TIMBERLAND BANCORP INC

Form 8-K November 07, 2007

SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE

SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): November 6, 2007

Timberland Bancorp, Inc. (Exact name of registrant as specified in its charter)

Washington	0-23333	91-1863696
State or other jurisdiction	Commission	(I.R.S. Employer
Of incorporation	File Number	Identification No.)
624 Simpson Avenue, Hoquiam,	Washington	98550
(Address of principal executiv	e offices)	(Zip Code)

Registrant's telephone number (including area code) (360) 533-4747

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions.

- [] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- [] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- [] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- [] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act $\,$ (17 CFR 240.13e-4(c))

Item 2.02 Results of Operations and Financial Condition

On November 6, 2007, Timberland Bancorp, Inc. issued its earnings release for the quarter ended September 30, 2007. A copy of the earnings release is attached hereto as Exhibit 99.1, which is incorporated herein by reference.

Item 9.01 Financial Statements and Exhibits

- (c) Exhibits
- 99.1 Press Release of Timberland Bancorp, Inc. dated September 30, 2007

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

TIMBERLAND BANCORP, INC.

DATE: November 6, 2007 By: /s/Dean J. Brydon

Dean J. Brydon Chief Financial Officer

TIMBERLAND BANCORP, INC

Contact: Michael R. Sand,
President & CEO
Dean J. Brydon, CFO
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TIMBERLAND BANCORP, INC. EARNINGS PER SHARE INCREASE 10% TO RECORD \$0.32

HOQUIAM, WA----November 6, 2007 -- Timberland Bancorp, Inc. (NASDAQ:TSBK), ("Timberland") the holding company for Timberland Bank, ("Bank") today reported record fourth quarter earnings per share led by strong loan growth, solid asset quality, improving efficiency and ongoing share repurchases. Timberland increased its diluted earnings per share 10% to \$0.32 compared to \$0.29 per share in the fourth quarter one year ago. Timberland also reported record diluted earnings per share for the fiscal year ended September 30, 2007 of \$1.17 compared to \$1.12 for the fiscal year ended September 30, 2006. All per share data has been adjusted to reflect the 2-for-1 stock split in the form of a 100% stock dividend paid on June 5, 2007.

Fiscal Fourth Quarter (September 30, 2007) Highlights -

- * Diluted earnings per share increased 10% compared to 4Q06
- * Return on equity increased to 11.66%.
- * Loan portfolio increased 21% to \$515 million during the past 12 months.
- * Asset quality remained strong, with non-performing assets at 0.23% of total assets and a net charge-off of only \$2,000 during the quarter.

"We continue to benefit from a strong Northwest economy," stated Michael Sand, Timberland's President and CEO. "Although markets in the Puget Sound area are experiencing higher inventory levels and longer sales cycles, housing prices have risen during the first nine months of this year compared to the same period last year. While we retain an optimistic view of our region's economic prospects, recent sales statistics indicate that the sales of new homes slowed in King and Pierce Counties on a year-to-date basis. Residential sales transactions decreased by 12% and 31% in King and Pierce Counties respectively through September of this year as compared to the prior year. We continue to closely monitor our builders and their inventory levels in this economic environment. Our loan portfolio is well diversified by geography and by loan type. We are pleased with the improvement in our earnings per share and in our return on equity this past quarter," Sand also stated.

Operating Results

Fiscal fourth quarter revenue (net interest income before provision for loan losses plus non-interest income) increased 5% to \$8.3 million from \$7.9 million in the like quarter one year ago. Net interest income before the provision for loan losses for the fourth quarter of fiscal 2007 increased 8% to \$6.7 million compared to the like quarter one year ago with interest income increasing 21% and interest expense increasing 47%. For the fiscal year ended September 30, 2007, revenues increased 4% to \$32.1 million from \$30.9 million the year before. Net interest income before provision for loan losses increased 6% to \$26.2 million, with interest income increasing 18% and interest expenses increasing 46%. Loan growth contributed to the increase in net interest income and offset

increased funding costs.

"As we have seen throughout the banking industry, the relatively flat yield curve and intense competition for deposits has impacted margins," said Dean Brydon, Chief Financial Officer. "We have funded some of our loan growth this year with moderate core deposit growth, supplemented by wholesale funding sources." Timberland's net interest margin was 4.60% for the fourth quarter compared to 4.67% for the third quarter of fiscal 2007 and 4.91% for the fourth quarter one year ago. For the year ended September 30, 2007 the net interest margin was 4.69% compared to 4.91% for the year ended September 30, 2006.

The loan portfolio continued to perform well during the quarter with net charge-offs totaling only \$2,000. The fourth quarter provision for loan losses totaled \$270,000 compared to no provision made during the fourth quarter of fiscal 2006. For the full fiscal year, the provision for loan losses totaled \$686,000 compared to no provision for fiscal 2006.

Non-interest income decreased 6% to \$1.56 million for the fourth quarter from \$1.65 million for the fourth fiscal quarter of 2006. Non-interest income for fiscal 2007 decreased 5% to \$5.96 million from \$6.24 million for fiscal 2006. Non-interest income decreased primarily due to lower income from loan sales and a reduction in service charges on deposits accounts. On a linked quarter basis, non-interest income increased 4%. The increase in non-interest income was primarily due to an increase in service charges on deposit accounts and an increase in the gain on sale of loans.

Timberland Q4 Earnings November 6, 2007 Page 2

"In fiscal 2007, total revenue growth outpaced the growth of operating overhead, which improved our efficiency ratio," Sand noted. The efficiency ratio for the fourth quarter was 58.47% compared to 60.03% for the same quarter one year ago. The efficiency ratio for fiscal 2007 improved to 60.54% from 61.19% for fiscal 2006. Primarily because of increased advertising expenses and increased premises and equipment expenses, Timberland's total operating (non-interest) expenses increased 2% to \$4.85 million for the current quarter from \$4.75 million for the fourth quarter one year ago. Operating expenses for fiscal 2007 increased 3% to \$19.45 million from \$18.90 million for fiscal 2006, primarily due to increased compensation expenses and higher advertising and ATM expenses.

"Our return on equity continued to improve as profitability increased and we returned excess capital to shareholders through regular dividends and share repurchase programs," Sand noted. Timberland's return on equity ("ROE") was 11.66% for the fourth quarter of fiscal 2007, compared to the prior quarter's 11.24% and 10.89% for the fourth quarter of fiscal 2006.

Timberland's return on assets ("ROA") was 1.36% for the fourth quarter of fiscal 2007, compared to the prior quarter's 1.38% and 1.53% for the same period one year ago. For the fiscal year ended September 30, 2007, ROE was 10.67% compared to 10.59% for fiscal 2006, and ROA was 1.34% compared to 1.47% one year ago.

Balance Sheet Management

Total assets increased to \$645 million at September 30, 2007, compared to \$624 million at June 30, 2007 and \$577 million one year ago primarily due to strong loan portfolio growth. Net loans receivable increased 14% on an annualized basis during the quarter to \$515 million at September 30, 2007, and increased 21% from

\$425 million one year ago. During the past 12 months the portfolio has increased by \$91 million as construction and land development loans (net of the undisbursed portion) increased \$33 million, land loans increased \$31million, multi-family loans increased \$17 million, consumer loans increased \$10 million, and commercial business loans increased \$6 million.

LOAN PORTFOLIO (\$ in thousands)

(\$ In thousands)	_		June 30, Amount Pe		_	
Mortgage Loans:						
One-to-four family (1)	\$102,434	17%	\$103 , 883	18%	\$ 98.709	20%
Multi family			31,719		17,689	4
Commercial	127,866		128,118		•	28
Construction and land	,		,		,	
development	186,261	32	181,157	32	146,855	30
Land	60,706		53 , 794			6
Total mortgage loans	512,424	87	498,671	87	430,460	88
Consumer Loans:						
Home equity and second						
mortgage			44,347			8
Other	10,922	2	11,735	2	11,127	2
	58,191	10	56,082	10	48,562	10
Commercial business loans	18,164	3	16,625	3	11,803	2
Total loans	\$588 , 779	100%	\$571,378	100%	\$490,825	100%
Less: Undisbursed portion of construction loans in						
process	(65 , 673)		(66,598)		(59 , 260)	
Unearned income	(2,968)		(2,921)		(2 , 798)	
Allowance for loan losses	(4,797)		(4,529)		(4,122)	
Total loans receivable, net	\$515 , 341		\$497 , 330		\$424 , 645	

⁽¹⁾ Includes loans held for sale

Timberland Q4 Earnings November 6, 2007 Page 3

CONSTRUCTION LOAN COMPOSITION (\$ in thousands)

Sept. 30, 2007 June 30, 2007 Sept. 30, 2006
Amount Percent Amount Percent Amount Percent

Custom and owner / builder	\$ 52,375	28% \$ 48,894	27% \$ 46,346	32%
Speculative	43,012	23 43 , 655	24 34,363	23
Commercial real estate	50,518	27 50 , 729	28 42 , 398	29
Multi-family	18,064	10 19,801	11 7,662	5
Land development	22,292	12 18,078	10 16,086	11
Total construction loans	\$186,261	100% \$181,157	100% \$146,855	100%

Loan originations of \$66.3 million for the quarter were nearly identical to the \$66.4 million in loan originations for the quarter ended June 30, 2007. Loan originations decreased 23% to \$66.3 million for the quarter ended September 30, 2007 compared to \$86.5 million for the same quarter one year ago. In fiscal 2007 loan originations increased 17% to \$299.7 million from \$256.3 million for fiscal 2006. The Bank also continued to sell fixed rate one-to-four family mortgage loans into the secondary market for asset-liability management purposes. Fixed rate one-to-four family mortgage loan sales totaled \$8.3 million for the fourth quarter of fiscal 2007 compared to \$8.8 million for the same period one year ago. In fiscal 2007 loan sales increased by 13% to \$29.9 million from \$26.4 million for fiscal 2006.

Total deposits increased \$33.2 million to \$466.7 million at September 30, 2007 from \$433.5 million at June 30, 2007 primarily due to the addition of \$24.1 million in brokered deposits which were used to help fund loan portfolio growth. Balances in money market accounts and certificates of deposit accounts showed strong increases during the quarter and year-over-year.

DEPOSIT BREAKDOWN (\$ in thousands)

	Sept. 30, Amount Pe		•		Sept. 30 Amount P	•
Non-interest bearing	\$ 54,962	12%	\$ 50,580	12%	\$ 57,905	13%
N.O.W. checking	80 , 372	17	80,290	18	89 , 509	21
Savings	56,412	12	59 , 558	14	60,235	14
Money market accounts	48,068	10	46,446	11	42,378	10
Certificates of deposit						
under \$100	135,528	29	131,803	30	128,183	30
Certificates of deposit \$10	0					
and over	67 , 316	15	64 , 837	15	52 , 851	12
Certificates of deposit -						
brokered	24 , 077	5				
Total deposits	\$466 , 735	100%	\$433,514	100%	\$431,061	100%
	======	====	======	====	======	====

Total shareholders' equity increased \$555,000 to \$74.5 million at September 30, 2007 from \$74.0 million at June 30, 2007. Timberland continued to manage its capital ratio through asset growth, stock repurchases and dividends. During the quarter Timberland repurchased 72,000 shares for \$1.2 million (an average price of \$16.56 per share). There are 144,950 shares remaining to be repurchased in the current stock repurchase plan. Cumulatively, Timberland has repurchased 7.6 million shares at an average price of \$8.89 per share. The share repurchases equal approximately 58% of the 13.2 million shares that were issued in Timberland's initial public offering in January 1998. A cash dividend of \$0.10 per share was paid during the quarter, which represented the 38th consecutive quarter a cash dividend was paid to shareholders. On October 30, 2007 the Company announced a quarterly cash dividend of \$0.10 per share, payable on November 27, 2007 to shareholders of record on November 13, 2007.

Asset Quality

Asset quality remained strong as the non-performing assets to total assets ratio

was 0.23% at September 30, 2007, with a net charge-off of only \$2,000 during the quarter. The allowance for loan losses totaled \$4.8 million at September 30, 2007, or 0.92% of loans receivable and 322% of non-performing loans. The allowance for loan losses was \$4.5 million, or 0.90% of loans receivable at June 30, 2007. The Bank's non-performing loans totaled \$1.49 million at September 30, 2007 and were

Timberland Q4 Earnings November 6, 2007 Page 4

comprised of a \$159,000 single family loan, a \$28,000 land loan and \$1.30 million in loans to a construction company. The \$1.30 million in loans to the construction entity were secured by two single family homes and a land parcel in Pierce County.

About Timberland Bancorp, Inc.

Timberland Bancorp, Inc. stock trades on the NASDAQ global market under the symbol "TSBK." The Bank operates 21 branches in the state of Washington in Hoquiam, Aberdeen, Ocean Shores, Montesano, Elma, Olympia, Lacey, Tumwater, Yelm, Puyallup, Edgewood, Tacoma, Spanaway (Bethel Station), Gig Harbor, Poulsbo, Silverdale, Auburn, Winlock, and Toledo.

Timberland Q4 Earnings November 6, 2007 Page 5

TIMBERLAND BANCORP INC. AND SUBSIDIARIES CONSOLIDATED INCOME STATEMENT (\$ in thousands, except per share) (unaudited) Three Months Ended Sept. 30, June 30, Sept. 3 2007 2007 2006	30,
Interest and dividend income	
Loans receivable \$ 10,335 \$ 9,981 \$ 8,2	252
Investments and mortgage-backed	
securities 344 350 5	510
Dividends 433 426 4	101
Federal funds sold 69 49	97
Interest bearing deposits in banks 16 8	23
Total interest and dividend income 11,197 10,814 9,2	283
Interest expense	
Deposits 3,180 2,866 2,3	351
Federal Home Loan Bank ("FHLB") advances 1,262 1,278	659

Other borrowings	11	12	13
Total interest expense	4,453	4,156	3,023
Net interest income Provision for loan losses	6,744 270	6,658 260	6,260
Net interest income after provision for loan losses	6,474	6,398	6,260
Non-interest income Service charges on deposits Gain on sale of loans, net	715 106	692 79	755 122
BOLI net earnings Escrow fees Servicing income on loans sold ATM transaction fees	120 14 133 307	116 22 127 295	116 33 160 284
Other	162	170	183
Total non-interest income	1,557	1,501	1,653
Non-interest expense Salaries and employee benefits Premises and equipment Advertising	2,624 625 274	2,752 557 190	2,650 590 187
Loss (gain) from other real estate operations ATM expenses Postage and courier Amortization of core deposit intangible	1 143 131 71	1 128 113 71	(77) 129 116 82
State and local taxes Professional fees Other	152 125 708	148 175 626	138 265 670
Total non-interest expense	4,854	4,761	4,750
Income before federal income taxes Federal income taxes	3,177 1,022	3,138 1,000	
Net income	\$ 2,155	\$ 2,138	\$ 2,144
Earnings per common share: Basic Diluted	\$ 0.33 \$ 0.32	\$ 0.32	\$ 0.30
Weighted average shares outstanding: Basic Diluted	6,516,381 6,690,048	6,713,777 6,910,165	7,034,754 7,290,954

Timberland Q4 Earnings November 6, 2007 Page 6

TIMBERLAND BANCORP INC. AND SUBSIDIARIES					
CONSOLIDATED INCOME STATEMENT	Year Ended				
(\$ in thousands, except per share)	September 30, S			tember 30,	
(unaudited)	2007		2006		
Interest and dividend income					
Loans receivable	\$	38,386	\$	31,397	

Investments and mortgage-backed securities Dividends	1,529 1,692	2,152 1,436
Federal funds sold Interest bearing deposits in banks	260 77	389 78
Total interest and dividend income	41,944	35,452
Interest expense Deposits	11,292	7 , 905
Federal Home Loan Bank ("FHLB") advances Other borrowings	4,436 50	49
Total interest expense	15,778	10,814
Net interest income Provision for loan losses	26 , 166 686	24,638
Net interest income after provision for loan losses	25,480	24,638
Non-interest income Service charges on deposits Gain on sale of loans, net	2,776 356	2,981 386
BOLI net earnings Escrow fees	464 92	120
Servicing income on loans sold ATM transaction fees Other	505 1,138 631	425 1,026 857
Total non-interest income	5 , 962	6,244
Non-interest expense Salaries and employee benefits Premises and equipment	10,928 2,452	10,744 2,403
Advertising	843	688
Loss (gain) from other real estate operations ATM expenses	497	428
Postage and courier Amortization of core deposit intangible	478 285	486 328
State and local taxes	571	564
Professional fees Other	650 2 , 760	876 2 , 535
Total non-interest expense	19,451	18,896
Income before federal income taxes Federal income taxes	11,991 3,828	11,986 3,829
Net income	\$ 8,163	\$ 8,157
Earnings per common share: Basic	\$ 1.20	\$ 1.16
Diluted	\$ 1.20 \$ 1.17	\$ 1.16 \$ 1.12
Weighted average shares outstanding: Basic	6,775,822	7,032,662
Diluted	6,982,107	7,281,896

Timberland Q4 Earnings November 6, 2007

Page 7

TIMBERLAND BANCORP, INC. CONSOLIDATED BALANCE SHEET	Cant 20	T 2.0	20
(\$ in thousands) (unaudited) Assets	2007	June 30, 2007	-
Cash and due from financial institutions			
Non-interest bearing	\$ 10,813	\$ 11,798	\$ 14,870
Interest-bearing deposits in banks		1,188	
Federal funds sold	3 , 775	205	
	16,670	13,191	22,789
Certificate of deposit held for investment Investments and mortgage-backed securities:			100
Held to maturity	71		
Available for sale	63,898	64,911	81,408
FHLB Stock	5 , 705	5,705	5,705
	69,674	70 , 688	
Loans receivable	519 , 381	500,694	426,318
Loans held for sale	757	500,694 1,165	2,449
Less: Allowance for loan losses		(4,529)	
Net loans receivable		497,330	
Accrued interest receivable	3,424	3 , 177	2,806
Premises and equipment		16,557	
Other Real estate owned ("OREO") and other			
repossessed items		68 12 , 294	15
Bank owned life insurance ("BOLI") Goodwill		5,650	
Core deposit intangible		1,292	
Mortgage servicing rights		1,018	
Other assets		2,881	
Total Assets	\$644,848	•	•
	======	======	======
Liabilities and Shareholders' Equity	¢	¢ E0 E00	¢
Non-interest-bearing deposits		\$ 50,580	
Interest-bearing deposits	411,773	382 , 934	
Total deposits	466,735	433,514	431,061
FHLB advances	99,697	112,463	62,761
Other borrowings: repurchase agreements	595		
Other liabilities and accrued expenses	3 , 274	3,402	2 , 953
Total Liabilities	570,301	550,154	497,722

Shareholders' Equity

Common stock- \$.01 par value; 50,000,000 shares authorized; September 30, 2007 - 6,953,360 shares issued and outstanding June 30, 2007 - 7,025,360 shares issued and outstanding September 30, 2006 - 3,757,676 shares issued and outstanding

on a pre-split basis	70	70	38
Additional paid in capital	10,315	11,425	20,888
Unearned shares- Employee Stock Ownership Plan	(3,040)	(3,106)	(3,305)
Unearned shares- Management Recognition and			
Development Plan	(392)	(415)	(188)
Retained earnings	68 , 378	66,915	62 , 933
Accumulated other comprehensive loss	(784)	(897)	(1,001)
Total Shareholders' Equity	74,547	73 , 992	79 , 365
Total Liabilities and Shareholders' Equity	\$644,848	\$624,146	\$577 , 087
		=======	=======

Timberland Q4 Earnings November 6, 2007 Page 8

KEY FINANCIAL RATIOS AND DATA (\$ in thousands, except per share)	Three	Moi	nths End	ed	
(unaudited)	pt. 30, 2007				_
PERFORMANCE RATIOS:					
Return on average assets (a)	1.36%		1.38%		1.53%
Return on average equity (a)	11.66%		11.24%		10.89%
Net interest margin (a)	4.60%		4.67%		4.91%
Efficiency ratio	58.47%		58.35%		60.03%
	Y	ear	Ended		
	pt. 30, 2007				pt. 30, 2006
Return on average assets	 1.34%				1.47%
Return on average equity	10.67%				10.59%
Net interest margin	4.69%				4.91%
Efficiency ratio	60.54%				61.19%
	pt. 30, 2007				pt. 30, 2006
ASSET QUALITY RATIOS:	 				
Non-performing loans	\$ 1,490	\$	982	\$	80
OREO and other repossessed assets			68		15
Total non-performing assets	\$ 1,490		1,050		
Non-performing assets to total assets Allowance for loan losses to					0.02%
non-performing loans	322%		461%		5,153%
Book value per share (b)	\$ 10.72	\$	10.53	\$	10.56
Book value per share (c)	\$ 11.39	\$	11.19	\$	11.22
Tangible book value per share (b) (d)	\$ 9.73	Ś	9.54	\$	
Tangible book value per share (c) (d)	\$ 3.75	~	J • J I	- T	J • O ±

- (a) Annualized

- (b) Calculation includes ESOP shares not committed to be released
 (c) Calculation excludes ESOP shares not committed to be released
 (d) Calculation subtracts goodwill and core deposit intangible from the

equity component

AVERAGE BALANCE SHEET	Thre	e Months En	ided
		June 30, 2007	
Average total loans	\$ 509,166	\$ 494,137	\$ 411,012
Average total interest earning assets	586,056	570 , 597	510,180
Average total assets	634,762	619,120	560,941
Average total interest bearing deposits	405,078	388,610	372 , 371
Average FHLB advances and other borrowings	96,442	98,467	48,518
Average shareholders' equity	73 , 916	76 , 087	78 , 724
	3.7		
		ear Ended	
	Sept. 30,		Sept. 30,
	2007		2006
Average total loans	\$ 477,029		\$ 399,811
Average total interest earning assets	558,298		502,194
Average total assets	607,781		554,231
Average total interest bearing deposits	387,505		365,544
Arranage EIII D advanges and other bennerings			FF 770
Average FHLB advances and other borrowings	85 , 599		55 , 773

Timberland Q4 Earnings November 6, 2007 Page 9

Disclaimer

This report contains certain "forward-looking statements." The Company desires to take advantage of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995 and is including this statement for the express purpose of availing itself of the protection of such safe harbor with forward looking statements. These forward-looking statements may describe future plans or strategies and include the Company's expectations of future financial results. Forward-looking statements are subject to a number of risks and uncertainties that might cause actual results to differ materially from stated objectives. These risk factors include but are not limited to the effect of interest rate changes, competition in the financial services market for both deposits and loans as well as regional and general economic conditions. The words "believe," "expect," "anticipate," "estimate," "project," and similar expressions identify forward-looking statements. The Company's ability to predict results or the effect of future plans or strategies is inherently uncertain and undue reliance should not be placed on such statements.