

AKORN INC  
Form 10-Q  
August 08, 2007

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549  
FORM 10-Q

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934  
FOR THE QUARTERLY PERIOD ENDED June 30, 2007**

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934  
FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ TO \_\_\_\_\_  
COMMISSION FILE NUMBER: 0-13976  
AKORN, INC.  
(Exact Name of Registrant as Specified in its Charter)**

LOUISIANA  
(State or Other Jurisdiction of  
Incorporation or Organization)

72-0717400  
(I.R.S. Employer  
Identification No.)

2500 MILLBROOK DRIVE  
BUFFALO GROVE, ILLINOIS  
(Address of Principal Executive Offices)

60089  
(Zip Code)

**(847) 279-6100**

**(Registrant's telephone number)**

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

**Yes ☒ No ☐**

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer (as defined in Exchange Act Rule 12b-2).

**Large accelerated filer ☐ Accelerated filer ☒ Non-accelerated filer ☐**

Indicate by check mark whether the Registrant is a shell company (as defined in Exchange Act Rule 12b-2).

**Yes ☐ No ☒**

At July 31, 2007 there were 87,588,055 shares of common stock, no par value, outstanding.

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**PART I. FINANCIAL INFORMATION****Item 1. Financial Statements.**

**AKORN, INC.**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
**IN THOUSANDS, EXCEPT SHARE DATA**

	<b>JUNE 30, 2007 (UNAUDITED)</b>	<b>DECEMBER 31, 2006 (AUDITED)</b>
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash and cash equivalents	\$ 12,885	\$ 21,818
Trade accounts receivable (less allowance for doubtful accounts of \$1 and \$3, respectively)	1,987	4,781
Inventories	15,897	11,734
Prepaid expenses and other current assets	881	1,321
<b>TOTAL CURRENT ASSETS</b>	<b>31,650</b>	<b>39,654</b>
<b>PROPERTY, PLANT AND EQUIPMENT, NET</b>	<b>32,956</b>	<b>33,486</b>
<b>OTHER LONG-TERM ASSETS</b>		
Intangibles, net	8,198	8,825
Other	103	118
<b>TOTAL OTHER LONG-TERM ASSETS</b>	<b>8,301</b>	<b>8,943</b>
<b>TOTAL ASSETS</b>	<b>\$ 72,907</b>	<b>\$ 82,083</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
<b>CURRENT LIABILITIES</b>		
Current installments of debt	\$ 408	\$ 394
Trade accounts payable	3,827	4,719
Accrued compensation	726	1,849
Customer accrued liabilities	253	391
Accrued expenses and other liabilities	963	2,900
<b>TOTAL CURRENT LIABILITIES</b>	<b>6,177</b>	<b>10,253</b>
<b>LONG-TERM LIABILITIES</b>		
Long-term debt, less current installments		208
Product warranty liability	1,308	1,308
<b>TOTAL LONG-TERM LIABILITIES</b>	<b>1,308</b>	<b>1,516</b>
<b>TOTAL LIABILITIES</b>	<b>7,485</b>	<b>11,769</b>
<b>SHAREHOLDERS' EQUITY</b>		
Common stock, no par value 150,000,000 shares authorized; 87,579,283 and 85,990,964 shares issued and outstanding at June 30, 2007 and December 31, 2006, respectively	156,877	150,250

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Warrants to acquire common stock	2,820	4,862
Accumulated deficit	(94,275)	(84,798)
<b>TOTAL SHAREHOLDERS' EQUITY</b>	<b>65,422</b>	<b>70,314</b>
<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>	<b>\$ 72,907</b>	<b>\$ 82,083</b>

See notes to condensed consolidated financial statements.

**AKORN, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
**IN THOUSANDS, EXCEPT PER SHARE DATA**  
**(UNAUDITED)**

	<b>THREE MONTHS ENDED JUNE 30,</b>		<b>SIX MONTHS ENDED JUNE 30,</b>	
	<b>2007</b>	<b>2006</b>	<b>2007</b>	<b>2006</b>
Revenues	\$ 11,638	\$ 12,475	\$ 23,373	\$ 42,205
Cost of sales	8,752	7,520	17,998	25,517
<b>GROSS PROFIT</b>	<b>2,886</b>	<b>4,955</b>	<b>5,375</b>	<b>16,688</b>
Selling, general and administrative expenses	5,189	4,669	10,431	9,153
Amortization and write-down of intangibles	339	350	677	701
Research and development expenses	2,161	2,121	4,172	4,166
<b>TOTAL OPERATING EXPENSES</b>	<b>7,689</b>	<b>7,140</b>	<b>15,280</b>	<b>14,020</b>
<b>OPERATING (LOSS) INCOME</b>	<b>(4,803)</b>	<b>(2,185)</b>	<b>(9,905)</b>	<b>2,668</b>
Interest income/(expense) net	169	234	428	(1,085)
Debt Retirement Expense				(391)
Other income/(expense)	1	(12)	1	(29)
<b>(LOSS)/INCOME BEFORE INCOME TAXES</b>	<b>(4,633)</b>	<b>(1,963)</b>	<b>(9,476)</b>	<b>1,163</b>
Income tax provision	1		1	
<b>NET (LOSS)/INCOME</b>	<b>(4,634)</b>	<b>(1,963)</b>	<b>(9,477)</b>	<b>1,163</b>
Preferred stock dividends and adjustments		(234)		(560)
<b>NET (LOSS)/INCOME AVAILABLE TO COMMON STOCKHOLDERS</b>	<b>\$ (4,634)</b>	<b>\$ (2,197)</b>	<b>\$ (9,477)</b>	<b>\$ 603</b>
<b>NET (LOSS)/INCOME PER SHARE:</b>				
<b>BASIC</b>	<b>\$ (0.05)</b>	<b>\$ (0.03)</b>	<b>\$ (0.11)</b>	<b>\$ 0.01</b>
<b>DILUTED</b>	<b>\$ (0.05)</b>	<b>\$ (0.03)</b>	<b>\$ (0.11)</b>	<b>\$ 0.01</b>
<b>SHARES USED IN COMPUTING NET (LOSS)/INCOME PER SHARE:</b>				
<b>BASIC</b>	<b>86,982</b>	<b>74,853</b>	<b>86,619</b>	<b>68,321</b>
<b>DILUTED</b>	<b>86,982</b>	<b>74,853</b>	<b>86,619</b>	<b>76,481</b>

See notes to condensed consolidated financial statements.

**AKORN, INC.**  
**CONDENSED CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY**  
**FOR THE SIX MONTHS ENDED JUNE 30, 2007 AND 2006**  
**UNAUDITED**  
**(In Thousands)**

Six Months Ended June 30, 2007			Series		Warrants	Earnings	Total
	Common Stock	Preferred Stock	A	B	to acquire Common	(Accumulated Deficit)	
	Shares	Amount	Stock	Stock	Stock		
BALANCES AT DECEMBER 31, 2006	85,991	\$ 150,250	\$	\$	\$ 4,862	\$ (84,798)	\$ 70,314
Net loss						(9,477)	(9,477)
Exercise of warrants into common stock	1,285	4,534			(2,042)		2,492
Exercise of stock options	168	532					532
Employee stock purchase plan issuances	20	129					129
Amortization of deferred compensation related to restricted stock awards		368					368
Restricted Stock Awards withheld for payment of EE Tax Liability	115	(445)					(445)
FAS123R share based payment expense		1,509					1,509
BALANCES AT JUNE 30, 2007	87,579	\$ 156,877	\$	\$	\$ 2,820	\$ (94,275)	\$ 65,422

Six Months Ended June 30, 2006			Series		Warrants	Earnings	Total
	Common Stock	Preferred Stock	A	B	to acquire Common	(Accumulated Deficit)	
	Shares	Amount	Stock	Stock	Stock		
BALANCES AT DECEMBER 31, 2005	27,619	\$ 67,339	\$ 27,232	\$ 10,758	\$ 13,696	\$ (77,992)	\$ 41,033
Net income						1,163	1,163
Preferred stock dividends earned			55	302		(357)	
Intrinsic value of beneficial conversion features in convertible preferred stock		203				(203)	
Conversion of preferred stock into common stock	37,779	29,758	(27,287)	(2,471)			
Exercise of warrants into common stock	1,413	2,774			(1,886)		888
Conversion of convertible notes into common stock	3,540	7,298					7,298
Net proceeds from issuance of common stock and warrants	4,312	16,257			1,821		18,078
Stock issuance under stock option and stock purchase plans	622	300					300
Amortization of deferred compensation related to restricted stock awards		277					277
FAS123R share based payment expense		701					701

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BALANCES AT JUNE 30, 2006	75,285	\$ 124,907	\$	\$ 8,589	\$ 13,631	\$ (77,389)	\$ 69,738
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**AKORN, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**IN THOUSANDS (UNAUDITED)**

See notes to condensed consolidated financial statements

	<b>SIX MONTHS ENDED JUNE 30</b>	
	<b>2007</b>	<b>2006</b>
<b>OPERATING ACTIVITIES</b>		
Net (loss)/income	\$ (9,477)	\$ 1,163
Adjustments to reconcile net (loss)/income to net cash (used in)/provided by operating activities:		
Depreciation and amortization	2,188	1,645
Amortization of debt discounts		1,059
Non-cash stock compensation expense	1,877	978
Changes in operating assets and liabilities:		
Trade accounts receivable	2,794	(1,765)
Inventories	(4,163)	(691)
Prepaid expenses and other current assets	455	(363)
Trade accounts payable	(892)	(314)
Product warranty liability		1,159
Accrued customer liability	(138)	197
Accrued expenses and other liabilities	(3,060)	(1,039)
<b>NET CASH (USED IN)/PROVIDED BY OPERATING ACTIVITIES</b>	<b>(10,416)</b>	<b>2,029</b>
<b>INVESTING ACTIVITIES</b>		
Purchases of property, plant and equipment	(981)	(1,388)
Purchase of intangible assets	(50)	
<b>NET CASH USED IN INVESTING ACTIVITIES</b>	<b>(1,031)</b>	<b>(1,388)</b>
<b>FINANCING ACTIVITIES (see Note 1 below)</b>		
Repayment of long-term debt	(194)	(2,917)
Proceeds from common stock and warrant offering		18,078
Proceeds from warrants exercised	2,492	888
Proceeds under stock option and stock purchase plans	216	300
<b>NET CASH PROVIDED BY FINANCING ACTIVITIES</b>	<b>2,514</b>	<b>16,349</b>
<b>(DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS</b>	<b>(8,933)</b>	<b>16,990</b>
Cash and cash equivalents at beginning of period	21,818	791
<b>CASH AND CASH EQUIVALENTS AT END OF PERIOD</b>	<b>\$ 12,885</b>	<b>\$ 17,781</b>
Amount paid for interest	\$ 25	\$ 561
Amount paid for income taxes	\$ 3	\$ 2

Note 1: In March 2006, \$7,298 in principal and interest related to convertible notes was retired by conversion to the common stock of Akorn, Inc. (See Note H Financing Arrangements)

AKORN, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED)

**NOTE A BUSINESS AND BASIS OF PRESENTATION**

*Business:* Akorn, Inc. and its wholly owned subsidiary, Akorn (New Jersey), Inc. (collectively, the Company), manufacture and market diagnostic and therapeutic pharmaceuticals in specialty areas such as ophthalmology, rheumatology, anesthesia and antidotes, among others. Customers, including physicians, optometrists, wholesalers, group purchasing organizations and other pharmaceutical companies, are served primarily from three operating facilities in the United States. In September 2004, the Company, along with a venture partner, Strides Arcolab Limited (Strides), formed a mutually owned limited liability company, Akorn-Strides, LLC (the Joint Venture Company). The accompanying unaudited condensed consolidated financial statements include the accounts of Akorn, Inc. and Akorn (New Jersey) Inc. Intercompany transactions and balances have been eliminated in consolidation.

*Basis of Presentation:* These financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and accordingly do not include all the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included in these financial statements. Operating results for the six-month period ended June 30, 2007 are not necessarily indicative of the results that may be expected for a full year. For further information, refer to the consolidated financial statements and footnotes for the year ended December 31, 2006, included in the Company's Annual Report on Form 10-K.

**NOTE B SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

*Use of Estimates:* The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ materially from those estimates. Significant estimates and assumptions for the Company relate to the allowance for doubtful accounts, the allowance for chargebacks, the allowance for rebates, the allowance for product returns and discounts, the reserve for slow-moving and obsolete inventory, the carrying value of intangible assets and the carrying value of deferred income tax assets.

*Chargebacks:* The Company enters into contractual agreements with certain third parties such as hospitals and group-purchasing organizations to sell certain products at predetermined prices. The parties have elected to have these contracts administered through wholesalers that buy the product from the Company and subsequently sell it to those third parties. When a wholesaler sells products to one of these third parties that are subject to a contractual price agreement, the difference between the price paid to the Company by the wholesaler and the price under the specific contract is charged back to the Company by the wholesaler. The Company tracks sales and submitted chargebacks by product number and contract for each wholesaler. Utilizing this information, the Company estimates a chargeback percentage for each product. The Company reduces gross sales and increases the chargeback allowance by the estimated chargeback amount for each product sold to a wholesaler. The Company reduces the chargeback allowance when it processes a request for a chargeback from a wholesaler. Actual chargebacks processed by the Company can vary materially from period to period based upon actual sales volume through the wholesalers. However, the Company's provision for chargebacks is fully reserved for at the time when sales revenues are recognized.

Management obtains certain wholesaler inventory reports to aid in analyzing the reasonableness of the chargeback allowance that will be paid out in the future. The Company assesses the reasonableness of its chargeback allowance by applying the product chargeback percentage based on historical activity to the quantities of inventory on hand per the wholesaler inventory reports and an estimate of in-transit inventory that is not reported on the wholesaler inventory reports at the end of each reporting period. In accordance with its accounting policy, the Company's estimate of the percentage amount of wholesaler inventory that will ultimately be sold to a third party that is subject to a contractual price agreement is based on a six-quarter trend of such sales through wholesalers. The Company uses this percentage estimate (95% in 2007) until historical trends indicate that a revision should be made.



On an ongoing basis, the Company evaluates its actual chargeback rate experience and new trends are factored into its estimates each quarter as market conditions change.

*Sales Returns:* Certain of the Company's products are sold with the customer having the right to return the product within specified periods and guidelines for a variety of reasons, including but not limited to, pending expiration dates. Provisions are made at the time of sale based upon tracked historical experience, by customer in some cases. The Company estimates its sales returns reserve based on a historical percentage of returns to sales utilizing a twelve month look back period. One-time historical factors or pending new developments that would impact the expected level of returns are taken into account to determine the appropriate reserve estimate at each balance sheet date.

As part of the evaluation of the balance required, the Company considers actual returns to date that are in process, the expected impact of any product recalls and the wholesaler's inventory information to assess the magnitude of unconsumed product that may result in a sales return to the Company in the future. The sales returns level can be impacted by factors such as overall market demand and market competition and availability for substitute products which can increase or decrease the end-user pull through for sales of the Company's products and ultimately impact the level of sales returns. Actual returns experience and trends are factored into the Company's estimates each quarter as market conditions change.

#### **NOTE C STOCK BASED COMPENSATION**

Effective January 1, 2006, the Company adopted Statement of Financial Accounting Standards No. 123 (revised 2004), Share Based Payment (SFAS 123(R)), applying the modified prospective method. Prior to the adoption of SFAS 123(R), the Company applied the provisions of APB Opinion No. 25, Accounting for Stock Issued to Employees, in accounting for its stock-based awards, and accordingly, recognized no compensation cost for its stock plans other than for its restricted stock awards.

Under the modified prospective method, SFAS 123(R) applies to new awards and to awards that were outstanding as of December 31, 2005 that are subsequently vested, modified, repurchased or cancelled. Compensation expense recognized during the first six months of 2007 includes the portion vesting during the period for (1) all share-based payments granted prior to, but not yet vested as of December 31, 2005, based on the grant date fair value estimated in accordance with the original provisions of Statement of Financial Accounting Standards No. 123, Accounting for Stock-Based Compensation (SFAS 123) and (2) all share-based payments granted subsequent to December 31, 2005, based on the grant-date fair value estimated using the Black-Scholes option-pricing model.

Stock option compensation expense of \$619,000 and \$1,509,000 was recognized during the three and six-month periods ended June 30, 2007. Stock option compensation expense of \$498,000 and \$701,000 was recognized during the three and six month periods ended June 30, 2006, of which \$111,000 and \$290,000 related to existing stock options granted prior to January 1, 2006 and \$387,000 and \$411,000 related to stock options granted during the three and six month periods ended June 30, 2006. For awards issued prior to January 1, 2006, the Company used the multiple award method for allocating the compensation cost to each period. For awards issued on or after January 1, 2006, concurrent with the adoption of SFAS 123(R), the Company has elected to use the single-award method for allocating the compensation cost to each period.

As of June 30, 2007, the total amount of unrecognized compensation cost related to nonvested stock options was \$3,910,000 which is expected to be recognized as expense over a weighted-average period of 2.3 years.

The weighted-average assumptions used in estimating the fair value of the stock options granted during the period, along with the weighted-average grant date fair values, were as follows:

	<b>THREE MONTHS ENDED JUNE 30, 2007 (SFAS 123(R))</b>	<b>THREE MONTHS ENDED JUNE 30, 2006 (SFAS 123 (R))</b>
Expected Volatility	45%	45%
Expected Life (in years)	4.0	3.6
Risk-free interest rate	4.8%	5.0%
Dividend yield		
Fair value per stock option	\$ 2.72	\$ 1.91
Forfeiture Rate	10%	10%

A summary of stock based compensation activity within the Company's stock-based compensation plans for the six-month period ended June 30, 2007 is as follows:

	<b>Number of Shares (in thousands)</b>	<b>Weighted Average Exercise Price</b>	<b>Weighted Average Remaining Contractual Term (Years)</b>	<b>Aggregate Intrinsic Value</b>
Outstanding at January 1, 2007	3,155	\$ 3.22		
Granted	2,115	\$ 6.29		
Exercised	(168)	\$ 3.18		
Forfeited	(48)	\$ 5.27		
Outstanding at June 30, 2007	5,054	\$ 4.49	3.3	\$ 12,632
Exercisable at June 30, 2007	2,565	\$ 3.21	2.3	\$ 9,684

The aggregate intrinsic value for stock options outstanding and exercisable is defined as the difference between the market value of the Company's common stock as of the end of the period and the exercise price of the stock options. The total intrinsic value of stock options exercised during the three and six-month periods ended June 30, 2007 was \$306,000 and \$545,000, respectively. As a result of the stock options exercised, the Company recorded cash received and additional paid-in-capital of \$256,000 and \$532,000 during the three and six-month periods ended June 30, 2007. The Company also grants restricted stock awards to certain employees. Restricted stock awards are valued at the closing market value of the Company's common stock on the day of grant and the total value of the award is recognized as expense ratably over the vesting period of the employees receiving the grants. The Company has not granted restricted stock awards during 2007. As of June 30, 2007, the total amount of unrecognized compensation expense related to nonvested restricted stock awards was \$810,000. The Company recognized compensation expense of \$147,000 and \$368,000 during the three and six-month periods ended June 30, 2007, related to outstanding restricted stock awards. The Company recognized compensation expense of \$147,000 and \$277,000 during the three and six-month periods ended June 30, 2006, respectively, related to outstanding restricted stock awards.

The following is a summary of nonvested restricted stock activity:

	<b>Number of Shares  (in thousands)</b>	<b>Weighted Average Grant Date Fair Value</b>
Nonvested at December 31, 2006	350	\$ 5.05
Granted		
Vested	(175)	\$ 5.05
Canceled		
Nonvested at June 30, 2007	175	\$ 5.05

**NOTE D REVENUE RECOGNITION**

The Company recognizes product sales for its ophthalmic and hospital drugs & injectables business segments upon the shipment of goods or upon the delivery of goods, depending on the sales terms. Revenue is recognized when all obligations of the Company have been fulfilled and collection of the related receivable is probable.

The contract services segment, which produces products for third party customers based upon their specifications and at pre-determined prices, also recognizes sales upon the shipment of goods or upon delivery of the product or service as appropriate. Revenue is recognized when all obligations of the Company have been fulfilled and collection of the related receivable is probable.

Provision for estimated doubtful accounts, chargebacks, rebates, discounts and product returns is made at the time of sale and is analyzed and adjusted, if necessary, at each balance sheet date.

**NOTE E ACCOUNTS RECEIVABLE ALLOWANCES**

The nature of the Company's business inherently involves, in the ordinary course, significant amounts and substantial volumes of transactions and estimates relating to allowances for doubtful accounts, product returns, chargebacks, rebates and discounts given to customers. This is a natural circumstance of the pharmaceutical industry and not specific to the Company and inherently lengthens the collection process. Depending on the product, the end-user customer, the specific terms of national supply contracts and the particular arrangements with the Company's wholesaler customers, certain rebates, chargebacks and other credits are deducted from the Company's accounts receivable. The process of claiming these deductions depends on wholesalers reporting to the Company the amount of deductions that were earned under the respective terms with end-user customers (which in turn depends on which end-user customer, with different pricing arrangements might be entitled to a particular deduction). This process can lead to partial payments against outstanding invoices as the wholesalers take the claimed deductions at the time of payment.

The provisions for the following customer reserves are reflected in the accompanying financial statements as reductions of revenues in the income statement with the exception of the allowance for doubtful accounts which is reflected as part of selling, general and administrative expense. The ending reserve amounts are included in the net trade accounts receivable and customer accrued liabilities in the balance sheet.

Net trade accounts receivable consists of the following (in thousands):

	<b>JUNE 30, 2007</b>	<b>DECEMBER 31, 2006</b>
Gross Accounts Receivable	\$ 14,453	\$ 15,827
Less:		
Allowance for Doubtful Accounts	(1)	(3)
Returns Reserve	(1,697)	(2,437)
Discount and Allowances Reserve	(310)	(236)
Chargeback and Rebates Reserves	(10,458)	(8,370)
Net Trade Accounts Receivable	\$ 1,987	\$ 4,781

For the three-month periods ended June 30, 2007 and 2006, the Company recorded chargeback and rebate expense of \$8,905,000 and \$8,100,000, respectively. This increase was primarily due to increased sales to wholesalers in 2007. For the six-month periods ended June 30, 2007 and 2006, the Company recorded chargeback and rebate expense of \$15,690,000 and \$11,743,000, respectively. This increase was primarily due to increased sales to wholesalers.

For the three-month periods ended June 30, 2007 and 2006, the Company recorded a provision for product returns of \$(136,000) and \$760,000, respectively. For the six-month periods ended June 30, 2007 and 2006, the Company recorded a provision for product returns of \$490,000 and \$1,607,000, respectively. The decrease in the provision was to recognize significantly improved customer returns experience in the period.





For the three-month periods ended June 30, 2007 and 2006, the Company recorded a net benefit for doubtful accounts of \$8,000 and \$21,000, respectively. For the six-month periods ended June 30, 2007 and 2006, the Company recorded a net benefit for doubtful accounts of \$7,000 and \$88,000, respectively.

For the three-month periods ended June 30, 2007 and 2006, the Company recorded a provision for cash discounts of \$328,000 and \$362,000, respectively. For the six-month periods ended June 30, 2007 and 2006, the Company recorded a provision for cash discounts of \$607,000 and \$952,000, respectively. This decrease primarily related to a cash discount for a large sale of the Company's antidote products in the March 2006 period.

#### **NOTE F INVENTORIES**

The components of inventories are as follows (in thousands):

	<b>JUNE 30, 2007</b>	<b>DECEMBER 31, 2006</b>
Finished goods	\$ 3,429	\$ 2,923
Work in process	1,663	1,293
Raw materials and supplies	10,805	7,518
	<b>\$ 15,897</b>	<b>\$ 11,734</b>

Inventory at June 30, 2007 and December 31, 2006 is reported net of reserves for slow-moving, unsalable and obsolete items of \$648,000 and \$510,000, respectively, primarily related to finished goods. For the three-month periods ended June 30, 2007 and 2006, the Company recorded a provision of \$71,000 and \$(33,000), respectively. For the six-month periods ended June 30, 2007 and 2006, the Company recorded a provision of \$239,000 and \$200,000, respectively.

#### **NOTE G PROPERTY, PLANT AND EQUIPMENT**

Property, plant and equipment consists of the following (in thousands):

	<b>JUNE 30, 2007</b>	<b>DECEMBER 31, 2006</b>
Land	\$ 396	\$ 396
Buildings and leasehold improvements	18,089	18,071
Furniture and equipment	38,269	37,826
Automobiles	55	55
Sub-total	56,809	56,348
Accumulated depreciation	(30,148)	(28,637)
	26,661	27,711
Construction in progress	6,295	5,775
Property, Plant, & Equipment, net	<b>\$ 32,956</b>	<b>\$ 33,486</b>

Construction in progress primarily represents capital expenditures related to the Company's lyophilization (freeze-dry) project. Future costs are estimated to be approximately \$100,000. The Company is awaiting final review and a successful Pre-Approval Inspection ( PAI ) by the U.S. Food and Drug Administration ( FDA ) before this equipment can be placed into commercial production. The Company anticipates a successful inspection and placing the lyophilization equipment in service in the second half of 2007, however, the outcome of an FDA inspection cannot be determined ahead of time. There can be no assurance the Company will realize the anticipated benefits from its

investment into lyophilization capability and, if not, material impairment charges may be required.

**NOTE H FINANCING ARRANGEMENTS**

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The Company's long-term debt consists of (in thousands):

	<b>JUNE 30, 2007</b>	<b>DECEMBER 31, 2006</b>
Mortgages payable	\$ 408	\$ 602
Less current installments of debt	(408)	(394)
Long-term debt	\$	\$ 208

On September 30, 2005, the Company renewed its credit agreement (the "Credit Facility") with LaSalle Bank National Association ("LaSalle Bank"). The renewal extended the existing Credit Facility until September 30, 2008 and increased the Revolving Commitment amount (the "Revolver") from \$5,000,000 to \$10,000,000, as well as made modifications of prior existing covenants and the addition of a tangible net worth financial covenant. The borrowing rate was reduced to the LaSalle Bank prime rate (8.25% at June 30, 2007) plus 0.50%. On June 30, 2007, the Company had \$8,057,000 of undrawn availability under the Credit Facility which is based on its level of accounts receivable and inventory and certain equipment as of June 30, 2007. There was no borrowing against the Revolver at June 30, 2007.

On August 8, 2007, the Company entered into an Amendment to Credit Agreement with LaSalle Bank (the "Amendment"). Among other things, the Amendment added certain financial covenants and adjusted the definitions EBITDA, Borrowing Base and Revolving Commitment Amount. The Amendment also includes the option, subject to additional underwriting review, to increase the maximum borrowings under the Revolver to \$20 million over the life of the Credit Facility, which expires in September 2008. The description of the Amendment herein is only a summary and is qualified in its entirety by the full text of such Amendment, which is filed as an exhibit hereto and is incorporated by reference herein.

In 2003, the Company issued subordinated promissory notes in the aggregate principal amount of \$2,767,000 (the "2003 Subordinated Notes") along with warrants to purchase 276,714 shares of common stock at an exercise price of \$1.10 per share. The Company retired the 2003 Subordinated Notes with cash payments totaling \$3,288,000 on March 20, 2006. The 2003 Subordinated Notes warrants to purchase 276,714 shares of common stock were exercised on a cashless basis during 2006. The net common stock issuance was 199,412 shares.

In 2001, the Company entered into a \$5,000,000 convertible subordinated debt agreement, which included a \$3,000,000 Tranche A note ("Tranche A Note") and a \$2,000,000 Tranche B note ("Tranche B Note"), (collectively, the "Convertible Note Agreement"). Under the terms of the Convertible Note Agreement, both the Tranche A Note and the Tranche B Note were due on December 20, 2006 and were issued with detachable warrants (the "Tranche A Warrants" and the "Tranche B Warrants") to purchase shares of common stock.

The convertible feature of the Convertible Note Agreement, as amended, allowed for conversion of the subordinated debt plus interest into the Company's common stock, at a price of \$2.28 per share of common stock for the Tranche A Note and \$1.80 per share of common stock for the Tranche B Note.

The Company negotiated an early settlement of the Tranche A Note and the Tranche B Note in March 2006. The associated principal and accumulated interest of approximately \$7,298,000 was retired by conversion into 3,540,281 shares of the Company's common stock on March 31, 2006. A debt retirement fee of approximately \$391,000 was paid as an inducement to retire these notes prior to the original maturity date of December 20, 2006. The detachable warrants to purchase 1,667,000 shares of common stock were exercised on a cashless basis on November 15, 2006 and the associated net common stock issuance was 807,168 shares.

In June 1998, the Company entered into a \$3,000,000 mortgage agreement with Standard Mortgage Investors, LLC of which there were outstanding borrowings of \$408,000 and \$602,000 at June 30, 2007 and December 31, 2006, respectively. The principal balance is payable over 10 years, with the final payment due in June 2008. The mortgage note bears a fixed interest rate of 7.375% and is secured by the real property located in Decatur, Illinois.



**NOTE I COMMON STOCK ISSUANCE**

On March 8, 2006 the Company issued 4,311,669 shares of its common stock in a private placement with various investors at a price of \$4.50 per share which included warrants to purchase 1,509,088 additional shares of common stock. The warrants are exercisable for a five year period at an exercise price of \$5.40 per share and may be exercised by cash payment of the exercise price or by means of a cashless exercise. The aggregate offering price of the private placement was approximately \$19,402,000 and the net proceeds to the Company, after payment of approximately \$1,324,000 of commissions and expenses, was approximately \$18,078,000. The net proceeds of \$18,078,000 were allocated based on the relative fair market values of the common stock and warrants with \$16,257,000 allocated to the common stock and \$1,821,000 allocated to the warrants.

**NOTE J EARNINGS PER COMMON SHARE**

Basic net income (loss) per common share is based upon weighted average common shares outstanding. Diluted net income (loss) per common share is based upon the weighted average number of common shares outstanding, including the dilutive effect of convertible preferred stock, stock options, warrants and convertible debt using the treasury stock and if converted methods. However, for the three-month periods ended June 30, 2007 and 2006 and the six-month period ended June 30, 2007, the assumed exercise or conversion of any of these securities would have been anti-dilutive; and, accordingly, the diluted loss per share equals the basic loss per share for that period. A reconciliation of the earnings per share data from a basic to a fully diluted basis is detailed below:

	THREE MONTHS ENDED		SIX MONTHS ENDED	
	JUNE 30, 2007	JUNE 30, 2006	JUNE 30, 2007	JUNE 30, 2006
<b>Fully Diluted Earnings Per Share Data</b>				
Net income (loss) available to common stockholders basic	\$ (4,634)	\$ (2,197)	\$ (9,477)	\$ 603
Dividend adjustment for dilutive preferred stock				
Adjusted earnings fully diluted basis	\$ (4,634)	\$ (2,197)	\$ (9,477)	\$ 603
Basic Shares	86,982	74,853	86,619	68,321
Warrants				6,610
Options				1,550
Fully Diluted Shares	86,982	74,853	86,619	76,481

The number of such shares as of June 30, 2007 and June 30, 2006 subject to warrants, convertible debt, and convertible preferred stock was 525,000 and 13,106,000, respectively. The number of such shares as of June 30, 2007 and June 30, 2006 subject to stock options was 5,054,000 and 3,771,000, respectively.

**NOTE K INDUSTRY SEGMENT INFORMATION**

The Company classifies its operations into three business segments: ophthalmic, hospital drugs & injectables and contract services. The ophthalmic segment manufactures, markets and distributes diagnostic and therapeutic pharmaceuticals. The hospital drugs & injectables segment manufactures, markets and distributes drugs and injectable pharmaceuticals, primarily in niche markets. The contract services segment manufactures products for third party pharmaceutical and biotechnology customers based on their specifications. Selected financial information by industry segment is presented below (in thousands).

	<b>THREE MONTHS ENDED JUNE 30,</b>		<b>SIX MONTHS ENDED JUNE 30,</b>	
	<b>2007</b>	<b>2006</b>	<b>2007</b>	<b>2006</b>
<b>REVENUES</b>				
Ophthalmic	\$ 3,893	\$ 5,703	\$ 8,110	\$ 9,510
Hospital Drugs & Injectables	5,178	5,104	10,621	29,001
Contract Services	2,567	1,668	4,642	3,694
 Total revenues	 \$ 11,638	 \$ 12,475	 \$ 23,373	 \$ 42,205
 <b>GROSS PROFIT</b>				
Ophthalmic	\$ 648	\$ 2,287	\$ 1,322	\$ 3,285
Hospital Drugs & Injectables	1,468	2,190	2,986	12,367
Contract Services	770	478	1,067	1,036
 Total gross profit	 2,886	 4,955	 5,375	 16,688
Operating expenses	7,689	7,140	15,280	14,020
 Operating (loss)/income	 (4,803)	 (2,185)	 (9,905)	 2,668
Interest & Other income (expense)	170	222	429	(1,114)
Debt Retirement expense				(391)
 (Loss)/Income before income taxes	 \$ (4,633)	 \$ (1,963)	 \$ (9,476)	 \$ 1,163

The Company manages its business segments to the gross profit level and manages its operating and other costs on a company-wide basis. Intersegment activity at the gross profit level is minimal. The Company does not identify assets by segment for internal purposes, as certain manufacturing and warehouse facilities support more than one segment.

#### **NOTE L COMMITMENTS AND CONTINGENCIES**

On March 29, 2007, the Company received an FDA Warning Letter (the "Warning Letter") following a routine inspection of its Decatur, Illinois manufacturing facility conducted from September 12 through September 29, 2006. The Warning Letter cited deviations from current Good Manufacturing Practice (cGMP) Regulations. According to the Warning Letter, failure to promptly correct the violations cited in the Warning Letter may result in legal action without further notice, including, without limitation, seizure and injunction. While the Warning Letter has not interrupted or delayed the manufacture and distribution of the Company's Decatur products currently approved by the FDA, the FDA may withhold approval of pending new drug applications delisting the Decatur manufacturing facility as a manufacturer until the violations are corrected. The Warning Letter states that a reinspection may be necessary.

The Company hand-delivered its response to the Warning Letter within the 15 working days prescribed therein. This response clarified associated actions that had been initiated and completed prior and subsequent to the receipt of the Warning Letter. Remaining action items were completed during the second quarter of 2007 and a cGMP inspection of the Decatur facility by the FDA commenced July 23, 2007.

The Warning Letter has delayed the PAI process and the Company's in-service date for its lyophilizers and relaunch of IC-Green. The impact on revenues in the first half of 2007 due to lack of IC-Green sales was approximately \$2,500,000 in reduced sales. The Company is working with a contract manufacturer for IC-Green until the Decatur lyophilization operation receives approval. The Company believes that the FDA inspection which commenced July 23, 2007 will also cover the PAI of its lyophilization facility. The commissioning of the lyophilization facility is contingent upon a successful PAI and is anticipated to occur in the second half of 2007.

The Company recorded product warranty expense of zero for the three months ended June 30, 2007 and June 30, 2006. For the six months ended June 30, 2007 and June 30, 2006, the Company recorded product warranty expense of zero and \$1,159,000, respectively, and recognized the corresponding long-term liability for its obligation pertaining to the sale of two injectable antidotes to the United States Department of Health and Human Services ( HHS ). This obligation provides that the Company will guarantee the stability of the injectable antidotes to HHS for a period of ten years from the shipment date. In the event either of these two products does not retain its stability during this ten year period, the Company is obligated to replace the product at no cost to HHS. Our supplier, Hameln Pharmaceuticals, will also share this cost if we do not meet the DTPA stability requirement. If the ongoing product testing confirms the ten-year stability for DTPA we will not incur a replacement cost and this reserve will be eliminated with a corresponding reduction to cost of sales after the ten-year period.

The Company is a party in legal proceedings and potential claims arising in the ordinary course of its business. The amount, if any, of ultimate liability with respect to such matters cannot be determined. Despite the inherent uncertainties of litigation, management of the Company at this time does not believe that such proceedings will have a material adverse impact on the financial condition, results of operations, or cash flows of the Company.

**NOTE M CUSTOMER AND SUPPLIER CONCENTRATION**

AmerisourceBergen Health Corporation ( Amerisource ), Cardinal Health, Inc. ( Cardinal ) and McKesson Drug Company ( McKesson ) are all distributors of the Company's products, as well as suppliers of a broad range of health care products. These three customers accounted for 69% and 74% of the Company's gross revenues and 55% and 58% of net revenues for the three months ended June 30, 2007 and 2006, respectively. They accounted for approximately 78% and 82% of the gross accounts receivable balances as of June 30, 2007 and 2006, respectively. These three customers accounted for 73% and 40% of the Company's gross revenues and 52% and 24% of net revenues for the six months ended June 30, 2007 and 2006, respectively. The Company's major customer for the six month period ended June 30, 2006 was the United States Department of Health and Human Services ( HHS ) which purchased \$21,962,000 of the Company's injectable antidote products during the first quarter of 2006.

If sales to any of Amerisource, Cardinal or McKesson were to diminish or cease, the Company believes that the end users of its products would find little difficulty obtaining the Company's products either directly from the Company or from another distributor.

Colbert Packaging Corporation accounted for 11% of the Company's purchases in the three months ended June 30, 2007 while no supplier of products accounted for more than 10% of the Company's purchases in the three months ended June 30, 2006. For the six months ended June 30, 2007, Alcan Inc. accounted for 14% of the Company's purchases. Hameln Pharmaceuticals GmbH accounted for 20% of the Company's purchases for the six months ended June 30, 2006.

The Company requires a supply of quality raw materials and components to manufacture and package pharmaceutical products for its own use and for third parties with which it has contracted. The principal components of the Company's products are active and inactive pharmaceutical ingredients and certain packaging materials. Certain of these ingredients and components are available from only a single source and, in the case of certain of the Company's Abbreviated New Drug Applications ( ANDAs ) and New Drug Applications ( NDAs ), only one supplier of raw materials has been identified. Because FDA approval of drugs requires manufacturers to specify their proposed suppliers of active ingredients and certain packaging materials in their applications, FDA approval of any new supplier would be required if active ingredients or such packaging materials were no longer available from the specified supplier. The qualification of a new supplier could delay the Company's development and marketing efforts. If for any reason the Company is unable to obtain sufficient quantities of any of the raw materials or components required to produce and package its products, it may not be able to manufacture its products as planned, which could have a material adverse effect on the Company's business, financial condition and results of operations.

**NOTE N RECENT ACCOUNTING PRONOUNCEMENTS**

On January 1, 2007, the Company adopted Financial Accounting Standards Board ( FASB ) Interpretation No. 48, Accounting for Uncertainty in Income Taxes an Interpretation of FASB Statement 109 ( FIN 48 ). FIN 48 clarifies the accounting for uncertainty in income taxes by prescribing a two-step process for the financial statement measurement and recognition of a tax position taken or expected to be taken in a tax return. The first step involves the determination of whether it is more likely than not (greater than 50 percent likelihood) that a tax position will be sustained upon examination, based on the technical merits of the position. The second step requires that any tax position that meets the more-likely-than-not recognition threshold be measured and recognized in the financial statements at the largest amount of benefit that is greater than 50 percent likely of being realized upon ultimate settlement. FIN 48 also provides guidance on the accounting for related interest and penalties, accounting in interim periods, financial statement classification and disclosure.

The Company has determined it does not have material uncertain tax positions or unrecognized tax benefits and there is no material impact on its financial position, results of operations or cash flows. The adoption of FIN 48 by the Company had no impact on its opening balance of retained earnings. The Company classifies interest on tax settlements as a component of interest expense and penalties on tax settlements as a component of administrative



expense in its financial statements.

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements ( SFAS 157 ), which provides guidance on how to measure assets and liabilities that use fair value. SFAS 157 will apply whenever another U.S. GAAP standard requires (or permits) assets or liabilities to be measured at fair value but does not expand the use of fair value to any new circumstances. This standard will also require additional disclosures in both annual and quarterly reports. SFAS 157 will be effective for financial statements issued for fiscal years beginning after November 15, 2007. The adoption of SFAS 157 is not expected to have a material impact on the Company's results of operations or financial position.

In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities (SFAS 159 ), which permits entities to choose to measure many financial instruments and certain other items at fair value, which are currently not required to be measured at fair value. Under SFAS 159, an entity may, at specified election dates, choose to measure items at fair value on an instrument-by-instrument basis. Entities would be required to report a cumulative adjustment to retained earnings for unrealized gains and losses at the adoption date, and to recognize changes in fair value in earnings for any items for which the fair value option has been elected. SFAS 159 will be effective for financial statements issued for fiscal years beginning after November 15, 2007. The adoption of SFAS 159 is not expected to have a material impact on the Company's results of operations or financial position.

**Item 2.**

**AKORN, INC.**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
**OF FINANCIAL CONDITION AND**  
**RESULTS OF OPERATIONS**

**FORWARD-LOOKING STATEMENTS AND FACTORS AFFECTING FUTURE RESULTS**

Certain statements in this Form 10-Q constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act. When used in this document, the words anticipate, believe, estimate and expect and similar expressions are generally intended to identify forward-looking statements. Any forward-looking statements, including statements regarding the intent, belief or expectations of Akorn or its management are not guarantees of future performance. These statements involve risks and uncertainties and actual results may differ materially from those in the forward-looking statements as a result of various factors, including but not limited to:

Our ability to comply with all of the requirements of the FDA, including current Good Manufacturing Practices regulations;

Our ability to resolve our Food and Drug Administration compliance issues at our Decatur, Illinois facilities;

Our ability to obtain regulatory approvals of, commence operations at and obtain business for our new lyophilization facility;

Our ability to generate cash from operations sufficient to meet our working capital requirements;

The effects of federal, state and other governmental regulation on our business;

Our success in developing, manufacturing, acquiring and marketing new products;

The success of our strategic partnerships for the development and marketing of new products;

Our ability to bring new products to market and the effects of sales of such products on our financial results;

The effects of competition from generic pharmaceuticals and from other pharmaceutical companies;

Availability of raw materials needed to produce our products; and

Other factors referred to in this Form 10-Q, our Form 10-K and our other Securities and Exchange Commission ( SEC ) filings.

**RESULTS OF OPERATIONS**

**THREE MONTHS ENDED JUNE 30, 2007 COMPARED TO 2006**

The following table sets forth, for the periods indicated, revenues by segment, excluding intersegment sales (in thousands):

	<b>THREE MONTHS ENDED JUNE</b>	
	<b>30,</b>	
	<b>2007</b>	<b>2006</b>
Ophthalmic segment	\$ 3,893	\$ 5,703
Hospital Drugs & Injectables segment	5,178	5,104
Contract Services segment	2,567	1,668
Total revenues	\$ 11,638	\$ 12,475

Consolidated revenues decreased by \$837,000 or 6.7% in the quarter ended June 30, 2007 compared to the same period in 2006 mainly due to the decrease of ophthalmic revenues. Ophthalmic segment revenues decreased by \$1,810,000 or 31.7% due to lower sales of diagnostic ophthalmic products. Ophthalmic revenues were also affected by customer backorders for IC-Green, which totaled

\$2,467,000 as of June 30, 2007. Hospital Drugs & Injectables segment revenues increased by \$74,000 or 1.4% mainly due to the increased sales of antidote products in 2007. Our contract services segment revenues increased by \$899,000 or 53.9% due to orders from new customers.

Consolidated gross profit was \$2,886,000 or 24.8 % for the second quarter of 2007 as compared to a gross profit of \$4,955,000 or 39.7% in the same period a year ago mainly due to the sales volume variation matters for each segment discussed above combined with increased unfavorable manufacturing variances at our Decatur facility in the second quarter of 2007. We continue to seek margin enhancement opportunities through our product offerings as well as through efficiencies and cost reductions at our operating facilities.

Selling, general and administrative ( SG&A ) expenses increased by \$520,000 or 11.1%, during the quarter ended June 30, 2007 as compared to the same period in 2006. The key components of this increase in 2007 were additional Field Sales personnel of \$176,000, increased travel and entertainment expense of \$206,000, increased SFAS 123(R) stock option compensation expense of \$120,000, FDA facility fees of \$118,000, partially offset by a decrease in management bonus expense of \$300,000.

Research and development ( R&D ) expense increased \$40,000 or 1.9% in the quarter, to \$2,161,000 from \$2,121,000 for the same period in 2006, mainly due to a reduction in testing and development of our lyophilization processes which was partially offset by an increase in personnel and spending for new product development.

Interest income for the second quarter of 2007 was \$169,000 versus interest income of \$234,000 for the same period in 2006 due to lower average balances on short-term investments.

For the three month period ended June 30, 2007, there was no federal income tax provision. A state tax provision of \$1,000 was recorded based on the timing of minimum state tax payments. There was no federal or state tax provision in the same 2006 period.

We reported a net loss of \$4,634,000 for the three months ended June 30, 2007, versus a net loss of \$1,963,000 for the same period in 2006 mainly due to the decreased sales volumes, unfavorable plant manufacturing variances and higher SG&A expenses discussed above.

#### **SIX MONTHS ENDED JUNE 30, 2007 COMPARED TO 2006**

The following table sets forth, for the periods indicated, revenues by segment, excluding intersegment sales (in thousands):

	<b>SIX MONTHS ENDED JUNE 30,</b>	
	<b>2006</b>	<b>2005</b>
Ophthalmic segment	\$ 8,110	\$ 9,510
Hospital Drugs & Injectables segment	10,621	29,001
Contract Services segment	4,642	3,694
Total revenues	\$ 23,373	\$ 42,205

Consolidated revenues decreased \$18,832,000 or 44.6% for the six months ended June 30, 2007 compared to the same period in 2006, mainly due to the \$21,962,000 of first quarter sales of DTPA to HHS in 2006. Ophthalmic segment revenues decreased \$1,400,000 or 14.7%, primarily due to customer backorders for IC-Green, which totaled \$2,467,000 as of June 30, 2007. Hospital Drugs & Injectables segment revenues decreased by \$18,380,000 or 63.4% mainly due to the 2006 DTPA sales as mentioned above which was partially offset by increased sales of anesthetic products. Our contract services segment revenues increased by \$948,000 or 25.7% mainly due to orders from new customers.

Year-to-date consolidated gross profit was \$5,375,000 or 23.0% for 2007 as compared to a gross profit of \$16,688,000 or 39.5% for the same period a year ago mainly due to the sales volume variation matters for each segment discussed above and unfavorable plant variances at our Decatur facility. We continue to seek margin enhancement opportunities through our product offerings as well as through cost reductions at our operating facilities.

SG&A expenses increased by \$1,278,000 or 14.0%, for the year to date period ended June 30, 2007 as compared to the same period in 2006. The key components of this increase in 2007 were SFAS 123(R) stock option compensation expense of \$808,000,

additional Field Sales personnel of \$321,000 and increased related travel and entertainment expense of \$109,000, increased FDA facility fees of \$247,000, increased administrative travel and entertainment expense of \$217,000, and increased restricted stock compensation expense of \$91,000, offset by a decrease in management bonus expense of \$851,000.

R&D expense increased \$6,000 or 0.1% for the six months ended June 30, 2007, to \$4,172,000 from \$4,166,000 for the same period in 2006.

Interest income for the six month period ended June 30, 2007 was \$428,000 versus interest expense of \$1,085,000 for the same period in 2006 as we retired our subordinated and convertible debt instruments in early 2006 and invested our cash proceeds from our operations and the March 2006 common stock and warrant offering in short-term interest bearing certificates of deposit.

For the six-month period ended June 30, 2007, there was no federal income tax provision. A state tax provision of \$1,000 was recorded based on the timing of minimum state tax payments. There was no federal or state tax provision for the same period in 2006.

We reported a net loss of \$9,477,000 for the six months ended June 30, 2007, versus net income of \$1,163,000 for the same period in 2006 mainly due to the decreased sales volumes, unfavorable plant manufacturing variances and higher SG&A expenses discussed above.

## **FINANCIAL CONDITION AND LIQUIDITY**

### **Overview**

During the six-month period ended June 30, 2007, we used \$10,416,000 in cash from operations, primarily due to the \$9,477,000 net loss, a \$4,163,000 build in inventories, primarily materials for new products, and reduced compensation, royalty, and other liabilities of \$3,198,000. This was partially offset by non-cash expenses of \$4,065,000 for the period and lower receivables of \$2,794,000. Investing activities generated a \$1,031,000 reduction in cash flow mainly due to capital expenditures for production equipment. Financing activities provided \$2,514,000 in cash, primarily due to the \$2,492,000 in proceeds from warrant exercises.

During the six-month period ended June 30, 2006, we generated \$2,029,000 in cash provided from operations, primarily due to \$1,163,000 in net income generated by the increase in sales, a \$2,816,000 change in working capital items mainly due to lower receivables levels with wholesalers and non-cash expenses of \$3,682,000 for the period. Investing activities generated a \$1,388,000 reduction in cash flow mainly due to capital expenditures for production equipment. Financing activities provided \$16,349,000 in cash, due to the \$18,078,000 net proceeds from the March 2006 common stock and warrants offering (see Item 1. Financial Statements, Note I – Common Stock Issuance), offset by \$2,917,000 repayment of long-term debt. In addition, on March 31, 2006 \$7,298,000 in principal and accrued interest on the convertible notes was retired by conversion into 3,540,281 shares of our common stock (see Item 1. Financial Statements, Note H – Financing Arrangements).

As of June 30, 2007, we had \$12,885,000 in cash and \$8,057,000 of undrawn availability under our Credit Facility with LaSalle Bank which is based on our level of accounts receivable and inventory and certain equipment. There was no borrowing against the Revolver at June 30, 2007.

On August 8, 2007, we entered into an Amendment to Credit Agreement with LaSalle Bank (the Amendment). Among other things, the Amendment added certain financial covenants and adjusted the definitions EBITDA, Borrowing Base and Revolving Commitment Amount. The Amendment also includes the option, subject to additional underwriting review, to increase the maximum borrowings under the Revolver to \$20 million over the life of the Credit Facility, which expires in September 2008. The description of the Amendment herein is only a summary and is qualified in its entirety by the full text of such Amendment, which is filed as an exhibit hereto and is incorporated by reference herein.

### **Facility Expansion**

We are in the process of completing an expansion of our Decatur, Illinois manufacturing facility to add capacity to provide lyophilization manufacturing services. As of June 30, 2007, we had spent approximately \$22,558,000 on the lyophilization expansion and anticipate the need to spend approximately \$100,000 of additional funds to complete the expansion. The additional spending will be focused on lyophilization validation as the major capital equipment items are currently in place. In December 2006, we placed the sterile solutions portion of this operation in service which

augments our existing production capacities. The remaining \$5,321,000 of

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construction in progress, which is specific to lyophilization (freeze-dry) operations, is awaiting final review and a successful Pre-Approval Inspection ( PAI ) by the U.S. Food and Drug Administration ( FDA ) for us to place this equipment into commercial production.

We are working toward the development of an internal ANDA lyophilized product pipeline and expect manufacturing capabilities for lyophilized products to be in place during the second half of 2007. However, there is no guarantee that we will be successful in completing development of lyophilization capability, or that other intervening events will not occur that reduce or eliminate the anticipated benefits from such capability. For instance, the market for lyophilized products could significantly diminish or be eliminated, or new technological advances could render the lyophilization process obsolete, prior to our entry into the market. There can be no assurance that we will realize the anticipated benefits from our significant investment into lyophilization capability at our Decatur manufacturing facility, and our failure to do so could significantly limit our ability to grow our business in the future.

Our ability to successfully remediate the issues raised in the Warning Letter will impact the start date for commissioning the lyophilization facility. This will not occur until after a cGMP inspection and will also be contingent upon a successful PAI to be conducted by the FDA. Manufacturing capabilities for lyophilized products are subsequently projected to be in service during the second half of 2007.

#### **CRITICAL ACCOUNTING POLICIES**

The preparation of financial statements in accordance with generally accepted accounting principles requires management to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses. A summary of our significant accounting policies is included in Item 1. Financial Statements, Note B Summary of Significant Accounting Policies, which are included in our Annual Report on Form 10-K for the year ended December 31, 2006. Certain of our accounting policies are considered critical, as these policies require significant, difficult or complex judgments by management, often employing the use of estimates about the effects of matters that are inherently uncertain. Such policies are summarized in Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations of our Annual Report on Form 10-K for the year ended December 31, 2006. There have been no significant changes in the application of the critical accounting policies since December 31, 2006.

#### **RECENT ACCOUNTING PRONOUNCEMENTS**

On January 1, 2007, we adopted Financial Accounting Standards Board ( FASB ) Interpretation No. 48, Accounting for Uncertainty in Income Taxes an Interpretation of FASB Statement 109 ( FIN 48 ). FIN 48 clarifies the accounting for uncertainty in income taxes by prescribing a two-step process for the financial statement measurement and recognition of a tax position taken or expected to be taken in a tax return. The first step involves the determination of whether it is more likely than not (greater than 50 percent likelihood) that a tax position will be sustained upon examination, based on the technical merits of the position. The second step requires that any tax position that meets the more-likely-than-not recognition threshold be measured and recognized in the financial statements at the largest amount of benefit that is greater than 50 percent likely of being realized upon ultimate settlement. FIN 48 also provides guidance on the accounting for related interest and penalties, accounting in interim periods, financial statement classification and disclosure.

We have determined we do not have material uncertain tax positions or unrecognized tax benefits and there is no material impact on our financial position, results of operations or cash flows. The adoption of FIN 48 had no impact on our opening balance of retained earnings. We classify interest on tax settlements as a component of interest expense and penalties on tax settlements as a component of administrative expense in our financial statements.

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements ( SFAS 157 ), which provides guidance on how to measure assets and liabilities that use fair value. SFAS 157 will apply whenever another U.S. GAAP standard requires (or permits) assets or liabilities to be measured at fair value but does not expand the use of fair value to any new circumstances. This standard will also require additional disclosures in both annual and quarterly reports. SFAS 157 will be effective for financial statements issued for fiscal years beginning after November 15, 2007. The adoption of SFAS 157 is not expected to have a material impact on our results of operations or financial position.

In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities (SFAS 159), which permits entities to choose to measure many financial instruments and certain other items at fair value, which are currently not required to be measured at fair value. Under SFAS 159, an entity may, at specified election dates, choose to measure

items at fair value on an instrument-by-instrument basis. Entities would be required to report a cumulative adjustment to retained earnings for unrealized gains and losses at the adoption date, and to recognize changes in fair value in earnings for any items for which the fair value option has been elected. SFAS 159 will be effective for financial statements issued for fiscal years beginning after November 15, 2007. The adoption of SFAS 159 is not expected to have a material impact on our results of operations or financial position.

### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

We are no longer affected by changes in market interest rates as our variable interest rate debt has been paid off (See Item 1. Financial Statements, Note H – Financing Arrangements). At June 30, 2007, our only outstanding debt is the mortgage on our Decatur property which is set at a fixed rate of 7.375%.

### **ITEM 4. CONTROLS AND PROCEDURES**

#### **Evaluation of Disclosure Controls and Procedures**

An evaluation was performed, under the supervision and with the participation of Company management, including the Chief Executive Officer ( CEO ) and Chief Financial Officer ( CFO ), of the effectiveness of the design and operation of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the Act )). There are inherent limitations to the effectiveness of any system of disclosure controls and procedures, including cost limitations, judgments used in decision making, assumptions regarding the likelihood of future events, soundness of internal controls, fraud, the possibility of human error and the circumvention or overriding of the controls and procedures. Accordingly, even effective disclosure controls and procedures can provide only reasonable, and not absolute, assurance of achieving their control objectives. Based on that evaluation, management, including the CEO and CFO, has concluded that, as of June 30, 2007, the Company's disclosure controls and procedures were effective in all material respects at the reasonable assurance level to ensure that information required to be disclosed in reports that the Company files or submits under the Act is recorded, processed, summarized and timely reported in accordance with the rules and forms of the SEC.

#### **Changes in Internal Control Over Financial Reporting**

In the second fiscal quarter ended June 30, 2007, there had been no change in the Company's internal control over financial reporting that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

## **PART II. OTHER INFORMATION**

### **ITEM 1. LEGAL PROCEEDINGS**

We are a party in legal proceedings and potential claims arising in the ordinary course of our business. The amount, if any, of ultimate liability with respect to such matters cannot be determined. Despite the inherent uncertainties of litigation, we at this time do not believe that such proceedings will have a material adverse impact on the financial condition, results of operations, or cash flows of us.

### **ITEM 1A. RISK FACTORS**

There have been no material changes from the risk factors disclosed in Part 1, Item 1A, of our Form 10-K filed March 16, 2007.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

On August 23, 2005, we filed a Registration Statement on Form S-3 (File No. 333-127794) (the "S-3") with the SEC, which was declared effective on September 7, 2005. Pursuant to Rule 429 under the Securities Act of 1933, the prospectus included in the S-3 is a combined prospectus and relates to the previously filed Registration Statement on Form S-1 (File No. 333-119168) (the "S-1"), as to which the S-3 constitutes Post-Effective Amendment No. 3. Such Post-Effective Amendment became effective concurrently with the effectiveness of the S-3. The S-3 relates to the resale of 64,964,680 shares, no par value per share, of our common stock by the selling stockholders identified in the S-3, which have been issued or reserved for issuance upon the conversion or exercise of presently outstanding shares of our Series A 6.0% Participating Convertible Preferred Stock ("Series A Preferred Stock"), shares of Series B 6.0% Participating Convertible Preferred Stock ("Series B Preferred Stock"), warrants and convertible notes, including shares estimated to be issuable in satisfaction of accrued and unpaid dividends and interest on shares of preferred stock and convertible notes, respectively. Of the 64,964,680 shares of our common stock registered under the S-3, 60,953,394 of such shares were registered under the S-1. The shares of common stock registered by the S-3 and the S-1 represent the number of shares that have been issued or are issuable upon the conversion or exercise of the Series A Preferred Stock, Series B Preferred Stock, warrants and convertible notes described in the Registration Statement, including shares estimated to be issuable in satisfaction of dividends accrued and unpaid through December 31, 2007 and interest accrued and unpaid through December 20, 2006 on such securities.

With respect to the S-1, we estimated the aggregate offering price of the amount registered to be \$182,246,053, which was derived from the average of the bid and asked prices of our common stock on September 17, 2004, as reported on the OTC Bulletin Board(R). With respect to the S-3, we estimated the aggregate offering price of the amount registered to be \$10,870,585, which was derived from the average of the high and low prices of our common stock as reported on the American Stock Exchange on August 18, 2005. Such amounts were estimated solely for the purpose of calculating the amount of the registration fee pursuant to Rule 457(h) under the Securities Act of 1933. As of June 30, 2007, we are aware of the sale of 9,812,012 shares of common stock by selling stockholders under the S-3 or the S-1. We do not know at what price such shares were sold, or how many shares of common stock will be sold in the future or at what price. We have not and will not receive any of the proceeds from the sale of the shares by the selling stockholders. The selling stockholders will receive all of the proceeds from the sale of the shares and will pay all underwriting discounts and selling commissions, if any, applicable to the sale of the shares. We will, in the ordinary course of business, receive proceeds from the issuance of shares upon exercise of the warrants described in the S-3 or the S-1, which we will use for working capital and other general corporate purposes.

For the quarter ended June 30, 2007, we issued the following equity securities: (i) On April 2, 2007, a warrant holder exercised warrants to purchase 200,000 shares of our common stock at an exercise price of \$0.75 per share in exchange for cash of \$150,000, (ii) On June 20, 2007, a warrant holder exercised warrants to purchase 555,556 shares of our common stock at an exercise price of \$3.50 per share in exchange for cash of \$1,944,446, (iii) On June 29, 2007, a warrant holder exercised warrants to purchase 20,000 shares of our common stock at an exercise price of \$0.75 per share in exchange for cash of \$15,000. The issuance of the common stock upon exercise of the warrants described herein was exempt from registration requirements under the Securities Act pursuant to Section 4(2) thereof, because none of the transactions thereof involved a public offering.

## ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

#### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

Our 2007 annual meeting of shareholders was held on May 24, 2007. At that meeting, the following proposals were approved:

1. The election of the following seven directors to our Board of Directors:

Nominee	Votes For	Votes Withheld
John N. Kapoor, Ph.D.	74,126,928	538,002
Arthur S. Przybyl	74,136,039	528,891
Jerry N. Ellis	74,568,408	96,522
Ronald M. Johnson	74,483,019	181,911
Jerry I. Treppel	74,430,100	234,830
Subhash Kapre, Ph.D.	73,988,541	676,389
Randall J. Wall	74,570,608	94,322

2. The ratification of the selection by the Audit Committee of the Board of Directors of BDO Seidman, LLP as our registered public accounting firm for the fiscal year ending December 31, 2007. A total of 74,615,440 votes were cast in favor of this proposal, 36,206 votes were cast against, and there were 13,284 abstentions.

#### ITEM 5. OTHER INFORMATION

None.

## ITEM 6. EXHIBITS

Those exhibits marked with an asterisk (\*) refer to exhibits filed herewith. The other exhibits are incorporated herein by reference, as indicated in the following list.

<b>Exhibit No.</b>	<b>Description</b>
(3.1)	Restated Articles of Incorporation of Akorn, Inc. dated September 16, 2004, incorporated by reference to Exhibit 3.1 to Akorn, Inc.'s Registration Statement on Form S-1 filed on September 21, 2004.
(3.2)	Amended and Restated By-laws of Akorn, Inc. incorporated by reference to Exhibit 3.2 to Akorn, Inc.'s Registration Statement on Form S-1 filed on June 14, 2005.
(3.3)	Amendment to By-laws of Akorn, Inc. incorporated by reference to Exhibit 3.1 to the Akorn, Inc.'s report on Form 8-K filed on March 31, 2006.
(3.4)	Amendment to Bylaws of Akorn, Inc., incorporated by reference to Exhibit 3.1 to Akorn, Inc.'s report on Form 8-K filed on December 14, 2006.
(3.5)	Amendment to Bylaws of Akorn, Inc., incorporated by reference to Exhibit 3.1 to Akorn, Inc.'s report on Form 8-K filed on April 16, 2007.
(4.1)	First Amendment dated October 7, 2003 to Registration Rights Agreement dated July 12, 2001 between Akorn, Inc. and The John N. Kapoor Trust dated 9/20/89, incorporated by reference to Exhibit 4.1 to Akorn, Inc.'s report on Form 8-K filed on October 24, 2003.
(4.2)	Form of Warrant Certificate, incorporated by reference to Exhibit 4.2 to Akorn, Inc.'s report on Form 8-K filed on October 24, 2003.
(4.3)	Form of Warrant Agreement dated October 7, 2003 between Akorn, Inc. and certain investors, incorporated by reference to Exhibit 4.3 to Akorn, Inc.'s report on Form 8-K filed on October 24, 2003.
(4.4)	Warrant Agreement dated October 7, 2003 between Akorn, Inc. and The John N. Kapoor Trust dated 9/20/89 issued with respect to New Credit Facility guaranty, incorporated by reference to Exhibit 4.4 to Akorn, Inc.'s report on Form 8-K filed on October 24, 2003.
(4.5)	Warrant Agreement dated October 7, 2003 between Akorn, Inc. and Arjun C. Waney issued with respect to New Credit Facility guaranty, incorporated by reference to Exhibit 4.5 to Akorn, Inc.'s report on Form 8-K filed on October 24, 2003.
(4.6)	Warrant Agreement dated October 7, 2003 between Akorn, Inc. and The John N. Kapoor Trust dated 9/20/89 issued with respect to the Notes, incorporated by reference to Exhibit 4.6 to Akorn, Inc.'s report on Form 8-K filed on October 24, 2003.
(4.7)	Warrant Agreement dated October 7, 2003 between Akorn, Inc. and Arjun C. Waney issued with respect to the Notes, incorporated by reference to Exhibit 4.7 to the Akorn, Inc.'s report on Form 8-K filed on October 24, 2003.
(4.8)	Warrant Agreement dated October 7, 2003 between Akorn, Inc. and Argent Fund Management Ltd. issued with respect to the Notes, incorporated by reference to Exhibit 4.8 to Akorn, Inc.'s report on Form 8-K filed on October 24, 2003.

- (4.9) Registration Rights Agreement dated October 7, 2003 among Akorn, Inc. and certain investors, incorporated by reference to Exhibit 4.9 to Akorn, Inc.'s report on Form 8-K filed on October 24, 2003.
- (4.10) Form of Subscription Agreement between Akorn, Inc. and certain investors, incorporated by reference to Exhibit 4.1 to Akorn, Inc.'s report on Form 8-K filed on August 24, 2004.
- (4.11) Form of Common Stock Purchase Warrant between Akorn, Inc. and certain investors, incorporated by reference to

<b>Exhibit No.</b>	<b>Description</b>
	Exhibit 4.2 to Akorn, Inc. s report on Form 8-K filed on August 24, 2004.
(4.12)	Warrant Purchase and Registration Agreement dated June 18, 2003 between Akorn Inc. and AEG Partners LLC, incorporated by reference to Exhibit 4.1 to Akorn, Inc. s report on Form 8-K filed on August 27, 2004.
(4.13)	Stock Registration Rights Agreement dated November 15, 1990 between Akorn, Inc. and The John N. Kapoor Trust dated 9/20/89, incorporated by reference to Exhibit 4.12 to Akorn, Inc. s Registration Statement on Form S-1 filed on September 21, 2004.
(4.14)	Stock Purchase Agreement dated November 15, 1990 between Akorn, Inc. and The John N. Kapoor Trust dated 9/20/89, incorporated by reference to Exhibit 4.13 to Akorn, Inc. s Registration Statement on Form S-1 filed on September 21, 2004.
(4.15)	Form of Securities Purchase Agreement dated March 1, 2006 between Akorn, Inc. and certain investors, incorporated by reference to Exhibit 4.1 to Akorn Inc. s report on Form 8-K filed March 7, 2006.
(4.16)	Form of Warrant issued in connection with the Securities Purchase Agreement dated March 1, 2006, incorporated by reference to Exhibit 4.2 to Akorn, Inc. s report on Form 8-K filed on March 7, 2006. (All warrants are dated March 8, 2006. Please see Exhibit 99.1 of Akorn, Inc. s report on Form 8-K filed March 14, 2006, which is hereby incorporated by reference, for a schedule setting forth the other material details for each of the warrants.)
(4.17)	Securities Purchase Agreement dated September 13, 2006, between Akorn, Inc. and Serum Institute of India, incorporated by reference to Exhibit 4.1 to Akorn Inc. s report on Form 8-K filed September 14, 2006.
(10.1)	2007 Management Bonus Objectives, incorporated by reference to Exhibit 10.1 to Akorn Inc. s report on Form 8-K filed April 23, 2007.
(10.2)*	Amendment to Credit Agreement dated August 8, 2007 between Akorn, Inc., LaSalle Bank, the financial institutions party thereto and Akorn (New Jersey), Inc.
(31.1)*	Certification of Chief Executive Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934
(31.2)*	Certification of Chief Financial Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934
(32.1)*	Certification of Chief Executive Officer pursuant to 18 U.S.C. ss. 1350, as adopted pursuant to ss. 906 of the Sarbanes-Oxley Act of 2002
(32.2)*	Certification of Chief Financial Officer pursuant to 18 U.S.C. ss. 1350, as adopted pursuant to ss. 906 of the Sarbanes-Oxley Act of 2002



**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

AKORN, INC.

/s/ JEFFREY A. WHITNELL

Jeffrey A. Whitnell

Sr. Vice President, Chief Financial Officer

(Duly Authorized and Principal Financial  
Officer)

Date: August 8, 2007