

INTERFACE INC  
Form 10-K  
March 17, 2011

Table of Contents

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**Form 10-K**

**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the Fiscal Year Ended January 2, 2011**

**Commission File No.: 001-33994**

**Interface, Inc.**

*(Exact name of registrant as specified in its charter)*

**Georgia**

**58-1451243**

*(State of incorporation)*

*(I.R.S. Employer Identification No.)*

**2859 Paces Ferry Road, Suite 2000  
Atlanta, Georgia**

**30339**

*(Address of principal executive offices)*

*(zip code)*

Registrant's telephone number, including area code:

**(770) 437-6800**

Securities Registered Pursuant to Section 12(b) of the Act:

**Title of Each Class**

**Name of Each Exchange on Which Registered:**

Class A Common Stock, \$0.10 Par Value Per Share  
Series B Participating Cumulative Preferred Stock  
Purchase Rights

Nasdaq Global Select Market

Nasdaq Global Select Market

Securities Registered Pursuant to Section 12(g) of the Act:

**None**

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. YES  NO

Edgar Filing: INTERFACE INC - Form 10-K

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. YES  NO

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES  NO

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES  NO

Aggregate market value of the voting and non-voting stock held by non-affiliates of the registrant as of July 2, 2010 (assuming conversion of Class B Common Stock into Class A Common Stock): \$607,508,423 (57,747,949 shares valued at the last sales price of \$10.52 on July 2, 2010). See Item 12.

Number of shares outstanding of each of the registrant's classes of Common Stock, as of March 1, 2011:

Class	Number of Shares
Class A Common Stock, \$0.10 par value per share	57,663,035
Class B Common Stock, \$0.10 par value per share	8,298,433

**DOCUMENTS INCORPORATED BY REFERENCE**

Portions of the Proxy Statement for the 2011 Annual Meeting of Shareholders are incorporated by reference into Part III.

**TABLE OF CONTENTS**

**PART I**

**ITEM 1. BUSINESS**

**ITEM 1A. RISK FACTORS**

**ITEM 1B. UNRESOLVED STAFF COMMENTS**

**ITEM 2. PROPERTIES**

**ITEM 3. LEGAL PROCEEDINGS**

**ITEM 4. RESERVED**

**PART II**

**ITEM 5. MARKET FOR THE REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES**

**ITEM 6. SELECTED FINANCIAL DATA**

**ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

**ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA**

**CONSOLIDATED STATEMENTS OF OPERATIONS**

**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)**

**CONSOLIDATED BALANCE SHEETS**

**CONSOLIDATED STATEMENTS OF CASH FLOWS**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

**ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE**

**ITEM 9A. CONTROLS AND PROCEDURES**

**ITEM 9B. OTHER INFORMATION**

**PART III**

**ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE**

**ITEM 11. EXECUTIVE COMPENSATION**

**ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS**

**ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE**

**ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES**

**PART IV**

**ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES**

**SIGNATURES**

**EXHIBIT INDEX**

**EX-23**

**EX-24**

**EX-31.1**

**EX-31.2**

**EX-32.1**

**EX-32.2**

**Table of Contents**

**PART I**

**ITEM 1. BUSINESS**

**Introduction and General**

We are a worldwide leader in design, production and sales of modular carpet, and a manufacturer, marketer and servicer of select other floorcovering products for the commercial, institutional and residential markets. In recent years, modular carpet sales growth in the floorcovering industry has significantly outpaced the growth of the overall industry, as architects, designers and end users increasingly recognized the unique and superior attributes of modular carpet, including its dynamic design capabilities, greater economic value (which includes lower costs as a result of reduced waste in both installation and replacement), and installation ease and speed. Our Modular Carpet segment sales, which do not include modular carpet sales in our Bentley Prince Street segment, grew from \$763.7 million to \$862.3 million during the 2006 to 2010 period, representing a 3% compound annual growth rate.

As a global company with a reputation for high quality, reliability and premium positioning, we market modular carpet in over 110 countries under established brand names such as *InterfaceFLOR*<sup>®</sup>, *Heuga*<sup>®</sup>, *Bentley Prince Street*<sup>®</sup> and *FLOR*<sup>®</sup>. In broadloom carpet, our *Bentley Prince Street* brand also is a leader in the high-end, designer-oriented sector of the market, where custom design and high quality are the principal specifying and purchasing factors. Our principal geographic markets are the Americas, Europe and Asia-Pacific, where the percentages of our total net sales were approximately 56%, 28% and 16%, respectively, for fiscal year 2010.

Capitalizing on our leadership in modular carpet for the corporate office segment, we are executing a market diversification strategy to increase our presence and market share for modular carpet in non-corporate office market segments, such as government, education, healthcare, hospitality and retail space, which combined are almost twice the size of the approximately \$1 billion U.S. corporate office segment. Our diversification strategy also targets the approximately \$11 billion U.S. residential market segment for carpet. As a result of our efforts, our mix of corporate office versus non-corporate office modular carpet sales in the Americas was 44% and 56%, respectively, for 2010. Company-wide, our mix of corporate office versus non-corporate office sales was 56% and 44%, respectively, in 2010. We believe the appeal and utilization of modular carpet is growing in each of these non-corporate office segments, and we are using our considerable skills and experience with designing, producing and marketing modular products that make us the market leader in the corporate office segment to support and facilitate our penetration into these segments around the world.

In the fourth quarter of 2008, and particularly in November and December, the worldwide financial and credit crisis caused many corporations, governments and other organizations to delay or curtail spending on renovation and construction projects where our carpet is used. This downturn negatively impacted our performance. In the fourth quarter of 2008, we announced a restructuring plan pursuant to which we ceased manufacturing operations at our facility in Canada and reduced our worldwide employee base by a total of approximately 530 employees in the areas of manufacturing, sales and administration. In the first and second quarters of 2009, we announced further restructuring plans to further align our cost structure with market demand for our products, resulting in the reduction of an additional 370 employees worldwide. The employee reductions amounted to about 23% of our worldwide workforce. These plans reduced costs across our worldwide operations, and more closely aligned our operations with the decreased demand levels that we began experiencing in the fourth quarter of 2008. Demand levels substantially recovered in 2010.

Edgar Filing: INTERFACE INC - Form 10-K

In the first quarter of 2010, we adopted a new restructuring plan primarily related to workforce reduction in our European modular carpet operations. This reduction was in response to the continued challenging economic climate in that region. Actions and expenses related to this plan were substantially completed in the first quarter of 2010.

## Table of Contents

### **Our Strengths**

Our principal competitive strengths include:

*Market Leader in Attractive Modular Carpet Segment.* We are the world's leading manufacturer of carpet tile. Modular carpet has become more prevalent across all commercial interiors markets as designers, architects and end users have become more familiar with its unique attributes. We continue to drive this trend with our product innovations and designs discussed below. According to the 2010 *Floor Focus* interiors industry survey of the top 250 designers in the United States, carpet tile was ranked as the number one hot product for the ninth consecutive year. We believe that we are well positioned to lead and capitalize upon the continued shift to modular carpet, both domestically and around the world.

*Established Brands and Reputation for Quality, Reliability and Leadership.* Our products are known in the industry for their high quality, reliability and premium positioning in the marketplace. Our established brand names in carpets are leaders in the industry and have consistently ranked highly in the annual *Floor Focus* survey categories of quality, performance, value, service and design. On the international front, *InterfaceFLOR* and *Heuga* are well-recognized brand names in carpet tiles for commercial, institutional and residential use. More generally, as the appeal and utilization of modular carpet continues to expand into market segments such as education, hospitality and retail space, our reputation as the pioneer of modular carpet as well as our established brands and leading market position for modular carpet in the corporate office segment will enhance our competitive advantage in marketing to the customers in these new markets.

*Innovative Product Design and Development Capabilities.* Our product design and development capabilities have long given us a significant competitive advantage, and they continue to do so as modular carpet's appeal and utilization expand across virtually every market segment and around the globe. One of our best design innovations is our *i2<sup>™</sup>* modular product line, which includes our popular *Entropy*<sup>®</sup> product for which we received a patent in 2005 on the key elements of its design. The *i2* line introduced and features mergeable dye lots, and includes carpet tile products designed to be installed randomly without reference to the orientation of neighboring tiles. The *i2* line offers cost-efficient installation and maintenance, interactive flexibility, and recycled and recyclable materials. Our *i2* line of products, which now comprises approximately 40% of our total U.S. modular carpet business, represents a differentiated category of smart, environmentally sensitive and stylish modular carpet, and *Entropy* has been the fastest growing product in our history. The award-winning design firm David Oakey Designs had a pivotal role in developing our *i2* product line, and our long-standing exclusive relationship with David Oakey Designs remains vibrant and augments our internal research, development and design staff. Another recent innovation is our patented *TacTiles*<sup>®</sup> carpet tile installation system, which uses small squares of adhesive plastic film to connect intersecting carpet tiles, thus eliminating the need for traditional carpet adhesive and resulting in a reduction in installation time and waste materials.

*Made-to-Order and Global Manufacturing Capabilities.* The success of our modernization and restructuring of operations over the past several years gives us a distinct competitive advantage in meeting two principal requirements of the specified products markets we primarily target—that is, providing custom samples quickly and on-time delivery of customized final products. We also can generate realistic digital samples that allow us to create a virtually unlimited number of new design concepts and distribute them instantly for customer review, while at the same time reducing sampling waste. Approximately 75% to 80% of our modular carpet products in the United States and Asia-Pacific markets are now made-to-order, and we are increasing our made-to-order production in Europe as well. Our made-to-order capabilities not only enhance our marketing and sales, they significantly improve our inventory turns. Our global manufacturing capabilities in modular carpet production are an important component of this strength, and give us an advantage in serving the needs of multinational corporate customers that require products and services at various locations around the world. Our manufacturing locations across four continents enable us to

compete effectively with local producers in our international markets, while giving international customers more favorable delivery times and freight costs.

*Recognized Global Leadership in Ecological Sustainability.* Our long-standing goal and commitment to be ecologically sustainable that is, the point at which we are no longer a net taker from the earth and



## **Table of Contents**

do no harm to the biosphere has emerged as a competitive strength for our business and remains a strategic initiative. It now includes *Mission Zero*<sup>®</sup>, our global branding initiative, which represents our mission to eliminate any negative impact our companies may have on the environment by the year 2020. Our acknowledged leadership position and expertise in this area resonate deeply with many of our customers and prospects around the globe, and provide us with a differentiating advantage in competing for business among architects, designers and end users of our products, who increasingly make purchase decisions based on green factors. The 2010 *Floor Focus* survey, which named our InterfaceFLOR business the top among Green Leaders and gave us the top honors for Green Kudos, found that 62% of the designers surveyed consider sustainability an added benefit and 30% consider it a make or break issue when deciding what products to recommend or purchase.

*Strong Operating Leverage Position.* Our operating leverage, which we define as our ability to realize profit on incremental sales, is strong and allows us to increase earnings at a higher rate than our rate of increase in net sales. Our operating leverage position is primarily a result of (1) the specified, high-end nature and premium positioning of our principal products in the marketplace, and (2) the mix of fixed and variable costs in our manufacturing processes that allow us to increase production of most of our products without significant increases in capital expenditures or fixed costs. For example, while net sales from our Modular Carpet segment increased from \$646.2 million in 2005 to \$930.7 million in 2007 (a period in which our industry and business were recovering from a prior downturn), our operating income from that segment increased from \$77.4 million (12.0% of net sales) in 2005 to \$133.7 million (14.4% of net sales) in 2007.

*Experienced and Motivated Management and Sales Force.* An important component of our competitive position is the quality of our management team and its commitment to developing and maintaining an engaged and accountable workforce. Our team is highly skilled and dedicated to guiding our overall growth and expansion into our targeted market segments, while maintaining our leadership in traditional markets and our high contribution margins. We utilize an internal marketing and predominantly commissioned sales force of approximately 700 experienced personnel, stationed at over 70 locations in over 30 countries, to market our products and services in person to our customers. Our incentive compensation and our sales and marketing training programs are tailored to promote performance and facilitate leadership by our executives both in strategic areas as well as the company as a whole.

## **Our Business Strategy and Principal Initiatives**

Our business strategy is (1) to continue to use our leading position in the modular carpet market segment and our product design and global made-to-order capabilities as a platform from which to drive acceptance of modular carpet products across several industry segments, while maintaining our leadership position in the corporate office market segment, and (2) to return to our historical profit levels in the high-end, designer-oriented sector of the broadloom carpet market. We will seek to increase revenues and profitability by capitalizing on the above strengths and pursuing the following key strategic initiatives:

*Continue to Penetrate Non-Corporate Office Market Segments.* We will continue our strategic focus on product design and marketing and sales efforts for non-corporate office market segments such as government, education, healthcare, hospitality, retail and residential space. We began this initiative as part of our market diversification strategy in 2001 (when our initial objective was reducing our exposure to the more severe economic cyclicality of the corporate office segment), and it has become a principal strategy generally for growing our business and enhancing profitability. We have shifted our mix of corporate office versus non-corporate office modular carpet sales in the Americas to 44% and 56%, respectively, for fiscal 2010 from 64% and 36%, respectively, in fiscal 2001. To implement this strategy, we:

introduced specialized product offerings tailored to the unique demands of these segments, including specific designs, functionalities and prices;

created special sales teams dedicated to penetrating these segments at a high level, with a focus on specific customer accounts rather than geographic territories; and

**Table of Contents**

realigned incentives for our corporate office segment sales force generally in order to encourage their efforts, and where appropriate, to assist our penetration of these other segments.

As part of this strategy, we launched our *FLOR* and *Prince Street House and Home* lines of products in 2003 to focus on the approximately \$11 billion U.S. residential carpet market segment. These products were specifically created to bring high style modular and broadloom floorcovering to the U.S. residential market. We offer *FLOR* directly and over the Internet, in a *FLOR* catalog and in our two *FLOR* retail stores, and we plan to add at least five more retail stores in the first half of 2011. *FLOR* is also offered by many specialty retailers and in a number of major retail catalogs. Through such direct and indirect retailing, *FLOR* sales have grown more than 50% from 2005 to 2010. *Prince Street House and Home* brings new colors and patterns to the high-end consumer market with a collection of broadloom carpet and rugs sold through hundreds of retail stores and interior designers. Through an agreement between our *FLOR* brand and Martha Stewart Living Omnimedia, we are further expanding our penetration of the U.S. residential market with a line of Martha Stewart-branded carpet tiles. Through our *Heuga Home* division, we have been increasing our marketing of modular carpet to the residential segment of international soft floorcovering markets, the size of which we believe to be approximately \$2.3 billion in Western Europe alone.

*Penetrate Expanding Geographic Markets for Modular Products.* The popularity of modular carpet continues to increase compared with other floorcovering products across most markets, internationally as well as in the United States. While maintaining our leadership in the corporate office segment, we will continue to build upon our position as the worldwide leader for modular carpet in order to promote sales in all market segments globally. A principal part of our international focus which utilizes our global marketing capabilities and sales infrastructure is the significant opportunities in several emerging geographic markets for modular carpet. Some of these markets, such as China, India and Eastern Europe, represent large and growing economies that are essentially new markets for modular carpet products. Others, such as Germany and Italy, are established markets that are transitioning to the use of modular carpet from historically low levels of penetration. Each of these emerging markets represents a significant growth opportunity for our modular carpet business. Our initiative to penetrate these markets will include drawing upon our internationally recognized *InterfaceFLOR* and *Heuga* brands. Construction of our new modular carpet plant in China has been completed, and the plant is now operational.

*Continue to Minimize Expenses and Invest Strategically.* We have steadily trimmed costs from our operations for several years through multiple initiatives, which have made us leaner today and for the future. Our supply chain and other cost containment initiatives have improved our cost structure and yielded the operating efficiencies we sought. While we still seek to minimize our expenses in order to increase profitability, we will also take advantage of strategic opportunities to invest in systems, processes and personnel that can help us grow our business and increase profitability and value.

*Sustain Leadership in Product Design and Development.* As discussed above, our leadership position for product design and development is a competitive advantage and key strength, especially in the modular carpet market segment, where our *i2* products and *TacTiles* installation system have confirmed our position as an innovation leader. We will continue initiatives to sustain, augment and capitalize upon that strength to continue to increase our market share in targeted market segments. Our *Mission Zero* global branding initiative, which draws upon and promotes our ecological sustainability commitment, is part of those initiatives and includes placing our *Mission Zero* logo on many of our marketing and merchandising materials distributed throughout the world.

*Use Strong Free Cash Flow Generation to De-leverage Our Balance Sheet.* Our principal businesses have been structured including through our rationalization and repositioning initiatives over the past nine years to yield high contribution margins and generate strong free cash flow (by which we mean cash available to apply towards debt service). Our historical investments in global manufacturing capabilities and mass customization techniques and

facilities, which we have maintained, also contribute to our ability to generate substantial levels of free cash flow. We will use our strong free cash flow generation capability to continue to repay debt and strengthen our financial position. We will also continue to execute programs to reduce costs further and enhance free cash flow. In addition, our existing capacity to increase production levels

## **Table of Contents**

without significant capital expenditures will further enhance our generation of free cash flow as demand for our products rises.

### **Challenges**

In order to capitalize on our strengths and to implement successfully our business strategy and the principal initiatives discussed above, we will have to handle successfully several challenges that confront us or that affect our industry in general. As discussed in the Risk Factors in Item 1A of this Report, several factors could make it difficult for us, including:

sales of our principal products have been and may continue to be affected by adverse economic cycles in the renovation and construction of commercial and institutional buildings;

we compete with a large number of manufacturers in the highly competitive commercial floorcovering products market, and some of these competitors have greater financial resources than we do;

our success depends significantly upon the efforts, abilities and continued service of our senior management executives and our principal design consultant, and our loss of any of them could affect us adversely;

our substantial international operations are subject to various political, economic and other uncertainties that could adversely affect our business results;

large increases in the cost of petroleum-based raw materials could adversely affect us if we are unable to pass these cost increases through to our customers;

unanticipated termination or interruption of any of our arrangements with our primary third party suppliers of synthetic fiber could have a material adverse effect on us; and

we have a significant amount of indebtedness, which could have important negative consequences to us.

We believe our business model is strong enough, and our strategic initiatives are properly calibrated, for us to handle these and other challenges we will encounter in our business.

### **Floorcovering Products and Services**

Interface is the world's largest manufacturer and marketer of modular carpet. We also manufacture and sell broadloom carpet, which generally consists of tufted carpet sold primarily in twelve-foot rolls, under the *Bentley Prince Street* brand. Our broadloom operations focus on the high quality, designer-oriented sector of the U.S. broadloom carpet market and select international markets.

#### ***Modular Carpet***

Our modular carpet system, which is marketed under the established global brands *InterfaceFLOR* and *Heuga*, and more recently under the *Bentley Prince Street* brand, utilizes carpet tiles cut in precise, dimensionally stable squares (usually 50 cm x 50 cm) or rectangles to produce a floorcovering that combines the appearance and texture of traditional soft floorcovering with the advantages of a modular carpet system. Our *GlasBac*<sup>®</sup> technology employs a fiberglass-reinforced polymeric composite backing that provides dimensional stability and reduces the need for adhesives or fasteners. We also make carpet tiles with a backing containing post-industrial and/or post-consumer recycled materials, which we market under the *GlasBacRE* brand. In 2008, we introduced the *Convert*<sup>™</sup> collection of

carpet tile designed and manufactured with yarn containing varying degrees of post-consumer nylon, depending on the style and color. We received the 2010 Best of NeoCon Gold Award in the modular carpet category for our *Memphis<sup>sm</sup>* Collection, which is part of our *Convert* design platform.

Our carpet tile has become popular for a number of reasons. Carpet tile incorporating this reinforced backing may be easily removed and replaced, permitting rearrangement of furniture without the inconvenience and expense associated with removing, replacing or repairing other soft surface flooring products, including broadloom carpeting. Because a relatively small portion of a carpet installation often receives the bulk of

## **Table of Contents**

traffic and wear, the ability to rotate carpet tiles between high traffic and low traffic areas and to selectively replace worn tiles can significantly increase the average life and cost efficiency of the floorcovering. In addition, carpet tile facilitates access to sub-floor air delivery systems and telephone, electrical, computer and other wiring by lessening disruption of operations. It also eliminates the cumulative damage and unsightly appearance commonly associated with frequent cutting of conventional carpet as utility connections and disconnections are made. We believe that, within the overall floorcovering market, the worldwide demand for modular carpet is increasing as more customers recognize these advantages.

We use a number of conventional and technologically advanced methods of carpet construction to produce carpet tiles in a wide variety of colors, patterns, textures, pile heights and densities. These varieties are designed to meet both the practical and aesthetic needs of a broad spectrum of commercial interiors—particularly offices, healthcare facilities, airports, educational and other institutions, hospitality spaces, and retail facilities—and residential interiors. Our carpet tile systems permit distinctive styling and patterning that can be used to complement interior designs, to set off areas for particular purposes and to convey graphic information. While we continue to manufacture and sell a substantial portion of our carpet tile in standard styles, an increasing percentage of our modular carpet sales is custom or made-to-order product designed to meet customer specifications.

In addition to general uses of our carpet tile, we produce and sell a specially adapted version of our carpet tile for the healthcare facilities market. Our carpet tile possesses characteristics—such as the use of the *Intersept* antimicrobial, static-controlling nylon yarns, and thermally pigmented, colorfast yarns—which make it suitable for use in these facilities in place of hard surface flooring. Moreover, we launched our *FLOR* line of products to specifically target modular carpet sales to the residential market segment. Through our relationship with David Oakey Designs, we also have created modular carpet products (some of which are part of our *i2* product line) specifically designed for each of the education, hospitality and retail market segments.

We also manufacture and sell two-meter roll goods that are structure-backed and offer many of the advantages of both carpet tile and broadloom carpet. These roll goods are often used in conjunction with carpet tiles to create special design effects. Our current principal customers for these products are in the education, healthcare and government market segments.

### ***Broadloom Carpet***

We maintain a significant share of the high-end, designer-oriented broadloom carpet segment by combining innovative product design and short production and delivery times with a marketing strategy aimed at interior designers, architects and other specifiers. Our *Bentley Prince Street* designs emphasize the dramatic use of color and multi-dimensional texture. In addition, we have launched the *Prince Street House and Home* collection of high-style broadloom carpet and area rugs targeted at design-oriented residential consumers. We received the 2007 Best of NeoCon Silver Award in the modular category for the *Saturnia<sup>tm</sup>* Collection, which is made up of carpet tile and broadloom products.

### ***Other Products***

We sell a proprietary antimicrobial chemical compound under the registered trademark *Intersept* that we incorporate in all of our modular carpet products and have licensed to another company for use in air filters. We also sell our *TacTiles* carpet tile installation system, along with a variety of traditional adhesives and products for carpet installation and maintenance that are manufactured by a third party. In addition, we continue to manufacture and sell our *Intercell<sup>®</sup>* brand raised/access flooring product in Europe.

### ***Services***

For several years, we provided or arranged for commercial carpet installation services, primarily through a service provider network comprised of owned and aligned carpet dealer businesses. We decided to exit our owned dealer businesses, and in 2005 we completed the exit activities related to the owned dealer businesses. In early 2006, we sold certain assets relating to our aligned non-owned dealer network, and have since



## **Table of Contents**

discontinued its operations as well. We continue to provide turnkey project management services for national accounts and other large customers through our *InterfaceSERVICES*<sup>SM</sup> business.

### ***Marketing and Sales***

We have traditionally focused our carpet marketing strategy on major accounts, seeking to build lasting relationships with national and multinational end-users, and on architects, engineers, interior designers, contracting firms, and other specifiers who often make or significantly influence purchasing decisions. While most of our sales are in the corporate office segment, both new construction and renovation, we also emphasize sales in other segments, including retail space, government institutions, schools, healthcare facilities, tenant improvement space, hospitality centers, residences and home office space. Our marketing efforts are enhanced by the established and well-known brand names of our carpet products, including the *InterfaceFLOR*, *FLOR* and *Heuga* brands in modular carpet and *Bentley Prince Street* brand in broadloom carpet. Our exclusive consulting agreement with the award-winning, premier design firm David Oakey Designs enabled us to introduce more than 25 new carpet designs in the United States in 2010 alone.

An important part of our marketing and sales efforts involves the preparation of custom-made samples of requested carpet designs, in conjunction with the development of innovative product designs and styles to meet the customer's particular needs. Our mass customization initiative simplified our carpet manufacturing operations, which significantly improved our ability to respond quickly and efficiently to requests for samples. In most cases, we can produce samples to customer specifications in less than five days, which significantly enhances our marketing and sales efforts and has increased our volume of higher margin custom or made-to-order sales. In addition, through our websites, we have made it easy to view and request samples of our products. We also have technology which allows us to provide digital, simulated samples of our products, which helps reduce raw material and energy consumption associated with our samples.

We primarily use our internal marketing and sales force to market our carpet products. In order to implement our global marketing efforts, we have product showrooms or design studios in the United States, Canada, Mexico, Brazil, Denmark, England, Northern Ireland, France, Germany, Spain, Belgium, the Netherlands, India, Australia, Japan, Italy, Norway, United Arab Emirates, Russia, Singapore, Hong Kong and China. We expect to open offices in other locations around the world as necessary to capitalize on emerging marketing opportunities.

In 2010, we entered into a new distribution arrangement with the Bravo Network, which is comprised of 13 independent flooring distributors that provide distribution logistics throughout the United States. Under this arrangement, the Bravo Network offers an exclusive collection of 10 distinct styles of our carpet tile. The collection sold through the Bravo Network targets the industry's main street sector in the United States, comprised primarily of commercial customers purchasing non-specified products through flooring retail stores.

### ***Manufacturing***

We manufacture carpet at three locations in the United States and at facilities in the Netherlands, the United Kingdom, Australia and Thailand, and at our newest facility in China. Pursuant to our restructuring plan adopted in the fourth quarter of 2008, we have ceased manufacturing operations at our facility in Canada.

Having foreign manufacturing operations enables us to supply our customers with carpet from the location offering the most advantageous delivery times, duties and tariffs, exchange rates, and freight expense, and enhances our ability to develop a strong local presence in foreign markets. We believe that the ability to offer consistent products and services on a worldwide basis at attractive prices is an important competitive advantage in servicing multinational customers seeking global supply relationships. We will consider additional locations for manufacturing operations in other parts of the world as necessary to meet the demands of customers in international markets.

To the extent practicable, we seek to standardize our worldwide modular carpet manufacturing procedures. In connection with the implementation of this plan, we strive to establish global standards for our tufting equipment, yarn systems and product styling. We previously had changed our standard carpet tile size

## **Table of Contents**

to be 50 cm x 50 cm, which we believe has allowed us to reduce operational waste and fossil fuel energy consumption and to offer consistent product sizing for our global customers.

We also implemented a flexible-inputs carpet backing line at our modular carpet manufacturing facility in LaGrange, Georgia. Using next generation thermoplastic technology, the custom-designed backing line dramatically improves our ability to keep reclaimed and waste carpet in the production technical loop, and further permits us to explore other plastics and polymers as inputs. This process, which we call *Cool Blue*<sup>®</sup>, came on line for production of certain carpet styles in late 2005. In 2007, we implemented additional technology that more cleanly separates the face fiber and backing of reclaimed and waste carpet, thus making it easier to recycle some of its components and providing a purer supply of inputs for the *Cool Blue* process. This technology, which is part of our *ReEntry*<sup>®2.0</sup> carpet reclamation program, allows us to send some of the reclaimed face fiber back to our fiber supplier to be blended with virgin or other post-industrial materials and extruded into new fiber.

The environmental management systems of our floorcovering manufacturing facilities in LaGrange, Georgia, West Point, Georgia, City of Industry, California, Shelf, England, Northern Ireland, Australia, the Netherlands and Thailand are certified under International Standards Organization (ISO) Standard No. 14001.

Our significant international operations are subject to various political, economic and other uncertainties, including risks of restrictive taxation policies, foreign exchange restrictions, changing political conditions and governmental regulations. We also receive a substantial portion of our revenues in currencies other than U.S. dollars, which makes us subject to the risks inherent in currency translations. Although our ability to manufacture and ship products from facilities in several foreign countries reduces the risks of foreign currency fluctuations we might otherwise experience, we also engage from time to time in hedging programs intended to further reduce those risks.

## ***Competition***

We compete, on a global basis, in the sale of our floorcovering products with other carpet manufacturers and manufacturers of vinyl and other types of floorcoverings. Although the industry has experienced significant consolidation, a large number of manufacturers remain in the industry. We believe we are the largest manufacturer of modular carpet in the world. However, a number of domestic and foreign competitors manufacture modular carpet as one segment of their business, and some of these competitors have financial resources greater than ours. In addition, some of the competing carpet manufacturers have the ability to extrude at least some of their requirements for fiber used in carpet products, which decreases their dependence on third party suppliers of fiber.

We believe the principal competitive factors in our primary floorcovering markets are brand recognition, quality, design, service, broad product lines, product performance, marketing strategy and pricing. In the corporate office market segment, modular carpet competes with various floorcoverings, of which broadloom carpet is the most common. The quality, service, design, better and longer average product performance, flexibility (design options, selective rotation or replacement, use in combination with roll goods) and convenience of our modular carpet are our principal competitive advantages.

We believe we have competitive advantages in several other areas as well. First, our exclusive relationship with David Oakey Designs allows us to introduce numerous innovative and attractive floorcovering products to our customers. Additionally, we believe that our global manufacturing capabilities are an important competitive advantage in serving the needs of multinational corporate customers. We believe that the incorporation of the *Intersept* antimicrobial chemical agent into the backing of our modular carpet enhances our ability to compete successfully across all of our market segments generally, and specifically with resilient tile in the healthcare market.

In addition, we believe that our goal and commitment to be ecologically sustainable by 2020 is a brand-enhancing, competitive strength as well as a strategic initiative. Increasingly, our customers are concerned about the environmental and broader ecological implications of their operations and the products they use in them. Our leadership, knowledge and expertise in the area, especially in the green building

## **Table of Contents**

movement and the related LEED certification program, resonate deeply with many of our customers and prospects around the globe, and these businesses are increasingly making purchase decisions based on green factors. Our modular carpet products historically have had inherent installation and maintenance advantages that translated into greater efficiency and waste reduction. We have further enhanced the green quality of our modular carpet in our highly successful *i2* product line, and we are using raw materials and production technologies, such as our *Cool Blue* backing line and our *ReEntry 2.0* reclaimed carpet separation process, that directly reduce the adverse impact of those operations on the environment and limit our dependence on petrochemicals.

To further raise awareness of our goal of becoming sustainable, we launched our *Mission Zero* global branding initiative, which represents our mission to eliminate any negative impact our companies may have on the environment by the year 2020. As part of this initiative, our *Mission Zero* logo appears on many of our marketing and merchandising materials distributed throughout the world. To further our *Mission Zero* goals, we partnered with other like-minded organizations to launch the website [missionzero.org](http://missionzero.org) in 2008 to facilitate the sharing of ideas, best practices and resources in the area of sustainability.

## **Interior Fabrics**

In 2007, we sold our Fabrics Group business segment to a third party. This business designs, manufactures and markets specialty fabrics for open plan office furniture systems and other commercial interiors. In 2006, we sold our European fabrics business to an entity formed by the business's management team. Current and prior periods have been restated to include the results of operations and related disposal costs, gains and losses for these businesses as discontinued operations. In addition, assets and liabilities of these businesses have been reported in assets and liabilities held for sale for all reported periods.

## **Specialty Products**

In 2007, we sold Pandel, Inc., our subsidiary that historically conducted our Specialty Products business segment. Pandel produces vinyl carpet tile backing and specialty mat and foam products.

## **Product Design, Research and Development**

We maintain an active research, development and design staff of approximately 65 people and also draw on the research and development efforts of our suppliers, particularly in the areas of fibers, yarns and modular carpet backing materials. Our research and development costs were \$13.9 million, \$12.7 million and \$15.3 million in 2010, 2009, and 2008, respectively.

Our research and development team provides technical support and advanced materials research and development for the entire family of Interface companies. The team assisted in the development of our *NexStep*<sup>®</sup> backing, which employs moisture-impervious polycarbonate precoat technology with a chlorine-free urethane foam secondary backing, and also helped develop a post-consumer recycled content, polyvinyl chloride, or PVC, extruded sheet process that has been incorporated into our *GlasBacRE* modular carpet backing. Our post-consumer recycled content PVC extruded sheet exemplifies our commitment to closing-the-loop in recycling. More recently, this team developed our patented *TacTiles* carpet tile installation system, which uses small squares of adhesive plastic film to connect intersecting carpet tiles. The team also helped implement our *Cool Blue* flexible inputs backing line and our *ReEntry 2.0* reclaimed carpet separation technology and post-consumer recycling technology for nylon face fibers. With a goal of supporting sustainable product designs in floorcoverings applications, we continue to evaluate renewable polymers for use in our products.

Our research and development team also is the coordinator of our QUEST and EcoSense initiatives (discussed below under Environmental Initiatives ) and supports the dissemination, consultancies and technical communication of our global sustainability endeavors. This team also provides all biochemical and technical support to *Intersept* antimicrobial chemical product initiatives.

## **Table of Contents**

Innovation and increased customization in product design and styling are the principal focus of our product development efforts. Our carpet design and development team is recognized as an industry leader in carpet design and product engineering for the commercial and institutional markets.

David Oakey Designs provides carpet design and consulting services to our floorcovering businesses pursuant to a consulting agreement with us. David Oakey Designs' services under the agreement include creating commercial carpet designs for use by our floorcovering businesses throughout the world, and overseeing product development, design and coloration functions for our modular carpet business in North America. The current agreement runs through April 2011, and we are in discussions to further extend the term of the agreement. While the agreement is in effect, David Oakey Designs cannot provide similar services to any other carpet company. Through our relationship with David Oakey Designs, we introduced more than 25 new carpet designs in 2010 alone, and have enjoyed considerable success in winning U.S. carpet industry awards.

David Oakey Designs also contributed to our ability to efficiently produce many products from a single yarn system. Our mass customization production approach evolved, in major part, from this concept. In addition to increasing the number and variety of product designs, which enables us to increase high margin custom sales, the mass customization approach increases inventory turns and reduces inventory levels (for both raw materials and standard products) and their related costs because of our more rapid and flexible production capabilities.

Our *i2* product line which includes, among others, our patented *Entropy* modular carpet product represents an innovative breakthrough in the design of modular carpet. The *i2* line introduced and features mergeable dye lots, cost-efficient installation and maintenance, interactive flexibility and recycled and recyclable materials. Some of these products may be installed without regard to the directional orientation of the carpet tile, and their features also make installation, maintenance and replacement of modular carpet easier, less expensive and less wasteful.

## **Environmental Initiatives**

In the latter part of 1994, we commenced a new industrial ecological sustainability initiative called EcoSense, inspired in part by the interest of customers concerned about the environmental implications of how they and their suppliers do business. EcoSense, which includes our QUEST waste reduction initiative, is directed towards the elimination of energy and raw materials waste in our businesses, and, on a broader and more long-term scale, the practical reclamation and ultimate restoration of shared environmental resources. The initiative involves a commitment by us:

to learn to meet our raw material and energy needs through recycling of carpet and other petrochemical products and harnessing benign energy sources; and

to pursue the creation of new processes to help sustain the earth's non-renewable natural resources.

We have engaged some of the world's leading authorities on global ecology as environmental advisors. The list of advisors includes: Paul Hawken, author of *The Ecology of Commerce: A Declaration of Sustainability* and *The Next Economy*, and co-author with Amory Lovins and Hunter Lovins of *Natural Capitalism: Creating the Next Industrial Revolution*; Mr. Lovins, energy consultant and co-founder of the Rocky Mountain Institute; John Picard, President of E2 Environmental Enterprises; Jonathan Porritt, director of Forum for the Future; Bill Browning, fellow and former director of the Rocky Mountain Institute's Green Development Services; Dr. Karl-Henrik Robert, founder of The Natural Step; Janine M. Benyus, author of *Biomimicry*; Walter Stahel, Swiss businessman and seminal thinker on environmentally responsible commerce; and Bob Fox, renowned architect.

Our leadership, knowledge and expertise in this area, especially in the green building movement and the related LEED certification program, resonate deeply with many of our customers and prospects around the globe, and these

businesses are increasingly making purchase decisions based on green factors. As more customers in our target markets share our view that sustainability is good business and not just good deeds,



## **Table of Contents**

our acknowledged leadership position should strengthen our brands and provide a differentiated advantage in competing for business.

In 2006, we launched *InterfaceRAISE*<sup>™</sup>, our consulting business that helps clients imagine, plan and execute new ways of advancing business goals while responding to the needs of society and the environment. The operations of this business are not a significant percentage of our consolidated operations.

## **Backlog**

Our backlog of unshipped orders was approximately \$137.7 million at February 27, 2011, compared with approximately \$112.5 million at February 28, 2010. Historically, backlog is subject to significant fluctuations due to the timing of orders for individual large projects and currency fluctuations. All of the backlog orders at February 27, 2011 are expected to be shipped during the succeeding six to nine months.

## **Patents and Trademarks**

We own numerous patents in the United States and abroad on floorcovering products and on manufacturing processes. The duration of United States patents is between 14 and 20 years from the date of filing of a patent application or issuance of the patent; the duration of patents issued in other countries varies from country to country. We maintain an active patent and trade secret program in order to protect our proprietary technology, know-how and trade secrets. Although we consider our patents to be very valuable assets, we consider our know-how and technology even more important to our current business than patents, and, accordingly, believe that expiration of existing patents or nonissuance of patents under pending applications would not have a material adverse effect on our operations.

We also own many trademarks in the United States and abroad. In addition to the United States, the primary countries in which we have registered our trademarks are the United Kingdom, Germany, Italy, France, Canada, Australia, Japan, and various countries in Central and South America. Some of our more prominent registered trademarks include: *Interface*<sup>®</sup>, *InterfaceFLOR*, *Heuga*, *Intersept*, *GlasBac*, *Bentley Prince Street*, *FLOR*, *Intercell*, and *Mission Zero*. Trademark registrations in the United States are valid for a period of 10 years and are renewable for additional 10-year periods as long as the mark remains in actual use. The duration of trademarks registered in other countries varies from country to country.

## **Financial Information by Operating Segments and Geographic Areas**

The Notes to Consolidated Financial Statements appearing in Item 8 of this Report set forth information concerning our sales, income and assets by operating segments, and our sales and long-lived assets by geographic areas. Additional information regarding sales by operating segment is set forth in Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations.

## **Employees**

At January 2, 2011, we employed a total of 3,421 employees worldwide. Of such employees, 1,859 were clerical, staff, sales, supervisory and management personnel and 1,562 were manufacturing personnel. We also utilized the services of 146 temporary personnel as of January 2, 2011.

Some of our production employees in Australia and the United Kingdom are represented by unions. In the Netherlands, a Works Council, the members of which are Interface employees, is required to be consulted by management with respect to certain matters relating to our operations in that country, such as a change in control of Interface Europe B.V. (our modular carpet subsidiary based in the Netherlands), and the approval of the Council is

required for some of our actions, including changes in compensation scales or employee benefits. Our management believes that its relations with the Works Council, the unions and all of our employees are good.

**Table of Contents****Environmental Matters**

Our operations are subject to laws and regulations relating to the generation, storage, handling, emission, transportation and discharge of materials into the environment. The costs of complying with environmental protection laws and regulations have not had a material adverse impact on our financial condition or results of operations in the past and are not expected to have a material adverse impact in the future. The environmental management systems of our floorcovering manufacturing facilities in LaGrange, Georgia, West Point, Georgia, City of Industry, California, Shelf, England, Northern Ireland, Australia, the Netherlands and Thailand are certified under ISO Standard No. 14001.

**Executive Officers of the Registrant**

Our executive officers, their ages as of January 2, 2011, and their principal positions with us are set forth below. Executive officers serve at the pleasure of the Board of Directors.

<b>Name</b>	<b>Age</b>	<b>Principal Position(s)</b>
Daniel T. Hendrix	56	President and Chief Executive Officer
Robert A. Coombs	52	Senior Vice President
Patrick C. Lynch	41	Senior Vice President and Chief Financial Officer
Lindsey K. Parnell	53	Senior Vice President
John R. Wells	49	Senior Vice President
Raymond S. Willoch	52	Senior Vice President-Administration, General Counsel and Secretary
Maria C. Davlantes	42	Chief Marketing Officer

*Mr. Hendrix* joined us in 1983 after having worked previously for a national accounting firm. He was promoted to Treasurer in 1984, Chief Financial Officer in 1985, Vice President-Finance in 1986, Senior Vice President in October 1995, Executive Vice President in October 2000, and President and Chief Executive Officer in July 2001. He was elected to the Board in October 1996 and has served on the Executive Committee of the Board since July 2001.

*Mr. Coombs* originally worked for us from 1988 to 1993 as a marketing manager for our *Heuga* carpet tile operations in the United Kingdom and later for all of our European floorcovering operations. In 1996, Mr. Coombs returned to us as Managing Director of our Australian operations. He was promoted in 1998 to Vice President-Sales and Marketing, Asia-Pacific, with responsibility for Australian operations and sales and marketing in Asia, which was followed by a promotion to Senior Vice President, Asia-Pacific. He was promoted to Senior Vice President, European Sales, in May 1999 and Senior Vice President, European Sales and Marketing, in April 2000. In February 2001, he was promoted to President and Chief Executive Officer of Interface Overseas Holdings, Inc. with responsibility for all of our floorcoverings operations in both Europe and the Asia-Pacific region, and he became a Vice President of Interface. In September 2002, Mr. Coombs relocated back to Australia, retaining responsibility for our floorcovering operations in the Asia-Pacific region while Mr. Parnell (see below) assumed responsibility for floorcovering operations in Europe. Mr. Coombs was promoted to Senior Vice President of Interface in July 2008.

*Mr. Lynch* joined us in 1996 after having previously worked for a national accounting firm. He became Assistant Corporate Controller in 1998 and Assistant Vice President and Corporate Controller in 2000. Mr. Lynch was promoted to Vice President and Chief Financial Officer in July 2001. Mr. Lynch was promoted to Senior Vice President in March 2007.

*Mr. Parnell* was the Production Director for Firth Carpets (our former European broadloom operations) at the time it was acquired by us in 1997. In 1998, Mr. Parnell was promoted to Vice President, Operations for the United Kingdom, and in 1999 he was promoted to Senior Vice President, Operations for our entire European floorcovering division. In September 2002, he was promoted to President and Chief Executive Officer of our floorcovering operations in Europe, and became a Vice President of Interface in October 2002. Mr. Parnell was promoted to Senior Vice President of Interface in July 2008.

## **Table of Contents**

*Mr. Wells* joined us in February 1994 as Vice President-Sales of Interface Flooring Systems, Inc. (now InterfaceFLOR, LLC), our principal U.S. modular carpet subsidiary. Mr. Wells was promoted to Senior Vice President-Sales & Marketing of Interface Flooring Systems in October 1994. He was promoted to Vice President of Interface and President of Interface Flooring Systems in July 1995. In March 1998, Mr. Wells was also named President of both Prince Street Technologies, Ltd. and Bentley Mills, Inc., making him President of all three of our U.S. carpet mills at that time. In November 1999, Mr. Wells was named Senior Vice President of Interface, and President and Chief Executive Officer of Interface Americas Holdings, LLC (formerly Interface Americas, Inc.), thereby assuming operations responsibility for all of our floorcovering businesses in the Americas.

*Mr. Willoch*, who previously practiced with an Atlanta law firm, joined us in June 1990 as Corporate Counsel. He was promoted to Assistant Secretary in 1991, Assistant Vice President in 1993, Vice President in January 1996, Secretary and General Counsel in August 1996, and Senior Vice President in February 1998. In July 2001, he was named Senior Vice President-Administration and assumed corporate responsibility for various staff functions.

*Ms. Davlantes* joined us in May 2008 as Senior Vice President of Marketing for FLOR, our residential carpet tile business. In November 2009, she was promoted to Chief Marketing Officer of Interface, while still maintaining her responsibilities at FLOR. Prior to joining us, Ms. Davlantes had acquired 17 years of marketing experience with Spiegel, McKinsey & Company, Charcol and BP.

## **Available Information**

We make available free of charge on or through our Internet website our annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934 as soon as reasonably practicable after we electronically file such material with, or furnish it to, the SEC. Our Internet address is <http://www.interfaceglobal.com>.

## **Forward-Looking Statements**

This report on Form 10-K contains forward-looking statements within the meaning of the Securities Act of 1933, and the Securities Exchange Act of 1934, and the Private Securities Litigation Reform Act of 1995. Words such as believes, anticipates, plans, expects and similar expressions are intended to identify forward-looking statements. Forward-looking statements include statements regarding the intent, belief or current expectations of our management team, as well as the assumptions on which such statements are based. Any forward-looking statements are not guarantees of future performance and involve a number of risks and uncertainties that could cause actual results to differ materially from those contemplated by such forward-looking statements. We undertake no obligation to update or revise forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over time. Important factors currently known to management that could cause actual results to differ materially from those in forward-looking statements include risks and uncertainties associated with economic conditions in the commercial interiors industry as well as the risks and uncertainties discussed in Item 1A, Risk Factors .

**Table of Contents**

**ITEM 1A. RISK FACTORS**

*You should carefully consider the following factors, in addition to the other information included in this Annual Report on Form 10-K and the other documents incorporated herein by reference, before deciding whether to purchase or sell our common stock. Any or all of the following risk factors could have a material adverse effect on our business, financial condition, results of operations and prospects.*

**General Business Risks**

***The ongoing worldwide financial and credit crisis could have a material adverse effect on our business, financial condition and results of operations.***

The ongoing worldwide financial and credit crisis has reduced the availability of liquidity and credit to fund the continuation and expansion of many business operations worldwide. This shortage of liquidity and credit, combined with recent substantial losses in worldwide equity markets, could lead to an extended worldwide economic recession and result in a material adverse effect on our business, financial condition and results of operations. Specifically, the limited availability of credit and liquidity adversely affects the ability of customers and suppliers to obtain financing for significant purchases and operations. Consequently, customers may defer, delay or cancel renovation and construction projects where our carpet is used, resulting in decreased orders and sales for us, and they also may not be able to pay us for those products and services we already have provided to them. For the same reasons, suppliers may not be able to produce and deliver raw materials and other goods and services that we have ordered from them, thus disrupting our own manufacturing operations. In addition, our ability to obtain funding from capital markets may be severely restricted at a time when we would like, or need, to access those markets. This inability to obtain that funding could prevent us from pursuing important strategic growth plans, from reacting to changing economic and business conditions, and from refinancing existing debt (which in turn could lead to a default on our debt). The financial and credit crisis also could have an impact on the lenders under our credit facilities, causing them to fail to meet their obligations to provide us with loans and letters of credit, which are important sources of liquidity for us.

Our domestic revolving credit facility matures in December 2012. We cannot assure you that we will be able to renegotiate or refinance this debt on commercially reasonable terms, or at all, especially given the ongoing worldwide financial and credit crisis.

***Sales of our principal products have been and may continue to be affected by adverse economic cycles in the renovation and construction of commercial and institutional buildings.***

Sales of our principal products are related to the renovation and construction of commercial and institutional buildings. This activity is cyclical and has been affected by the strength of a country's or region's general economy, prevailing interest rates and other factors that lead to cost control measures by businesses and other users of commercial or institutional space. The effects of cyclicity upon the corporate office segment tend to be more pronounced than the effects upon the institutional segment. Historically, we have generated more sales in the corporate office segment than in any other market. The effects of cyclicity upon the new construction segment of the market also tend to be more pronounced than the effects upon the renovation segment. These effects may recur and could be more pronounced if the current global economic conditions do not improve or are further weakened.

***We compete with a large number of manufacturers in the highly competitive commercial floorcovering products market, and some of these competitors have greater financial resources than we do.***

The commercial floorcovering industry is highly competitive. Globally, we compete for sales of floorcovering products with other carpet manufacturers and manufacturers of other types of floorcovering. Although the industry has experienced significant consolidation, a large number of manufacturers remain in the industry. Some of our competitors, including a number of large diversified domestic and foreign companies who manufacture modular carpet as one segment of their business, have greater financial resources than we do.

**Table of Contents**

***Our success depends significantly upon the efforts, abilities and continued service of our senior management executives and our principal design consultant, and our loss of any of them could affect us adversely.***

We believe that our success depends to a significant extent upon the efforts and abilities of our senior management executives. In addition, we rely significantly on the leadership that David Oakey of David Oakey Designs provides to our internal design staff. Specifically, David Oakey Designs provides product design/production engineering services to us under an exclusive consulting contract that contains non-competition covenants. Our current agreement with David Oakey Designs extends to April 2011. The loss of any of these key persons could have an adverse impact on our business because each has a great deal of knowledge, training and experience in the carpet industry particularly in the areas of sales, marketing, operations, product design and management and could not easily or quickly be replaced.

***Our substantial international operations are subject to various political, economic and other uncertainties that could adversely affect our business results, including by restrictive taxation or other government regulation and by foreign currency fluctuations.***

We have substantial international operations. In 2010, approximately half of our net sales and a significant portion of our production were outside the United States, primarily in Europe and Asia-Pacific. Our corporate strategy includes the expansion and growth of our international business on a worldwide basis. As a result, our operations are subject to various political, economic and other uncertainties, including risks of restrictive taxation policies, changing political conditions and governmental regulations. We also make a substantial portion of our net sales in currencies other than U.S. dollars (approximately half of 2010 net sales), which subjects us to the risks inherent in currency translations. The scope and volume of our global operations make it impossible to eliminate completely all foreign currency translation risks as an influence on our financial results.

***Large increases in the cost of petroleum-based raw materials could adversely affect us if we are unable to pass these cost increases through to our customers.***

Petroleum-based products comprise the predominant portion of the cost of raw materials that we use in manufacturing. While we attempt to match cost increases with corresponding price increases, continued volatility in the cost of petroleum-based raw materials could adversely affect our financial results if we are unable to pass through such price increases to our customers.

***Unanticipated termination or interruption of any of our arrangements with our primary third party suppliers of synthetic fiber could have a material adverse effect on us.***

The unanticipated termination or interruption of any of our supply arrangements with our current suppliers of synthetic fiber (nylon), which typically are not pursuant to long-term agreements, could have a material adverse effect on us because we do not have the capability to manufacture our own fiber for use in our carpet products. If any of our supply arrangements with our primary suppliers of synthetic fiber is terminated or interrupted, we likely would incur increased manufacturing costs and experience delays in our manufacturing process (thus resulting in decreased sales and profitability) associated with shifting more of our synthetic fiber purchasing to another synthetic fiber supplier.

***We have a significant amount of indebtedness, which could have important negative consequences to us.***

Our significant indebtedness could have important negative consequences to us, including:

making it more difficult for us to satisfy our obligations with respect to such indebtedness;

increasing our vulnerability to adverse general economic and industry conditions;



limiting our ability to obtain additional financing to fund capital expenditures, acquisitions or other growth initiatives, and other general corporate requirements;

**Table of Contents**

requiring us to dedicate a substantial portion of our cash flow from operations to interest and principal payments on our indebtedness, thereby reducing the availability of our cash flow to fund capital expenditures, acquisitions or other growth initiatives, and other general corporate requirements;

limiting our flexibility in planning for, or reacting to, changes in our business and the industry in which we operate;

placing us at a competitive disadvantage compared to our less leveraged competitors; and

limiting our ability to refinance our existing indebtedness as it matures.

As a consequence of our level of indebtedness, a substantial portion of our cash flow from operations must be dedicated to debt service requirements. In addition, the terms of our primary revolving credit facility in the U.S. and the indenture governing our 75/8% Senior Notes due 2018 limit our ability and the ability of our subsidiaries to, among other things, incur additional indebtedness, pay dividends or make certain other restricted payments or investments in certain situations, consummate certain asset sales, enter into certain transactions with affiliates, create liens, merge or consolidate with any other person, or sell, assign, transfer, lease, convey or otherwise dispose of all or substantially all of our assets. They also require us to comply with certain other reporting, affirmative and negative covenants and, at times, meet certain financial tests. If we fail to satisfy these tests or comply with these covenants, a default may occur, in which case the lenders could accelerate the debt as well as any other debt to which cross-acceleration or cross-default provisions apply. We cannot assure you that we would be able to renegotiate, refinance or otherwise obtain the necessary funds to satisfy these obligations.

***The market price of our common stock has been volatile and the value of your investment may decline.***

The market price of our Class A common stock has been volatile in the past and may continue to be volatile going forward. Such volatility may cause precipitous drops in the price of our Class A common stock on the Nasdaq Global Select Market and may cause your investment in our common stock to lose significant value. As a general matter, market price volatility has had a significant effect on the market values of securities issued by many companies for reasons unrelated to their operating performance. We thus cannot predict the market price for our common stock going forward.

***Our earnings in a future period could be adversely affected by non-cash adjustments to goodwill, if a future test of goodwill assets indicates a material impairment of those assets.***

As prescribed by accounting standards governing goodwill and other intangible assets, we undertake an annual review of the goodwill asset balance reflected in our financial statements. Our review is conducted during the fourth quarter of the year, unless there has been a triggering event prescribed by applicable accounting rules that warrants an earlier interim testing for possible goodwill impairment. In the past, we have had non-cash adjustments for goodwill impairment as a result of such testings (\$61.2 million in 2008, \$44.5 million in 2007, and \$20.7 million in 2006). A future goodwill impairment test may result in a future non-cash adjustment, which could adversely affect our earnings for any such future period.

***Our Chairman, together with other insiders, currently has sufficient voting power to elect a majority of our Board of Directors.***

Our Chairman, Ray C. Anderson, beneficially owns approximately 47% of our outstanding Class B common stock. The holders of the Class B common stock are entitled, as a class, to elect a majority of our Board of Directors.

Therefore, Mr. Anderson, together with other insiders, has sufficient voting power to elect a majority of the Board of Directors. On all other matters submitted to the shareholders for a vote, the holders of the Class B common stock generally vote together as a single class with the holders of the Class A common stock. Mr. Anderson's beneficial ownership of the outstanding Class A and Class B common stock combined is approximately 6%.

**Table of Contents**

***Our Rights Agreement could discourage tender offers or other transactions for our stock that could result in shareholders receiving a premium over the market price for our stock.***

Our Board of Directors has adopted a Rights Agreement pursuant to which holders of our common stock will be entitled to purchase from us a fraction of a share of our Series B Participating Cumulative Preferred Stock if a third party acquires beneficial ownership of 15% or more of our common stock without our consent. In addition, the holders of our common stock will be entitled to purchase the stock of an Acquiring Person (as defined in the Rights Agreement) at a discount upon the occurrence of triggering events. These provisions of the Rights Agreements could have the effect of discouraging tender offers or other transactions that could result in shareholders receiving a premium over the market price for our common stock.

**ITEM 1B. UNRESOLVED STAFF COMMENTS**

None.

**ITEM 2. PROPERTIES**

We maintain our corporate headquarters in Atlanta, Georgia in approximately 20,000 square feet of leased space. The following table lists our principal manufacturing facilities and other material physical locations (some locations are comprised of multiple buildings), all of which we own except as otherwise noted:

<b>Location</b>	<b>Segment</b>	<b>Floor Space (Sq. Ft.)</b>
Bangkok, Thailand	Modular Carpet	275,946
Craigavon, N. Ireland(1)	Modular Carpet	80,986
LaGrange, Georgia	Modular Carpet	539,545
LaGrange, Georgia(1)	Modular Carpet	209,337
Picton, Australia	Modular Carpet	98,774
Scherpenzeel, the Netherlands	Modular Carpet	245,420
Scherpenzeel, the Netherlands(1)	Modular Carpet	121,515
Shelf, England	Modular Carpet	206,882
West Point, Georgia	Modular Carpet	250,000
Taicang, China(1)	Modular Carpet	71,375
City of Industry, California(1)	Bentley Prince Street	558,596

(1) Leased.

We maintain marketing offices in over 70 locations in over 30 countries and distribution facilities in approximately 40 locations in six countries. Most of our marketing locations and many of our distribution facilities are leased.

We believe that our manufacturing and distribution facilities and our marketing offices are sufficient for our present operations. We will continue, however, to consider the desirability of establishing additional facilities and offices in other locations around the world as part of our business strategy to meet expanding global market demands.

Substantially all of our owned properties in the United States, Europe and Australia are subject to mortgages, which secure borrowings under our debt instruments.

**ITEM 3. *LEGAL PROCEEDINGS***

We are subject to various legal proceedings in the ordinary course of business, none of which is required to be disclosed under this Item 3.

**ITEM 4. *RESERVED***

**Table of Contents****PART II****ITEM 5. MARKET FOR THE REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES**

Our Class A Common Stock is traded on the Nasdaq Global Select Market under the symbol IFSIA. Our Class B Common Stock is not publicly traded but is convertible into Class A Common Stock on a one-for-one basis. As of March 1, 2011, we had 643 holders of record of our Class A Common Stock and 89 holders of record of our Class B Common Stock. We estimate that there are in excess of 7,700 beneficial holders of our Class A Common Stock. The following table sets forth, for the periods indicated, the high and low intraday prices of the Company's Class A Common Stock on the Nasdaq Global Select Market as well as dividends paid during such periods.

	<b>High</b>	<b>Low</b>	<b>Dividends per Share</b>
<b>2011</b>			
First Quarter (through March 1, 2011)	\$ 17.95	\$ 15.20	
<b>2010</b>			
Fourth Quarter	\$ 17.15	\$ 13.90	\$ 0.02
Third Quarter	14.65	10.34	0.01
Second Quarter	14.42	10.08	0.01
First Quarter	11.90	7.05	0.0025
<b>2009</b>			
Fourth Quarter	\$ 8.99	\$ 6.90	\$ 0.0025
Third Quarter	9.01	5.22	0.0025
Second Quarter	7.02	3.08	0.0025
First Quarter	5.12	1.45	0.0025

Future declaration and payment of dividends is at the discretion of our Board, and depends upon, among other things, our investment policy and opportunities, results of operations, financial condition, cash requirements, future prospects, and other factors that may be considered relevant by our Board at the time of its determination. Such other factors include limitations contained in the agreement for our primary revolving credit facility and in an indenture for our public indebtedness, each of which specify conditions as to when any dividend payments may be made. As such, we may discontinue our dividend payments in the future if our Board determines that a cessation of dividend payments is proper in light of the factors indicated above.

**Table of Contents****Stock Performance**

The following graph and table compare, for the five-year period ended January 2, 2011, the Company's total returns to shareholders (stock price plus dividends, divided by beginning stock price) with that of (i) all companies listed on the Nasdaq Composite Index, and (ii) a self-determined peer group comprised primarily of companies in the commercial interiors industry, assuming an initial investment of \$100 in each on January 1, 2006.

**Comparison of 5 Year Cumulative Total Return  
Assumes Initial Investment of \$100**

	<b>1/1/06</b>	<b>12/31/06</b>	<b>12/30/07</b>	<b>12/28/08</b>	<b>1/3/10</b>	<b>1/2/11</b>
<b>Interface, Inc.</b>	\$ 100	\$ 173	\$ 201	\$ 63	\$ 104	\$ 197
<b>NASDAQ Composite Index</b>	\$ 100	\$ 110	\$ 123	\$ 71	\$ 107	\$ 126
<b>Self-Determined Peer Group (13 Stocks)</b>	\$ 100	\$ 104	\$ 101	\$ 40	\$ 58	\$ 80

*Notes to Performance Graph*

- (1) The lines represent annual index levels derived from compound daily returns that include all dividends.
- (2) The indices are re-weighted daily, using the market capitalization on the previous trading day.
- (3) If the annual interval, based on the fiscal year-end, is not a trading day, the preceding trading day is used.
- (4) The index level was set to \$100 as of 1/1/06 (the last day of fiscal 2005).
- (5) The Company's fiscal year ends on the Sunday nearest December 31.
- (6) The following companies are included in the Self-Determined Peer Group depicted above: Actuant Corp.; Acuity Brands, Inc.; Albany International Corp., BE Aerospace, Inc.; The Dixie Group, Inc.; Herman Miller, Inc.; HNI Corporation (formerly known as Hon Industries, Inc.); Kimball International, Inc.; Knoll, Inc. (beginning in March, 2005 upon trading commencement); Mohawk Industries, Inc.; Steelcase, Inc.; Unifi, Inc.; and USG Corp.

**Table of Contents****ITEM 6. SELECTED FINANCIAL DATA**

We derived the summary consolidated financial data presented below from our audited consolidated financial statements and the notes thereto for the years indicated. You should read the summary financial data presented below together with the audited consolidated financial statements and notes thereto included within this document. Amounts for all periods presented have been adjusted for discontinued operations.

	<b>Selected Financial Data(1)</b>				
	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>	<b>2006</b>
	<b>(In thousands, except per share data and ratios)</b>				
Net sales	\$ 961,827	\$ 859,888	\$ 1,082,344	\$ 1,081,273	\$ 914,659
Cost of sales	625,066	576,871	710,299	703,751	603,551
Operating income(2)	92,729	62,994	41,659	129,391	99,621
Income (loss) from continuing operations(3)(4)	10,070	12,673	(34,513)	58,972	36,235
Loss from discontinued operations, net of tax(5)	(736)	(909)	(5,154)	(68,660)	(24,092)
Loss on disposal of discontinued operations					(1,723)
Net income (loss) attributable to Interface, Inc.	8,283	10,918	(40,873)	(10,812)	9,992
Income (loss) from continuing operations per common share attributable to Interface, Inc.(6)					
Basic	\$ 0.14	\$ 0.19	\$ (0.58)	\$ 0.94	\$ 0.65
Diluted	\$ 0.14	\$ 0.19	\$ (0.58)	\$ 0.93	\$ 0.64
Average Shares Outstanding(6)					
Basic	63,794	63,213	61,439	61,425	55,398
Diluted	64,262	63,308	61,439	61,938	56,374
Cash dividends per common share	\$ 0.0425	\$ 0.01	\$ 0.12	\$ 0.08	\$
Property additions	31,715	8,753	29,300	40,592	28,540
Depreciation and amortization	27,927	25,189	23,664	22,487	21,750
Working capital	\$ 224,573	\$ 236,630	\$ 221,323	\$ 238,578	\$ 380,253
Total assets	755,433	727,239	706,035	835,232	928,340
Total long-term debt	294,428	280,184	287,588	310,000	411,365
Shareholders equity(4)	248,872	246,181	217,437	301,116	279,900
Current ratio(7)	2.3	2.6	2.4	2.3	3.2

(1) In the third quarter of 2007, we sold substantially all of the assets related to our Fabrics Group business segment. The balances have been adjusted to reflect the discontinued operations of this business. For further analysis, see Notes to Consolidated Financial Statements – Discontinued Operations included in Item 8 of this Report.



- (2) In the first quarter of 2010, we recorded a restructuring charge of \$3.1 million. In the first quarter of 2009, we recorded a restructuring charge of \$5.7 million. In the second quarter of 2009, we recorded a restructuring charge of \$1.9 million. In the second quarter of 2009, we recorded income from litigation settlements of \$5.9 million. In the fourth quarter of 2008, we recorded a restructuring charge of \$11.0 million. Also in the fourth quarter of 2008, we recorded an impairment charge of \$61.2 million related to the goodwill of our Bentley Prince Street business segment. In the first quarter of 2007, we disposed of our Pandel business, which comprised our Specialty Products business segment, and recognized a loss of \$1.9 million on this disposition.
- (3) Included in the 2010 income from continuing operations are pre-tax expenses of \$44.4 million related to bond retirement. For further information, see Notes to Consolidated Financial Statements Borrowings included in Item 8 of this Report. Included in the 2008 loss from continuing operations is tax expense of \$13.3 million related to the anticipated repatriation in 2009 of foreign earnings. For further analysis, see Notes to Consolidated Financial Statements Taxes on Income included in Item 8 of this Report.

**Table of Contents**

- (4) Amounts for all periods presented have been adjusted to reflect the adoption of a new accounting standard that governs the treatment of non-controlling interests in subsidiaries. This standard was adopted by us in the first quarter of 2009.
- (5) Included in loss from discontinued operations, net of tax, are goodwill and other intangible asset impairment charges of \$48.3 million in 2007 and \$20.7 million in 2006. Also included in loss from discontinued operations, net of tax, are charges for write-offs and impairments of other assets of \$5.2 million in 2008 and \$8.8 million in 2007.
- (6) Amounts for all periods presented have been adjusted to reflect the adoption of a new accounting standard regarding the treatment of unvested restricted shares which have the right to receive dividends. This standard was adopted by us in the first quarter of 2009.
- (7) For purposes of computing our current ratio: (a) current assets include assets of businesses held for sale of \$1.2 million, \$1.5 million, \$3.2 million, \$4.8 million and \$158.3 million in fiscal years 2010, 2009, 2008, 2007 and 2006, respectively, and (b) current liabilities include liabilities of businesses held for sale of \$0.2 million and \$22.9 million in fiscal years 2007 and 2006, respectively.

**ITEM 7. *MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS***

**General**

Our revenues are derived from sales of floorcovering products, primarily modular and broadloom carpet. Our business, as well as the commercial interiors industry in general, is cyclical in nature and is impacted by economic conditions and trends that affect the markets for commercial and institutional business space. The commercial interiors industry, including the market for floorcovering products, is largely driven by reinvestment by corporations into their existing businesses in the form of new fixtures and furnishings for their workplaces. In significant part, the timing and amount of such reinvestments are impacted by the profitability of those corporations. As a result, macroeconomic factors such as employment rates, office vacancy rates, capital spending, productivity and efficiency gains that impact corporate profitability in general, also affect our business.

During the past several years, we have successfully focused more of our marketing and sales efforts on non-corporate office segments to reduce somewhat our exposure to economic cycles that affect the corporate office market segment more adversely, as well as to capture additional market share. Our mix of corporate office versus non-corporate office modular carpet sales in the Americas has shifted over the past several years to 44% and 56%, respectively, for 2010 compared with 64% and 36%, respectively, in 2001. Company-wide, our mix of corporate office versus non-corporate office sales was 56% and 44%, respectively, in 2010. We expect a further shift in the future as we continue to implement our market diversification strategy.

From 2005 through the first half of 2008, the commercial interiors industry experienced growth at a gradual pace, which led to improved sales and operating profitability for us during that period. In the fourth quarter of 2008, and particularly in November and December, the worldwide financial and credit crisis caused many corporations, governments and other organizations to delay or curtail spending on renovation and construction projects where our carpet is used. This downturn, which continued throughout 2009, negatively impacted our performance and led to the goodwill impairment and restructuring charges, discussed below, that we incurred in the fourth quarter of 2008 and the first half of 2009. Demand levels substantially recovered in 2010.

During 2010, we had net sales of \$961.8 million, compared with \$859.9 million in 2009. Operating income for 2010 was \$92.7 million, compared with operating income of \$63.0 million in 2009. Income from continuing operations in 2010 was \$10.1 million, or \$0.14 per diluted share, compared with income from continuing operations of \$12.7 million, or \$0.19 per diluted share, in 2009. Net income attributable to Interface, Inc. was \$8.3 million, or \$0.13 per diluted share, in 2010, compared with net income attributable to Interface, Inc. of \$10.9 million, or \$0.17 per diluted share, in 2009.

**Table of Contents**

Included in our results for 2010 are \$44.4 million of bond retirement expenses related to our repurchases of our 113/8% Senior Secured Notes and 9.5% Senior Subordinated Notes, as well as restructuring charges of \$3.1 million. Each of these is discussed below. Included in our results for 2009 are \$7.6 million of restructuring charges and \$6.1 million of bond retirement expenses related to the tender offer we conducted for our 10.375% Senior Notes, each of which is discussed below. In addition, our results for 2009 include income of \$5.9 million related to settlements of patent litigation, which is a net amount after deducting all legal fees and related expenses. (We received \$16.0 million of gross proceeds from these settlements.) Included in our results for 2008 are a goodwill impairment charge of \$61.2 million, restructuring charges of \$11.0 million, and a repatriation charge of \$13.3 million, each of which is discussed below.

**Restructuring Charges**

***2010 Restructuring Plan***

In the first quarter of 2010, we adopted a restructuring plan primarily related to workforce reduction in our European modular carpet operations. This reduction was in response to the continued challenging economic climate in that region. Smaller amounts were incurred in connection with restructuring activities in the Americas. A total of approximately 50 employees were affected by this restructuring plan. In connection with this plan, we recorded a pre-tax restructuring charge of \$3.1 million. Substantially all of this charge involves cash expenditures, primarily severance expenses. It is anticipated that this restructuring plan will generate annual savings of approximately \$3.2 million. Actions and expenses related to this plan were substantially completed in the first quarter of 2010.

***2009 Restructuring Plan***

In the first quarter of 2009, we adopted a restructuring plan, primarily comprised of a further reduction in our worldwide employee base by a total of approximately 290 employees and continuing actions taken to better align fixed costs with demand for our products on a global level. In connection with the plan, we recorded a pre-tax restructuring charge of \$5.7 million, comprised of \$4.0 million of employee severance expense and \$1.7 million of other exit costs (primarily costs to exit the Canadian manufacturing facilities, lease exit costs and other costs). Approximately \$5.2 million of the restructuring charge involves cash expenditures, primarily severance expense. In the second quarter of 2009, we recorded an additional \$1.9 million restructuring charge as a continuation of this plan. The charge in the second quarter of 2009 is due to approximately 80 additional employee reductions, and relates entirely to employee severance expense.

***2008 Restructuring Plan***

In the fourth quarter of 2008, we committed to a restructuring plan intended to reduce costs across our worldwide operations, and more closely align our operations with demand levels. The reduction of the demand levels was primarily a result of the worldwide recession and the associated delays and reductions in the number of construction projects where our carpet products are used. The plan primarily consisted of ceasing manufacturing operations at our facility in Belleville, Canada, and reducing our worldwide employee base by a total of approximately 530 employees in the areas of manufacturing, sales and administration. In connection with the restructuring plan, we recorded a pre-tax restructuring charge in the fourth quarter of 2008 of \$11.0 million. We record our restructuring accruals under the provisions of the applicable accounting standards. The restructuring charge was comprised of employee severance expense of \$7.8 million, impairment of assets of \$2.6 million, and other exit costs of \$0.7 million (primarily related to lease exit costs and other closure activities). Approximately \$8.3 million of the restructuring charge involved cash expenditures, primarily severance expense. Actions and expenses related to this plan were substantially completed in the first quarter of 2009.

**75/8% Senior Notes**

On December 3, 2010, we completed a private offering of \$275 million aggregate principal amount of 75/8% Senior Notes due 2018 (the 75/8% Senior Notes ). Interest on the 75/8% Senior Notes is payable semi-

## **Table of Contents**

annually on June 1 and December 1 beginning June 1, 2011. We used the net proceeds from the sale of the 75/8% Senior Notes (plus cash on hand) in connection with the repurchase of approximately \$141.9 million aggregate principal amount of our 113/8% Senior Secured Notes and approximately \$98.5 million aggregate principal amount of our 9.5% Senior Subordinated Notes, pursuant to a tender offer we conducted in 2010. We incurred \$43.3 million of bond retirement expenses in connection with these repurchases pursuant to the tender offer.

### **113/8% Senior Secured Notes**

On June 5, 2009, we completed a private offering of \$150 million aggregate principal amount of 113/8% Senior Secured Notes due 2013 (the 113/8% Senior Secured Notes). Interest on the 113/8% Senior Secured Notes is payable semi-annually on May 1 and November 1 (the first interest payment was on November 1, 2009). The 113/8% Senior Secured Notes are guaranteed, jointly and severally, on a senior secured basis by certain of our domestic subsidiaries. The 113/8% Senior Secured Notes are secured by a second-priority lien on substantially all of our and certain of our domestic subsidiaries' assets that secure our domestic revolving credit facility (discussed below) on a first-priority basis.

The 113/8% Senior Secured Notes were sold at a price of 96.301% of their face value, resulting in \$144.5 million of gross proceeds. The \$5.5 million original issue discount is being amortized over the life of the notes through interest expense, although substantially all of this discount was accelerated and charged in 2010 as a result of our repurchases in the tender offer we conducted for these notes in connection with the issuance of our 75/8% Senior Notes. After deducting the initial purchasers' discount and other fees and expenses associated with the sale, net proceeds from the issuance of the 113/8% Senior Secured Notes were \$139.5 million. We used \$137.4 million of those net proceeds to repurchase \$127.2 million aggregate principal amount of our 10.375% Senior Notes due 2010 (the 10.375% Senior Notes) pursuant to a tender offer we conducted in 2009. (Included in the \$137.4 million used to repurchase the \$127.2 million aggregate principal amount of 10.375% Senior Notes were a purchase price premium of \$5.7 million and accrued interest of \$4.5 million). We incurred \$6.1 million of bond retirement expenses in connection with these repurchases. The remaining \$2.1 million of the net proceeds was used to repay a portion of the \$14.6 million of 10.375% Senior Notes that remained outstanding following the tender offer. (The balance of the 10.375% Senior Notes was then repaid at maturity on February 1, 2010.)

### **Partial Redemption of 9.5% Senior Subordinated Notes due 2014**

In the first quarter of 2010, we redeemed \$25 million aggregate principal amount of our 9.5% Senior Subordinated Notes (the 9.5% Senior Subordinated Notes) at a price equal to 103.167% of the face value of the notes, plus accrued interest to the redemption date. We incurred \$1.1 million of bond retirement expenses in connection with these repurchases.

### **2008 Goodwill Impairment Write-Down**

During the fourth quarters of 2010, 2009 and 2008, we performed the annual goodwill impairment test required by accounting standards. We perform this test at the reporting unit level, which is one level below the segment level for the Modular Carpet segment and at the level of the Bentley Prince Street segment. In effecting the impairment testing, we prepared valuations of reporting units on both a market comparable methodology and an income methodology in accordance with the applicable standards, and those valuations were compared with the respective book values of the reporting units to determine whether any goodwill impairment existed. In preparing the valuations, past, present and future expectations of performance were considered. The results of the tests indicated no impairment of goodwill in 2010 or 2009. In the fourth quarter of 2008, a goodwill impairment of \$61.2 million related to our Bentley Prince Street reporting unit was identified due largely to the following factors:

*There was a significant decline in Bentley Prince Street's performance, primarily in the last three months of 2008. This decline also was reflected in the forward projections of Bentley Prince Street's budgeting process. The projections showed a decline in both sales and operating income over Bentley*

## **Table of Contents**

Prince Street's three-year budgeting process. These declines impacted the value of the business from an income valuation approach. The declines in projections were primarily related to the global economic crisis and its impact on the broadloom carpet market.

*There was an increase in the discount rate used to create the present value of future expected cash flows.* This increase from approximately 12% to 16% was more reflective of our market capitalization and risk premiums on a reporting unit level, which impacted the value of the business using an income valuation approach.

*There was a decrease in the market multiple factors used for a market valuation approach.* This decrease was reflective of the general market conditions regarding current market activities and market valuation guidelines.

## **Repatriation of Earnings of Foreign Subsidiaries**

In the fourth quarter of 2008, we recorded a tax charge of approximately \$13.3 million for the anticipated future repatriation of approximately \$37 million of earnings from our Canadian and European subsidiaries. We anticipated repatriating most of these earnings in 2009 to accumulate cash in the United States in light of the then pending maturity of our 10.375% Senior Notes. As a result, we determined that those earnings were no longer indefinitely reinvested outside of the U.S. and recorded the appropriate charge, in accordance with the provisions of applicable accounting standards. For additional information on this tax charge, see the Note entitled "Taxes on Income" in Item 8 of this Report.

## **Discontinued Operations**

In 2007, we sold our Fabrics Group business segment to a third party. Following working capital and other adjustments provided for in the agreement, we received \$60.7 million in cash at the closing of the transaction. We initially recognized a \$6.5 million receivable related to additional purchase price under the sale agreement pursuant to an earn-out arrangement focused on the performance of that business segment, as owned and operated by the purchaser, during the 18-month period following the closing. However, in 2008, we determined that the receipt of this deferred amount was less than probable and therefore reserved for the full amount of this deferred purchase price. As discussed in the Notes to Consolidated Financial Statements in Item 8 of Part II of this Report, in the first quarter of 2007, we recorded charges for impairment of goodwill of \$44.5 million and impairment of other intangible assets of \$3.8 million related to the Fabrics Group business segment. In addition, as a result of the agreed-upon purchase price for the segment, we recorded an additional impairment of assets of \$13.6 million in the second quarter of 2007.

In accordance with applicable accounting standards, we have reported the results of operations for the former Fabrics Group business segment for all periods reflected herein, as discontinued operations. Consequently, our discussion of revenues or sales, taxes and other results of operations (except for net income or loss amounts), including percentages derived from or based on such amounts, excludes these discontinued operations unless we indicate otherwise.

Our discontinued operations had no net sales in 2010, 2009 and 2008. Loss from operations of these businesses, inclusive of goodwill impairments and other asset impairments as well as costs to sell these businesses, net of tax, was \$0.7 million, \$0.9 million and \$5.2 million in 2010, 2009 and 2008, respectively (these results are included in our Consolidated Statements of Operations as part of the "Loss from Discontinued Operations, Net of Tax"). For additional information on discontinued operations, see the Notes entitled "Discontinued Operations," "Sale of Fabrics Business" and "Taxes on Income" in Item 8 of this Report.



**Table of Contents****Analysis of Results of Operations**

The following discussion and analyses reflect the factors and trends discussed in the preceding sections.

Our net sales that were denominated in currencies other than the U.S. dollar were approximately 50% in 2010, 47% in 2009, and 50% in 2008. Because we have such substantial international operations, we are impacted, from time to time, by international developments that affect foreign currency transactions. For example, the performance of the euro against the U.S. dollar, for purposes of the translation of European revenues into U.S. dollars, favorably affected our reported results during 2008, when the euro was strengthening relative to the U.S. dollar. During the years 2009 and 2010, the dollar strengthened versus the euro, having the opposite effect on our reported results. The following table presents the amount (in U.S. dollars) by which the exchange rates for converting euros into U.S. dollars have affected our net sales and operating income during the past three years:

	<b>2010</b>	<b>2009</b>	<b>2008</b>
	<b>(In millions)</b>		
Net sales	\$ (14.4)	\$ (13.8)	\$ 24.5
Operating income	(2.1)	(1.0)	3.0

The following table presents, as a percentage of net sales, certain items included in our Consolidated Statements of Operations during the past three years:

	<b>2010</b>	<b>Fiscal Year 2009</b>	<b>2008</b>
Net sales	100.0%	100.0%	100.0%
Cost of sales	65.0	67.1	65.6
Gross profit on sales	35.0	32.9	34.4
Selling, general and administrative expenses	25.0	25.4	23.9
Impairment of goodwill			5.7
Restructuring charge	0.3	0.9	1.0
Income from litigation settlements		(0.7)	
Operating income	9.6	7.3	3.8
Interest/Other expense	3.5	4.1	3.1
Bond retirement expenses	4.6	0.7	
Income from continuing operations before tax	1.5	2.6	0.8
Income tax expense	0.5	1.1	4.0
Income (loss) from continuing operations	1.0	1.5	(3.2)
Discontinued operations, net of tax	(0.1)	(0.1)	(0.5)
Net income (loss)	1.0	1.4	(3.7)
Net income (loss) attributable to Interface, Inc.	0.9	1.3	(3.8)

Below we provide information regarding net sales for each of our two operating segments, and analyze those results for each of the last three fiscal years. Fiscal year 2009 was a 53-week period, while fiscal years 2010 and 2008 were 52-week periods. The 53 weeks in 2009 versus the 52 weeks in 2010 and 2008 are a factor in certain of the comparisons reflected below.

***Net Sales by Business Segment***

We currently classify our businesses into the following two operating segments for reporting purposes:

Modular Carpet segment, which includes our InterfaceFLOR, Heuga and FLOR modular carpet businesses, and also includes our Intersept antimicrobial chemical sales and licensing program; and

**Table of Contents**

Bentley Prince Street segment, which includes our Bentley Prince Street broadloom, modular carpet and area rug businesses.

Net sales by operating segment were as follows during the past three years:

Net Sales By Segment	2010	Fiscal Year		Percentage Change	
		2009	2008	2010 Compared with 2009	2009 Compared with 2008
		(In thousands)			
Modular Carpet	\$ 862,314	\$ 765,264	\$ 946,816	12.7%	(19.2)%
Bentley Prince Street	99,513	94,624	135,528	5.2%	(30.2)%
Total	\$ 961,827	\$ 859,888	\$ 1,082,344	11.9%	(20.6)%

*Modular Carpet Segment.* For 2010, net sales for the Modular Carpet segment increased \$97.0 million (12.7%) versus 2009. The weighted average selling price per square yard in 2010 showed a slight increase (approximately 1%) versus 2009. On a geographic basis, we experienced increases in net sales in the Americas, Europe, and Asia-Pacific (up 11%, 3% and 46%, respectively) in 2010 versus 2009. (The sales increase in Europe in local currency was 8%.) These increases are primarily attributable to the improving economic climates in those regions. Sales growth in the Americas is due to the continued recovery in the corporate office market segment (up 21%) as well the education (up 6%), hospitality (up 37%), residential (up 10%) and governmental (up 3%) market segments. Only one market segment (retail, down 3%) showed a decline in the Americas. The sales increase in Europe was led by the corporate office (up 5% in U.S. dollars and 11% in local currency), retail (up 16% in U.S. dollars and 22% in local currency) and education (up 6% in U.S. dollars and 13% in local currency) market segments. These increases were offset somewhat by declines in the residential (down 15% in U.S. dollars and 11% in local currency) and healthcare (down 41% in U.S. dollars and 37% in local currency) market segments. The Asia-Pacific region saw sales increase across all market segments, with corporate office (up 31%) and education (up over 100%) showing the most significant increases.

For 2009, net sales for the Modular Carpet segment decreased \$181.5 million (19.2%) versus 2008. This decline was primarily attributable to the reduced order activity for renovation and construction projects as a result of the worldwide financial and credit crisis. The weighted average selling price per square yard in 2009 was down 2.1% compared with 2008 as a result of the enhanced price sensitivity of our customers due to the financial and credit crisis. On a geographic basis, our net sales in the Americas were down 12%, primarily driven by the decline in the corporate office segment (23% decrease) as well as decreases in the hospitality (45% decrease) and healthcare (18% decrease) segments. These decreases were somewhat mitigated, however, by increases in the institutional (which includes education and government facilities, a 15% increase) and retail (7% increase) segments. Net sales in Europe were down 25% in local currency and 29% as reported in U.S. dollars, with this difference due to the strengthening of the U.S. dollar versus the euro and British Pound Sterling on a year-over-year basis. The sales decline in Europe occurred across most markets (and particularly the corporate office market, down 31% in local currency), with the exception of the healthcare and government markets which saw increases (in local currency) of 7% and 3%, respectively. Net sales in Asia-Pacific were down 18%, due primarily to the decrease in the corporate office segment (23% decrease), which comprises the majority of that division's sales. This decrease was somewhat mitigated, however, by increases in the education (43% increase) and hospitality (13% increase) segments.

*Bentley Prince Street Segment.* For 2010, net sales in our Bentley Prince Street Segment increased \$4.9 million (5.2%) versus 2009. The increase was due to the strength of the corporate office market segment (up 13%) as well as an increase in sales into the government market segment (up 44%). These increases were somewhat offset by decreases in the healthcare (down 33%), hospitality (down 27%), residential (down 56%) and education (down 8%) market segments. The weighted average selling price per square yard in 2010 showed an improvement of approximately 6% due to both the improving economic climate as well as a shift towards higher priced modular carpet sold at Bentley Prince Street.

For 2009, net sales in our Bentley Prince Street segment decreased \$40.9 million (30.2%) versus 2008. This decrease was primarily attributable to the reduced order activity for renovation and construction projects

**Table of Contents**

as a result of the worldwide financial and credit crisis, as well as the general market movement away from broadloom carpet and toward carpet tile. This decrease was somewhat offset by a 2.4% increase in weighted average selling price per square yard, a result of the increase in modular carpet as a percentage of its sales (modular carpet represented 29% of its sales in 2009 versus 25% in 2008). With the exception of a 4% increase in the government segment, the sales decrease occurred across all markets, with the most significant declines being in the corporate (23% decrease), hospitality (72% decrease) and residential (68% decrease) segments.

***Cost and Expenses***

*Company Consolidated.* The following table presents, on a consolidated basis for our operations, our overall cost of sales and selling, general and administrative expenses during the past three years:

<b>Cost and Expenses</b>	<b>Fiscal Year</b>			<b>Percentage Change</b>	
	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2010 Compared with 2009</b>	<b>2009 Compared with 2008</b>
	<b>(In thousands)</b>				
Cost of Sales	\$ 625,066	\$ 576,871	\$ 710,299	8.4%	(18.8)%
Selling, General and Administrative Expenses	240,901	218,322	258,198	10.3%	(15.4)%
Total	\$ 865,967	\$ 795,193	\$ 968,497	8.9%	(17.9)%

For 2010, our cost of sales increased \$48.2 million (8.4%) versus 2009. Fluctuations in currency exchange rates accounted for approximately \$7 million (1%) of the increase. The primary components of the \$48.2 million increase in cost of sales were increases in raw material costs (approximately \$32.1 million) and labor costs (approximately \$4.8 million) associated with higher production and sales volumes during 2010 versus 2009. Our raw material prices in 2010 were approximately 4-5% higher than raw material prices in 2009. As a percentage of net sales, cost of sales decreased to 65.0% for 2010, versus 67.1% in 2009. The percentage decrease was primarily due to improved manufacturing efficiencies in both our Modular Carpet and Bentley Prince Street business segments. The improved manufacturing efficiencies are largely a result of the increase in sales volume, coupled with the full realization of our restructuring plans implemented during early 2009.

For 2009, our costs of sales decreased \$133.4 million (18.8%) versus 2008. Fluctuations in currency exchange rates accounted for approximately 4% (\$23 million) of this decrease. The primary components of the \$133.4 million decrease in costs of sales were reductions in raw materials costs (\$89 million) and labor costs (\$13 million) associated with decreased production levels in 2009, largely a result of the worldwide financial and credit crisis that began in the fourth quarter of 2008. Our raw material prices in 2009 were approximately 4-6% lower than raw material prices in 2008. As a percentage of net sales, cost of sales increased to 67.1% during 2009 versus 65.6% during 2008. This percentage increase was due to under-absorption of fixed overhead costs associated with the lower production volumes.

For 2010, our selling, general and administrative expenses increased \$22.6 million (10.3%) versus 2009. Fluctuations in currency exchange rates accounted for approximately \$1 million (1%) of the increase. The primary components of the \$22.6 million increase in selling, general and administrative expenses were (1) an \$11.8 million increase in

incentive compensation due to the attainment of performance goals in 2010, (2) a \$10.1 million increase in marketing expenses, particularly in our Modular Carpet segment where we continue to invest in our end market diversification strategy as well as corporate office segment marketing programs, and (3) an \$8.4 million increase in selling expenses particularly in our Modular Carpet operations commensurate with the increase in sales volume. These increases were somewhat mitigated, however, by a decrease of approximately \$7.9 million in general administrative expenses across our business, a direct result of the full year benefit of restructuring plans implemented in 2009. Despite the overall increases, due to increased sales volume, as a percentage of net sales, selling, general and administrative expenses decreased to 25.0% for 2010, versus 25.4% for 2009.

**Table of Contents**

For 2009, our selling, general and administrative expenses decreased \$39.9 million (15.4%) versus 2008. Fluctuations in currency exchange rates accounted for approximately 6% (\$12 million) of this decrease. The primary components of the \$39.9 million decrease were (1) a \$19.7 million decrease in selling costs associated with the lower sales volume in 2009; (2) a \$15.0 million decrease in marketing expenses as programs were cut or reduced in 2009 to better match anticipated demand; and (3) a \$3.9 million decrease in general administrative costs, directly related to our 2008 and 2009 restructuring plans discussed above. Due to our lower sales volume in 2009, as a percentage of net sales, selling, general and administrative expenses increased to 25.4%, versus 23.9% in 2008.

*Cost and Expenses by Segment.* The following table presents the combined cost of sales and selling, general and administrative expenses for each of our operating segments during the past three years:

Cost of Sales and Selling, General and Administrative Expenses (Combined)	Fiscal Year			Percentage Change	
	2010	2009	2008	2010 Compared with 2009	2009 Compared with 2008
	(In thousands)				
Modular Carpet	\$ 757,191	\$ 690,265	\$ 826,807	9.7%	(16.5)%
Bentley Prince Street	102,530	101,580	135,574	0.9%	(25.1)%
Corporate Expenses	6,246	3,348	6,116	86.6%	(45.3)%
Total	\$ 865,967	\$ 795,193	\$ 968,497	8.9%	(17.9)%

**Interest and Other Expense**

For 2010, interest expense decreased by \$1.2 million versus 2009, primarily due to the redemption of \$25 million of our 9.5% Senior Subordinated Notes in the first quarter of 2010. The savings from the redemption were somewhat offset by the higher interest rate paid on our 113/8% Senior Secured Notes, which were outstanding during the full year of 2010 versus only seven months outstanding in 2009 (approximately \$141.9 million of these 113/8% Senior Secured Notes were repurchased in December 2010).

For 2009, interest expense increased by \$2.8 million versus 2008, primarily due to the issuance of our \$150 million aggregate principal amount of 113/8% Senior Secured Notes in June of 2009. These notes, which were issued at a discount to their face value, carry a higher principal balance and rate of interest than the \$127.2 million aggregate principal amount of 10.375% Senior Notes that were repaid with the issuance net proceeds. Other factors in the increase were the amortization of deferred debt costs related to the 113/8% Senior Secured Notes, and the fees we pay for our lines of credit.

**Tax**

Our effective tax rate in 2010 was 30.9%, compared with an effective rate of 42.5% in 2009. This decrease in effective rate is primarily attributable to (1) an effective foreign tax rate that is lower than the federal statutory rate coupled with a 50% increase of foreign earnings from 2009 to 2010, (2) a decrease in unrecognized tax benefits related to a settlement of the Canadian tax authorities' transfer pricing reassessment for tax years 2001 and 2002, and (3) an increase in state tax benefits due to greater state net operating losses realized in 2010 compared to 2009. The decrease in effective rate was partially offset by an increase in valuation allowances related to state net operating loss

carryforwards and an increase in the U.S. tax effects attributable to foreign operations related to Subpart F income. For additional information on taxes and a reconciliation of effective tax rates to statutory tax rates, see the Note entitled *Taxes on Income* in Item 8 of this Report.

Our effective tax rate in 2009 was 42.5%, compared with an effective rate of 504.7% in 2008. This difference in effective rate was primarily attributable to (1) a non-deductible goodwill impairment charge in 2008 related to our Bentley Prince Street business, (2) a 2008 provision for taxes related to undistributed earnings from foreign subsidiaries no longer deemed to be indefinitely reinvested outside of the U.S., and (3) an increase in 2008 non-deductible business expenses related to a decrease in the cash surrender value of life insurance policies associated with the funding of our nonqualified savings plans and salary continuation



## **Table of Contents**

plan. For additional information on taxes and a reconciliation of effective tax rates to statutory tax rates, see the Note entitled *Taxes on Income* in Item 8 of this Report.

## **Liquidity and Capital Resources**

### ***General***

In our business, we require cash and other liquid assets primarily to purchase raw materials and to pay other manufacturing costs, in addition to funding normal course selling, general and administrative expenses, anticipated capital expenditures, interest expense and potential special projects. We generate our cash and other liquidity requirements primarily from our operations and from borrowings or letters of credit under our domestic revolving credit facility with a banking syndicate. We believe that we will be able to continue to enhance the generation of free cash flow through the following initiatives:

Improving our inventory turns by continuing to implement a made-to-order model throughout our organization;

Reducing our average days sales outstanding through improved credit and collection practices; and

Limiting the amount of our capital expenditures generally to those projects that have a short-term payback period.

Historically, we use more cash in the first half of the fiscal year, as we fund insurance premiums, tax payments, incentive compensation and inventory build-up in preparation for the holiday/vacation season of our international operations.

In addition, we have a high contribution margin business with low capital expenditure requirements. Contribution margin represents variable gross profit margin less the variable component of selling, general and administrative expenses, and for us is an indicator of profit on incremental sales after the fixed components of cost of goods sold and selling, general and administrative expenses have been recovered. While contribution margin should not be construed as a substitute for gross margin, which is determined in accordance with GAAP, it is included herein to provide additional information with respect to our potential for profitability. In addition, we believe that investors find contribution margin to be a useful tool for measuring our profitability on an operating basis.

Our ability to generate cash from operating activities is somewhat uncertain because we are subject to, and in the past have experienced, fluctuations in our level of net sales. In this regard, the worldwide financial and credit crisis that developed in the latter part of 2008 resulted in a reduction in our net sales, as customers delayed or reduced the number of renovation and construction projects where our carpet products are used. Demand levels substantially recovered in 2010.

At January 2, 2011, we had \$69.2 million in cash. At that date, we had no borrowings and \$5.4 million in letters of credit outstanding under our domestic revolving credit facility, and no borrowings outstanding under our European credit facility. As of January 2, 2011, we could have incurred \$65.6 million of additional borrowings under our domestic revolving credit facility and 20 million (approximately \$26.6 million) of additional borrowings under our European credit facility. In addition, we could have incurred the equivalent of \$11.9 million of borrowings under our other credit facilities in place at other non-U.S. subsidiaries.

We have approximately \$55.0 million in contractual cash obligations due by the end of fiscal year 2011, which includes, among other things, pension cash contributions, interest payments on our debt and capital expenditure commitments. Based on current interest rate and debt levels, we expect our aggregate interest expense for 2011 to be

between \$22 million and \$24 million. We estimate aggregate capital expenditures in 2011 to be between \$35 million and \$40 million, although we are not committed to these amounts.

On December 3, 2010, we completed a private offering of \$275 million aggregate principal amount of 75/8% Senior Notes due 2018 (the 75/8% Senior Notes ). Interest on the 75/8% Senior Notes is payable semi-annually on June 1 and December 1 beginning June 1, 2011. We used the net proceeds from the sale of the 75/8% Senior Notes (plus cash on hand) in connection with the repurchase of approximately \$141.9 million

**Table of Contents**

aggregate principal amount of our 113/8% Senior Secured Notes and approximately \$98.5 million aggregate principal amount of the 9.5% Senior Subordinated Notes, pursuant to a tender offer we conducted.

In June 2009, we issued \$150 million aggregate principal amount of our 113/8% Senior Secured Notes. After deducting the initial purchasers' discount and other fees and expenses associated with the sale, net proceeds were \$139.5 million. We used \$137.4 million of those net proceeds to repurchase \$127.2 million aggregate principal amount of our 10.375% Senior Notes pursuant to a tender offer we conducted. (Included in the \$137.4 million used to repurchase the \$127.2 million aggregate principal amount of 10.375% Senior Notes were a purchase price premium of \$5.7 million and accrued interest of \$4.5 million). The remaining \$2.1 million of the net proceeds was used to repay a portion of the \$14.6 million of 10.375% Senior Notes that remained outstanding following the tender offer. (The balance of the 10.375% Senior Notes was then repaid at maturity on February 1, 2010.)

It is important for you to consider that we have a significant amount of indebtedness. Our domestic revolving credit facility matures in December 2012, our outstanding \$8.1 million of 113/8% Senior Secured Notes mature in November 2013, our outstanding \$11.5 million of 9.5% Senior Subordinated Notes mature in February 2014, and our outstanding \$275 million of 75/8% Senior Notes mature in 2018. We cannot assure you that we will be able to renegotiate or refinance any of our debt on commercially reasonable terms, or at all. If we are unable to refinance our debt or obtain new financing, we would have to consider other options, such as selling assets to meet our debt service obligations and other liquidity needs, or using cash, if available, that would have been used for other business purposes.

***Domestic Revolving Credit Facility***

We have a domestic revolving credit facility that provides for a maximum aggregate amount of loans and letters of credit of up to \$100 million (with the option to increase it to a maximum of \$150 million upon the satisfaction of certain conditions) at any one time, subject to the borrowing base described below. The key features of the domestic revolving credit facility are as follows:

The revolving credit facility currently matures on December 31, 2012;

The revolving credit facility includes a domestic U.S. dollar syndicated loan and letter of credit facility made available to Interface, Inc. up to the lesser of (1) \$100 million, or (2) a borrowing base equal to the sum of specified percentages of eligible accounts receivable and inventory in the United States (the percentages and eligibility requirements for the borrowing base are specified in the credit facility), less certain reserves;

Advances under the facility are secured by a first-priority lien on substantially all of Interface, Inc.'s assets and the assets of each of its material domestic subsidiaries, which have guaranteed the revolving credit facility; and

The revolving credit facility contains a financial covenant (a fixed charge coverage ratio test) that becomes effective in the event that our excess borrowing availability falls below \$20 million. In such event, we must comply with the financial covenant for a period commencing on the last day of the fiscal quarter immediately preceding such event (unless such event occurs on the last day of a fiscal quarter, in which case the compliance period commences on such date) and ending on the last day of the fiscal quarter immediately following the fiscal quarter in which such event occurred.

The revolving credit facility also includes various reporting, affirmative and negative covenants, and other provisions that restrict our ability to take certain actions, including provisions that restrict our ability to repay our long-term indebtedness unless we meet a specified minimum excess availability test.

*Interest Rates and Fees.* Interest on base rate loans is charged at varying rates computed by applying a margin ranging from 1.75% to 2.50% over the applicable base interest rate (which is defined as the greatest of the prime rate, a specified federal funds rate plus 0.50%, or the one-month LIBOR rate), depending on our average excess borrowing availability during the most recently completed fiscal quarter. Interest on LIBOR-based loans and fees for letters of credit are charged at varying rates computed by applying a margin ranging

**Table of Contents**

from 3.25% to 4.00% over the applicable LIBOR rate (but in no event less than the three-month LIBOR rate), depending on our average excess borrowing availability during the most recently completed fiscal quarter. In addition, we pay an unused line fee of 0.75% per annum on the facility.

*Prepayments.* The revolving credit facility requires prepayment from the proceeds of certain asset sales.

*Covenants.* The revolving credit facility also limits our ability, among other things, to:

- repay our other indebtedness prior to maturity unless we meet a specified minimum excess availability test;
- incur indebtedness or contingent obligations;
- make acquisitions of or investments in businesses (in excess of certain specified amounts);
- sell or dispose of assets (in excess of certain specified amounts);
- create or incur liens on assets; and
- enter into sale and leaseback transactions.

We are presently in compliance with all covenants under the revolving credit facility and anticipate that we will remain in compliance with the covenants for the foreseeable future.

*Events of Default.* If we breach or fail to perform any of the affirmative or negative covenants under the revolving credit facility, or if other specified events occur (such as a bankruptcy or similar event or a change of control of Interface, Inc. or certain subsidiaries, or if we breach or fail to perform any covenant or agreement contained in any instrument relating to any of our other indebtedness exceeding \$10 million), after giving effect to any applicable notice and right to cure provisions, an event of default will exist. If an event of default exists and is continuing, the lenders' collateral agent may, and upon the written request of a specified percentage of the lender group, shall:

- declare all commitments of the lenders under the facility terminated;
- declare all amounts outstanding or accrued thereunder immediately due and payable; and
- exercise other rights and remedies available to them under the agreement and applicable law.

*Collateral.* The facility is secured by substantially all of the assets of Interface, Inc. and its domestic subsidiaries (subject to exceptions for certain immaterial subsidiaries), including all of the stock of our domestic subsidiaries and up to 65% of the stock of our first-tier material foreign subsidiaries. If an event of default occurs under the revolving credit facility, the lenders' collateral agent may, upon the request of a specified percentage of lenders, exercise remedies with respect to the collateral, including, in some instances, foreclosing mortgages on real estate assets, taking possession of or selling personal property assets, collecting accounts receivables, or exercising proxies to take control of the pledged stock of domestic and first-tier material foreign subsidiaries.

***Foreign Credit Facilities***

Our European subsidiary Interface Europe B.V. and certain of Interface Europe B.V.'s subsidiaries have a Credit Agreement with ABN AMRO Bank N.V. Under the Credit Agreement, ABN AMRO provides a credit facility, until further notice, for borrowings and bank guarantees in varying aggregate amounts over time as follows:

<b>Period</b>	<b>Maximum Amount in Euros (In millions)</b>
October 1, 2010 – September 30, 2011	20
October 1, 2011 – September 30, 2012	14
From October 1, 2012	8

**Table of Contents**

Interest on borrowings under the facility is charged at varying rates computed by applying a margin of 1% over ABN AMRO's euro base rate (consisting of the leading refinancing rate as determined from time to time by the European Central Bank plus a debit interest surcharge), which base rate is subject to a minimum of 3.5% per annum. Fees on bank guarantees and documentary letters of credit are charged at a rate of 1% per annum or part thereof on the maximum amount and for the maximum duration of each guarantee or documentary letter of credit issued. A facility fee of 0.5% per annum is payable with respect to the facility amount. The facility is secured by liens on certain real property, personal property and other assets of our principal European subsidiaries. The facility also includes certain financial covenants (which require the borrowers and their subsidiaries to maintain a minimum interest coverage ratio, total debt/EBITDA ratio and tangible net worth/total assets) and affirmative and negative covenants, and other provisions that restrict the borrowers' ability (and the ability of certain of the borrowers' subsidiaries) to take certain actions. As of January 2, 2011, there were no borrowings outstanding under this facility.

Some of our other non-U.S. subsidiaries have an aggregate of the equivalent of \$11.9 million of lines of credit available. As of January 2, 2011, there were no borrowings outstanding under these lines of credit.

We are presently in compliance with all covenants under these foreign credit facilities and anticipate that we will remain in compliance with the covenants for the foreseeable future.

***Senior and Senior Subordinated Notes***

As of January 2, 2011, we had outstanding \$275 million of our 75/8% Senior Notes, \$11.5 million of our 9.5% Senior Subordinated Notes, and \$8.1 million of our 113/8% Senior Secured Notes. The indentures governing these notes, on a collective basis, contain covenants that limit or restrict our ability to:

incur additional indebtedness;

make dividend payments or other restricted payments;

create liens on our assets;

sell our assets;

sell securities of our subsidiaries;

enter into transactions with shareholders and affiliates; and

enter into mergers, consolidations or sales of all or substantially all of our assets.

In addition, the indentures governing each series of notes contains a covenant that requires us to make an offer to purchase the outstanding notes under such indenture in the event of a change of control of Interface, Inc. (as defined in each respective indenture).

Each series of notes is guaranteed, fully, unconditionally, and jointly and severally, on an unsecured basis by each of our material U.S. subsidiaries. In addition, the 113/8% Senior Secured Notes (but not the 75/8% Senior Notes or 9.5% Senior Subordinated Notes) are secured by a second-priority lien on substantially all of our and certain of our domestic subsidiaries' assets that secure our domestic revolving credit facility (discussed above) on a first-priority basis.

If we breach or fail to perform any of the affirmative or negative covenants under one of these indentures, or if other specified events occur (such as a bankruptcy or similar event), after giving effect to any applicable notice and right to cure provisions, an event of default will exist. An event of default also will exist under the 75/8% Senior Notes indenture if we breach or fail to perform any covenant or agreement contained in any other instrument (including without limitation any other indenture) relating to any of our indebtedness exceeding \$20 million and such default or failure results in the indebtedness becoming due and payable. If an event of default exists and is continuing, the trustee of the notes (or the holders of at least 25% of the principal amount of such notes) may declare the principal amount of the notes and accrued interest thereon immediately due and payable (except in the case of bankruptcy, in which case such amounts are immediately due and payable even in the absence of such a declaration). Also, the collateral agent for the 113/8% Senior Secured Notes may



**Table of Contents**

(subject to the rights of the first priority lien holders under the domestic revolving credit facility) exercise remedies with respect to the collateral securing those notes.

**Analysis of Cash Flows**

Our primary sources of cash during 2010 were: (1) \$275.0 million of gross proceeds from the issuance of our 75/8% Senior Notes; (2) \$28.2 million due to an increase of accounts payable and accrued expenses; and (3) \$3.1 million from the exercise of employee stock options. Our primary uses of cash during 2010 were: (1) \$280.0 million used to repurchase a portion of our 113/8% Senior Secured Notes and 9.5% Senior Subordinated Notes; (2) \$36.4 million for premiums paid in connection with the repurchase of these senior and senior subordinated notes; (3) \$31.7 million for capital expenditures; and (4) \$23.1 million due to an increase in inventory.

Our primary sources of cash during 2009 were: (1) \$144.5 million from the issuance of our \$150 million aggregate principal amount of 113/8% Senior Secured Notes; (2) \$21.0 million from a reduction of accounts receivable; (3) \$20.8 million from a reduction of inventory; and (4) \$16.0 million from settlements of litigation. The primary uses of cash during 2009 were (1) \$138.0 million used to repurchase a portion of our 10.375% Senior Notes; (2) \$27.1 million as a reduction in accounts payable and accruals; (3) \$8.8 million for capital expenditures, (4) \$6.3 million for debt issuance costs in connection with the 113/8% Senior Secured Notes; and (5) \$5.3 million for premiums paid in connection with the repurchase of our 10.375% Senior Notes.

Our primary sources of cash during 2008 were: (1) \$11.9 million from cash received as a reduction of accounts receivable; (2) \$5.1 million associated with a reduction in other assets; and (3) \$1.5 million from the exercise of employee stock options. The primary uses of cash during 2008 were: (1) \$32.9 million of cash paid for interest; (2) \$29.3 million for additions to property, plant and equipment, primarily at our manufacturing locations; (3) \$22.4 million for repurchases of our 10.375% Senior Notes; and (4) \$7.6 million for the payment of dividends.

We believe that our liquidity position will provide sufficient funds to meet our current commitments and other cash requirements for the foreseeable future.

**Funding Obligations**

We have various contractual obligations that we must fund as part of our normal operations. The following table discloses aggregate information about our contractual obligations (including the remaining contractual obligations related to our discontinued operations) and the periods in which payments are due. The amounts and time periods are measured from January 2, 2011.

	Total Payments Due	Less than 1 Year	Payments Due by Period		
			1-3 Years	3-5 Years	More than 5 Years
			(In thousands)		
Long-Term Debt Obligations	\$ 294,620	\$	\$ 8,143	\$ 11,477	\$ 275,000
Operating Lease Obligations(1)	60,139	17,938	27,933	11,158	3,110
Expected Interest Payments(2)	116,990	22,985	45,816	42,029	6,160
Unconditional Purchase Obligations(3)	2,592	2,434	158		
Pension Cash Obligations(4)	122,122	11,679	17,187	24,854	68,402

Edgar Filing: INTERFACE INC - Form 10-K

Total Contractual Cash Obligations(5)	\$ 596,463	\$ 55,036	\$ 99,237	\$ 89,518	\$ 352,672
---------------------------------------	------------	-----------	-----------	-----------	------------

- (1) Our capital lease obligations are insignificant.
- (2) Expected Interest Payments to be made in future periods reflect anticipated interest payments related to the \$275.0 million of our 75/8% Senior Notes, \$8.1 million of outstanding 113/8% Senior Secured Notes, and the \$11.5 million of our outstanding 9.5% Senior Subordinated Notes. We have also assumed in the presentation above that these notes will remain outstanding until maturity. We have excluded from the

## **Table of Contents**

presentation interest payments and fees related to our revolving credit facilities (discussed above), because of the variability and timing of advances and repayments thereunder.

- (3) Unconditional Purchase Obligations do not include unconditional purchase obligations that are included as liabilities in our Consolidated Balance Sheet. Our capital expenditure commitments are not significant.
- (4) We have two foreign defined benefit plans and a domestic salary continuation plan. We have presented above the estimated cash obligations that will be paid under these plans over the next ten years. Such amounts are based on several estimates and assumptions and could differ materially should the underlying estimates and assumptions change. Our domestic salary continuation plan is an unfunded plan, and we do not currently have any commitments to make contributions to this plan. However, we do use insurance instruments to hedge our exposure under the salary continuation plan. Contributions to our other employee benefit plans are at our discretion.
- (5) The above table does not reflect unrecognized tax benefits of \$8.2 million, the timing of which payments are uncertain. See the Note entitled "Taxes on Income" in Item 8 of this Report for further information.

## **Critical Accounting Policies**

The policies discussed below are considered by management to be critical to an understanding of our consolidated financial statements because their application places the most significant demands on management's judgment, with financial reporting results relying on estimations about the effects of matters that are inherently uncertain. Specific risks for these critical accounting policies are described in the following paragraphs. For all of these policies, management cautions that future events may not develop as forecasted, and the best estimates routinely require adjustment.

*Revenue Recognition.* Revenue is recognized when the following criteria are met: persuasive evidence of an agreement exists, delivery has occurred or services have been rendered, price to the buyer is fixed and determinable, and collectability is reasonably assured. Delivery is not considered to have occurred until the customer takes title and assumes the risks and rewards of ownership, which is generally on the date of shipment. Provisions for discounts, sales returns and allowances are estimated using historical experience, current economic trends, and the company's quality performance. The related provision is recorded as a reduction of sales and cost of sales in the same period that the revenue is recognized. Material differences may result in the amount and timing of net sales for any period if management makes different judgments or uses different estimates.

Shipping and handling fees billed to customers are classified in net sales in the consolidated statements of operations. Shipping and handling costs incurred are classified in cost of sales in the consolidated statements of operations.

*Impairment of Long-Lived Assets.* Long-lived assets are reviewed for impairment at the asset group level whenever events or changes in circumstances indicate that the carrying value may not be recoverable. If the sum of the expected future undiscounted cash flow is less than the carrying amount of the asset, an impairment is indicated. A loss is then recognized for the difference, if any, between the fair value of the asset (as estimated by management using its best judgment) and the carrying value of the asset. If actual market value is less favorable than that estimated by management, additional write-downs may be required.

*Deferred Income Tax Assets and Liabilities.* The carrying values of deferred income tax assets and liabilities reflect the application of our income tax accounting policies in accordance with applicable accounting standards, and are based on management's assumptions and estimates regarding future operating results and levels of taxable income, as well as management's judgment regarding the interpretation of the provisions of applicable accounting standards. The

carrying values of liabilities for income taxes currently payable are based on management's interpretations of applicable tax laws, and incorporate management's assumptions and judgments regarding the use of tax planning strategies in various taxing jurisdictions. The use of different estimates, assumptions and judgments in connection with accounting for income taxes may result in materially different carrying values of income tax assets and liabilities and results of operations.

**Table of Contents**

We evaluate the recoverability of these deferred tax assets by assessing the adequacy of future expected taxable income from all sources, including reversal of taxable temporary differences, forecasted operating earnings and available tax planning strategies. These sources of income inherently rely heavily on estimates. We use our historical experience and our short and long-term business forecasts to provide insight. Further, our global business portfolio gives us the opportunity to employ various prudent and feasible tax planning strategies to facilitate the recoverability of future deductions. To the extent we do not consider it more likely than not that a deferred tax asset will be recovered, a valuation allowance is established. As of January 2, 2011, and January 3, 2010, we had approximately \$112.2 million and \$99.3 million of U.S. federal net operating loss carryforwards, respectively. In addition, as of January 2, 2011 and January 3, 2010, we had state net operating loss carryforwards of \$137.5 million and \$95.0 million, respectively. Certain of these carryforwards are reserved with a valuation allowance because, based on the available evidence, we believe it is more likely than not that we would not be able to utilize those deferred tax assets in the future. The remaining year-end 2010 amounts are expected to be fully recoverable within the applicable statutory expiration periods. If the actual amounts of taxable income differ from our estimates, the amount of our valuation allowance could be materially impacted.

*Goodwill.* Pursuant to applicable accounting standards, we test goodwill for impairment at least annually using a two step approach. In the first step of this approach, we prepare valuations of reporting units, using both a market comparable approach and an income approach, and those valuations are compared with the respective book values of the reporting units to determine whether any goodwill impairment exists. In preparing the valuations, past, present and expected future performance is considered. If impairment is indicated in this first step of the test, a step two valuation approach is performed. The step two valuation approach compares the implied fair value of goodwill to the book value of goodwill. The implied fair value of goodwill is determined by allocating the estimated fair value of the reporting unit to the assets and liabilities of the reporting unit, including both recognized and unrecognized intangible assets, in the same manner as goodwill is determined in a business combination under applicable accounting standards. After completion of this step two test, a loss is recognized for the difference, if any, between the fair value of the goodwill associated with the reporting unit and the book value of that goodwill. If the actual fair value of the goodwill is determined to be less than that estimated, an additional write-down may be required.

During the fourth quarters of 2010, 2009 and 2008, we performed the annual goodwill impairment test. We perform this test at the reporting unit level, which is one level below the segment level for the Modular Carpet segment and at the level of the Bentley Prince Street segment. For our reporting units which carried a goodwill balance as of January 2, 2011, no impairment of goodwill was indicated. As of January 2, 2011, if our estimates of the fair value of our reporting units were 10% lower, we believe no additional goodwill impairment would have existed.

In the fourth quarter of 2008, a goodwill impairment of \$61.2 million related to the Bentley Prince Street reporting unit was identified due largely to the following factors:

*There was a significant decline in Bentley Prince Street's performance, primarily in the last three months of 2008.* This decline also was reflected in the forward projections of Bentley Prince Street's budgeting process. The projections showed a decline in both sales and operating income over Bentley Prince Street's three-year budgeting process. These declines impacted the value of the business from an income valuation approach. The declines in projections were primarily related to the global economic crisis and its impact on the broadloom carpet market.

*There was an increase in the discount rate used to create the present value of future expected cash flows.* This increase from approximately 12% to 16% was more reflective of our market capitalization and risk premiums on a reporting unit level, which impacted the value of the business using an income valuation approach.

*There was a decrease in the market multiple factors used for the market valuation approach. This decrease was reflective of the general market conditions regarding current market activities and market valuation guidelines.*

**Table of Contents**

*Inventories.* We determine the value of inventories using the lower of cost or market value. We write down inventories for the difference between the carrying value of the inventories and their estimated market value. If actual market conditions are less favorable than those projected by management, additional write-downs may be required.

We estimate our reserves for inventory obsolescence by continuously examining our inventories to determine if there are indicators that carrying values exceed net realizable values. Experience has shown that significant indicators that could require the need for additional inventory write-downs are the age of the inventory, the length of its product life cycles, anticipated demand for our products and current economic conditions. While we believe that adequate write-downs for inventory obsolescence have been made in the consolidated financial statements, consumer tastes and preferences will continue to change and we could experience additional inventory write-downs in the future. Our inventory reserve on January 2, 2011, and January 3, 2010, was \$15.7 million and \$17.1 million, respectively. To the extent that actual obsolescence of our inventory differs from our estimate by 10%, our 2010 net income would be higher or lower by approximately \$1.0 million, on an after-tax basis.

*Pension Benefits.* Net pension expense recorded is based on, among other things, assumptions about the discount rate, estimated return on plan assets and salary increases. While management believes these assumptions are reasonable, changes in these and other factors and differences between actual and assumed changes in the present value of liabilities or assets of our plans above certain thresholds could cause net annual expense to increase or decrease materially from year to year. The actuarial assumptions used in our salary continuation plan and our foreign defined benefit plans reporting are reviewed periodically and compared with external benchmarks to ensure that they appropriately account for our future pension benefit obligation. The expected long-term rate of return on plan assets assumption is based on weighted average expected returns for each asset class. Expected returns reflect a combination of historical performance analysis and the forward-looking views of the financial markets, and include input from actuaries, investment service firms and investment managers. The table below represents the changes to the projected benefit obligation as a result of changes in discount rates assumptions:

<b>Foreign Defined Benefit Plans</b>	<b>Increase (Decrease) in Projected Benefit Obligation (In millions)</b>	
1% increase in actuarial assumption for discount rate	\$	(36.4)
1% decrease in actuarial assumption for discount rate	\$	45.6

<b>Domestic Salary Continuation Plan</b>	<b>Increase (Decrease) in Projected Benefit Obligation (In millions)</b>	
1% increase in actuarial assumption for discount rate	\$	(2.1)
1% decrease in actuarial assumption for discount rate	\$	2.5

*Environmental Remediation.* We provide for remediation costs and penalties when the responsibility to remediate is probable and the amount of associated costs is reasonably determinable. Remediation liabilities are accrued based on estimates of known environmental exposures and are discounted in certain instances. We regularly monitor the progress of environmental remediation. Should studies indicate that the cost of remediation is to be more than

previously estimated, an additional accrual would be recorded in the period in which such determination is made. As of January 2, 2011, and January 3, 2010, no significant amounts were provided for remediation liabilities.

*Allowances for Doubtful Accounts.* We maintain allowances for doubtful accounts for estimated losses resulting from the inability of customers to make required payments. Estimating this amount requires us to analyze the financial strengths of our customers. If the financial condition of our customers were to deteriorate, resulting in an impairment of their ability to make payments, additional allowances may be required. By its nature, such an estimate is highly subjective, and it is possible that the amount of accounts receivable that we are unable to collect may be different than the amount initially estimated. Our allowance for doubtful accounts on January 2, 2011, and January 3, 2010, was \$9.6 million and \$12.3 million, respectively. To the extent the



## **Table of Contents**

actual collectability of our accounts receivable differs from our estimates by 10%, our 2010 net income would be higher or lower by approximately \$0.7 million, on an after-tax basis, depending on whether the actual collectability was better or worse, respectively, than the estimated allowance.

*Product Warranties.* We typically provide limited warranties with respect to certain attributes of our carpet products (for example, warranties regarding excessive surface wear, edge ravel and static electricity) for periods ranging from ten to twenty years, depending on the particular carpet product and the environment in which the product is to be installed. We typically warrant that any services performed will be free from defects in workmanship for a period of one year following completion. In the event of a breach of warranty, the remedy typically is limited to repair of the problem or replacement of the affected product. We record a provision related to warranty costs based on historical experience and periodically adjust these provisions to reflect changes in actual experience. Our warranty reserve on January 2, 2011, and January 3, 2010, was \$1.6 million and \$1.3 million, respectively. Actual warranty expense incurred could vary significantly from amounts that we estimate. To the extent the actual warranty expense differs from our estimates by 10%, our 2010 net income would be higher or lower by approximately \$0.1 million, on an after-tax basis, depending on whether the actual expense is lower or higher, respectively, than the estimated provision.

## **Off-Balance Sheet Arrangements**

We are not a party to any material off-balance sheet arrangements.

## **Recent Accounting Pronouncements**

In December 2010, the Financial Accounting Standards Board ( FASB ) issued new accounting guidance to amend the criteria for performing Step 2 of the goodwill impairment test for reporting units with zero or negative carrying amounts and requires performing Step 2 if qualitative factors indicate that it is more likely than not that a goodwill impairment exists. This new guidance is effective for fiscal years, and interim periods within those years, beginning after December 15, 2010. We do not believe the adoption of this standard will have any significant impact on our consolidated financial statements.

In January 2010, the FASB issued new accounting guidance to require additional fair value related disclosures. It also clarified existing fair value disclosure guidance about the level of disaggregation and about inputs and valuation techniques. This new guidance was effective for the first reporting period beginning after December 15, 2009 except for certain disclosure requirements effective for the first reporting period beginning after December 15, 2010. The adoption of this standard did not have any significant impact on our consolidated financial statements.

In October 2009, the FASB issued a new accounting standard which provides guidance for arrangements with multiple deliverables. Specifically, the new standard requires an entity to allocate consideration at the inception of an arrangement to all of its deliverables based on their relative selling prices. In the absence of vendor-specific objective evidence or third party evidence of the selling prices, consideration must be allocated to the deliverables based on management's best estimate of the selling prices. In addition, the new standard eliminates the use of the residual method of allocation. The standard will be effective for the Company in the first quarter of 2011. We do not believe the adoption of this standard will have any significant impact on our consolidated financial statements.

In June 2009, the FASB issued a new standard which changes the consolidation model for variable interest entities. This standard requires companies to qualitatively assess the determination of the primary beneficiary of a variable interest entity ( VIE ) based on whether the entity (1) has the power to direct matters that most significantly impact the activities of the VIE, and (2) has the obligation to absorb losses or the right to receive benefits of the VIE that could potentially be significant to the VIE. We adopted this standard in the first quarter of 2010 and the adoption did not have any significant impact on our consolidated financial statements.



**Table of Contents**

**ITEM 7A. *QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK***

**Market Risk**

As a result of the scope of our global operations, we are exposed to an element of market risk from changes in interest rates and foreign currency exchange rates. Our results of operations and financial condition could be impacted by this risk. We manage our exposure to market risk through our regular operating and financial activities and, to the extent we deem appropriate, through the use of derivative financial instruments.

We employ derivative financial instruments as risk management tools and not for speculative or trading purposes. We monitor the use of derivative financial instruments through objective measurable systems, well-defined market and credit risk limits, and timely reports to senior management according to prescribed guidelines. We have established strict counter-party credit guidelines and enter into transactions only with financial institutions with a rating of investment grade or better. As a result, we consider the risk of counter-party default to be minimal.

***Interest Rate Market Risk Exposure***

Changes in interest rates affect the interest paid on certain of our debt. To mitigate the impact of fluctuations in interest rates, our management has developed and implemented a policy to maintain the percentage of fixed and variable rate debt within certain parameters. In the past, we have maintained a fixed/variable rate mix within these parameters either by borrowing on a fixed rate basis or entering into interest rate swap transactions. In the interest rate swaps, we agree to exchange, at specified levels, the difference between fixed and variable interest amounts calculated by reference to an agreed-upon notional principal linked to LIBOR. As of January 2, 2011, and January 3, 2010, no such interest rate swaps were in place.

***Foreign Currency Exchange Market Risk Exposure***

A significant portion of our operations consists of manufacturing and sales activities in foreign jurisdictions. We manufacture our products in the United States, England, Northern Ireland, the Netherlands, Australia, China and Thailand, and sell our products in more than 100 countries. (In 2009, we ceased manufacturing operations at our facility in Canada.) As a result, our financial results could be significantly affected by factors such as changes in foreign currency exchange rates or weak economic conditions in the foreign markets in which we distribute our products. Our operating results are exposed to changes in exchange rates between the U.S. dollar and many other currencies, including the euro, British pound sterling, Canadian dollar, Australian dollar, Thai baht and Japanese yen. When the U.S. dollar strengthens against a foreign currency, the value of anticipated sales in those currencies decreases, and vice versa. Additionally, to the extent our foreign operations with functional currencies other than the U.S. dollar transact business in countries other than the United States, exchange rate changes between two foreign currencies could ultimately impact us. Finally, because we report in U.S. dollars on a consolidated basis, foreign currency exchange fluctuations could have a translation impact on our financial position.

At January 2, 2011, we recognized a \$2.2 million decrease in our foreign currency translation adjustment account compared with January 3, 2010, because of the strengthening of the U.S. dollar against certain foreign currencies as of year-end 2010. The decrease was associated primarily with certain foreign subsidiaries located within the United Kingdom and Europe.

**Sensitivity Analysis**

For purposes of specific risk analysis, we use sensitivity analysis to measure the impact that market risk may have on the fair values of our market-sensitive instruments.

To perform sensitivity analysis, we assess the risk of loss in fair values associated with the impact of hypothetical changes in interest rates and foreign currency exchange rates on market-sensitive instruments. The market value of instruments affected by interest rate and foreign currency exchange rate risk is computed based on the present value of future cash flows as impacted by the changes in the rates attributable to the

**Table of Contents**

market risk being measured. The discount rates used for the present value computations were selected based on market interest and foreign currency exchange rates in effect at January 2, 2011. The values that result from these computations are then compared with the market values of the financial instruments. The differences are the hypothetical gains or losses associated with each type of risk.

***Interest Rate Risk***

Based on a hypothetical immediate 150 basis point increase in interest rates, with all other variables held constant, the fair value of our fixed rate long-term debt would be impacted by a net decrease of \$22.0 million. Conversely, a 150 basis point decrease in interest rates would result in a net increase in the fair value of our fixed rate long-term debt of \$20.6 million.

***Foreign Currency Exchange Rate Risk***

As of January 2, 2011, a 10% decrease or increase in the levels of foreign currency exchange rates against the U.S. dollar, with all other variables held constant, would result in a decrease in the fair value of our short-term financial instruments (primarily cash, accounts receivable and accounts payable) of \$9.5 million or an increase in the fair value of our financial instruments of \$7.8 million, respectively. As the impact of offsetting changes in the fair market value of our net foreign investments is not included in the sensitivity model, these results are not indicative of our actual exposure to foreign currency exchange risk.

**Table of Contents****ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA****CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS)****INTERFACE, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF OPERATIONS**

	<b>Fiscal Year</b>		
	<b>2010</b>	<b>2009</b>	<b>2008</b>
	<b>(In thousands, except per share data)</b>		
Net sales	\$ 961,827	\$ 859,888	\$ 1,082,344
Cost of sales	625,066	576,871	710,299
Gross profit on sales	336,761	283,017	372,045
Selling, general and administrative expenses	240,901	218,322	258,198
Impairment of goodwill			61,213
Restructuring charges	3,131	7,627	10,975
Income from litigation settlements		(5,926)	
Operating income	92,729	62,994	41,659
Interest expense	33,129	34,297	31,480
Bond retirement expenses	44,379	6,096	
Other expense	657	576	1,652
Income from continuing operations before tax expense	14,564	22,025	8,527
Income tax expense	4,494	9,352	43,040
Income (loss) from continuing operations	10,070	12,673	(34,513)
Loss from discontinued operations, net of tax	(736)	(909)	(5,154)
Net income (loss)	9,334	11,764	(39,667)
Net income attributable to noncontrolling interest in subsidiary	(1,051)	(846)	(1,206)
Net income (loss) attributable to Interface, Inc.	\$ 8,283	\$ 10,918	\$ (40,873)
Income (loss) per share attributable to Interface, Inc. common shareholders basic			
Continuing operations	\$ 0.14	\$ 0.19	\$ (0.58)
Discontinued operations	(0.01)	(0.01)	(0.08)
Net income (loss) per share attributable to Interface, Inc. common shareholders basic	\$ 0.13	\$ 0.17	\$ (0.67)
Income (loss) per share attributable to Interface, Inc. common shareholders diluted			

Edgar Filing: INTERFACE INC - Form 10-K

Continuing operations	\$ 0.14	\$ 0.19	\$ (0.58)
Discontinued operations	(0.01)	(0.01)	(0.08)
Net income (loss) per share attributable to Interface, Inc. common shareholders diluted	\$ 0.13	\$ 0.17	\$ (0.67)
Basic weighted average shares outstanding	63,794	63,213	61,439
Diluted weighted average shares outstanding	64,262	63,308	61,439

See accompanying notes to consolidated financial statements.

**Table of Contents****INTERFACE, INC. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)**

	<b>2010</b>	<b>Fiscal Year 2009 (In thousands)</b>	<b>2008</b>
Net income (loss)	\$ 9,334	\$ 11,764	\$ (39,667)
Other comprehensive income (loss)			
Foreign currency translation adjustment	(1,754)	18,446	(43,719)
Pension liability adjustment	1,990	(4,416)	2,033
Comprehensive income (loss)	9,570	25,794	(81,353)
Comprehensive income attributable to noncontrolling interest	(1,509)	(1,139)	(967)
Comprehensive income (loss) attributable to Interface, Inc.	\$ 8,061	\$ 24,655	\$ (82,320)

See accompanying notes to consolidated financial statements.



**Table of Contents****INTERFACE, INC. AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEETS**

	<b>2010</b>	<b>2009</b>
	<b>(In thousands)</b>	
<b>ASSETS</b>		
Current		
Cash and cash equivalents	\$ 69,236	\$ 115,363
Accounts receivable, net	151,463	129,833
Inventories	136,766	112,249
Prepaid expenses and other current assets	24,362	19,649
Deferred income taxes	10,062	9,379
Assets of businesses held for sale	1,200	1,500
Total current assets	393,089	387,973
Property and equipment, net	177,792	162,269
Deferred tax asset	53,022	44,210
Goodwill	75,239	80,519
Other assets	56,291	52,268
	\$ 755,433	\$ 727,239
<b>LIABILITIES AND SHAREHOLDERS EQUITY</b>		
Current liabilities		
Accounts payable	\$ 55,859	\$ 35,614
Accrued expenses	112,657	101,143
Current portion of long-term debt		14,586
Total current liabilities	168,516	151,343
Senior notes	282,951	145,184
Senior subordinated notes	11,477	135,000
Deferred income taxes	7,563	7,029
Other	36,054	42,502
Total liabilities	506,561	481,058
Commitments and contingencies		
Shareholders' equity		
Preferred stock		
Common stock	6,445	6,328
Additional paid-in capital	349,662	343,348
Retained deficit	(49,770)	(55,332)
Accumulated other comprehensive loss - foreign currency translation	(26,269)	(24,057)
Accumulated other comprehensive loss - pension liability	(31,196)	(33,186)

Edgar Filing: INTERFACE INC - Form 10-K

Total shareholders' equity - Interface, Inc.	248,872	237,101
Noncontrolling interest in subsidiary		9,080
Total shareholders' equity	248,872	246,181
	\$ 755,433	\$ 727,239

See accompanying notes to consolidated financial statements.

**Table of Contents****INTERFACE, INC. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF CASH FLOWS**

	<b>2010</b>	<b>Fiscal Year 2009 (In thousands)</b>	<b>2008</b>
<b>OPERATING ACTIVITIES:</b>			
Net income (loss)	\$ 9,334	\$ 11,764	\$ (39,667)
Loss on discontinued operations	736	909	5,154
Income (loss) from continuing operations	10,070	12,673	(34,513)
Adjustments to reconcile income (loss) to cash provided by operating activities			
Impairment of goodwill			61,213
Depreciation and amortization	27,927	25,189	23,664
Premium paid to repurchase senior and senior subordinated notes	36,374	5,264	
Bad debt expense	2,031	2,214	4,180
Deferred income taxes and other	(6,772)	(5,634)	13,480
Working capital changes:			
Accounts receivable	(21,418)	20,978	11,891
Inventories	(23,103)	20,831	(11,351)
Prepaid expenses and other current assets	(5,970)	78	5,072
Accounts payable and accrued expenses	28,241	(27,143)	(18,540)
Cash provided by operating activities	47,380	54,450	55,096
<b>INVESTING ACTIVITIES:</b>			
Capital expenditures	(31,715)	(8,753)	(29,300)
Other	(5,328)	1,399	(4,158)
Cash used in investing activities	(37,043)	(7,354)	(33,458)
<b>FINANCING ACTIVITIES:</b>			
Borrowing of long-term debt	275,000	144,452	
Dividends paid	(2,721)	(634)	(7,562)
Debt issuance costs	(5,930)	(6,301)	
Repurchase of senior and senior subordinated notes	(279,966)	(138,002)	(22,412)
Premium paid to repurchase senior and senior subordinated notes	(36,374)	(5,264)	
Purchase of noncontrolling interest	(11,488)		
Proceeds from issuance of common stock	3,103	499	1,479
Cash used in financing activities	(58,376)	(5,250)	(28,495)
Net cash provided by (used in) operating, investing and financing activities	(48,039)	41,846	(6,857)
Effect of exchange rate changes on cash	1,912	1,760	(3,761)

CASH AND CASH EQUIVALENTS:

Net increase (decrease)	(46,127)	43,606	(10,618)
Balance, beginning of year	115,363	71,757	82,375
Balance, end of year	\$ 69,236	\$ 115,363	\$ 71,757

See accompanying notes to consolidated financial statements.

**Table of Contents**

**INTERFACE, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

***Nature of Operations***

The Company is a recognized leader in the worldwide commercial interiors market, offering modular and broadloom floorcoverings. The Company manufactures modular and broadloom carpet focusing on the high quality, designer-oriented sector of the market, and provides specialized carpet replacement, installation and maintenance services. Additionally, the Company offers *Intersept*, a proprietary antimicrobial used in a number of interior finishes.

In 2007, the Company sold its Fabrics Group business segment to a third party. The Fabrics Group designed, manufactured and marketed fabrics for open plan office furniture systems and commercial interiors. The results of operations and related disposal costs, gains and losses for the Fabrics Group segment are classified as discontinued operations for all periods presented.

***Principles of Consolidation***

The consolidated financial statements include the accounts of the Company and its subsidiaries. All material intercompany accounts and transactions are eliminated. Investments in which the Company does not have the ability to exercise significant influence are carried at the lower of cost or estimated realizable value. The Company monitors investments for other than temporary declines in value and makes reductions in carrying values when appropriate. As of January 2, 2011, and January 3, 2010, the Company does not hold significant instruments of this nature.

***Use of Estimates***

The preparation of financial statements in conformity with accounting principles generally accepted in the U.S. requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting periods. Examples include provisions for returns, bad debts, product claims reserves, rebates, inventory obsolescence and the length of product life cycles, accruals associated with restructuring activities, income tax exposures and valuation allowances, environmental liabilities, and the carrying value of goodwill and property and equipment. Actual results could vary from these estimates.

***Revenue Recognition***

Revenue is recognized when the following criteria are met: persuasive evidence of an agreement exists, delivery has occurred or services have been rendered, price to the buyer is fixed and determinable, and collectability is reasonably assured. Delivery is not considered to have occurred until the customer takes title and assumes the risks and rewards of ownership, which is generally on the date of shipment. Provisions for discounts, sales returns and allowances are estimated using historical experience, current economic trends, and the Company's quality performance. The related provision is recorded as a reduction of sales and cost of sales in the same period that the revenue is recognized. Material differences may result in the amount and timing of net sales for any period if management makes different judgments or uses different estimates.

Shipping and handling fees billed to customers are classified in net sales in the consolidated statements of operations. Shipping and handling costs incurred are classified in cost of sales in the consolidated statements of operations.



**Table of Contents**

**INTERFACE, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

***Research and Development***

Research and development costs are expensed as incurred and are included in the selling, general and administrative expense caption in the consolidated statements of operations. Research and development expense was \$13.9 million, \$12.7 million and \$15.3 million for the years 2010, 2009 and 2008, respectively.

***Cash, Cash Equivalents and Short-Term Investments***

Highly liquid investments with insignificant interest rate risk and with original maturities of three months or less are classified as cash and cash equivalents. Investments with maturities greater than three months and less than one year are classified as short-term investments. The Company did not hold any significant amounts of short-term investments at January 2, 2011, or January 3, 2010.

Cash payments for interest amounted to approximately \$34.3 million, \$35.1 million and \$32.9 million for the years 2010, 2009 and 2008, respectively. Income tax payments amounted to approximately \$13.9 million, \$18.6 million and \$23.1 million for the years 2010, 2009 and 2008, respectively. During the years 2010, 2009 and 2008, the Company received income tax refunds of \$0.8 million, \$0.5 million and \$0.1 million, respectively.

***Inventories***

Inventories are valued at the lower of cost (standards approximating the first-in, first-out method) or market. Costs included in inventories are based on invoiced costs and/or production costs, as applicable. Included in production costs are material, direct labor and allocated overhead. The Company writes down inventories for the difference between the carrying value of the inventories and their estimated net realizable value. If actual market conditions are less favorable than those projected by management, additional write-downs may be required.

Management estimates its reserves for inventory obsolescence by continuously examining its inventories to determine if there are indicators that carrying values exceed net realizable values. Experience has shown that significant indicators that could require the need for additional inventory write-downs are the age of the inventory, the length of its product life cycles, anticipated demand for the Company's products, and current economic conditions. While management believes that adequate write-downs for inventory obsolescence have been made in the consolidated financial statements, consumer tastes and preferences will continue to change and the Company could experience additional inventory write-downs in the future.

***Rebates***

The Company has agreements to receive cash consideration from certain of its vendors, including rebates and cooperative marketing reimbursements. The amounts received from its vendors are generally presumed to be a reduction of the prices the Company pays for their products and, therefore, such amounts are reflected as either a reduction of cost of sales on the accompanying consolidated statements of operations, or, if the product inventory is still on hand at the reporting date, it is reflected as a reduction of Inventories on the accompanying consolidated balance sheets. Vendor rebates are typically dependent upon reaching minimum purchase thresholds. The Company evaluates the likelihood of reaching purchase thresholds using past experience and current year forecasts. When rebates can be reasonably estimated and receipt becomes probable, the Company records a portion of the rebate as the Company makes progress towards the purchase threshold.

When the Company receives direct reimbursements for costs incurred in marketing the vendor's product or service, the amount received is recorded as an offset to selling, general and administrative expenses on the accompanying consolidated statements of operations.



**Table of Contents**

**INTERFACE, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

***Assets and Liabilities of Businesses Held for Sale***

The Company considers businesses to be held for sale when management approves and commits to a formal plan to actively market a business for sale and the sale is considered probable. Upon designation as held for sale, the carrying value of the assets of the business are recorded at the lower of their carrying value or their estimated fair value, less costs to sell. The Company ceases to record depreciation expense at that time.

***Property and Equipment and Long-Lived Assets***

Property and equipment are carried at cost. Depreciation is computed using the straight-line method over the following estimated useful lives: buildings and improvements ten to forty years; and furniture and equipment three to twelve years. Interest costs for the construction/development of certain long-term assets are capitalized and amortized over the related assets estimated useful lives. The Company capitalized net interest costs of approximately \$0.6 million, \$0.3 million and \$1.0 million for the fiscal years 2010, 2009 and 2008, respectively. Depreciation expense amounted to approximately \$20.4 million, \$20.2 million and \$18.8 million for the years 2010, 2009 and 2008, respectively.

Long-lived assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. If the sum of the expected future undiscounted cash flow is less than the carrying amount of the asset, a loss is recognized for the difference between the fair value and carrying value of the asset. Repair and maintenance costs are charged to operating expense as incurred.

***Goodwill and Other Intangible Assets***

Goodwill is the excess of the purchase price over the fair value of net assets acquired in business combinations accounted for as purchases. Prior to the adoption of the applicable goodwill accounting standards in December 2001, goodwill was amortized on a straight-line basis over the periods benefited, principally twenty-five to forty years. Accumulated amortization amounted to approximately \$77.3 million at both January 2, 2011 and January 3, 2010, and cumulative impairment losses recognized were \$212.6 million as of both January 2, 2011, and January 3, 2010.

As of January 2, 2011, and January 3, 2010, the net carrying amount of goodwill was \$75.2 million and \$80.5 million, respectively. Other intangible assets were \$2.4 million and \$2.8 million as of January 2, 2011, and January 3, 2010, respectively. The Company capitalizes patent defense costs when it determines that a successful defense is probable. The Company capitalized \$1.7 million of such costs in 2008. In 2009, the Company received settlements related to patent litigation, and as a result has reduced the carrying value of these patents by the settlement amounts. Any patent defense costs are amortized over the remaining useful life of the patent. Amortization expense related to intangible assets during the years 2010, 2009 and 2008 was \$0.4 million, \$0.6 million, and \$0.9 million, respectively.

During the fourth quarters of 2010, 2009 and 2008, the Company performed the annual goodwill impairment test required by certain accounting standards. The Company performs this test at the reporting unit level, which is one level below the segment level for the Modular Carpet segment and at the level of the Bentley Prince Street segment. In effecting the impairment testing, the Company prepared valuations of reporting units on both a market comparable methodology and an income methodology in accordance with the applicable standards, and those valuations were compared with the respective book values of the reporting units to determine whether any goodwill impairment existed. In preparing the valuations, past, present and future expectations of performance were considered. The annual

testing indicated no potential of goodwill impairment in 2010 and 2009. In the fourth quarter of 2008, a goodwill impairment of \$61.2 million related to the Bentley Prince Street reporting unit was identified due largely to the following factors:

*The significant decline in the reporting unit's performance, primarily in the last three months of 2008. This decline also was reflected in the forward projections of the reporting unit's budgeting process. The*

Table of Contents**INTERFACE, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

projections showed a decline in both sales and operating income over the reporting unit's three-year budgeting process. These declines impacted the value of the reporting unit from an income valuation approach. The declines in projections were primarily related to the global economic crisis and its impact on the broadloom carpet market.

*An increase in the discount rate used to create the present value of future expected cash flows.* This increase from approximately 12% to 16% was more reflective of the Company's market capitalization and risk premiums on a reporting unit level, which impacted the value of the reporting unit using an income valuation approach.

*A decrease in the market multiple factors used for the market valuation approach.* This decrease was reflective of the general market conditions regarding merger and acquisition activities.

Each of the Company's reporting units maintained fair values in excess of their respective carrying values as of the fourth quarter of 2010, and therefore no impairment was indicated during the impairment testing. As of January 2, 2011, if the Company's estimates of the fair values of its reporting units which carry a goodwill balance were 10% lower, the Company still believes no goodwill impairment would have existed.

The changes in the carrying amounts of goodwill for the year ended January 2, 2011, by operating segment are as follows:

	<b>Balance January 3, 2010</b>	<b>Acquisitions</b>	<b>Impairment (In thousands)</b>	<b>Foreign Currency Translation</b>	<b>Balance January 2, 2011</b>
Modular Carpet Bentley Prince Street	\$ 80,519	\$	\$	\$ (5,280)	\$ 75,239
Total	\$ 80,519	\$	\$	\$ (5,280)	\$ 75,239

***Product Warranties***

The Company typically provides limited warranties with respect to certain attributes of its carpet products (for example, warranties regarding excessive surface wear, edge ravel and static electricity) for periods ranging from ten to twenty years, depending on the particular carpet product and the environment in which it is to be installed. The Company typically warrants that services performed will be free from defects in workmanship for a period of one year following completion. In the event of a breach of warranty, the remedy typically is limited to repair of the problem or replacement of the affected product.

The Company records a provision related to warranty costs based on historical experience and periodically adjusts these provisions to reflect changes in actual experience. Warranty reserves amounted to \$1.6 million and \$1.3 million as of January 2, 2011, and January 3, 2010, respectively, and are included in Accrued Expenses in the accompanying

consolidated balance sheets.

***Taxes on Income***

The Company accounts for income taxes under an asset and liability approach that requires the recognition of deferred tax assets and liabilities for the expected future tax consequences of events that have been recognized in the Company's financial statements or tax returns. In estimating future tax consequences, the Company generally considers all expected future events other than enactments of changes in tax laws or rates. The effect on deferred tax assets and liabilities of a change in tax rates will be recognized as income or expense in the period that includes the enactment date.

The Company records a valuation allowance to reduce its deferred tax assets when it is more likely than not that some portion or all of the deferred tax assets will expire before realization of the benefit or that future

**Table of Contents**

**INTERFACE, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

deductibility is not probable. The ultimate realization of the deferred tax assets depends on the ability to generate sufficient taxable income of the appropriate character in the future. This requires us to use estimates and make assumptions regarding significant future events such as the taxability of entities operating in the various taxing jurisdictions.

The Company does not record taxes collected from customers and remitted to governmental authorities on a gross basis.

For uncertain tax positions, the Company applies the provisions of relevant authoritative guidance, which requires application of a more likely than not threshold to the recognition and derecognition of tax positions. The Company's ongoing assessments of the more likely than not outcomes of tax authority examinations and related tax positions require significant judgment and can increase or decrease the Company's effective tax rate as well as impact operating results. For further information see the Note entitled Taxes on Income.

***Fair Values of Financial Instruments***

Fair values of cash and cash equivalents and short-term debt approximate cost due to the short period of time to maturity. Fair values of debt are based on quoted market prices or pricing models using current market rates.

***Translation of Foreign Currencies***

The financial position and results of operations of the Company's foreign subsidiaries are measured generally using local currencies as the functional currency. Assets and liabilities of these subsidiaries are translated into U.S. dollars at the exchange rate in effect at each year-end. Income and expense items are translated at average exchange rates for the year. The resulting translation adjustments are recorded in the foreign currency translation adjustment account. In the event of a divestiture of a foreign subsidiary, the related foreign currency translation results are reversed from equity to income. Foreign currency exchange gains and losses are included in net income (loss). Foreign exchange translation gains (losses) were (\$2.2 million), \$18.2 million and (\$43.5 million) for the years 2010, 2009 and 2008, respectively.

***Income (Loss) Per Share***

Basic income (loss) per share is computed based on the average number of common shares outstanding. Diluted income (loss) per share reflects the increase in average common shares outstanding that would result from the assumed exercise of outstanding stock options, calculated using the treasury stock method.

***Stock-Based Compensation***

As of fiscal year 2010, the Company has stock-based employee compensation plans, which are described more fully in the Shareholders' Equity Note below.

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option pricing model, with the following weighted average assumptions used for grants issued in fiscal years 2010, 2009 and 2008:

**Fiscal Year**

Edgar Filing: INTERFACE INC - Form 10-K

	<b>2010</b>	<b>2009</b>	<b>2008</b>
Risk free interest rate	2.1%	1.6%	3.9%
Expected option life	5.75 years	5.5 years	3.25 years
Expected volatility	61%	61%	61%
Expected dividend yield	0.37%	2.6%	0.57%

**Table of Contents**

**INTERFACE, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The weighted average fair value of stock options (as of grant date) granted during the years 2010, 2009 and 2008 was \$6.86, \$1.91 and \$6.21, respectively, per share.

***Derivative Financial Instruments***

Accounting standards require a company to recognize all derivatives on the balance sheet at fair value. Derivatives that are not hedges must be adjusted to fair value through income. If the derivative is a fair value hedge, changes in the fair value of the hedged assets, liabilities or firm commitments are recognized through earnings. If the derivative is a cash flow hedge, the effective portion of changes in the fair value of the derivative are recognized in other comprehensive income until the hedged item is recognized in earnings. The ineffective portion of a derivative's change in fair value is immediately recognized in earnings. As of January 2, 2011, and January 3, 2010, the Company was not party to any significant derivative instruments.

***Pension Benefits***

Net pension expense recorded is based on, among other things, assumptions about the discount rate, estimated return on plan assets and salary increases. While the Company believes these assumptions are reasonable, changes in these and other factors and differences between actual and assumed changes in the present value of liabilities or assets of the Company's plans above certain thresholds could cause net annual expense to increase or decrease materially from year to year. The actuarial assumptions used in our salary continuation plan and the Company's foreign defined benefit plans reporting are reviewed periodically and compared with external benchmarks to ensure that they appropriately account for our future pension benefit obligation. The expected long-term rate of return on plan assets assumption is based on weighted average expected returns for each asset class. Expected returns reflect a combination of historical performance analysis and the forward-looking views of the financial markets, and include input from actuaries, investment service firms and investment managers.

***Environmental Remediation***

The Company provides for remediation costs and penalties when the responsibility to remediate is probable and the amount of associated costs is reasonably determinable. Remediation liabilities are accrued based on estimates of known environmental exposures and are discounted in certain instances. The Company regularly monitors the progress of environmental remediation. Should studies indicate that the cost of remediation is to be more than previously estimated, an additional accrual would be recorded in the period in which such determination is made. As of January 2, 2011, and January 3, 2010, no significant amounts were provided for remediation liabilities.

***Allowances for Doubtful Accounts***

The Company maintains allowances for doubtful accounts for estimated losses resulting from the inability of customers to make required payments. Estimating this amount requires the Company to analyze the financial strengths of its customers. If the financial condition of the Company's customers were to deteriorate, resulting in an impairment of their ability to make payments, additional allowances may be required. By its nature, such an estimate is highly subjective, and it is possible that the amount of accounts receivable that the Company is unable to collect may be different than the amount initially estimated. The Company's allowance for doubtful accounts on January 2, 2011, and January 3, 2010, was \$9.6 million and \$12.3 million, respectively.

***Reclassifications***

Certain prior period amounts have been reclassified to conform to current year financial statement presentation.



**Table of Contents**

**INTERFACE, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

***Fiscal Year***

The Company's fiscal year is the 52 or 53 week period ending on the Sunday nearest December 31. All references herein to 2010, 2009, and 2008, mean the fiscal years ended January 2, 2011, January 3, 2010 and December 28, 2008, respectively. Fiscal year 2009 was comprised of 53 weeks. Fiscal years 2010 and 2008 were each comprised of 52 weeks.

**RECENT ACCOUNTING PRONOUNCEMENTS**

In December 2010, the Financial Accounting Standards Board ( FASB ) issued new accounting guidance to amend the criteria for performing Step 2 of the goodwill impairment test for reporting units with zero or negative carrying amounts and requires performing Step 2 if qualitative factors indicate that it is more likely than not that a goodwill impairment exists. This new guidance is effective for fiscal years, and interim periods within those years, beginning after December 15, 2010. The adoption of this standard is not expected to have any significant impact on the Company's consolidated financial statements.

In January 2010, the FASB issued new accounting guidance to require additional fair value related disclosures. It also clarified existing fair value disclosure guidance about the level of disaggregation and about inputs and valuation techniques. This new guidance was effective for the first reporting period beginning after December 15, 2009 except for certain disclosure requirements effective for the first reporting period beginning after December 15, 2010. The adoption of this standard did not have any significant impact on the Company's consolidated financial statements.

In October 2009, the FASB issued a new accounting standard which provides guidance for arrangements with multiple deliverables. Specifically, the new standard requires an entity to allocate consideration at the inception of an arrangement to all of its deliverables based on their relative selling prices. In the absence of vendor-specific objective evidence or third party evidence of the selling prices, consideration must be allocated to the deliverables based on management's best estimate of the selling prices. In addition, the new standard eliminates the use of the residual method of allocation. The standard will be effective for the Company in the first quarter of 2011. The Company does not believe the adoption of this standard will have a significant impact on its consolidated financial statements.

In June 2009, the FASB issued a new standard which changes the consolidation model for variable interest entities. This standard requires companies to qualitatively assess the determination of the primary beneficiary of a variable interest entity ( VIE ) based on whether the entity (1) has the power to direct matters that most significantly impact the activities of the VIE, and (2) has the obligation to absorb losses or the right to receive benefits of the VIE that could potentially be significant to the VIE. The Company adopted this standard in the first quarter of 2010 and the adoption did not have any significant impact on its consolidated financial statements.

**RECEIVABLES**

The Company has adopted credit policies and standards intended to reduce the inherent risk associated with potential increases in its concentration of credit risk due to increasing trade receivables from sales to owners and users of commercial office facilities and with specifiers such as architects, engineers and contracting firms. Management believes that credit risks are further moderated by the diversity of its end customers and geographic sales areas. The Company performs ongoing credit evaluations of its customers' financial condition and requires collateral as deemed necessary. The Company maintains allowances for doubtful accounts for estimated losses resulting from the inability

of customers to make required payments. If the financial condition of its customers were to deteriorate, resulting in an impairment of their ability to make payments, additional allowances may be required. As of January 2, 2011, and January 3, 2010, the allowance for bad debts amounted to approximately \$9.6 million and \$12.3 million, respectively, for all accounts

**Table of Contents****INTERFACE, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

receivable of the Company. Reserves for sales returns and allowances amounted to \$4.5 million and \$3.3 million as of January 2, 2011, and January 3, 2010, respectively.

**FAIR VALUE OF FINANCIAL INSTRUMENTS**

The Company does not have significant assets and liabilities measured at fair value on a recurring basis under applicable accounting standards as of the end of 2010. The Company does have approximately \$19.4 million of Company-owned life insurance which is measured on readily determinable cash surrender value on a recurring basis. Due to the short maturity of cash and cash equivalents, accounts receivable, accounts payable and accrued expenses, their carrying values approximate fair value. The fair value of long term debt represented by the Company's 75/8% Senior Notes, 113/8% Senior Secured Notes and 9.5% Senior Subordinated Notes, based on quoted market prices, was \$281.5 million, \$8.1 million and \$11.5 million, respectively, at January 2, 2011.

**INVENTORIES**

Inventories are summarized as follows:

	<b>2010</b>	<b>2009</b>
	<b>(In thousands)</b>	
Finished goods	\$ 78,303	\$ 65,478
Work-in-process	16,731	15,764
Raw materials	41,732	31,007
	\$ 136,766	\$ 112,249

Reserves for inventory obsolescence amounted to \$15.7 million and \$17.1 million as of January 2, 2011, and January 3, 2010, respectively, and have been netted against amounts presented above.

**PROPERTY AND EQUIPMENT**

Property and equipment consisted of the following:

	<b>2010</b>	<b>2009</b>
	<b>(In thousands)</b>	
Land	\$ 7,364	\$ 7,636
Buildings	104,803	110,984
Equipment	335,533	310,134
	447,700	428,754
Accumulated depreciation	(269,908)	(266,485)

\$ 177,792      \$ 162,269

The estimated cost to complete construction-in-progress for which the Company was committed at January 2, 2011, was approximately \$14.4 million.

**Table of Contents****INTERFACE, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****ACCRUED EXPENSES**

Accrued expenses are summarized as follows:

	<b>2010</b>	<b>2009</b>
	<b>(In thousands)</b>	
Compensation	\$ 57,625	\$ 44,385
Interest	2,751	9,169
Restructuring	521	1,953
Taxes	6,315	4,096
Accrued purchases	8,800	6,594
Other	36,645	34,946
	<b>\$ 112,657</b>	<b>\$ 101,143</b>

Other non-current liabilities include pension liability of \$24.6 million and \$28.5 million as of January 2, 2011, and January 3, 2010, respectively (see the discussion below in the Note entitled "Employee Benefit Plans").

**BORROWINGS*****Domestic Revolving Credit Facility***

The Company has a domestic revolving credit facility that provides for a maximum aggregate amount of loans and letters of credit of up to \$100 million (with the option to increase it to a maximum of \$150 million upon the satisfaction of certain conditions) at any one time, subject to the borrowing base described below. The key features of the domestic revolving credit facility are as follows:

The revolving credit facility currently matures on December 31, 2012;

The revolving credit facility includes a domestic U.S. dollar syndicated loan and letter of credit facility made available to Interface, Inc. up to the lesser of (1) \$100 million, or (2) a borrowing base equal to the sum of specified percentages of eligible accounts receivable and inventory in the United States (the percentages and eligibility requirements for the borrowing base are specified in the credit facility), less certain reserves;

Advances under the facility are secured by a first-priority lien on substantially all of Interface, Inc.'s assets and the assets of each of its material domestic subsidiaries, which have guaranteed the revolving credit facility; and

The revolving credit facility contains a financial covenant (a fixed charge coverage ratio test) that becomes effective in the event that the Company's excess borrowing availability falls below \$20 million. In such event, the Company must comply with the financial covenant for a period commencing on the last day of the fiscal quarter immediately preceding such event (unless such event occurs on the last day of a fiscal quarter, in which case the compliance period commences on such date) and ending on the last day of the fiscal quarter

immediately following the fiscal quarter in which such event occurred.

The revolving credit facility also includes various reporting, affirmative and negative covenants, and other provisions that restrict the Company's ability to take certain actions, including provisions that restrict the Company's ability to repay its long-term indebtedness unless it meets a specified minimum excess availability test.

*Interest Rates and Fees.* Interest on base rate loans is charged at varying rates computed by applying a margin ranging from 1.75% to 2.50% over the applicable base interest rate (which is defined as the greatest of the prime rate, a specified federal funds rate plus 0.50%, or the one-month LIBOR rate), depending on the

**Table of Contents**

**INTERFACE, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Company's average excess borrowing availability during the most recently completed fiscal quarter. Interest on LIBOR-based loans and fees for letters of credit are charged at varying rates computed by applying a margin ranging from 3.25% to 4.00% over the applicable LIBOR rate (but in no event less than the three-month LIBOR rate), depending on the Company's average excess borrowing availability during the most recently completed fiscal quarter. In addition, the Company pays an unused line fee of 0.75% per annum on the facility.

*Prepayments.* The revolving credit facility requires prepayment from the proceeds of certain asset sales.

*Covenants.* The revolving credit facility also limits the Company's ability, among other things, to:

- repay the Company's other indebtedness prior to maturity unless the Company meets a specified minimum excess availability test;
- incur indebtedness or contingent obligations;
- make acquisitions of or investments in businesses (in excess of certain specified amounts);
- sell or dispose of assets (in excess of certain specified amounts);
- create or incur liens on assets; and
- enter into sale and leaseback transactions.

The Company is presently in compliance with all covenants under the domestic revolving credit facility and anticipates that it will remain in compliance with the covenants for the foreseeable future.

*Events of Default.* If the Company breaches or fails to perform any of the affirmative or negative covenants under the revolving credit facility, or if other specified events occur (such as a bankruptcy or similar event or a change of control of Interface, Inc. or certain subsidiaries, or if the Company breaches or fails to perform any covenant or agreement contained in any instrument relating to any of the Company's other indebtedness exceeding \$10 million), after giving effect to any applicable notice and right to cure provisions, an event of default will exist. If an event of default exists and is continuing, the lenders' agent may, and upon the written request of a specified percentage of the lender group, shall:

- declare all commitments of the lenders under the facility terminated;
- declare all amounts outstanding or accrued thereunder immediately due and payable; and
- exercise other rights and remedies available to them under the agreement and applicable law.

*Collateral.* The facility is secured by substantially all of the assets of Interface, Inc. and its domestic subsidiaries (subject to exceptions for certain immaterial subsidiaries), including all of the stock of the Company's domestic subsidiaries and up to 65% of the stock of its first-tier material foreign subsidiaries. If an event of default occurs under the revolving credit facility, the lenders' collateral agent may, upon the request of a specified percentage of lenders, exercise remedies with respect to the collateral, including, in some instances, foreclosing mortgages on real estate

assets, taking possession of or selling personal property assets, collecting accounts receivables, or exercising proxies to take control of the pledged stock of domestic and first-tier material foreign subsidiaries.

As of January 2, 2011, the Company had no borrowings outstanding under this facility. At January 2, 2011, the Company had \$5.4 million outstanding in letters of credit under this facility. As of January 2, 2011, the Company could have incurred \$65.6 million of additional borrowings under this facility.

***Credit Agreement with ABN AMRO Bank N.V.***

The Company's European subsidiary Interface Europe B.V. and certain of Interface Europe B.V.'s subsidiaries have a Credit Agreement with ABN AMRO Bank N.V. Under the Credit Agreement, ABN AMRO



**Table of Contents****INTERFACE, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

provides a credit facility, until further notice, for borrowings and bank guarantees in varying aggregate amounts over time as follows:

<b>Period</b>	<b>Maximum Amount in Euros (In millions)</b>
October 1, 2010 – September 30, 2011	20
October 1, 2011 – September 30, 2012	14
From October 1, 2012	8

Interest on borrowings under the facility is charged at varying rates computed by applying a margin of 1% over ABN AMRO's euro base rate (consisting of the leading refinancing rate as determined from time to time by the European Central Bank plus a debit interest surcharge), which base rate is subject to a minimum of 3.5% per annum. Fees on bank guarantees and documentary letters of credit are charged at a rate of 1% per annum or part thereof on the maximum amount and for the maximum duration of each guarantee or documentary letter of credit issued. A facility fee of 0.5% per annum is payable with respect to the facility amount. The facility is secured by liens on certain real property, personal property and other assets of the Company's principal European subsidiaries. The facility also includes certain financial covenants (which require the borrowers and their subsidiaries to maintain a minimum interest coverage ratio, total debt/EBITDA ratio and tangible net worth/total assets) and affirmative and negative covenants, and other provisions that restrict the borrowers' ability (and the ability of certain of the borrowers' subsidiaries) to take certain actions. As of January 2, 2011, there were no borrowings outstanding under this facility.

The Company is presently in compliance with all covenants under this facility and anticipates that it will remain in compliance with the covenants for the foreseeable future.

***75/8% Senior Notes***

On December 3, 2010, the Company completed a private offering of \$275 million aggregate principal amount of 75/8% Senior Notes due 2018 (the 75/8% Senior Notes). Interest on the 75/8% Senior Notes is payable semi-annually on June 1 and December 1 beginning June 1, 2011. The Company used the net proceeds from the sale of the 75/8% Senior Notes (plus cash on hand) in connection with the repurchase of approximately \$141.9 million aggregate principal amount of the 11.375% Senior Secured Notes and approximately \$98.5 million aggregate principal amount of the 9.5% Senior Subordinated Notes, pursuant to a tender offer the Company conducted.

The Company may redeem some or all of the 75/8% Senior Notes at any time prior to December 1, 2014, at a redemption price equal to 100% of the principal amount plus a make-whole premium. Prior to December 1, 2014, the Company may redeem up to 10% of the aggregate principal amount of the 75/8% Senior Notes per 12-month period at a redemption price equal to 103% of the principal amount of the notes redeemed, plus accrued and unpaid interest. In addition, at any time prior to December 1, 2013, the Company may redeem up to 35% of the 75/8% Senior Notes with the net cash proceeds from specified equity offerings at a redemption price equal to 107.625% of the principal amount, plus accrued and unpaid interest, if any, to the date of redemption. In addition, the notes will become redeemable for cash after December 1, 2014 at the Company's option, in whole or in part, initially at a redemption price equal to 103.813% of the principal amount, declining to 100% of the principal amount on December 1, 2016,

plus accrued interest thereon to the date fixed for redemption. As of January 2, 2011, the balance of the 75/8% Senior Notes outstanding was \$275 million. The estimated fair value of the 75/8% Senior Notes as of January 2, 2011, based on then current market prices, was \$281.5 million.

*113/8% Senior Secured Notes*

On June 5, 2009, the Company completed a private offering of \$150 million aggregate principal amount of 113/8% Senior Secured Notes due 2013. Interest on the 113/8% Senior Secured Notes is payable semi-annually on May 1 and November 1 beginning November 1, 2009. The 113/8% Senior Secured Notes are

**Table of Contents**

**INTERFACE, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

guaranteed, jointly and severally, on a senior secured basis by certain of the Company's domestic subsidiaries. The 113/8% Senior Secured Notes are secured by a second-priority lien on substantially all of the Company's and certain of the Company's domestic subsidiaries' assets that secure the Company's domestic revolving credit facility on a first-priority basis.

The 113/8% Senior Secured Notes were sold at a price of 96.301% of their face value, resulting in \$144.5 million of gross proceeds. The \$5.5 million original issue discount will be amortized over the life of the notes through interest expense. After deducting the initial purchasers' discount and other fees and expenses associated with the sale, net proceeds were \$139.5 million. The Company used \$137.4 million of those net proceeds to repurchase \$127.2 million aggregate principal amount of its 10.375% Senior Notes pursuant to a tender offer conducted by the Company in 2009. (Included in the \$137.4 million used to repurchase the \$127.2 million aggregate principal amount of 10.375% Senior Notes were a purchase price premium of \$5.7 million and accrued interest of \$4.5 million). The remaining \$2.1 million of the net proceeds was subsequently used to repay a portion of the \$14.6 million of the 10.375% Senior Notes that remained outstanding following the tender offer. (The balance of the 10.375% Senior Notes was repaid at maturity on February 1, 2010.)

The Company may redeem all or a part of the 113/8% Senior Secured Notes from time to time at a price equal to 100% of the principal amount plus a make-whole premium. Prior to May 1, 2012, the Company may redeem up to 35% of the 113/8% Senior Secured Notes with cash proceeds from specified equity offerings at a price equal to 111.375% of the principal amount, plus accrued and unpaid interest, if any, to the date of redemption. As of January 2, 2011, and January 3, 2010, the balance of the 113/8% Senior Secured Notes outstanding, net of the remaining unamortized original issue discount, was approximately \$8.0 million and \$145.2 million, respectively. The estimated fair value of the 113/8% Senior Secured Notes as of January 2, 2011, and January 3, 2010, based on then current market prices, was \$8.1 million and \$167.1 million, respectively.

***10.375% Senior Notes***

On January 17, 2002, the Company completed a private offering of \$175 million in 10.375% Senior Notes due 2010. Interest is payable semi-annually on February 1 and August 1 beginning August 1, 2002. Proceeds from the issuance of these Notes were used to pay down the revolving credit facility.

The 10.375% Senior Notes (which have now been repaid, as described below) were guaranteed, fully, unconditionally, and jointly and severally, on an unsecured senior basis by certain of the Company's domestic subsidiaries. During 2009, the Company repurchased \$138.0 million aggregate principal amount of these notes. As of January 3, 2010 (the end of fiscal year 2009), the Company had outstanding \$14.6 million in 10.375% Senior Notes. At January 3, 2010, the estimated fair value of these notes based on then current market prices was approximately \$14.5 million. On February 1, 2010, the Company repaid the remaining balance of these notes.

***9.5% Senior Subordinated Notes***

On February 4, 2004, the Company completed a private offering of \$135 million in 9.5% Senior Subordinated Notes due 2014. Interest on these notes is payable semi-annually on February 1 and August 1 beginning August 1, 2004. Proceeds from the issuance of these notes were used to redeem in full the Company's previously outstanding 9.5% Senior Subordinated Notes due 2005 and to reduce borrowings under the Company's revolving credit facility.

These notes are guaranteed, fully, unconditionally, and jointly and severally, on an unsecured senior subordinated basis by certain of the Company's domestic subsidiaries. The notes are redeemable for cash after February 1, 2009, at the Company's option, in whole or in part, initially at a redemption price equal to 104.75% of the principal amount, declining to 100% of the principal amount on February 1, 2012, plus accrued interest thereon to the date fixed for redemption. As of January 2, 2011, and January 3, 2010, the

**Table of Contents****INTERFACE, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Company had outstanding \$11.5 million and \$135 million, respectively, of 9.5% Senior Subordinated Notes due 2014. At January 2, 2011, and January 3, 2010, the estimated fair value of these notes, based on then current market prices, was approximately \$11.5 million and \$132.3 million, respectively.

***Other Lines of Credit***

Subsidiaries of the Company have an aggregate of the equivalent of \$11.9 million of other lines of credit available at interest rates ranging from 1% to 9%. As of January 2, 2011, and January 3, 2010, there were no borrowings outstanding under these lines of credit.

***Borrowing Costs***

Deferred borrowing costs, which include underwriting, legal and other direct costs related to the issuance of debt, were \$7.1 million and \$7.9 million, as of January 2, 2011, and January 3, 2010, respectively. The Company amortizes these costs over the life of the related debt. Expenses related to such costs for the years 2010, 2009 and 2008 amounted to \$2.2 million, \$1.7 million and \$1.4 million, respectively. In addition to these expenses, the years 2010 and 2009 include \$4.5 million and \$0.2 million, respectively, of expense related to the write-down of debt costs associated with note repurchases.

***Future Maturities***

The aggregate maturities of borrowings for each of the five fiscal years subsequent to 2010, are as follows:

<b>Fiscal Year</b>	<b>Amount (In thousands)</b>
2011	\$
2012	
2013	8,143
2014	11,477
2015	
Thereafter	275,000
	\$ 294,620

**PREFERRED STOCK**

The Company is authorized to designate and issue up to 5,000,000 shares of \$1.00 par value preferred stock in one or more series and to determine the rights and preferences of each series, to the extent permitted by the Articles of Incorporation, and to fix the terms of such preferred stock without any vote or action by the shareholders. The issuance of any series of preferred stock may have an adverse effect on the rights of holders of common stock and could decrease the amount of earnings and assets available for distribution to holders of common stock. In addition, any issuance of preferred stock could have the effect of delaying, deferring or preventing a change in control of the

Company. As of January 2, 2011, and January 3, 2010, there were no shares of preferred stock issued.

***Preferred Share Purchase Rights***

The Company has previously issued one purchase right (a Right ) in respect of each outstanding share of Common Stock pursuant to a Rights Agreement it entered into in March 2008. Each Right entitles the registered holder of the Common Stock to purchase from the Company one one-hundredth of a share (a Unit ) of Series B Participating Cumulative Preferred Stock (the Series B Preferred Stock ).

**Table of Contents**

**INTERFACE, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The Rights may have certain anti-takeover effects. The Rights will cause substantial dilution to a person or group that acquires (without the consent of the Company's Board of Directors) 15% or more of the outstanding shares of Common Stock or if other specified events occur without the Rights having been redeemed or in the event of an exchange of the Rights for Common Stock as permitted under the Shareholder Rights Plan.

The dividend and liquidation rights of the Series B Preferred Stock are designed so that the value of one Unit of Series B Preferred Stock issuable upon exercise of each Right will approximate the same economic value as one share of Common Stock, including voting rights. The exercise price per Right is \$90, subject to adjustment. Shares of Series B Preferred Stock will entitle the holder to a minimum preferential dividend of \$1.00 per share, but will entitle the holder to an aggregate dividend payment of 100 times the dividend declared on each share of Common Stock. In the event of liquidation, each share of Series B Preferred Stock will be entitled to a minimum preferential liquidation payment of \$1.00, plus accrued and unpaid dividends and distributions thereon, but will be entitled to an aggregate payment of 100 times the payment made per share of Common Stock. In the event of any merger, consolidation or other transaction in which Common Stock is exchanged for or changed into other stock or securities, cash or other property, each share of Series B Preferred Stock will be entitled to receive 100 times the amount received per share of Common Stock. Series B Preferred Stock is not convertible into Common Stock.

Each share of Series B Preferred Stock will be entitled to 100 votes on all matters submitted to a vote of the shareholders of the Company, and shares of Series B Preferred Stock will generally vote together as one class with the Common Stock and any other voting capital stock of the Company on all matters submitted to a vote of the Company's shareholders. While the Company's Class B Common Stock remains outstanding, holders of Series B Preferred Stock will vote as a single class with the Class A Common Stockholders for election of directors.

Further, whenever dividends on the Series B Preferred Stock are in arrears in an amount equal to six quarterly payments, the Series B Preferred Stock, together with any other shares of preferred stock then entitled to elect directors, shall have the right, as a single class, to elect one director until the default has been cured.

Prior to entering into the March 2008 Rights Agreement, the Company maintained a substantially similar Rights Agreement that was entered into in 1998.

**SHAREHOLDERS EQUITY**

The Company is authorized to issue 80 million shares of \$0.10 par value Class A Common Stock and 40 million shares of \$0.10 par value Class B Common Stock. Class A and Class B Common Stock have identical voting rights except for the election or removal of directors. Holders of Class B Common Stock are entitled as a class to elect a majority of the Board of Directors. Under the terms of the Class B Common Stock, its special voting rights to elect a majority of the Board members would terminate irrevocably if the total outstanding shares of Class B Common Stock ever comprises less than ten percent of the Company's total issued and outstanding shares of Class A and Class B Common Stock. On January 2, 2011, the outstanding Class B shares constituted approximately 11.1% of the total outstanding shares of Class A and Class B Common Stock.

The Company's Class A Common Stock is traded on the Nasdaq Global Select Market under the symbol IFSIA. The Company's Class B Common Stock is not publicly traded. Class B Common Stock is convertible into Class A Common Stock on a one-for-one basis.

Both classes of Common Stock share equally in dividends available to common shareholders. The Company paid dividends totaling \$0.0425 per share during 2010, \$0.01 per share during 2009 and \$0.12 per share during 2008 to each class of Common Stock. The future declaration and payment of dividends is at the discretion of the Company's Board, and depends upon, among other things, the Company's investment policy and opportunities, results of operations, financial condition, cash requirements, future prospects, and other factors that may be considered relevant at the time of the Board's determination. Such other factors include



**Table of Contents****INTERFACE, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

limitations contained in the agreement for its primary revolving credit facility and in the indentures for our public indebtedness, each of which specify conditions as to when any dividend payments may be made. As such, the Company may discontinue its dividend payments in the future if its Board determines that a cessation of dividend payments is proper in light of the factors indicated above.

All treasury stock is accounted for using the cost method.

	<b>Class A Shares</b>	<b>Class A Amount</b>	<b>Class B Shares</b>	<b>Class B Amount</b>	<b>Additional Paid-in Capital (In thousands)</b>	<b>Retained Earnings (Deficit)</b>	<b>Pension Liability</b>	<b>Foreign Currency Translation Adjustment</b>	<b>Non- Controlling Interest in Subsidiary</b>
Balance, at December 30, 2007	55,369	\$ 5,534	6,482	\$ 650	\$ 332,650	\$ (15,159)	\$ (30,803)	\$ 1,270	\$ 6,974
Net income (loss)						(40,873)			1,206
Adoption of new accounting standard						(2,022)			
Conversion of common stock	777	78	(777)	(78)					
Stock issuances under employee plans	233	23			1,413				
Other issuances of common stock			1,090	109	15,251				
Unamortized stock compensation expense related to restricted stock awards					(15,289)				
Forfeitures and compensation expense related to stock awards					5,751				
Dividends paid						(7,562)			
Pension liability adjustment							2,033		

Edgar Filing: INTERFACE INC - Form 10-K

Foreign currency translation adjustment								(43,480)	(239)
--	--	--	--	--	--	--	--	----------	-------

Balance, at December 28, 2008	56,379	\$ 5,635	6,795	\$ 681	\$ 339,776	\$ (65,616)	\$ (28,770)	\$ (42,210)	\$ 7,941
-------------------------------------	--------	----------	-------	--------	------------	-------------	-------------	-------------	----------

	<b>Class A Shares</b>	<b>Class A Amount</b>	<b>Class B Shares</b>	<b>Class B Amount</b>	<b>Additional Paid-in Capital (In thousands)</b>	<b>Retained Earnings (Deficit)</b>	<b>Pension Liability</b>	<b>Foreign Currency Translation Adjustment</b>	<b>Non- Controlling Interest in Subsidiary</b>
--	---------------------------	---------------------------	-------------------------------	-------------------------------	--	--	------------------------------	--	--

Balance, at December 28, 2008	56,379	\$ 5,635	6,795	\$ 681	\$ 339,776	\$ (65,616)	\$ (28,770)	\$ (42,210)	\$ 7,941
Net income (loss)						10,918			846
Conversion of common stock	29	3	(29)	(3)					
Stock issuances under employee plans	113	11			490				
Other issuances of common stock			8	1	114				
Unamortized stock compensation expense related to restricted stock awards					(116)				
Cash dividends paid						(634)			
Forfeitures and compensation expense related to stock awards					3,084				
Pension liability adjustment							(4,416)		

Foreign currency translation adjustment									18,153	293
Balance, at January 3, 2010	56,521	\$ 5,649	6,774	\$ 679	\$ 343,348	\$ (55,332)	\$ (33,186)	\$ (24,057)	\$ 9,080	

**Table of Contents****INTERFACE, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

	<b>Class A Shares</b>	<b>Class A Amount</b>	<b>Class B Shares</b>	<b>Class B Amount</b>	<b>Additional Paid-in Capital (In thousands)</b>	<b>Retained Earnings (Deficit)</b>	<b>Pension Liability</b>	<b>Foreign Currency Translation Adjustment</b>	<b>Non- Controlling Interest in Subsidiary</b>
Balance, at January 3, 2010	56,521	\$ 5,649	6,774	\$ 679	\$ 343,348	\$ (55,332)	\$ (33,186)	\$ (24,057)	\$ 9,080
Net income (loss)						8,283			1,051
Conversion of common stock	159	16	(159)	(16)					
Stock issuances under employee plans	631	64			2,726				
Other issuances of common stock			530	53	6,418				
Unamortized stock compensation expense related to restricted stock awards					(6,471)				
Cash dividends paid						(2,721)			
Forfeitures and compensation expense related to stock awards					4,540				
Pension liability adjustment							1,990		
Foreign currency translation adjustment								(2,212)	458
Dividend to Noncontrolling Interest Partner									(7,444)
Repurchase of Minority Interest					(899)				(3,145)

Balance, at  
 January 2, 2011 57,311 \$ 5,729 7,145 \$ 716 \$ 349,662 \$ (49,770) \$ (31,196) \$ (26,269) \$

### *Stock Options*

The Company has an Omnibus Stock Incentive Plan ( Omnibus Plan ) under which a committee of independent directors is authorized to grant directors and key employees, including officers, options to purchase the Company's Common Stock. Options are exercisable for shares of Class A or Class B Common Stock at a price not less than 100% of the fair market value on the date of grant. The options become exercisable either immediately upon the grant date or ratably over a time period ranging from one to five years from the date of the grant. The Company's options expire at the end of time periods ranging from three to ten years from the date of the grant. In May 2006, the shareholders approved an amendment and restatement of the Omnibus Plan. The amendment extended the term of the Omnibus Plan until February 2016, and set the number of shares authorized for issuance or transfer on or after the effective date of the amendment and restatement at 4,250,000 shares, except that each share issued pursuant to an award other than a stock option reduced the number of such authorized shares by two shares. In May 2010, the shareholders approved another amendment and restatement of the Omnibus Plan. This amendment and restatement extended the term of the Omnibus Plan until February 2020, and set the number of shares authorized for issuance or transfer on or after the effective date of the amendment and restatement at 6,558,263 shares, except that each share issued pursuant to an award other than a stock option reduces the number of such authorized shares by 1.33 shares.

Accounting standards require that the Company measure the cost of employee services received in exchange for an award of equity instruments based on the grant date fair market value of the award. That cost will be recognized over the period in which the employee is required to provide the services the requisite service period (usually the vesting period) in exchange for the award. The grant date fair value for options and similar instruments will be estimated using option pricing models. Under accounting standards, the Company is required to select a valuation technique or option pricing model. The Company uses the Black-Scholes model. Accounting standards require that the Company estimate forfeitures for stock options and reduce compensation expense accordingly. The Company has reduced its expense by the assumed forfeiture

**Table of Contents****INTERFACE, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

rate and will evaluate actual experience against the assumed forfeiture rate going forward. This expense reduction is not significant to the Company.

The Company recognized stock option compensation expense of \$1.2 million in 2010, \$1.4 million in 2009, and \$0.6 million in 2008. The remaining unrecognized compensation cost related to unvested awards at January 2, 2011, approximated \$1.3 million, and the weighted average period of time over which this cost will be recognized is approximately two years. The expense for stock options is included in selling, general and administrative expense on the Company's consolidated statements of operations, as none of these stock options have been issued to production personnel.

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option pricing model, with the following weighted average assumptions used for grants issued in the past three fiscal years:

	<b>Fiscal Year</b>		
	<b>2010</b>	<b>2009</b>	<b>2008</b>
Risk free interest rate	2.1%	1.6%	3.9%
Expected option life	5.75 years	5.5 years	3.25 years
Expected volatility	61%	61%	61%
Expected dividend yield	0.37%	2.6%	0.57%

The weighted average fair value of stock options (as of grant date) granted during the years 2010, 2009 and 2008 was \$6.86, \$1.91 and \$6.21, respectively, per share.

The following table summarizes stock options outstanding as of January 2, 2011, as well as activity during the previous fiscal year:

	<b>Shares</b>		<b>Weighted Average Exercise Price</b>
Outstanding at January 3, 2010	1,576,000	\$	5.75
Granted	239,000		12.59
Exercised	631,000		4.97
Forfeited or cancelled	35,500		6.29
Outstanding at January 2, 2011(a)	1,148,500	\$	7.51
Exercisable at January 2, 2011(b)	395,000	\$	8.94

(a) At January 2, 2011, the weighted-average remaining contractual life of options outstanding was 6.7 years.

(b) At January 2, 2011, the weighted-average remaining contractual life of options exercisable was 3.4 years.

At January 2, 2011, the aggregate intrinsic values of in-the-money options outstanding and options exercisable were \$9.4 million and \$2.7 million, respectively (the intrinsic value of a stock option is the amount by which the market value of the underlying stock exceeds the exercise price of the option).

The intrinsic value of stock options exercised in 2010, 2009 and 2008 was \$5.5 million, \$0.4 million and \$1.7 million, respectively. The cash proceeds related to stock options exercised in 2010, 2009 and 2008 were \$3.1 million, \$0.5 million and \$1.5 million, respectively.

**Table of Contents****INTERFACE, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The tax benefit recognized with respect to stock options during the years 2010, 2009 and 2008 was \$0.2 million, \$0.2 million and \$0.1 million, respectively.

Range of Exercise Prices	Options Outstanding			Options Exercisable	
	Number Outstanding at January 2, 2011	Weighted Average Remaining Contractual Life (Years)	Weighted Average Exercise Price	Number Exercisable at January 2, 2011	Weighted Average Exercise Price
\$1.49 - 3.99	62,000	3.32	\$ 2.55	52,000	\$ 2.71
4.00 - 5.99	655,000	7.55	4.31	151,000	4.39
6.00 - 8.99	25,000	7.05	7.95	5,000	8.64
9.00 - 13.99	229,000	8.82	12.51	30,000	13.01
14.00 - 16.42	177,500	2.76	14.56	157,000	14.61
	1,148,500	6.74	\$ 7.51	395,000	\$ 8.94

***Restricted Stock Awards***

During fiscal years 2010, 2009 and 2008, the Company granted restricted stock awards totaling 529,000, 27,000 and 1,087,000 shares, respectively, of Class B common stock. These awards (or a portion thereof) vest with respect to each recipient over a two to five year period from the date of grant, provided the individual remains in the employment or service of the Company as of the vesting date. Additionally, these shares (or a portion thereof) could vest earlier upon the attainment of certain performance criteria, in the event of a change in control of the Company, or upon involuntary termination without cause.

Compensation expense related to the vesting of restricted stock was \$2.9 million, \$1.8 million and \$5.8 million for 2010, 2009 and 2008, respectively. These grants are made primarily to executive-level personnel at the Company and, as a result, no compensation costs have been capitalized. Accounting standards require that the Company estimate forfeitures for restricted stock and reduce compensation expense accordingly. The Company has reduced its expense by the assumed forfeiture rate and will evaluate actual experience against the assumed forfeiture rate going forward. The forfeiture rate has been developed using historical data regarding actual forfeitures as well as an estimate of future expected forfeitures under our restricted stock grants.

The following table summarizes restricted stock activity as of January 2, 2011, and during the previous fiscal year:

**Weighted  
Average**



	<b>Shares</b>		<b>Grant Date Fair Value</b>
Outstanding at January 3, 2010	1,394,000	\$	13.04
Granted	529,000		12.22
Vested	183,000		7.67
Forfeited or cancelled			
Outstanding at January 2, 2011	1,740,000	\$	13.04

As of January 2, 2011, the unrecognized total compensation cost related to unvested restricted stock was \$11.8 million. That cost is expected to be recognized by the end of 2013.

As stated above, accounting standards require the Company to estimate forfeitures in calculating the expense related to stock-based compensation, as opposed to only recognizing these forfeitures and the corresponding reduction in expense as they occur.

**Table of Contents****INTERFACE, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The tax benefit recognized with respect to restricted stock during the years 2010, 2009 and 2008 was \$0.7 million, \$0.2 million and \$1.4 million, respectively.

**INCOME (LOSS) PER SHARE**

The Company computes basic earnings (loss) per share ( EPS ) attributable to Interface, Inc. common shareholders by dividing income (loss) from continuing operations attributable to Interface, Inc. common shareholders, income (loss) from discontinued operations attributable to Interface, Inc. common shareholders and net income (loss) attributable to Interface, Inc. common shareholders, by the weighted average common shares outstanding, including participating securities outstanding, during the period as depicted below. Diluted EPS reflects the potential dilution beyond shares for basic EPS that could occur if securities or other contracts to issue common stock were exercised, converted into common stock or resulted in the issuance of common stock that would have shared in the Company's earnings.

In the first quarter of 2009, the Company adopted an accounting standard which requires the Company to include all unvested stock awards which contain non-forfeitable rights to dividends or dividend equivalents, whether paid or unpaid, in the number of shares outstanding in basic and diluted EPS calculations when the inclusion of these shares would be dilutive. As a result, the Company has included all of its outstanding restricted stock awards in the calculation of basic and diluted EPS for all periods presented. This accounting standard also requires additional disclosure of EPS for common stock and unvested share-based payment awards, separately disclosing distributed and undistributed earnings. Distributed earnings represent common stock dividends and dividends earned on unvested share-based payment awards. Undistributed earnings represent earnings that were available for distribution but were not distributed. Unvested share-based awards of restricted stock are paid dividends equally with all other shares of common stock. The following tables show distributed and undistributed earnings:

	2010	Fiscal Year 2009	2008
<b>Earnings (loss) per share from continuing operations:</b>			
Basic earnings (loss) per share attributable to Interface, Inc. common shareholders			
Distributed earnings	\$ 0.04	\$ 0.01	\$ (0.12)
Undistributed earnings	0.10	0.18	(0.46)
	\$ 0.14	\$ 0.19	\$ (0.58)
Diluted earnings (loss) per share attributable to Interface, Inc. common shareholders			
Distributed earnings	\$ 0.04	\$ 0.01	\$ (0.12)
Undistributed earnings	0.10	0.18	(0.46)
	\$ 0.14	\$ 0.19	\$ (0.58)



Table of Contents**INTERFACE, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

	<b>2010</b>	<b>Fiscal Year 2009</b>	<b>2008</b>
<b>Loss per share from discontinued operations:</b>			
Basic earnings (loss) per share attributable to Interface, Inc. common shareholders			
Distributed earnings	\$	\$	\$
Undistributed earnings	(0.01)	(0.01)	(0.08)
Diluted earnings (loss) per share attributable to Interface, Inc. common shareholders			
Distributed earnings	\$	\$	\$
Undistributed earnings	(0.01)	(0.01)	(0.08)
<b>Basic earnings (loss) per share attributable to Interface, Inc. common shareholders</b>	<b>\$ 0.13</b>	<b>\$ 0.17</b>	<b>\$ (0.67)</b>
<b>Diluted earnings (loss) per share attributable to Interface, Inc. common shareholders</b>	<b>\$ 0.13</b>	<b>\$ 0.17</b>	<b>\$ (0.67)</b>

The following table presents income (loss) from continuing operations and net income (loss) attributable to Interface, Inc. that was attributable to participating securities:

	<b>2010</b>	<b>Fiscal Year 2009</b>	<b>2008</b>
		<b>(In millions)</b>	
Income (Loss) from Continuing Operations	\$ 0.3	\$ 0.3	\$ (0.9)
Net Income (Loss) Attributable to Interface, Inc.	0.2	0.2	(1.0)

As discussed above, participating securities were not included in the determination of EPS for 2008, as their inclusion would be anti-dilutive.

The weighted average shares for basic and diluted EPS were as follows:

	<b>2010</b>	<b>Fiscal Year 2009</b>	<b>2008</b>
		<b>(In thousands)</b>	
Weighted Average Shares Outstanding	62,054	61,819	61,439
Participating Securities	1,740	1,394	
Shares for Basic Earnings (Loss) Per Share	63,794	63,213	61,439
Dilutive Effect of Stock Options	468	95	

Edgar Filing: INTERFACE INC - Form 10-K

Shares for Diluted Earnings (Loss) Per Share	64,262	63,308	61,439
--	--------	--------	--------

In 2008, the Company was in a loss from continuing operations, and as a result, any potential common shares would have been anti-dilutive and therefore are not included in the calculation. In 2010 and 2009, certain outstanding stock options were not included in the determination of diluted earnings per share as their impact would be anti-dilutive. The following table shows the shares excluded from the dilutive EPS calculation for all periods presented.

	<b>Fiscal Year</b>		
	<b>2010</b>	<b>2009</b>	<b>2008</b>
	<b>(In thousands)</b>		
Participating securities excluded			1,550
Options excluded	357	302	679
	64		

---

Table of Contents**INTERFACE, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****RESTRUCTURING CHARGES*****2010 Restructuring Plan***

In the first quarter of 2010, the Company adopted a restructuring plan primarily related to workforce reduction in its European modular carpet operations. This reduction was in response to the continued challenging economic climate in that region. Smaller amounts were incurred in connection with restructuring activities in the Americas. A total of approximately 50 employees were affected by this restructuring plan. In connection with this plan, the Company recorded a pre-tax restructuring charge of \$3.1 million. Substantially all of this charge involves cash expenditures, primarily severance expenses. It is anticipated that this restructuring plan will generate annual savings of approximately \$3.2 million. Actions and expenses related to this plan were substantially completed in the first quarter of 2010.

A summary of these restructuring activities is presented below:

	<b>Total Restructuring Charge</b>	<b>Costs Incurred In 2010 (In thousands)</b>	<b>Balance at January 2, 2011</b>
Workforce reduction	\$ 3,131	\$ 2,674	\$ 457

The table below details these restructuring activities by segment:

	<b>Modular Carpet</b>	<b>Bentley Prince Street (In thousands)</b>	<b>Corporate</b>	<b>Total</b>
Total amounts expected to be incurred	\$ 2,951	\$ 180	\$	\$ 3,131
Cumulative amounts incurred to date	2,494	180		2,674
Total amounts incurred in 2010	2,494	180		2,674

***2009 Restructuring Plan***

In the first quarter of 2009, the Company adopted a restructuring plan, primarily comprised of a further reduction in the Company's worldwide employee base by a total of approximately 290 employees and continuing actions taken to better align fixed costs with demand for its products on a global level. In connection with the plan, the Company recorded a pre-tax restructuring charge of \$5.7 million, comprised of \$4.0 million of employee severance expense and \$1.7 million of other exit costs (primarily including costs to exit the Canadian manufacturing facilities, lease exit costs and other costs). Approximately \$5.2 million of the restructuring charge involves cash expenditures, primarily severance expense. In the second quarter of 2009, the Company recorded an additional \$1.9 million restructuring

charge as a continuation of this plan. The charge in the second quarter of 2009 is due to approximately 80 additional employee reductions, and relates entirely to employee severance expense.

A summary of these restructuring activities is presented below:

	<b>Total Restructuring Charges</b>	<b>Costs Incurred in 2009 (In thousands)</b>	<b>Costs Incurred in 2010</b>	<b>Balance at Jan. 2, 2011</b>
Facilities consolidation	\$ 970	\$ 970	\$	\$
Workforce reduction	5,873	3,920	1,889	64
Other charges	784	784		
	<b>\$ 7,627</b>	<b>\$ 5,674</b>	<b>\$ 1,889</b>	<b>\$ 64</b>

Table of Contents**INTERFACE, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The table below details these restructuring activities by segment:

	<b>Modular Carpet</b>	<b>Bentley Prince Street (In thousands)</b>	<b>Corporate</b>	<b>Total</b>
Total amounts expected to be incurred	\$ 6,865	\$ 762	\$	\$ 7,627
Cumulative amounts incurred to date	6,801	762		7,563
Total amounts incurred in 2010	1,889			1,889

**2008 Restructuring Plan**

In the fourth quarter of 2008, the Company committed to a restructuring plan intended to reduce costs across its worldwide operations, and more closely align the Company's operations with demand levels. The reduction of the demand levels was primarily a result of the worldwide recession and the associated delays and reductions in the number of construction projects where the Company's carpet products are used. The plan primarily consisted of ceasing manufacturing operations at its facility in Belleville, Canada, and reducing its worldwide employee base by a total of approximately 530 employees in the areas of manufacturing, sales and administration. In connection with the restructuring plan, the Company recorded a pre-tax restructuring charge in the fourth quarter of 2008 of \$11.0 million. The Company records its restructuring accruals under the provisions of applicable accounting standards. The restructuring charge was comprised of employee severance expense of \$7.8 million, impairment of assets of \$2.6 million, and other exit costs of \$0.7 million (primarily related to lease exit costs and other closure activities). Approximately \$8.3 million of the restructuring charge resulted in cash expenditures, primarily severance expense.

A summary of these restructuring activities is presented below:

	<b>Total Restructuring Charge</b>	<b>Costs Incurred During 2008</b>	<b>Costs Incurred During 2009</b>	<b>Balance at 01/3/10 and 1/2/11</b>
	<b>(In thousands)</b>			
Facilities consolidation	\$ 2,559	\$ 2,559	\$	\$
Workforce reduction	7,751	1,464	6,287	
Other charges	665		665	
	\$ 10,975	\$ 4,023	\$ 6,952	\$

The table below details these restructuring activities by segment:



	<b>Modular Carpet</b>	<b>Bentley Prince Street (In thousands)</b>	<b>Corporate</b>	<b>Total</b>
Total amounts expected to be incurred	\$ 10,710	\$ 120	\$ 145	\$ 10,975
Cumulative amounts incurred to date	10,710	120	145	10,975
Total amounts incurred in 2010				

Table of Contents**INTERFACE, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****TAXES ON INCOME**

Provisions for federal, foreign and state income taxes in the consolidated statements of operations consisted of the following components:

	<b>2010</b>	<b>Fiscal Year 2009</b>	<b>2008</b>
	<b>(In thousands)</b>		
Current expense/(benefit):			
Federal	\$ (62)	\$ 394	\$ 100
Foreign	12,617	11,890	20,844
State	530	542	456
	13,085	12,826	21,400
Deferred expense/(benefit):			
Federal	(9,510)	(3,403)	15,732
Foreign	994	(875)	1,820
State	(533)	315	1,386
	(9,049)	(3,963)	18,938
	\$ 4,036	\$ 8,863	\$ 40,338

Income tax expense (benefit) is included in the accompanying consolidated statements of operations as follows:

	<b>2010</b>	<b>Fiscal Year 2009</b>	<b>2008</b>
	<b>(In thousands)</b>		
Continuing operations	\$ 4,494	\$ 9,352	\$ 43,040
Loss from discontinued operations	(458)	(489)	(2,702)
	\$ 4,036	\$ 8,863	\$ 40,338

Income (loss) from continuing operations before taxes on income consisted of the following:

	<b>2010</b>	<b>Fiscal Year 2009</b>	<b>2008</b>
--	-------------	-----------------------------	-------------

	<b>(In thousands)</b>		
U.S. operations	\$ (32,270)	\$ (8,809)	\$ (59,400)
Foreign operations	46,834	30,834	67,927
	\$ 14,564	\$ 22,025	\$ 8,527

Deferred income taxes for the years ended January 2, 2011, and January 3, 2010, reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes.

At January 2, 2011, the Company had approximately \$131.1 million in federal net operating loss carryforwards from continuing operations, with expiration dates through 2030, of which \$18.9 million is from share-based payment awards. In accordance with applicable accounting standards, a financial statement benefit has not been recorded for the net operating loss related to the share-based payment awards. The Company's foreign subsidiaries had approximately \$3 million in net operating losses available for an unlimited carryforward period. The Company expects to utilize all of its federal and foreign carryforwards prior to their

Table of Contents**INTERFACE, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

expiration. The Company had approximately \$137.5 million in state net operating loss carryforwards relating to continuing operations with expiration dates through 2030. The Company had provided a valuation allowance against \$77.7 million of such losses, which the Company does not expect to utilize. In addition, the Company has approximately \$165 million in state net operating loss carryforwards relating to discontinued operations against which a full valuation allowance has been provided.

The sources of the temporary differences and their effect on the net deferred tax asset are as follows:

	2010		2009	
	Assets	Liabilities	Assets	Liabilities
	(In thousands)			
Basis differences of property and equipment	\$	\$ 9,113	\$	\$ 9,089
Basis difference of intangible assets		411		568
Foreign currency loss		2,672		2,671
Net operating loss carryforwards	47,850		41,332	
Valuation allowances on net operating loss carryforwards	(5,403)		(2,758)	
Deferred compensation	17,068		15,978	
Basis difference of prepaids, accruals and reserves	9,979		8,187	
Pensions	1,896		3,498	
Tax effects of undistributed earnings from foreign subsidiaries not deemed to be indefinitely reinvested		3,714		7,388
Basis difference of other assets and liabilities	41		39	
	\$ 71,431	\$ 15,910	\$ 66,276	\$ 19,716

Deferred tax assets and liabilities are included in the accompanying balance sheets as follows:

	Fiscal Year	
	2010	2009
	(In thousands)	
Deferred income taxes (current asset)	\$ 10,062	\$ 9,379
Deferred tax asset (non-current asset)	53,022	44,210
Deferred income taxes (non-current liabilities)	(7,563)	(7,029)
	\$ 55,521	\$ 46,560

Management believes, based on the Company's history of taxable income and expectations for the future, that it is more likely than not that future taxable income will be sufficient to fully utilize the deferred tax assets at January 2, 2011.



**Table of Contents****INTERFACE, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The Company's effective tax rate from continuing operations was 30.9%, 42.5% and 504.7% for fiscal years 2010, 2009 and 2008, respectively. The following summary reconciles income taxes at the U.S. federal statutory rate of 35% to the Company's actual income tax expense:

	<b>2010</b>	<b>Fiscal Year 2009</b>	<b>2008</b>
		<b>(In thousands)</b>	
Income taxes at U.S. federal statutory rate	\$ 5,097	\$ 7,709	\$ 2,984
Increase (decrease) in taxes resulting from:			
State income taxes, net of federal tax benefit	(1,713)	438	194
Non-deductible goodwill impairment			21,415
Non-deductible business expenses	354	315	385
Non-deductible employee compensation	399	399	763
Tax effects of Company owned life insurance	(1,281)	(1,380)	1,982
Tax effects of undistributed earnings from foreign subsidiaries not deemed to be indefinitely reinvested	960	1,075	13,262
Foreign and U.S. tax effects attributable to foreign operations	(491)	1,058	1,318
Nondeductible loss on sale of subsidiary			82
Valuation allowance additions State NOL	1,717	109	942
Income attributable to noncontrolling interest in subsidiary	(368)	(296)	(422)
Other	(180)	(75)	135
Income tax expense	\$ 4,494	\$ 9,352	\$ 43,040

The Company does not provide for U.S. income taxes on the undistributed earnings of its foreign subsidiaries that are considered to be indefinitely reinvested outside of the U.S. as determination of the amount of unrecognized deferred U.S. income tax liability related to the indefinitely reinvested earnings is not practicable because of the complexities associated with its hypothetical calculation. Beginning in 2008, the Company has provided for approximately \$14.3 million in U.S. federal and state income taxes and approximately \$1.0 million in foreign withholding taxes on approximately \$41.6 million of undistributed earnings from foreign subsidiaries that were no longer deemed to be indefinitely reinvested outside of the U.S. During 2009 and 2010, the Company repatriated \$20.2 million and \$12.2 million, respectively, of these undistributed earnings on which the Company had provided \$11 million in U.S. federal and state income taxes and \$0.8 million in foreign withholding taxes. At January 2, 2011, the Company has provided for approximately \$3.3 million in U.S. federal and state income taxes and approximately \$0.2 million in foreign withholding taxes on approximately \$9.2 million of the remaining undistributed earnings that it anticipates repatriating in the foreseeable future. At January 2, 2011, approximately \$200 million of undistributed earnings of the Company's foreign subsidiaries are deemed to be indefinitely reinvested outside of the U.S., on which withholding taxes of approximately \$4.2 million would be payable upon remittance.

As of January 2, 2011 and January 3, 2010, the Company had \$8.2 million and \$9.6 million, respectively, of unrecognized tax benefits. The reduction of unrecognized tax benefits in 2010 was primarily attributable to a decrease of approximately \$2.1 million related to its foreign tax positions taken in prior years which was partially offset by an

increase of approximately \$0.7 million related to its foreign tax positions taken in the current year. If the \$8.2 million of unrecognized tax benefits as of January 2, 2011 are recognized, there would be a favorable impact on the Company's effective tax rate in future periods. If the unrecognized tax benefits are not favorably settled, \$7.9 million of the total amount of unrecognized tax benefits would require the use of cash in future periods.

**Table of Contents**

**INTERFACE, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The Company recognizes accrued interest and income tax penalties related to unrecognized tax benefits as a component of income tax expense. As of January 2, 2011, the Company had accrued interest and penalties of \$1.1 million, which is included in the total unrecognized tax benefit noted above.

The Company's federal income tax returns are subject to examination for the years 2003 to the present. The Company files returns in numerous state and local jurisdictions and in general it is subject to examination by the state tax authorities for the years 2005 to the present. The Company files returns in numerous foreign jurisdictions and in general it is subject to examination by the foreign tax authorities for the years 2003 to the present.

In August 2006, the Canadian tax authorities (CRA) proposed a reassessment of taxable income for transfer pricing related adjustments for the years 2001 and 2002. In November 2006, the Company filed a submission with the CRA to set aside the reassessment of taxable income. In September 2008, the CRA issued a final notice of reassessment of tax, including interest, of approximately \$0.9 million for the years 2001 and 2002. In December 2008, the Company filed an objection to the notice of reassessment of tax with the CRA. In May 2009, the Company filed a Joint Request for Competent Authority Assistance Pursuant to the Mutual Agreement Procedure (MAP) under the Canada-U.S. 1980 Tax Convention. In November 2010, the Company received notice from the Canadian Competent Authority Services Division that an agreement had been reached between the U.S. and Canadian Competent Authorities to reverse in its entirety the CRA audit initiated adjustments with respect to the transfer pricing related adjustments for the years 2001 and 2002. As a result, during 2010, the Company reduced its liability for unrecognized tax benefits relating to this reassessment.

In late February 2008, the Company filed with the CRA and the Internal Revenue Service (IRS) an application for a Canada-U.S. bilateral advanced pricing agreement (BAPA) with respect to certain intercompany transactions (Covered Transactions) between Interface, Inc. (including its U.S. subsidiaries) and its Canadian subsidiary. The BAPA request covers, at minimum, tax years 2006 through 2010, with a possibility of appending additional prospective years or qualifying rollback years for earlier periods. During 2008, the Company was accepted into the BAPA program by both the CRA and the IRS. In late December 2008, the Company made the decision to discontinue manufacturing at its facility in Canada, thus affecting the majority of the Covered Transactions. During 2009, the CRA and the IRS substantially completed their due diligence and the Company is anticipating a negotiated resolution from those agencies in the near future. The Company has included in its liability for unrecognized tax benefits an amount it estimates will more likely than not result from the conclusion of the BAPA. However, due to the nature of the BAPA process, the timing and outcome of the BAPA is subject to considerable variation and the ultimate outcome of this process could result in an amount significantly different from the Company's estimate.

Management believes changes to our unrecognized tax benefits that are reasonably possible in the next 12 months, other than the conclusion of the Canada-U.S. BAPA noted above, will not have a significant impact on our financial positions or results of operations. The timing of the ultimate resolution of the Company's tax matters and the payment and receipt of related cash is dependent on a number of factors, many of which are outside the Company's control.



**Table of Contents****INTERFACE, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

A reconciliation of the beginning and ending amounts of unrecognized tax benefits is as follows:

	<b>2010</b>	<b>Fiscal Year 2009</b>	<b>2008</b>
	<b>(In thousands)</b>		
Balance at beginning of year	\$ 9,551	\$ 7,455	\$ 7,713
Increases related to tax positions taken during the current year	718	1,685	595
Increases related to tax positions taken during the prior years	538	1,118	1,106
Decreases related to tax positions taken during the prior years		(157)	(1,479)
Decreases related to settlements with taxing authorities	(1,778)		
Decreases related to lapse of applicable statute of limitations	(712)	(892)	
Changes due to foreign currency translation	(158)	342	(480)
Balance at end of year	\$ 8,159	\$ 9,551	\$ 7,455

**DISCONTINUED OPERATIONS**

As discussed below in the Note entitled "Sale of Fabrics Business," in 2007, the Company sold its Fabrics Group business segment. Therefore, the results for the Fabrics Group business segment have been reported as discontinued operations. The expenses of discontinued operations during the years 2010 and 2009 related to the settlement of liabilities in those years that were in existence as of the date of the sale of the Company's discontinued operations. The expenses in 2008 related primarily to application of a full reserve to a deferred purchase price receivable from the sale of the Company's Fabrics Group business segment that was determined to be uncollectable. See the Note below entitled "Sale of Fabrics Business" for further information on this charge.

Summary operating results for the discontinued operations are as follows:

	<b>2010</b>	<b>Fiscal Year 2009</b>	<b>2008</b>
	<b>(In thousands)</b>		
Net sales	\$	\$	\$
Loss on operations before taxes	(1,194)	(1,398)	(7,856)
Taxes on income (benefit)	(458)	(489)	(2,702)
Loss on operations, net of tax	(736)	(909)	(5,154)

Assets and liabilities, including reserves, related to discontinued businesses that were held for sale consist of the following:

**Fiscal Year**

	<b>2010</b>	<b>2009</b>
	<b>(In thousands)</b>	
Current assets	\$	\$
Property and equipment	1,200	1,500
Other assets		
Current liabilities		
Other liabilities		

**Table of Contents****INTERFACE, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****COMMITMENTS AND CONTINGENCIES**

The Company leases certain production, distribution and marketing facilities and equipment. At January 2, 2011, aggregate minimum rent commitments under operating leases with initial or remaining terms of one year or more consisted of the following:

<b>Fiscal Year</b>	<b>Amount (In thousands)</b>
2011	\$ 17,938
2012	14,847
2013	13,086
2014	7,794
2015	3,364
Thereafter	3,110
	<b>\$ 60,139</b>

The totals above exclude minimum lease payments of \$0.1 million in 2011 related to discontinued operations.

Rental expense amounted to approximately \$23.9 million, \$28.8 million and \$28.1 million, for the years 2010, 2009 and 2008, respectively. This excludes rental expenses of approximately \$0.1 million, \$0.5 million and \$0.7 million for the years 2010, 2009 and 2008, respectively, related to discontinued operations.

The Company is from time to time a party to routine litigation incidental to its business. Management does not believe that the resolution of any or all of such litigation will have a material adverse effect on the Company's financial condition or results of operations.

**EMPLOYEE BENEFIT PLANS*****Defined Contribution and Deferred Compensation Plans***

The Company has a 401(k) retirement investment plan ( 401(k) Plan ), which is open to all otherwise eligible U.S. employees with at least six months of service. The 401(k) Plan calls for Company matching contributions on a sliding scale based on the level of the employee's contribution. The Company may, at its discretion, make additional contributions to the 401(k) Plan based on the attainment of certain performance targets by its subsidiaries. The Company's matching contributions are funded bi-monthly and totaled approximately \$2.1 million, \$0.9 million and \$2.5 million for the years 2010, 2009 and 2008, respectively, for continuing operations. No discretionary contributions were made in 2010, 2009 or 2008.

Under the Company's nonqualified savings plans ( NSPs ), the Company provides eligible employees the opportunity to enter into agreements for the deferral of a specified percentage of their compensation, as defined in the NSPs. The NSPs call for Company matching contributions on a sliding scale based on the level of the employee's contribution.

The obligations of the Company under such agreements to pay the deferred compensation in the future in accordance with the terms of the NSPs are unsecured general obligations of the Company. Participants have no right, interest or claim in the assets of the Company, except as unsecured general creditors. The Company has established a Rabbi Trust to hold, invest and reinvest deferrals and contributions under the NSPs. If a change in control of the Company occurs, as defined in the NSPs, the Company will contribute an amount to the Rabbi Trust sufficient to pay the obligation owed to each participant. Deferred compensation in connection with the NSPs totaled \$18.6 million at January 2, 2011. The Company invested the deferrals in insurance instruments with readily determinable cash surrender values.

**Table of Contents****INTERFACE, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)*****Foreign Defined Benefit Plans***

The Company has trustee defined benefit retirement plans which cover many of its European employees. The benefits are generally based on years of service and the employee's average monthly compensation. Pension expense was \$1.8 million, \$4.2 million and \$3.4 million for the years 2010, 2009 and 2008, respectively. Plan assets are primarily invested in equity and fixed income securities. The Company uses a year-end measurement date for the plans. As of January 2, 2011, for the European plans, the Company had a net liability recorded of \$6.6 million, an amount equal to their unfunded status, and has recorded in Other Comprehensive Income an amount equal to \$27.5 million (net of taxes) related to the future amounts to be recorded in net post-retirement benefit costs.

The tables presented below set forth the funded status of the Company's significant foreign defined benefit plans and required disclosures in accordance with applicable accounting standards

	<b>Fiscal Year</b>	
	<b>2010</b>	<b>2009</b>
	<b>(In thousands)</b>	
Change in benefit obligation		
Benefit obligation, beginning of year	\$ 212,339	\$ 171,247
Service cost	357	2,760
Interest cost	10,873	10,456
Benefits paid	(13,032)	(9,698)
Actuarial loss (gain)	11,842	24,490
Member contributions	542	552
Currency translation adjustment	(10,543)	12,532
Benefit obligation, end of year	\$ 212,378	\$ 212,339
Change in plan assets		
Plan assets, beginning of year	\$ 200,302	\$ 162,604
Actual return on assets	23,117	29,165
Company contributions	5,647	5,794
Member contributions	291	1,096
Benefits paid	(13,032)	(9,836)
Currency translation adjustment	(10,515)	11,479
Plan assets, end of year	\$ 205,810	\$ 200,302
Reconciliation to balance sheet		
Funded status (benefit liability)	\$ (6,568)	\$ (12,037)
Net amount recognized	\$ (6,568)	\$ (12,037)

Amounts recognized in accumulated other comprehensive income (after tax)

Edgar Filing: INTERFACE INC - Form 10-K

Unrecognized actuarial loss	\$ 26,659	\$ 28,965
Unamortized prior service costs	870	1,006
Total amount recognized	\$ 27,529	\$ 29,971

The above disclosure represents the aggregation of information related to the Company's two defined benefit plans which cover many of its European employees. As of January 2, 2011, and January 3, 2010, one of these plans, which primarily covers certain employees in the United Kingdom (the "UK Plan"), had an accumulated benefit obligation in excess of the plan assets. The other plan, which covers certain employees in

**Table of Contents****INTERFACE, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Europe (the Europe Plan ), had assets in excess of the accumulated benefit obligation. The following table summarizes this information as of January 2, 2011, and January 3, 2010.

	<b>2010</b>	<b>2009</b>
	<b>(In thousands)</b>	
<b>UK Plan</b>		
Projected Benefit Obligation	\$ 153,928	\$ 153,020
Accumulated Benefit Obligation	153,928	153,020
Plan Assets	142,491	136,166
<b>Europe Plan</b>		
Projected Benefit Obligation	\$ 58,450	\$ 59,320
Accumulated Benefit Obligation	56,810	51,741
Plan Assets	63,319	64,136

	<b>2010</b>	<b>Fiscal Year 2009</b>	<b>2008</b>
	<b>(In thousands)</b>		
Components of net periodic benefit cost			
Service cost	\$ 357	\$ 2,841	\$ 3,190
Interest cost	10,873	10,456	12,593
Expected return on plan assets	(11,058)	(10,809)	(13,640)
Amortization of prior service cost	89	93	46
Recognized net actuarial (gains)/losses	1,566	1,626	1,250
Amortization of transition asset			
Net periodic benefit cost	\$ 1,827	\$ 4,207	\$ 3,439

For 2011, it is estimated that approximately \$0.7 million of expenses related to the amortization of unrecognized items will be included in the net periodic benefit cost. During 2010, other comprehensive income was impacted by approximately \$1.2 million, comprised of actuarial gain of approximately \$0.2 million and amortization loss of \$1.0 million. These two factors would have led to an increase in accumulated other comprehensive income of \$1.2 million, net of tax; however, the actual net change in accumulated other comprehensive income related to this plan, after tax, was a \$2.4 million increase in accumulated other comprehensive income. The primary reason for the overall net decrease is the strengthening of the U.S. dollar versus the British pound and euro as of the end of 2010 versus 2009.

	<b>Fiscal Year</b>	
	<b>2010</b>	<b>2009</b>
		<b>2008</b>

Edgar Filing: INTERFACE INC - Form 10-K

Weighted average assumptions used to determine net periodic benefit cost			
Discount rate	5.6%	6.2%	5.8%
Expected return on plan assets	6.6%	6.2%	6.2%
Rate of compensation	2.0%	3.6%	4.3%
Weighted average assumptions used to determine benefit obligations			
Discount rate	5.3%	5.4%	6.0%
Rate of compensation	2.0%	2.0%	3.1%

The expected long-term rate of return on plan assets assumption is based on weighted average expected returns for each asset class. Expected returns reflect a combination of historical performance analysis and the forward-looking views of the financial markets, and include input from actuaries, investment service firms and investment managers.



**Table of Contents****INTERFACE, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The Company's foreign defined benefit plans' accumulated benefit obligations were in excess of the fair value of the plans' assets. The projected benefit obligations, accumulated benefit obligations and fair value of these plan assets are as follows:

	<b>Fiscal Year</b>	
	<b>2010</b>	<b>2009</b>
	<b>(In thousands)</b>	
Projected benefit obligation	\$ 212,378	\$ 212,339
Accumulated benefit obligations	210,738	204,761
Fair value of plan assets	205,810	200,302

The investment objectives of the foreign defined benefit plans are to maximize the return on the investments without exceeding the limits of the prudent pension fund investment, to ensure that the assets would be sufficient to exceed minimum funding requirements, and to achieve a favorable return against the performance expectation based on historic and projected rates of return over the short term. The goal is to optimize the long-term return on plan assets at a moderate level of risk, by balancing higher-returning assets, such as equity securities, with less volatile assets, such as fixed income securities. The assets are managed by professional investment firms and performance is evaluated periodically against specific benchmarks. The plans' net assets did not include the Company's own stock at January 2, 2011, or January 3, 2010.

The Company's actual weighted average asset allocations for 2010 and 2009, and the targeted asset allocation for 2011, of the foreign defined benefit plans by asset category, are as follows:

	<b>2011 Target Allocation</b>	<b>Fiscal Year</b>	
		<b>2010</b>	<b>2009</b>
		<b>Percentage of Plan Assets at Year End</b>	
Asset Category:			
Equity Securities	70 - 85%	68%	71%
Debt Securities	25 - 35%	28%	25%
Other	0 - 5%	4%	4%
	100%	100%	100%

**Fair Value Measurements of Plan Assets**

Accounting standards establish a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure estimated fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under applicable accounting standards are described

below:

Level 1	Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities.
Level 2	Inputs to the valuation methodology include: quoted prices for similar assets in active markets; quoted prices for identical or similar assets in inactive markets; inputs other than quoted prices that are observable for the asset; and inputs that are derived principally or corroborated by observable data by correlation or other means.
Level 3	Prices or valuations that require inputs that are both significant to the fair value measurement and unobservable.

Table of Contents**INTERFACE, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement.

The following table sets forth by level within the fair value hierarchy the Plan assets at fair value, as of January 2, 2011. As required by accounting standards, assets are classified in their entirety based on the lowest level of input that is significant to the fair value measurement.

	<b>Pension Plan Assets by Category as of January 2, 2011</b>		
	<b>Europe Plan</b>	<b>UK Plan (In thousands)</b>	<b>Total</b>
Level 1	\$ 63,318	\$ 135,007	\$ 198,325
Level 2			
Level 3		7,485	7,485
Total	\$ 63,318	\$ 142,492	\$ 205,810

The assets identified as level 3 above relate to insured annuities held by the UK Plan. The fair value of these assets was calculated using the present value of the future pension payments due under the insurance policies. The table below indicates the change in value related to these level 3 assets during 2010:

	<b>(In thousands)</b>
<b>Balance of level 3 assets, beginning of year</b>	\$ 7,743
Interest cost	394
Benefits paid	(1,055)
Actuarial gain	716
Translation adjustment	(313)
<b>Ending Balance of level 3 assets</b>	\$ 7,485

During 2011, the Company expects to contribute \$5.4 million to the plan trust and \$10.7 million in the form of direct benefit payments for its foreign defined benefit plans. It is anticipated that future benefit payments for the foreign defined benefit plans will be as follows:

<b>Fiscal Year</b>	<b>Expected Payments (In thousands)</b>
--------------------	---

2011	\$	10,656
2012		10,858
2013		11,038
2014		11,222
2015		11,474
2016-2020		62,156

***Domestic Defined Benefit Plan***

The Company maintains a domestic nonqualified salary continuation plan ( SCP ), which is designed to induce selected officers of the Company to remain in the employ of the Company by providing them with retirement, disability and death benefits in addition to those which they may receive under the Company's other retirement plans and benefit programs. The SCP entitles participants to: (i) retirement benefits upon normal retirement at age 65 (or early retirement as early as age 55) after completing at least 15 years of service with the Company (unless otherwise provided in the SCP), payable for the remainder of their lives (or, if elected by a participant, a reduced benefit is payable for the remainder of the participant's life and any

**Table of Contents****INTERFACE, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

surviving spouse's life) and in no event less than 10 years under the death benefit feature; (ii) disability benefits payable for the period of any total disability; and (iii) death benefits payable to the designated beneficiary of the participant for a period of up to 10 years. Benefits are determined according to one of three formulas contained in the SCP, and the SCP is administered by the Compensation Committee of the Company's Board of Directors, which has full discretion in choosing participants and the benefit formula applicable to each. The Company's obligations under the SCP are currently unfunded (although the Company uses insurance instruments to hedge its exposure thereunder). The Company is required to contribute the present value of its obligations thereunder to an irrevocable grantor trust in the event of a change in control as defined in the SCP. The Company uses a year-end measurement date for the domestic SCP.

The tables presented below set forth the required disclosures in accordance with applicable accounting standards, and amounts recognized in the consolidated financial statements related to the domestic SCP.

	<b>Fiscal Year</b>	
	<b>2010</b>	<b>2009</b>
	<b>(In thousands)</b>	
Change in benefit obligation		
Benefit obligation, beginning of year	\$ 17,474	\$ 17,108
Service cost	342	324
Interest cost	1,121	1,083
Benefits paid	(1,024)	(1,024)
Actuarial loss (gain)	1,095	(17)
Benefit obligation, end of year	\$ 19,008	\$ 17,474

The amounts recognized in the consolidated balance sheets are as follows:

	<b>2010</b>	<b>2009</b>
	<b>(In thousands)</b>	
Current liabilities	\$ 1,024	\$ 1,024
Non-current liabilities	17,984	16,450
	\$ 19,008	\$ 17,474

The components of the amounts in accumulated other comprehensive income, after tax, are as follows:

<b>2010</b>	<b>2009</b>
<b>(In thousands)</b>	

Unrecognized actuarial loss	\$ 3,427	\$ 2,823
Unrecognized transition asset	136	262
Unamortized prior service cost	104	130
	\$ 3,667	\$ 3,215

The accumulated benefit obligation related to the SCP was \$16.1 million and \$14.9 million as of January 2, 2011, and January 3, 2010, respectively. The SCP is currently unfunded; as such, the benefit obligations disclosed are also the benefit obligations in excess of the plan assets. The Company uses insurance instruments to help limit its exposure under the SCP.

**Table of Contents****INTERFACE, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

	<b>2010</b>	<b>2009</b>	<b>2008</b>
	<b>(In thousands, except for weighted average assumptions)</b>		
Assumptions used to determine net periodic benefit cost			
Discount rate	6.0%	6.0%	6.0%
Rate of compensation	4.0%	4.0%	4.0%
Assumptions used to determine benefit obligations			
Discount rate	5.5%	6.0%	6.0%
Rate of compensation	4.0%	4.0%	4.0%
Components of net periodic benefit cost			
Service cost	\$ 342	\$ 324	\$ 268
Interest cost	1,121	1,083	950
Amortizations	545	545	563
Net periodic benefit cost	\$ 2,008	\$ 1,952	\$ 1,781

The changes in other comprehensive income during 2010 related to this Plan were approximately \$0.4 million, after tax, comprised of a net loss during the period of \$0.7 million, amortization of loss of \$0.2 million and amortization of transition obligation of \$0.1 million.

For 2011, the Company estimates that approximately \$0.4 million of expenses, after tax, related to the amortization of unrecognized items will be included in net periodic benefit cost for the SCP.

During 2010, the Company contributed \$1.0 million in the form of direct benefit payments for its domestic SCP. It is anticipated that future benefit payments for the SCP will be as follows:

<b>Fiscal Year</b>	<b>Expected Payments (In thousands)</b>
2011	\$ 1,024
2012	1,024
2013	1,024
2014	1,079
2015	1,079
2016 - 2020	6,246

**SALE OF FABRICS BUSINESS**

In 2007, the Company sold its Fabrics Group business segment to a third party. The purchase price for the business segment was \$67.2 million, after working capital and certain other adjustments. Of this \$67.2 million, \$6.5 million represented deferred compensation which would be remitted to the Company upon the achievement of certain

performance criteria by the disposed segment over the 18 months following the sale. In 2008, the Company determined that the receipt of the deferred amount was less than probable and therefore incurred an after-tax charge of \$4.2 million related to a full reserve against the deferred amount.

Current and prior periods have been restated to include the results of operations and related disposal costs, gains and losses for these fabrics businesses as discontinued operations. In addition, assets and liabilities of these businesses have been reported in assets and liabilities held for sale for all periods presented.



**Table of Contents**

**INTERFACE, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**IMPAIRMENT OF GOODWILL**

During the fourth quarters of 2010, 2009 and 2008, the Company performed the annual goodwill impairment test required by accounting standards. The Company performs this test at the reporting unit level, which is one level below the segment level for the Modular Carpet segment and at the level of the Bentley Prince Street segment. In effecting the impairment testing, the Company prepared valuations of reporting units on both a market comparable methodology and an income methodology in accordance with the applicable standards, and those valuations were compared with the respective book values of the reporting units to determine whether any goodwill impairment existed. In preparing the valuations, past, present and future expectations of performance were considered. For the Company's reporting units which carried a goodwill balance as of January 2, 2011, no impairment of goodwill was indicated. In the fourth quarter of 2008, a goodwill impairment of \$61.2 million related to the Bentley Prince Street reporting unit was identified due largely to the following factors:

*The significant decline in the reporting unit performance, primarily in the last three months of 2008.* This decline also was reflected in the forward projections of the reporting unit's budgeting process. The projections showed a decline in both sales and operating income over the reporting unit's three-year budgeting process. These declines impacted the value of the reporting unit from an income valuation approach. The declines in projections were primarily related to the global economic crisis and its impact on the broadloom carpet market.

*An increase in the discount rate used to create the present value of future expected cash flows.* This increase from approximately 12% to 16% was more reflective of the Company's market capitalization and risk premiums on a reporting unit level, which impacted the value of the reporting unit using an income valuation approach.

*A decrease in the market multiple factors used for the market valuation approach.* This decrease was reflective of the general market conditions regarding current market activities and market valuation guidelines.

Each of the Company's reporting units which carry goodwill balances maintained fair values in excess of their respective carrying values as of the fourth quarter of 2010, and therefore no impairment was indicated during their testing. As of January 2, 2011, if the Company's estimates of the fair values of its reporting units were 10% lower, the Company still believes no goodwill impairment would have existed.

**DIVIDEND AND PURCHASE TRANSACTION INVOLVING NON-CONTROLLING INTEREST PARTNER**

In the third quarter of 2010, the Company's Thailand manufacturing joint venture paid dividends on a pro rata basis to its shareholders, including a dividend to the non-controlling interest partner in the joint venture. All operations, assets and liabilities of this joint venture are currently and have been previously consolidated by the Company. The dividend paid to the non-controlling interest partner was \$7.5 million and had the effect of lowering the non-controlling interest in subsidiary balance as presented in the Company's balance sheet.

On November 3, 2010, the Company purchased the shares of the Thailand manufacturing joint venture that were held by the non-controlling interest partner for approximately \$4.0 million. After this purchase, the Company now owns all of the shares of the Thailand venture. The amount paid for the shares was greater than the carrying value of the non-controlling interest by approximately \$0.9 million. In accordance with applicable accounting standards, this

excess was recorded as a reduction of additional paid-in capital.

Table of Contents**INTERFACE, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****SEGMENT INFORMATION**

Based on the quantitative thresholds specified by accounting standards, the Company has determined that it has two reportable segments: (1) the Modular Carpet segment, which includes its *InterfaceFLOR*, *Heuga* and *FLOR* modular carpet businesses, as well as its *Intersept* antimicrobial sales and licensing program, and (2) the Bentley Prince Street segment, which includes its *Bentley Prince Street* broadloom, modular carpet and area rug businesses. In 2007, the Company sold its former Fabrics Group business segment. Accordingly, the Company has included the operations of the former Fabrics Group business segment in discontinued operations.

The accounting policies of the operating segments are the same as those described in the Note entitled Summary of Significant Accounting Policies. Segment amounts disclosed are prior to any elimination entries made in consolidation, except in the case of net sales, where intercompany sales have been eliminated. Intersegment sales are accounted for at fair value as if sales were to third parties. Intersegment sales are not material. The chief operating decision maker evaluates performance of the segments based on operating income. Costs excluded from this profit measure primarily consist of allocated corporate expenses, interest/other expense and income taxes. Corporate expenses are primarily comprised of corporate overhead expenses. Thus, operating income includes only the costs that are directly attributable to the operations of the individual segment. Fiscal year 2009 includes \$5.9 million of income at the corporate level from litigation settlements. Assets not identifiable to an individual segment are corporate assets, which are primarily comprised of cash and cash equivalents, intangible assets and intercompany amounts, which are eliminated in consolidation.

**SEGMENT DISCLOSURES**

Summary information by segment follows:

	<b>Modular Carpet</b>	<b>Bentley Prince Street (In thousands)</b>	<b>Total</b>
2010			
Net sales	\$ 862,314	\$ 99,513	\$ 961,827
Depreciation and amortization	17,154	2,215	19,369
Operating income (loss)	102,190	(3,215)	98,975
Total assets	555,700	54,324	610,024
2009			
Net sales	\$ 765,264	\$ 94,624	\$ 859,888
Depreciation and amortization	17,429	2,435	19,864
Operating income (loss)	68,134	(7,718)	60,416
Total assets	508,119	53,829	561,948
2008			
Net sales	\$ 946,816	\$ 135,528	\$ 1,082,344
Depreciation and amortization	15,591	2,396	17,987
Operating income (loss)	109,299	(61,379)	47,920
Total assets	501,524	68,389	569,913



**Table of Contents****INTERFACE, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

A reconciliation of the Company's total segment operating income, depreciation and amortization, and assets to the corresponding consolidated amounts are as follows:

	<b>2010</b>	<b>Fiscal Year 2009 (In thousands)</b>	<b>2008</b>
<b>DEPRECIATION AND AMORTIZATION</b>			
Total segment depreciation and amortization	\$ 19,369	\$ 19,864	\$ 17,987
Corporate depreciation and amortization	8,558	5,325	5,677
Reported depreciation and amortization	\$ 27,927	\$ 25,189	\$ 23,664
<b>OPERATING INCOME</b>			
Total segment operating income	\$ 98,975	\$ 60,416	\$ 47,920
Corporate expenses, income and eliminations	(6,246)	2,578	(6,261)
Reported operating income	\$ 92,729	\$ 62,994	\$ 41,659
<b>ASSETS</b>			
Total segment assets	\$ 610,024	\$ 561,948	
Assets held for sale	1,200	1,500	
Corporate assets and eliminations	144,209	163,791	
Reported total assets	\$ 755,433	\$ 727,239	

**ENTERPRISE-WIDE DISCLOSURES**

The Company has a large and diverse customer base, which includes numerous customers located in foreign countries. No single unaffiliated customer accounted for more than 10% of total sales in any year during the past three years. Sales in foreign markets in 2010, 2009 and 2008 were 49.9%, 49.5% and 52.5%, respectively, of total net sales. These sales were primarily to customers in Europe, Canada, Asia, Australia and Latin America. With the exception of the United States and the United Kingdom (and Australia in 2010), no one country represented more than 10% of the Company's net sales. Revenue and long-lived assets related to operations in the United States and other countries are as follows:

	<b>2010</b>	<b>Fiscal Year 2009 (In thousands)</b>	<b>2008</b>
<b>SALES TO UNAFFILIATED CUSTOMERS(1)</b>			
United States	\$ 461,843	\$ 434,305	\$ 506,994

Edgar Filing: INTERFACE INC - Form 10-K

United Kingdom	92,606	105,370	146,959
Australia	98,322	64,979	74,923
Other foreign countries	309,056	255,234	353,468
Net sales	\$ 961,827	\$ 859,888	\$ 1,082,344
LONG-LIVED ASSETS(2)			
United States	\$ 84,747	\$ 80,422	
United Kingdom	18,642	21,346	
Netherlands	18,040	20,354	
Australia	25,014	21,980	
Other foreign countries	31,349	18,167	
Total long-lived assets	\$ 177,792	\$ 162,269	

(1) Revenue attributed to geographic areas is based on the location of the customer.

(2) Long-lived assets include tangible assets physically located in foreign countries.

**Table of Contents****INTERFACE, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****QUARTERLY DATA AND SHARE INFORMATION (UNAUDITED)**

The following tables set forth, for the fiscal periods indicated, selected consolidated financial data and information regarding the market price per share of the Company's Class A Common Stock. The prices represent the reported high and low sale prices during the period presented.

	<b>Fiscal Year 2010</b>			
	<b>First Quarter(1)</b>	<b>Second Quarter</b>	<b>Third Quarter</b>	<b>Fourth Quarter(2)</b>
	<b>(In thousands, except per share data)</b>			
Net sales	\$ 217,191	\$ 226,587	\$ 252,724	\$ 265,325
Gross profit	73,374	80,134	89,480	93,773
Income (loss) from continuing operations	2,106	8,008	12,342	(12,386)
Loss from discontinued operations				(736)
Net income (loss) attributable to Interface, Inc.	1,870	7,632	12,078	(13,297)
Basic income (loss) per share attributable to Interface, Inc. common shareholders:				
Income (loss) from continuing operations	\$ 0.03	\$ 0.12	\$ 0.19	\$ (0.20)
Loss from discontinued operations				(0.01)
Net income (loss) attributable to Interface, Inc.	0.03	0.12	0.19	(0.21)
Diluted income (loss) per share attributable to Interface, Inc. common shareholders:				
Income (loss) from continuing operations	\$ 0.03	\$ 0.12	\$ 0.19	\$ (0.20)
Loss from discontinued operations				(0.01)
Net income (loss) attributable to Interface, Inc.	0.03	0.12	0.19	(0.21)
Share prices				
High	\$ 11.90	\$ 14.42	\$ 14.65	\$ 17.15
Low	7.05	10.08	10.34	13.90

(1) Results for the first quarter of 2010 including restructuring charges of \$3.1 million and bond retirement expenses of \$1.1 million.

(2) Results for the fourth quarter of 2010 include bond retirement expenses of \$43.3 million.

Table of Contents**INTERFACE, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

	<b>Fiscal Year 2009</b>			
	<b>First Quarter(1)</b>	<b>Second Quarter(2)</b>	<b>Third Quarter</b>	<b>Fourth Quarter</b>
	<b>(In thousands, except per share data)</b>			
Net sales	\$ 199,308	\$ 211,297	\$ 218,364	\$ 230,919
Gross profit	63,169	69,106	72,412	78,330
Income (loss) from continuing operations	(3,373)	3,799	5,690	6,558
Loss from discontinued operations	(650)			(259)
Net income (loss) attributable to Interface, Inc.	(4,152)	3,666	5,457	5,948
Basic income (loss) per share attributable to Interface, Inc. common shareholders:				
Income (loss) from continuing operations	\$ (0.06)	\$ 0.06	\$ 0.09	\$ 0.10
Loss from discontinued operations	(0.01)			(0.01)
Net income (loss) attributable to Interface, Inc.	(0.07)	0.06	0.09	0.09
Diluted income (loss) per share attributable to Interface, Inc. common shareholders:				
Income (loss) from continuing operations	\$ (0.06)	\$ 0.06	\$ 0.09	\$ 0.10
Loss from discontinued operations	(0.01)			(0.01)
Net income (loss) attributable to Interface, Inc.	(0.07)	0.06	0.09	0.09
Share prices				
High	\$ 5.12	\$ 7.02	\$ 9.01	\$ 8.99
Low	1.45	3.08	5.22	6.90

(1) Results for the first quarter of 2009 include restructuring charges of \$5.7 million.

(2) Results for the second quarter of 2009 include (i) income from litigation settlements of \$5.9 million, (ii) restructuring charges of \$1.9 million, and (iii) bond retirement expenses of \$6.1 million.



**Table of Contents****INTERFACE, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****SUPPLEMENTAL GUARANTOR CONDENSED CONSOLIDATING FINANCIAL STATEMENTS**

The guarantor subsidiaries, which consist of the Company's principal domestic subsidiaries, are guarantors of the Company's 113/8% Senior Secured Notes due 2013, its 9.5% Senior Subordinated Notes due 2014 and its 75/8% Senior Notes due 2018. The Supplemental Guarantor Financial Statements are presented herein pursuant to requirements of the Commission.

**STATEMENT OF OPERATIONS FOR YEAR 2010**

	<b>Guarantor Subsidiaries</b>	<b>Nonguarantor Subsidiaries</b>	<b>Interface, Inc. (Parent Corporation) (In thousands)</b>	<b>Consolidation and Elimination Entries</b>	<b>Consolidated Totals</b>
Net sales	\$ 620,994	\$ 484,195	\$	\$ (143,362)	\$ 961,827
Cost of sales	462,983	305,445		(143,362)	625,066
Gross profit on sales	158,011	178,750			336,761
Selling, general and administrative expenses	102,214	117,173	21,514		240,901
Restructuring charges	418	2,713			3,131
Operating income (loss)	55,379	58,864	(21,514)		92,729
Interest/Other expense	27,070	12,572	(5,856)		33,786
Bond retirement expenses			44,379		44,379
Income (loss) before taxes on income and equity in income of subsidiaries	28,309	46,292	(60,037)		14,564
Income tax expense (benefit)	11,251	18,225	(24,982)		4,494
Equity in income (loss) of subsidiaries			43,338	(43,338)	
Income (loss) from continuing operations	17,058	28,067	8,283	(43,338)	10,070
Income (loss) on discontinued operations, net of tax		(736)			(736)
Net income (loss)	17,058	27,331	8,283	(43,338)	9,334
Income attributable to non-controlling interest in subsidiary		(1,051)			(1,051)

Edgar Filing: INTERFACE INC - Form 10-K

Net income (loss) attributable to Interface, Inc.	\$ 17,058	\$ 26,280	\$ 8,283	\$ (43,338)	\$ 8,283
---	-----------	-----------	----------	-------------	----------

**Table of Contents****INTERFACE, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****STATEMENT OF OPERATIONS FOR YEAR 2009**

	<b>Guarantor Subsidiaries</b>	<b>Nonguarantor Subsidiaries</b>	<b>Interface, Inc. (Parent Corporation) (In thousands)</b>	<b>Consolidation and Elimination Entries</b>	<b>Consolidated Totals</b>
Net sales	\$ 542,871	\$ 428,090	\$	\$ (111,073)	\$ 859,888
Cost of sales	405,313	282,631		(111,073)	576,871
Gross profit on sales	137,558	145,459			283,017
Selling, general and administrative expenses	90,105	108,911	19,306		218,322
Income from litigation settlements			(5,926)		(5,926)
Restructuring charges	3,960	3,667			7,627
Operating income (loss)	43,493	32,881	(13,380)		62,994
Interest/Other expense	20,804	7,498	6,571		34,873
Bond retirement expenses			6,096		6,096
Income (loss) before taxes on income and equity in income of subsidiaries	22,689	25,383	(26,047)		22,025
Income tax expense (benefit)	8,738	9,030	(8,416)		9,352
Equity in income (loss) of subsidiaries			28,549	(28,549)	
Income (loss) from continuing operations	13,951	16,353	10,918	(28,549)	12,673
Income (loss) on discontinued operations, net of tax	(259)	(650)			(909)
Net income (loss)	13,692	15,703	10,918	(28,549)	11,764
Income attributable to non-controlling interest in subsidiary		(846)			(846)
Net income (loss) attributable to Interface, Inc.	\$ 13,692	\$ 14,857	\$ 10,918	\$ (28,549)	\$ 10,918



**Table of Contents****INTERFACE, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****STATEMENT OF OPERATIONS FOR YEAR 2008**

	<b>Guarantor Subsidiaries</b>	<b>Nonguarantor Subsidiaries</b>	<b>Interface, Inc. (Parent Corporation) (In thousands)</b>	<b>Consolidation &amp; Elimination Entries</b>	<b>Consolidated Totals</b>
Net sales	\$ 632,566	\$ 564,008	\$	\$ (114,230)	\$ 1,082,344
Cost of sales	464,450	360,079		(114,230)	710,299
Gross profit on sales	168,116	203,929			372,045
Selling, general and administrative expenses	107,696	121,561	28,941		258,198
Impairment of goodwill	61,213				61,213
Restructuring charge	7,482	3,348	145		10,975
Operating income (loss)	(8,275)	79,020	(29,086)		41,659
Interest/Other expense	16,406	15,418	1,308		33,132
Income (loss) before taxes on income and equity in income of subsidiaries	(24,681)	63,602	(30,394)		8,527
Income tax expense (benefit)	12,594	21,386	9,060		43,040
Equity in income (loss) of subsidiaries			(1,419)	1,419	
Income (loss) from continuing operations	(37,275)	42,216	(40,873)	1,419	(34,513)
Income (loss) on discontinued operations, net of tax	(5,154)				(5,154)
Net income (loss)	(42,429)	42,216	(40,873)	1,419	(39,667)
Net income attributable to noncontrolling interest in subsidiary		(1,206)			(1,206)
Net income (loss) attributable to Interface, Inc.	\$ (42,429)	\$ 41,010	\$ (40,873)	\$ 1,419	\$ (40,873)

**Table of Contents****INTERFACE, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****BALANCE SHEET AS OF JANUARY 2, 2011**

	<b>Guarantor Subsidiaries</b>	<b>Nonguarantor Subsidiaries</b>	<b>Interface, Inc. (Parent Corporation) (In thousands)</b>	<b>Consolidation and Elimination Entries</b>	<b>Consolidated Totals</b>
<b>ASSETS</b>					
Current Assets:					
Cash and cash equivalents	\$ 1,086	\$ 32,601	\$ 35,549	\$	\$ 69,236
Accounts receivable	68,831	81,805	827		151,463
Inventories	66,747	70,019			136,766
Prepays and deferred income taxes	7,670	15,940	10,814		34,424
Assets of business held for sale		1,200			1,200
Total current assets	144,334	201,565	47,190		393,089
Property and equipment less accumulated depreciation	79,618	92,987	5,187		177,792
Investment in subsidiaries	291,573	205,265	44,709	(541,547)	
Goodwill	6,954	68,285			75,239
Other assets	6,105	12,949	90,259		109,313
Total assets	\$ 528,584	\$ 581,051	\$ 187,345	\$ (541,547)	\$ 755,433
<b>LIABILITIES AND SHAREHOLDERS EQUITY</b>					
Current Liabilities:					
Senior notes and senior subordinated notes			294,428		294,428
Deferred income taxes	1,615	10,310	(4,362)		7,563
Other	2,128	6,872	27,054		36,054
Total liabilities	62,378	112,289	331,894		506,561
Shareholders equity					
Common stock	94,145	102,199	6,445	(196,344)	6,445
Additional paid-in capital	249,302	12,525	349,662	(261,827)	349,662
Retained earnings (deficit)	124,208	399,914	(490,516)	(83,376)	(49,770)
Foreign currency translation adjustment	(1,449)	(18,347)	(6,473)		(26,269)
Pension liability		(27,529)	(3,667)		(31,196)

Edgar Filing: INTERFACE INC - Form 10-K

Total shareholders equity	\$ 466,206	\$ 468,762	\$ (144,549)	\$ (541,547)	\$ 248,872
	\$ 528,584	\$ 581,051	\$ 187,345	\$ (541,547)	\$ 755,433

**Table of Contents****INTERFACE, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****BALANCE SHEET AS OF JANUARY 3, 2010**

	<b>Guarantor Subsidiaries</b>	<b>Nonguarantor Subsidiaries</b>	<b>Interface, Inc. (Parent Corporation) (In thousands)</b>	<b>Consolidation and Elimination Entries</b>	<b>Consolidated Totals</b>
<b>ASSETS</b>					
Current Assets:					
Cash and cash equivalents	\$ 545	\$ 41,072	\$ 73,746	\$	\$ 115,363
Accounts receivable	58,290	70,072	1,471		129,833
Inventories	60,490	51,759			112,249
Prepays and deferred income taxes	6,909	14,840	7,279		29,028
Assets of business held for sale		1,500			1,500
Total current assets	126,234	179,243	82,496		387,973
Property and equipment less accumulated depreciation	76,011	81,752	4,506		162,269
Investment in subsidiaries	281,750	209,071	6,652	(497,473)	
Goodwill	6,954	73,565			80,519
Other assets	7,756	13,805	74,917		96,478
Total assets	\$ 498,705	\$ 557,436	\$ 168,571	\$ (497,473)	\$ 727,239
<b>LIABILITIES AND SHAREHOLDERS EQUITY</b>					
Current Liabilities:					
Senior notes and senior subordinated notes			280,184		280,184
Deferred income taxes	1,614	10,507	(5,092)		7,029
Other	2,429	11,489	28,584		42,502
Total liabilities	49,588	106,337	325,133		481,058
Shareholders equity					
Common stock	94,145	102,199	6,328	(196,344)	6,328
Additional paid-in capital	249,302	12,525	343,348	(261,827)	343,348
Retained earnings (deficit)	107,150	372,898	(496,078)	(39,302)	(55,332)
Foreign currency translation adjustment	(1,480)	(15,632)	(6,945)		(24,057)
Pension liability		(29,971)	(3,215)		(33,186)



Edgar Filing: INTERFACE INC - Form 10-K

Non-controlling interest in subsidiary			9,080				9,080
Total shareholders equity	\$ 449,117	\$ 451,099	\$ (156,562)	\$ (497,473)	\$ 246,181		
	\$ 498,705	\$ 557,436	\$ 168,571	\$ (497,473)	\$ 727,239		

**Table of Contents****INTERFACE, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****STATEMENT OF CASH FLOWS FOR YEAR ENDED 2010**

	<b>Guarantor Subsidiaries</b>	<b>Nonguarantor Subsidiaries</b>	<b>Interface, Inc. (Parent Corporation) (In thousands)</b>	<b>Consolidation and Elimination Entries</b>	<b>Consolidated Totals</b>
Net cash provided by (used for) operating activities	\$ 27,785	\$ 26,516	\$ (9,872)	\$ 2,951	\$ 47,380
Cash flows from investing activities:					
Purchase of plant and equipment	(11,643)	(18,163)	(1,909)		(31,715)
Other	(682)	84	(4,730)		(5,328)
Net cash provided by (used for) investing activities	(12,325)	(18,079)	(6,639)		(37,043)
Cash flows from financing activities:					
Issuance of Senior Notes			275,000		275,000
Repurchase of Senior and Senior Subordinated Notes			(279,966)		(279,966)
Purchase of non-controlling interest		(11,488)			(11,488)
Debt issuance costs			(5,930)		(5,930)
Premiums paid to repurchase Senior and Senior Subordinated Notes			(36,374)		(36,374)
Other	(14,919)	(7,332)	25,202	(2,951)	
Proceeds from issuance of common stock			3,103		3,103
Dividends paid			(2,721)		(2,721)
Net cash provided by (used for) financing activities	(14,919)	(18,820)	(21,686)	(2,951)	(58,376)
Effect of exchange rate change on cash		1,912			1,912
Net increase (decrease) in cash	541	(8,471)	(38,197)		(46,127)
Cash, at beginning of period	545	41,072	73,746		115,363

Edgar Filing: INTERFACE INC - Form 10-K

Cash, at end of period	\$	1,086	\$	32,601	\$	35,549	\$	69,236
------------------------	----	-------	----	--------	----	--------	----	--------

Table of Contents**INTERFACE, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****STATEMENT OF CASH FLOWS FOR YEAR ENDED 2009**

	<b>Guarantor Subsidiaries</b>	<b>Nonguarantor Subsidiaries</b>	<b>Interface, Inc. (Parent Corporation) (In thousands)</b>	<b>Consolidation and Elimination Entries</b>	<b>Consolidated Totals</b>
Net cash provided by (used for) operating activities	\$ 23,919	\$ 34,234	\$ (6,655)	\$ 2,952	\$ 54,450
Cash flows from investing activities:					
Purchase of plant and equipment	(6,586)	(1,860)	(307)		(8,753)
Other	(372)	1,993	(222)		1,399
Net cash provided by (used for) investing activities	(6,958)	133	(529)		(7,354)
Cash flows from financing activities:					
Issuance of Senior Secured Notes			144,452		144,452
Repurchase of Senior Notes			(138,002)		(138,002)
Debt issuance costs			(6,301)		(6,301)
Premiums paid to repurchase Senior Notes			(5,264)		(5,264)
Other	(17,198)	(21,520)	41,670	(2,952)	
Proceeds from issuance of common stock			499		499
Dividends paid			(634)		(634)
Net cash provided by (used for) financing activities	(17,198)	(21,520)	36,420	(2,952)	(5,250)
Effect of exchange rate change on cash		1,760			1,760
Net increase (decrease) in cash	(237)	14,607	29,236		43,606
Cash, at beginning of period	782	26,465	44,510		71,757
Cash, at end of period	\$ 545	\$ 41,072	\$ 73,746	\$	\$ 115,363



**Table of Contents****INTERFACE, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****STATEMENT OF CASH FLOWS FOR YEAR 2008**

	<b>Guarantor Subsidiaries</b>	<b>Nonguarantor Subsidiaries</b>	<b>Interface, Inc. (Parent Corporation) (In thousands)</b>	<b>Consolidation &amp; Elimination Entries</b>	<b>Consolidated Totals</b>
Net cash provided by (used for) operating activities	\$ 20,961	\$ 49,982	\$ (15,847)	\$	\$ 55,096
Cash flows from investing activities:					
Purchase of plant and equipment	(14,172)	(17,113)	(575)	2,560	(29,300)
Other	(1,673)	(366)	(2,119)		(4,158)
Cash used in discontinued operations					
Net cash provided by (used for) investing activities	(15,845)	(17,479)	(2,694)	2,560	(33,458)
Cash flows from financing activities:					
Repurchase of senior notes			(22,412)		(22,412)
Proceeds from issuance of common stock			1,479		1,479
Dividends paid			(7,562)		(7,562)
Other	(5,528)	(37,275)	45,363	(2,560)	
Net cash provided by (used for) financing activities	(5,528)	(37,275)	16,868	(2,560)	(28,495)
Effect of exchange rate changes on cash		(3,761)			(3,761)
Net increase (decrease) in cash	(412)	(8,533)	(1,673)		(10,618)
Cash, at beginning of year	1,194	34,998	46,183		82,375
Cash, at end of year	\$ 782	\$ 26,465	\$ 44,510	\$	\$ 71,757

**Table of Contents**

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

Board of Directors and Shareholders of Interface, Inc.  
Atlanta, Georgia

We have audited the accompanying consolidated balance sheets of Interface, Inc. as of January 2, 2011 and January 3, 2010 and the related consolidated statements of operations and comprehensive income (loss) and cash flows for each of the three years in the period ended January 2, 2011. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Interface, Inc. at January 2, 2011 and January 3, 2010, and the results of its operations and its cash flows for each of the three years in the period ended January 2, 2011, in conformity with accounting principles generally accepted in the United States of America.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Interface, Inc.'s internal control over financial reporting as of January 2, 2011, based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) and our report dated March 17, 2011 expressed an unqualified opinion thereon.

/s/ BDO USA, LLP

Atlanta, Georgia  
March 17, 2011

**Table of Contents**

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

Board of Directors and Shareholders of Interface, Inc.  
Atlanta, Georgia

We have audited Interface, Inc.'s internal control over financial reporting as of January 2, 2011, based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Item 9A, Management's Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Interface, Inc. maintained, in all material respects, effective internal control over financial reporting as of January 2, 2011, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), consolidated balance sheets of Interface, Inc. as of January 2, 2011 and January 3, 2010 and the related consolidated statements of operations and comprehensive income (loss) and cash flows for each of the three years in the period ended January 2, 2011 and our report dated March 17, 2011 expressed an unqualified opinion thereon.

/s/ BDO USA, LLP

Atlanta, Georgia



March 17, 2011

**Table of Contents**

**ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE**

Not applicable.

**ITEM 9A. CONTROLS AND PROCEDURES**

*Disclosure Controls and Procedures.* As of the end of the period covered by this Annual Report on Form 10-K, an evaluation was performed under the supervision and with the participation of our management, including our President and Chief Executive Officer and our Senior Vice President and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, pursuant to Rule 13a-14(c) under the Act. Based on that evaluation, our President and Chief Executive Officer and our Senior Vice President and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of the end of the period covered by this Annual Report.

*Changes in Internal Control over Financial Reporting.* There were no changes in our internal control over financial reporting that occurred during our last fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

*Management's Annual Report on Internal Control over Financial Reporting.* The management of the Company is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rule 13a-15(f) or 15d-15(f) promulgated under the Securities Exchange Act of 1934. Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation.

Our management assessed the effectiveness of our internal control over financial reporting as of January 2, 2011 based on the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in Internal Control - Integrated Framework. Based on that assessment, management concluded that, as of January 2, 2011, our internal control over financial reporting was effective based on those criteria.

Our independent auditors have issued an audit report on the effectiveness of our internal control over financial reporting. This report immediately precedes Item 9 of this Report.

**ITEM 9B. OTHER INFORMATION**

None

**PART III**

**ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE**

The information contained under the captions "Nomination and Election of Directors," "Section 16(a) Beneficial Ownership Reporting Compliance" and "Meetings and Committees of the Board of Directors" in our definitive Proxy Statement for our 2011 Annual Meeting of Shareholders, to be filed with the Securities and Exchange Commission pursuant to Regulation 14A not later than 120 days after the end of our 2010 fiscal year, is incorporated herein by reference. Pursuant to Instruction 3 to Paragraph (b) of Item 401 of Regulation S-K, information relating to our executive officers is included in Item 1 of this Report.

We have adopted the Interface Code of Business Conduct and Ethics (the Code ) which applies to all of our employees, officers and directors, including the Chief Executive Officer and Chief Financial Officer. The Code may be viewed on our website at [www.interfaceglobal.com](http://www.interfaceglobal.com). Changes to the Code will be posted on our website. Any waiver of the Code for executive officers or directors may be made only by our Board of Directors and will be disclosed to the extent required by law or Nasdaq rules on our website or in a filing on Form 8-K.

**Table of Contents**

**ITEM 11. EXECUTIVE COMPENSATION**

The information contained under the captions Executive Compensation and Related Items, Compensation Discussion and Analysis, Compensation Committee Report, Compensation Committee Interlocks and Insider Participation, and Potential Payments upon Termination or Change in Control in our definitive Proxy Statement for our 2011 Annual Meeting of Shareholders, to be filed with the Securities and Exchange Commission pursuant to Regulation 14A not later than 120 days after the end of our 2010 fiscal year, is incorporated herein by reference.

**ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS**

The information contained under the captions Principal Shareholders and Management Stock Ownership and Equity Compensation Plan Information in our definitive Proxy Statement for our 2011 Annual Meeting of Shareholders, to be filed with the Securities and Exchange Commission pursuant to Regulation 14A not later than 120 days after the end of our 2010 fiscal year, is incorporated herein by reference.

For purposes of determining the aggregate market value of our voting and non-voting stock held by non-affiliates, shares held by our directors and executive officers have been excluded. The exclusion of such shares is not intended to, and shall not, constitute a determination as to which persons or entities may be affiliates as that term is defined under federal securities laws.

**ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE**

The information contained under the captions Certain Relationships and Related Transactions and Director Independence in our definitive Proxy Statement for our 2011 Annual Meeting of Shareholders, to be filed with the Securities and Exchange Commission pursuant to Regulation 14A not later than 120 days after the end of our 2010 fiscal year, is incorporated herein by reference.

**ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES**

The information contained under the captions Audit and Non-Audit Fees and Policy on Audit Committee Pre-Approval of Audit and Permissible Non-Audit Services of Independent Auditors in our definitive Proxy Statement for our 2011 Annual Meeting of Shareholders, to be filed with the Securities and Exchange Commission pursuant to Regulation 14A not later than 120 days after the end of our 2010 fiscal year, is incorporated herein by reference.

**PART IV**

**ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES**

**1. Financial Statements**

The following Consolidated Financial Statements and Notes thereto of Interface, Inc. and subsidiaries and related Reports of Independent Registered Public Accounting Firm are contained in Item 8 of this Report:

Consolidated Statements of Operations and Comprehensive Income (Loss) fiscal years ended January 2, 2011, January 3, 2010 and December 28, 2008.

Edgar Filing: INTERFACE INC - Form 10-K

Consolidated Balance Sheets January 2, 2011 and January 3, 2010.

Consolidated Statements of Cash Flows fiscal years ended January 2, 2011, January 3, 2010 and December 28, 2008.

Notes to Consolidated Financial Statements

Report of Independent Registered Public Accounting Firm

Report of Independent Registered Public Accounting Firm on Internal Control over Financial Reporting

**Table of Contents**

**2. Financial Statement Schedule**

The following Consolidated Financial Statement Schedule of Interface, Inc. and subsidiaries and related Report of Independent Registered Public Accounting Firm are included as part of this Report (see the pages immediately preceding the signatures in this Report).

Report of Independent Registered Public Accounting Firm

Schedule II Valuation and Qualifying Accounts and Reserves

**3. Exhibits**

The following exhibits are included as part of this Report:

<b>Exhibit Number</b>	<b>Description of Exhibit</b>
3.1	Restated Articles of Incorporation dated as of March 17, 2008 (included as Exhibit 3.1 to the Company's current report on Form 8-K filed on March 17, 2008, previously filed with the Commission and incorporated herein by reference).
3.2	Bylaws, as amended and restated (included as Exhibit 3.1 to the Company's quarterly report on Form 10-Q for the quarter ended September 30, 2007, previously filed with the Commission and incorporated herein by reference).
4.1	See Exhibits 3.1 and 3.2 for provisions in the Company's Articles of Incorporation and Bylaws defining the rights of holders of Common Stock of the Company.
4.2	Rights Agreement dated March 7, 2008 and effective as of March 17, 2008 between the Company and Computershare Trust Company, N.A. (included as Exhibit 4.1 to the Company's current report on Form 8-K filed on March 7, 2008, previously filed with the Commission and incorporated herein by reference).
4.3	Indenture governing the Company's 9.5% Senior Subordinated Notes due 2014, dated as of February 4, 2004, among the Company, certain subsidiaries of the Company, as guarantors, and SunTrust Bank, as Trustee (the 2004 Indenture) (included as Exhibit 4.6 to the Company's annual report on Form 10-K for the year ended December 28, 2003 (the 2003 10-K), previously filed with the Commission and incorporated herein by reference); First Supplemental Indenture related to the 2004 Indenture, dated as of January 10, 2005 (included as Exhibit 99.3 to the Company's current report on Form 8-K filed on February 16, 2005, previously filed with the Commission and incorporated herein by reference); and Second Supplemental Indenture related to the 2004 Indenture, dated as of November 17, 2010 (included as Exhibit 4.2 to the Company's current report on Form 8-K filed on November 19, 2010, previously filed with the Commission and incorporated herein by reference).
4.4	Indenture governing the Company's 113/8% Senior Secured Notes due 2013, among the Company, certain subsidiaries of the Company, as guarantors, and U.S. Bank National Association, as Trustee (the 2009 Indenture) (included as Exhibit 4.1 to the Company's current report on Form 8-K filed on June 11, 2009, previously filed with the Commission and incorporated herein by reference); Intercreditor Agreement, dated June 5, 2009, by and among the Company, certain subsidiaries of the Company, as guarantors, Wachovia Bank, National Association, in its capacity as domestic agent and collateral agent under the Company's domestic revolving credit facility, and U.S. Bank National Association, as collateral agent under the 2009 Indenture (included as Exhibit 4.2 to the Company's current report on Form 8-K filed on June 11, 2009, previously filed with the Commission and

Edgar Filing: INTERFACE INC - Form 10-K

incorporated herein by reference); Pledge and Security Agreement, dated June 5, 2009, by and among the Company, certain subsidiaries of the Company, and U.S. Bank National Association, in its capacity as collateral agent for the holders of the 113/8% Senior Secured Notes (included as Exhibit 4.4 to the Company's annual report on Form 10-K for the year ended January 3, 2010, previously filed with the Commission and incorporated herein by reference); and First Supplemental Indenture related to the 2009 Indenture, dated as of November 17, 2010 (included as Exhibit 4.1 to the Company's current report on Form 8-K filed on November 19, 2010, previously filed with the Commission and incorporated herein by reference).

**Table of Contents**

<b>Exhibit Number</b>	<b>Description of Exhibit</b>
4.5	Indenture governing the Company's 75/8% Senior Notes due 2018, dated as of December 3, 2010, among the Company, certain subsidiaries of the Company, as guarantors, and U.S. Bank National Association, as Trustee (included as Exhibit 4.1 to the Company's current report on Form 8-K filed on December 7, 2010, previously filed with the Commission and incorporated herein by reference).
4.6	Registration Rights Agreement related to the Company's 75/8% Senior Notes due 2018, dated as of December 3, 2010, among the Company, certain subsidiaries of the Company, as guarantors, and Merrill Lynch, Pierce, Fenner & Smith Incorporated, Citigroup Global Markets Inc., Wells Fargo Securities, LLC, BB&T Capital Markets, a division of Scott & Stringfellow, LLC, and SunTrust Robinson Humphrey, Inc. (included as Exhibit 4.2 to the Company's current report on Form 8-K filed on December 7, 2010, previously filed with the Commission and incorporated herein by reference).
10.1	Salary Continuation Plan, dated May 7, 1982 (included as Exhibit 10.20 to the Company's registration statement on Form S-1, File No. 2-82188, previously filed with the Commission and incorporated herein by reference).*
10.2	Salary Continuation Agreement, dated as of October 1, 2002, between the Company and Ray C. Anderson (included as Exhibit 10.3 to the Company's quarterly report on Form 10-Q for the quarter ended September 29, 2002, previously filed with the Commission and incorporated herein by reference); Amendment thereto dated September 29, 2006 (included as Exhibit 99.1 to the Company's current report on Form 8-K filed on October 2, 2006, previously filed with the Commission and incorporated herein by reference); and Second Amendment thereto, dated as of February 1, 2011 (included as Exhibit 99.1 to the Company's current report on Form 8-K filed on February 2, 2011, previously filed with the Commission and incorporated herein by reference).*
10.3	Form of Salary Continuation Agreement, dated as of January 1, 2008 (as used for Daniel T. Hendrix, Raymond S. Willoch and John R. Wells) (included as Exhibit 99.5 to the Company's current report on Form 8-K filed on January 7, 2008, previously filed with the Commission and incorporated herein by reference).*
10.4	Interface, Inc. Omnibus Stock Incentive Plan (as amended and restated effective February 23, 2010) (included as Exhibit 99.1 to the Company's current report on Form 8-K filed on May 26, 2010, previously filed with the Commission and incorporated herein by reference); Forms of Restricted Stock Agreement, as used for directors, executive officers and other key employees/consultants (included as Exhibits 99.1, 99.2 and 99.3, respectively, to the Company's current report on Form 8-K filed on January 14, 2005, previously filed with the Commission and incorporated herein by reference); and Form of Restricted Stock Agreement, as used for executive officers (included as Exhibit 10.5 to the Company's annual report on Form 10-K for the year ended December 30, 2007, previously filed with the Commission and incorporated herein by reference).*
10.5	Interface, Inc. Executive Bonus Plan, adopted on February 25, 2009 (included as Exhibit 99.1 to the Company's current report on Form 8-K filed on May 28, 2009, previously filed with the Commission and incorporated herein by reference).*
10.6	Interface, Inc. Nonqualified Savings Plan (as amended and restated effective January 1, 2002) (included as Exhibit 10.4 to the Company's annual report on Form 10-K for the year ended December 30, 2001, previously filed with the Commission and incorporated herein by reference); First Amendment thereto, dated as of December 20, 2002 (included as Exhibit 10.2 to the Company's quarterly report on Form 10-Q for the quarter ended June 29, 2003, previously filed with the Commission and incorporated herein by reference); Second Amendment thereto, dated as of December 30, 2002 (included as Exhibit 10.3 to the Company's quarterly report on Form 10-Q for the quarter ended June 29, 2003, previously filed with the Commission and incorporated herein by reference);



Edgar Filing: INTERFACE INC - Form 10-K

Third Amendment thereto, dated as of May 8, 2003 (included as Exhibit 10.6 to the 2003 10-K, previously filed with the Commission and incorporated herein by reference); and Fourth Amendment thereto, dated as of December 31, 2003 (included as Exhibit 10.7 to the 2003 10-K, previously filed with the Commission and incorporated herein by reference).\*

**Table of Contents**

<b>Exhibit Number</b>	<b>Description of Exhibit</b>
10.7	Interface, Inc. Nonqualified Savings Plan II, dated as of January 1, 2005 (included as Exhibit 4 to the Company's registration statement on Form S-8 dated November 29, 2004, File No. 333-120813, previously filed with the Commission and incorporated herein by reference); First Amendment thereto, dated as of December 28, 2005 (included as Exhibit 10.9 to the Company's annual report on Form 10-K for the year ended January 1, 2006 (the 2005 10-K), previously filed with the Commission and incorporated herein by reference); Second Amendment thereto, dated as of December 20, 2006 (included as Exhibit 99.2 to the Company's current report on Form 8-K filed on January 14, 2008, previously filed with the Commission and incorporated herein by reference); and Third Amendment thereto, dated January 8, 2008 (included as Exhibit 99.1 to the Company's current report on Form 8-K filed on January 14, 2008, previously filed with the Commission and incorporated herein by reference).*
10.8	Amended and Restated Employment and Change in Control Agreement of Ray C. Anderson dated July 23, 2008 (included as Exhibit 99.1 to the Company current report on Form 8-K filed on July 29, 2008, previously filed with the Commission and incorporated herein by reference); and First Amendment thereto, dated as of July 28, 2010 (included as Exhibit 99.1 to the Company's current report on Form 8-K filed on July 29, 2010, previously filed with the Commission and incorporated herein by reference).*
10.9	Amended and Restated Employment and Change in Control Agreement of Daniel T. Hendrix dated January 1, 2008 (included as Exhibit 99.2 to the Company's current report on Form 8-K filed on January 7, 2008, previously filed with the Commission and incorporated herein by reference).*
10.10	Amended and Restated Employment and Change in Control Agreement of Patrick C. Lynch dated January 1, 2008 (included as Exhibit 99.1 to the Company's current report on Form 8-K filed on January 7, 2008, previously filed with the Commission and incorporated herein by reference).*
10.11	Amended and Restated Employment and Change in Control Agreement of John R. Wells dated January 1, 2008 (included as Exhibit 99.3 to the Company's current report on Form 8-K filed on January 7, 2008, previously filed with the Commission and incorporated herein by reference).*
10.12	Amended and Restated Employment and Change in Control Agreement of Raymond S. Willoch dated January 1, 2008 (included as Exhibit 99.4 to the Company's current report on Form 8-K filed on January 7, 2008, previously filed with the Commission and incorporated herein by reference).*
10.13	UK Service Agreement between Interface Europe, Ltd. and Lindsey Kenneth Parnell dated March 13, 2007 (included as Exhibit 10.12 to the Company's annual report on Form 10-K for the year ended December 31, 2006 (the 2006 10-K), previously filed with the Commission and incorporated herein by reference).*
10.14	Overseas Service Agreement between Interface Europe, Ltd. and Lindsey Kenneth Parnell dated March 13, 2007 (included as Exhibit 10.13 to the 2006 10-K, previously filed with the Commission and incorporated herein by reference).*
10.15	Sixth Amended and Restated Credit Agreement, dated as of June 30, 2006, among the Company (and certain direct and indirect subsidiaries), the lenders listed therein, Wachovia Bank, National Association, Bank of America, N.A. and General Electric Capital Corporation (included as Exhibit 99.1 to the Company's current report on Form 8-K filed on July 7, 2006, previously filed with the Commission and incorporated herein by reference); First Amendment thereto, dated January 1, 2008 (included as Exhibit 99.1 to the Company's current report Form 8-K filed on January 4, 2008, previously filed with the Commission and incorporated herein by reference); Second Amendment thereto, dated May 14, 2009 (included as Exhibit 10.2 to the Company's quarterly report on Form 10-Q for the quarter ended April 5, 2009, previously filed with the Commission and incorporated herein by

reference); and Third Amendment thereto, dated as of November 3, 2010 (included as Exhibit 10.1 to the Company's current report on Form 8-K filed on November 9, 2010, previously filed with the Commission and incorporated herein by reference).

**Table of Contents**

<b>Exhibit Number</b>	<b>Description of Exhibit</b>
10.16	Split Dollar Agreement, dated September 11, 2006, between the Company, Ray C. Anderson and Mary Anne Anderson Lanier, as Trustee of the Ray C. Anderson Family Trust (included as Exhibit 99.1 to the Company's current report on Form 8-K filed on September 15, 2006, previously filed with the Commission and incorporated herein by reference); Amendment and Partial Assignment of Split Dollar Agreement (included as Exhibit 99.1 to the Company's current report on Form 8-K filed on September 9, 2009, previously filed with the Commission and incorporated herein by reference); and Termination of Split-Dollar Agreement, dated as of November 18, 2010 (included as Exhibit 99.1 to the Company's current report on Form 8-K filed on November 19, 2010, previously filed with the Commission and incorporated herein by reference).*
10.17	Split Dollar Insurance Agreement, dated February 21, 1997, between the Company and Daniel T. Hendrix (included as Exhibit 10.2 to the Company's quarterly report on Form 10-Q for the quarter ended October 4, 1998, previously filed with the Commission and incorporated herein by reference); and Amendment thereto, dated December 29, 2008 (included as Exhibit 99.1 to the Company's current report on Form 8-K filed on January 2, 2009, previously filed with the Commission and incorporated herein by reference).*
10.18	Form of Indemnity Agreement of Director (as used for directors of the Company) (included as Exhibit 99.1 to the Company's current report on Form 8-K filed on November 30, 2005, previously filed with the Commission and incorporated herein by reference).*
10.19	Form of Indemnity Agreement of Officer (as used for certain officers of the Company, including Daniel T. Hendrix, John R. Wells, Patrick C. Lynch, Raymond S. Willoch, Lindsey K. Parnell and Robert A. Coombs) (included as Exhibit 99.2 to the Company's current report on Form 8-K filed on November 30, 2005, previously filed with the Commission and incorporated herein by reference).*
10.20	Interface, Inc. Long-Term Care Insurance Plan and related Summary Plan Description (included as Exhibit 99.2 to the Company's current report on Form 8-K filed on December 20, 2005, previously filed with the Commission and incorporated herein by reference).*
10.21	Credit Agreement, executed on April 24, 2009, among Interface Europe B.V. (and certain of its subsidiaries) and ABN AMRO Bank N.V. (included as Exhibit 99.1 to the Company's current report on Form 8-K filed on April 29, 2009, previously filed with the Commission and incorporated herein by reference); and Amendment Agreement thereto, executed on January 21, 2010 (included as Exhibit 99.1 to the Company's current report on Form 8-K dated January 21, 2010 and filed on January 22, 2010, previously filed with the Commission and incorporated herein by reference).
21	Subsidiaries of the Company (included as Exhibit 21 to the Company's registration statement on Form S-4, File No. 333-172045, previously filed with the Commission and incorporated herein by reference).
23	Consent of BDO USA, LLP.
24	Power of Attorney (see signature page of this Report).
31.1	Certification of Chief Executive Officer with respect to the Company's Annual Report on Form 10-K for the fiscal year ended January 2, 2011.
31.2	Certification of Chief Financial Officer with respect to the Company's Annual Report on Form 10-K for the fiscal year ended January 2, 2011.
32.1	Certification Pursuant to Section 1350 of Chapter 63 of Title 18 of United States Code by Chief Executive Officer with respect to the Company's Annual Report on Form 10-K for the fiscal year ended January 2, 2011.
32.2	Certification Pursuant to Section 1350 of Chapter 63 of Title 18 of United States Code by Chief Financial Officer with respect to the Company's Annual Report on Form 10-K for the fiscal year ended

January 2, 2011.

\* Management contract or compensatory plan or agreement required to be filed pursuant to Item 15(b) of this Report.

99

---

**Table of Contents**

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

Interface, Inc.  
Atlanta, Georgia

The audits referred to in our report dated March 17, 2011, relating to the consolidated financial statements of Interface, Inc., which is contained in Item 8 of this Form 10-K also included the audit of the Financial Statement Schedule II (Valuation and Qualifying Accounts and Reserves) listed in the accompanying index. This financial statement schedule is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement schedule based on our audits.

In our opinion, such financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

/s/ BDO USA, LLP

Atlanta, Georgia  
March 17, 2011

**Table of Contents****INTERFACE, INC. AND SUBSIDIARIES****SCHEDULE II VALUATION AND QUALIFYING ACCOUNTS AND RESERVES**

	<b>Column A</b>	<b>Column B</b>	<b>Column C</b>	<b>Column D</b>	<b>Column E</b>
	<b>Balance, at</b>	<b>Charged to</b>	<b>Charged to</b>	<b>Deductions</b>	<b>Balance, at</b>
	<b>Beginning of</b>	<b>Costs</b>	<b>Other</b>	<b>(Describe)</b>	<b>End of Year</b>
	<b>Year</b>	<b>and</b>	<b>Accounts</b>	<b>(B)</b>	
		<b>Expenses(A)</b>	<b>(In thousands)</b>		
Allowance for Doubtful Accounts:					
Year Ended:					
January 2, 2011	\$ 12,288	\$ 1,318	\$	\$ 3,975	\$ 9,631
January 3, 2010	11,144	2,719		1,575	12,288
December 28, 2008	8,640	3,710		1,206	11,144

(A) Includes changes in foreign currency exchange rates.

(B) Write off of bad debt, and recovering of previously provided for amounts.

	<b>Column A</b>	<b>Column B</b>	<b>Column C</b>	<b>Column D</b>	<b>Column E</b>
	<b>Balance, at</b>	<b>Charged to</b>	<b>Charged to</b>	<b>Deductions</b>	<b>Balance, at</b>
	<b>Beginning of</b>	<b>Costs</b>	<b>Other</b>	<b>(Describe)</b>	<b>End of Year</b>
	<b>Year</b>	<b>and</b>	<b>Accounts(B)</b>	<b>(C)</b>	
		<b>Expenses(A)</b>	<b>(In thousands)</b>		
Restructuring Reserve:					
Year Ended:					
January 2, 2011	\$ 1,953	\$ 3,004	\$	\$ 4,436	\$ 521
January 3, 2010	6,952	7,627	508	\$ 12,118	1,953
December 28, 2008		10,975	2,559	1,464	6,952

(A) Includes changes in foreign currency exchange rates.

(B) Reduction of asset carrying value.

(C) Cash payments.

	<b>Column A</b>	<b>Column B</b>	<b>Column C</b>	<b>Column D</b>	<b>Column E</b>
	<b>Balance, at</b>	<b>Charged to</b>	<b>Charged to</b>	<b>Deductions</b>	<b>Balance, at</b>
	<b>Beginning of</b>	<b>Costs</b>	<b>Other</b>	<b>(Describe)(B)</b>	<b>End of Year</b>
	<b>Year</b>	<b>and</b>	<b>Accounts</b>		
		<b>Expenses(A)</b>	<b>(In thousands)</b>		

Reserves for Sales Returns and Allowances:

Year ended:

January 2, 2011	\$ 3,334	\$ 3,195	\$	\$ 2,054	\$ 4,475
January 3, 2010	2,737	1,552		955	3,334
December 28, 2008	3,682	643		1,588	2,737

(A) Includes changes in foreign currency exchange rates.

(B) Represents credits issued and adjustments to reflect actual exposure.

<b>Column A</b>	<b>Column B</b>	<b>Column C</b>	<b>Column D</b>	<b>Column E</b>
<b>Balance, at Beginning of Year</b>	<b>Charged to Costs and Expenses(A)</b>	<b>Charged to Other Accounts</b>	<b>Deductions (Describe) (B)</b>	<b>Balance, at End of Year</b>
<b>(In thousands)</b>				

Warranty Reserves :

Year ended:

January 2, 2011	\$ 1,349	\$ 731	\$	\$ 501	\$ 1,579
January 3, 2010	1,859	35		545	1,349
December 28, 2008	1,183	858		182	1,859

(A) Includes changes in foreign currency exchange rates.

(B) Represents costs applied against reserve and adjustments to reflect actual exposure.



**Table of Contents**

	<b>Column A</b>	<b>Column B</b>	<b>Column C</b>	<b>Column D</b>	<b>Column E</b>
	<b>Balance, at</b>	<b>Charged to</b>	<b>Charged to</b>	<b>Deductions</b>	<b>Balance, at</b>
	<b>Beginning of</b>	<b>Costs</b>	<b>Other</b>	<b>(Describe)(B)</b>	<b>End of Year</b>
	<b>Year</b>	<b>and</b>	<b>Accounts</b>		
		<b>Expenses(A)</b>	<b>(In thousands)</b>		
Inventory Reserves :					
Year ended:					
January 2, 2011	\$ 17,144	\$ 2,736	\$	\$ 4,139	\$ 15,741
January 3, 2010	\$ 10,885	\$ 8,097		\$ 1,838	\$ 17,144
December 28, 2008	7,736	3,989		840	10,885

(A) Includes changes in foreign currency exchange rates.

(B) Represents costs applied against reserve and adjustments to reflect actual exposure.

(All other Schedules for which provision is made in the applicable accounting requirements of the Securities and Exchange Commission are omitted because they are either not applicable or the required information is shown in the Company's Consolidated Financial Statements or the Notes thereto.)

**Table of Contents****SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

**INTERFACE, INC.**

By: /s/ DANIEL T. HENDRIX

Daniel T. Hendrix  
*President and Chief Executive Officer*

Date: March 17, 2011

**POWER OF ATTORNEY**

KNOW ALL PERSONS BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints Daniel T. Hendrix as attorney-in-fact, with power of substitution, for him or her in any and all capacities, to sign any amendments to this Report on Form 10-K, and to file the same, with exhibits thereto, and other documents in connection therewith, with the Securities and Exchange Commission, hereby ratifying and confirming all that said attorney-in-fact may do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, this Report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

<b>Signature</b>	<b>Capacity</b>	<b>Date</b>
/s/ RAY C. ANDERSON Ray C. Anderson	Chairman of the Board	March 17, 2011
/s/ DANIEL T. HENDRIX Daniel T. Hendrix	President, Chief Executive Officer and Director (Principal Executive Officer)	March 17, 2011
/s/ PATRICK C. LYNCH Patrick C. Lynch	Senior Vice President and Chief Financial Officer (Principal Financial and Accounting Officer)	March 17, 2011
/s/ EDWARD C. CALLAWAY EDWARD C. CALLAWAY	Director	March 17, 2011
/s/ DIANNE DILLON-RIDGLEY Dianne Dillon-Ridgley	Director	March 17, 2011

Edgar Filing: INTERFACE INC - Form 10-K

/s/ CARL I. GABLE	Director	March 17, 2011
Carl I. Gable		
/s/ JUNE M. HENTON	Director	March 17, 2011
June M. Henton		
/s/ CHRISTOPHER G. KENNEDY	Director	March 17, 2011
Christopher G. Kennedy		

**Table of Contents**

<b>Signature</b>	<b>Capacity</b>	<b>Date</b>
/s/ K. DAVID KOHLER K. David Kohler	Director	March 17, 2011
/s/ JAMES B. MILLER, JR. James B. Miller, Jr.	Director	March 17, 2011
/s/ THOMAS R. OLIVER Thomas R. Oliver	Director	March 17, 2011
/s/ HAROLD M. PAISNER Harold M. Paisner	Director	March 17, 2011

**Table of Contents**

**EXHIBIT INDEX**

**Exhibit  
Number**

- 23 Consent of BDO USA, LLP.
- 24 Power of Attorney.
- 31.1 Certification of Chief Executive Officer with respect to the Company's Annual Report on Form 10-K for the fiscal year ended January 2, 2011.
- 31.2 Certification of Chief Financial Officer with respect to the Company's Annual Report on Form 10-K for the fiscal year ended January 2, 2011.
- 32.1 Certification Pursuant to Section 1350 of Chapter 63 of Title 18 of United States Code by Chief Executive Officer with respect to the Company's Annual Report on Form 10-K for the fiscal year ended January 2, 2011.
- 32.2 Certification Pursuant to Section 1350 of Chapter 63 of Title 18 of United States Code by Chief Financial Officer with respect to the Company's Annual Report on Form 10-K for the fiscal year ended January 2, 2011.

**Table of Contents**