of Securities or on any stock exchange,
- o amendments to a company's bylaws, and
- o any other matters for which applicable Mexican law or the bylaws specifically require an extraordinary meeting.

Special stockholders' meetings are those called and held by stockholders of the same series or class to consider any matter particularly affecting the relevant series or class of shares.

Stockholders' meetings are required to be held in our corporate domicile, which is Mexico City. Calls for stockholders' meetings must be made by the Chairman, the Secretary, any two members of the board of directors or the statutory auditors. Any stockholder or group of stockholders representing at least 10% of our capital stock has the right to request that the board of

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

directors or the statutory auditors call a stockholders' meeting to discuss the matters indicated in the relevant request. If the board of directors or the statutory auditors fail to call a meeting within 15 calendar days following receipt of the request, the stockholder or group of stockholders representing at least 10% of our capital stock may request that the call be made by a competent court.

Calls for stockholders' meetings must be published in the official gazette of the federation or in one newspaper of general circulation in Mexico at least 15 calendar days prior to the date of the meeting. Each call must set forth the place, date and time of the meeting and the matters to be addressed. Calls must be signed by whomever makes them, provided that calls made by the board of directors must be signed by the Chairman, the Secretary or a special delegate appointed by the board of directors for that purpose. Stockholders' meetings will be validly held and convened without the need of a prior call or publication whenever all the shares representing our capital are duly represented.

To be admitted to any stockholders' meeting, stockholders must: (i) be registered in our share registry; and (ii) at least 24 hours prior to the commencement of the meeting submit (a) an admission ticket issued by us for that purpose, and (b) a certificate of deposit of the relevant stock certificates issued by the Secretary or by a securities deposit institution, a Mexican or foreign bank or securities dealer in accordance with the Mexican Securities Market Law. The share registry will be closed three days prior to the date of the meeting. Stockholders may be represented at any stockholders' meeting by one or more attorneys-in-fact who may not be either directors or statutory auditors of ASUR. Representation at stockholders' meetings may be substantiated pursuant to general or special powers of attorney or by a proxy executed before two witnesses.

Promptly following the publication of any call for a stockholders' meeting, we will provide copies of the publication to the depositary for distribution to the holders of ADSs. Holders of ADSs are entitled to instruct the depositary as to the exercise of voting rights pertaining to the series B shares.

### Quorums

Ordinary meetings are regarded as legally convened pursuant to a first call when at least 50% of the shares representing our capital are present or duly represented. Resolutions at ordinary meetings of stockholders are valid when approved by a majority of the shares present at the meeting. Any number of shares represented at an ordinary meeting of stockholders convened pursuant to a second or subsequent call constitutes a quorum. Resolutions at ordinary meetings of stockholders convened in this manner are valid when approved by a majority of the shares present at the meeting.

Extraordinary stockholders' meetings are regarded as legally convened pursuant to a first or subsequent call when at least 75% of the shares representing our capital are present or duly represented. Resolutions at extraordinary meetings of stockholders are valid if taken by the favorable vote of shares representing more than 50% of our capital.

Notwithstanding the foregoing, resolutions at extraordinary meetings of stockholders called to discuss any of the issues listed below are valid only if approved by a vote of shares representing at least 75% of our capital:

- o any amendment to our bylaws which: (i) changes or deletes the authorities of our committees; or (ii) changes or deletes the rights of minority stockholders,

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

- o any actions resulting in the cancellation of the concessions granted to us or our subsidiaries by the Mexican government or any assignment of rights arising therefrom,
- o termination of the participation agreement that was entered into by ITA and the Mexican government in connection with the Mexican government's sale of the series BB shares to ITA,
- o the cancellation of our registration in the Mexican Securities Registry or in any stock market,
- o a merger by us with an entity the business of which is not related to the business of us or our subsidiaries, and
- o a spin-off, dissolution or liquidation of ASUR.

Our bylaws also establish the following voting requirements:

- o the amendment of the restrictions in our bylaws on ownership of shares of our capital stock requires the vote of holders of 85% of our capital stock;
- o a delisting of our shares requires the vote of holders of 95% of our capital stock; and
- o the amendment of the provisions in our bylaws requiring that a stockholder seeking to obtain control carry out a tender offer requires the vote of holders of 85% of our capital stock.

### Right of Withdrawal

Any stockholder having voted against a resolution validly adopted at a meeting of our stockholders with respect to (i) a change in our corporate purpose or nationality, (ii) a change of corporate form, (iii) a merger involving us in which we are not the surviving entity or the dilution of its capital stock by more than 10%, or (iv) a spin-off, may request redemption of its shares, provided that the relevant request is filed with us within fifteen days following the holding of the relevant stockholders' meeting. The redemption of the stockholders' shares will be effected at the lower of (a) 95% of the average trading price determined on the closing prices of our shares over the last thirty days on which trading in our shares took place prior to the date on which the relevant resolution becomes effective, during a period not longer than six months, or (b) the book value of the shares in accordance with our most recent audited financial statements approved by our stockholders' meeting.

Pursuant to our bylaws, our stockholders have waived the right to redeem their variable capital contributions provided in the Mexican General Law of Business Corporations.

### Veto Rights of Holders of Series BB Shares

So long as the series BB shares represent at least 7.65% of our capital stock, resolutions adopted at stockholders' meetings with respect to any of the issues listed below will only be valid if approved by a vote of a majority of the series BB shares:

- o approval of our financial statements,
- o liquidation or dissolution,
- o capital increases or decreases,

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

- o declaration and payment of dividends,
- o amendment to our bylaws,
- o mergers, spin-offs or share-splits,
- o grant or amendment of special rights to series of shares, and
- o any decision amending or nullifying a resolution validly taken by the board of directors with respect to (i) appointment of our chief executive officer or the other members of management to be designated by the holders of our series BB shares, (ii) appointment of the three members of our Operating Committee to be designated by the holders of the series BB shares, and (iii) appointment of the members of the Operating Committee whose appointment requires the consent of the holders of the series BB shares.

### Dividends and Distributions

At our annual ordinary general stockholders' meeting, the board of directors will submit to the stockholders for their approval our financial statements for the preceding fiscal year. Five percent of our net income (after profit sharing and other deductions required by Mexican law) must be allocated to a legal reserve fund until the legal reserve fund reaches an amount equal to at least 20% of our capital stock (without adjustment for inflation). Additional amounts may be allocated to other reserve funds as the stockholders may from time to time determine including a reserve to repurchase shares. The remaining balance, if any, of net earnings may be distributed as dividends on the shares of common stock. A full discussion of our dividend policy may be found in "Item 8. Financial Information--Dividends."

### Registration and Transfer

Our shares are registered with the Mexican Securities Registry, as required under the Securities Market Law and regulations issued by the Mexican Banking and Securities Commission. If we wish to cancel our registration, or if it is cancelled by the Mexican Banking and Securities Commission, the stockholders holding a majority of the ordinary shares or that have the ability, under any title, to impose any decisions in the ordinary shareholders' meeting or to appoint a majority of members to the board of directors of ASUR will be required to make a public offer to purchase all outstanding shares, prior to such cancellation. Unless the Mexican Banking and Securities Commission authorizes otherwise, the public offer price shall be the higher of the weighted average trade price (based on volume) for our shares during the thirty prior days on which shares may have been quoted prior to the date of the public offer during a period not longer than six months or if no shares traded during such period, the book value of the shares as calculated in accordance with the most recent quarterly report submitted to the Mexican Banking and Securities Commission and to the Mexican Stock Exchange. Any amendments to the foregoing provisions included in our bylaws require the prior approval of the Mexican Banking and Securities Commission and the resolution of the extraordinary stockholders' meeting adopted by a minimum voting quorum of 95% of our outstanding capital stock.

Series BB shares may only be transferred after conversion into series B shares, and are subject to the following rules:

- o Currently, ITA is permitted to sell up to 49% of its series BB shares. ITA is required to retain its remaining 51% interest through December 18, 2008.

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

- o After December 18, 2008, ITA continues to be free to sell 49% of its initial ownership interest without restriction. In addition, ITA may sell in any year up to 20% of its other 51% interest in series BB shares.
- o If ITA owns series BB shares that represent less than 7.65% of our capital stock after December 18, 2013, those remaining series BB shares will be automatically converted into freely transferable series B shares.
- o If ITA owns series BB shares representing at least 7.65% of our capital stock after December 18, 2013, those series BB shares may be converted into series B shares, provided the holders of at least 51% of series B shares (other than shares held by ITA and any of its "related persons") approve such conversion and vote against renewal of the technical assistance agreement.
- o If upon such conversion any stockholder exceeds the individual ownership limitations set forth in our bylaws, such stockholder will be required to transfer the excess stock to a third party within thirty calendar days. If the stockholder fails to effect such transfer within the thirty calendar day period, we may thereafter redeem such excess stock at book value in accordance with the latest financial statements approved by the stockholders' meeting.

For purposes of our bylaws, a "related person" means, with respect to any person:

- o any person, directly or indirectly, controlling, controlled by, or under common control with such person
- o any person having the ability to determine the business policies of such person
- o in the case of an individual, an individual having a blood or civil kinship in a direct line (ascending or descending) within and including the fourth grade with such person
- o in the case of ASUR, ITA, and
- o in the case of ITA, its stockholders and their related persons.

For purposes of our bylaws, "control" of a person, with respect to any person, is defined as:

- o the ownership, directly or indirectly of 20% or more of the capital stock or voting rights of such person,
- o the ability to elect the majority of the members of the board of directors or managers of the person,
- o the ability to veto resolutions that could otherwise be adopted by the person's stockholders (except with respect to matters required to be approved by an extraordinary stockholders' meeting under Mexican law), either by agreement or by ownership of a special series of shares, or
- o existence of commercial relations representing more than 15% of the total annual consolidated income of such person.

Stockholder Ownership Restrictions and Antitakeover Protection

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

Holders of our shares are subject to the following restrictions:

- o holders of series B shares, either individually or together with their related persons, may not directly or indirectly own more than 10% of our capital stock,
- o series BB shares may represent no more than 15% of our outstanding capital stock,
- o holders of series BB shares may also own series B shares, provided that as long as they hold series BB shares, their total beneficial ownership may not exceed 20% of our outstanding capital stock,
- o no more than 5% of our outstanding capital stock may be owned by air carriers, and
- o foreign governments acting in a sovereign capacity may not directly or indirectly own any portion of our capital stock.

A person exceeding the 10% threshold described above due solely to our repurchase of our shares is required to reduce its interest below 10% within one year of such repurchase.

The foregoing ownership restrictions do not apply to:

- o NAFIN, including in its capacity as trustee,
- o Institutions that act as depositaries for securities, and
- o Financial and other authorized institutions that hold securities for the account of beneficial owners, provided that such beneficial owners are not exempt from the ownership restrictions.

Any amendment to the ownership restrictions described above requires the vote of shares representing 85% of our capital stock.

If our bylaws are amended to eliminate the share ownership restrictions described above, any stockholder seeking to acquire "control" of ASUR (as defined above) is required to obtain the consent of the board of directors prior to acquiring shares in excess of the amount permitted to be acquired prior to any such amendment. Any such consent granted by the board of directors shall be conditioned on a tender offer being conducted within 30 business days by the person acquiring "control." The tender offer price is required to be the higher of (i) the average price of the trades carried out during the prior 30 (thirty) days on which the shares may have been quoted prior to the date of the offer; or (ii) the book value of the shares in accordance with the most recent quarterly report submitted to the Mexican Banking and Securities Commission and to the Mexican Stock Exchange, unless the Mexican Banking and Securities Commission authorizes a different price. Any amendment of this tender offer requirement requires the vote of the holders of 95% of our capital stock.

Air carriers and their subsidiaries and affiliates are not permitted, directly or indirectly, to "control" ASUR or any of our subsidiary concession holders.

Under the Mexican Airport Law, any control takeover requires the prior consent of the Ministry of Communications and Transportation. See "Item 4. Information on the Company--Regulatory Framework--Reporting, Information and Consent Requirements."

For purposes of these provisions, "related person" and "control" are

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

defined above under "--Registration and Transfer."

### Changes in Capital Stock

Increases and reductions of our minimum fixed capital must be approved at an extraordinary stockholders' meeting, subject to the provisions of our bylaws and the Mexican General Law of Business Corporations. Increases or reductions of the variable capital must be approved at an ordinary stockholders' meeting in compliance with the voting requirements of our bylaws.

Shares issued under Article 81 of the Securities Market Law (which are those held in treasury to be delivered upon their subscription) may be offered for subscription and payment by the board of directors, provided that:

- o the issuance is made to effect a public offering in accordance with the Securities Market Law, and
- o the Company shall obtain authorization from the National Banking and Securities Commission,
- o the shares that are not subscribed and paid within the period set forth by the National Banking and Securities Commission shall be considered null and void and be cancelled, and
- o to facilitate the public offer, at the extraordinary stockholders' meeting where the issuance of non-subscribed shares is approved, an express waiver of preemptive rights is made.

If the holders of at least 25% of our capital stock vote against the issuance of non-subscribed shares, said issuance may not take place.

Subject to the individual ownership limitations set forth in our bylaws, in the event of an increase of our capital stock our stockholders will have a preemptive right to subscribe and pay for new stock issued as a result of such increase in proportion to their stockholder interest at that time, unless: (i) the capital increase is made under the provisions of Article 81 of the Securities Market Law; or (ii) the capital increase relates to the issuance of shares upon the conversion of debentures. Said preemptive right shall be exercised by subscription and payment of the relevant stock within fifteen business days after the date of publication of the corresponding notice to our stockholders in the official gazette of the federation and in one of the newspapers or greater circulation in Mexico, provided that if at the corresponding meeting all of our shares are duly represented, the fifteen business day period shall commence on the date of the meeting.

Our capital stock may be reduced by resolution of a stockholders' meeting taken pursuant to the rules applicable to capital increases. Our capital stock may also be reduced upon withdrawal of a stockholder (See "--Voting Rights and Stockholders' Meetings--Right of Withdrawal") or by repurchase of our own stock in accordance with the Securities Market Law (See "--Share Repurchases").

### Share Repurchases

We may choose to acquire our own shares through the Mexican Stock Exchange and the New York Stock Exchange on the following terms and conditions:

- o the acquisition must be made at the market price charged against the capital stock and, when applicable, against a reserve created with funds from net profits,
- o the ordinary stockholders' meeting shall determine the amount of capital and, if applicable, the amount of the reserve that we may

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

use to repurchase our shares. The acquisition may be effected by resolution of our board of directors,

- o the acquisition must be made subject to the provisions of applicable law, including the Securities Market Law and carried out, reported and disclosed in the manner established by the Mexican Banking and Securities Commission,
- o as a consequence of the purchase, the corporate capital and the reserve will be reduced, converting the acquired shares into treasury shares, and
- o the shares may be resold out of the treasury, thereby increasing the corporate capital and the reserve.

### Ownership of Capital Stock by Subsidiaries

Our subsidiaries may not, directly or indirectly, invest in our shares, unless such subsidiaries acquired our shares to comply with employee stock option or stock sale plans that are established, granted or designed in favor of the employees or officers of such subsidiaries. The number of shares acquired for such purpose may not exceed 15% of our outstanding capital stock.

### Liquidation

Upon our dissolution, one or more liquidators must be appointed at an extraordinary stockholders' meeting to wind up our affairs. All fully paid and outstanding shares will be entitled to participate equally in any distribution upon liquidation. Partially paid shares participate in any distribution in the same proportion that such shares have been paid at the time of the distribution.

### Other Provisions

#### Liabilities of the members of the Board of Directors

As in any other Mexican corporation and due to the provisions of the Mexican General Law on Business Corporations, any stockholder or group of stockholders holding at least 10% of our capital stock may directly file a civil liability action under Mexican law against the members of the board of directors and statutory auditors.

In addition to the foregoing, our bylaws provide that a member of the board of directors will be liable to us and our stockholders in the following circumstances:

- o negligence resulting in the loss of more than two-thirds of our capital stock,
- o fraud resulting in our bankruptcy,
- o exceeding board authority or breach of duties under our bylaws,
- o participation in the resolution of issues where a conflict of interest exists that results in damages to us,
- o negligence resulting in company obligations or agreements violating legal or statutory provisions, and
- o failure to report irregularities in actions of former board members.

The members of the board are liable to our stockholders only for the loss of net worth suffered as a consequence of disloyal acts carried out in



## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

excess of their authority or in violation of our bylaws.

### Information to Stockholders

The Mexican General Law on Business Corporations establishes that companies, acting through their boards of directors, must annually present a report at a stockholder's meeting that includes:

- o a report of the directors on the operations of the company during the preceding year, as well as on the policies followed by the directors and on the principal existing projects,
- o a report explaining the principal accounting and information policies and criteria followed in the preparation of the financial information,
- o a statement of the financial condition of the company at the end of the fiscal year,
- o a statement showing the results of operations of the company during the preceding year, as well as changes in the company's financial condition and capital stock during the preceding year,
- o the notes which are required to complete or clarify the above mentioned information, and
- o the report prepared by the statutory auditors with respect to the accuracy and reasonability of the above mentioned information presented by the board of directors.

In addition to the foregoing, our bylaws provide that the board of directors should also prepare the information referred to above with respect to any subsidiary that represents at least 20% of our net worth (based on the financial statements most recently available).

### Duration

The duration of our corporate existence is one hundred years.

### Stockholders' Conflict of Interest

Under Mexican law, any stockholder that has a conflict of interest with respect to any transaction must abstain from voting on such a transaction at the relevant stockholders' meeting. A stockholder that votes on a transaction in which its interest conflicts with that of ASUR may be liable for damages in the event the relevant transaction would not have been approved without such stockholder's vote.

### Directors' Conflict of Interest

Under Mexican law, any director who has a conflict of interest with ASUR in any transaction must disclose the conflict to the other directors and abstain from voting. Any director who violates such provision will be liable to us for any resulting damages or losses. Additionally, our directors and statutory auditors may not represent stockholders in the stockholders' meetings.

### Material Contracts

Our subsidiaries are parties to the airport concessions granted by the Ministry of Communications and Transportation under which we are required to construct, operate, maintain and develop the airports in exchange for certain benefits. See "--Sources of Regulation" and "--Scope of Concessions and General Obligations of Concession Holders" under "Regulatory Framework" in Item 4.

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

We are a party to a participation agreement with ITA and the Ministry of Communications and Transportation which establishes the framework for several other agreements to which we are a party. See "Item 7. Major Shareholders and Related Party Transactions--Related Party Transactions--Arrangements with ITA".

We have entered into a technical assistance agreement and option agreement with ITA providing for management and consulting services and the option to subscribe for newly issued series B shares. See "Item 7. Major Shareholders and Related Party Transactions--Related Party Transactions--Arrangements with ITA."

### EXCHANGE CONTROLS

Mexico has had free market for foreign exchange since 1991 and the government has allowed the peso to float freely against the U.S. dollar since December 1994. There can be no assurance that the government will maintain its current foreign exchange policies. See "Item 3. Key Information--Exchange Rates."

### TAXATION

The following summary contains a description of the material anticipated U.S. and Mexican federal income tax consequences of the purchase, ownership and disposition of our series B shares or ADSs by a beneficial holder that is a citizen or resident of the United States or a U.S. domestic corporation or that otherwise will be subject to U.S. federal income tax on a net income basis in respect of our series B shares or ADSs and that is a "non-Mexican holder" (as defined below) (a "U.S. holder"), but it does not purport to be a comprehensive description of all of the tax considerations that may be relevant to a decision to purchase our series B shares or ADSs. In particular, the summary deals only with U.S. holders that will hold our series B shares or ADSs as capital assets and does not address the tax treatment of special classes of U.S. holders such as dealers in securities or currencies, U.S. holders whose functional currency is not the U.S. dollar, U.S. holders that own or are treated as owning 10% or more of our outstanding voting shares, tax-exempt organizations, financial institutions, U.S. holders liable for the alternative minimum tax, securities traders who elect to account for their investment in series B shares or ADSs on a mark-to-market basis, and persons holding series B shares or ADSs in a hedging transaction or as part of a straddle, conversion, or other integrated transaction for U.S. federal income tax purposes. In addition, the summary does not address any U.S. or Mexican state or local tax considerations that may be relevant to a U.S. holder.

The summary is based upon the federal income tax laws of the United States and Mexico as in effect on the date of this Form 20-F, including the provisions of the income tax treaty between the United States and Mexico and protocol thereto (the "Tax Treaty"), all of which are subject to change, possibly with retroactive effect in the case of U.S. federal income tax law. Prospective investors in our series B shares or ADSs should consult their own tax advisors as to the US, Mexican or other tax consequences of the purchase, ownership and disposition of the series B shares or ADSs, including, in particular, the effect of any foreign, state or local tax laws and their entitlement to the benefits, if any, afforded by the Tax Treaty.

For purposes of this summary, the term "non-Mexican holder" shall mean a holder that is not a resident of Mexico and that will not hold the series B shares or ADSs or a beneficial interest therein in connection with the conduct of a trade or business through a permanent establishment or fixed base in Mexico.

For purposes of Mexican taxation, the definition of "residency" is

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

highly technical and residency results in several situations. Generally an individual is a resident of Mexico if he or she has established his or her home in Mexico, and a corporation is a resident if it is incorporated under Mexican law or it has its center of interests in Mexico. An individual who has a home in Mexico and another country will be considered to be a resident of Mexico if Mexico is the individual's significant center of interest. An individual's significant center of interest will be considered Mexico in the following circumstances, among other factors: (i) when more than 5% of such person's total yearly income originates in Mexico; (ii) when Mexico is the individual's principal place of business. Additionally, Mexican officers and employees working for the Mexican government but living outside of Mexico will be considered to be Mexican residents even if their significant center of interest is not in Mexico. However, any determination of residence should take into account the particular situation of each person or legal entity.

In general, for U.S. federal income tax purposes, holders of ADSs will be treated as the beneficial owners of the series B shares represented by those ADSs.

### Taxation of Dividends

#### Mexican Tax Considerations

Under Mexican Income Tax Law provisions, dividends paid to non-Mexican holders with respect to our series B shares or ADSs are not subject to any Mexican withholding tax.

#### U.S. Federal Income Tax Considerations

The gross amount of any distributions paid with respect to the series B shares or ADSs, to the extent paid out of our current or accumulated earnings and profits, as determined for U.S. federal income tax purposes, generally will be includible in the gross income of a U.S. holder as ordinary income on the date on which the distributions are received by the depositary and will not be eligible for the dividends received deduction allowed to certain corporations under the U.S. Internal Revenue Code of 1986, as amended. To the extent that a distribution exceeds our current and accumulated earnings and profits, it will be treated as a non-taxable return of basis to the extent thereof, and thereafter as capital gain from the sale of series B shares or ADSs. Distributions, which will be made in pesos, will be includible in the income of a U.S. holder in a U.S. dollar amount calculated by reference to the exchange rate in effect on the date they are received by the depositary whether or not they are converted into U.S. dollars. If such distributions are converted into U.S. dollars on the date of receipt, a U.S. holder generally should not be required to recognize foreign currency gain or loss in respect of the distributions.

Subject to certain exceptions for short-term and hedged positions, the U.S. dollar amount of dividends received by an individual U.S. holder prior to January 1, 2009 with respect to the ADSs will be subject to taxation at a maximum rate of 15% if the dividends are "qualified dividends." Dividends paid on the ADSs will be treated as qualified dividends if (i) the ADSs are readily tradable on an established securities market in the United States and (ii) the issuer was not, in the year prior to the year in which the dividend was paid, and is not, in the years in which the dividend is paid, (a) a passive foreign investment company ("PFIC"), or (b) for dividends paid prior to the 2005 tax year, a foreign personal holding company ("FPHC") or foreign investment company ("FIC"). The ADSs are listed on the New York Stock Exchange, and will qualify as readily tradable on an established securities market in the United States so long as they are so listed. Based on our audited financial statements and relevant market and shareholder data, we believe that we were not treated as a PFIC, FPHC or FIC for U.S. federal income tax purposes with respect to our 2004

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

taxable year. In addition, based on our audited financial statements and our current expectations regarding the value and nature of our assets, the sources and nature of our income, and relevant market and shareholder data, we do not anticipate becoming a PFIC for our 2005 taxable year.

Based on existing guidance, it is not entirely clear whether dividends received with respect to the Series B Shares will be treated as qualified dividends, because the Series B Shares are not themselves listed on a U.S. exchange. In addition, the U.S. Treasury has announced its intention to promulgate rules pursuant to which holders of ADSs or common stock and intermediaries through whom such securities are held will be permitted to rely on certifications from issuers to establish that dividends are treated as qualified dividends. Because such procedures have not yet been issued, it is not clear whether we will be able to comply with them. Holders of ADSs and common shares should consult their own tax advisors regarding the availability of the reduced dividend tax rate in the light of their own particular circumstances.

### Taxation of Dispositions of Shares or ADSs

#### Mexican Tax Considerations

Gain on the sale or other disposition of ADSs by a non-Mexican holder will not be subject to any Mexican tax. Deposits and withdrawals of our series B shares in exchange for ADSs will not give rise to Mexican tax or transfer duties.

Gain on the sale of our series B shares by a non-Mexican holder will not be subject to any Mexican tax if the transaction is carried out through the Mexican Stock Exchange or other securities markets approved by the Mexican Ministry of Finance, and provided certain requirements set forth by the Mexican Income Tax Law are complied with. Sales or other dispositions of series B shares made in other circumstances generally would be subject to Mexican tax, except to the extent that a holder is eligible for benefits under an income tax treaty to which Mexico is a party. Under the Tax Treaty, a holder that is eligible to claim the benefits of the Tax Treaty will be exempt from Mexican tax on gains realized on a sale or other disposition of the series B shares in a transaction that is not carried out through the Mexican Stock Exchange or such other approved securities markets, so long as the holder did not own, directly or indirectly, 25% or more of our capital stock (including ADSs) within the 12-month period preceding such sale or other disposition.

For non-Mexican holders that do not meet the requirements referred to above, gross income realized on the sale of the series B shares will be subject to a 5% Mexican withholding tax if the transaction is carried out through the Mexican Stock Exchange. Alternatively, a non-Mexican holder can choose to be subject to a 20% withholding rate on the net gain obtained, as calculated pursuant to Mexican Income Tax Law provisions.

#### U.S. Tax Considerations

Upon the sale or other disposition of the series B shares or ADSs, a U.S. holder generally will recognize capital gain or loss in an amount equal to the difference between the amount realized on the sale or other disposition and such U.S. holder's tax basis in the series B shares or ADSs. Gain or loss recognized by a U.S. holder on such sale or other disposition generally will be long-term capital gain or loss if, at the time of the sale or other disposition, the series B shares or ADSs have been held for more than one year. Long-term capital gain recognized by a U.S. holder that is an individual is subject to lower rates of federal income taxation than ordinary income or short-term capital gain. The deduction of a capital loss is subject to limitations for U.S. federal income tax purposes. Deposits and withdrawals of series B shares by U.S. holders in exchange for ADSs will not result in the realization of gain or loss

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

for U.S. federal income tax purposes.

Gain, if any, realized by a U.S. holder on the sale or other disposition of the series B shares or ADSs generally will be treated as U.S. source income for U.S. foreign tax credit purposes. Consequently, if a Mexican withholding tax is imposed on the sale or disposition of the series B shares, a U.S. holder that does not receive significant foreign source income from other sources may not be able to derive effective U.S. foreign tax credit benefits in respect of these Mexican taxes. U.S. holders should consult their own tax advisors regarding the application of the foreign tax credit rules to their investment in, and disposition of, series B shares.

### Other Mexican Taxes

There are no Mexican inheritance, gift, succession or value added taxes applicable to the ownership, transfer or disposition of the series B shares or ADSs by non-Mexican holders; provided, however, that gratuitous transfers of the series B shares or ADSs may in certain circumstances cause a Mexican federal tax to be imposed upon the recipient. There are no Mexican stamp, issue, registration or similar taxes or duties payable by non-Mexican holders of the series B shares or ADSs.

### U.S. Backup Withholding Tax and Information Reporting Requirements

In general, information reporting requirements will apply to payments by a paying agent within the United States to a non-corporate (or other non-exempt) U.S. holder of dividends in respect of the series B shares or ADSs or the proceeds received on the sale or other disposition of the series B shares or ADSs, and a backup withholding tax may apply to such amounts if the U.S. holder fails to provide an accurate taxpayer identification number to the paying agent. Amounts withheld as backup withholding tax will be creditable against the U.S. holder's U.S. federal income tax liability, provided that the required information is furnished to the U.S. Internal Revenue Service.

### DOCUMENTS ON DISPLAY

The materials included in this annual report on Form 20-F, and exhibits hereto, may be viewed at the U.S. Securities and Exchange Commission's public reference room in Washington, D.C. Please call the Commission at 1-800-SEC-0330 for further information on the public reference rooms. The Securities and Exchange Commission maintains a World Wide Web site on the Internet at <http://www.sec.gov> that contains reports and information statements and other information regarding us. The reports and information statements and other information about us can also be downloaded from the Securities and Exchange Commission's website.

Item 11. Quantitative and Qualitative Disclosures About Market Risk

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

### Market Risk

We are principally exposed to market risks from fluctuations in foreign currency exchange rates.

### Foreign Currency Exchange Rate Risk

Our principal exchange rate risk involves changes in the value of the peso relative to the dollar. Historically, a significant portion of the revenues generated by our airports (principally derived from passenger charges for international passengers) has been denominated in or linked to the U.S. dollar, although such revenues are collected in pesos based on the average exchange rate for the prior month. In 2002, 2003 and 2004, approximately 37.4%, 39.7% and 42.0%, respectively, of our consolidated revenues were derived from passenger charges for international passengers. Substantially all of our other revenues are denominated in pesos. We estimate that substantially all of our consolidated costs and expenses are denominated in pesos (other than the salaries of our executive officers and the technical assistance fee, to the extent paid based on the fixed minimum annual payment). Based upon a 10% weakening of the peso compared to the U.S. dollar as of December 31, 2004, we estimate that our revenues would have increased by Ps. 12.5 million.

As of December 31, 2002, 2003 and 2004, 2.8%, 5.9% and 4.8%, respectively, of our cash and marketable securities were denominated in dollars. Based upon a 10% weakening of the peso compared to the U.S. dollar as of December 31, 2004, we estimate that the value of our cash and marketable securities would have increased by Ps. 4.9 million.

We did not have any foreign currency indebtedness at December 31, 2002, 2003 and 2004. In the event that we incur foreign currency denominated indebtedness in the future, decreases in the value of the peso relative to the dollar will increase the cost in pesos of servicing such indebtedness.

At December 31, 2002, 2003 and 2004, we did not have any outstanding forward foreign exchange contracts.

### Item 12. Description of Securities Other Than Equity Securities

Not applicable.

## PART II

### Item 13. Defaults, Dividend Arrearages and Delinquencies

Not applicable.

### Item 14. Material Modifications to the Rights of Security Holders and Use of Proceeds

Not applicable.

### Item 15. Controls and Procedures

We carried out an evaluation under the supervision and with the

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

participation of our management, including our chief executive officer and chief financial officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of December 31, 2004. There are inherent limitations to the effectiveness of any system of disclosure controls and procedures, including the possibility of human error and the circumvention or overriding of the controls and procedures. Accordingly, even effective disclosure controls and procedures can only provide reasonable assurance of achieving their control objectives. Based upon our evaluation, our chief executive officer and chief financial officer concluded that the disclosure controls and procedures, as of December 31, 2004, were effective to provide reasonable assurance that information required to be disclosed in the reports we file and submit under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported as and when required.

There has been no change in our internal control over financial reporting during 2004 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Item 16. Reserved

Item 16A. Audit Committee Financial Expert

Our board of directors has determined that George J. Vojta qualifies as an "audit committee financial expert" within the meaning of this Item 16A.

Item 16B. Code of Ethics

We have adopted a code of ethics, as defined in Item 16B of Form 20-F under the Securities Exchange Act of 1934, as amended. Our code of ethics applies to our chief executive officer, chief financial officer, chief accounting officer and persons performing similar functions as well as to our other officers and employees. Our code of ethics is filed as an exhibit to this Form 20-F and is available on our website at [www.asur.com.mx](http://www.asur.com.mx). If we amend the provisions of our code of ethics that apply to our chief executive officer, chief financial officer, chief accounting officer and persons performing similar functions, or if we grant any waiver of such provisions, we will disclose such amendment or waiver on our website at the same address.

Item 16C. Principal Accountant Fees and Services

### Audit and Non-Audit Fees

The following table sets forth the fees billed to us by our independent auditors, PricewaterhouseCoopers, during the fiscal years ended December 31, 2003 and 2004:

	Year ended December 31,	
	2003	2004
	-----	
	(thousands of pesos)	
Audit fees.....	3,366	4,052
Audit-related fees.....	--	--
Tax fees.....	631	215
Other fees.....	--	--
	-----	
Total fees.....	3,997	4,267
	-----	

Audit fees in the above table are the aggregate fees billed by PricewaterhouseCoopers in connection with the audit of our annual financial statements and the review of our interim financial statements.

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

Tax fees in the above table are fees billed by PricewaterhouseCoopers for tax compliance, tax advice and tax planning services.

Our independent auditors did not provide audit-related or other services in 2003 or 2004.

### Audit Committee Pre-Approval Policies and Procedures

Our audit committee has not established pre-approval policies and procedures for the engagement of our independent auditors for services. Our audit committee expressly approves on a case-by-case basis any engagement of our independent auditors for audit and non-audit services provided to our subsidiaries or to us.

### Item 16D. Exemptions from the Listing Standards for Audit Committees

Not applicable.

### Item 16E. Purchases of Equity Securities by the Issuer and Affiliated Purchasers

The table below sets forth, for the periods indicated, the total number of shares purchased by us or on our behalf, or by an affiliated purchaser or on behalf of an affiliated purchaser, the average price paid per share, the total number of shares purchased as a part of a publicly announced repurchase plan or program, and the maximum number (or approximate dollar value) of shares that may yet be purchased under our plans and programs.

2004	(a) Total number of shares purchased	(b) Average price paid per share in Pesos	(c) Total number of shares purchased as part of publicly announced plans or programs	(d) Maximum that may yet be purchased under the plans and programs
	-----	-----	-----	-----
January 1-31	--	--	--	
February 1-28	--	--	--	
March 1-31	--	--	--	
April 1-30	--	--	--	
May 1-31	--	--	--	
June 1-30	--	--	--	
July 1-31	--	--	--	
August 1-31	--	--	--	
September 1-30	--	--	--	
October 1-31	--	--	--	
November 1-30	--	--	--	
December 1-31	--	--	--	
<b>Total</b>	--	--	--	

On April 28, 2005, our stockholders approved the allocation of 54%, or Ps. 328.8 million, of the Company's net profits for the fiscal year ended December 31, 2004 to the share repurchase reserve account. The stockholders approved the allocation of Ps. 152.0 million, or 55% of net profits, to the share repurchase reserve in 2004.



# Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

## PART III

### Item 18. Financial Statements

See pages F-1 through F-42, incorporated herein by reference. The following is an index to the financial statements:

Consolidated Financial Statements for Grupo Aeroportuario del Sureste, S.A. de C.V. and Subsidiaries	Page
Report of Independent Registered Public Accounting Firm.....	F-1
Consolidated Balance Sheets as of December 31, 2003 and 2004.....	F-3
Consolidated Statements of Income for the Years Ended December 31, 2002, 2003 and 2004.....	F-4
Consolidated Statements of Changes in Stockholders' Equity for the Years Ended December 31, 2002, 2003 and 2004.....	F-5
Consolidated Statements of Changes in Financial Position for the Years Ended December 31, 2002, 2003 and 2004.....	F-6
Notes to Consolidated Financial Statements.....	F-7

### Item 19. Exhibits

Documents filed as exhibits to this annual report:

Exhibit No. -----	Description -----
1.1	Amended and Restated Bylaws (Estatutos Sociales) of the Company, together with an English translation (incorporated by reference to our Form 20-F filed on June 16, 2004).
2.1	Deposit Agreement among the Company, The Bank of New York, and all registered holders from time to time of any American Depositary Receipts, including the form of American Depositary Receipt (incorporated by reference to our registration statement on Form F-1 (File No. 333-12486) filed on September 7, 2000).
3.1	Trust Agreement among the Company, ITA, and Bancomext, together with an English translation (incorporated by reference to our registration statement on Form F-1 (File No. 333-12486) filed on September 7, 2000).
4.1	Amended and Restated Cancun Airport Concession Agreement and annexes thereto, together with an English translation and a schedule highlighting the differences between this concession and the Company's other concessions (incorporated by reference to our registration statement on Form F-1 (File No. 333-12486) filed on September 7, 2000).

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

- 4.2 Participation Agreement among the Company, the Mexican Federal Government through the Ministry of Communications and Transportation, Nacional Financiera, S.N.C. ("NAFIN"), Servicios Aeroportuarios del Sureste, S.A. de C.V., Aeropuerto de Cancun, S.A. de C.V., Aeropuerto de Cozumel, S.A. de C.V., Aeropuerto de Huatulco, S.A. de C.V., Aeropuerto de Merida, S.A. de C.V., Aeropuerto de Minatitlan, S.A. de C.V., Aeropuerto de Oaxaca, S.A. de C.V., Aeropuerto de Tapachula, S.A. de C.V., Aeropuerto de Veracruz, S.A. de C.V., Aeropuerto de Villahermosa, S.A. de C.V., Triturados Basalticos y Derivados, S.A. de C.V., Copenhagen Airports A/S, Cintra Concesiones de Infraestructuras de Transporte, S.A., Groupe GTM, S.A., Inversiones y Tecnicas Aeroportuarias, S.A. de C.V. ("ITA"), Banco Nacional de Comercio Exterior, S.N.C. ("Bancomext"), and Aeropuertos y Servicios Auxiliares ("ASA"), together with an English translation (incorporated by reference to our registration statement on Form F-1 (File No. 333-12486) filed on September 7, 2000).
- 4.3 Amendment to the Participation Agreement, the Shareholders Agreement and the Technical Assistance Agreement among the Mexican Federal Government through the Ministry of Communications and Transportation, NAFIN, Bancomext, the Company, Servicios Aeroportuario del Sureste, S.A. de C.V., Aeropuerto de Cancun, S.A. de C.V., Aeropuerto de Cozumel, S.A. de C.V., Aeropuerto de Huatulco, S.A. de C.V., Aeropuerto de Merida, S.A. de C.V., Aeropuerto de Minatitlan, S.A. de C.V., Aeropuerto de Oaxaca, S.A. de C.V., Aeropuerto de Tapachula, S.A. de C.V., Aeropuerto de Veracruz, S.A. de C.V. and Aeropuerto de Villahermosa, S.A. de C.V.; ITA, Triturados Basalticos y Derivados, S.A. de C.V., Copenhagen Airports A/S, Cintra Concesiones de Infraestructura de Transporte, S.A. de C.V. and Groupe GTM, S.A. (incorporated by reference to our registration statement on Form F-1 (File No. 333-12486) filed on September 7, 2000).
- 4.4 Technical Assistance and Transfer of Technology Agreement among the Company, Servicios Aeroportuarios del Sureste, S.A. de C.V., Aeropuerto de Cancun, S.A. de C.V., Aeropuerto de Cozumel, S.A. de C.V., Aeropuerto de Huatulco, S.A. de C.V., Aeropuerto de Merida, S.A. de C.V., Aeropuerto de Minatitlan, S.A. de C.V., Aeropuerto de Oaxaca, S.A. de C.V., Aeropuerto de Tapachula, S.A. de C.V., Aeropuerto de Veracruz, S.A. de C.V., Aeropuerto de Villahermosa, S.A. de C.V., Triturados Basalticos y Derivados, S.A. de C.V., Copenhagen Airports A/S, Cintra Concesiones de Infraestructuras de Transporte, S.A., VINCI, S.A. and ITA, together with an English translation (incorporated by reference to our registration statement on Form F-1 (File No. 333-12486) filed on September 7, 2000).
- 4.5 Stock Option Agreement between the Registrant and ITA, together with an English translation (incorporated by reference to our registration statement on Form F-1 (File No. 333-12486) filed on September 7, 2000).
- 4.6 Shareholders' Agreement among the Company, NAFIN, ITA, Bancomext, and the Mexican Federal Government through the Ministry of Communications and Transportation, together with an English translation (incorporated by reference to our registration statement on Form F-1 (File No. 333-12486) filed on September 7, 2000).
- 4.7 Indemnity Agreement between the Company and the Mexican Federal Government through the Ministry of Communications and

Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

Transportation, dated September 28, 2000, together with an English translation (incorporated by reference to Exhibit 4.7 to our Form 20-F dated June 28, 2001).

- 8.1 List of subsidiaries of the Company (incorporated by reference to our registration statement on Form F-1 (File No. 333-12486) filed on September 7, 2000).
- 11.1 Code of Ethics (incorporated by reference to our Form 20-F filed on June 16, 2004).
- 12.1 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 12.2 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 13.1 Certifications of Chief Financial Officer and Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

SIGNATURES

The registrant hereby certifies that it meets all of the requirements for filing on Form 20-F and that it has duly caused and authorized the undersigned to sign this registration statement on its behalf.

Grupo Aeroportuario del Sureste, S.A. de C.V.

By: /s/ ADOLFO CASTRO RIVAS

-----  
Name: Adolfo Castro Rivas  
Title: Chief Financial Officer

Dated: June 22, 2005

GRUPO AEROPORTUARIO DEL SURESTE,  
-----  
S. A. DE C. V. AND SUBSIDIARIES  
-----

Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

CONSOLIDATED AUDITED FINANCIAL STATEMENTS

DECEMBER 31, 2002, 2003 AND 2004

GRUPO AEROPORTUARIO DEL SURESTE,  
S. A. DE C. V. AND SUBSIDIARIES

CONSOLIDATED AUDITED FINANCIAL STATEMENTS

DECEMBER 31, 2002, 2003 AND 2004

INDEX

Contents	Page
Report of Independent Registered Public Accounting Firm	F - 1 and 2
Financial statements:	
Consolidated balance sheets	F - 3
Consolidated statements of income	F - 4
Consolidated statements of changes in stockholders' equity	F - 5
Consolidated statements of changes in financial position	F - 6
Notes to the consolidated financial statements	F - 7 - 42
Report of Independent Registered Public Accounting Firm To the Stockholders of Grupo Aeroportuario del Sureste, S. A. de C.V. and Subsidiaries:	

We have audited the accompanying consolidated balance sheets of Grupo Aeroportuario del Sureste, S. A. de C.V. and Subsidiaries as of December 31, 2003 and 2004, and the related consolidated statements of income, of changes in stockholders' equity and of changes in the financial position for each of the three years in the periods ended December 31, 2002, 2003 and 2004. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Grupo Aeroportuario del Sureste, S. A. de C.V. and Subsidiaries as of December 31, 2003 and 2004, and the results of their operations and their changes in stockholders' equity and their changes in their financial position for each of the three years in the periods ended December 31, 2002, 2003 and 2004, in conformity with accounting principles generally accepted in Mexico.

F-1

Accounting principles generally accepted in Mexico vary in certain significant respects from accounting principles generally accepted in the United States of America. Information relating to the nature and effect of such differences is presented in Note 15 to the consolidated financial statements.

PricewaterhouseCoopers S.C.

Alfonso Infante Lozoya

Mexico City  
February 14, 2005

F-2

GRUPO AEROPORTUARIO DEL SURESTE, S. A. DE C. V. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS  
AS OF DECEMBER 31, 2003 AND 2004

(Expressed in thousands of Mexican Pesos in purchasing  
power as of December 31, 2004)

2003  
---

200  
---

Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

ASSETS

Current assets:

Cash and marketable securities	Ps.	747,241	Ps.	1,1
Trade receivables, net		179,339		2
Recoverable taxes and other current assets		148,235		

Total current assets		1,074,815		1,4
----------------------	--	-----------	--	-----

Machinery, furniture and equipment, net of accumulated depreciation of Ps.189,307 and Ps.260,489, respectively		1,226,744		1,5
--	--	-----------	--	-----

Airport concessions, net of accumulated amortization of Ps.1,158,525 and Ps.1,389,904, respectively		8,082,688		7,8
---	--	-----------	--	-----

Rights to use airport facilities, net of accumulated amortization of,Ps. 449,561 and Ps. 521,253, respectively		2,219,988		2,1
--	--	-----------	--	-----

Direct commercial operations rights, net of accumulated amortization of Ps.9,667				
--	--	--	--	--

Total assets	Ps.	12,604,235	Ps.	13,0
--------------	-----	------------	-----	------

LIABILITIES AND STOCKHOLDERS' EQUITY

Current liabilities:

Trade accounts payable	Ps.	10,721	Ps.	1
Accrued expenses and other payables		153,307		

Total current liabilities		164,028		1
---------------------------	--	---------	--	---

Seniority premiums		640		
--------------------	--	-----	--	--

Deferred income tax and employees' statutory profit sharing		503,091		5
---	--	---------	--	---

Total liabilities		667,759		7
-------------------	--	---------	--	---

Commitments and contingencies

Stockholders' equity:

Capital stock		11,472,638		11,4
---------------	--	------------	--	------

Legal reserve		54,353		
---------------	--	--------	--	--

Reserve for repurchase of stock				1
---------------------------------	--	--	--	---

Retained earnings		409,485		6
-------------------	--	---------	--	---

Total stockholders' equity		11,936,476		12,3
----------------------------	--	------------	--	------

Total liabilities and stockholders' equity	Ps.	12,604,235	Ps.	13,0
--	-----	------------	-----	------

The accompanying notes are an integral part of these consolidated financial statements.

Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

F-3

GRUPO AEROPORTUARIO DEL SURESTE, S. A. DE C. V. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF INCOME  
FOR THE YEARS ENDED DECEMBER 31, 2002, 2003 AND 2004

(Expressed in thousands of Mexican Pesos in purchasing power as of  
December 31, 2004, except per share amounts)

	For the years ended December 31	
	2002	2003
	-----	-----
REVENUES:		
Aeronautical services	Ps. 1,095,247	Ps. 1,215,423
Non-aeronautical services	261,645	327,339
	-----	-----
Total revenues	1,356,892	1,542,762
	-----	-----
OPERATING EXPENSES:		
Cost of services	376,160	388,924
Technical assistance	40,933	48,519
Concession fee	67,805	77,110
General and administrative expenses	117,016	127,292
Depreciation and amortization	366,511	373,033
	-----	-----
Total operating expenses	968,425	1,014,878
	-----	-----
Operating income	388,467	527,884
	-----	-----
COMPREHENSIVE FINANCING RESULT:		
Interest income, Net	51,179	56,052
Exchange gains (losses), Net	13,076	5,942
Loss from monetary position	(34,539)	(36,524)
	-----	-----
Net comprehensive financing income (cost)	29,716	25,470
	-----	-----
Income before taxes, employees' statutory profit sharing and extraordinary items	418,183	553,354
Provisions for:		
Asset tax	(34,481)	(47,540)
Deferred income tax and employees' statutory profit sharing	(133,642)	(196,435)

Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

Income before extraordinary items	250,060	309,379
Restructure and contract termination fees, net of deferred income taxes of Ps.1,629, Ps.8,831 and Ps.4,245 respectively.	(5,260)	(17,144)
Loss on natural disaster	(3,866)	(1,706)
Net income	Ps. 240,934	Ps. 290,529
Earnings per share	Ps. .76	Ps. .97

The accompanying notes are an integral part of these consolidated financial statements.

F-4

GRUPO AEROPORTUARIO DEL SURESTE, S. A. DE C. V. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY  
FOR THE YEARS ENDED ON DECEMBER 31, 2002, 2003 AND 2004

(Expressed in thousands of Mexican Pesos in purchasing  
power as of December 31, 2004)

	Capital stock	Legal reserve	Reserve for repurchase of stock	Retained earnings
	-----	-----	-----	-----
Balance at December 31, 2001	Ps. 11,472,638	Ps. 27,697	Ps. 49,779	Ps. 786,32
Transfer to legal reserve		14,610		(14,61
Cancellation of reserve for repurchase of stock			(49,779)	49,77
Dividends paid				(513,30
Income tax paid on dividends				(283,14
Comprehensive income				240,93
Balance at December 31, 2002	11,472,638	42,307		265,98
Transfer to legal reserve		12,046		(12,04



Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

Recovered income tax paid on dividends				113,59
Dividends paid				(164,06)
Income tax paid on dividends				(84,52)
Comprehensive income				290,52
	-----	-----	-----	-----
Balance at December 31, 2003	11,472,638	54,353		409,48
Transfer to legal reserve		14,527		(14,52)
Transfer to reserve for repurchase of stock			159,919	(159,91)
Recovered income tax paid on dividends				24,12
Dividends paid				(176,72)
Income tax paid on dividends				(64,56)
Comprehensive income				606,99
	-----	-----	-----	-----
Balance at December 31, 2004	Ps.11,472,638	Ps. 68,880	Ps.159,919	Ps. 624,86
	=====	=====	=====	=====

The accompanying notes are an integral part of these consolidated financial statements.

F-5

GRUPO AEROPORTUARIO DEL SURESTE, S. A. DE C. V. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CHANGES IN FINANCIAL POSITION  
FOR THE YEARS ENDED DECEMBER 31, 2002, 2003 AND 2004

(Expressed in thousands of Mexican Pesos in purchasing power as of December 31, 2003)

	For the years ended December 31,	
	2002 ----	2003 ----
Operating activities:		
Net income before extraordinary items	Ps. 250,060	Ps. 309,379
Adjustments to reconcile net income to resources provided by (used in) operating activities:		
Depreciation and amortization	366,511	373,033
Deferred income tax and employees' statutory profit sharing	133,642	196,435

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

Changes in operating assets and liabilities:		
Trade receivables	(32,252)	2,456
Recoverable taxes and other current assets	3,685	(82,932)
Recoverable asset tax	(136,029)	(106,318)
Trade accounts payable, accrued expenses and other payables	37,318	17,456
	-----	-----
Resources provided by operating activities before extraordinary items		
	622,935	709,509
Restructure and contract termination fees	(5,260)	(17,144)
Loss on natural disaster	(3,866)	(1,706)
	-----	-----
Resources provided by operating activities	613,809	690,659
	-----	-----
Financing activities:		
Dividends paid	(513,300)	(164,062)
Tax on dividends paid	(283,140)	(84,520)
Recovered income tax paid on dividends		113,596
	-----	-----
Resources used in financing activities	(796,440)	(134,986)
	-----	-----
Investing activities:		
Direct commercial operations rights	-	-
Purchase of machinery, furniture and equipment	(289,919)	(351,830)
	-----	-----
Resources used in investing activities	(289,919)	(351,830)
	-----	-----
(Decrease) increase in cash and marketable securities	(472,550)	203,843
Cash and marketable securities, beginning of period	1,015,948	543,398
	-----	-----
Cash and marketable securities, end of period	Ps. 543,398	Ps. 747,241
	=====	=====

The accompanying notes are an integral part of these consolidated financial statements.

F-6

### GRUPO AEROPORTUARIO DEL SURESTE, S. A. DE C. V. AND SUBSIDIARIES NOTES TO FINANCIAL STATEMENTS

(Expressed in thousands of Mexican Pesos in purchasing power as of December 31, 2004, except per share and share amounts)

#### 1. Formation and Description of Business

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

Grupo Aeroportuario del Sureste, S. A. de C. V. ("ASUR"), a Mexican company, was incorporated in April 1998, as a wholly-owned entity of the Mexican government to operate, maintain and develop nine airports in the Southeast region of Mexico. The nine airports are located in the following cities: Cancun, Cozumel, Merida, Huatulco, Oaxaca, Veracruz, Villahermosa, Tapachula and Minatitlan. ASUR and its subsidiaries are collectively referred to as the "Company".

The Company was formed as part of the Mexican government's plans to open the Mexican airport system to investment under a two-stage program. Under guidelines issued by the Ministry of Communications and Transportation, 35 of Mexico's 58 principal public airports were selected for the program and divided into four groups: the Southeast group (consisting of the Company's nine airports), the Mexico City group (currently consisting of one airport), the Pacific group (consisting of 12 airports) and the Central-North group (consisting of 13 airports). In the first stage of the program, an investor for each airport group would be selected through a series of public bidding processes. The investor would be awarded an equity interest in the airport group and the right and obligation to enter into several agreements, including an agreement to provide certain technical assistance, on terms established during the public bidding process. In the second stage of the program all or a portion of the remaining equity interest in each airport group would be offered for sale to the public.

In June 1998, the Ministry of Communications and Transportation granted to Subsidiaries of ASUR the concessions to operate, maintain and develop the nine airports of the Southeast group for a period of 50 years commencing on November 1, 1998, for Ps. 11,393,063 (December 31, 2004 constant pesos), excluding value added tax. The concession period may be extended by the parties under certain circumstances. The acquisition cost of the airport concessions was paid through the issuance of capital stock of ASUR (see Note 7). The cost of the airport concessions was determined by the Mexican government with reference to the price paid by Inversiones y Tecnicas Aeroportuarias, S. A. de C. V. ("ITA") for its investment in ASUR (see below). Beginning November 1, 1998, the Company is also required to pay the Mexican government annual concession fees currently equal to 5% of each concession holder's gross annual revenues from the use of public domain assets pursuant to the terms of its concessions. Payments against the concession fees are made every two months.

F-7

Notwithstanding the Company's rights to operate, maintain and develop the nine airports, pursuant to the Mexican General Law of National Assets, all the permanent fixed assets in the airports are owned by the Mexican nation. Upon expiration of the Company's concessions, these assets, including any improvements made during the term of the concessions, automatically revert to the Mexican nation.

In December 1998 and in March 1999, the Mexican government sold an aggregate 15% equity interest in ASUR to ITA, pursuant to a public bidding process. ITA paid the Mexican government an aggregate of Ps.1,165,076 (nominal), excluding interest, in exchange for: (i) 45,000,000 Class I Series BB shares (see Note 7) representing 15% of ASUR's capital stock; (ii) options to purchase newly issued shares representing 2%, 2% and 1% of total shares outstanding at the time of exercise, each determined on a fully diluted basis, from the Company; and (iii) the right and obligation to enter into several agreements, including a technical assistance agreement, under terms established during the bidding process. At December 31, 2003, ITA was a consortium comprised of Copenhagen Airports A/S (25.5%), Grupo Vinci, S. A. (24.5%), Ferrovial Aeropuertos, S. L. (24.5%), and Nacional Financiera, S. N. C. (25.5%). In April 2004, Copenhagen Airports A/S

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

increased its equity by 11% upon acquiring that percentage of stock ownership of Ferrovial Aeropuertos, S. A. Moreover, Mr. Fernando Chico Pardo became a stockholder of ITA, upon acquiring 24.5% previously held by Vinci Airports, S. A., and 13.5% of the 24.5% that was previously held by Ferrovial Aeropuertos, S. A. After these changes, ITA was comprised of Copenhagen Airports A/S (36.5%), Fernando Chico Pardo (38%), and Nacional Financiera, S. N. C. (25.5%). Series BB shares held by ITA grant ITA certain rights including the right to name two members of the boards of directors of the Company, and veto rights with respect to certain corporate shares. The technical assistance contract grants ITA certain rights including the right to name and remove the chief executive officer, and half the members of the Company's executive management.

On October 3, 2000, the Mexican government sold 18,539,350 Series "B" shares and 20,319,978 American Depositary Shares, each of which represents ten Series "B" shares, of the Company's common stock to public investors. Subsequent to this sale, the Mexican government's direct interest in the ASUR was approximately 11.1%. ASUR's Series "B" shares and American Depositary Shares are traded on the Mexican Stock Exchange and the New York Stock Exchange, respectively.

During 2004, the shares of ITA held by Nacional Financiera, S. N. C. were put on sale through a bidding process. Mr. Fernando Pardo Chico exercised the preemptive right that he had over those shares by paying 2% above the highest price received during the bidding process. At the February 7, 2005, general stockholders' meeting, the Shareholders approved the share sale.

F-8

### 2. Summary of significant accounting policies

The consolidated financial statements have been prepared in accordance with generally accepted accounting principles in Mexico ("Mexican GAAP") as promulgated by the Mexican Institute of Public Accountants ("MIPA").

The principal accounting policies followed by the Company are as follows:

#### a) Basis of presentation

All significant intercompany balances and transactions have been eliminated. The consolidated Subsidiaries of the Company are:

Subsidiary	Ownership interest
Aeropuerto de Cancun, S. A. de C. V.	99.99%
Aeropuerto de Cozumel, S. A. de C. V.	99.99%
Aeropuerto de Merida, S. A. de C. V.	99.99%
Aeropuerto de Huatulco, S. A. de C. V.	99.99%
Aeropuerto de Oaxaca, S. A. de C. V.	99.99%
Aeropuerto de Veracruz, S. A. de C. V.	99.99%
Aeropuerto de Villahermosa, S. A. de C. V.	99.99%
Aeropuerto de Tapachula, S. A. de C. V.	99.99%
Aeropuerto de Minatitlan, S. A. de C. V.	99.99%
Servicios Aeroportuarios del Sureste, S. A. de C. V.	99.99%
	=====

The preparation of consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### b) Recognition of the effects of inflation

The consolidated financial statements have been prepared in accordance with Bulletin B-10, "Recognition of the Effects of Inflation on Financial Information" ("Bulletin B-10") issued by the MIPA, and determined as follows:

- o The consolidated statements of income and changes in stockholders' equity were restated applying Mexican National Consumer Price Index ("Mexican CPI") factors from the periods in which the transactions occurred. The consolidated financial statements of the Company for the years ended December 31, 2003 and 2004, have been restated for comparability purposes to December 31, 2004 purchasing power, by applying the restatement factors of 1.0398 and 1.0519, respectively.
- o The consolidated statements of changes in financial position present, in constant pesos, the resources provided by or used in operating, financing and investing activities.

F-9

The methodology for the restatement of the individual financial statement items is as follows:

#### Restatement of non-monetary assets:

Machinery, furniture and equipment, net are recorded at acquisition cost, restated using Mexican CPI factors from the date the asset was purchased to the date of the financial statements. Depreciation expense is based on the restated carrying value of the assets.

The rights to use the airport facilities, net and the airport concessions, net were recorded based on the allocation of the purchase cost of the airport concessions and the acquisition cost of the rights of Cancun Air, Dicas and Aeropremier to the assets and liabilities acquired (see Notes 2(f), 5, and 6) and are restated using Mexican CPI factors. Amortization expense is computed on the restated carrying values of the rights to use the airport facilities and the airport concessions.

#### Restatement of stockholders' equity:

The restatement of the Company's capital stock, contributed capital, legal reserve, reserve for the repurchase of stock and retained earnings is determined by applying Mexican CPI factors from the dates on which capital was contributed and earnings were generated and reflects the amounts necessary to maintain the stockholders' investment at the purchasing power of the original amounts.

#### Loss from monetary position:

Loss from monetary position represents the inflationary effect, measured by the Mexican CPI, on the monetary assets and liabilities.

### c) Cash and marketable securities

Cash and marketable securities includes cash, temporary investments and marketable securities. As of December 31, 2003 and 2004, cash and marketable securities consisted primarily of money market accounts and short-term Mexican government bonds.

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

### d) Restricted cash in trust funds

The trust funds will be available after meeting the terms set forth in the trust agreements.

### e) Machinery, furniture and equipment, net

Depreciation of machinery, furniture and equipment is based upon the restated carrying value of the assets and is recognized using the straight-line method over the estimated useful lives of the assets. The useful lives of the Company's machinery, furniture and equipment is as follows:

	Years -----
Improvements to concessioned assets	50 and 10
Machinery and equipment	10
Office furniture and equipment	10
Computer equipment	3
Automotive equipment	4
Other	various

F-10

When assets are retired or otherwise disposed of, the restated cost and accumulated depreciation are removed from the accounts and any gain or loss is recorded in results of operations.

### f) Rights to use airport facilities, environmental liabilities and airport concessions

Rights to use airport facilities and airport concessions include the acquisition of the nine airport concessions and the rights acquired from Cancun Air, Dicas and Aeropremier. Although the Company has, through its concessions, the rights to operate, maintain and develop the nine airports, all the permanent fixed assets in the airports are owned by the Mexican nation. Upon termination of the Company's concessions, these assets, including any improvements made during the term of the concessions automatically revert to the Mexican nation.

The acquisition cost of the nine airport concessions of Ps.11,393,063 (December 31, 2004 constant pesos) was allocated to the rights to use the airport facilities (Ps.2,609,418) and to certain environmental liabilities assumed (Ps.13,919) with the excess acquisition cost recorded as airport concessions (Ps.8,797,564). The amounts allocated to the rights to use the airport facilities were based on the depreciated replacement cost of the assets as determined by an independent appraiser. The amounts allocated to the environmental liabilities assumed are based on management's best estimate of the actual costs to be incurred and reflect the terms of an agreement with the environmental authorities (see note 13).

The acquisition cost of the rights acquired from Cancun Air, Dicas and Aeropremier of Ps.503,780 was allocated to the rights to use the airport facilities (Ps.60,131) with the excess acquisition cost recorded as airport concessions (Ps.443,649). The amounts allocated to the rights to use the airport facilities were based on the depreciated replacement cost of the assets as determined by an independent appraiser.

The rights to use the airport facilities are being amortized on a straight-line basis over the estimated remaining useful lives of the underlying assets. The

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

amounts allocated to the airport concessions are being amortized on a straight-line basis over the life of the concessions and the rights acquired.

### g) Review of the book value of long - lived assets

The Company estimates the recoverable value of the rights to use airport facilities, airport concessions and improvements to concessioned assets to be the estimated discounted future net cash flows from the nine airport concessions in the aggregate. If the carrying value of the assets exceeds the recoverable value an impairment loss is recognized. At December 31, 2003 and 2004, the recoverable value exceeds the net book value.

The procedure and criterion used by the Company are in line with the provisions of Bulletin C-15, "Impairment in the Value of Long-lived Assets and Their Disposal", issued by the Accounting Principles Commission of the Mexican Institute of Public Accountants, which went into effect on January 1, 2004, although early application was recommended.

F-11

### h) Seniority premiums

Seniority premiums to which employees are entitled after 15 years of service are recorded as cost in the years in which the services are rendered, as required by Bulletin D-3, "Labor Obligations", issued by the MIPA.

### i) Revenue recognition

Revenues are obtained from aeronautical services, which generally relate to the use of airport infrastructure by air carriers and passengers, and from non-aeronautical services.

Aeronautical services revenues consist of a passenger charge for each departing passenger (excluding diplomats, infants, and transfer and transit passengers), a landing charge based on the average between aircraft's maximum takeoff weight and the zero-fuel weight and hour of arrival, aircraft parking charges based on the time an aircraft is on the ground and hour of arrival, passenger walkway charges for the connection of aircraft to the terminal, based on hour of arrival, and airport security charges for each departing passenger. Aeronautical services revenue is recognized as passengers depart, at the time of landings and as services are provided, as the case may be.

Non-aeronautical services revenues consist primarily of the leasing of space in the airport terminals, access fees received from third parties providing handling, catering and other services at the airports and miscellaneous other revenues.

Terminal space is leased through operating leases with either fixed monthly rental fees or fees based on the greater of a minimum monthly fee, a specified percentage of the lessee's monthly revenues or the number of departing passengers. Access fees and other services revenues are recognized as services are provided.

Under the Airport Law and its regulations, the Company's revenues are classified as Airport Services, Complementary Services or Commercial Services. Airport Services consist primarily of the use of runways, taxiways and aprons for landings and departures, aircraft parking, the use of passenger walkways, security services, hangars, automobile parking facilities as well as the general use of terminal space and other infrastructure by aircraft, passengers and

Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

cargo, including the lease of space essential for the operation of airlines and complementary service providers. Complementary Services consist primarily of ramp and handling services, catering, maintenance and repair and related activities that provide support to air carriers. Revenues from access fees charged to third parties providing complementary services are classified as Airport Services. Commercial Services consist of services that are not considered essential to the operation of an

F-12

airport, such as the lease of space to retailers, restaurants and banks. The following table presents the Company's revenues for the years ended December 31, 2002, 2003 and 2004, using the classifications established under the Airport Law and its regulations (see below for discussion of revenue regulation):

	Year ended December 31,	
	2002 ----	2003 ----
Regulated services:		
Airport services	Ps. 1,168,918	Ps. 1,296,505
Non-regulated services:		
Airport services:		
Access fees from non-permanent ground transportation	2,461	5,402
Car parking lots and related access fees	16,657	21,436
Other access fees	1,912	1,853
Commercial services	159,887	211,114
Other services	7,057	6,452
Total non-regulated services	187,974	246,257
	Ps. 1,356,892	Ps. 1,542,762

The maximum rate is determined by the Ministry of Communications and Transportation based on projections of work load units, operating expenses and pre-tax earnings from services subject to price regulation, capital expenditures, reference amounts established in the concessions and a discount rate to be determined by the Ministry of Communications and Transportation. The projections are to be derived from each airport's approved five year Master Development Plan. Once each airport's maximum rates are determined, they may only be changed every six months or earlier if there has been a cumulative increase of at least 5% in the Mexican producer price index (excluding petroleum) or if a special adjustment event has occurred. In determining the maximum rates for 1999 through 2003, the Ministry of Communications and Transportation set the rates to include a 1% efficiency factor reduction (in real terms) each year.



## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

At December 31, 2003, in accordance with the Airport Law and the Regulations, the Ministry of Communications and Transportation issued the maximum rates at each airport from 2004 to 2008, considering a 0.75% efficiency factor reduction (in real terms each year).

To avoid exceeding the maximum rate established at an airport for any given year, the Company may issue rebates or discounts to customers as price adjustments. These price adjustments constitute a reduction of the selling prices (i.e. the amounts originally billed to the customers for

F-13

services rendered), and, therefore, are characterized as a reduction of the related revenues recognized during the year. All discounts and rebates are issued and recorded in the same year as the service is provided.

The Company received an official communication from the Ministry of Communications and Transportation indicating compliance with the maximum rates at each airport for periods from 1999 through 2003 and expects to receive an official communication indicating compliance with the maximum rates at each airport for the year ended December 31, 2004.

### j) Transactions in foreign currency and exchange rate differences

Monetary assets and liabilities denominated in foreign currencies are translated into Mexican pesos at the exchange rates in effect as of the balance sheet dates. Currency exchange fluctuations are included in income for the period and reflected in comprehensive financing cost.

### k) Deferred income tax, employees' statutory profit sharing and tax on dividends

Deferred income tax is recorded using the full-scope method of assets and liabilities, which consist of determining deferred income tax by applying the corresponding tax rate to the differences between the book and tax values of assets and liabilities at the date of the financial statements.

Deferred employees' statutory profit sharing is calculated based on nonrecurring temporary differences between the book profit and the profit subject to employees' statutory profit sharing.

Deferred income tax and employees' statutory profit sharing assets are reduced, if necessary, by the amount of any tax benefits for which evidence does not indicate that there is a high probability of future taxable income to realize the assets.

Tax on dividends is recorded against retained earnings in accordance with Circular 35 issued by the MIPA. Any recovered tax on dividends previously paid is also recorded in retained earnings.

### l) Comprehensive income

Comprehensive income is represented by the net income plus items required by specific accounting standards to be reflected in stockholders' equity but which do not constitute capital contributions, reductions or distributions. It is restated on the basis of Mexican CPI factors.

### m) Earnings per share

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

Basic earnings per share were computed by dividing income available to stockholders by the weighted-average number of shares outstanding (see note 7). Weighted-average shares outstanding for calculating diluted earnings per share reflects the potential dilution that could occur if dilutive securities and other contracts to issue common stock were exercised or

F-14

converted into shares, using the treasury stock method. Under the treasury stock method, proceeds received from the assumed exercise of the stock options would be used to repurchase the Company's shares at the average market price during the period.

The weighted average shares outstanding for calculating both basic and diluted earnings per share was 300 million shares for the years ended December 31, 2002, 2003 and 2004. Options to purchase newly issued shares representing 5%, 3% and 3% of total shares outstanding, at the time of exercise, each determined on a fully diluted basis, were outstanding during the years ended December 31, 2002, 2003 and 2004 but were not included in the computation of diluted earnings per share because the assumed exercise would be antidilutive.

### n) Concentrations

Trade receivables consist primarily of receivables from major domestic and international airlines. Approximately 50% and 62% of trade receivables as of December 31, 2003 and 2004, respectively, were receivable from air carriers and other entities controlled by Cintra S. A. de C. V. ("Cintra") including Mexicana, Aeromexico, Aerocaribe, Aerocozumel and Aerolitoral. A majority of Cintra's capital stock is owned by the Institute for the Protection of Bank Savings, a decentralized entity within the Mexican federal public administration, and by the Mexican government.

Approximately 27%, 23% and 19% of total revenues for the years ended December 31, 2002, 2003 and 2004, respectively, were generated from services provided to the air carriers and other entities controlled by Cintra. In addition, a significant portion of revenues is generated from services provided to a small number of customers.

Further, approximately 70%, 74% and 77% of revenues during the years ended December 31, 2002, 2003 and 2004, respectively, were generated from operations at the Cancun International Airport.

### o) Recently issued accounting standards

The following accounting standards, which issued by the Mexican Institute of Public Accountants (IMCP), went into effect on January 1, 2005. Management considers that the adoption of these standards will not have a significant effect on its financial position or results of operations.

- a) Bulletin B-7, "Acquisitions of Businesses", went into effect on January 1, 2005, which establish, among other things, the purchase method as the only method of accounting for the acquisition of a business, changes to the accounting treatment of goodwill, eliminating the amortization of goodwill as from the date on which that Bulletin went into effect and making it subject instead to annual impairment tests. The statement also provides specific rules for the acquisition of minority interests and the transfer of assets or the exchange of shares between entities under common control.

- b) The amendments to Bulletin C-2, "Financial Instruments", went into effect on January 1, 2005. Its provisions require that the effects of valuing available for sale investments be recorded in stockholders equity and not in income for the year, and include rules for determining the effects of impairment of financial instruments.
- c) Bulletin C-10 "Derivative Financial Instruments and Coverage Operations", went into effect on January 2005. This Bulletin, besides detailing recording, valuation and disclosure criteria applicable to all derivative financial instruments, requires that the effectiveness of hedges of cash flows and of net investment in subsidiaries located abroad be evaluated and that the effective portion of the gains or losses on hedging instruments be recognized within comprehensive income.
- d) The amendments to Bulletin D-3, Labor Obligations, went into effect on January 1, 2005. These amendments provide additional valuation and disclosure rules for recognizing severance indemnities due to causes other than restructuring.

3. Trade receivables, net

As of December 31, 2003 and 2004, trade receivables, net consist of the following:

	December 31,	
	-----	
	2003	2004
	----	----
Trade receivables	Ps. 185,374	Ps. 218,033
Less: allowance for doubtful accounts	(6,035)	(5,737)
	-----	-----
Net	Ps. 179,339	Ps. 212,296
	=====	=====

The following table presents the roll forward of the allowance for doubtful accounts for the years ended December 31, 2002, 2003 and 2004:

	December 31,		
	-----		
	2002	2003	2004
	----	----	----
Balance at the beginning of the period	(Ps. 6,930)	(Ps. 6,469)	(Ps. 6,035)
Write-offs	86	187	
Effects of inflation	375	247	298
	-----	-----	-----
Balance at the end of the period	(Ps. 6,469)	(Ps. 6,035)	(Ps. 5,737)

Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

=====

4. Machinery, furniture and equipment

As of December 31, 2003 and 2004, machinery, furniture and equipment, net consists of the following:

F-16

	December 31,	
	2003	2004
	----	----
Machinery and equipment	Ps. 66,973	Ps. 64,960
Office furniture and equipment	51,448	58,529
Automotive equipment	94,897	94,448
Improvements to concessioned assets (a)	1,092,523	1,310,478
Others	1,211	4,146
	-----	-----
Total	1,307,052	1,532,561
Less: accumulated depreciation	(189,307)	(260,489)
	-----	-----
	1,117,745	1,272,072
Construction in progress	103,260	258,682
Advances to contractors	5,739	21,135
	-----	-----
Net	Ps. 1,226,744	Ps. 1,551,889
	=====	=====

Depreciation expense for the years ended December 31, 2002, 2003 and 2004 was Ps.45,249, Ps.63,752 and Ps.86,809, respectively.

(a) Improvements to concessioned assets as of December 31, 2003 and 2004, were comprised of the following:

	December 31,	
	2003	2004
	----	----
Buildings	Ps. 459,992	Ps. 550,407
Air side	301,201	401,617
IT equipment	85,201	91,016
Land side	82,746	92,426
Technical installations	12,930	17,775
Machinery and equipment	23,831	25,456
Security equipment	114,990	117,891
Others	11,632	13,890
	-----	-----
Total	Ps. 1,092,523	Ps. 1,310,478
	=====	=====

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

### 5. Airport concessions

As stated in note 1, in June 1998, the Ministry of Communications and Transportation granted to the Company the concessions to operate, maintain and develop nine airports in the Southeast region of Mexico for Ps.11,393,063 (December 31, 2004 constant pesos). The total cost of the airport concessions, at the acquisition date, were allocated to the rights to use the airport facilities based

F-17

on the assets' depreciated replacement cost, as determined by an independent appraiser, and to certain environmental liabilities assumed based on management's best estimate of the actual costs to be incurred, with the excess acquisition cost allocated to the airport concessions as follows:

		Remaining estimated useful life ----- (years)
Acquisition cost	Ps. 11,393,063 =====	
allocated to:		
Rights to use airport facilities:		
Runways, taxiways, aprons	Ps. 1,418,475	41-43
Buildings	458,807	18-44
Other infrastructure	118,379	25
Land	613,757 -----	44
Environmental liabilities	2,609,418 (13,919)	
Airport concessions	8,797,564 -----	44 ==
Total	Ps. 11,393,063 =====	

Total amortization expense for the years ended December 31, 2002, 2003 and 2004, was Ps.264,318, Ps.252,337 , and Ps.246,127, respectively.

Each of the Company's airport concessions contain the following basic terms and conditions:

- o The concession holder has the right to administer, operate, maintain and use the airport facilities and undertake the construction, improvement or maintenance of the facilities in accordance with its Master Development Plan. The concession holder was required to submit, for approval, its Master Development Plan to the Ministry of Communications and Transportation by September 30, 1999, and is required to update the plan every five years. Each concession requires the Company to make minimum levels of investments at each airport through 2008 (see note 13).
  
- o The concession holder may only use the airport facilities for the purposes specified in the concession and must provide services in accordance with all applicable law and regulations and is subject to statutory oversight by

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

the Ministry of Communications and Transportation .

- o The concession holder must pay a concession fee (currently 5% of each concession holder's gross annual revenues from the use of public domain assets pursuant to the terms of its concessions) as required by applicable law.

F-18

- o The concession holder assumes the rights and obligations of the Mexican Airport and Auxiliary Services Agency under contracts with third parties relating to its airport. Each concession holder agreed to indemnify the Mexican Airport and Auxiliary Services Agency for any loss that may be suffered by the Mexican Airport and Auxiliary Services Agency due to the concession holders' breach of its obligations under an assigned agreement.
- o Fuel services and supply are to be provided by the Mexican Airport and Auxiliary Services Agency.
- o The concession holder must grant access to and the use of specific areas of the airport to government agencies to perform their activities inside the airports.
- o The concession may be terminated for non-performance if the concession holder fails to comply with certain of the obligations imposed by the concession as established in Article 27 of the Airport Law or for the reasons specified in Article 26 of the Airport Law and in the concession. Violations of certain terms of a concession can result in the immediate termination of a concession. Violations of other terms of a concession can result in the termination only if the relevant term has been violated at least three times. The terms of the concessions provide that all of the concessions may be revoked if any one of the nine concessions is revoked.
- o The terms and conditions of the regulations governing the operations of the Company may be modified by the Ministry of Communications and Transportation.

### 6. Other rights acquired

Effective June 30, 1999, the Company acquired the rights of Cancun Air and Dicas to provide certain services at Cancun International Airport, the rights of Aeropremier to provide certain services at Merida International Airport and certain related machinery, furniture and equipment for cash and promissory notes of approximately US\$39.6 million.

Previously, the Mexican Airport and Auxiliary Services Agency granted Cancun Air the right to construct, operate, maintain and develop the charter air terminal and certain auxiliary facilities at Cancun International Airport through December 19, 2006, for which Cancun Air was required to pay the Mexican Airport and Auxiliary Services Agency fees equal to 12% of the charter air terminal's passenger charges through December 31, 2001 and 13% of Cancun Air's total revenues from the charter air terminal and certain auxiliary facilities from January 1, 2002 through December 19, 2006.

The Mexican Airport and Auxiliary Services Agency also granted Dicas the right to construct, maintain and collect the revenues from the commercial activities and passenger walkway charges generated by the satellite wing of the main terminal building at the Cancun International Airport

Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

F-19

through 2010. Under the terms of the agreement, Dicas would pay the Mexican Airport and Auxiliary Services Agency a percentage of its passenger walkway fees and a percentage of its profits in excess of a specified rate of return.

In December 1991, the Mexican Airport and Auxiliary Services Agency granted Aeropremier the right to construct and operate a general aviation terminal, a first class lounge, a tourism office and other commercial areas at Merida International Airport.

In accordance with the terms of the concessions for Cancun International Airport and Merida International Airport, on November 1, 1998, the Company assumed the rights and obligations of the Mexican Airport and Auxiliary Services Agency under the above agreements.

Effective with the acquisition of the rights of Cancun Air, Dicas and Aeropremier, the Company assumed the rights and obligations of Cancun Air, Dicas and Aeropremier under their agreements with third parties.

The acquisition cost of the rights has been allocated to the rights to use the underlying facilities based on the assets' depreciated replacement cost, as determined by an independent appraiser, with the excess allocated to airport concessions as follows:

		Remaining estimated useful lives ----- (years)
Acquisition cost	Ps. 503,780 =====	
allocated to:		
Rights to use:		
Buildings	Ps. 52,541	21-44
Other infrastructure	7,590 -----	6-11
	60,131	
Airport concessions	443,649 -----	1.5-5 =====
Total	Ps. 503,780 =====	

Amortization of the rights to use the underlying facilities is recorded on a straight-line basis over the estimated remaining useful lives of the assets. Amortization of amounts allocated to airport concessions is recorded over the term of the rights acquired. Amortization expense for the years ended December 31, 2002, 2003 and 2004 was Ps.56,944, Ps.56,944 and Ps.56,944, respectively.

Through an agreement in March 2004, the Company terminated some lease agreements early at the Aeropuerto de Cancun, S. A. de C. V., with one of its operators of restaurants and convenience stores. The price of this transaction amounted to seven million US dollars, and is being amortized by using the straight-line method over the remaining lives of the original lease agreements signed by the parties.

7. Stockholders' equity

At December 31, 2004, the minimum fixed capital with no withdrawal rights is \$7,767,276 (nominal figure), represented by 300,000,000 ordinary nominative Class I shares with no par value, fully subscribed and paid in. The variable portion of the capital stock is represented by ordinary nominative Class II shares. Both classes of shares are of the type determined by the Stockholders at the meeting called to approve the issuance.

As of December 31, 2003 and 2004, capital stock was restated as follows:

	Nominal value -----	Restatement -----	Restated value -----
Capital stock:			
Fixed	Ps. 7,767,276 =====	Ps. 3,705,362 =====	Ps. 11,472,638 =====

ASUR and each of its Subsidiaries are legally required to allocate at least 5% of their unconsolidated annual net income to a legal equity reserve fund. This allocation must be continued until the equity reserve is equal to 20% of the issued and outstanding capital stock of the relevant company. Mexican corporations may pay dividends only out of earnings after such allocation to the reserve fund. As of December 31, 2003 and 2004, the consolidated reserve fund balance was Ps.54,353 and Ps.68,880, respectively.

At the December 25, 2002 general stockholders' meeting, the shareholders agreed to reverse the repurchase of shares reserve amounting to Ps.49,779, against retained earnings.

At the April 29, 2004 general stockholders' meeting, the shareholders agreed to establish a reserve for the repurchase of shares amounting to Ps.159,919 (Ps.152,028 nominal), against retained earnings.

Stock Options

In connection with the sale of the 15% equity interest in the Company to ITA, the Company issued to ITA options to purchase newly issued Series "B" shares representing 2%, 2% and 1% of total shares outstanding at the time of each exercise, determined on a fully diluted basis, from the Company during three exercise periods provided that ITA has complied with its obligations under the technical assistance agreement and the stock ownership restrictions set forth in ASUR's bylaws.

The exercise periods and the percentage of equity that can be acquired are as shown as follow:

Exercise periods -----	Percentage of then outstanding capital stock each determined on a fully diluted basis -----
---------------------------	--



## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

December 18, 2001 to December 18, 2003 (1)	2%
December 18, 2002 to December 18, 2004 (1)	2%
December 18, 2003 to December 18, 2005	1%
	==

(1) ITA did not exercise the options in that period, nor did it assign that right to its shareholders.

The exercise price of the options will equal US\$2.64559301 on a split adjusted basis per share, plus a premium of 5% per annum, starting from the grant date (December 18, 1998). If for any reason the number of shares representing the capital stock are modified without an increase or decrease to the capital stock, as in the case of a stock split, the exercise price will be modified proportionally. In addition the exercise price will be adjusted for any cash dividends paid.

ITA is entitled to exercise all the options immediately if: i) any other stockholder or group of related stockholders acquires at least 35% of ASUR's capital stock; ii) a merger is approved which dilutes the holdings of ASUR's stockholders by more than 35%, or iii) the price per share of ASUR's Series "B" shares is at least US\$5.29118603 on a split adjusted basis.

ITA is authorized to transfer or assign its options to any of its stockholders or their related companies prior to the start of the first exercise period. After the first exercise period, ITA or any holder of the options is entitled to transfer its options to any party that is entitled to be a stockholder of a concession holder under the Airport Law.

### Dividends

At the April 25, 2002 general stockholders' meeting, the Company's stockholders agreed to pay net dividends after income tax of Ps.513,300 (Ps.444,000 (nominal)), or Ps.1.48 (nominal) per share, thus giving rise to an income tax on dividends of Ps.283,140 (Ps.244,907 (nominal)), since they were not from the After-tax Earnings Account (see note 10).

At the April 28, 2003 general stockholders' meeting, the Company's stockholders agreed to pay net dividends after income tax of Ps.164,062 (Ps.150,000 (nominal)), or Ps.0.50 (nominal) per share), thus giving rise to an income tax on dividends of Ps.84,520 (Ps.77,275 (nominal)), since they were not from the After-tax Earnings Account (see note 10).

F-22

At the April 29, 2004 general stockholders' meeting, the Company's stockholders agreed to pay net dividends after income tax of Ps.176,721 (Ps.168,000 (nominal)), or Ps.0.50 (nominal) per share), thus giving rise to an income tax on dividends of Ps.64,566 (Ps.61,380 (nominal)), since they were not from the After-tax Earnings Account (see note 10).

During 2002, the Company requested an injunction against Article 11 of the Income Tax Law, which requires that dividends be grossed up in the event the dividends are not paid from the After-tax Earnings Account. On August 29, 2003, the Company was granted a favorable ruling and obtained the right to recover Ps.113,596 (net of fees and expenses) which could be applied against current and future tax obligations. During 2004, the Company recovered \$24,125. Those amounts were credited against retained earnings. During 2003 and 2004, the Company utilized Ps.59,257 and Ps.79,481 (nominal) against its tax obligations, respectively.

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

Dividend will be tax free if paid out of the CUFIN (Net Taxable Income Account). Dividends paid in excess of the CUFIN balance will be subject to a tax equivalent to 42.85%, 40.84% and 38.91% if paid during fiscal 2005, 2006 and 2007, respectively. Tax due will be payable by the Company. It may be credited against Income Tax of the year or the Income Tax of the two immediately following fiscal years. Dividends paid will not be subject to any withholding tax.

In case of a capital reduction, any excess of stockholders' equity over paid-in capital accounts balances will be given the same tax treatment as a dividend, in accordance with the procedures provided for in the Income Tax Law.

Substantially all consolidated profits of the Company were generated by its Subsidiaries. Retained earnings can be distributed to the Stockholders of Asur to the extent that its Subsidiaries have distributed profits to ASUR.

### 8. Rentals under operating leases

The Company leases commercial space inside and outside the terminals to third parties under operating leases. The following is a schedule by years of minimum future rentals on noncancelable operating leases as of December 31, 2004 including minimum secured commercial lease agreements per passenger:

Period ending December 31:

2005	Ps.	345,466
2006		393,240
2007		429,867
2008		467,754
2009		497,914
Thereafter		2,330,327
		-----
Total	Ps.	4,464,568
		=====

F-23

### 9. Foreign currency balances and transactions

The foreign currency position of monetary items at December 31, 2003 and 2004, were as follows:

	Foreign currency amounts ----- (thousands)	Period end exchange rate -----	Mexican pesos ----- (thousands)
December 31, 2003 Assets:			
Cash and marketable securities	US\$ 3,713	Ps.11.237	Ps. 41,723
Prepays	457	11.237	5,135
Deposits	44	11.237	494
	=====	=====	=====
Liabilities:			
Accrued expenses and other payables	US\$ 495	11.237	5,562
	=====	=====	=====

Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

	Foreign currency amounts ----- (thousands)	Period end exchange rate -----	Mexican pesos ----- (thousands)
December 31, 2004 Assets:			
Cash and marketable securities	US\$ 56,088	Ps.11.1495	Ps.625,388
Prepays	571	11.1495	6,366
Deposits			
Funds placed in trust:	1,000	11.1495	11,149
	=====	=====	=====
Liabilities:			
Accrued expenses and other payables	US\$ 1,892	11.1495	21,094
	=====	=====	=====

The principal foreign currency transactions during the year ended December 31, 2002, 2003 and 2004, were as follows:

	Foreign currency amounts ----- (thousands)	Average exchange rate -----	Mexican pesos ----- (thousands)
Year ended December 31, 2002			
Income statement:			
Technical assistance fees and related costs	US\$ 3,234	Ps. 10.043	Ps. 32,479
Professional services expenses	487	9.762	4,754
Other	1,027	9.820	10,085
	=====	=====	=====
Year ended December 31, 2003			
Income statement:			
Technical assistance fees and related costs	US\$ 2,196	Ps.10.97	Ps.24,090
Professional services expenses	1,111	10.93	12,143
Other	1,240	10.53	13,057
	=====	=====	=====

F-24

	Foreign currency amounts ----- (thousands)	Average exchange rate -----	Mexican pesos ----- (thousands)
Year ended December 31, 2004			
Income statement:			
Technical assistance fees and related costs	US\$ 2,322	Ps. 11.59	Ps.26,912
Professional services expenses	664	11.82	7,848
Other	1,199	11.65	13,968
	=====	=====	=====

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

The prevailing exchange rate between the Mexican Peso and the US dollar at December 31, 2003 and 2004 was Ps.11.2372 and Ps.11.1495, per US dollar, respectively. The exchange rate was Ps.11.1532 per US dollar on February 14, 2005.

### 10. Income tax, asset tax and employees' statutory profit sharing

The Company does not currently prepare a consolidated tax return.

Under current Mexican Income Tax Law, ASUR and its Subsidiaries must pay the higher of the income tax or the asset tax. The asset tax is a minimum tax, which is calculated as 1.8% of the average tax value of virtually all of the Company's assets (including the airport concessions), less the average tax value of certain liabilities (basically liabilities with Mexican residents excluding those with financial institutions or their intermediaries). The average tax value of each asset or liability is calculated differently depending on its classification under the tax law. The Company's subsidiaries are exempt from the asset tax through 2001, since they commenced operations in 1998. In 2002, 2003 and 2004, the Company incurred Ps.177,294, Ps.153,858 and Ps.173,426, respectively in asset taxes of which Ps.34,481, Ps.47,540 and Ps.51,565, respectively were directly charged to income for the year, since there was no certainty of its recoverability in the future. The asset taxes balance (after adjustments for recoverability) is estimated to be recovered in the following ten years, when income tax incurred exceeds asset tax in any of those years. The asset tax is restated by applying factors derived from the NCPI.

Employees' statutory profit sharing in Mexico is determined for each Subsidiary, rather than on a consolidated basis. Under Mexican law, the Company became Subject to the Employees' statutory profit sharing beginning January 1, 2000.

The components of income tax and employees' statutory profit sharing expense for the years ended December 31, 2002, 2003 and 2004 are as follows:

	For the years ended December 31,		
	2002	2003	2004
Income tax-deferred	Ps. 129,607	Ps. 196,435	Ps. 160,500
Employees' statutory profit sharing	2,406		
Provision for income tax and employees' statutory profit sharing	Ps. 133,642	Ps. 196,435	Ps. 160,500

F-25

The following items represent the principal differences between income tax computed at the statutory tax rate and the Company's provision for income taxes for the years ended December 31, 2002, 2003 and 2004:

For the  
years ended  
December 31,

Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

	2002 ----	2003 ----	2004 ----
Tax at statutory rate	(35%)	(34%)	(33%)
Non-deductible items and other permanent differences	(2%)	1%	6%
Increase in valuation allowance, net	(7%)	(3%)	(3%)
Change in income tax rate	12%	1%	14%
	-----	-----	-----
Provision for income taxes	(32%) =====	(35%) =====	(16%) =====

As a result of the amendments enacted to the Income Tax Law enacted on November 13, 2004, the Income Tax rate will be 30%, 29% and 28% in 2005, 2006 and 2007, respectively. Accordingly, the effect of these reductions of the Income Tax rate was considered in the valuation of deferred income tax, thereby reducing the related liability at December 31, 2004 in the amount of \$113,824, and increasing net income by the same amount.

The tax and employee's statutory profit sharing effects of temporary differences that give rise to significant deferred tax and employee's statutory profit sharing assets and liabilities at December 31, 2003 and 2004, are as follows:

	December 31,	
	2003 ----	2004 ----
Deferred income tax		
Deferred tax assets:		
Tax loss carryforwards	Ps. 460,759	Ps. 415,464
Other	14,412	17,812
Valuation allowance	(56,030)	(77,289)
	-----	-----
	419,141	355,987
Deferred tax liabilities:		
Airport concessions, rights to use airport facilities and machinery furniture and equipment	(1,121,702)	(1,197,025)
Other	(3,436)	(21,681)
	-----	-----
	(1,125,138)	(1,218,706)
Net deferred tax liabilities before recoverable asset tax	(705,997)	(862,719)
Recoverable asset tax, net of valuation allowance of Ps.82,020 and Ps.133,585, respectively	242,347	364,208
	-----	-----
Net deferred tax liabilities	Ps 463,650) =====	(Ps 498,511) =====

Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

	December 31,	
	2003	2004
	-----	-----
Deferred employees' statutory profit sharing:		
Net deferred employees' statutory profit sharing liabilities recognized in respect of all the non recurring temporary differences generated during the period, between the tax and the book basis	(Ps. 39,441)	(Ps. 37,496)
	-----	-----
Net deferred income tax and employees' statutory profit sharing liabilities	(Ps. 503,091)	(Ps. 536,007)
	=====	=====

Based on the weight of available evidence as of December 31, 2003 and 2004, valuation allowances were recognized for the amount of the net deferred tax assets as of December 31, 2003 and 2004, for which evidence does not indicate that there is a high probability of future taxable income to realize the assets.

For tax purposes, the Company is currently amortizing the value of its airport concessions at rates ranging from 6% to 10%. Tax losses (including those generated from the tax amortization of the airport concessions) may be carried forward until the expiration of the initial term of the concessions. As of December 31, 2003 and 2004, the Company had tax loss carryforwards of approximately Ps.1,439,872 and Ps.1,483,798, respectively.

11. Technical assistance agreement

In connection with the sale of the Series "BB" shares to ITA, ASUR entered into a technical assistance agreement with ITA in which ITA and its Stockholders agreed to provide management and consulting services and transfer industry expertise and technology to ASUR in exchange for a technical assistance fee. The agreement has an initial fifteen-year term and is automatically renewed for successive five-year terms, unless one party provides the other a notice of termination within a specified period prior to a scheduled expiration date. The Company may only exercise its termination right pursuant to a Stockholder's resolution. ITA began providing assistance under the agreement on April 19, 1999.

Under the agreement, the Company agreed to pay an annual fee equal to the greater of a fixed fee or 5% of the Company's earnings prior to deducting the technical assistance fee and before comprehensive financing cost, income taxes and depreciation and amortization, determined in accordance with Mexican GAAP. For the years 1999, 2000, 2001, 2002 and 2003 and thereafter the fixed fee is equal to US\$5 million, US\$5 million, US\$3 million, US\$3 million and US\$2 million, respectively. Each year the fixed fee will be increased by the rate of inflation in the US. ASUR must also pay the value-added tax on the payment amount.

In the years ended on December 31, 2002, 2003 and 2004, technical assistance expenses were Ps.40,933 Ps.48,519 and Ps.66,956, respectively.

ITA is also entitled to reimbursement for the out-of-pocket expenses it incurs in its provision of services under the agreement.

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

ITA's Series "BB" shares were placed in a trust to, among other things, ensure performance under the technical assistance agreement.

### 12. Related party transactions

In addition to the revenues earned from Cintra, the Company recorded revenues from several Mexican federal and state government agencies. Revenues from related parties excluding Cintra were Ps.2,973 , Ps.6,722 and Ps.11,871 for the years ended December 31, 2002, 2003 and 2004, respectively.

During the years ended December 31, 2002, 2003 and 2004, the Company recorded expenses of Ps.58,583 , Ps.57,090 and Ps.61,856, respectively, for electricity, waste disposal, water and other services obtained from entities or agencies of the Mexican federal government.

Also, see notes 2(n), 7 and 11 for disclosures concerning certain other transactions with related parties.

### 13. Commitments and contingencies

#### Commitments:

- a) In 2003, the Company entered into a 12 month operating lease for monthly payments of US\$26,385. In 2004, the Company entered into a new 11 month operating lease for monthly payments of US\$26,385.

Rental expense was approximately Ps.3,857, Ps.3,971 and Ps.3,356 for the years ended December 31, 2002, 2003 and 2004, respectively.

- b) On December 30, 2003, the Company received the Ministry of Communications and Transportation approval for its Master Development Plan ("MDP") for each of the nine airports for the period from 2004 through 2008. Based on the MDPs presented, the Company has agreed to make total improvements of \$1,674,010 from 2004 through 2008, as follows:

Period -----	Amount (1) -----
2004	Ps. 365,768
2005	666,762
2006	168,957
2007	280,147
2008	192,376
	-----
Total	Ps. 1,674,010 =====

- (1) Expressed in thousands of pesos in purchasing power as of December 31, 2004 applying Mexican National Construction Price Index factors according with the MDP's terms.

#### Contingencies:

- a) The operations of the Company are subject to Mexican federal and state laws and regulations relating to the protection of the environment. Under these

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

laws, regulations have been issued concerning water and air pollution, environmental impact studies, noise control and hazardous wastes. The Ministry of the Environment, Natural Resources and Fishing can bring administrative, civil and criminal proceedings against companies that violate environmental laws and has the power to close non-complying facilities.

- b) Aeronautica Civil ("DGAC") filed a lawsuit against Aeropuerto de Cancun, S. A. de C. V., for supposed failure to comply with the 2002 investment plan. The Company addressed all inquiries by the Authorities in time and form and submitted evidence supporting the fact that there has been no such failure to comply with the plan. No resolution has been issued to date.
- c) At present, there are two labor-law claims against the Company. The Company is in the process of presentation of documentary evidence. Moreover, no ruling has been handed down at the date of this report.
- d) On April 28, 2004, through official communication 330-SAT-31-4-775, the Administration of Large Income Taxpayers of Merida of the Ministry of Finance and Public Credit partially rejected the admissibility of the offsets carried out by the Company in fiscal 2003. In view of the ruling handed down discussed above, the Company resorted to the judge, who granted the writ of amparo (appeal for constitutional relief) against Article 11 of the Income Tax law that binds companies to gross up dividends declared to its Stockholders (see note 7), to declare the rejection of the Tax Authorities of accepting the offset carried out. Through the order dated July 2, 2004, the Second District Judge in administrative matters ordered the Local Collection Administration of Large Income Taxpayers of Merida to notify that Judicial Authority if it has permitted the Airports of Cancun and Merida to carry out the offset, in conformity with paragraph eight of Article 22 of the Federal Internal Code. To date no ruling has been handed down thereon.
- e) On June 30, 1999, the Company obtained the rights to operate the businesses of Cancun Air, Dicas and Aeropremier through the early termination of their agreements with the Company. Under Mexican tax law, the Company could be interpreted to be the successor to these businesses and thus could be jointly and severally liable for any tax contingencies relating to periods prior to June 30, 1999, up to the value of these businesses and until five years following the date the liability initially should have occurred. The Company is not able to determine the likelihood of any potential tax liability. The Company is entitled to indemnification from the prior operators of these businesses in the event that the Company is held responsible for any such tax liability.

F-29

- f) Claims have been asserted against the Company by the municipalities of Cozumel, Merida and Veracruz or the payment of property taxes in respect of the land comprising the airports in those communities. Based on the opinion of outside counsel, management believes that there is no legal basis for these claims and the Company intends to take legal action to have the claims dismissed.
- g) On April 23, 2003, the Company was informed by the Ministry of Finance and Public Credit of claims for the payment of employees' statutory profit sharing for the years ended December 31, 1999 of approximately Ps.1.181 (nominal) to Employees of the Villahermosa Airport. Management believes that there is no legal basis for these claims and the Company management filed an



## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

appeal against said resolution, but no reply has been received yet.

Management does not believe that any liabilities relating to these claims are likely to have a material adverse effect on the Company's consolidated financial condition or results of operations.

### 14. Segment information

The Company evaluates and assesses its performance on an airport-by-airport basis prior to the allocation of employee and other costs from Servicios Aeroportuarios del Sureste, S.A. de C.V. ("Servicios"), the Company's wholly-owned subsidiary which employs certain of the Company's employees. The performance of Servicios is evaluated and assessed separately by management. All of the airports provide substantially the same services to their customers. Summarized financial information concerning the Company's reportable segments including Cancun International Airport ("Cancun"), Cozumel Airport ("Cozumel"), Merida International Airport ("Merida"), Villahermosa Airport ("Villahermosa") and Servicios is shown in the following table. The financial information of the remaining six airports and that of the parent holding company (including ASUR's investment in its subsidiaries) have been aggregated and included as "Other". The elimination of ASUR's investment in its subsidiaries is included in the consolidation adjustments column.

Year ended

December 31, 2002 -----	Cancun -----	Cozumel -----	Merida -----	Villahermosa -----	Servicios -----	Other -----	Consoli adjust -----
Total revenues	Ps.980,236	Ps.54,073	Ps.102,775	Ps.69,522	Ps.179,068	Ps.150,286	(Ps.1
Operating income (loss)	417,028	(5,143)	8,964	7,535	4,048	135,103	(1
Total assets	8,078,355	745,502	1,001,554	681,730	45,070	13,756,982	(11,9
Capital expenditures	152,385	50,734	22,892	8,137	2,181	53,590	
Depreciation and amortization	228,680	17,341	29,407	18,918	2,800	69,365	

Year ended

December 31, 2003 -----	Cancun -----	Cozumel -----	Merida -----	Villahermosa -----	Servicios -----	Other -----	Consoli adjust -----
Total revenues	Ps.1,135,667	Ps.56,524	Ps.108,056	Ps.69,522	Ps.167,079	Ps.187,401	(Ps.1
Operating income (loss)	528,899	(2,651)	11,200	17,021	1,554	(28,139)	(12,2
Total assets	8,412,584	757,693	1,012,276	696,096	34,611	13,983,955	(12,2
Capital expenditures	104,015	28,257	43,815	27,324	3,168	145,251	
Depreciation and amortization	235,337	18,699	31,253	19,335	1,960	66,449	

F-30

Year ended

December 31, 2004 -----	Cancun -----	Cozumel -----	Merida -----	Villahermosa -----	Servicios -----	Other -----	Consol adju -----
----------------------------	-----------------	------------------	-----------------	-----------------------	--------------------	----------------	-------------------------

Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

Total revenues	Ps.1,510,394	Ps.78,935	Ps.117,190	Ps.77,356	Ps.177,370	Ps.207,883	(Ps.1
Operating							
income (loss)	796,465	14,437	14,333	19,832	9,511	176,184	(1
Total assets	8,916,728	755,637	1,003,194	684,299	32,961	14,363,578	(12,7
Capital expenditures	262,009	10,851	17,939	26,392	1,100	93,663	
Depreciation and							
amortization	254,716	20,378	34,616	20,510	2,087	67,240	

The accounting policies of the reportable segments are the same as those described in note 2.

15. Differences between Mexican GAAP and US GAAP

The Company's consolidated financial statements are prepared in accordance with Mexican GAAP, which differ in certain significant respects from Generally Accepted Accounting Principles in the United States of America ("US GAAP"). The Mexican GAAP consolidated financial statements include the effects of inflation as provided for under Bulletin B-10 and its amendments (see note 2), whereas consolidated financial statements prepared in accordance with US GAAP are presented on a historical cost basis. The reconciliation does not include the reversal of adjustments to the financial statements for the effects of inflation required under Mexican GAAP because the application of Bulletin B-10 represents a comprehensive measure of the effects of price level changes in the inflationary Mexican economy and, as such, is considered a more meaningful presentation than historical cost-based financial reporting for both Mexican and US accounting purposes.

The principal differences between Mexican GAAP and US GAAP and the effect on the Company's net income and stockholders' equity are presented below with an explanation of the adjustments:

	For the year ended Decem	
	2002	2003
	----	----
Reconciliation of net income:		
Net income as reported under		
Mexican GAAP	Ps. 240,934	Ps. 290,529
	-----	-----
US GAAP adjustments:		
Amortization of airport concessions	175,974	175,974
Amortization of rights to use airport facilities	23,330	19,529
Contract termination fee on leasehold agreement		
Depreciation of machinery, furniture		
and equipment	5,894	4,652
Deferred technical assistance fees	(16,129)	(4,931)
Deferred employees' statutory profit sharing	(101,902)	(99,330)
Deferred income taxes, net of		
inflation effects	(423,234)	(132,088)
Tax on dividends, net	(283,140)	36,216
Professional fees for recovered tax		
on dividends		(7,137)
	-----	-----
Total US GAAP adjustments	(619,207)	(7,115)
	-----	-----

Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

Net (loss) income under US GAAP	(Ps. 378,273)	Ps. 283,414
	=====	=====
Basic and diluted earnings per share	(Ps. 1.26)	Ps. 0.94
	=====	=====

F-31

	As of December 31,	
	2003	2004
	----	----
Reconciliation of stockholders' equity:		
Total stockholders' equity reported under Mexican GAAP	Ps. 11,936,476	Ps. 12,326,306
	-----	-----
US GAAP adjustments:		
Airport concessions	(7,888,697)	(7,712,723)
Rights to use airport facilities	(476,190)	(459,486)
Contract termination fee on leasehold agreement		(67,959)
Deferred employees' statutory profit sharing	595,434	497,359
Deferred income taxes	2,496,606	2,151,876
	-----	-----
Total US GAAP adjustments	(5,272,847)	(5,590,933)
	-----	-----
Total stockholders' equity under US GAAP	Ps. 6,663,629	Ps. 6,735,373
	=====	=====

A summary of the Company's statement of changes in stockholders' equity with balances determined under US GAAP are as follows:

Balance at December 31, 2002	Ps. 6,544,277
Net loss	283,414
Dividends paid	(164,062)
	-----
Balance at December 31, 2003	6,663,629
Net income	248,465
Dividends paid	(176,721)
	-----
Balance at December 31, 2004	Ps. 6,735,373
	=====

The following tables present the condensed consolidated balance sheets and statements of income of the Company, including all US GAAP adjustments, as of December 31, 2003 and 2004, and for the years ended December 31, 2002, 2003 and 2004.

As of December 31,

Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

	2003 -----	2004 -----
Assets		
Current assets:		
Cash and cash equivalents	Ps. 456,030	Ps. 952,045
Other current assets	618,784	483,032
	-----	-----
Total current assets	1,074,814	1,435,077
	-----	-----
Machinery, furniture and equipment - net	1,226,744	1,551,890
Airport concessions - net	193,991	138,586
Rights to use airport facilities - net	1,743,798	1,688,810
Deferred employees' statutory profit sharing	557,938	459,863
Deferred income taxes	2,027,967	1,652,621
	-----	-----
Total assets	Ps. 6,825,252	Ps. 6,926,847
	=====	=====

F-32

	As of December 31, -----	
	2003 -----	2004 -----
Liabilities and Stockholders' Equity		
Seniority premiums	Ps. 640	Ps. 489
Other current liabilities	160,983	190,985
	-----	-----
Total liabilities	161,623	191,474
	-----	-----
Capital	6,264,882	6,264,882
Legal reserve	54,353	68,880
Reserve for repurchase of stock		159,919
Retained earnings	344,394	241,692
	-----	-----
Total stockholders' equity	6,663,629	6,735,373
	-----	-----
Total liabilities and stockholders' equity	Ps. 6,825,252	Ps. 6,926,847
	=====	=====

	For the years ended December 31, -----		
	2002	2003	2004
Net revenues	Ps. 1,356,892	Ps. 1,542,762	Ps. 1,975,976
	-----	-----	-----
Cost of services	(491,222)	(507,104)	(566,930)

Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

General and administrative expenses	(133,146)	(132,222)	(203,830)
Depreciation and amortization	(161,314)	(172,879)	(197,202)
Other expenses	(108,737)	(125,628)	(167,283)
	-----	-----	-----
Operating expenses	(894,419)	(937,833)	(1,135,245)
	-----	-----	-----
Operating income	462,473	604,929	840,731
	-----	-----	-----
Net comprehensive financing income (cost)	29,716	7,729	(32,484)
Income tax expense	(870,462)	(329,244)	(559,782)
	-----	-----	-----
Net (loss) income	(Ps. 378,273)	Ps. 283,414	Ps. 248,465
	=====	=====	=====

Net comprehensive financing income (cost)

Net comprehensive financing income and other expenses for the years ended December 31, 2003 and 2004 is reconciled to US GAAP as follows:

	For the y
	-----
Net comprehensive financing income (cost) per Mexican GAAP	2002 Ps. 29,716
Reclassification of monetary gain related to deferred income taxes to the deferred income tax line item for US GAAP purposes (1)	
	-----
Net comprehensive financing income (cost) per U.S. GAAP	Ps. 29,716 =====

F-33

Represents the reclassification of the purchasing power gain resulting from the beginning of the year monetary deferred tax liability balance which, under the Mexican Bulletin D-4 "Accounting for Deferred Income Taxes", is included in the "Net comprehensive financing (cost) income" line item whereas for US GAAP purposes, it is considered a component of the deferred tax provision line item. (See explanation of the adjustment under "Deferred income taxes" below).

Cash and marketable securities

Under Mexican GAAP, temporary investments and marketable securities, expected to be held less than one year, are considered to be cash equivalents.

Under US GAAP, temporary investments and marketable securities with original maturities greater than 90 days are considered to be short-term investments and, accordingly, are shown separately from cash in the balance sheet and cash flow statement.

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

Airport concessions, rights to use airport facilities and environmental liabilities

Under Mexican GAAP, the acquisition cost of the nine airport concessions was allocated to the rights to use the airport facilities and to the environmental liabilities assumed, with the remainder allocated to airport concessions. The amount allocated to the rights to use the airport facilities was based on the results of an independent appraisal. The fair values of the environmental liabilities assumed are based on management's best estimate of the actual costs to be incurred and reflect the terms of a new agreement with the environmental Authorities.

The rights to use the airport facilities, environmental liabilities and the airport concessions were transferred between entities under common control. Under US GAAP, the rights to use the airport facilities and the environmental liabilities were recorded equal to their historical book value (Ps.1,799,939 and Ps.23,470, respectively, at November 1, 1998) and no value was assigned to the airport concessions from the predecessor.

Machinery, furniture and equipment

Under Mexican GAAP, the value assigned to the machinery, furniture and equipment acquired from the Mexican government was equal to the purchase cost. The purchase cost was fully paid through the issuance of shares in the Company.

Under US GAAP, the value assigned to the machinery, furniture and equipment was equal to the historical cost of the assets as recorded by the predecessor. At December 31, 2003, the difference in value was fully depreciated.

Deferred technical assistance fee

Under Mexican GAAP, the fair value of stock based compensation is not recognized in the financial statements.

F-34

Under US GAAP, Statement of Financial Accounting Standards ("SFAS") No. 123 "Accounting for Stock-Based Compensation" ("SFAS 123") requires that all transactions with non-Employees in which goods or services are received for the issuance of equity instruments must be accounted for based on the fair value of the consideration received or the fair value of the equity instrument issued, whichever is more reliably measurable.

As disclosed in note 7, ASUR granted ITA stock options to acquire additional shares in ASUR provided that ITA has complied with its obligations under the technical assistance agreement. Under US GAAP, the fair value of the options is recognized as deferred technical assistance fee with a corresponding increase to stockholders' equity. The deferred technical assistance fee is recognized as additional compensation expense beginning from the date of grant through the dates the options become exercisable. The estimated fair value of the options was Ps.110,680 at the date of grant. The fair value was based on an independent appraisal and determined using the Black-Scholes model.

The stock options break down as follows:

Date of grant	Fair value at the date of grant (In thousands of	Exercise period	Amortizati period
---------------	---	-----------------	----------------------

Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

	(Historic Dollar amounts)	Pesos of December 31, 2004)		
12/18/1998	2,730,000	39,545	12/18/2001-12/18/2003	3 years
12/18/1998	3,150,000	45,630	12/18/2002-12/18/2004	4 years
12/18/1998	1,761,000	25,505	12/18/2003-12/18/2005	5 years
	-----			
Total	7,641,000	110,680		
	-----			

During the years ended December 31, 2002, 2003 and 2004, the Company recognized, additional compensation expense of Ps.16,129, Ps.4,931 and Ps.0, respectively, which is presented as General and administrative expense in the condensed consolidated statements of income. These amounts were computed as follows:

In 2002:  $13,182 \times 0 + 11,408 \times 353/365 + 5,101 = 16,129$

In 2003:  $13,182 \times 0 + 11,408 \times 0 + 5,101 \times 353/365 = 4,931$

Where, Ps.13,182, Ps. 11,408 and Ps. 5,101 correspond to the annual amortization of each option tranche and 353/365 represents the fraction of a year equivalent to the period from January 1 to December 18. (see table above)

As of December 31, 2004 no options have been exercised.

F-35

Deferred income taxes

Accounting for income taxes in accordance with Bulletin D-4 is similar to accounting for income taxes in accordance with US GAAP, SFAS No. 109 ("SFAS 109"), "Accounting for Income Taxes" as they relate to the Company.

Bulletin D-4 requires that the change in net deferred income taxes during the period resulting from inflation on monetary deferred tax assets and liabilities be recorded against the gain or loss on monetary position. For US GAAP purposes, the Company applied the guidance in EITF 93-9, "Application of FASB Statement No. 109 in Foreign Financial Statements Restated for General Price-Level Changes" and consequently, the deferred tax expense is calculated comparing beginning and ending deferred tax balances on a constant currency basis (i.e. December 31, 2004 constant pesos). The monetary gain related to deferred income taxes for the years ended December 31, 2003 and 2004 amounted to Ps. 10,603 and Ps.3,778, respectively.

The deferred tax adjustments required to reconcile stockholders' equity and net income under Mexican GAAP to US GAAP as of and for the years ended December 31, 2002, 2003 and 2004, result from the differences in accounting for the airport concessions, the rights to use airport facilities, the machinery, furniture and equipment, the contract termination fee on leasehold agreements and the difference in presenting the effects of inflation.

The components of income tax expense, prepared after considering the impact of US GAAP adjustments, for the years ended December 31, 2002, 2003 and 2004 are as follows:

For the years ended  
December 31,

Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

	2002 -----	2003 -----	2004 -----
Asset tax	(Ps. 34,481)	(Ps. 47,540)	(Ps. 23,698)
Tax on dividends, net	(283,140)	36,216	(38,877)
Deferred income tax	(552,841)	(317,920)	(497,207)
	-----	-----	-----
Income tax expense	(Ps. 870,462)	(Ps. 329,244)	(Ps. 559,782)
	=====	=====	=====

For the year ended December 31, 2004 as a result of the tax rate reduction, the Company reduced its deferred tax asset by Ps.191,022 with a corresponding charge to income.

F-36

The tax effects of temporary differences that give rise to significant deferred tax assets and liabilities, prepared after considering the impact of US GAAP adjustments, at December 31, 2003 and 2004 are as follows:

	December 31, -----	
	2003 -----	2004 -----
Deferred tax assets:		
Airport concessions, rights to use airport facilities and machinery furniture and equipment	Ps. 1,551,030	Ps. 1,086,504
Tax loss carryforwards	460,759	415,464
Recoverable asset tax	324,368	497,794
Recoverable tax on dividends	84,520	124,961
Other	14,412	17,812
Valuation allowance	(403,684)	(487,261)
	-----	-----
	2,031,405	1,655,274
Deferred tax liabilities	(3,438)	(2,653)
	-----	-----
Net deferred income tax assets	Ps. 2,027,967	Ps. 1,652,621
	=====	=====

Based on cumulative tax losses in recent years, valuation allowances were recognized as of December 31, 2003 and 2004, for the amount of the net deferred tax assets (including net operating loss carryforwards) and asset tax credit carryforwards for the airports of Huatulco, Minatitlan, Cozumel and Tapachula and for Servicios Aeroportuarios del Sureste S.A. de C.V. and Grupo Aeroportuario del Sureste, S.A. de C.V.

Employees' Statutory Profit Sharing

As stated in note 10, the Company became subject to the employees' statutory profit sharing beginning January 1, 2000.

Under Mexican GAAP, Bulletin D-4 requires the recognition of employees'



## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

statutory profit sharing for all nonrecurring temporary differences generated during the period. Bulletin D-4, did not permit the recognition of deferred assets or liabilities for temporary differences generated before Bulletin D-4 became effective.

Under US GAAP, Employees' statutory profit sharing is recognized in accordance with the requirements of SFAS 109. Under this method, employees' statutory profit sharing is recognized in respect of all temporary differences in the period in which the asset or liability arose. In addition, under US GAAP the benefit or expense recognized during the period is recorded in operating earnings.

F-37

The components of Employees' statutory profit sharing expense, prepared after considering the impact of US GAAP adjustments, for the years ended December 31, 2002, 2003 and 2004 are as follows:

	For the years ended December 31,		
	2002 ----	2003 ----	2004 ----
Deferred	(Ps. 101,902) -----	(Ps. 99,330) -----	(Ps. 98,074) -----
	(Ps. 101,902) =====	(Ps. 99,330) =====	(Ps. 98,074) =====

The effects of temporary differences that give rise to significant deferred employees' statutory profit sharing assets, prepared after considering the impact of US GAAP adjustments, at December 31, 2003 and 2004 are as follows:

	December 31,	
	2003 ----	2004 ----
Deferred assets:		
Airport concessions, rights to use airport facilities and machinery, furniture and equipment	Ps. 484,696	Ps. 388,037
Tax loss carryforwards	143,987	148,380
Other	4,367	5,976
Valuation allowance	(74,072) -----	(81,600) -----
	558,978	460,793
Deferred liabilities	(1,040) -----	(930) -----
Net deferred employees' statutory profit sharing asset	Ps. 557,938 =====	Ps. 459,863 =====

Tax on dividends

Under Mexican GAAP, tax on dividends is recorded as a reduction of retained earnings. For the years ended December 31, 2003 and 2004, the Company paid tax

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

on dividends amounting to Ps.84,520 and Ps.64,566, respectively. Under US GAAP, tax on dividends is recorded as a tax expense since in accordance with Mexican Tax Law it can be used to reduce future taxable income in the year incurred and the following two years. During the year ended December 31, 2003 and 2004, the Company recovered Ps. 113,596 and Ps.24,125 (net of Ps. 7,137 and Ps.1,565 of related professional fees), respectively, which under Mexican GAAP was recorded as a credit to retained earnings. Under US GAAP, the recovered tax on dividends was recorded as an income tax benefit in the income statement.

### Long-lived assets

Under Mexican GAAP, the Company tests its airport concessions, rights to use airport facilities and other long-lived assets for impairment following Bulletin C-15. Bulletin C-15 establishes guidance for the identification of certain events that represent evidence of a potential impairment in long-lived assets, tangible and intangible and for the estimation and recognition of losses for impairment and their reversal.

F-38

Under US GAAP, SFAS 144, "Accounting for the Impairment or Disposal of Long-Lived Assets" requires grouping a long-lived asset or assets with other assets and liabilities at the lowest level for which identifiable cash flows are largely independent of the cash flows of other assets and liabilities. Pursuant to SFAS 144 offsetting of unrealized losses on some assets by unrealized gains on other assets is appropriate when a long-lived asset that is not an individual source of cash flows is part of a group of assets that are used together to generate joint cash flows. The Company does not have the option to curtail any of the concessions, nor does it have the option to close an individual airport or sell an individual airport concession to a third party. Each of the above actions would be considered a breach of the concession contracts which would allow the Ministry of Communications and Transportation to revoke all of the concessions. Therefore, the aggregate of the Company's nine airports are grouped together for impairment testing purposes. In addition, given that all of the assets associated with the operation and maintenance of the airports (i.e. concession rights, the rights to use airport facilities -including the rights of Cancun Air, Dicas and Aeropremier, buildings, air side and land side improvements, machinery and equipment) are interdependent and are all needed for the generation of the cash flows, the combined carrying value of such assets is compared to the combined future cash flows of the nine airports for purposes of the impairment test.

The impairment test for rights to use airport facilities and other long-lived assets performed by the Company under Mexican GAAP is substantially similar to the one that would be performed under US GAAP, except that estimated cash flows are discounted.

No impairment indicators for the airport concessions, rights to use airport facilities and other long-lived assets that would suggest that the carrying value was not recoverable were present during 2003 and 2004.

### Professional fees for recovered tax on dividends

Under Mexican GAAP, the Company recorded professional fees incurred in connection with the recovery of the tax on dividends against retained earnings. Under US GAAP, these professional fees are not payments made to the tax authorities and, accordingly, they are not classified in the income statement as income tax expenses, but rather as other expenses.

## Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

### Comprehensive Income

The Company has adopted SFAS No. 130, "Reporting Comprehensive Income" ("SFAS 130"), for US GAAP purposes. SFAS 130 establishes rules for the reporting and display of comprehensive income and its components in a full set of general purpose financial statements. SFAS 130 requires that all items that are recognized under accounting standards as components of comprehensive income, such as unrealized holding gains and foreign currency translation adjustments, be reported in a financial statement that is displayed with the same prominence as other financial statements. The adoption of this statement has not resulted in any adjustment to US GAAP reported income.

F-39

### Restructure, contract termination fees and loss on natural disaster

Under Mexican GAAP, restructure costs, certain contract termination fees and loss on natural disaster were charged against the results of operations as an extraordinary item. Under US GAAP, restructure costs, contract termination fees and loss from natural disaster would be considered an operating expense. These charges have been reclassified as an operating expense in the US GAAP condensed consolidated income statement.

### Contract termination fee on leasehold agreements

Under Mexican GAAP, the Company capitalized a one-time termination fee on a concessionaire's leases at the Cancun airport, which is being amortized over the remaining lives of the original lease agreements (see note 6). Under US GAAP, pursuant to SFAS 146 "Accounting for Costs Associated with Exit or Disposal Activities" this fee represents a contract termination cost that should be expensed when the Company terminates the leases. Therefore, a charge of Ps. 67,959 has been taken to income in the US GAAP reconciliation.

### Concentrations

As of December 31, 2003 and 2004, the Company maintained its cash and marketable securities with a major Mexican brokerage firm and other Mexican financial institutions. The Company would be adversely affected in the event of non-performance by any of these institutions. Management does not anticipate non-performance.

### Supplemental Cash Flow Information

Mexican GAAP Bulletin B-12, "Statements of Changes in Financial Position" ("Bulletin B-12"), specifies the appropriate presentation of the statement of changes in financial position. Under Bulletin B-12, the sources and uses of resources are determined based upon differences between beginning and ending consolidated financial statement balances in constant pesos. Under US GAAP, a statement of cash flows is required, which presents only cash movements and excludes non-cash items.

F-40

Presented below are statements of cash flows of the Company for the years ended December 31, 2002, 2003 and 2004, prepared after considering the impact of US GAAP adjustments. The cash flow statements present nominal cash flows during the

Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

periods, adjusted to December 31, 2004, purchasing power.

	For the years ended December 31,		
	2002	2003	2004
Operating activities:			
Net income (loss) under US GAAP	(Ps. 378,273)	Ps. 283,414	Ps. 200,000
Adjustments to reconcile net income to cash flows provided by operating activities:			
Loss from monetary position	34,540	36,524	
Asset tax, tax on dividends and deferred income taxes	699,953	175,388	400,000
Deferred employees' statutory profit sharing	103,531	99,330	
Depreciation and amortization	161,314	172,879	100,000
Other expenses	16,128	4,929	
Changes in operating assets and liabilities:			
Trade receivables	(40,316)	(4,497)	(100,000)
Recoverable taxes and other current assets	1,457	(34,377)	
Trade accounts payable	1,319	8,104	
Accrued expenses and other payables	45,084	23,610	
Cash flows provided by operating activities	644,737	765,304	1,000,000
Investing activities:			
Proceeds of short-term investments	(168,743)	(415,389)	(500,000)
Payments of short-term investments	458,792	184,229	600,000
Purchase of other rights and machinery furniture and equipment	(289,919)	(351,830)	(400,000)
Cash flows provided by (used in) investing activities	130	(582,990)	(300,000)
Financing activities:			
Payment of tax on dividends	(283,140)	(84,520)	(100,000)
Payment of dividends	(513,300)	(164,062)	(100,000)
Cash flows used in financing activities	(796,440)	(248,582)	(200,000)
Effects of inflation on cash and cash equivalents	(10,825)	41,338	
Decrease in cash and cash equivalents	(162,398)	(24,930)	400,000
Cash and cash equivalents at beginning of period	643,358	480,960	400,000
Cash and cash equivalents at end of period	Ps. 480,960	Ps. 456,030	Ps. 900,000
Supplemental cash disclosures:			
Asset tax and tax on dividends paid	Ps. 436,416	Ps. 238,377	Ps. 200,000
Supplemental non-cash disclosures:			

Edgar Filing: SOUTHEAST AIRPORT GROUP - Form 20-F

Recovered tax on dividends	Ps.	Ps.	120,522	Ps.
	=====	=====	=====	=====

F-41

Recently Issued Accounting Standards

In December 2004, the FASB issued SFAS No. 153, "Exchanges of Nonmonetary Assets an Amendment of APB Opinion No. 29" ("SFAS 153"). APB Opinion No. 29, "Accounting for Nonmonetary Transactions" ("APB29"), is based on the opinion that exchanges of nonmonetary assets should be measured based on the fair value of the assets exchanged. SFAS 153 amends APB 29 to eliminate the exception for nonmonetary exchanges of similar productive assets and replaces it with a general exception for exchanges of nonmonetary assets whose results are not expected to significantly change the future cash flows of the entity. The Company does not expect that the adoption of SFAS 153 will have a material impact on the consolidated financial statements.

In December 2004, the FASB revised its SFAS No. 123 "Accounting for Stock Based Compensation" ("SFAS 123R"). The revision establishes standards for the accounting of transactions in which an entity exchanges its equity instruments for goods or services, particularly transactions in which an entity obtains employee services in share-based payment transactions. This revised statement requires a public entity to measure the cost of employee services received in exchange for an award of equity instruments based on the grant-date fair value of the award. That cost is to be recognized over the period during which the Employee is required to provide service in exchange for the award. Changes in fair value during the requisite service period are to be recognized as compensation cost over that period. In addition, the revised statement amends SFAS No. 95, Statement of Cash Flows, to require that excess tax benefits be reported as a financing cash flow rather than as a reduction of taxes paid. The provisions of the revised statement are effective for financial statements issued for the first interim or annual reporting period beginning after June 15, 2005, with early adoption encouraged. The Company does not expect that the adoption of SFAS 123R will have a material impact on the consolidated financial statements.

F-42