# Edgar Filing: TIMBERLAND BANCORP INC - Form 8-K 

TIMBERLAND BANCORP INC

## Form 8-K

April 26, 2006

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                                    SECURITIES AND EXCHANGE COMMISSION
                                    WASHINGTON, D.C. 20549
                                    FORM 8-K
                    CURRENT REPORT
                    PURSUANT TO SECTION 13 OR 15(d) OF THE
                    SECURITIES EXCHANGE ACT OF 1934
            Date of Report (Date of earliest event reported): April 25, 2006
            Timberland Bancorp, Inc.
                (Exact name of registrant as specified in its charter)
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6 2 4 \text { Simpson Avenue, Hoquiam, Washington}
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6 2 4 Simpson Avenue, Hoquiam, Washington
9 8 5 5 0
9 8 5 5 0
--------------------
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(Address of principal executive offices)
(Address of principal executive offices)
(Zip Code)
(Zip Code)
Registrant's telephone number (including area code) (360) 533-4747
Registrant's telephone number (including area code) (360) 533-4747
Check the appropriate box below if the Form 8-K filing is intended to
simultaneously satisfy the filing obligation of the registrant under any of
the following provisions.
[ ] Written communications pursuant to Rule 425 under the Securities Act (17
CFR 230.425)
[ ] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17
CFR 240.14a-12)
[ ] Pre-commencement communications pursuant to Rule 14d-2(b) under the
Exchange Act (17 CFR 240.14d-2(b))
[ ] Pre-commencement communications pursuant to Rule 13e-4(c) under the
Exchange Act (17 CFR 240.13e-4(c))

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On April 25, 2006, Timberland Bancorp, Inc. issued its earnings release for the quarter ended March 31, 2006. A copy of the earnings release is attached hereto as Exhibit 99.1, which is incorporated herein by reference.

Item 9.01 Financial Statements and Exhibits

(c) Exhibits
99.1 Press Release of Timberland Bancorp, Inc. dated April 25, 2006

\section*{SIGNATURES}

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

TIMBERLAND BANCORP,INC.

DATE: April 25, 2006
By: /s/Dean J. Brydon
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Dean J. Brydon
Chief Financial Officer

Exhibit 99.1


\section*{Edgar Filing: TIMBERLAND BANCORP INC - Form 8-K}

HOQUIAM, Wash. April 25, 2006 Timberland Bancorp, Inc. (NASDAQ: TSBK), ("Company") the holding company for Timberland Bank, ("Bank"), today reported net income of \(\$ 1.95\) million, or \(\$ 0.53\) per diluted share, for the quarter ended March 31, 2006. This compares to net income of \(\$ 1.45\) million, or \(\$ 0.40\) per diluted share that the Company earned for the quarter ended March 31, 2005. The increased earnings per share was primarily a result of increased net interest income and increased non-interest income.
"The solid results for the second fiscal quarter are largely the result of the Company's focus on balancing the repricing characteristics of its assets and liabilities. This has allowed the maintenance of a healthy net interest margin in spite of the current flat yield curve environment. As compared to the same period in the prior fiscal year, net income, diluted earnings per share and return on equity have increased by \(34 \%\), \(33 \%\) and \(28 \%\) respectively," stated Michael Sand, Timberland's President and CEO. "Our focus during the remainder of the year will be the profitable growth of the Company," Sand also stated.

The Company recently announced the addition of Robert Drugge as a Senior Vice President in the Bank's Business Banking Division. Bob was hired to oversee the Bank's expanding business banking presence in Pierce, Kitsap and southern King counties. He brings nearly 20 years of in-market experience most recently managing relationships with companies having sales of between \(\$ 10\) million and \(\$ 2\) billion. Bob's lending and management expertise have been shaped by his career affiliation with Seafirst and its successor, the Bank of America. "We are looking forward to the contributions that Bob will make in furthering the goals of Timberland Bancorp, Inc.," Sand further stated.

\section*{Disclaimer}

This report contains certain "forward-looking statements." The Company desires to take advantage of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995 and is including this statement for the express purpose of availing itself of the protection of such safe harbor with forward looking statements. These forward-looking statements may describe future plans or strategies and include the Company's expectations of future financial results. Forward-looking statements are subject to a number of risks and uncertainties that might cause actual results to differ materially from stated objectives. These risk factors include but are not limited to the effect of interest rate changes, competition in the financial services market for both deposits and loans as well as regional and general economic conditions. The words "believe," "expect," "anticipate," "estimate," "project," and similar expressions identify forward-looking statements. The Company's ability to predict results or the effect of future plans or strategies is inherently uncertain and undue reliance should not be placed on such statements.

TIMBERLAND BANCORP, INC. AND SUBSIDIARIES CONSOLIDATED INCOME STATEMENT
For the three and six months ended March 31, 2006 and 2005
(Dollars in thousands, except per share data)
(Unaudited)
Three Months
Ended March 31,
\(2006 \quad 2005\)
Six Months
Ended March 31,
\(2006 \quad 2005\)
-_-_-_-_-_-_-_-_-_

Interest and dividend income
\begin{tabular}{|c|c|c|c|c|}
\hline Loans receivable & \$7,624 & \$6,594 & \$15,108 & \$13,101 \\
\hline Investments and mortgage-backed securities & 576 & 520 & 1,113 & 910 \\
\hline Dividends & 342 & 251 & 665 & 517 \\
\hline Federal funds sold & 95 & 50 & 172 & 162 \\
\hline Interest bearing deposits in banks & 12 & 15 & 36 & 43 \\
\hline Total interest and dividend income & 8,649 & 7,430 & 17,094 & 14,733 \\
\hline Interest expense & & & & \\
\hline Deposits & 1,809 & 1,257 & 3,497 & 2,437 \\
\hline Federal Home Loan Bank ("FHLB") advances & 762 & 737 & 1,482 & 1,486 \\
\hline Other borrowings & 16 & 10 & 26 & 15 \\
\hline Total interest expense & 2,587 & 2,004 & 5,005 & 3,938 \\
\hline Net interest income & 6,062 & 5,426 & 12,089 & 10,795 \\
\hline Provision for loan losses & -- & 20 & -- & 20 \\
\hline Net interest income after provision for loan losses & 6,062 & 5,406 & 12,089 & 10,775 \\
\hline Non-interest income & & & & \\
\hline Service charges on deposits & 737 & 642 & 1,457 & 1,339 \\
\hline Gain on sale of loans, net & 88 & 84 & 204 & 432 \\
\hline BOLI net earnings & 110 & 110 & 220 & 209 \\
\hline Escrow fees & 24 & 24 & 55 & 59 \\
\hline Servicing income on loans sold & 78 & 49 & 186 & 88 \\
\hline ATM transaction fees & 240 & 213 & 476 & 410 \\
\hline Other & 232 & 218 & 466 & 341 \\
\hline Total non-interest income & 1,509 & 1,340 & 3,064 & 2,878 \\
\hline Non-interest expense & & & & \\
\hline Salaries and employee benefits & 2,737 & 2,548 & 5,367 & 5,198 \\
\hline Premises and equipment & 631 & 566 & 1,239 & 1,077 \\
\hline Advertising & 179 & 212 & 315 & 377 \\
\hline ```
Loss (gain) from real estate
    operations
``` & (39) & (3) & (91) & (30) \\
\hline ATM expenses & 97 & 103 & 194 & 216 \\
\hline Postage and courier & 132 & 143 & 247 & 301 \\
\hline Amortization of core deposit intangible & 82 & 94 & 164 & 179 \\
\hline State and local taxes & 128 & 111 & 288 & 206 \\
\hline Professional fees & 181 & 177 & 389 & 362 \\
\hline Other & 591 & 720 & 1,243 & 1,545 \\
\hline Total non-interest expense & 4,719 & 4,671 & 9,355 & 9,431 \\
\hline Income before federal income taxes & 2,852 & 2,075 & 5,798 & 4,222 \\
\hline Federal income taxes & 906 & 624 & 1,846 & 1,277 \\
\hline Net income & \$ 1,946 & \$ 1,451 & \$ 3,952 & \$ 2,945 \\
\hline \multicolumn{5}{|l|}{Earnings per common share:} \\
\hline Basic & \$0.55 & \$0.42 & \$1.13 & \$0.84 \\
\hline Diluted & \$0.53 & \$0.40 & \$1.09 & \$0.80 \\
\hline \multicolumn{5}{|l|}{Weighted average shares outstanding:} \\
\hline Basic & 511,880 & 3,488,385 & 3,508,163 & 522,062 \\
\hline Diluted & 640,612 & 3,644,604 & 3,633,034 & ,681,282 \\
\hline
\end{tabular}

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TIMBERLAND BANCORP, INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
March 31, 2006 and September 30, 2005
(Dollars in thousands)
(unaudited)

| March 31, | September 30, |
| ---: | ---: |
| 2006 | 2005 |

```
ASSETS
Cash and due from financial institutions
    Non-interest bearing
    Interest-bearing deposits in banks
    Federal funds sold
\begin{tabular}{|c|c|}
\hline \$18,650 & \$20,015 \\
\hline 1,872 & 3,068 \\
\hline 10,770 & 5,635 \\
\hline 31,292 & 28,718 \\
\hline 89 & 104 \\
\hline 86,657 & 89,595 \\
\hline 5,705 & 5,705 \\
\hline 92,451 & 95,404 \\
\hline 397,216 & 389,853 \\
\hline 140 & 2,355 \\
\hline \((4,119)\) & \((4,099)\) \\
\hline 393,237 & 388,109 \\
\hline 2,558 & 2,294 \\
\hline 15,933 & 15,862 \\
\hline 110 & 509 \\
\hline 11,723 & 11,502 \\
\hline 5,650 & 5,650 \\
\hline 1,670 & 1,834 \\
\hline 913 & 928 \\
\hline 1,846 & 1,955 \\
\hline \$557,383 & \$552,765 \\
\hline
\end{tabular}
LIABILITIES AND SHAREHOLDERS' EQUITY
LIABILITIES
\begin{tabular}{|c|c|c|}
\hline Deposits & \$414,035 & \$411,665 \\
\hline FHLB advances & 61,792 & 62,353 \\
\hline Other borrowings: repurchase agreements & 838 & 781 \\
\hline Other liabilities and accrued expenses & 3,005 & 3,324 \\
\hline TOTAL LIABILITIES & 479,670 & 478,123 \\
\hline
\end{tabular}

\section*{SHAREHOLDERS' EQUITY}

Common stock - \$.01 par value; 50,000,000 shares authorized; March 31, 2006 3,774,337 shares issued and outstanding September 30, 2005 - 3,759,937 shares issued and outstanding 38
Additional paid in capital 22,391 22,040
Unearned shares - Employee Stock Ownership
    Plan
    \((3,569)\)
    \((3,833)\)

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Retained earnings
Accumulated other comprehensive loss
TOTAL SHAREHOLDERS' EQUITY
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY
\begin{tabular}{|c|c|}
\hline \[
\begin{aligned}
& 60,016 \\
& (1,163)
\end{aligned}
\] & \[
\begin{array}{r}
57,268 \\
(871
\end{array}
\] \\
\hline 77,713 & 74,642 \\
\hline \$557,383 & \$552, 765 \\
\hline
\end{tabular}
3
TIMBERLAND BANCORP, INC. AND SUBSIDIARIES
KEY FINANCIAL RATIOS AND DATA
(Dollars in thousands, except per share data)
\begin{tabular}{|c|c|c|c|}
\hline \multicolumn{2}{|l|}{Three Months} & \multicolumn{2}{|r|}{Six Months} \\
\hline Ended & ch 31, & Ended & ch 31, \\
\hline 2006 & 2005 & 2006 & 2005 \\
\hline 1.41\% & 1.10\% & 1. \(44 \%\) & \(1.12 \%\) \\
\hline 10.18\% & \(7.95 \%\) & \(10.44 \%\) & 8.06\% \\
\hline \(4.84 \%\) & \(4.54 \%\) & \(4.85 \%\) & \(4.56 \%\) \\
\hline 62.33\% & \(69.04 \%\) & \(61.74 \%\) & 68.98\% \\
\hline
\end{tabular}
March 31, September 30,
ASSET QUALITY RATIOS:
Non-performing loans
REO \& other repossessed assets
\begin{tabular}{rr}
\(\$ 2,040\) & \(\$ 2,926\) \\
110 & 309 \\
2,150 & 3.435 \\
\(0.39 \%\) & \(0.62 \%\)
\end{tabular}
Non-performing assets to total assets
\(0.39 \%\)
\(0.62 \%\)
Allowance for loan losses to
non-performing loans 201.91\% 140.09\%
\begin{tabular}{lll} 
Book value per share (2) & \(\$ 20.59\) & \(\$ 19.85\) \\
Book value per share (3) & \(\$ 21.98\) & \(\$ 21.30\) \\
Tangible book value per share (2) & \((4)\) & \(\$ 18.65\) \\
Tangible book value per share (3) (4) & \(\$ 19.91\) & \(\$ 17.86\) \\
\end{tabular}
(1) Annualized
(2) Calculation includes ESOP shares not committed to be released
(3) Calculation excludes ESOP shares not committed to be released
(4) Calculation subtracts goodwill and core deposit intangible from the equity component
\begin{tabular}{lccc} 
& \begin{tabular}{c} 
Three Months \\
Ended March 31,
\end{tabular} & \begin{tabular}{c} 
Six Months \\
Ended March 31,
\end{tabular} \\
& 2006 & 2005 & 2006
\end{tabular}

Average total interest
\begin{tabular}{lcccc} 
earning assets & 500,835 & 477,946 & 498,030 & 473,730 \\
Average total assets & 553,210 & 527,453 & 550,792 & 525,958 \\
Average total interest & 361,893 & 357,825 & 361,755 & 352,740 \\
bearing deposits & & & & \\
Average FHLB advances \& & 62,176 & 54,597 & 59,528 & 55,010 \\
other borrowings & 76,470 & 72,962 & 75,729 & 73,049
\end{tabular}

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Comparison of Financial Condition at March 31, 2006 and September 30, 2005

Total Assets: Total assets increased \(\$ 4.61\) million to \(\$ 557.38\) million at March 31,2006 from \(\$ 552.77\) million at September 30,2005 primarily due to a \(\$ 5.13\) million increase in net loans receivable and \(\$ 2.57\) million increase in cash and due from financial institutions. These increases were partially offset by a \(\$ 2.95\) million decrease in investment securities.

Investments: Investment securities decreased by \(\$ 2.95\) million to \(\$ 92.45\) million at March 31, 2006 from \(\$ 95.40\) million at September 30, 2005, due to regular amortization and prepayments on mortgage-backed securities.

Loans: Net loans receivable increased by \(\$ 5.13\) million to \(\$ 393.24\) million at March 31, 2006 from \(\$ 388.11\) million at September 30, 2005. The increase in the portfolio was primarily a result of a \(\$ 6.38\) million increase in construction loans (net of undisbursed portion), a \(\$ 3.33\) million increase in land loans, a \(\$ 2.75\) million increase in consumer loans, and a \(\$ 1.89\) million increase in multi-family loans. Partially offsetting these increases were decreases of \(\$ 5.46\) million in one-to-four family mortgage loans, \(\$ 2.58\) million in commercial business loans, and \(\$ 1.37\) million in commercial real estate loans.

Loan demand remains relatively strong in the Bank's market areas, although an unusually wet winter impacted the loan portfolio by delaying construction loan disbursements on existing construction loans and kept some of the Bank's builders from beginning new projects. Undisbursed construction loan balances increased by \(\$ 10.10\) million to \(\$ 52.87\) million at March 31, 2006. Loan originations totaled \(\$ 43.98\) million and \(\$ 109.76\) million for the three and six months ended March 31, 2006 compared to \(\$ 48.94\) million and \(\$ 110.38\) million for the three and six months ended March 31, 2005. The Bank also continued to sell longer-term fixed rate loans for asset liability management purposes. The Bank sold fixed rate one-to-four family mortgage loans totaling \$5.52 million and \(\$ 13.05\) million for the three and six months ended March 31, 2006 compared to \(\$ 4.63\) million and \(\$ 7.96\) million for the three and six months ended March 31, 2005.

Deposits: Deposits increased by \(\$ 2.37\) million to \(\$ 414.04\) million at March 31, 2006 from \(\$ 411.67\) million at September 30 , 2005. The deposit increase was primarily due to a \(\$ 12.2\) million increase in certificate of deposit accounts. This increase was partially offset by decreases of \(\$ 7.33\) million in money market accounts, \(\$ 1.38\) million in savings accounts, and \(\$ 1.12\) million in non-interest bearing accounts.

Shareholders' Equity: Total shareholders' equity increased by \(\$ 3.07\) million to \(\$ 77.71\) million at March 31, 2006 from \(\$ 74.64\) million at September 30, 2005, primarily due to net income of \(\$ 3.95\) million and a \(\$ 544,000\) increase to additional paid in capital from the exercise of stock options and vesting

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associated with the Company's benefit plans. Also increasing shareholders' equity was a decrease of \(\$ 264,000\) in the equity component related to unearned shares issued to the Employee Stock Ownership Plan. Partially offsetting these increases to shareholders' equity were the payment of \(\$ 1.20\) million in dividends to shareholders, the repurchase of 8,200 shares of the Company's stock for \(\$ 193,000\), and a \(\$ 292,000\) increase in accumulated other comprehensive loss.

On April 7, 2005, the Company announced a plan to repurchase up to 5\% of the Company's outstanding shares, or 187,955 shares. This represents the Company's 13th stock repurchase plan. As of March 31, 2006, the Company had repurchased 36,050 of these shares at an average price of \(\$ 23.26\). Cumulatively the Company has repurchased 3,375,321 (51.0\%) of the 6,612,500 shares that were issued when the Company went public in January 1998. The \(3,375,321\) shares have been repurchased at an average price of \(\$ 15.41\) per share.

Comparison of Operating Results for the Three and Six Months Ended March 31, 2006 and 2005

Net Income: Net income for the quarter ended March 31, 2006 increased to \(\$ 1.95\) million, or \(\$ 0.53\) per diluted share ( \(\$ 0.55\) per basic share) from \(\$ 1.45\) million, or \(\$ 0.40\) per diluted share ( \(\$ 0.42\) per basic share) for the quarter ended March 31, 2005. The \(\$ 0.13\) increase in diluted earnings per share for the quarter ended March 31,2006 was primarily a result of a \(\$ 656,000\) (\$433,000 net of income tax - \$0.11 per diluted share) increase in net interest income after provision for loan losses and a \(\$ 169,000\) (\$112,000 net of income tax - \(\$ 0.03\) per diluted share) increase in non-interest income. These
items were partially offset by a \(\$ 48,000\) ( \(\$ 32,000\) net of income tax \(-\$ 0.01\) per diluted share) increase in non-interest expense.

Net income for the six months ended March 31, 2006 increased to \(\$ 3.95\) million, or \(\$ 1.09\) per diluted share ( \(\$ 1.13\) per basic share) from \(\$ 2.95\) million, or \(\$ 0.80\) per diluted share (\$0.84 per basic share) for the six months ended March 31, 2005. The \(\$ 0.29\) increase in diluted earnings per share for the six months ended March 31, 2006 was primarily the result of a \(\$ 1.31\) million ( \(\$ 867,000\) net of income tax - \(\$ 0.24\) per diluted share) increase in net interest income after provision for loan losses, a \(\$ 186,000\) ( \(\$ 123,000\) net of income tax \(-\$ 0.03\) per diluted share) increase in non-interest income, a \(\$ 76,000\) ( \(\$ 50,000\) net of income tax - \(\$ 0.01\) per diluted share) decrease in non-interest expense, and a lower number of weighted average shares outstanding, which increased diluted earnings per share by approximately \$0.01.

Net Interest Income: Net interest income increased \(\$ 636,000\) to \(\$ 6.06\) million for the quarter ended March 31,2006 from \(\$ 5.43\) million for the quarter ended March 31, 2005, primarily due to a larger interest earning asset base and an increase in the Company's net interest margin. Total interest income increased \(\$ 1.22\) million to \(\$ 8.65 \mathrm{million}\) for the quarter ended March 31,2006 from \(\$ 7.43\) million for the quarter ended March 31, 2005 as average total interest earning assets increased by \(\$ 22.89 \mathrm{million}\). earning assets increased to 6.91\% for the quarter ended March 31, 2006 from \(6.22 \%\) for the quarter ended March 31, 2005. Total interest expense increased

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by \(\$ 583,000\) to \(\$ 2.59\) million for the quarter ended March 31, 2006 from \(\$ 2.00\) million for the quarter ended March 31, 2005 as average interest bearing liabilities increased \(\$ 11.65\) million. The average rate paid on interest bearing liabilities increased to 2.47\% for the quarter ended March 31, 2006 from 1.94\% for the quarter ended March 31, 2005. The net interest margin increased to \(4.84 \%\) for the quarter ended March 31, 2006 from 4.56\% for the quarter ended March 31, 2005.

Net interest income increased \(\$ 1.29\) million to \(\$ 12.09\) million for the six months ended March 31, 2006 from \(\$ 10.80\) million for the six months ended March 31, 2005, primarily due to a larger interest earning asset base and an increase in the Company's net interest margin. Total interest income increased \(\$ 2.36\) million to \(\$ 17.09\) million for the six months ended March 31, 2006 from \(\$ 14.73\) million for the six months ended March 31, 2005 as average total interest earning assets increased by \(\$ 24.30\) million. The yield on interest earning assets was \(6.87 \%\) for the six months ended March 31, 2006 compared to \(6.22 \%\) for the six months ended March 31, 2005. Total interest expense increased by \(\$ 1.07\) million to \(\$ 5.01\) million for the six months ended March 31, 2006 from \(\$ 3.94\) million for the six months ended March 31, 2005 as average interest bearing liabilities increased \(\$ 13.53\) million. The average rate paid on interest bearing liabilities increased to \(2.38 \%\) for the six months ended March 31, 2006 from \(1.94 \%\) for the six months ended March 31, 2005. The net interest margin increased to \(4.85 \%\) for the six months ended March 31, 2006 from 4.54\% for the six months ended March 31, 2005.

Provision for Loan Losses: There was no provision for loan losses made during the six months ended March 31, 2006 as credit quality remained strong. The allowance for loan losses, however, did increase during this period due to a net recovery of \(\$ 20,000\). Based on its comprehensive analysis, management deemed the allowance for loan losses of \(\$ 4.12\) million at March 31, 2006 (1.04\% of loans receivable and \(201.91 \%\) of non-performing loans) adequate to provide for probable losses based on an evaluation of known and inherent risks in the loan portfolio at that date. The allowance for loan losses was \(\$ 4.01\) million (1.05\% of loans receivable and \(130.99 \%\) of non-performing loans) at March 31, 2005. The Company had net recoveries of \(\$ 2,000\) and \(\$ 20,000\) for the three and six months ended March 31, 2006 compared to net charge-offs of \(\$ 7,000\) and \(\$ 4,000\) for the three and six months ended March 31, 2005.

The Company's non-performing assets to total assets ratio decreased to 0.39\% at March 31, 2006 from 0.52\% at December 31, 2005 and \(0.64 \%\) at March 31, 2005. The non-performing loan total of \(\$ 2.04\) million at March 31, 2006 consisted of a \(\$ 1.36\) million commercial construction loan, \(\$ 506,000\) in one-to-four family mortgage loans, and a \(\$ 179,000\) commercial real estate loan.

Non-interest Income: Total non-interest income increased \$169,000 to \$1.51 million for the quarter ended March 31, 2006 from \(\$ 1.34\) million for the quarter ended March 31, 2005, primarily due to \(\$ 95,000\) increase in service charges on deposits, a \(\$ 29,000\) increase in servicing income on loans sold, and a \(\$ 27,000\) increase in ATM transaction fees. The Bank also continued to generate non-interest income from the sale of fixed-rate loans. During the quarter ended March

31, 2006, the Bank sold \(\$ 5.52\) million in fixed rate one-to-four family mortgages for a gain of \(\$ 88,000\) compared to sales of \(\$ 4.63\) million for a gain of \(\$ 84,000\) for the quarter ended March 31, 2005.

Total non-interest income increased by \(\$ 186,000\) to \(\$ 3.06\) million for the six

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months ended March 31, 2006 from \(\$ 2.88\) million for the six months ended March 31, 2005, primarily due to a \(\$ 179,000\) increase in fees from the sale of nondeposit investment products, a \(\$ 118,000\) increase in service charges on deposits, and a \(\$ 98,000\) increase in servicing income on loans sold. These increases were partially offset by a \(\$ 228,000\) decrease in gains from loan sales. Income from loan sales was larger in the period a year ago due to the sale of the Bank's credit card portfolio in December 2004, which resulted in a gain of \(\$ 245,000\).

Non-interest Expense: Total non-interest expense increased by \(\$ 48,000\) to \(\$ 4.72\) million for the quarter ended March 31, 2006 from \(\$ 4.67\) million for the quarter ended March 31, 2005. The increase was primarily a result of increases in salary expense, premises and equipment expense, and state and local tax expense. These increases were partially offset by decreases in advertising expense, real estate owned operation expense, and postage and courier expense

Total non-interest expense decreased by \(\$ 76,000\) to \(\$ 9.36\) million for the six months ended March 31, 2006 from \(\$ 9.43\) million for the six months ended March 31, 2005. Non-interest expenses were higher a year ago primarily due to expenses of \(\$ 183,000\) related to the branch acquisition in October 2004 and vesting expenses of \(\$ 335,000\) related to one of the Company's benefit plans. Partially offsetting these expense decreases during the current year, were increases in expenses related to salaries, premises and equipment, and state and local taxes. The Company also began expensing stock options under SFAS 123(R), which became effective for the Company on October 1, 2005. Total stock option expenses of \(\$ 11,000\) were recorded for the six months ended March 31, 2006. As a result of the decreased expenses and increased revenue, the Company's efficiency ratio improved to \(61.74 \%\) for the six months ended March 31, 2006 from 68.98\% for the six months ended March 31, 2005.

\author{
TIMBERLAND BANCORP, INC. AND SUBSIDIARIES \\ LOANS RECEIVABLE BREAKDOWN \\ (Dollars in thousands)
}

The following table sets forth the composition of the Company's loan portfolio by type of loan.
\begin{tabular}{|c|c|c|c|c|}
\hline & \begin{tabular}{l}
Marc \\
Amount
\end{tabular} & \[
\begin{aligned}
& 2006 \\
& \text { Percent }
\end{aligned}
\] & Septembe Amount & \begin{tabular}{l}
\[
2005
\] \\
Percent
\end{tabular} \\
\hline \multicolumn{5}{|l|}{Mortgage Loans:} \\
\hline One-to-four family (1) & \$96,300 & \(21.26 \%\) & \$101,763 & 23.24\% \\
\hline Multi family & 22,058 & 4.87 & 20,170 & 4.61 \\
\hline Commercial & 123,480 & 27.27 & 124,849 & 28.51 \\
\hline \multicolumn{5}{|l|}{Construction and} \\
\hline land development & 128,951 & 28.47 & 112,470 & 25.68 \\
\hline Land & 28,314 & 6.25 & 24,981 & 5.71 \\
\hline Total mortgage loans & 399,103 & 88.12 & 384,233 & 87.75 \\
\hline
\end{tabular}

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\begin{tabular}{|c|c|c|c|c|}
\hline mortgage & 34,704 & 7.66 & 32,298 & 7.38 \\
\hline Other & 9,669 & 2.14 & 9,330 & 2.13 \\
\hline & 44,373 & 9.80 & 41,628 & 9.51 \\
\hline Commercial business loans & 9,436 & 2.08 & 12,013 & 2.74 \\
\hline Total loans & 452,912 & 100.00\% & 437,874 & \(100.00 \%\) \\
\hline
\end{tabular}

Less:
Undisbursed portion of construction loans in process (52,869)
\((42,771)\)
Unearned income
\((2,687)\)
\((2,895)\)
Allowance for loan losses \((4,119)\)
(4, 099)

Total loans receivable, net
\$393,237
\$388,109
\(========\quad========\)
(1) Includes loans held-for-sale.

\section*{TIMBERLAND BANCORP, INC. AND SUBSIDIARIES \\ DEPOSIT BREAKDOWN \\ (Dollars in thousands)}
\begin{tabular}{|c|c|c|}
\hline & March 31, 2006 & September 30, 2005 \\
\hline Non-interest bearing & \$50,677 & \$51, 792 \\
\hline N.O.W checking & 93,470 & 93,477 \\
\hline Savings & 62,890 & 64,274 \\
\hline Money market accounts & 41,961 & 49,295 \\
\hline Certificates of deposit under \$100,000 & 120,668 & 117,618 \\
\hline Certificates of deposit \(\$ 100,000\) and over & 44,369 & 35,209 \\
\hline Total deposits & \$414, 035 & \$411, 665 \\
\hline & ======== & ======= \\
\hline
\end{tabular}

Timberland Bancorp, Inc. stock trades on the NASDAQ national market under the symbol "TSBK." The Bank owns and operates branches in the state of Washington in Hoquiam, Aberdeen, Ocean Shores, Montesano, Elma, Olympia, Lacey, Tumwater, Yelm, Puyallup, Edgewood, Tacoma, Spanaway (Bethel Station), Gig Harbor, Poulsbo, Silverdale, Auburn, Winlock, and Toledo.

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CONTACT:
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